

**VIRGINIA INFORMATION TECHNOLOGIES AGENCY - Rates and Charges**  
As of July 1, 2009

Billing Element	Product/Service	Unit	FY10 Rate/Surcharge
<b><u>IBM</u></b>			
01	CPU Service	per second	\$0.00205
03	Remote Print	per 1,000 lines	\$0.07
04	Tape Service	per second	\$0.04
05	Tape Storage	per megabyte	\$0.00153
06	Disk Storage	per megabyte	\$0.10
07	Transaction Handling	per 1,000 transactions	\$7.53
<b><u>Unisys</u></b>			
11	CPU Service	per second	\$0.00680
13	Remote Print	per 1,000 lines	\$0.20
14	Tape Service	per second	\$0.0290
15	Tape Storage	per megabyte	\$0.00299
16	Disk Storage	per megabyte	\$0.30
17	Transaction Handling	per 1,000 transactions	\$1.90
<b><u>Hosted Servers</u></b>			
26	Server Tape Backup (EBARS)	per megabyte	\$0.00042
28	Server Disk Storage	per megabyte	\$0.00168
21	Server Tape Storage	per megabyte	\$0.00024
23	Windows virtual server Std. OS	per server	\$250.00
23	Windows virtual server Ent. OS	per server	\$324.00
23	Windows SQL virtual server	per server	\$170.00
23	Unix virtual server	per server	\$684.00
23	Unix / Oracle virtual server	per server	\$1,418.00
<b><u>Other Computer Services</u></b>			
22	Local Print	per 1,000 lines	\$1.55
N/A	Web Hosting	per website	\$45.40
18	Mainframe and server tape vaulting	per megabyte	\$0.00021
53	Shared Email Service	per email account	\$8.61
55	Shared Blackberry Server Service	per Blackberry device	\$4.27
57	Enterprise Information Dashboard	one-time set up fee	\$1,042.00
		per customer	\$75.77
		per user	\$16.53
27	Mainframe Production Scheduling	per hour	applicable hourly rate
58	Enterprise Print Operations	per hour	applicable hourly rate
25	Computer Services Leased Equipment		Vendor Purchase Price x 0.028
N/A	Citrix Application Publishing	per user	\$62.70
N/A	Juniper Virtual Firewalls	per firewall	\$314.00
N/A	Directory, File, and Print Services	per customer	\$330.00
34000	Managed Firewall Services		
	Managed firewall – £10 Users / £45Mbps	per firewall	\$87.45
	Managed firewall – Unlimited Users / £45Mbps	per firewall	\$117.85
32000	Local Phone Service		Vendor Charge + 9.2%
71000	Long-distance Services		Vendor Charge + 6.9%
72000	Shared Voice Access		\$0.009 per minute
73000	Private Circuits		Vendor Charge + 7.9%
83000	<b><u>COVANET Circuits</u></b>		
	Frame Relay		Vendor Charge + 14.4%
	ATM		Vendor Charge + 14.4%
78000	<b><u>VITA Network Access</u></b>		
	Private Circuit	per circuit connected to VITA	\$73.67
	ATM Circuit	per circuit connected to VITA	\$73.67
	Frame Relay Circuit	per circuit up to 128 kb burst	\$25.00

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	DSL Circuit	per circuit - 128 kb to 1536 kb burst	\$73.67
		per circuit up to 128 kb burst	\$25.00
		per circuit - 128 kb to 1536 kb burst	\$73.67
	Gateway	per circuit connected to Network.VA	\$73.67
84000	Campus Network Access - data	per device	\$8.06
84000	Campus Network Access - VOIP	per phone	\$1.18
38000	<b><u>Voice - VOIP</u></b>		
	VoIP Service Initiation	per install	\$61.04
	VoIP Basic Phone Set	per phone	\$22.08
	VoIP Standard Phone Set	per phone	\$27.50
	VoIP Enhanced Phone Set	per phone	\$30.28
	VoIP Receptionist Phone Set	per phone	\$70.72
	VoIP Conference Phone Set	per phone	\$43.49
	VoIP IMAC	per occurrence	\$12.21
	Unified Messaging Feature	per occurrence	\$2.14
	Attendant Console Feature	per occurrence	\$36.62
42000	Vendor Leased Equipment		Vendor Charge + 11.8%
47000	VITA Leased Equipment		Vendor Purchase Price x 0.028
47000	Installment Purchase Plan		Vendor Purchase Price x 0.0484
37000	Verizon Service Order	per order	\$16.94
36000	Other Charges and Credits (OC&C)		Vendor Charge + 8.9%
81000	Dedicated Router Port Charge	per port (low speed)	\$268.00
		per port (high speed)	\$977.50
82000	Dial Up Router Services	per port	\$60.00
33000	<b><u>Managed Router Services</u></b>		
	Managed Router – 64Kbps	per router	\$248.70
	Managed Router – 128Kbps	per router	\$751.45
	Managed Router – 256Kbps	per router	\$792.25
	Managed Router – 512Kbps	per router	\$825.29
	Managed Router – 768Kbps	per router	\$1,072.93
	Managed Router – 1.536Mbps	per router	\$1,240.03
	Managed Router – 3.072Mbps	per router	\$2,565.50
	Managed Router – 6.144Mbps	per router	\$4,119.86
	Managed Router – 45Mbps	per router	\$7,082.87
84000	<b><u>Internet and Web Services</u></b>		
	Home Page	per 5 megabytes of storage	no charge to Teleco customers
	Anonymous File Transfer	per 5 megabytes of storage	no charge to Teleco customers
	Mail Box	per megabyte	\$3.25
	Additional megabytes of storage	per megabyte	\$0.10
	ACE Server FOBS	per FOB user	\$3.73
	VPN Remote User	per VPN user	\$16.51
31000	Wireless Services (Cellular)		net vendor charge + 13.81%
39000	<b><u>Voice - Audio and data conferencing (new)</u></b>		
	Reservationless Audio Conferencing - Tier I	per minute	\$0.047
	Reservationless Audio Conferencing - Tier II	per minute	\$0.043
	Reservationless Audio Conferencing - Tier III	per minute	\$0.039
	Operator Assisted Audio Conferencing	per minute	\$0.187
	Special Event Audio Conferencing	per minute	\$0.278
	Conference Record Option	per minute	\$0.040
	Audio Conferencing - No Show Fee	per participant	7.54

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	Audio Conferencing - Approved Participant List	per participant	3.77
	Audio Conferencing Media Storage - Digital	Per Request for a CD or a Digital Download	\$74.19
	Audio Conferencing Media Storage - CD Indexing	Per CD	\$150.89
	Audio Conferencing Media Storage - Tape	Per Request for Tape	\$30.18
	Audio Conferencing Transcription Service		
	- 48 Business Hr Delivery	Per 15 minute increment of Audio Conference	\$89.28
	- 24 Business Hr Delivery	Per 15 minute increment of Audio Conference	\$104.37
	- 12 Business Hr Delivery	Per 15 minute increment of Audio Conference	\$127.00
	- 3 Business Hr Delivery	Per 15 minute increment of Audio Conference	\$157.18
	- Q&A Session	Per Request	\$37.72
	- Fax Delivery	Per Request	\$60.36
	Meeting Center Data Conferencing	per minute	\$0.20
	Meeting Center Data Conferencing - Tier I	per user	\$187.36
	Meeting Center Data Conferencing - Tier II	per user	\$155.92
	Meeting Center Data Conferencing - Tier III	per user	\$140.83
	Meeting Center Data Conferencing - Tier IV	per user	\$124.48
	Meeting Center Data Conferencing - Tier V	per user	\$116.94
	Meeting Center Data Conferencing - Tier VI	per user	\$104.37
	MeetingCenter Data Conferencing Overage	Per Quarter Hour per User	\$9.75
	MeetingCenter Data Conferencing NH Setup Fee	Per Site	\$1,054.98
	MeetingCenter Data Conferencing NH15 - Tier I	Per Named Host	\$99.34
	MeetingCenter Data Conferencing NH15 - Tier II	Per Named Host	\$80.48
	MeetingCenter Data Conferencing NH15 - Tier III	Per Named Host	\$66.64
	MeetingCenter Data Conferencing NH15 - Tier IV	Per Named Host	\$46.52
	MeetingCenter Data Conferencing NH15 - Tier V	Per Named Host	\$33.95
	MeetingCenter Data Conferencing NH15 - Tier VI	Per Named Host	\$26.41
	MeetingCenter Data Conferencing NH15 Overage	Per Attendee per Meeting	\$23.39
	TrainingCenter NH30 - Tier I	Per Named Host	\$397.35
	TrainingCenter NH30 - Tier II	Per Named Host	\$331.96
	TrainingCenter NH30 - Tier III	Per Named Host	\$265.32
	TrainingCenter NH30 - Tier IV	Per Named Host	\$225.08
	TrainingCenter NH30 - Tier V	Per Named Host	\$172.27
	TrainingCenter NH30 - Tier VI	Per Named Host	\$133.29
	TrainingCenter NH50 - Tier I	Per Named Host	\$662.66
	TrainingCenter NH50 - Tier II	Per Named Host	\$596.02
	TrainingCenter NH50 - Tier III	Per Named Host	\$530.63
	TrainingCenter NH50 - Tier IV	Per Named Host	\$431.30
	TrainingCenter NH50 - Tier V	Per Named Host	\$331.96
	TrainingCenter NH50 - Tier VI	Per Named Host	\$238.91
	TrainingCenter NH100 - Tier I	Per Named Host	\$993.36
	TrainingCenter NH100 - Tier II	Per Named Host	\$894.03
	TrainingCenter NH100 - Tier III	Per Named Host	\$794.69
	TrainingCenter NH100 - Tier IV	Per Named Host	\$695.36
	TrainingCenter NH100 - Tier V	Per Named Host	\$596.02
	TrainingCenter NH100 - Tier VI	Per Named Host	\$463.99
	TrainingCenter Overage	Per Attendee per Meeting	\$38.98
<b><u>Audio and data conferencing (old)</u></b>			
35340	Audio Teleconferencing	per minute	\$0.06
35330	Audio Ring Down Network	per minute	\$0.01
35410	Video Originating	per hour	\$392
35420	Video Receiving	per hour	\$89
35600	Analog/Ad Hoc Satellite		vendor charge + 12.9%
<b><u>Consulting Services</u></b>			
	IT Service Group A	per hour	\$33
	IT Service Group B	per hour	\$41
	IT Service Group C	per hour	\$49
	IT Service Group D	per hour	\$57
	IT Service Group E	per hour	\$65
	IT Service Group F	per hour	\$73
	IT Service Group G	per hour	\$81
	IT Service Group H	per hour	\$89
	IT Service Group I	per hour	\$97
<b><u>PC rates</u></b>			

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Billing Element	Product/Service	Unit	FY10 Rate/Surcharge
<b>Full service</b>			
74100	Desktops	per unit/month	\$86.90
74200	Laptops	per unit/month	\$121.99
74300	PDA's	per unit/month	\$12.88
<b>Excluding purchase</b>			
74100	Desktops	per unit/month	\$66.94
74200	Laptops	per unit/month	\$85.33
74300	PDA's	per unit/month	\$8.34
<b>Excluding direct labor</b>			
74100	Desktops	per unit/month	\$42.35
74200	Laptops	per unit/month	\$62.59
74300	PDA's	per unit/month	\$4.54
74900	PC Encryption	per PC/month	\$18.83
<b><u>Server rates - Dollar ranges based on purchase price</u></b>			
74400	<b><u>Windows Servers</u></b>		
<b>Full service</b>			
	< \$2K	per unit/month	\$704
	\$2K-\$5K	per unit/month	\$704
	\$5K-\$10K	per unit/month	\$940
	\$10K-\$20K	per unit/month	\$1,311
	\$20K-\$35K	per unit/month	\$1,866
	\$35K-\$60K	per unit/month	\$2,709
	>\$60K (legacy only)	per unit/month	\$2,709
	\$60K-\$90K	per unit/month	\$3,896
	\$90K-\$120K	per unit/month	\$5,280
	\$120K-\$160K	per unit/month	\$6,986
	\$160K-\$240K	per unit/month	\$9,901
	>\$240K	per unit/month	\$9,901
<b>Excluding purchase price</b>			
	< \$2K	per unit/month	\$641
	\$2K-\$5K	per unit/month	\$641
	\$5K-\$10K	per unit/month	\$804
	\$10K-\$20K	per unit/month	\$1,039
	\$20K-\$35K	per unit/month	\$1,367
	\$35K-\$60K	per unit/month	\$1,847
	>\$60K (legacy only)	per unit/month	\$1,847
	\$60K-\$90K	per unit/month	\$2,535
	\$90K-\$120K	per unit/month	\$3,375
	\$120K-\$160K	per unit/month	\$4,445
	\$160K-\$240K	per unit/month	\$6,271
	>\$240K	per unit/month	\$6,271
<b>Excluding direct support (labor)</b>			
	< \$2K	per unit/month	\$303
	\$2K-\$5K	per unit/month	\$303
	\$5K-\$10K	per unit/month	\$499
	\$10K-\$20K	per unit/month	\$830
	\$20K-\$35K	per unit/month	\$1,344
	\$35K-\$60K	per unit/month	\$2,147
	>\$60K (legacy only)	per unit/month	\$2,147
	\$60K-\$90K	per unit/month	\$3,253
	\$90K-\$120K	per unit/month	\$4,478
	\$120K-\$160K	per unit/month	\$5,942
	\$160K-\$240K	per unit/month	\$8,456
	>\$240K	per unit/month	\$8,456
<b>Excluding VITA central hosting services provided under MOA</b>			
	< \$2K	per unit/month	\$424
	\$2K-\$5K	per unit/month	\$424
	\$5K-\$10K	per unit/month	\$631

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Billing Element	Product/Service	Unit	FY10 Rate/Surcharge
	\$10-\$20K	per unit/month	\$979
	\$20-\$35K	per unit/month	\$1,521
	\$35-\$60K	per unit/month	\$2,369
	>\$60K (legacy only)	per unit/month	\$2,369
	\$60K-\$90K	per unit/month	\$3,540
	\$90K-\$120K	per unit/month	\$4,807
	\$120K-\$160K	per unit/month	\$6,312
	\$160K-\$240K	per unit/month	\$8,772
	>\$240K	per unit/month	\$8,772
74500	<b><u>Unix Servers</u></b>		
	<b>Full service</b>		
	< \$2K	per unit/month	\$854
	\$2K-\$5K	per unit/month	\$854
	\$5K-\$10K	per unit/month	\$1,184
	\$10K-\$20K	per unit/month	\$1,648
	\$20K-\$35K	per unit/month	\$2,305
	\$35K-\$60K	per unit/month	\$3,250
	>\$60K (legacy only)	per unit/month	\$3,250
	\$60K-\$90K	per unit/month	\$4,642
	\$90K-\$120K	per unit/month	\$6,237
	\$120K-\$160K	per unit/month	\$8,161
	\$160K-\$240K	per unit/month	\$11,208
	>\$240K	per unit/month	\$11,208
	<b>Excluding purchase price</b>		
	< \$2K	per unit/month	\$791
	\$2K-\$5K	per unit/month	\$791
	\$5K-\$10K	per unit/month	\$1,048
	\$10K-\$20K	per unit/month	\$1,376
	\$20K-\$35K	per unit/month	\$1,805
	\$35K-\$60K	per unit/month	\$2,388
	>\$60K (legacy only)	per unit/month	\$2,388
	\$60K-\$90K	per unit/month	\$3,280
	\$90K-\$120K	per unit/month	\$4,332
	\$120K-\$160K	per unit/month	\$5,620
	\$160K-\$240K	per unit/month	\$7,578
	>\$240K	per unit/month	\$7,578
	<b>Excluding direct support (labor)</b>		
	< \$2K	per unit/month	\$338
	\$2K-\$5K	per unit/month	\$338
	\$5K-\$10K	per unit/month	\$539
	\$10K-\$20K	per unit/month	\$874
	\$20K-\$35K	per unit/month	\$1,401
	\$35K-\$60K	per unit/month	\$2,218
	>\$60K (legacy only)	per unit/month	\$2,218
	\$60K-\$90K	per unit/month	\$3,351
	\$90K-\$120K	per unit/month	\$4,603
	\$120K-\$160K	per unit/month	\$6,096
	\$160K-\$240K	per unit/month	\$8,627
	>\$240K	per unit/month	\$8,627
	<b>Excluding VITA central hosting services provided under MOA</b>		
	< \$2K	per unit/month	\$494
	\$2K-\$5K	per unit/month	\$494
	\$5K-\$10K	per unit/month	\$803
	\$10-\$20K	per unit/month	\$1,253
	\$20-\$35K	per unit/month	\$1,897
	\$35-\$60K	per unit/month	\$2,847
	>\$60K (legacy only)	per unit/month	\$2,847
	\$60K-\$90K	per unit/month	\$4,074
	\$90K-\$120K	per unit/month	\$5,447
	\$120K-\$160K	per unit/month	\$7,012
	\$160K-\$240K	per unit/month	\$9,630

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	>\$240K	per unit/month	\$9,630
74600	<b><u>Shared LAN device rates - Dollar ranges based on purchase price</u></b>		
	<b>LAN attached (LAN capable) printers, plotters, scanners, etc</b>		
	<b>Full service</b>		
	< \$500	per unit/month	\$47.85
	\$500-\$1,500	per unit/month	\$47.85
	\$1,500-\$3K	per unit/month	\$103.95
	\$3K-\$6K	per unit/month	\$193.05
	\$6K-\$10K	per unit/month	\$323.40
	> \$10K	per unit/month	\$323.40
	<b>Excluding purchase</b>		
	< \$500	per unit/month	\$29.70
	\$500-\$1,500	per unit/month	\$29.70
	\$1,500-\$3K	per unit/month	\$63.11
	\$3K-\$6K	per unit/month	\$111.38
	\$6K-\$10K	per unit/month	\$178.20
	> \$10K	per unit/month	\$178.20
	<b>Excluding direct labor</b>		
	< \$500	per unit/month	\$33.00
	\$500-\$1,500	per unit/month	\$33.00
	\$1,500-\$3K	per unit/month	\$74.25
	\$3K-\$6K	per unit/month	\$148.50
	\$6K-\$10K	per unit/month	\$264.00
	> \$10K	per unit/month	\$264.00
74700	<b><u>Network access rates</u></b>		
	<b>Network attached devices, servers, enterprise devices, LAN devices, PC's</b>		
	Applicable devices include all the above above plus network devices (routers, switches, etc) and enterprise devices (disk, tape, backup equipment)		
	Full service	per unit/month	\$28
	Excluding purchase	per unit/month	\$21
	Excluding labor	per unit/month	\$20
	Network access charge applied to all devices attached to a VITA supported network including the network devices themselves		
74800	Non-Standard and Incremental Items		vendor charge + 5.52%