



## VITA Audio and Data Conferencing – Pricing Points

The Virginia Information Technologies Agency (VITA) is pleased to offer a complete array of enhanced, interactive audio and data conferencing service options. Features are available in a range of service bundling and volume agreements, and prices below are meant for planning purposes only. Please contact your VITA Customer Account Manager or send questions to [questions@vita.virginia.gov](mailto:questions@vita.virginia.gov).

Reservationless Audio Conferencing				
<i>Reservationless conferencing gives you on-demand conferencing allowing users to initiate a conference 24 hours a day, 7 days a week.</i>				
Status	Service	Description	Price Point	Price
Existing	Reservationless audio conferencing –	Usage on a per-minute, per-user basis without reservations	Per minute	\$0.047

Operator Assisted and Event Services Audio Conferencing				
<i>Operator assisted and event services audio conferencing provides support for large conference calls and special events.</i>				
Status	Service	Description	Price Point	Price
Existing	Operator assisted audio conferencing	Operator assisted audio conferencing	Per minute	\$0.187
Existing	Special event audio conferencing	Special event audio conferencing	Per minute	\$0.278
Existing	Conference record option	Option to record audio conferencing – fee is for the playback of recorded audio conferences on a per minute per listener	Per minute	\$0.040
Existing	Audio conferencing – no-show fee	No-show fee applies for operator assisted and special event audio conferences that exceed 500 participants. The no-show fee is based on each participant who does not show for a scheduled audio conference above the 10% buffer.	Per participant	\$7.545
Existing	Audio conferencing - approved participant list	Option allows a conference leader to provide a pre-approved list of participants for a scheduled audio conference. The fee is per participant on the list.	Per participant	\$3.772

### Recording and Transcription Services – Media Storage

**Receive a digital copy of a previously recorded operator assisted/Event Services or reservationless audio conference. VITA offers a variety of audio conferencing services, and different options are available for operator assisted/event services and reservationless conferences.**

Status	Service	Description	Price Point	Price
New	Audio conferencing media storage – digital	Includes the creation and shipping of the CD or the creation and transmission of a digital audio file.	Per request for a CD or digital download	\$75.308
New	Audio conferencing media storage - CD indexing	For easier navigation through a recorded conference, the CD(s) can be indexed.	Per request for a CD	\$153.131
New	Audio conferencing media storage - tape	Capture an audio conference event on a cassette, microcassette or digital audio tape.	Per request for a tape	\$33.538

### Recording and Transcription Services – Transcription

**A written record of a previously recorded conference, delivered either electronically or in hard copy.**

Status	Service	Description	Price Point	Price
New	Audio conferencing transcription service	Delivery within 48 business hours	Per 15 minute increment	\$93.757
		Delivery within 24 business hours		\$109.966
		Delivery within 12 business hours		\$133.720
		Delivery within 3 business hours. This service requires 48-hour advanced notice.		\$165.018
New	Audio conferencing transcription service – Q&A session	A written record of a recorded Q&A audio conferencing session. Cost is in addition to a transcription request.	Per request	\$46.683
New	Audio conferencing transcription service – fax delivery	A written record of an audio conferencing session with fax delivery. Cost is per request in addition to the cost of the selected audio conferencing transcription service option.	Per request	\$70.436

**Options in grey indicate services only available in operator assisted/event services conferencing.**

### Data Conferencing – Meeting Center

***VITA Meeting Center Web conferencing lets you host virtually any business meeting via the Internet. The service is available on a per-minute basis, or by a named host or concurrent user agreement. Prices do not include audio teleconferencing, which is a separate service. Named host and concurrent user agreements are done on an annual basis.***

Status	Service	Description	Price Point	Price
Existing	Meeting Center data conferencing	Data conferencing usage on a per-minute per-user basis	Per minute	\$0.200
New	Meeting Center data conferencing concurrent users – Agreement for a total number of seats with total attendees not to exceed this number concurrently	Tier I - 2 to 20 concurrent users	Per concurrent user, per month	\$187.36
		Tier II - 21 to 30 concurrent users		\$155.92
		Tier III - 31 to 50 concurrent users		\$140.83
		Tier IV - 51 to 100 concurrent users		\$124.48
		Tier V - 101 to 200 concurrent users		\$116.94
		Tier VI – 201+ concurrent users		\$104.37
New	Meeting Center data conferencing concurrent user Overage	Data Conferencing charge for users in excess of the number of concurrent agreements (overage). Charge is per quarter hour per user.	Per quarter hour, per user	\$9.75
New	Meeting Center data conferencing Named Host 15 – Allows Named Host plus additional 14 attendees	Tier I - 5 to 24 named hosts	Per named host, per month	\$99.34
		Tier II - 25 to 49 named hosts		\$80.48
		Tier III - 50 to 199 named hosts		\$66.64
		Tier IV - 200 to 499 named hosts		\$46.52
		Tier V - 500 to 999 named hosts		\$33.95
		Tier VI 999+ named hosts		\$26.41
New	Meeting Center data conferencing Named Host 15 Overage	Overage charge for a data conferencing event exceeding the number of allowed attendees on a per attendee basis.	Per attendee, per meeting	\$23.39



## Data Conferencing – Training Center

***Training Center is a Web based training solution which allows you to deliver live, interactive training to employees or partners anywhere in the world by sharing presentations, demonstrating applications or showing Web site navigation. The service is available by named host agreement. Prices do not include audio teleconferencing, which is a separate service. Agreements for Training Center are on an annual basis.***

Status	Service	Description	Price Point	Price
New	Training Center Named Host 30 – Allows named host plus 29 additional attendees	Tier I – 5 to 9 named hosts	Per named host, per month	\$397.35
		Tier II – 10 to 24 named hosts		\$331.96
		Tier III – 25 to 49 named hosts		\$265.32
		Tier IV – 50 to 99 named hosts		\$225.08
		Tier V – 100 to 249 named hosts		\$172.27
		Tier VI – 249+ named hosts		\$133.29
New	Training Center Named Host 50 - Allows named host plus 49 additional attendees	Tier I – 5 to 9 named hosts	Per named host, per month	\$662.66
		Tier II – 10 to 24 named hosts		\$596.02
		Tier III – 25 to 49 named hosts		\$530.63
		Tier IV – 50 to 99 named hosts		\$431.30
		Tier V – 100 to 249 named hosts		\$331.96
		Tier VI – 249+ named hosts		\$238.91
New	Training Center Named Host 100 - Allows named host plus 99 additional attendees	Tier I – 5 to 9 named hosts	Per named host, per month	\$993.36
		Tier II – 10 to 24 named hosts		\$894.03
		Tier III – 25 to 49 named hosts		\$794.69
		Tier IV – 50 to 99 named hosts		\$695.36
		Tier V – 100 to 249 named hosts		\$596.02
		Tier VI – 249+ named hosts		\$463.99
New	Training Center overage	Overage charge for a Training Center event exceeding the number of allowed attendees on a per attendee basis.	Per attendee, per meeting	\$38.98

