



# eGovernment RFPs

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## Agenda

- Background
- Procurement Strategy
- Objectives and Benefits
- Timeline
- Transition
- Resources



## Background

- Commonwealth receives eGovernment services from Virginia Interactive (VI - a subsidiary of NIC) via contract between VITA and VI
- Contract expires August 2012
- Replacement solution must be competitively bid
- Under existing contract, VI responsible for the state web portal, [www.virginia.gov](http://www.virginia.gov); also provides web and application development, maintenance support and hosting services



## Procurement Strategy

- Commonwealth de-bundling services to receive greater value and best of breed in each service area
- VITA has issued request for proposals (RFPs)
  - Virginia.gov portal
  - Operations and maintenance (O&M)
  - Hosting
- Each RFP developed by a workgroup of agency representatives (including VI customers), subject matter experts and VITA Supply Chain Management staff
- Web application development will be provided through VITA's contingent labor contract



## Objectives and Benefits

- Business objectives
  - Provides greater competition
  - Provides more transparency and control, including how funds are collected and reinvested
  - Anticipates improved Virginia.gov portal user experience
- Benefits to Commonwealth
  - Provides open price competitiveness
  - Provides more flexibility and choice for web development and operations and maintenance support
  - Provides additional choices in scalable hosting solutions for web-based and non-web-based applications and data



# Timeline

August 2011    Sept 2011    Oct 2011    Nov 2011    Dec 2011    Jan 2012    Feb 2012    March 2012    April 2012    May 2012    June 2012    July 2012    August 2012

Define Business Requirements and Develop RFP's



Issue RFPs



Evaluate Proposals



Award Contract(s)



Transition





## Transition

- VITA obtaining and testing source code developed by VI during existing contract
- VITA will obtain a single transition vendor
- VITA will provide a dedicated resource to work with the transition vendor and coordinate with the agencies and hosting and O&M suppliers
- VITA will provide an eGov services advisor to support assistance and guidance to agency customers in how to navigate and use the contracting vehicles to best meet specific needs



## Resources

- Online Information Guide, including FAQs  
<http://www.vita.virginia.gov/scm/default.aspx?id=6442469740>
- VITA Customer Account Manager (CAM)
- VI inventory spreadsheet (available from CAM)
- Email questions to:  
[eGovquestions@vita.virginia.gov](mailto:eGovquestions@vita.virginia.gov)



# Questions