



Virginia Information Technologies Agency

Infrastructure Services Sourcing Update

Perry Pascual

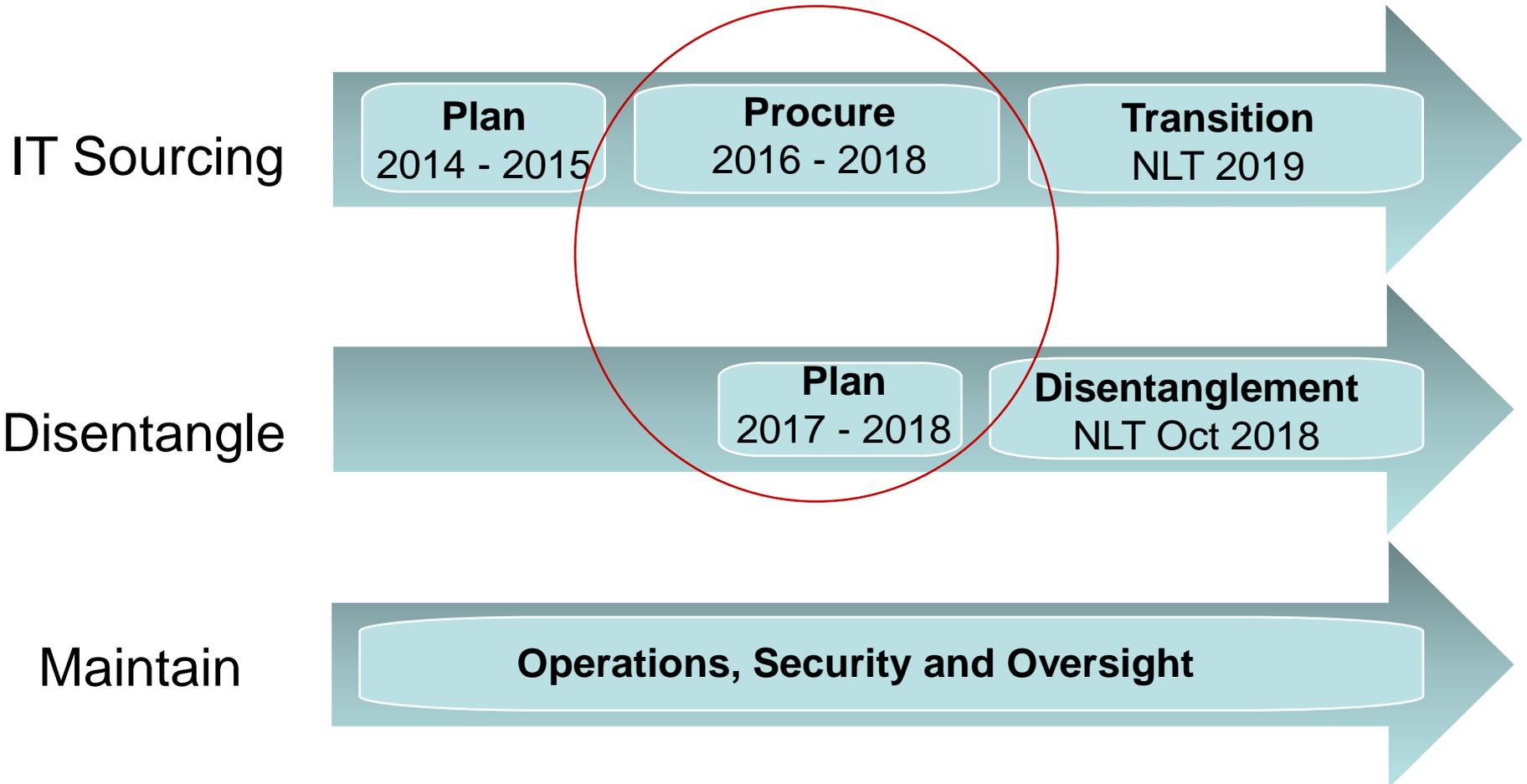
Director, IT Sourcing Strategy

May 11, 2016

AITR Meeting



Current Timelines





Goals for Future Services Delivery Platform

Agencies

- Service delivery quality
- Ease of doing business
- Service flexibility
- Innovation and evolution
- Agency choice
- Service transparency
- Spend transparency

Enterprise

- Maintain cost competitiveness
- Management control
- Flexibility to evolve
- Supports VITA oversight functions
- Standardization
- Security
- Procurement and Transition



Current Activities

- Preparing for transition and disentanglement
- Starting to build multi-supplier model, including a services integrator
- Contemplating organizational adjustments to support these changes
- Working with Customer Advisory Council (CAC) to enhance agency involvement in future services delivery platform



Summary Timeline

Define high-level scope, initiate MSI and selected tactical procurements, begin NG negotiations, sign contracts first wave of contracts.

Transition to new service providers, implement new service levels and reporting, establish updated service catalog, interim governance model.

Refine and evolve the platform – identify new services, re-procure remaining infrastructure towers, finalize governance model.

Build

Stabilize

Platform Extension

2016

2017

2018

2019

Calendar Years

MSI Procurement

Remaining Tower Procurements

Tactical procurements

Contract Transitions

Tower Transitions

NG Negotiation

Process Improvement

Note: Contract disentanglement phase starts in October 2018 and runs through June 2021

Contract Disentanglement (through Jun 2021)

Recommended plan is to begin disentanglement early and have new operating model established in July 2019

Recommended Disentanglement (start early and end by Jun 2019)

First Wave

Second Wave

Third Wave



Status and Progress

- Messaging services competitive procurement in process
 - Planned award date June 30
- IBM mainframe services competitive procurement in process
 - Proposals received May 5
 - Planned award date July 29
- Chargeback applications in-source in process
 - Aligning to wave two
- Microsoft licensing in-source in process
 - VITA preparing for both future subject-matter expertise and program approach



Status and Progress continued

- Services delivery platform governance change in process
 - Platform relationship organization and related VITA changes
 - Agency interaction model (AIM) recommendations and plan
- Wave two and three strategy sessions in process
 - Inputs to wave two and three competitive procurements
 - Wave two competitive procurements begin in FY17
- Comprehensive Infrastructure Agreement (CIA) disentanglement



Guiding Principles

- Transition all services from Northrop Grumman contract by June 2019 (term)
- Manage implementation, operational and transitional risk
- Conduct multiple waves of procurements to mitigate operational and implementation risk
- Include agencies in request for proposal (RFP) development and evaluation



Guiding Principles continued

- Determine final solutions and integration points via RFP processes – not all decisions must be made now
- Maintain financial balance of service towers to create flexibility for the commonwealth
- Create competition within service towers whenever possible
- Create buying ability for at-will customers whenever possible

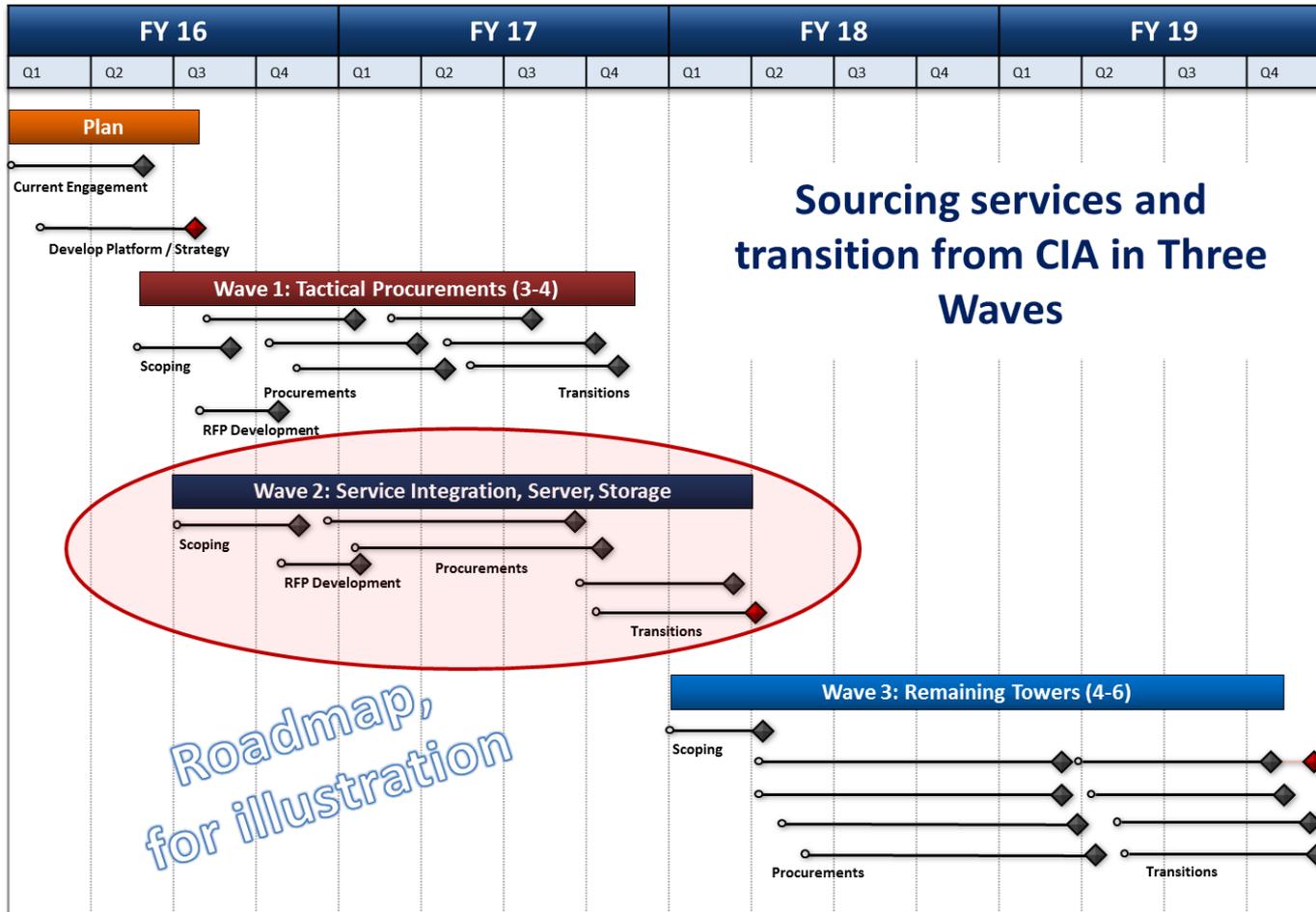


Program Competitive Procurements

Wave	Service	RFP Issue Date (Notional)	Responses Due (Notional)	Service Commence (Notional)
1	Messaging	Feb 2016	April 2016	Nov 2016
	IBM Mainframe	March 2016	May 2016	Dec 2016
2	Service Integration / Service Desk	Aug 2016	Oct 2016	Nov 2017
	Server / Storage	Aug 2016	Oct 2016	Nov 2017
	Security	Sep 2016	Nov 2016	Nov 2017
3	Desktop	Aug 2017	Oct 2017	July 2019
	Data / Voice Networks	Feb 2018	April 2018	July 2019

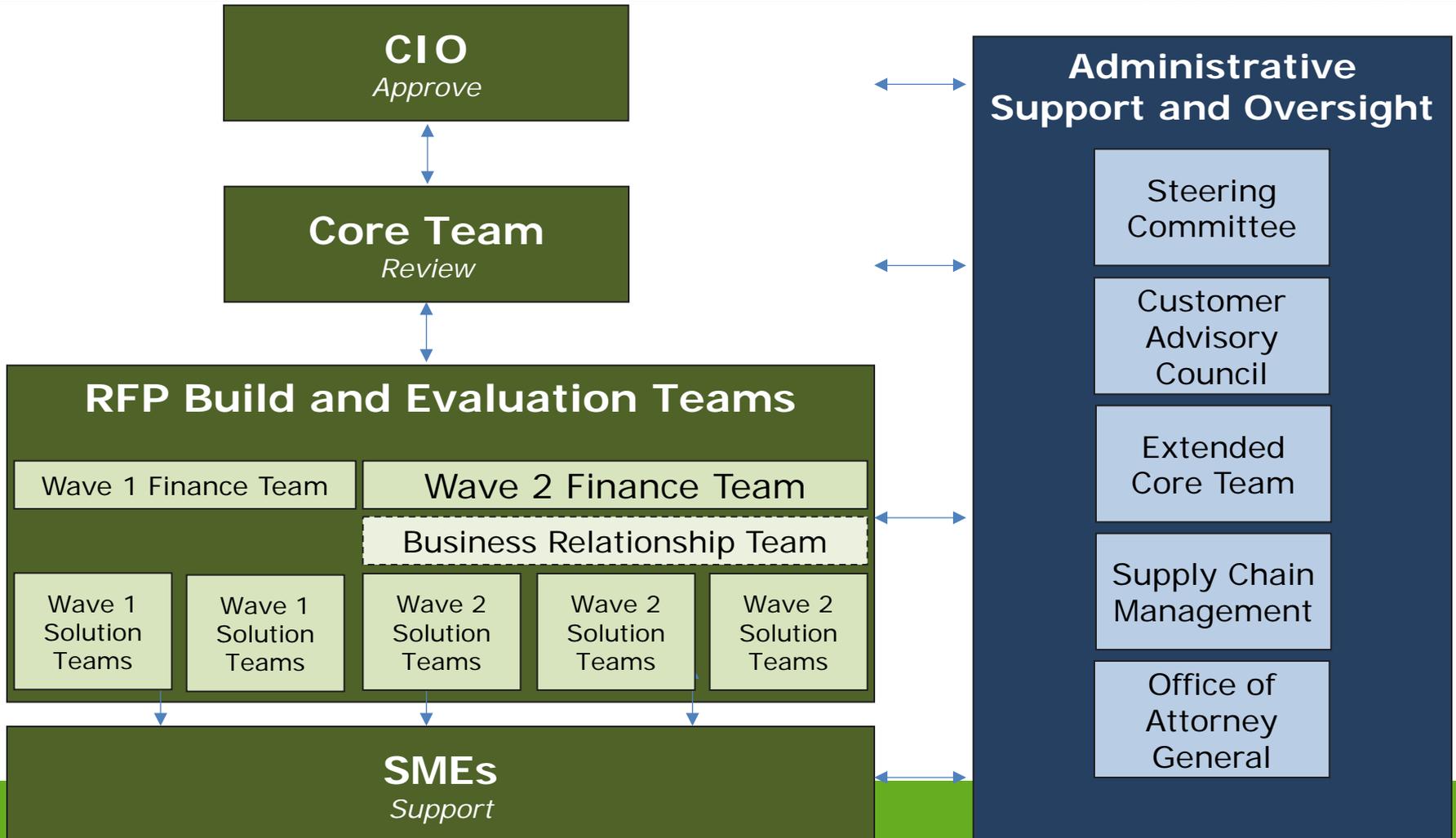


Services Sourcing and Transition





RFP Teams





Broad Agency Participation

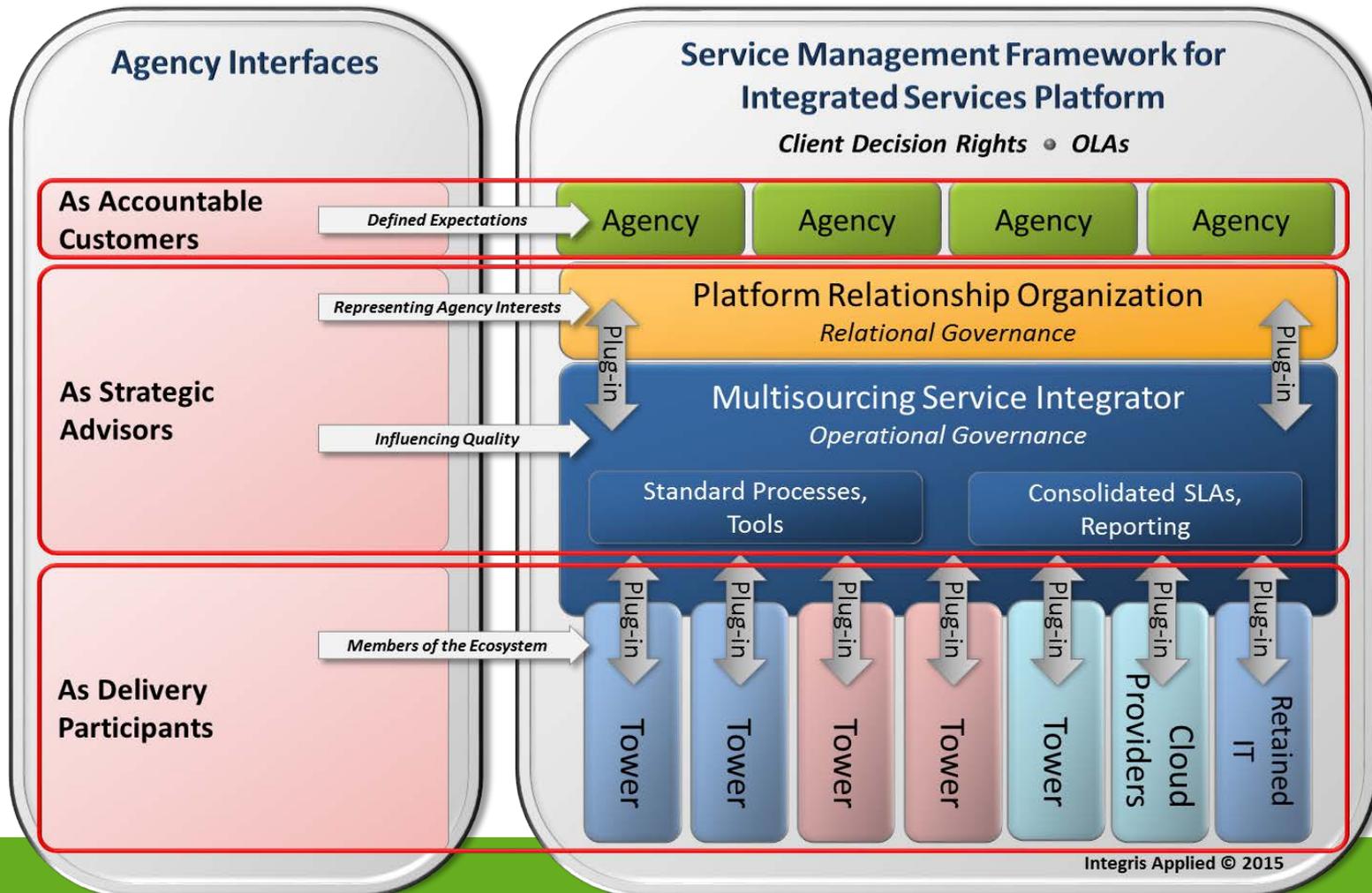
- Steering committee (four)
- Extended core/program management (three)
- Wave one RFP teams
 - Messaging (eight)
 - IBM mainframe (eight)
 - Finance (three)



Broad Agency Participation

- Wave two RFP teams
 - Business team/strategy sessions (eight)
 - Multi-source integration (six)
 - Server/storage (six)
 - Security (TBD)
 - Finance (four)
- Platform oversight/governance – CAC (15)
 - Ongoing agency representation for relational and operational governance
 - Contacting peer states

Agency Interaction Model (AIM)

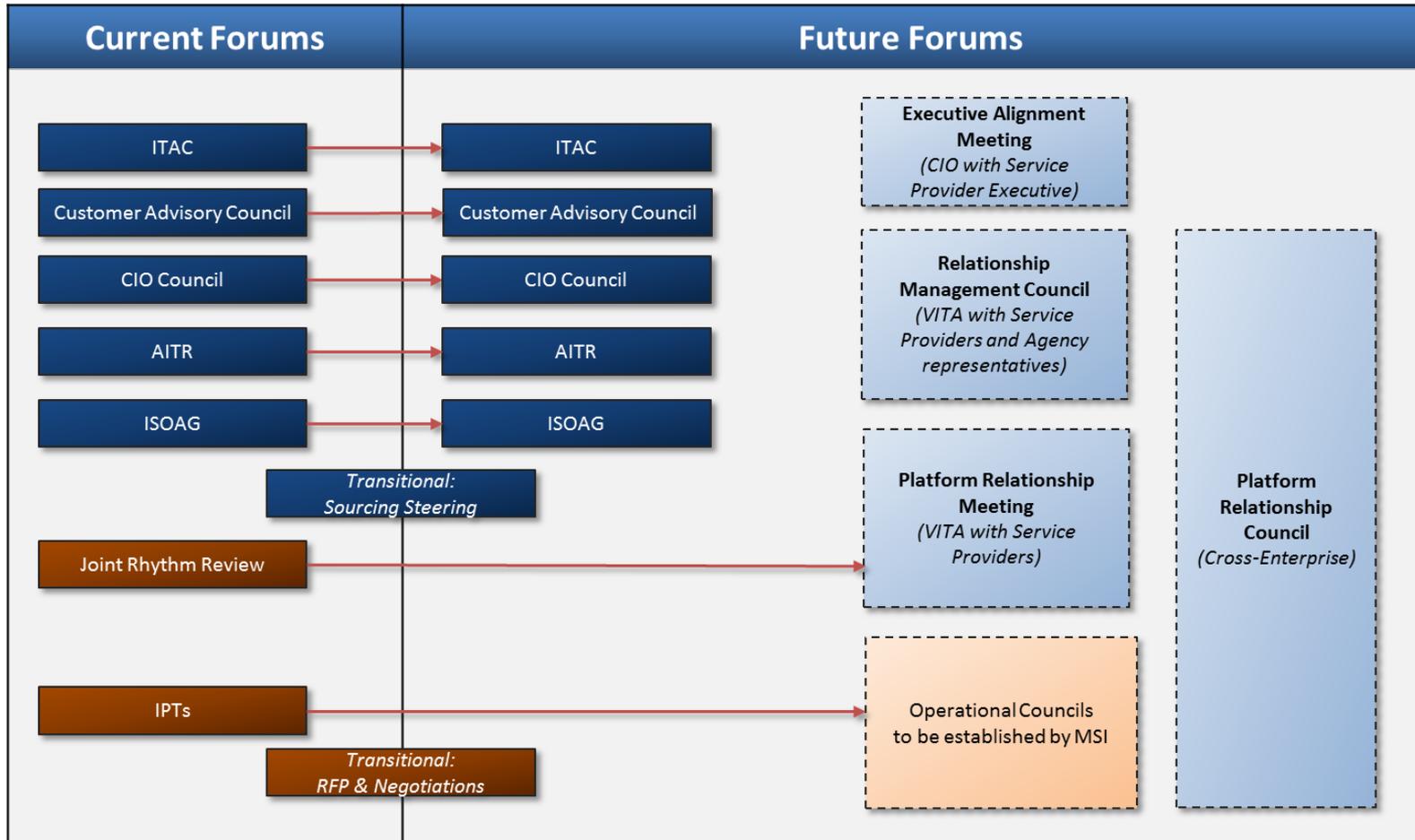




AIM Work Group

- CAC recommended a work group
 - Established and met April 29
 - New participants – Level setting including value of improved governance
 - Call with Georgia May 11
 - Working toward generating inputs for MSI and remaining wave two and three procurements
- Future agenda
 - Review enterprise and agency goals
 - Review AIM as proposed by Integris (four forums)
 - Review takeaways from Georgia call

Governance Forum Recommendations





Resources

- Information
[vita.virginia.gov](http://www.vita.virginia.gov) at this icon

IT Infrastructure Sourcing



<http://www.vita.virginia.gov/default.aspx?id=6442473400>

- Feedback and questions
infrastructuresourcing@vita.virginia.gov