



Virginia Information Technologies Agency

# VITA SWaM REPORT

Report to the  
Executive Evaluation & Governance Committee  
of the  
Information Technology Investment Board  
April 18, 2007 *(revised pg. 5)*

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# VITA – SWaM SPENDING FY 04-07

(\$ millions)

	<u>Total</u>	<u>MBE</u>		<u>WBE</u>		<u>SBE</u>		<u>SWAM Total</u>	<u>% Total</u>
FY 04 Total	\$ 98.5	\$ 2.5	2.5%	\$ 0.1	0.1%	\$ 1.6	1.6%	\$ 4.2	4.2%
FY 05 Total	\$ 97.4	\$ 6.5	6.6%	\$ 2.7	2.7%	\$ 2.5	2.6%	\$ 11.7	12.0%
FY 06 Total	\$ 157.4	\$ 12.7	8.1%	\$ 1.7	1.1%	\$ 9.8	6.2%	\$ 24.3	15.4%

	<u>July 06-February 07</u>				<u>SWAM</u>				
	<u>TOTAL</u>	<u>MBE</u>		<u>WBE</u>		<u>SBE</u>		<u>TOTAL</u>	
PRIME TOTAL	\$ 140.1	\$ 2.4	1.6%	\$ .2	0.1%	\$ 1.7	1.0%	\$ 4.3	2.7%
SUBCONTRACTOR		<u>\$13.2</u>	<u>7.6%</u>	<u>\$ 4.9</u>	<u>2.0%</u>	<u>\$ 18.8</u>	<u>8.0%</u>	<u>36.9</u>	<u>14.0%</u>
		15.6	9.2%	\$5.1	2.1%	\$ 20.4	9.0%	\$41.1	16.7%
GOAL FY 07	\$150.0	\$15.0	10.0%	\$3.0	2.0%	\$12.0	8.0%	\$30.00	20.0%



# Northrop Grumman Partnership Spending FY 07

(July '06 - Jan '07 - in millions \$)

<u>CoVa Paid to NG</u>	<u>Discretionary Spending by NG</u>	<b>NG Subcontract Spending</b>			
		<u>Minority</u>	<u>Women</u>	<u>Small</u>	<u>SWaM Total</u>
\$ 86.3		\$ 5.1	\$ 0.5	\$ 2.2	\$ 7.8
		5.9%	0.6%	2.5%	9.0%
	\$ 39.7	\$ 5.1	\$ 0.5	\$ 2.2	\$ 7.8
		12.8%	1.3%	5.5%	19.6%
2007 Goal		\$ 15.0	\$ 3.0	\$ 12.0	\$ 30.0
		10%	2%	8%	20%



# SWaM PROGRAM ACTIVITIES

- SWaM POLICY HAS BEEN ADOPTED TO COMPLY WITH EXECUTIVE ORDER 33
- VITA DASHBOARD NOW CONTAINS PRIME CONTRACTOR, SUBCONTRACTOR AND CREDIT CARD DATA
- SUPPLIER MANAGED STAFF AUGMENTATION (SMSA)
  - OF THE 146 SUPPLIERS IN THE SMSA NETWORK, ASTYRA CORPORATION, A CERTIFIED MBE SUPPLIER, IS THE TOP PERFORMER
  - 46 VENDORS IN THE NETWORK ARE SWaM SUPPLIERS
  - ASTYRA HAS PROVIDED 236 CANDIDATES THUS FAR WITH 80 BEING FORWARDED TO THE AGENCIES
  - 22 RESOURCES HAVE BEEN PLACED BY ASTYRA
  - SWaM SUPPLIERS HOLD THE TOP 3 PERFORMING POSITIONS OF ALL SUPPLIERS IN THE NETWORK



# VITA Spending w/Certified SWaM PRIME Contractors

	DESIGNATION	VENDORS	SPEND
FY 05	SBE	86	5,259,051
	WBE	15	473,215
	MBE	31	6,485,482
<b>TOTAL</b>		<b>132</b>	<b>12,217,748</b>
FY 06	SBE	118	5,941,218
	WBE	18	739,135
	MBE	53	11,834,843
<b>TOTAL</b>		<b>189</b>	<b>18,515,196</b>
<b>CHANGE</b>		<b>43</b>	<b>52%</b>
FY 07 (Feb) Y-T-D	SBE	82	1,678,267
	WBE	19	243,469
	MBE	30	2,436,062
<b>TOTAL</b>		<b>131</b>	<b>4,357,798</b>
<b>CHANGE</b>		<b>-58</b>	<b>-76%</b>