



Requests for proposals eGovernment Services

Nov. 10, 2011 -- The Virginia Information Technologies Agency (VITA) today announces the release of Requests for Proposals (RFPs) for various electronic government (eGovernment) services. The Commonwealth has a track record of pursuing innovative approaches to providing technology services. That approach resulted in a 1997 contract with Virginia Interactive (VI) for our eGovernment portal and related services. The results have received nationwide accolades on numerous occasions.

Under the existing contract Virginia Interactive has been responsible for the state web portal, www.virginia.gov. VI also has provided web and application development, maintenance support and hosting services to the Commonwealth.

Technology does move at a rapid pace. Since 1997, a robust service provider community has evolved that offers various combinations of the electronic government services we seek. VITA has an obligation under the Virginia Public Procurement Act to re-compete those services at this time. In so doing, providing opportunities for the broadest possible responses from that provider community will ensure receiving the best overall value for state and local agencies and our citizens.

The newly released RFPs include:

- Virginia.gov Portal
- Hosting
- Operations and Maintenance (O&M)

The RFPs were released on Nov. 10, 2011 with proposals due on Dec. 16, 2011. VITA anticipates contracts to be awarded in early spring of 2012.

We are re-procuring delivery of the state web portal, www.virginia.gov, and related eGovernment services.

- The current contract with Virginia Interactive expires on Aug. 31, 2012.
- The replacement solution must be competitively bid.

In re-procuring these services, the Commonwealth is de-bundling services to receive the greatest value and the best of breed in each of the service areas. This differs from the previous contract for the following reasons:

- Technology and the needs of our customers have undergone significant changes since the original contract was awarded in 1997.
- This approach provides greater transparency in related revenue and expenditures, which has become of greater importance across all levels of government.
- The use of multiple contracts and suppliers allows the Commonwealth to provide more choices to our customer agencies, with open competitive pricing, while leveraging other existing contracts and governance models for cost savings and improved oversight.

Business Objectives:

- Provides for greater competition.

- Provides for more transparency and control, including how funds are collected and reinvested.
- Anticipates an improved Virginia.gov portal user experience.

Benefits to Commonwealth:

- Provides open price competitiveness.
- Provides more flexibility and choice for web development and operations and maintenance support.
- Provides additional choices in scalable hosting solutions for web-based and non-web-based applications and data.
- Provides a cost advantage for transaction fee-based customers, as most agencies will retain the entire fee.

A ["Frequently Asked Questions"](#) (FAQs) page has been published on the VITA website to further assist you.