



FY19

NG-911 GRANT PROGRAM APPLICATION



VIRGINIA INFORMATION
TECHNOLOGIES AGENCY
Integrated Services Division



FY19 NG-911 GRANT PROGRAM APPLICATION

HOW TO APPLY/DEADLINE

The grant application is available and accessible from VITA ISP's website (<http://www.vita.virginia.gov/isp/default.aspx?id=8578>). Upon completion of the application, it is to be submitted to the electronic mailbox for grant applications - psapgrants@vita.virginia.gov. Any supporting documentation must also be submitted along with the application when making your grant application submission.

After the close of the grant application cycle, a Grant ID and email receipt notification will be sent to the e-mail address listed on the application received.

All funding requests must be submitted using the grant application. Technical assistance is available from VITA's Public Safety Communications (PSC) staff throughout the grant process. The FY19 NG-911 Grant Application Cycle starts July 1, 2017 and concludes on September 30, 2017 at 5:00 pm.

ALL APPLICABLE SECTIONS MUST BE COMPLETED IN ITS ENTIRETY OR THE APPLICATION WILL BE CONSIDERED INCOMPLETE AND NOT ACCEPTED FOR CONSIDERATION.



FY19 NG-911 GRANT APPLICATION

PROJECT TITLE

Lunenburg County CAD Upgrade

GRANT APPLICANT PROFILE/PROJECT CONTACT

PSAP/HOST PSAP NAME: Lunenburg County Sheriff's Office

CONTACT TITLE: Major

CONTACT FIRST NAME: Donald

CONTACT LAST NAME: Penland

ADDRESS 1: 160 Courthouse Square

ADDRESS 2: [Click here to enter text](#)

CITY: Lunenburg

ZIP CODE: 23952

CONTACT EMAIL: djpenland@lunenburgva.net

CONTACT PHONE NUMBER: 434-696-4452

CONTACT MOBILE NUMBER: 434-298-8308

CONTACT FAX NUMBER: 434-696-2531

REGIONAL COORDINATOR: Stefanie McGuffin

HOST PSAP AND PARTICIPATING PSAPS/LOCALITIES

Lunenburg County Sheriff's Office

Town of Victoria

Town of Kenbridge

GRANT TYPE

Individual PSAP

Shared Services



Non-vendor supported application MUST include age and/or version of hardware/software, **along with a copy of the notice from the vendor.**

VERSION:

YEARS of HARDWARE/SOFTWARE:

PRIORITY/PROJECT FOCUS NVS CAD

FINANCIAL DATA

Amount Requested: \$ 75,000.00

Total Project Cost: \$ 114,880.00



PROJECT DESCRIPTION

Provide a detailed description of the project for which funding is being sought, including the impact on operational services and consequences of not receiving funding; the relationship to local strategic and capital improvement plans; and sustainability:

The Lunenburg County Sheriff's Office will be replacing our technically outdated CAD/RMS system. On April 1, 2015 our current CAD vendor, DaPro Systems was purchased by ID Networks. As a result we were notified that our current CAD software would no longer be supported past the year 2020. Also there have been no upgrades or enhancement made to the software since implementation. Replacing our CAD system is critical to Lunenburg County ability to process calls for service in the most efficient and up to date manner that is NG911 ready. CAD and RMS work hand in hand to provide vital information to dispatchers as it is imperative that both of the system are tied together and must be replaced together. We are requesting grant funds to replace our CAD/RMS software. Without the financial support of this grant, Lunenburg County would not be able to fully fund a project of this size and this upgrade is critical to continuing to offer services to the citizens we serve. Lunenburg County will provide for the maintenance of the equipment past the one year included in this proposal.



PROJECT GOAL

Describe how this project addresses locally identified need(s) and supports the Virginia 9-1-1 Comprehensive Plan:

The Lunenburg County Sheriff’s CAD project will support the Virginia 911 Comprehensive Plan by “meeting the public’s high expectations for 9-1-1 emergency service, provide a consistent level of emergency service across the Commonwealth, and to contribute to excellent public safety capabilities that maintain secure communities.” This project is also imperative to Goal 5 of the Comprehensive Plan by protecting the reliability and security of the 9-1-1 system.

PROJECT OBJECTIVES

Describe the objectives that will support the goals identified above:

This project will allow Lunenburg County to select a CAD vendor to replace our CAD/RMS software with a technically up to date, reliable, and fully supported NG911 capable CAD system.



SHARED SERVICES (if applicable)

Describe the relationship of the project to the participating PSAPs:

Click here to enter text

Describe the intended collaborative efforts and resource sharing opportunities:

Click here to enter text



**IMPLEMENTATION PLAN
SHARED SERVICES & INDIVIDUAL PSAP APPLICATIONS:**

For each applicable phase of the project, indicate the planned completion date.

PROJECT PHASE	PLANNED COMPLETION DATE
INITIATION – Project concept is documented, local board or governing authority approval or endorsement is received, NG-911 Grant application is filed, local budgets are obtained, appropriated grant funds are approved, and budgetary estimates are obtained.	09 / 30 / 18
DESIGN/PLANNING - Requirements are documented, components to be purchased are identified, and general design is documented.	12 / 15 / 18
ACQUISITION - RFP (or other bid related processes) are drafted, proposals are evaluated, contract is signed, purchase orders are issued, and quotes are obtained.	02 / 01 / 19
IMPLEMENTATION - Purchased components are delivered and installed and training is performed	05 / 30 / 19
TESTING/COMPLETION - Performance of system/solution is validated and system/solution goes “live”	06 / 30 / 19



BUDGET AND BUDGET NARRATIVE

List the planned expenditures to be made with grant funds. Briefly explain the reason for each requested budget item and provide the basis for its cost. In addition, if contingency cost has been added, please identify the amount.

NOTE: In lieu of a line item breakdown, an itemized cost schedule or detailed vendor prepared quote may be submitted as an attachment, but a narrative is still required. However, budgetary quotes received from a particular vendor(s) during the application process do not commit the PSAP to use that vendor(s) once the grant is awarded.

As per the attached quote, \$114,880.00 is the cost to replace our CAD/RMS software through Southern Software which will include installation and on-site training. Lunenburg County will provide maintenance past the one year provided in this quote.

EVALUATION

How will the project as identified in the project description be evaluated and measured for achievement and success:

This project will be measured for achievement and success through testing by our dispatchers and administrative staff to ensure the system meets the needs of our PSAP as assured by the vendors during demonstrations of their CAD system before acceptance



PHYSICAL CONSOLIDATION - (complete only if applicable)

How would a consolidation take place and provide improved service:

Click here to enter text

How should it be organized and staffed:

Click here to enter text

What services should it perform:

Click here to enter text

How should policies be made and changed:

Click here to enter text



PHYSICAL CONSOLIDATION - (complete only if applicable) – continued

How should it be funded:

Click here to enter text

What communication changes or improvements should be made in order to better support operations:

Click here to enter text



SOUTHERN SOFTWARE, INC.
an employee-owned company

Agency: Lunenburg County Sheriff's Office, VA
Contact: Major DJ Penland
Date: 9/7/2017

CAD SOFTWARE		Qty	
CAD - Full Positions		2	
CAD Reporting Station Site License		1	
Preliminary CAD Build		1	
Mapping Display System (MDS)		2	
Evaluation of GIS/911 Centerline Base Map		1	
		Total Software:	\$47,350.00
PROJECT MANAGEMENT			
Project Management Fee - including Installation, Training and Project Management			
		Total Project Management:	\$17,756.00
YEARLY SUPPORT			
CAD	24/7 SUPPORT	1	
Mapping Display System (MDS)	24/7 SUPPORT	1	
		Total Support:	\$9,700.00
TOTAL INVESTMENT (STATE TAX AND SHIPPING NOT INCLUDED)			\$74,806.00

NOTE: MICROSOFT® SQL SERVER 2008™ R2 OR HIGHER IS REQUIRED (2012 OR HIGHER IS PREFERRED).

NOTE: PROPOSAL DOES NOT INCLUDE PROVISIONS FOR DATA CONVERSION, DATA IMPORT, OR FIELD MAPPING (WITH EXCEPTION OF INITIAL BUILD WHICH INCLUDES MSAG, ESN, INTERSECTIONS AND ADDRESSES THAT ARE PROVIDED TO US IN NENA STANDARD FORMAT AS APPLICABLE. NOTE: DISPATCH ZONES AND LANDMARKS WILL BE VIEWED ON A CASE BY CASE BASIS DEPENDING ON THEIR FORMAT.)

Proposal of software is valid for (60) days from date of proposal.

Proposal of hardware is valid for (30) days from date of proposal.

Software includes (30) days of free support, including all updates.

Management fees include training, installation, and project management.

Southern Software will install its software products only on computer configurations compatible with these products. Hardware specifications are available upon request.



SOUTHERN SOFTWARE, INC.
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Agency: Lunenburg County Sheriff's Office, VA
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Date: 9/7/2017

RECORDS MANAGEMENT SYSTEM (RMS) FOR SHERIFF'S OFFICES		Qty
RMS Base with 1 License	SHERIFF RECORDS MANAGEMENT SOFTWARE INCLUDES: INCIDENT, ARREST AND CITATION REPORTING IN ACCORDANCE WITH STATE SPECIFICATIONS.	1
RMS Additional Licenses	ADDITIONAL RMS LICENSE(S) (CONCURRENT LICENSING - FOR WORKSTATIONS OR LAPTOPS ON NETWORK EITHER HARDWIRED OR THROUGH VPN CONNECTION)	4
Bar Coding Equipment	BARCODE PRINTER, LASER SCANNER, CASE OF BAR CODE LABELS, CASE OF BARCODE THERMAL TRANSFER RIBBON, PRINTER CABLE.	1
Data Sharing Network	DATA SHARING NETWORK (WEB BASED)	FREE
RAIDS Online	WEB-BASED PUBLIC CRIME MAPPING AND ANONYMOUS TIPS PROVIDED AT NO COST TO YOUR AGENCY.	FREE

QUARTERMASTER		Qty
Quartermaster with 3 Licenses	STAND ALONE QUARTERMASTER (CONCURRENT LICENSES)	1
Total Software:		\$22,087.00

PROJECT MANAGEMENT		
Project Management Fee	INSTALLATION, TRAINING AND A PROJECT MANAGER.	
TRAINING INCLUDES 1 SESSION OF SETUP & MAINTENANCE TRAINING (UP TO 5 PEOPLE) AND 2 SESSIONS OF USER TRAINING (UP TO 10 PEOPLE PER SESSION). IF ADDITIONAL SESSIONS OF TRAINING ARE REQUIRED PLEASE REQUEST AN UPDATED PROPOSAL.		
Total Project Management:		\$11,737.00

YEARLY SUPPORT		
RMS Support	8:30-5, M-F RMS ANNUAL SUPPORT FEE COVERS TELEPHONE AND MODEM SUPPORT. THIS INCLUDES REGULAR PROGRAM UPDATES.	1 YEAR
Additional Licenses	SUPPORT FOR ADDITIONAL RMS LICENSE(S)	1 YEAR
Quartermaster	8:30-5, M-F SUPPORT FOR QUARTERMASTER	1 YEAR
Additional Licenses	SUPPORT FOR ADDITIONAL QUARTERMASTER LICENSE(S)	1 YEAR
Total Support:		\$6,250.00

TOTAL INVESTMENT (STATE TAX AND SHIPPING NOT INCLUDED) \$40,074.00

NOTE: MICROSOFT® SQL SERVER 2008™ R2 OR HIGHER IS REQUIRED (2012 OR HIGHER IS PREFERRED).

NOTE: PROPOSAL DOES NOT INCLUDE PROVISIONS FOR DATA CONVERSION, DATA IMPORT, OR FIELD MAPPING



Proposal of software is valid for (60) days from date of proposal.

Proposal of hardware is valid for (30) days from date of proposal.

Southern Software's RMS includes (30) days of free support, including all updates.

Management fees include training, installation, and project management.

Southern Software will install its software products only on computer configurations compatible with these products. Hardware specifications are available upon request.



September 24, 2017

Major D.J. Penland
Lunenburg County Sheriff's Office
160 Courthouse Square
Lunenburg, VA 23974

Major Penland,

The intent of this letter is to confirm for Lunenburg County Sheriff's Office that the end of life date for support of your existing DaProSystem will cease on April 1, 2020. As of this date, ID Networks will no longer be providing support for any DaProSystems applications.

When ID Networks committed to the emergency acquisition of DaProSystems on April 1, 2015, we did so because we felt as though it was in the best interest of DaProSystems customers to continue to have support for that product. Had we not done so, hundreds of agencies would have been without support and with almost no chance to prepare for a transition. Our feeling was that by providing those customers with time to evaluate their options and to be provided with the opportunity to properly plan and budget for their next product, we would be doing the customer a favor and also providing ourselves with the opportunity to earn their business as their next vendor.

Over the course of that time, ID Networks has continued to offer significant incentives to all agencies who have requested budgetary estimates from us. One incentive that will remain in place until April 1, 2020 is our no cost conversion commitment. Many vendors charge tens or even hundreds of thousands of dollars to convert the data from systems like DaPro. However, hoping all of the DaPro customers realize our commitment to them, ID Networks is offering a no charge conversion for switching to our systems.

Should you have any additional questions for us, please do not hesitate to ask. Thank you for the opportunity to compete for your replacement business.

Sincerely,

Doug Ebbink

Project Manager
debbink@idnetworks.com
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