

Instructions to State Agencies and Other Users of VITA Consulting and Staff Augmentation Agreements

On March 13, Chief of Staff Wayne Turnage requested that the Commonwealth's IT service providers agree to a voluntary 10% rate reductions for ALL information technology contractors or consultants currently engaged with the Commonwealth. This reduction applies to current engagements, as well as new engagements for IT contractor or IT consultant services.

If you are utilizing IT consulting or staff augmentation services from VITA contracts, you will see a reduction in the rates from these suppliers.

Supplier Managed Staff Augmentation Program (SMSA)

The SMSA managed service provider, CAI, has reduced the rates charged to agencies and other public bodies for all engagements by 10%. These rates went into effect on March 16, 2009, for new engagements and will be effective on March 23, 2009, for existing engagements. Invoices that reflect billed hours or work performed after these dates will reflect these reduced rates.

CAI will be informing each hiring manager of the reduced rates by specific individual resource. Hours billed from March 23, 2009, and beyond will reflect the reduced rate. Hiring managers can receive invoices in eVA at the reduced hourly rate, or can issue a change order to existing purchase orders (POs) to update the POs to reflect the new reduced hourly rate.

The new rate cards that apply to all future engagements will be posted to the SCM portion of the VITA Web site, under the SMSA contract area and within the PeopleClick tool.

IT Advanced Services and Other Consulting Contracts

Advanced IT Resource Services and other consulting suppliers have been asked to apply a 10% credit to each invoice for work performed after March 13, 2009. VITA is awaiting word from these suppliers on whether they will be participating in the rate reduction program.

Reminder

The Advanced IT Resources contracts expire in August, 2009, and the SMSA contract expires in November, 2009, so please ensure that your POs do not extend beyond the termination dates of each respective contract.

If you have questions about rate reductions, please contact ITTemporaryResources@vita.virginia.gov.

