

Amanda Hall

Principal

Education: B.A., History, Davidson College, 1979
M.B.A., Queens College, 1988
Successfully completed the Certified Public Accountants exam

Experience Summary

Amanda Hall is a Principal in Consulting Services. She is the Community of Practice leader for Technology Planning and Architecture, EDS' information technology (IT) strategy consultancy. She is responsible for methodology development and business development, and for ensuring overall client satisfaction for the Community of Practice. She is also responsible for expansion of the practice as a whole, including staff development.

In her former role as Director of EDS' Utilities Planning consulting group, she was responsible for building and managing an information technology strategy consulting team that served utility companies throughout the world. The focus of that team included IT-enablement of corporate strategies and business processes.

Amanda is also responsible for providing direct client consulting support, often as Project Manager, Quality Assurance officer, or client executive facilitator

Contributing ideas that work

Amanda has close to 20 years experience in information technology planning, strategic planning, and market planning and consulting. Most recently she has focused on developing implementable IT strategies and on how existing business processes and strategies can become IT-enabled.

She has been directly involved in developing EDS' integrated information technology planning methodology, which has been used successfully with numerous clients. Amanda was also instrumental in developing EDS' strategic IT prioritization methodology and its Technology Operational Excellence offering. She is a member of the RightStep™ Governing Council, which is responsible for developing and maintaining EDS' proprietary IT architecture framework. She also conducts training in IT architecture and strategy for EDS.

Proficiencies and expertise

Skill set:

Consulting: Strategic planning, IT architecture, business process design and alignment, system requirements determination, organization design, project management, business development