



*COMMONWEALTH OF VIRGINIA*  
*Office of the Governor*

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Invitation for Competing PPEA Proposals

The Virginia Information Technologies Agency (VITA) has received four unsolicited proposals, summarized below. The proposals were submitted in compliance with the Public-Private Education Facilities and Infrastructure Act of 2002 (PPEA), as amended, and the Model Procedures published by the Secretary of Administration. VITA intends to evaluate these proposals and may negotiate a comprehensive agreement with individual proposers based on their proposals.

VITA will accept for simultaneous consideration any competing proposals that comply with the law and procedures mentioned above and the "Instructions for Submitting a PPEA Proposal to VITA" on the VITA Web site at <http://www.vita.virginia.gov/ppea/aboutPPEA.cfm>.

Interested businesses or organizations are invited to submit their competing proposals not later than August 2, 2004. In addition to the proposals that VITA has posted for competition, potential proposers should consider the Attributes for VITA PPEA Proposals that have also been posted to the VITA Web site. Potential proposers are specifically reminded of the requirement for submission of the \$50,000 proposal review fee, in certified funds, that must be received before a competing proposal can be considered.

Unsolicited Proposal Summaries (full proposals are available for review at <http://www.vita.virginia.gov/itpartnership/default.aspx?id=399>):

- "Virginia Business Modernization Initiative" submitted by CGI-AMS and partners. The scope of the proposal includes: strategic planning; business process reengineering; organizational alignment; technology modernization, including the consolidation of data centers, implementation of enterprise applications, establishment of an enterprise data architecture, and implementation of an enterprise-wide application infrastructure; the management of applications, business processes and information technology through a Shared Service Center; and, other related goods and services.

- “Virginia Consolidated Data Center Initiative,” submitted by IBM and partners. The scope of the proposal includes: obtaining a new, primary data center; a new secondary data center; data center operations; server management; technology help desk activities; and, other related goods and services.
- “Virginia IT Transformation” submitted by Koll Development Corporation/EDS and partners. The scope of the proposal includes: construction of two new data centers, one in Richmond, Virginia and the other in Wise, Virginia; consolidating help desk activities; establishment of a Network Operations Center to manage wide area network, local area network, and server resources; infrastructure strategy and standards; data storage strategy; business continuity assessment and planning; implementation resources to facilitate consolidation and migration; project management; and, other related goods and services.
- “Virginia Technology Passport Program” submitted by Northrop-Grumman. The scope of the proposal includes: facilities management and consolidation of technology assets in the current VITA data center; construction of a new consolidated operations center in Richmond; provision of disaster recovery services through the Virginia Advanced Shipbuilding and Carrier Integration Center as a Disaster Recovery and Test Center in Newport News, Virginia; establishment of a Customer Support Operations Center in Southwest Virginia; support of the distributed computing environment, statewide network services and enterprise applications; establishment of a structured technology reinvestment and refreshment program; formation of an independent quality assurance program office within VITA for transformation program management; and, other related goods and services.

Questions concerning this request for competing proposals should be directed to Dan Ziomek at (804) 371-2763, Bob Haugh at (804) 371-5575, or [unsolicitedproposals@vita.virginia.gov](mailto:unsolicitedproposals@vita.virginia.gov).

A handwritten signature in black ink, appearing to read 'Eugene J. Huang', with a long horizontal line extending to the right.

Eugene J. Huang  
Deputy Secretary of Technology