Commonwealth of Virginia
Virginia Information Technologies Agency

VaPP ENTERPRISE STORAGE DEVICES

Date:	April 27, 2006
Contract #:	VA-040330-HP
Authorized User:	State Agencies, Institutions and Other Public Bodies
Contractor:	Hewlett-Packard Company 3000 Hanover Street Palo Alto, CA 94304
FIN:	94-1081436
Contact Person:	See Attached
Contract Price List:	See Attachment C
Term:	June 1, 2006 – May 31, 2007
Delivery:	21 Days ARO
Shipping:	FOB Destination
Payment:	Net 30 days

For Additional Information, Please Contact:

John Tackley
IT Acquisition Manager
Phone: 804-371-5930
E-Mail: john.tackley@vita.virginia.gov
Fax: 804-371-5969

NOTES: Individual Commonwealth of Virginia employees are not authorized to purchase equipment or services for their personal use from this Contract.

For updates, please visit our Website at http://www.vita.virginia.gov/procurement/procurement.cfm

VITA POINTS OF CONTACT

Contract Administration/Compliance

Contracts Administrator
Virginia Information Technologies Agency
110 South 7th Street, East Lobby
Richmond, VA 23219-3931
Phone: 804-371-5900
Fax: 804-371-5969
Email: contracts@vita.state.gov
Website: http://www.asd.virginia.gov

Contract Information

John Tackley, VCO
IT Acquisition Manager
Virginia Information Technologies Agency
110 South 7th Street, East Lobby
Richmond, VA 23219-3931
Phone: 804-371-5930
Fax: 804-371-5969
Email: john.tackley@vita.virginia.gov

HEWLETT-PACKARD POINTS-OF-CONTACT

Sales Information/Customer Service

John Hagerty
Senior Account Manager
Hewlett-Packard Company
2838 Woodbridge Crossing Court
Midlothian, VA 23112
Phone: 804-794-2642

Billing/Contracts Administration

Mike Gasparino
Consultant Negotiator
Phone: 847-781-6508
Fax: 847-781-6769
E-Mail: mike.gasparino@hp.com
20555 SH 249
MS: CCM0301-040
Attn: Virginia Public Sector Contracts
Houston, TX 77070

Warranty/Maintenance & Technical Support Calls

Phone: 800-OK-COMPAQ (652-6727)

State and Local Government
Phone: 888-202-4682

K12 Education:
Phone: 800-888-3224

Higher Education:
Phone: 877-480-4433

Ordering Information:

Fax: 800-825-2329

Mail Orders to:
HP Direct
C10GM
10810 Farnam Drive
Omaha, NE 68154

CONTRACT #VA-040330-HP

CONTRACT CHANGE LOG

Change No.	Description of Change	Effective Date
1	Extends contract term	6/1/06

VITA: Prior review and approval by the Virginia Information Technologies Agency (VITA) is required for purchases in excess of $100,000.00 for State Agencies and Institutions only.

COMMONWEALTH *of* VIRGINIA

CIO of the Commonwealth
Email: lem.stewart@vita.virginia.gov
Lemuel C. Stewart, Jr.

VIRGINIA INFORMATION TECHNOLOGIES AGENCY
110 S. Seventh Street
Richmond, Virginia 23219
(804) 371-5000

TDD VOICE -TEL. NO.
711

April 11, 2006

VIA EMAIL

TO: Hewlett-Packard Company

RE: VA-040330-HP

Please consider this correspondence your notification of the Commonwealth's extension of the above referenced contract, in accordance with the Terms of the agreement.

The expiration of the agreement is now extended to May 31, 2007.

Regards,

John Tackley

Supply Chain Management

c: contract file

Virginia Information Technologies Agency

expect the best

SUPPLY CHAIN MANAGEMENT (SCM)

COMMONWEALTH of VIRGINIA

VIRGINIA INFORMATION TECHNOLOGIES AGENCY
SUPPLY CHAIN MANAGEMENT
110 SOUTH 7TH STREET
RICHMOND, VIRGINIA 23219

VITA STATEWIDE TERM CONTRACT: VA-040330-HP

CONTRACTOR / PARTNER

COMPANY NAME:	Hewlett-Packard Company	SALES CONTACT:	John Hagerty
ADDRESS:	3000 Hanover Street.	TITLE:	Senior Account Manager
		PHONE NO:	804-763-4078
CITY/STATE/ZIP:	Palo Alto, CA 94304	FAX NO:	804-968-5601
FEIN:	941081436	E-MAIL ADDRESS:	john.hagerty@hp.com
WEBSITE URL:	http://www.hp.com		

[The following information is for VITA internal use only.]

Products/Services:	**Enterprise Storage Device Categories: SAN/NAS/DASD/TAPE** **Brands: Hewlett-Packard**
Authorized Contract Users:	**VA Agencies, Institutions and other public bodies**
Contract Term:	**Two (2) years, with three optional one (1) year renewals**
Pricing (Not-to-Exceed):	**Standard order process for Products/Services in "Attachment C" and Services in "Attachment D"**
Additional Discounts:	**None**
RFQ Process:	**Available for large or non-standard order purchases**
RFQ Categories:	**SAN/NAS/DASD/TAPE**
RFQ Brands:	**Hewlett-Packard**
Delivery:	**21 days After Receipt of Order (ARO)**
Shipping Costs:	**FOB Destination**
Installation Services:	**Optional, Available**
Warranty:	**Greater of one year, or manufacturer's standard warranty, with various Service Level Agreements (SLA) available**
Maintenance:	**Post-Warranty Maintenance w/various SLAs are available**

VITA SCM Contacts:

Contract Information	**Contract Administration/Compliance**
John J. Tackley, VCO	*SCM Contracts Administration*
Voice: (804) 371-5930	*(804) 371-5900*
Fax: (804) 371-5969	*(804) 371-5969*
E-mail Address john.tackley@vita.virginia.gov	contracts@vita.virginia.gov

[The above information is for VITA internal use only.]

MASTER CONTRACT
VA-040330-HP
BETWEEN
THE COMMONWEALTH OF VIRGINIA
AND
HEWLETT-PACKARD COMPANY

1. SCOPE OF AGREEMENT

This is an agreement (the "Contract" or "Agreement") between the Commonwealth of Virginia ("Commonwealth", "State" or "Virginia Information Technologies Agency" ("VITA")) and HEWLETT-PACKARD COMPANY (the "Contractor"), FEIN # 941081436, having its principal place of business at 3000 Hanover Street, Palo Alto, CA 94304 for the purchase of Enterprise Storage Devices (the "Product", "Products", or Equipment), along with any required support services (the "Services") pursuant to the Commonwealth's Request For Proposal #2004-12, dated October 23, 2003 (the "RFP") and the Contractor's proposal, dated November 13, 2003 in response thereto. This Agreement establishes a Master Contract for the use by State Agencies, Institutions, and other public bodies as defined in §2.2-4301 of the Virginia Public Procurement Act (VPPA), and hereinafter referred to as "Authorized Users".

All Products are delivered and accepted with any integral software and firmware necessary for the complete operation of the Products. All software and firmware are considered to be perpetual and are not sold as discrete individual items. All Products are bought and sold on a Performance Basis.

2. INTERPRETATION OF AGREEMENT

As used in this Agreement, "Software" and "Software Product" shall include all related materials and documentation, whether in machine-readable or printed form.

Headings are for reference purposes only and shall not be considered in construing this Agreement.
The documents comprising this Agreement, and their order of precedence in case of conflict, are: (1) this document's pages 1 through 16; (2) Attachment A, entitled CERTIFICATION REGARDING LOBBYING; (3) Attachment B, entitled LISTING OF PRODUCTS & SERVICES, PRICING & CONTRACT USAGE INSTRUCTIONS; (4) Attachment C, entitled PRICING; (5) Attachment D, entitled SERVICES and (6) Attachment E and (7) all future executed Orders referencing this Agreement. The foregoing documents represent the complete and final agreement of the parties with respect to the subject matter of this Agreement.
For the convenience of the parties, it is understood that a shrink-wrap, click-wrap or other license agreement from the owner of each Software Product (collectively, the "Click-wrap agreements") may be shipped with, or incorporated into each Software Product delivered under this Agreement. Attachment E contains copies of all the Click-wrap agreements for all of the Software Products identified in this Agreement. The Contractor represents and warrants that the Click-wrap agreements shipped with or incorporated into each individual Software Product delivered under this Agreement will be as represented in Attachment E. If any Software Product delivered under this Agreement is shipped with or incorporates a Click-wrap agreement that is different than the relevant document in Attachment E, then the Contractor shall indemnify the Commonwealth, its officers, agents, and employees from any and all additional liabilities, expenses, burdens, or other obligations incurred by them as a result of opening the package, clicking on an "I agree" button or taking any other action deemed to be an acceptance of the Click-wrap agreement. This indemnification obligation shall apply without regard to whether the user, using agency, or VITA was aware of the differences in the Click-wrap agreement before or after they became binding.
As between the Contractor and the Commonwealth, this Agreement identifies all of the terms, conditions and liabilities and obligations applicable between the parties. If any Click-wrap agreement shipped with or incorporated into any Software Product contains any provisions purporting to define different or additional

terms and conditions to be applicable between the Commonwealth and the Contractor, Contractor hereby waives any such additional or different terms and conditions.
THE UNIFORM COMPUTER INFORMATION TRANSACTION ACT (UCITA) SHALL NOT APPLY TO THIS AGREEMENT.
If any term or condition of this Agreement is found to be illegal or unenforceable, it shall be severed, and the validity of the remaining terms and conditions shall not be affected.
Nothing in this Agreement shall be construed as an express or implied waiver of the Commonwealth's sovereign or Eleventh Amendment immunity, or as a pledge of its full faith and credit.

3. INCURRED EXPENSES

Neither the Commonwealth of Virginia nor the Authorized Users are responsible for expenses incurred by your company to develop and submit your Proposal. Any costs incurred for site visits for discussions or negotiations are also entirely your responsibility.

4. OWNERSHIP OF OFFEROR DATA

Ownership of all data, materials, and documentation originated and prepared for the Commonwealth pursuant to the RFP shall belong exclusively to the Commonwealth and be subject to public inspection in accordance with the Virginia Freedom of Information Act. Trade secrets or proprietary information submitted by an offeror shall not be subject to public disclosure under the Virginia Freedom of Information Act; however, the offeror must invoke the protections of § 2.2-4342F of the Code of Virginia, in writing, either before or at the time the data or other material is submitted. The written notice must specifically identify the data or materials to be protected and state the reasons why protection is necessary. The proprietary or trade secret material submitted must be identified by some distinct method such as highlighting or underlining and must indicate only the specific words, figures, or paragraphs that constitute trade secret or proprietary information. The classification of an entire proposal document, line item prices, and/or total proposal prices as proprietary or trade secrets is not acceptable and will result in rejection of the proposal. In the event that an offeror does identify some materials to be protected, that offeror should supply 2 redacted versions of the response, with all proprietary information removed.

5. DURATION AND AVAILABILITY OF PRICES

The prices, terms and conditions that you specify in your proposal must be valid for 120 days after you submit your proposal. Should any contract be signed, pricing, pricing structure and pricing escalation/de-escalation will be governed by the terms and conditions contained in this RFP.

6. APPLICABLE LAWS AND COURTS

This solicitation and any resulting Contract shall be governed in all respects by the laws of the Commonwealth of Virginia and any litigation with respect thereto shall be brought in the courts of the Commonwealth. The Contractor shall comply with all applicable federal, state and local laws, rules and regulations.

7. ANTI-DISCRIMINATION

By submitting their bids, Offerors certify to the Commonwealth that they will conform to the provisions of the Federal Civil Rights Act of 1964, as amended, as well as the Virginia Fair Employment Contracting Act of 1975, as amended, where applicable, the Virginians With Disabilities Act, the Americans With Disabilities Act and §2.2-4311 of the Virginia Public Procurement Act. If the award is made to a faith-based organization, the organization shall not discriminate against any recipient of goods, services, or disbursements made pursuant to the Contract on the basis of the recipient's religion, religious belief, refusal to participate in a religious practice, or on the basis of race, age, color, gender or national origin and shall be subject to the same rules as other

organizations that Contract with public bodies to account for the use of the funds provided; however, if the faith-based organization segregates public funds into separate accounts, only the accounts and programs funded with public funds shall be subject to audit by the public body. (Code of Virginia, § 2.2-4343.1E).

In every Contract over $10,000 the provisions in A. and B. below apply:

A. During the performance of this Contract, the Contractor agrees as follows:
   1) The Contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment, except there is a bona fide occupational qualification reasonably necessary to the normal operation of the Contractor. The Contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.
   2) The Contractor, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, will state that such Contractor is an equal opportunity employer.
   3) Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting these requirements.

B. The Contractor will include the provisions of A. above in every subcontract or purchase order over $10,000, so that the provisions will be binding upon each subcontractor or vendor.

8. ETHICS IN PUBLIC CONTRACTING

By submitting their proposals, Offerors certify that their proposals are made without collusion or fraud and that they have not offered or received any kickbacks or inducements from any other offeror, supplier, manufacturer or subcontractor in connection with their proposal, and that they have not conferred on any public employee having official responsibility for this procurement transaction any payment, loan, subscription, advance, deposit of money, services or anything of more than nominal value, present or promised, unless consideration of substantially equal or greater value was exchanged.

9. IMMIGRATION REFORM AND CONTROL ACT OF 1986

By submitting their proposals, Offerors certify that they do not and will not during the performance of this Contract employ illegal alien workers or otherwise violate the provisions of the federal Immigration Reform and Control Act of 1986.

10. DEBARMENT STATUS

By submitting their proposals, Offerors certify that they are not currently debarred by the Commonwealth of Virginia from submitting bids or proposals on Contracts for the type of goods and/or services covered by this solicitation, nor are they an agent of any person or entity that is currently so debarred.

11. USE OF BRAND NAMES

Unless otherwise provided in this solicitation, the name of a certain brand, make or manufacturer does not restrict Offerors to the specific brand, make or manufacturer named, but conveys the general style, type, character, and quality of the article desired. Any article which the public body, in its sole discretion, determines to be the equal of that specified, considering quality, workmanship, economy of operation, and suitability for the purpose intended, shall be accepted. The Offeror is responsible to clearly and specifically identify the product being offered and to provide sufficient descriptive literature, catalog cuts and technical detail to enable the Commonwealth to determine if the product offered meets the requirements of the solicitation. This is required even if offering the exact brand, make or manufacturer specified. Normally in competitive sealed bidding only the information furnished with the bid will be considered in the evaluation. Failure to furnish adequate data for evaluation purposes may result in a proposal being eliminated from further consideration.

Unless the Offeror clearly indicates in its proposal that the product offered is an equal product, such proposal will be considered to offer the brand name product referenced in the solicitation.

12. INSURANCE

By signing and submitting a proposal under this solicitation, the Offeror certifies that if awarded the Contract, it will have the following insurance coverages at the time the Contract is awarded. The Offeror further certifies that the Contractor and any subcontractors will maintain these insurance coverages during the entire term of the Contract and that all insurance coverages will be provided by insurance companies authorized to sell insurance in Virginia by the Virginia State Corporation Commission.

Insurance Coverages And Limits Required:

1. Worker's Compensation - Statutory requirements and benefits.
2. Employers Liability - $100,000.
3. Commercial General Liability - $500,000 combined single limit. Commercial General Liability is to include Premises/Operations Liability, Products and Completed Operations Coverage, and Independent Contractor's Liability or Owner's and Contractor's Protective Liability. The Commonwealth of Virginia must be named as an additional insured when requiring a Contractor to obtain Commercial General Liability coverage.

13. ANNOUNCEMENT OF AWARD

Upon the award or the announcement of the decision to award a contract over $30,000, as a result of this solicitation, the purchasing agency will publicly post such notice on the VITA website (www.asd.virginia.gov) and eVA web site (www.eva.state.va.us) for a minimum of 10 days.

14. ANTITRUST

By entering into a Contract, the Contractor conveys, sells, assigns, and transfers to the Commonwealth of Virginia all rights, title and interest in and to all causes of action it may now have or hereafter acquire under the antitrust laws of the United States and the Commonwealth of Virginia, relating to the particular goods or services purchased or acquired by the Commonwealth of Virginia under said Contract.

15. PAYMENT

A. To Prime Contractor:

1) Invoices for items ordered, delivered and accepted shall be submitted by the Contractor directly to the payment address shown on the purchase order/Contract. All invoices shall show the state Contract number and/or purchase order number; social security number (for individual Contractors) or the federal employer identification number (for proprietorships, partnerships, and corporations).
2) Any payment terms requiring payment in less than 30 days will be regarded as requiring payment 30 days after invoice or acceptance, whichever occurs last. This shall not affect offers of discounts for payment in less than 30 days, however.
3) All goods or services provided under this Contract or purchase order, that are to be paid for with public funds, shall be billed by the Contractor at the Contract price, regardless of which public agency is being billed.
4) The following shall be deemed to be the date of payment: the date of postmark in all cases where payment is made by mail, or the date of offset when offset proceedings have been instituted as authorized under the Virginia Debt Collection Act.
5) **Unreasonable Charges**. Under certain emergency procurements and for most time and material purchases, final job costs cannot be accurately determined at the time orders are placed. In such cases, Contractors should be put on notice that final payment in full is contingent on a determination of reasonableness with respect to all invoiced charges. Charges that appear to be unreasonable will

be researched and challenged, and that portion of the invoice held in abeyance until a settlement can be reached. Upon determining that invoiced charges are not reasonable, the Commonwealth shall promptly notify the Contractor, in writing, as to those charges which it considers unreasonable and the basis for the determination. A Contractor may not institute legal action unless a settlement cannot be reached within thirty (30) days of notification. The provisions of this section do not relieve an agency of its prompt payment obligations with respect to those charges that are not in dispute (Code of Virginia, § 2.2-4363).

B. To Subcontractors:

1) A Contractor awarded a Contract under this solicitation is hereby obligated:

(a) To pay the subcontractor(s) within seven (7) days of the Contractor's receipt of payment from the Commonwealth for the proportionate share of the payment received for work performed by the subcontractor(s) under the Contract; or

(b) To notify the agency and the subcontractor(s), in writing, of the Contractor's intention to withhold payment and the reason.

(c) The Contractor is obligated to pay the subcontractor(s) interest at the rate of one percent per month (unless otherwise provided under the terms of the Contract) on all amounts owed by the Contractor that remain unpaid seven (7) days following receipt of payment from the Commonwealth, except for amounts withheld as stated in (b) above. The date of mailing of any payment by U. S. Mail is deemed to be payment to the addressee. These provisions apply to each sub-tier Contractor performing under the primary Contract. A Contractor's obligation to pay an interest charge to a subcontractor may not be construed to be an obligation of the Commonwealth.

16. ASSIGNMENT OF CONTRACT

To the fullest extent permitted by law, the parties agree that Contractor's rights under this Contract shall not be assignable, in whole or in part, to any other party without the Virginia Information Technologies Agency's (VITA's) written consent, and that any purported assignment or transfer without such consent shall be null and void. If any law limits the right of the parties to prohibit assignment or nonconsensual assignments, the effective date of the assignment shall be as follows. The Contractor shall give the VITA purchasing office prompt written notice of the assignment, signed by authorized representatives of both the Contractor and the assignee. This written notice shall be on VITA's "Assignment Notice / Payment Instruction" form and shall provide all information requested on that form. Copies of the form may be obtained from the Contracts Manager VITA. Upon VITA's acknowledgment of receipt of the properly executed form, the Assignee shall notify the Controller, VITA of the assignment and shall supply the Controller, with a copy of the properly executed form. Any payments made prior to receipt of such notification and form shall not be covered by this assignment.

In the event VITA receives any notice from a third party claiming to be an assignee of any rights of the Contractor under this Contract, Contractor agrees that payment or other performance in respect of those rights shall not be due until at least thirty days after VITA's receipt of the notice required by the above paragraph or receipt of a similarly executed notice confirming the absence or revocation of the purported assignment. Supply Chain Management shall promptly notify the Contractor of any assignment notice it receives.

17. MODIFICATIONS

This contract maybe modified in accordance with §2.2-4309 of the Code of Virginia. Such modifications may only be made by the representatives authorized to do so. No modifications to this contract shall be effective unless it is in writing and signed by the duly authorized representative of both parties. No term or provision hereof shall be deemed waived and no breach excused unless such waiver or consent to breach is in writing. Any contract issued on a firm fixed price basis may not be increased more than twenty five percent (25%) or $50,000.00 whichever is greater, without the approval of the Governor of the Commonwealth of Virginia or his authorized designee.

18. DEFAULT

In case of failure to deliver goods or services in accordance with the Contract terms and conditions, the Commonwealth, after due oral or written notice, may procure them from other sources and hold the Contractor responsible for any resulting additional purchase and administrative costs. This remedy shall be in addition to any other remedies which the Commonwealth may have.

19. TAXES

Sales to the Commonwealth of Virginia are normally exempt from State sales tax. State sales and use tax certificates of exemption, Form ST-12, will be issued upon request, and can be obtained online at http://www.tax.state.va.us/. Deliveries against this Contract shall usually be free of Federal excise and transportation taxes. The Commonwealth's excise tax exemption registration number is 54-73-0076K.

20. DRUG-FREE WORKPLACE

During the performance of this Contract, the Contractor agrees to (i) provide a drug-free workplace for the Contractor's employees; (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the Contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibition; (iii) state in all solicitations or advertisements for employees placed by or on behalf of the Contractor that the Contractor maintains a drug-free workplace; and (iv) include the provisions of the foregoing clauses in every subcontract or purchase order of over $10,000, so that the provisions will be binding upon each subcontractor or vendor.
For the purposes of this section, "drug-free workplace" means a site for the performance of work done in connection with a specific Contract awarded to a Contractor, the employees of whom are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the Contract.

21. NONDISCRIMINATION OF CONTRACTORS

A Contractor shall not be discriminated against in the solicitation or award of this Contract because of race, religion, color, sex, national origin, age, or disability or against faith-based organizations. If the award of this Contract is made to a faith-based organization and an individual, who applies for or receives goods, services, or disbursements provided pursuant to this Contract objects to the religious character of the faith-based organization from which the individual receives or would receive the goods, services, or disbursements, the public body shall offer the individual, within a reasonable period of time after the date of his objection, access to equivalent goods, services, or disbursements from an alternative provider.

22. ORDERS

Authorized Users of this Contract may order Products and Software from this Contract by one of the following Order methods:

A. Purchase Order: An official Purchase Order form issued by an Authorized User.
B. Delivery Order (DO): A DO issued by the Supply Chain Management, VITA.
C. EVA: eVA is the Commonwealth's total e-procurement solution. Contractor shall accept any and all orders issued through eVA.
D. Charge/Credit Card:
    1) Any order/payment transaction processed through the Commonwealth's contract with American Express (AMEX). Each order must not exceed $5,000, or the then current

charge card limit. Payment will made by AMEX to Contractor within three (3) business days.

2) Any other order/payment charge or credit card process, such as AMEX, MASTERCARD, or VISA under contract for use by an Authorized User.

This ordering authority is limited to issuing orders for the Products/Software available under this Agreement. Under no circumstances shall any Authorized User of the Commonwealth have the authority to modify this Agreement.

Contractor acknowledges that the forgoing is not limited to preclude the Commonwealth from issuing Orders against subject Contract as it so chooses.

23. DELIVERY DATE

The Contractor shall deliver the Equipment, ready for testing, within twenty-one (21) days ARO. If delivery of all Products is not completed within twenty-one (21) days after receipt of order by the contractor or Contractor has a history of late deliveries beyond the requirement of twenty-one days, the Commonwealth may, at its sole discretion, cancel the Agreement without further obligation and or the Authorized User may cancel the individual Order. The Commonwealth may postpone any delivery date by notifying the Contractor at least three (3) days prior to the delivery date. However, the delivery date shall not be postponed more than a total of thirty (30) days.

24. RISK OF LOSS

The Contractor shall have the risk of loss or damage to all equipment until clear and unrestricted title to such equipment is transferred to the Commonwealth, except to the extent that any loss or damage is due to the fault or negligence of the Commonwealth.

25. TITLE TO EQUIPMENT

Clear and unrestricted title to all equipment purchased under this Agreement shall pass to the Commonwealth upon payment of the purchase price.

26. OPERATIONAL RESTRICTIONS

Contractor warrants that, except as specifically agreed in writing, all Products may be operated at any time for the convenience of the Commonwealth (exclusive of time required for preventive maintenance, remedial maintenance and approved engineering changes). Without limiting the foregoing, Contractor warrants that there are no restrictions as to consecutive hours or length of personnel shifts. The Commonwealth may make the Products available to any Commonwealth agency or any other users under conditions where such use is supervised by the Commonwealth.

27. INSTALLATION RESPONSIBILITY

Except where otherwise expressly provided, "delivery" does not include installation. If installation is required, delivery shall not be complete until the Contractor completes installation of all Products including, without limitation, shipping FOB destination, all unpacking, positioning and connection of such Products with internal utility services, ready for acceptance testing. All equipment installations shall comply with building and facilities standards established by the Commonwealth.

28. COMMENCEMENT OF ACCEPTANCE TESTING

The Products shall be considered ready for testing when the Contractor completes a successful delivery. The Authorized User shall have 15 days to test the Products beginning on the date of successful

delivery. All Products shall meet or exceed all conditions as delineated in this Agreement, and meet or exceed any published specifications provided by the Contractor or manufacturer including, but not limited to, physical characteristics, operating characteristics, space requirements, power requirements, and warranty.

29. ACCEPTANCE

The Products shall be deemed accepted on the first day after successful completion of the acceptance period. The Warranty Period shall begin upon successful completion of the acceptance period. Upon request, the Commonwealth shall provide written confirmation of acceptance. If the standard of performance has not been met after ninety (90) calendar days have elapsed from the start of the acceptance period, the Commonwealth may require a replacement to be provided or may avail itself of the remedies for breach

30. SUPPLIES

Authorized charges do not include operational supplies (e.g. paper, tape, etc.) unless such supplies are specifically identified in the Schedule. All supplies used by the State shall conform to the Contractor's published specifications provided to State at time of equipment installation. The State reserves the right to acquire such supplies from any Contractor of its choice.

31. CONTRACTOR'S WARRANTY POINT-OF-CONTACT

The Contractor shall provide the Commonwealth with designated points-of-contact and make arrangements to enable its warranty representative to receive such notification or other continuous telephone coverage to permit the Commonwealth to make such contact.

32. MANUALS

Contractor shall supply an operations manual for each Product.

33. eVA BUSINESS-TO-GOVERNMENT PROGRAM

A. VENDOR REGISTRATION

The eVA Internet electronic procurement solution, web site portal www.eva.state.va.us, streamlines and automates government purchasing activities in the Commonwealth. The portal is the gateway for vendors to conduct business with state agencies and public bodies.

All vendors desiring to provide goods and/or services to the Commonwealth shall participate in the eVA Internet e-procurement solution either through the eVA Basic Vendor Registration Service or eVA Premium Vendor Registration Service, and complete the Ariba Commerce Services Network registration.

Vendors are strongly encouraged to register prior to submitting a bid or offer. Failure to register will result in the bid being found non-responsive and rejected. All vendors must register in both the eVA and the Ariba Commerce Services Network Vendor Registration Systems.

a. eVA Basic Vendor Registration Service: $25 Annual Fee plus a Transaction Fee of 1% per order received. The maximum transaction fee is $500 per order. eVA Basic Vendor Registration Service includes electronic order receipt, vendor catalog posting, on-line registration, and electronic bidding, as they become available.

b. eVA Premium Vendor Registration Service: $200 Annual Fee plus a Transaction Fee of 1% per order received. The maximum transaction fee is $500 per order. eVA Premium Vendor Registration Service includes all benefits of the eVA Basic Vendor Registration Service plus automatic email or fax

notification of solicitations and amendments, and ability to research historical procurement data, as they become available.

c. Ariba Commerce Services Network Registration. The Ariba Commerce Services Network (ACSN) registration is required and provides the tool used to transmit information electronically between state agencies and vendors. There is no additional fee for this service.

B. eVA BUSINESS-TO-GOVERNMENT CONTRACTS

The eVA Internet electronic procurement solution, web site portal www.eva.state.va.us, streamlines and automates government purchasing activities in the Commonwealth. The portal is the gateway for vendors to conduct business with state agencies and public bodies.

Failure to comply with the requirements in a. and b. below will be just cause for the Commonwealth to reject your bid/offer or terminate this contract for default.

Vendors desiring to provide goods and/or services to the Commonwealth shall participate in the eVA Internet e-procurement solution and agree to comply with the following:

a. Submit a fully executed American Management Systems, Inc., (AMS) Trading Partner Agreement, a copy of which can be accessed and downloaded from http://learnabouteva.dgs.state.va.us/Supplier/files/TPA110402.pdf. AMS is the Commonwealth's service provider to implement and host the eVA e-procurement solution.

b. Provide an electronic catalog (price list) for items awarded under a term contract. The format of this electronic catalog shall conform to the eVA Catalog Interchange Format (CIF) Specification that can be accessed and downloaded from www.eva.state.va.us.

34. BREACH

The Contractor shall be deemed in breach of this Agreement if the Contractor (a) fails to make any Product or Service ready for acceptance testing by the specified delivery date; (b) repeatedly fails to respond to requests for maintenance or other required service within the time limits set forth in this Agreement; (c) fails to comply with any other term of this Agreement and fails to cure such noncompliance within ten days (or such greater period as is acceptable to the Commonwealth) following Contractor's receipt of a Show Cause Notice identifying such noncompliance; or (d) fails to provide a written response to the Commonwealth's Show Cause Notice within ten days after receiving same.

The Contractor shall not be in breach of this Agreement if its default was due to causes beyond the reasonable control of, and occurred without any fault or negligence on the part of, both the Contractor and its subcontractors. Such causes may include, but are not restricted to, acts of God or of the public enemy, acts of the Commonwealth in either its sovereign or Contractual capacity, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, and unusually severe weather.

In the event of breach, in addition to any other remedies provided by law, the Commonwealth may cancel its obligations with respect to any or all unaccepted Products or Services. All costs for deinstallation and return of Products shall be borne by the Contractor. In no event shall any failure by the Commonwealth to exercise any remedy available to it be construed as a waiver of or consent to any breach.

35. NON-APPROPRIATION

All funds for payment of equipment, software or services ordered under this Contract are subject to the availability of legislative appropriation for this purpose. In the event of non-appropriation of funds by the Legislature for the items under this Contract, the Commonwealth will terminate this Contract for those goods or services for which funds have not been appropriated. Written notice will be provided to the Contractor as soon as possible after legislative action is completed.

If any purchases are to be supported by federal funding, and such funding is not made available, the Commonwealth may terminate this Contract for goods or services dependent on such federal funds without further obligation.

36. CONTRACTUAL RECORDS

The Contractor shall make all Contractual books and records and other documents relating to matters under this Agreement available to the Commonwealth and its designated agents for purposes of audit and examination for a period of three years after final payment. Contractual records include, but are not limited to, this Agreement and all executed Orders, Attachments, modifications, invoices, and correspondence between the parties to this Agreement.

37. PRIME CONTRACTOR RESPONSIBILITY

If the Contractor's proposal includes any goods or services to be supplied by another party, the Contractor agrees as follows:

a. The Contractor shall act as prime Contractor for the procurement and maintenance of the entire proposed configuration and shall be the sole point of contact with regard to all obligations under this Agreement.

b. The Contractor hereby represents and warrants that the Contractor has made such other party aware of the proposed use and disposition of the other party's product or services, and that such other party has agreed in writing that it has no objection thereto.

38. PATENT/COPYRIGHT PROTECTION

Contractor, at its own expense, shall defend any suit brought against the Commonwealth for the infringement of patents, copyrights or trade secrets enforceable in the United States if the claim of infringement is alleged to relate to or arise from the Contractor's or Commonwealth's use of any equipment, software, materials or information prepared, developed or delivered in connection with performance of this Agreement. In such suit, Contractor shall indemnify the Commonwealth, its agents, officers and employees for any loss, liability or expense incurred as a result of such suit.

The purchasing agency shall notify the Contractor of such suit within a reasonable time after learning of it and shall give the Contractor the full right and opportunity to conduct the defense of the suit, subject however to the requirements of Section 2.2-510 and Section 2.2-514 of the Code of Virginia or any successor statute. If principles of governmental or public law are involved, the Commonwealth may, at its option and expense, participate in the defense of the suit.

The Contractor shall not be required to indemnify the Commonwealth for liability arising solely out of the Commonwealth's own specifications or design or solely from the combination of equipment or software furnished hereunder with any equipment or software not supplied by the Contractor.

If, any Product or Service becomes, or in the Contractor's opinion, is likely to become, the subject of a claim of infringement, Contractor may, at its option, provide noninfringing substitutes that are satisfactory to the Commonwealth, or at Contractor's option and expense, may obtain the right for the Commonwealth to continue the use of such Product or Service.

If the use of such equipment or software by the Commonwealth is prevented by permanent injunction or by Contractor's failure to procure the right for the Commonwealth to continue using the software, the Contractor agrees to take back the infringing equipment, software, materials or information and refund the total amount the Commonwealth has paid Contractor under this Agreement, less one half (1/2%) percent of the total paid for each month of use by the Commonwealth.

39. CONTRACTUAL DISPUTES

In accordance with Section 2.2-4363 of the Code of Virginia, Contractual claims, whether for money or other relief, shall be submitted in writing to the purchasing agency no later than sixty (60) days after final payment; however, written notice of the Contractor's intention to file such claim must be given to such agency at the time of the occurrence or beginning of the work upon which the claim is based. Pendency of claims shall not delay

payment of amounts agreed due in the final payment. The purchasing agency shall render a final decision in writing within thirty (30) days after its receipt of the Contractor's written claim.
The Contractor may not invoke any available administrative procedure under Section 2.2-4365 of the Code of Virginia nor institute legal action prior to receipt of the purchasing agency's decision on the claim, unless that agency fails to render its decision within thirty (30) days. The decision of the purchasing agency shall be final and conclusive unless the Contractor, within six (6) months of the date of the final decision on the claim, invokes appropriate action under Section 2.2-4364, Code of Virginia or the administrative procedure authorized by Section 2.2-4365, Code of Virginia.
The Virginia Information Technologies Agency, its officers, agents and employees, including, without limitation, the Contracts Manager, are executing this Agreement and any Orders issued hereunder, solely in its or their statutory and regulatory capacities as agent for the Commonwealth agency purchasing and receiving the goods or services identified in Attachment "A" to this Agreement or on the subsequent Order in question and need not be joined as a party to any dispute that may arise thereunder.
In the event of any breach by the Commonwealth, Contractor's remedies shall be limited to claims for damages and Prompt Payment Act interest and, if available and warranted, equitable relief, all such claims to be processed pursuant to this Section. In no event shall Contractor's remedies include the right to terminate any license or support services hereunder.

40. LIMITATION OF LIABILITY

To the maximum extent permitted by applicable law, the Contractor's liability under this Contract for loss or damages to government property caused by use of any defective or deficient supplies, products, equipment and/or services delivered under this Contract shall not exceed two (2) times the amount of money paid to the Contractor under this Contract during the twelve month period preceding the event or circumstance giving rise to such liability. The Contractor will not be liable under this Contract for any indirect, incidental, special or consequential damages, or damages from loss of profits, revenue, data or use of the supplies, equipment and/or services delivered under this Contract. The above limitation of liability is per incident. The limitation and exclusion of damages in the foregoing sentences will not apply, however, to liability arising from: (a) personal injury or death; (b) defect or deficiency caused by willful misconduct or negligence on the part of the Contractor; or (c) circumstances where the Contract expressly provides a right to damages, indemnification or reimbursement.

41. PERIODIC PROGRESS REPORTS/INVOICES

This Contract shall require the submission of periodic Contract performance progress reports or program status reports. The Contractor will include a section on involvement of small businesses and businesses owned by women and minorities. This section will specify the actual dollars contracted to date with such businesses, actual dollars expended to date with such businesses and the total dollars planned to be contracted for with such businesses on this Contract. This information shall be provided separately for small and disadvantaged businesses, minority-owned and women-owned businesses.

42. FINAL ACTUAL INVOLVEMENT REPORT

The Contractor will submit, prior to completion or at completion of the Contract and subject to final payment, a report on the actual dollars spent with small businesses and businesses owned by women and minorities during the performance of the Contract. At a minimum, this report shall include for each firm Contracted with and for each such business class (i.e., small, minority-owned, women-owned) the total actual dollars spent on this Contract, the planned involvement of the firm and business class as specified in the proposal, and the actual percent of the total estimated Contract value. A suggested format is as follows:

FIRM NAME ADDRESS AND PHONE NUMBER	TYPE GOODS/ SERVICES	ACTUAL DOLLARS	PLANNED DOLLARS	% OF TOTAL CONTRACT
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
Totals for Business Class		_____	_____	_____

43. COMPLIANCE WITH FEDERAL LOBBYING ACT

A. Contractor shall not, in connection with this Agreement, engage in any activity prohibited by 31 U.S.C.A. Section 1352 (entitled "Limitation on use of appropriated funds to influence certain Federal Contracting and financial transactions") or by the regulations issued from time to time thereunder (together, the "Lobbying Act"), and shall promptly perform all obligations mandated by the Lobbying Act in connection with this Agreement, including, without limitation, obtaining and delivering to the Commonwealth all necessary certifications and disclosures.

B. Contractor is hereby advised that a significant percentage of the funds used to pay Contractor's invoices under this Agreement may be federal funds. Under no circumstances shall any provision of this Agreement be construed as requiring or requesting the Contractor to influence or attempt to influence any person identified in 31 U.S.C.A. Section 1352 (a) (1) in any matter.

C. A representative of Contractor shall sign the certification attached as Attachment "A" and deliver such certification to the Commonwealth simultaneously with the execution and delivery of this Agreement. Contractor shall have the certification signed by a representative with knowledge of the facts and shall fulfill the promises of undertakings set forth in the certification.

44. NONVISUAL ACCESS TO TECHNOLOGY

All information technology which, pursuant to this Agreement, is purchased or upgraded by or for the use of any State agency or institution or political subdivision of the Commonwealth (the "Technology") shall comply with the following nonvisual access standards from the date of purchase or upgrade until the expiration of this Agreement:

(i) effective, interactive control and use of the Technology shall be readily achievable by nonvisual means;

(ii) the Technology equipped for nonvisual access shall be compatible with information technology used by other individuals with whom any blind or visually impaired user of the Technology interacts;

(iii) nonvisual access technology shall be integrated into any networks used to share communications among employees, program participants or the public: and

(iv) the technology for nonvisual access shall have the capability of providing equivalent access by nonvisual means to telecommunications or other interconnected network services used by persons who are not blind or visually impaired.

Compliance with the foregoing nonvisual access standards shall not be required if the head of the using agency, institution or political subdivision determines that (I) the Technology is not available with nonvisual access because the essential elements of the Technology are visual and (ii) nonvisual equivalence is not available.

Installation of hardware, software, or peripheral devices used for nonvisual access is not required when the Technology is being used exclusively by individuals who are not blind or visually impaired, but applications programs and underlying operating systems (including the format of the data) used for the manipulation and presentation of information shall permit the installation and effective use of nonvisual access software and peripheral devices.

If requested, the Contractor must provide a detailed explanation of how compliance with the foregoing nonvisual access standards is achieved and a validation of concept demonstration.

The requirements of this Paragraph shall be construed to achieve full compliance with the Information Technology Access Act, 2.2-3500 through 2.2-3504 of the Code of Virginia.

45. EXCLUSIVITY OF TERMS AND CONDITIONS

The Virginia Information Technologies Agency (VITA) will not sign or execute any additional contract, license or other agreement, including shrink-wrap Software, containing contractual terms and conditions as a result of this procurement. Any documents signed by persons other than the Contracts Manager, VITA, shall have no validity and the attached Terms and Conditions shall supersede all such agreements.

46. CONTRACTOR'S REPORT OF SALES

Contractor must agree to provide monthly reporting that contains detailed information for each item purchased. Reports are to be provided by the 15th of each month, reporting transactions that took place during the prior month. At any time thereafter, as appropriate, additional reports may be agreed upon. All reports shall be forwarded electronically via Email in a Microsoft Excel Spreadsheet format to a designated contract officer at VITA.

Specifically, the data fields to be reported for each item purchased are:

1. Agency/Institution/Municipality/Public Body making the purchase
2. PO #
3. Order Date
4. Invoice #
5. Invoice Date
6. Whether item was ordered through eVA (Y/N)
7. Product Description
8. Product Sub-category type (e.g., SAN, NAS, DASD etc.)
9. Manufacturer Name
10. Manufacturer #
11. Supplier # (if supplier is not manufacturer)
12. Index used for Pricing (e.g., OEM List Price)
13. Index Price on Order Date
14. Discount off Index
15. Discounted Price on Order Date
16. Quantity Ordered
17. Extended Price on Order Date

Late delivery or non-delivery of required reports will be considered a breach of Contract, and preclude Contractor from bidding on any future requirements.

47. SURCHARGE ADJUSTMENT

The Contractor must pay the Department of General Services (DGS), a Surcharge Adjustment (SCA) fee under this Contract. The Contractor must remit the SCA within 30 days after the end of each quarterly reporting period as established in the clause entitled "Contractor's Report of Sales". For the purposes of this Contract, Contractor will consider a sale to be completed when the Contractor receives payment form the Authorized User for the Product. The SCA equals two percent (2%) of the total quarterly sales reported. Contractor shall remit the SCA together with a copy of the Contractor's Report of Sales as delineated in the paragraph herein entitled "Contractor's Report of Sales". The SCA reimburses the Commonwealth and defrays the costs for Spend Management procurements and the administration of the subsequent awards. The SCA amount due must be paid by check with identification of "Contract number", "report amounts", and "report period", on either the check stub or other remittance material. DGS may at its discretion, agree to an electronic funds transfer, in lieu of a check, however in the absence of an express written agreement from DGS that validates agreement, then the payment shall be made by check as described herein made payable to the Department of General Services.

If the full amount of the SCA is not paid within 30 calendar days after the end of the applicable reporting period, it shall constitute a Contract debt to the Commonwealth of Virginia, and the State may exercise all rights and remedies available under law. Failure to submit sales reports, falsification of sales reports, and or failure to pay the SCA in a timely manner may result in termination or cancellation of this Contract. Willful failure or refusal to furnish the required reports, falsification of sales reports, or failure to make timely payment of the SCA constitutes sufficient cause for terminating this Contract for default.
It is the intent of the Commonwealth to capture 2% of all sales, including but not limited to temporary reduced pricing, fire sales, one time sales, trade ins, and promotional items that have been marked down under this Contract.

48. EQUIPMENT CONDITION

All equipment to be supplied by Contractor shall be new equipment.

49. CONTRACTOR SPONSORED PRODUCT PROMOTIONS

The Contractor, at its discretion, is allowed to sponsor product and service promotions during the Contract term or any extensions thereof under the following conditions:

1) Contractor is required to provide in writing to VITA, at least 5 days prior to the promotion, the dates of the promotion or the duration of the promotion to include the commencement date and the ending date; the acceptable writing may be e-mail, or correspondence via USPS or other, and
2) Contractor is required to identify in writing, the exact products or services covered in the promotion, and
3) Contractor is required to identify in writing, the pricing during the promotion or the percentage discount, and
4) All Contractor Sponsored Product or Service Promotions are required to be available to all Authorized Users of the Contract. Should the Contractor request a promotion that would be limiting, either through product configuration or quantities of products, the Commonwealth at its discretion, will not provide a written agreement. Both parties agree that promotions shall not target any one Authorized User, or a few Authorized Users, and
5) All Contractor sponsored Product or Service Promotions shall be mutually agreed to in writing. The Contractor shall be in breach of the Agreement in the absence of a writing from both parties. The writing may be e-mail or correspondence via USPS or other, and
6) In any instance of conflict between this clause "Contractor Sponsored Product or Service Promotions" and the Agreement, this clause shall take precedence. And
7) In any event wherein the Contractor proposes prices that are different than the Contract prices to any Authorized User, without first obtaining mutual agreement in the format as identified herein, the Contractor shall be in breach of the Agreement and the Commonwealth shall have all remedies available under Contract and law. And
8) The Commonwealth, at its discretion, may assist in advertising the promotion. This assistance will consist of advertising space on the Commonwealth's various web sites, or other assistance at the Commonwealth's discretion.

50. TERM

This Agreement shall take effect on the date of its final execution by both parties, and shall continue in full force for two (2) years, "initial Term". The Commonwealth at its sole discretion may extend this Agreement for three (3) additional one (1) year periods. The Commonwealth will issue a written notification to the Contractor stating the extension period, 30 days prior to the expiration of any current Term.

51. TERMINATION FOR CONVENIENCE

The Commonwealth may terminate this Contract in whole or in part for convenience at any time by submitting to the Contractor a writing, sixty (60) days prior to the date of Termination. The Commonwealth shall be obligated for all outstanding Orders, according to the Contract, subsequent to this Termination. The Commonwealth shall not be obligated for any other costs in the event of Termination for convenience.

52. CATALOG INTEGRITY

The Contractor agrees to continuously provide an updated catalog minimally every 90 days that will be available to all Authorized Users. The updated catalogue may be on eVA only or located at the Contractor's web site, or both, as provided for herein, but in every instance all catalogs maintained by the Contractor shall be up to date.

53. INTEGRAL SOFTWARE

All Products are delivered with any necessary firmware, and or software integral to the Product necessary for the complete operation. All firmware and software shall be considered to be the latest version available and any software upgrades necessary for the complete operation of the Products shall be available at no cost to the Authorized User. All licenses granted under this Agreement are provided on a non-exclusive, irrevocable perpetual license basis and shall commence upon the acceptance of the Product by the Authorized User.

54. INTELLECTUAL PROPERTY INDEMNIFICATION

Contractor will defend, indemnify and hold the Commonwealth harmless from any action based on a claim that an Authorized User's use of the products or services in accordance with this agreement infringes any patent, copyright, or trade secrets of any third party.

PERSONS SIGNING THIS CONTRACT ARE AUTHORIZED REPRESENTATIVES OF EACH PARTY TO THIS CONTRACT AND ACKNOWLEDGE THAT EACH PARTY AGREES TO BE BOUND BY THE TERMS AND CONDITIONS OF THE CONTRACT.

HEWLETT-PACKARD COMPANY

BY: Dan Kubat

NAME: Dan Kubat

TITLE: Director of Finance, US Public Sector

DATE: May 25, 2004

COMMONWEALTH OF VIRGINIA

BY: Philip L. Pippert

NAME: PHILIP L. PIPPERT

TITLE: ASSOC. DIRECTOR, SCM

DATE: 6/1/04

ATTACHMENT "A"
TO
CONTRACT
VA-040330-HP

CERTIFICATION REGARDING LOBBYING

The undersigned certifies, to the best of his or her knowledge and belief, that:

a. No Federal appropriated funds have been paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee or an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal Contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal Contract, grant, loan, or cooperative agreement.

b. If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal Contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.

c. The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and Contracts under grants, loans and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

d. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by Section 1352, title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than $10,000 and not more than $100,000 for each such failure.

Signature: Dan Kubat

Printed Name: Dan Kubat

Organization: Hewlett-Packard Co.

Date: May 25, 2004

ATTACHMENT "B"
TO
CONTRACT
VA-040330-HP

LISTING OF PRODUCTS & SERVICES, PRICING & CONTRACT USAGE INSTRUCTIONS

Attachment "B" is hereby incorporated into and made an integral part of Agreement Number VA-040330-VION between HEWLETT-PACKARD COMPANY and the Commonwealth of Virginia. In the event of any discrepancy between this Attachment "A" and pages 1 through 16 of this Contract VA-040330-HP, the provisions on those pages 1 – 16 of Contract VA-040330-HP shall control.

- **PRODUCTS & SERVICES:** All product and related services (warranty upgrades, maintenance SLAs) pricing is contained in "Attachment C". Supplemental services are contained in "Attachment D".
- **PRICING**: All pricing shown in "Attachment C" is Not-to-Exceed pricing for the term of this contract. All "Percentage Discounts" indicated are fixed for the entire term of this contract. All purchase prices for each order are calculated by taking the appropriate percentage discount from the current price found at the indicated Index Price List Source, on the actual date of each order (this price cannot exceed the price for that product shown in Attachment C). For items acquired through the standard order process, pricing will be determined by the contractor's current eVA catalog. For systems/items acquired through the RFQ order process, pricing will be determined by each contractor's quotation. The contractor(s) will calculate the quoted pricing by using the prices found at the index price list source, less the appropriate percentage discounts. Separate pricing may be submitted for Government vs. Academic to account for higher discounts to education and, if offered, are indicated in Attachment C, the Index Price List Source and in the eVA catalog.

  The Index Price List Source is a widely used, publicly available Index Price List that has a consistent basis of calculation and is available throughout the life of the contract, for instance, a GSA Contract/Price Schedule or a manufacturer's Suggest Retail Price List. If the basis of calculation for the Index Price List changes in a material fashion during the life of the contract, the Commonwealth and the contractor will renegotiate any Index Price List Source changes and pricing to ensure that the net price to the Commonwealth is consistent with percentage discounts calculated from the original index source. Any new Index Price List must be submitted to VITA for review at least 30 days prior to any request for contract modification.

  It is important to remember that the net price indicated in the original price list, Attachment C, is a "not-to-exceed" price. A Contractor may opt to be more competitive than this price for a specific purchase or a specific authorized user, but pricing shall never exceed the net price indicated in Attachment C.

- **CONTRACT USAGE INSTRUCTIONS:**

1. **Standard Order Process: Direct Orders placed in eVA, with pricing calculated from the Index Price List Source, without the benefit of a quote from the contractor, are considered an order using the standard order process. This process is normally used for small, incidental items.**

In the standard process, authorized users will refer to a catalog-type Product/Price List, which will be available on eVa, to determine pricing for the required product. The authorized user will determine (on its own or by working with a contractor) the required specifications for the purchase. The authorized user will then place an order on eVA for that product. The pricing for that product will not exceed (but may be lower than) the net price indicated for that product (or set of products) on the Product/Price list.

2. **Request for Quote (RFQ) Order Process: This process involves contacting one or more Enterprise Storage Device contractors and requesting formal written quotes be provided. An eVA Direct Order, based upon and referencing the quote received is then issued. This process is normally used for all but small, incidental purchases.**

In some instances, authorized users may be purchasing very large products or systems that justify price breaks above-and-beyond those offered in the "not-to-exceed" pricing indicated in the catalog price lists. In this case, authorized users may complete and issue a Request for Quotation, or RFQ. In most cases where an RFQ is used, the authorized user will define the specifications of the required product(s) and/or service(s) and issue the RFQ to the appropriate contractors. Contractors will have a pre-determined amount of time to respond to the RFQ with qualitative responses (if requested) and a price quotation. Generally, the authorized user will select the contractor offering the lowest total cost proposal; however non-price factors may be included in the evaluation criteria for a given RFQ. The evaluation criteria, format, timing, and requirements will be clearly outlined on the RFQ document. In some situations, the authorized user may not identify the exact specifications required. If this is the case, the RFQ respondents will be given the opportunity to identify and propose their recommended specifications. Any purchase that is a result of the RFQ process will be subject to the Terms and Conditions specified and outlined in this Contract and any subsequent modifications. Additional Terms and Conditions may be requested or mandated within the RFQ document.

WARRANTY and MAINTENANCE

Contractor will supply a one-year minimum repair or replacement warranty period, or manufacturer's standard warranty, whichever is longer. For uplifts for increased warranty Service Levels (SLA), consult with the contractor for a quote or look in "Attachment C", as various Service Levels may be priced there.
Maintenance is defined as repair or replacement services provided after the expiration of the warranty period. Maintenance services and various SLAs are priced in "Attachment C".

Standard Principle Period of Maintenance (PPM), whether during the warranty period or follow-on Maintenance period, will be 8 AM to 5 PM, Monday through Friday, excluding state holidays, with next day or 8 business hour response time, or manufacturer's standard PPM, whichever is more advantageous to the Commonwealth.

QUALITY AND SERVICE LEVEL REQUIREMENTS

The following contains additional specific service levels that Contractor is expected to perform at NO extra charge.

Service	Special Services Required at **NO** Additional Charge
Metrics	• Response Time – The supplier will respond to all communications not later than the next business day. • Delivery Date - The Contractor will deliver the Products by the delivery date specified in any executed Attachment or Order referencing the Agreement, or within twenty-one (21) days After Receipt of the Order (ARO) if no date is specified. – 95% • Contractor will maintain a fill rate of 99%. (Fill rate is defined as the total number of requisition lines filled, divided by the number of lines requested over a given period. The difference, therefore, would be items on back-order). • Report Timeliness and Completeness (% in 5 days of due date) – 100% (Refer to "Reporting & SCA Payment" below) • Invoice Accuracy (%) – 100% • Invoice Timeliness (% within 5 days of agreed invoice receipt date) – 100% Overall Customer Satisfaction – A quarterly survey of end-users will be conducted by the supplier to determine the level of customer service satisfaction experienced with the supplier. Both the raw and analyzed survey results must be provided to Virginia. The following includes some of the areas to be measured on the survey: Responsiveness, Communication, Courtesy, Competence, Effectiveness, Overall Satisfaction
eVA	Contractor(s) will have the capability to do business with the Commonwealth via Virginia's eVA Internet Electronic procurement solution. See Mandatory Term & Condition "eVA Business-To-Government Vendor Registration"
Reporting & SCA Payment	• Contractor's Report of Sales must be submitted on time each month – as defined in Mandatory Terms & Condition "Contractor's Report of Sales" • SCA fee must be paid on time each quarter. – As defined in Mandatory Terms & Condition "Surcharge Adjustment" • Contractor must be able to provide usage reports, detailing purchases of items and services under contract quarterly in electronic format or within 15 days of the date of a report request. This report must include, at a minimum, Manufacturer Item Number, Manufacturer Name, Product Description, Agency Name, Quantity Purchased, Unit Price, and Extended Price. • Supplier Diversity Reporting must be submitted on a quarterly basis and at the conclusion of the contract, as defined in Terms & Conditions under "Periodic

	Progress Reports/Invoices" and "Final Actual Involvement Report" and at the end of this section.

Product Availability: Contractors will agree that there will be no cancellation of products used without an equal and acceptable replacement approved by the designated Commonwealth of Virginia representative during the term of the agreement. Contractors will communicate manufacturer's discontinuation of any products to the contract officer in writing within five (5) business days. In such instances, Contractors will work with the contract officer(s) to identify and implement alternative options that will maintain or reduce costs associated with the replacements. Contractors will be prepared to offer detailed quarterly reports if requested by the Commonwealth, displaying removed SKUs off of contract list and suggested replacements. Contractors will offer suggested replacements of discontinued products at least 30 days prior to substitution, including replacement part number, description, list price, applicable discount, and final price.

Ordering Methods: The Commonwealth requires contractor(s) to accept orders via the eVA ordering system. Contractors must also have a local Virginia telephone number, or a toll free (800) number, or agree to accept collect calls. Each Authorized User is responsible for placing its own orders, which may be accomplished by written purchase order, telephone, fax or computer on-line systems. The Contractor shall also provide customized websites to enable online orders by institutions of higher education, local and municipal governments. Shipping and billing addresses will be included on the individual Orders of Authorized Users referencing this Contract.

Payment Options: Authorized Users pay by check, electronic funds transfer, or with the Commonwealth's authorized procurement (charge) card. Contractor(s) shall accept the Commonwealth's card for single purchases under the per transaction limit for the respective Agencies/Institution of Higher Education.

Freight Policy: <u>All shipments will be F.O.B. Delivered to the specified location.</u> Contractor(s) is responsible for filing and expediting all freight claims with the carrier. The Contractor will pay title and risk of loss or damage charges. Emergency/rush delivery requiring special shipping and handling will be at Authorized Users' expense (with prior written approval only). Rush delivery that occurs as a result of the Contractor's error will be free of charge.

Shipping: A packing label will be on each box and include the following items, visible on the outside of the box:

- Authorized User
- Address
- Department and floor
- Contact Name
- Telephone number

A packing slip will also be included with each shipment, which will include at least the following information in no particular order:

- Line item description

- Quantity ordered
- Quantity included in shipment
- Any back order items
- Unit Price
- Number of parcels
- Purchase Order Number
- Agency name and department
- F.O.B. (destination)
- All information contained on the packing label

Return of Product: Any materials delivered in poor condition, in excess of the amount authorized by the eVA Direct Order or other order or not included on the requisition form or purchase order may, at the discretion of the Authorized Users, be returned to the Contractor's warehouse at the Contractor's expense within 30 days. Credit for returned goods shall be made immediately once contractor receives returned goods.

If any product is returned to a Contractor for failure of performance, the Contractor will, at the Commonwealth's discretion, refund all amounts paid to the Contractor for such product or replace the product, and the following shall apply:

- Within twenty (20) days of written notification by the using Authorized User, the Contractor will make arrangements for the return of the product.
- All shipping and insurance costs will be borne by the Contractor.
- Contractor will be liable for damages to the product, unless caused by fault or negligence of the Agency that occur during the return process.
- If the product is returned to the Contractor for any other reason, then the Agency will be responsible for all costs associated with the preparation of the product for shipping, and for shipping costs to the Contractor's nearest service location.

Post-Order Customer Service: The Contractor(s) will provide all of the designated Authorized Users a single, local point of contact (and a backup) to handle questions and resolve problems that arise. At least one Customer Service Representative will be available during Contractor's operating hours. All service representatives will have on-line access to information to provide immediate response to inquiries concerning the status of orders (shipped or pending), delivery information, back-order information, State-wide contract pricing, contracted product offerings/exclusions, contract compliance requirements, and general product information. Representatives should be available by phone, fax, or email (local or 800 # preferred). Both Authorized Users and the Contractor(s) will commit to quarterly reviews of internal customer satisfaction and will make consistent efforts to improve customer satisfaction.

VITA POINTS OF CONTACT

Contract Administration/Compliance

Contracts Administrator
Virginia Information Technologies Agency
110 South 7th Street, East Lobby
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Contract Information

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State and Local Government
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K12 Education
Phone: 800-888-3224
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Phone: 877-480-4433

Ordering Information:

Ordering Fax:
800-825-2329

Mail orders to:
HP Direct
C10GM
10810 Farnam Drive
Omaha, NE 68154

Commonwealth of Virginia Enterprise Storage Devices
Attachment C - PRICING - Product/Price List

Supplier Name:	Hewlett Packard
Submitted By:	John Hagerty

Index Price List Source	Effective Date
HP List Price	4/1/2004

What will be the method and frequency of updating the Product/Price List? In addition to eVA, where (if anywhere) will the Product/Price List be made available?

As HP's pricing changes, there will be an automatic update to the contract which will reflect the price change. The 24% discount will remain the same.

Product/Price List

Product Description Fields					Government Pricing			Academic Pricing		
Product Category	Your Product Number (if different than manuf. Product #)	Manufacturer	Manufacturer Product Number	Product Description	Index Price	Percentage Discount	Net Price Offered to Commonwealth	Index Price	Percentage Discount	Net Price Offered to Commonwealth
							$ -			$ -
							$ -			$ -
External Storage - Business	380593-B21	HP	380593-B21	2 OPTICAL GLM GBIC ALL	758.00	24.00%	$ 576.08	758	24.00%	$ 576.08
External Storage - Business	167433-B21	HP	167433-B21	PCI-FC HBA for Linux ALL PCI to Fibre Channel Host Bus Adapter for Linux (1Gb)	1,566.00	24.00%	$ 1,190.16	1566	24.00%	$ 1,190.16
External Storage - Business	176479-B21	HP	176479-B21	64 bit FC HBA NT-RA8K ALL 64 Bit PCI to Fibre Channel (NT) Host Adapter for ProLiant S	1,620.00	24.00%	$ 1,231.20	1620	24.00%	$ 1,231.20
External Storage - Business	190211-001	HP	190211-001	StorageWorks 4354R	3,347.00	24.00%	$ 2,543.72	3347	24.00%	$ 2,543.72
External Storage - Business	201723-B22	HP	201723-B22	Modular SAN Array 1000	9,495.00	24.00%	$ 7,216.20	9495	24.00%	$ 7,216.20
External Storage - Business	218231-B22	HP	218231-B22	Modular SAN Array 1000 Controller	4,270.00	24.00%	$ 3,245.20	4270	24.00%	$ 3,245.20
External Storage - Business	218960-B21	HP	218960-B21	2Gb FC Port Kit ALL Modular SAN Array Fibre Channel I/O Module	356.00	24.00%	$ 270.56	356	24.00%	$ 270.56
External Storage - Business	221470-B21	HP	221470-B21	2Gb SFF-SW Trncvr Kit ALL 2GB Small Form Pluggable Adapter Kit	189.00	24.00%	$ 143.64	189	24.00%	$ 143.64
External Storage - Business	221692-B23	HP	221692-B23	15m LC-LC cables	98.00	24.00%	$ 74.48	98	24.00%	$ 74.48
External Storage - Business	234457-B21	HP	234457-B21	Fbre Ch Cable-SW 2m ALL 2m Multi-mode Cable Kit (SC to SC)	105.00	24.00%	$ 79.80	105	24.00%	$ 79.80
External Storage - Business	234457-B22	HP	234457-B22	Fbre Ch Cable-SW 5m ALL 5m Multi-mode Cable Kit (SC to SC)	108.00	24.00%	$ 82.08	108	24.00%	$ 82.08
External Storage - Business	234457-B23	HP	234457-B23	Fbre Ch Cable-SW 15m ALL 15m Multi-mode Cable Kit (SC to SC)	162.00	24.00%	$ 123.12	162	24.00%	$ 123.12
External Storage - Business	234459-B21	HP	234459-B21	GBIC-SW Module Kit ALL 1Gb GBIC - Short Wave Connector Kit (Pair)	352.00	24.00%	$ 267.52	352	24.00%	$ 267.52
External Storage - Business	245299-B21	HP	245299-B21	FCA 2101 2Gb FC HBA for WNT/W2K FCA 2101 Fibre Channel Adapter for WNT/W2K (1C	1,702.00	24.00%	$ 1,293.52	1702	24.00%	$ 1,293.52
External Storage - Business	257894-001	HP	257894-001	PCI NIC Fibre 2MByte	1,935.00	24.00%	$ 1,470.60	1935	24.00%	$ 1,470.60
External Storage - Business	257894-002	HP	257894-002	Myrinet 2000 PCI Fiber C Series 2MB	2,422.00	24.00%	$ 1,840.72	2422	24.00%	$ 1,840.72
External Storage - Business	257895-001	HP	257895-001	myrinet Line Card 8 port Fiber	3,888.00	24.00%	$ 2,954.88	3888	24.00%	$ 2,954.88
External Storage - Business	257895-002	HP	257895-002	Myrinet Line Card 8 port Fiber no xbar	2,592.00	24.00%	$ 1,969.92	2592	24.00%	$ 1,969.92
External Storage - Business	257896-001	HP	257896-001	Myrinet 2000 Enclosure 3 slot	2,592.00	24.00%	$ 1,969.92	2592	24.00%	$ 1,969.92
External Storage - Business	257896-002	HP	257896-002	Myrinet 2000 Enclosure 5 slot	5,184.00	24.00%	$ 3,939.84	5184	24.00%	$ 3,939.84
External Storage - Business	257896-003	HP	257896-003	Myrinet 2000 Enclosure 9 slot	10,368.00	24.00%	$ 7,879.68	10368	24.00%	$ 7,879.68
External Storage - Business	257896-004	HP	257896-004	Myrinet 2000 Enclosure 17 slot	20,727.00	24.00%	$ 15,752.52	20727	24.00%	$ 15,752.52
External Storage - Business	257897-001	HP	257897-001	Myrinet Cable LC Fiber 2GB 1 Meter	162.00	24.00%	$ 123.12	162	24.00%	$ 123.12
External Storage - Business	257897-002	HP	257897-002	Myrinet Cable LC Fiber 2GB 3 Meter	180.00	24.00%	$ 136.80	180	24.00%	$ 136.80
External Storage - Business	257897-003	HP	257897-003	Myrinet Cable LC Fiber 2GB 10 Meter	195.00	24.00%	$ 148.20	195	24.00%	$ 148.20
External Storage - Business	257897-004	HP	257897-004	Myrinet Cable LC Fiber 2GB 25 Meter	244.00	24.00%	$ 185.44	244	24.00%	$ 185.44
External Storage - Business	262818-001	HP	262818-001	Myrinet Line Card SNMP Monitor	1,620.00	24.00%	$ 1,231.20	1620	24.00%	$ 1,231.20
External Storage - Business	262874-B21	HP	262874-B21	Prfrmnc Bndl (sw) ALL Performance Bundle for SAN Switch 2/16	5,985.00	24.00%	$ 4,548.60	5985	24.00%	$ 4,548.60
External Storage - Business	278546-001	HP	278546-001	StrgWrk NAS Data Copy US SANworks NAS Data Copy	3,415.00	24.00%	$ 2,595.40	3415	24.00%	$ 2,595.40
External Storage - Business	280823-B21	HP	280823-B21	NSR 1x2 LVD SCSI Serverless	7,599.00	24.00%	$ 5,775.24	7599	24.00%	$ 5,775.24
External Storage - Business	281541-B21	HP	281541-B21	FCA2214	1,511.00	24.00%	$ 1,148.36	1511	24.00%	$ 1,148.36
External Storage - Business	283056-B21	HP	283056-B21	SW SAN Swtch 2/16-EL ALL 2Gb 16 Port Entry Level Switch	14,036.00	24.00%	$ 10,667.36	14036	24.00%	$ 10,667.36
External Storage - Business	286763-B21	HP	286763-B21	MSA1000 Embedded 3-port Hub ALL	755.00	24.00%	$ 573.80	755	24.00%	$ 573.80
External Storage - Business	286763-B21	HP	286763-B21	2/3 hub	755.00	24.00%	$ 573.80	755	24.00%	$ 573.80
External Storage - Business	288247-B21	HP	288247-B21	MSA FABRIC SWITCH 2/8	6,080.00	24.00%	$ 4,620.80	6080	24.00%	$ 4,620.80
External Storage - Business	293360-B21	HP	293360-B21	HP StorageWorks SR2122	10,445.00	24.00%	$ 7,938.20	10445	24.00%	$ 7,938.20
External Storage - Business	300834-B21	HP	300834-B21	500m Optical Tran ALL Short-Wave Optical Transceiver Kit	189.00	24.00%	$ 143.64	189	24.00%	$ 143.64
External Storage - Business	305016-B21	HP	305016-B21	StorageWorks NAS 1000S 320GB All	2,612.00	24.00%	$ 1,985.12	2612	24.00%	$ 1,985.12
External Storage - Business	305017-B21	HP	305017-B21	StorageWorks NAS 1000S 640GB All	3,491.00	24.00%	$ 2,653.16	3491	24.00%	$ 2,653.16
External Storage - Business	305573-B21	HP	305573-B21	E982 PCIx 2GBFC HBA ALL	1,705.00	24.00%	$ 1,295.80	1705	24.00%	$ 1,295.80
External Storage - Business	308540-B21	HP	308540-B21	2Gb FC PCI Host Bus Adapter W2K (Windows 2000)	2,617.00	24.00%	$ 1,988.92	2617	24.00%	$ 1,988.92
External Storage - Business	321835-B21	HP	321835-B21	2GB Dual Channel PCIx FC HBA	2,375.00	24.00%	$ 1,805.00	2375	24.00%	$ 1,805.00
External Storage - Business	322118-B21	HP	322118-B21	SAN Switch 2/16 BS	18,470.00	24.00%	$ 14,037.20	18470	24.00%	$ 14,037.20
External Storage - Business	322119-B21	HP	322119-B21	SAN Switch 2/16 PP	25,660.00	24.00%	$ 19,501.60	25660	24.00%	$ 19,501.60
External Storage - Business	322120-B21	HP	322120-B21	SAN Switch 2/8 EL	6,080.00	24.00%	$ 4,620.80	6080	24.00%	$ 4,620.80
External Storage - Business	322121-B21	HP	322121-B21	SAN Switch 2/8 PP	11,399.00	24.00%	$ 8,663.24	11399	24.00%	$ 8,663.24
External Storage - Business	322311-001	HP	322311-001	NAS B2000 v2 Server only US	7,595.00	24.00%	$ 5,772.20	7595	24.00%	$ 5,772.20

External Storage - Business	322312-001	HP	322312-001	NAS B2000 v2 Server w/Storage US	11,870.00	24.00%	$ 9,021.20	11870	24.00%	$ 9,021.20
External Storage - Business	322313-001	HP	322313-001	NAS B3000 v2 Server only US	8,545.00	24.00%	$ 6,494.20	8545	24.00%	$ 6,494.20
External Storage - Business	322314-001	HP	322314-001	NAS B3000 v2 Server w/Storage US	23,745.00	24.00%	$ 18,046.20	23745	24.00%	$ 18,046.20
External Storage - Business	323264-B21	HP	323264-B21	2GB Dual Channel PCI-X for WIN All	2,613.00	24.00%	$ 1,985.88	2613	24.00%	$ 1,985.88
External Storage - Business	324504-B21	HP	324504-B21	Fabric Watch 2GB SAN SW LTU	898.00	24.00%	$ 682.48	898	24.00%	$ 682.48
External Storage - Business	324505-B21	HP	324505-B21	Extended Fabric 2/8, 2/16 SAN SW LTU	3,705.00	24.00%	$ 2,815.80	3705	24.00%	$ 2,815.80
External Storage - Business	324506-B21	HP	324506-B21	ISL Trunking 2/8, 2/16 SAN SW LTU	3,610.00	24.00%	$ 2,743.60	3610	24.00%	$ 2,743.60
External Storage - Business	324507-B21	HP	324507-B21	Advanced Perf Monitor 2/8 SAN SW LTU	2,280.00	24.00%	$ 1,732.80	2280	24.00%	$ 1,732.80
External Storage - Business	324508-B21	HP	324508-B21	Quickloop 2/8, 2/16 SAN SW LTU	855.00	24.00%	$ 649.80	855	24.00%	$ 649.80
External Storage - Business	325888-B21	HP	325888-B21	San Switch 2/8-EL Upgrade	2,850.00	24.00%	$ 2,166.00	2850	24.00%	$ 2,166.00
External Storage - Business	325889-B21	HP	325889-B21	San Switch 2/16-EL Upgrade	13,300.00	24.00%	$ 10,108.00	13300	24.00%	$ 10,108.00
External Storage - Business	325891-B21	HP	325891-B21	Remote Switch 2/8, 2/16 SAN SW LTU	2,850.00	24.00%	$ 2,166.00	2850	24.00%	$ 2,166.00
External Storage - Business	325892-B21	HP	325892-B21	Power Pac Bundle 2/8,2/16 LTU	7,790.00	24.00%	$ 5,920.40	7790	24.00%	$ 5,920.40
External Storage - Business	331148-B21	HP	331148-B21	Rack Mount Kit for 2/8, 2/16, 2/32	523.00	24.00%	$ 397.48	523	24.00%	$ 397.48
External Storage - Business	331474-B21	HP	331474-B21	StorageWorks NAS Cluster Kit ALL	4,750.00	24.00%	$ 3,610.00	4750	24.00%	$ 3,610.00
External Storage - Business	334196-B21	HP	334196-B21	StorageWorks NAS 1000S 1 TB All	4,434.00	24.00%	$ 3,369.84	4434	24.00%	$ 3,369.84
External Storage - Business	335701-B21	HP	335701-B21	HA-Fabric Manager Server ALL	17,290.00	24.00%	$ 13,140.40	17290	24.00%	$ 13,140.40
External Storage - Business	336246-B22	HP	336246-B22	OV SM v4.3 MS media doc 60d OpenView storage mirroring v4.3 MS media doc 60d	138.00	24.00%	$ 104.88	138	24.00%	$ 104.88
External Storage - Business	338296-B21	HP	338296-B21	Power Supply 499 Watts	287.00	24.00%	$ 218.12	287	24.00%	$ 218.12
External Storage - Business	340412-B21	HP	340412-B21	GBIC-LW Module Kit ALL 1Gb GBIC - Long-Wave Connector Kit (Pair)	1,625.00	24.00%	$ 1,235.00	1625	24.00%	$ 1,235.00
External Storage - Business	341174-B21	HP	341174-B21	Cable 6ft Ext VHDCI/VHDCI	54.00	24.00%	$ 41.04	54	24.00%	$ 41.04
External Storage - Business	341175-B21	HP	341175-B21	VHDCI/VHDCI 12FT EXT ALL Offset VHDCI/VHDCI Cable 12FT	82.00	24.00%	$ 62.32	82	24.00%	$ 62.32
External Storage - Business	341176-B21	HP	341176-B21	Cable Offset 6ft Ext VHDCI/WIDE	54.00	24.00%	$ 41.04	54	24.00%	$ 41.04
External Storage - Business	341177-B21	HP	341177-B21	Cable Offset 12ft Ext VHDCI/WIDE	82.00	24.00%	$ 62.32	82	24.00%	$ 62.32
External Storage - Business	343073-B21	HP	343073-B21	E982 PCIx 2GB Fibre Channel HBA All	1,378.00	24.00%	$ 1,047.28	1378	24.00%	$ 1,047.28
External Storage - Business	344181-B21	HP	344181-B21	Fibre Channel Switch,2/16 EL All 16 port 2Gb's B-Series FC switch. Ships with rack mount	14,036.00	24.00%	$ 10,667.36	14036	24.00%	$ 10,667.36
External Storage - Business	345645-001	HP	345645-001	NAS 2000s	7,880.00	24.00%	$ 5,988.80	7880	24.00%	$ 5,988.80
External Storage - Business	345646-001	HP	345646-001	NAS 2000s	12,630.00	24.00%	$ 9,598.80	12630	24.00%	$ 9,598.80
External Storage - Business	345690-B21	HP	345690-B21	HP StorageWorks Fabric Mgr Media V4.0	24,890.00	24.00%	$ 18,916.40	24890	24.00%	$ 18,916.40
External Storage - Business	345691-B21	HP	345691-B21	Fabric Manager Media v3.x - v4.x	15,390.00	24.00%	$ 11,696.40	15390	24.00%	$ 11,696.40
External Storage - Business	348406-B21	HP	348406-B21	Edge Switch 2/12 ALL	5,486.00	24.00%	$ 4,169.36	5486	24.00%	$ 4,169.36
External Storage - Business	348407-B21	HP	348407-B21	Upg Kit, 4 Port 2/12 ALL	569.00	24.00%	$ 432.44	569	24.00%	$ 432.44
External Storage - Business	348408-B21	HP	348408-B21	2/12 E-Port License ALL	1,899.00	24.00%	$ 1,443.24	1899	24.00%	$ 1,443.24
External Storage - Business	348936-B21	HP	348936-B21	StorageWorks NAS 4000S ALL	7,880.00	24.00%	$ 5,988.80	7880	24.00%	$ 5,988.80
External Storage - Business	349037-B21	HP	349037-B21	StorageWorks NAS 1200S 320GB WSS ALL	2,849.00	24.00%	$ 2,165.24	2849	24.00%	$ 2,165.24
External Storage - Business	349038-B21	HP	349038-B21	StorageWorks NAS 1200S 640GB WSS ALL	4,749.00	24.00%	$ 3,609.24	4749	24.00%	$ 3,609.24
External Storage - Business	349039-B21	HP	349039-B21	StorageWorks NAS 1200S 1 TB WSS ALL	6,649.00	24.00%	$ 5,053.24	6649	24.00%	$ 5,053.24
External Storage - Business	349040-B21	HP	349040-B21	StorageWorks NAS 1200S WSS Upgd ALL	973.00	24.00%	$ 739.48	973	24.00%	$ 739.48
External Storage - Business	350330-B21	HP	350330-B21	Kit Upgrd WIN Srv 2K/NAS WSS 2K 3/NAS	973.00	24.00%	$ 739.48	973	24.00%	$ 739.48
External Storage - Business	351784-B21	HP	351784-B21	Upgrd Kit NAS 4000s/9000s WSS ALL	1,258.00	24.00%	$ 956.08	1258	24.00%	$ 956.08
External Storage - Business	353803-B22	HP	353803-B22	MSA1000 Base SAN kit	14,155.00	24.00%	$ 10,757.80	14155	24.00%	$ 10,757.80
External Storage - Business	353804-B21	HP	353804-B21	MSA1000 Windows High Availability Kit	13,775.00	24.00%	$ 10,469.00	13775	24.00%	$ 10,469.00
External Storage - Business	353805-B21	HP	353805-B21	MSA1000 Linux High Availability Kit	13,775.00	24.00%	$ 10,469.00	13775	24.00%	$ 10,469.00
External Storage - Business	380561-B21	HP	380561-B21	Short Wave OPTICAL GBIC	189.00	24.00%	$ 143.64	189	24.00%	$ 143.64
External Storage - Business	380579-B21	HP	380579-B21	3GBIC-2-2M ALL 1Gb Fibre Channel Connection Kit (3 GBICs and (2) two meter cables) (S	1,083.00	24.00%	$ 823.08	1083	24.00%	$ 823.08
External Storage - Business	380596-B21	HP	380596-B21	GBIC-2-2M ALL 1Gb Fibre Channel Connection Kit (2 GBICs and (2) two meter cables) (SC	758.00	24.00%	$ 576.08	758	24.00%	$ 576.08
External Storage - Business	A5750A	HP	A5750A	16M LC/LC FC cable, 50/125 micron,multi	260.00	24.00%	$ 197.60	260	24.00%	$ 197.60
External Storage - Business	138603-B21	HP	138603-B21	NC3134 Fast Ethernet NIC 64 PCI dual port 10/100	280.00	24.00%	$ 212.80	280.00	24.00%	$ 212.80
External Storage - Business	138604-B21	HP	138604-B21	NC3135 Fast Ethernet module dual 10/100 upgrade for NC3134	220.00	24.00%	$ 167.20	220.00	24.00%	$ 167.20
External Storage - Business	152841-001	HP	152841-001	AIT 50GB cassette with MIC, (5 pack)	490.00	24.00%	$ 372.40	490.00	24.00%	$ 372.40
External Storage - Business	158575-B21	HP	158575-B21	NC7131 Gb server adapter, 64b/66MHz, PCI, 10/100/1000	220.00	24.00%	$ 167.20	220.00	24.00%	$ 167.20
External Storage - Business	175195-B21	HP	175195-B21	SSL2020 AIT Tape Library, 1 drive, Tabletop, LVD	7,895.00	24.00%	$ 6,000.20	7,895.00	24.00%	$ 6,000.20
External Storage - Business	175195-B22	HP	175195-B22	SSL2020 AIT Tape Library, 2 drives, Tabletop, LVD	10,195.00	24.00%	$ 7,748.20	10,195.00	24.00%	$ 7,748.20
External Storage - Business	175196-B21	HP	175196-B21	SSL2020 AIT Tape Library, 1 drive, Rackmount. LVD	7,895.00	24.00%	$ 6,000.20	7,895.00	24.00%	$ 6,000.20
External Storage - Business	175196-B22	HP	175196-B22	SSL2020 AIT Tape Library, 2 drives, Rackmount, LVD	10,195.00	24.00%	$ 7,748.20	10,195.00	24.00%	$ 7,748.20
External Storage - Business	175197-B21	HP	175197-B21	SSL2020 AIT 50GB Add-on drive	3,650.00	24.00%	$ 2,774.00	3,650.00	24.00%	$ 2,774.00
External Storage - Business	175198-B21	HP	175198-B21	SSL2020 19 slot AIT Media Magazine	205.00	24.00%	$ 155.80	205.00	24.00%	$ 155.80
External Storage - Business	175199-B21	HP	175199-B21	SSL2020 Tabletop to Rackmount kit	405.00	24.00%	$ 307.80	405.00	24.00%	$ 307.80
External Storage - Business	175312-B21	HP	175312-B21	SSL2020 Rack Library Pass Thru Transport	950.00	24.00%	$ 722.00	950.00	24.00%	$ 722.00
External Storage - Business	175312-B22	HP	175312-B22	SSL2020 Rack Library Pass Thru Extender	205.00	24.00%	$ 155.80	205.00	24.00%	$ 155.80
External Storage - Business	188527-B21	HP	188527-B21	SDLT media, 5-pack	680.00	24.00%	$ 516.80	680.00	24.00%	$ 516.80
External Storage - Business	188527-B22	HP	188527-B22	SDLT media, 10-pack	1,315.00	24.00%	$ 999.40	1,315.00	24.00%	$ 999.40
External Storage - Business	188527-B26	HP	188527-B26	SDLT media, 20-pack	2,535.00	24.00%	$ 1,926.60	2,535.00	24.00%	$ 1,926.60
External Storage - Business	190209-001	HP	190209-001	hp StorageWorks disk enclosure model 4314R	2,955.00	24.00%	$ 2,245.80	2,955.00	24.00%	$ 2,245.80
External Storage - Business	190212-B21	HP	190212-B21	43xx Ultra3 single port I/O module (dual to single bus)	375.00	24.00%	$ 285.00	375.00	24.00%	$ 285.00
External Storage - Business	191186-001	HP	191186-001	24A dual input power distribution unit (high voltage), up to 12 outlets	645.00	24.00%	$ 490.20	645.00	24.00%	$ 490.20
External Storage - Business	199704-001	HP	199704-001	DLT cleaning cartridge	45.00	24.00%	$ 34.20	45.00	24.00%	$ 34.20
External Storage - Business	201160-B21	HP	201160-B21	SCSI cable, VHDCI / Wide, 10m	215.00	24.00%	$ 163.40	215.00	24.00%	$ 163.40
External Storage - Business	201160-B23	HP	201160-B23	SCSI cable, VHDCI / Wide, 20m	300.00	24.00%	$ 228.00	300.00	24.00%	$ 228.00
External Storage - Business	201723-B22	HP	201723-B22	hp StorageWorks MSA1000, includes (1) controller w/256MB cache	9,995.00	24.00%	$ 7,596.20	9,995.00	24.00%	$ 7,596.20
External Storage - Business	203539-B21	HP	203539-B21	NC6136 Gb server adapter, 64b/66MHz, PCI, 1000SX	620.00	24.00%	$ 471.20	620.00	24.00%	$ 471.20
External Storage - Business	207590-B21	HP	207590-B21	16A power distribution unit, high voltage (200-240V), up to 12 outlets	290.00	24.00%	$ 220.40	290.00	24.00%	$ 220.40
External Storage - Business	207590-B23	HP	207590-B23	40A power distribution unit , high voltage (200-240V), up to 12 outlets	470.00	24.00%	$ 357.20	470.00	24.00%	$ 357.20
External Storage - Business	207590-D71	HP	207590-D71	24A power distribution unit, low voltage (100-127V), up to 12 outlets	320.00	24.00%	$ 243.20	320.00	24.00%	$ 243.20

External Storage - Business	207590-D72	HP	207590-D72	24A power distribution unit, high voltage (200-240V), up to 12 outlets	420.00	24.00%	$	319.20	420.00	24.00%	$ 319.20
External Storage - Business	213076-B24	HP	213076-B24	hp StorageWorks secure path v4.0b for windows workgroup, 1 lic	2,000.00	24.00%	$	1,520.00	2,000.00	24.00%	$ 1,520.00
External Storage - Business	215852-B21	HP	215852-B21	1U PDU mounting bracket kit	30.00	24.00%	$	22.80	30.00	24.00%	$ 22.80
External Storage - Business	217861-B21	HP	217861-B21	DLT 35/70, Type IV cartridge, Qty 21	1,575.00	24.00%	$	1,197.00	1,575.00	24.00%	$ 1,197.00
External Storage - Business	217862-B22	HP	217862-B22	DLT 35/70, Type IV cartridge, Qty 315	26,185.00	24.00%	$	19,900.60	26,185.00	24.00%	$ 19,900.60
External Storage - Business	218231-B22	HP	218231-B22	hp StorageWorks MSA1000 array controller, w/256MB cache	4,495.00	24.00%	$	3,416.20	4,495.00	24.00%	$ 3,416.20
External Storage - Business	218960-B21	HP	218960-B21	hp StorageWorks FC I/O module for MSA1000	375.00	24.00%	$	285.00	375.00	24.00%	$ 285.00
External Storage - Business	221249-B21	HP	221249-B21	LVD Extender (required to extend cable length >10m lib-to server)	875.00	24.00%	$	665.00	875.00	24.00%	$ 665.00
External Storage - Business	221470-B21	HP	221470-B21	FC SFP shortwave transceiver kit (2Gb/s, LC)	370.00	24.00%	$	281.20	370.00	24.00%	$ 281.20
External Storage - Business	221691-B21	HP	221691-B21	2m fiber optic cable, multimode, 50u, LC to SC, 2Gb to 1Gb	77.00	24.00%	$	58.52	77.00	24.00%	$ 58.52
External Storage - Business	221691-B22	HP	221691-B22	5m fiber optic cable, multimode, 50u, LC to SC, 2Gb to 1Gb	82.00	24.00%	$	62.32	82.00	24.00%	$ 62.32
External Storage - Business	221691-B23	HP	221691-B23	15m fiber optic cable, multimode, 50u, LC to SC, 2Gb to 1Gb	103.00	24.00%	$	78.28	103.00	24.00%	$ 78.28
External Storage - Business	221692-B21	HP	221692-B21	2m fiber optic cable, multimode, 50u, LC to LC, 2Gb to 2Gb	77.00	24.00%	$	58.52	77.00	24.00%	$ 58.52
External Storage - Business	221692-B22	HP	221692-B22	5m fiber optic cable, multimode, 50u, LC to LC, 2Gb to 2Gb	82.00	24.00%	$	62.32	82.00	24.00%	$ 62.32
External Storage - Business	221692-B23	HP	221692-B23	15m fiber optic cable, multimode, 50u, LC to LC, 2Gb to 2Gb	103.00	24.00%	$	78.28	103.00	24.00%	$ 78.28
External Storage - Business	222411-B22	HP	222411-B22	hp StorageWorks secure path v3.0C for Netware workgroup, 1 lic	2,000.00	24.00%	$	1,520.00	2,000.00	24.00%	$ 1,520.00
External Storage - Business	231316-B24	HP	231316-B24	hp StorageWorks secure path v4.0b for windows workgroup, 5 lic	9,000.00	24.00%	$	6,840.00	9,000.00	24.00%	$ 6,840.00
External Storage - Business	231317-B24	HP	231317-B24	hp StorageWorks secure path v4.0b for windows workgroup, 10 lic	16,200.00	24.00%	$	12,312.00	16,200.00	24.00%	$ 12,312.00
External Storage - Business	231318-B24	HP	231318-B24	hp StorageWorks secure path v4.0b for windows workgroup, 25 lic	36,450.00	24.00%	$	27,702.00	36,450.00	24.00%	$ 27,702.00
External Storage - Business	231319-B24	HP	231319-B24	hp StorageWorks secure path v4.0b for windows workgroup, 50 lic	65,610.00	24.00%	$	49,863.60	65,610.00	24.00%	$ 49,863.60
External Storage - Business	231324-B22	HP	231324-B22	hp StorageWorks secure path v3.0C for Netware workgroup, 5 lic	9,000.00	24.00%	$	6,840.00	9,000.00	24.00%	$ 6,840.00
External Storage - Business	231325-B22	HP	231325-B22	hp StorageWorks secure path v3.0C for Netware workgroup, 10 lic	16,200.00	24.00%	$	12,312.00	16,200.00	24.00%	$ 12,312.00
External Storage - Business	231326-B22	HP	231326-B22	hp StorageWorks secure path v3.0C for Netware workgroup, 25 lic	36,450.00	24.00%	$	27,702.00	36,450.00	24.00%	$ 27,702.00
External Storage - Business	231327-B22	HP	231327-B22	hp StorageWorks secure path v3.0C for Netware workgroup, 50 lic	65,610.00	24.00%	$	49,863.60	65,610.00	24.00%	$ 49,863.60
External Storage - Business	231823-B21	HP	231823-B21	MSL 5000 40/80 DLT add-on Drive, LVD	7,000.00	24.00%	$	5,320.00	7,000.00	24.00%	$ 5,320.00
External Storage - Business	231823-B22	HP	231823-B22	MSL 5000 100/220 SDLT add-on Drive, LVD	8,400.00	24.00%	$	6,384.00	8,400.00	24.00%	$ 6,384.00
External Storage - Business	231824-B22	HP	231824-B22	MSL5000, Pass-through extender, 5U	555.00	24.00%	$	421.80	555.00	24.00%	$ 421.80
External Storage - Business	231824-B23	HP	231824-B23	MSL5000, Pass-through extender, 10U	600.00	24.00%	$	456.00	600.00	24.00%	$ 456.00
External Storage - Business	231894-B21	HP	231894-B21	MSL5000 Tabletop to Rackmount Conversion Kit (for Alpha/HP racks)	550.00	24.00%	$	418.00	550.00	24.00%	$ 418.00
External Storage - Business	231894-B22	HP	231894-B22	MSL5000 Tabletop to Rackmount Conversion Kit (for ProLiant racks)	400.00	24.00%	$	304.00	400.00	24.00%	$ 304.00
External Storage - Business	232136-B21	HP	232136-B21	MSL5000 dual magazine pack (2 x 13 slot mags)	410.00	24.00%	$	311.60	410.00	24.00%	$ 311.60
External Storage - Business	234457-B21	HP	234457-B21	2m Fiber optic cable, multimode, 50u, SC to SC, 1Gb to 1Gb	110.00	24.00%	$	83.60	110.00	24.00%	$ 83.60
External Storage - Business	234457-B22	HP	234457-B22	5m Fiber optic cable, multimode, 50u, SC to SC, 1Gb to 1Gb	115.00	24.00%	$	87.40	115.00	24.00%	$ 87.40
External Storage - Business	234457-B23	HP	234457-B23	15m Fiber optic cable, multimode, 50u, SC to SC, 1Gb to 1Gb	170.00	24.00%	$	129.20	170.00	24.00%	$ 129.20
External Storage - Business	240603-B21	HP	240603-B21	hp StorageWorks san switch 2/32 (2Gb/s, dual power, LC)	37,735.00	24.00%	$	28,678.60	37,735.00	24.00%	$ 28,678.60
External Storage - Business	242381-B21	HP	242381-B21	LVD Cable Kit, 68-Pin HD	240.00	24.00%	$	182.40	240.00	24.00%	$ 182.40
External Storage - Business	244948-B21	HP	244948-B21	NC7770 PCI-X Gb server adapter	220.00	24.00%	$	167.20	220.00	24.00%	$ 167.20
External Storage - Business	245160-B21	HP	245160-B21	Series 10647 rack on flat pallet, Empty, 47U, Graphite	1,565.00	24.00%	$	1,189.40	1,565.00	24.00%	$ 1,189.40
External Storage - Business	245161-B21	HP	245161-B21	Series 10642 rack on flat pallet, Empty, 42U, Graphite	1,360.00	24.00%	$	1,033.60	1,360.00	24.00%	$ 1,033.60
External Storage - Business	245161-B22	HP	245161-B22	Series 10642 rack on shock pallet, Empty, 42U, Graphite	1,605.00	24.00%	$	1,219.80	1,605.00	24.00%	$ 1,219.80
External Storage - Business	245161-B23	HP	245161-B23	Series 10642 rack in crate, Empty, 42U, Graphite	1,605.00	24.00%	$	1,219.80	1,605.00	24.00%	$ 1,219.80
External Storage - Business	245162-B21	HP	245162-B21	Series 10636 rack on flat pallet, Empty, 36U, Graphite	1,310.00	24.00%	$	995.60	1,310.00	24.00%	$ 995.60
External Storage - Business	245162-B22	HP	245162-B22	Series 10636 rack on shock pallet, Empty, 36U, Graphite	1,555.00	24.00%	$	1,181.80	1,555.00	24.00%	$ 1,181.80
External Storage - Business	245162-B23	HP	245162-B23	Series 10636 rack in crate, Empty, 36U, Graphite	1,555.00	24.00%	$	1,181.80	1,555.00	24.00%	$ 1,181.80
External Storage - Business	245163-B21	HP	245163-B21	Series 10622 rack on flat pallet, Empty, 22U, Graphite	1,260.00	24.00%	$	957.60	1,260.00	24.00%	$ 957.60
External Storage - Business	245163-B22	HP	245163-B22	Series 10622 rack on shock pallet, Empty, 22U, Graphite	1,505.00	24.00%	$	1,143.80	1,505.00	24.00%	$ 1,143.80
External Storage - Business	245163-B23	HP	245163-B23	Series 10622 rack in crate, Empty, 22U, Graphite	1,505.00	24.00%	$	1,143.80	1,505.00	24.00%	$ 1,143.80
External Storage - Business	245299-B21	HP	245299-B21	hp StorageWorks FCA2101 HBA for Windows	1,790.00	24.00%	$	1,360.40	1,790.00	24.00%	$ 1,360.40
External Storage - Business	246099-B21	HP	246099-B21	Series 10642 rack - side panel kit, 42U, graphite	315.00	24.00%	$	239.40	315.00	24.00%	$ 239.40
External Storage - Business	246102-B21	HP	246102-B21	Series 10636 rack - side panel kit, 36U, graphite	355.00	24.00%	$	269.80	355.00	24.00%	$ 269.80
External Storage - Business	246107-B21	HP	246107-B21	Series 10000 rack - stabilizer feet kit (600mm), graphite	190.00	24.00%	$	144.40	190.00	24.00%	$ 144.40
External Storage - Business	246504-B21	HP	246504-B21	AIT 100GB cassette with MIC, (5 pack)	700.00	24.00%	$	532.00	700.00	24.00%	$ 532.00
External Storage - Business	248929-B21	HP	248929-B21	Series 10000 rack - baying kit (cabinet joiner), carbon	85.00	24.00%	$	64.60	85.00	24.00%	$ 64.60
External Storage - Business	248931-B21	HP	248931-B21	Series 9000/10000 rack - offset baying kit (cabinet joiner)	240.00	24.00%	$	182.40	240.00	24.00%	$ 182.40
External Storage - Business	249490-B21	HP	249490-B21	MSL5052SL Library, 2 dr 110/220 SDLT, Tabletop, LVD	29,500.00	24.00%	$	22,420.00	29,500.00	24.00%	$ 22,420.00
External Storage - Business	249491-B21	HP	249491-B21	MSL5052SL Library, 2 dr 110/220 SDLT, Rackmount, LVD	29,500.00	24.00%	$	22,420.00	29,500.00	24.00%	$ 22,420.00
External Storage - Business	252408-B22	HP	252408-B22	hp ProLiant cluster HA/F100 cluster kit for MSA	115.00	24.00%	$	87.40	115.00	24.00%	$ 87.40
External Storage - Business	252409-B22	HP	252409-B22	hp ProLiant cluster HA/F200 cluster kit for MSA	4,010.00	24.00%	$	3,047.60	4,010.00	24.00%	$ 3,047.60
External Storage - Business	252663-B21	HP	252663-B21	hp modular PDU, high voltage, 40A (200-240V), up to 32 outlets	475.00	24.00%	$	361.00	475.00	24.00%	$ 361.00
External Storage - Business	252663-B24	HP	252663-B24	hp modular PDU, high voltage, 16A (200-240V), up to 32 outlets	300.00	24.00%	$	228.00	300.00	24.00%	$ 228.00
External Storage - Business	252663-D71	HP	252663-D71	hp modular PDU, low voltage, 24A (100-127V), up to 32 outlets	340.00	24.00%	$	258.40	340.00	24.00%	$ 258.40
External Storage - Business	252663-D72	HP	252663-D72	hp modular PDU, high voltage, 24A (200-240V), up to 32 outlets	435.00	24.00%	$	330.60	435.00	24.00%	$ 330.60
External Storage - Business	253214-B21	HP	253214-B21	Series 10000 rack - (qty 10) 1U blanking panels, graphite	50.00	24.00%	$	38.00	50.00	24.00%	$ 38.00
External Storage - Business	253214-B22	HP	253214-B22	Series 10000 rack - (qty 10) 2U blanking panels, graphite	60.00	24.00%	$	45.60	60.00	24.00%	$ 45.60
External Storage - Business	253214-B23	HP	253214-B23	Series 10000 rack - (qty 10) 3U blanking panels, graphite	80.00	24.00%	$	60.80	80.00	24.00%	$ 60.80
External Storage - Business	253214-B24	HP	253214-B24	Series 10000 rack - (qty 10) 4U blanking panels, graphite	95.00	24.00%	$	72.20	95.00	24.00%	$ 72.20
External Storage - Business	253214-B25	HP	253214-B25	Series 10000 rack - (qty 10) 5U blanking panels, graphite	110.00	24.00%	$	83.60	110.00	24.00%	$ 83.60
External Storage - Business	253214-B26	HP	253214-B26	Series 10000 rack - (multi) blanking panels kit, graphite	45.00	24.00%	$	34.20	45.00	24.00%	$ 34.20
External Storage - Business	254623-B22	HP	254623-B22	hp ProLiant cluster HA/F500 enhanced kit for EVA	6,000.00	24.00%	$	4,560.00	6,000.00	24.00%	$ 4,560.00
External Storage - Business	254786-B21	HP	254786-B21	256MB cache module for MSA1000 (battery backed)	580.00	24.00%	$	440.80	580.00	24.00%	$ 440.80
External Storage - Business	255102-B21	HP	255102-B21	MSL5052 Library, 0 SDLT drives, Tabletop, LVD	18,000.00	24.00%	$	13,680.00	18,000.00	24.00%	$ 13,680.00
External Storage - Business	255488-B21	HP	255488-B21	Series 10647 rack - side panel kit, 47U, graphite	195.00	24.00%	$	148.20	195.00	24.00%	$ 148.20
External Storage - Business	257413-B21	HP	257413-B21	Series 10000 rack - 110V fan kit, graphite	300.00	24.00%	$	228.00	300.00	24.00%	$ 228.00
External Storage - Business	257414-B21	HP	257414-B21	Series 10000 rack - 220V fan kit, graphite	300.00	24.00%	$	228.00	300.00	24.00%	$ 228.00

External Storage - Business	257913-B21	HP	257913-B21	Intel Xeon 2.8 GHz processor option kit	560.00	24.00%	$ 425.60	560.00	24.00%	$ 425.60
External Storage - Business	260255-B21	HP	260255-B21	hp StorageWorks san switch 2/16 power supply (spare)	2,000.00	24.00%	$ 1,520.00	2,000.00	24.00%	$ 1,520.00
External Storage - Business	261715-B22	HP	261715-B22	hp StorageWorks secure path v4.0b for windows workgroup, upgrade	600.00	24.00%	$ 456.00	600.00	24.00%	$ 456.00
External Storage - Business	262653-B21	HP	262653-B21	M2402 Network Storage Router (2FC x 4LVD SCSI ports)	15,200.00	24.00%	$ 11,552.00	15,200.00	24.00%	$ 11,552.00
External Storage - Business	262654-B21	HP	262654-B21	M2402 Network Storage Router (2FC x 4HVD SCSI ports)	15,800.00	24.00%	$ 12,008.00	15,800.00	24.00%	$ 12,008.00
External Storage - Business	262659-B21	HP	262659-B21	M2402 Network Storage Router 4 port LVD option kit	2,300.00	24.00%	$ 1,748.00	2,300.00	24.00%	$ 1,748.00
External Storage - Business	262660-B21	HP	262660-B21	M2402 Network Storage Router 4 port HVD option kit	2,300.00	24.00%	$ 1,748.00	2,300.00	24.00%	$ 1,748.00
External Storage - Business	262661-B21	HP	262661-B21	M2402 Network Storage Router 2 port FC option kit	2,800.00	24.00%	$ 2,128.00	2,800.00	24.00%	$ 2,128.00
External Storage - Business	262662-B21	HP	262662-B21	M2402 Network Storage Router redundant power supply	1,150.00	24.00%	$ 874.00	1,150.00	24.00%	$ 874.00
External Storage - Business	262672-B21	HP	262672-B21	MSL 5000 embedded data router, option e1200, graphite	7,200.00	24.00%	$ 5,472.00	7,200.00	24.00%	$ 5,472.00
External Storage - Business	266236-B22	HP	266236-B22	hp OpenView storage virtual replicator v4.0 - 3 license	9,895.00	24.00%	$ 7,520.20	9,895.00	24.00%	$ 7,520.20
External Storage - Business	278546-001	HP	278546-001	hp StorageWorks NAS data copy	3,595.00	24.00%	$ 2,732.20	3,595.00	24.00%	$ 2,732.20
External Storage - Business	280823-B21	HP	280823-B21	N1200 Network Storage Router (1FC x 2LVD SCSI ports)	8,000.00	24.00%	$ 6,080.00	8,000.00	24.00%	$ 6,080.00
External Storage - Business	281540-B21	HP	281540-B21	hp StorageWorks FCA2210 HBA for Netware	1,590.00	24.00%	$ 1,208.40	1,590.00	24.00%	$ 1,208.40
External Storage - Business	281541-B21	HP	281541-B21	hp StorageWorks FCA2214 HBA for Linux / Intel	1,590.00	24.00%	$ 1,208.40	1,590.00	24.00%	$ 1,208.40
External Storage - Business	283056-B21	HP	283056-B21	hp StorageWorks san switch 2/16-EL (2Gb/s, LC)	14,775.00	24.00%	$ 11,229.00	14,775.00	24.00%	$ 11,229.00
External Storage - Business	286694-B21	HP	286694-B21	MSL 5000 embedded data router, option e1200, opal	7,500.00	24.00%	$ 5,700.00	7,500.00	24.00%	$ 5,700.00
External Storage - Business	286713-B22	HP	286713-B22	36.4 GB Ultra320, 10000 RPM, 1" universal disk drive	340.00	24.00%	$ 258.40	340.00	24.00%	$ 258.40
External Storage - Business	286714-B22	HP	286714-B22	72.8 GB Ultra320, 10000 RPM, 1" universal disk drive	550.00	24.00%	$ 418.00	550.00	24.00%	$ 418.00
External Storage - Business	286716-B22	HP	286716-B22	146.8 GB Ultra320, 10000 RPM, 1" universal disk drive	1,200.00	24.00%	$ 912.00	1,200.00	24.00%	$ 912.00
External Storage - Business	286763-B21	HP	286763-B21	hp StorageWorks MSA1000 embedded 2/3 FC-AL hub (2Gb/s, LC)	795.00	24.00%	$ 604.20	795.00	24.00%	$ 604.20
External Storage - Business	286775-B22	HP	286775-B22	18.2 GB Ultra320, 15000 RPM, 1" universal disk drive	360.00	24.00%	$ 273.60	360.00	24.00%	$ 273.60
External Storage - Business	286776-B22	HP	286776-B22	36.4 GB Ultra320, 15000 RPM, 1" universal disk drive	580.00	24.00%	$ 440.80	580.00	24.00%	$ 440.80
External Storage - Business	286778-B22	HP	286778-B22	72.8 GB Ultra320, 15000 RPM, 1" universal disk drive	1,210.00	24.00%	$ 919.60	1,210.00	24.00%	$ 919.60
External Storage - Business	288162-B21	HP	288162-B21	hp StorageWorks san switch 2/8-EL fabric scale upgrade (2Gb/s, LC)	2,400.00	24.00%	$ 1,824.00	2,400.00	24.00%	$ 1,824.00
External Storage - Business	288247-B21	HP	288247-B21	hp StorageWorks MSA1000 san switch 2/8 (8 ports, 2Gb/s, LC)	6,400.00	24.00%	$ 4,864.00	6,400.00	24.00%	$ 4,864.00
External Storage - Business	288250-B21	HP	288250-B21	hp StorageWorks san switch 2/16-EL fabric scale upgrade (2Gb/s, LC)	16,225.00	24.00%	$ 12,331.00	16,225.00	24.00%	$ 12,331.00
External Storage - Business	288250-B21	HP	288250-B21	hp StorageWorks san switch 2/16-EL fabric scale upgrade (2Gb/s, LC)	16,225.00	24.00%	$ 12,331.00	16,225.00	24.00%	$ 12,331.00
External Storage - Business	291536-B21	HP	291536-B21	hp StorageWorks secure path v3.0 for Linux workgroup, 1 lic	2,000.00	24.00%	$ 1,520.00	2,000.00	24.00%	$ 1,520.00
External Storage - Business	291537-B21	HP	291537-B21	hp StorageWorks secure path v3.0 for Linux workgroup, 5 lic	9,000.00	24.00%	$ 6,840.00	9,000.00	24.00%	$ 6,840.00
External Storage - Business	291538-B21	HP	291538-B21	hp StorageWorks secure path v3.0 for Linux workgroup, 10 lic	16,200.00	24.00%	$ 12,312.00	16,200.00	24.00%	$ 12,312.00
External Storage - Business	291539-B21	HP	291539-B21	hp StorageWorks secure path v3.0 for Linux workgroup, 25 lic	36,450.00	24.00%	$ 27,702.00	36,450.00	24.00%	$ 27,702.00
External Storage - Business	291540-B21	HP	291540-B21	hp StorageWorks secure path v3.0 for Linux workgroup, 50 lic	65,610.00	24.00%	$ 49,863.60	65,610.00	24.00%	$ 49,863.60
External Storage - Business	293048-B21	HP	293048-B21	b2000 redundant fan option kit - includes (3) fans	195.00	24.00%	$ 148.20	195.00	24.00%	$ 148.20
External Storage - Business	293052-B21	HP	293052-B21	round hole rack cabinet rail kit	195.00	24.00%	$ 148.20	195.00	24.00%	$ 148.20
External Storage - Business	293360-B21	HP	293360-B21	hp StorageWorks SR2122 iSCSI storage router, 2x2, LC	10,995.00	24.00%	$ 8,356.20	10,995.00	24.00%	$ 8,356.20
External Storage - Business	293472-B21	HP	293472-B21	MSL5026 Library, 0 drives, Rackmount, LVD	10,350.00	24.00%	$ 7,866.00	10,350.00	24.00%	$ 7,866.00
External Storage - Business	293472-B22	HP	293472-B22	MSL5026S2 Library, 1 dr 160/320 SDLT, Rackmount, LVD	16,965.00	24.00%	$ 12,893.40	16,965.00	24.00%	$ 12,893.40
External Storage - Business	293472-B23	HP	293472-B23	MSL5026S2 Library, 2 dr SDLT 160/320, Rackmount, LVD	25,875.00	24.00%	$ 19,665.00	25,875.00	24.00%	$ 19,665.00
External Storage - Business	293472-B24	HP	293472-B24	MSL5026S2 Library, 1 dr 160/320 SDLT, RM with embedded FC router,	25,015.00	24.00%	$ 19,011.40	25,015.00	24.00%	$ 19,011.40
External Storage - Business	293472-B25	HP	293472-B25	MSL5026S2 Library, 2 dr SDLT 160/320, RM with embedded FC router,	33,925.00	24.00%	$ 25,783.00	33,925.00	24.00%	$ 25,783.00
External Storage - Business	293473-B21	HP	293473-B21	MSL5026S2 Library, 1 dr 160/320 SDLT, Tabletop, LVD	16,965.00	24.00%	$ 12,893.40	16,965.00	24.00%	$ 12,893.40
External Storage - Business	293473-B22	HP	293473-B22	MSL5026S2 Library, 2 dr 160/320 SDLT, Tabletop, LVD	25,875.00	24.00%	$ 19,665.00	25,875.00	24.00%	$ 19,665.00
External Storage - Business	293474-B21	HP	293474-B21	MSL5052S2 Library, 2 dr 160/320 SDLT, Rackmount, LVD	33,925.00	24.00%	$ 25,783.00	33,925.00	24.00%	$ 25,783.00
External Storage - Business	293474-B24	HP	293474-B24	MSL5052S2 Library, 2 dr 160/320 SDLT, RM, embedded FC Router, LVI	40,930.00	24.00%	$ 31,106.80	40,930.00	24.00%	$ 31,106.80
External Storage - Business	293475-B21	HP	293475-B21	MSL 5000 160/320 SDLT2 add-on Drive, LVD	9,660.00	24.00%	$ 7,341.60	9,660.00	24.00%	$ 7,341.60
External Storage - Business	293476-B21	HP	293476-B21	MSL5052S2 Library, 2 dr 160/320 SDLT, Tabletop, LVD	33,925.00	24.00%	$ 25,783.00	33,925.00	24.00%	$ 25,783.00
External Storage - Business	294979-B21	HP	294979-B21	hp StorageWorks NAS data copy S lic kit	1,995.00	24.00%	$ 1,516.20	1,995.00	24.00%	$ 1,516.20
External Storage - Business	295192-B21	HP	295192-B21	DLT 35/70, Type IV cartridge, 7 pack	540.00	24.00%	$ 410.40	540.00	24.00%	$ 410.40
External Storage - Business	300678-B21	HP	300678-B21	512 MB adv ECC PC2100 DDR SDRAM DIMM memory kit, 2x256MB	300.00	24.00%	$ 228.00	300.00	24.00%	$ 228.00
External Storage - Business	300679-B21	HP	300679-B21	1024 MB adv ECC PC2100 DDR SDRAM DIMM memory kit, 2x256MB	550.00	24.00%	$ 418.00	550.00	24.00%	$ 418.00
External Storage - Business	300680-B21	HP	300680-B21	2048 MB adv ECC PC2100 DDR SDRAM DIMM memory kit, 2x256MB	1,300.00	24.00%	$ 988.00	1,300.00	24.00%	$ 988.00
External Storage - Business	300834-B21	HP	300834-B21	hp StorageWorks 300m optical transceiver kit for SR2122	370.00	24.00%	$ 281.20	370.00	24.00%	$ 281.20
External Storage - Business	300834-B21	HP	300834-B21	san director shortwave optical transceiver kit (2Gb/s, LC)	370.00	24.00%	$ 281.20	370.00	24.00%	$ 281.20
External Storage - Business	300835-B21	HP	300835-B21	10km long wave transceiver (2Gb/s, LC)	2,265.00	24.00%	$ 1,721.40	2,265.00	24.00%	$ 1,721.40
External Storage - Business	300836-B21	HP	300836-B21	35km long wave transceiver (2Gb/s, LC)	4,100.00	24.00%	$ 3,116.00	4,100.00	24.00%	$ 3,116.00
External Storage - Business	304825-B21	HP	304825-B21	MSL5000 Universal Pass-through mechanism	2,715.00	24.00%	$ 2,063.40	2,715.00	24.00%	$ 2,063.40
External Storage - Business	310777-B21	HP	310777-B21	Third party PDU mounting kit	30.00	24.00%	$ 22.80	30.00	24.00%	$ 22.80
External Storage - Business	313047-B21	HP	313047-B21	hp ProLiant cluster HA/F500 basic kit for EVA	110.00	24.00%	$ 83.60	110.00	24.00%	$ 83.60
External Storage - Business	313047-B22	HP	313047-B22	hp ProLiant cluster HA/F500 basic kit for EVA	120.00	24.00%	$ 91.20	120.00	24.00%	$ 91.20
External Storage - Business	313054-001	HP	313054-001	hot plug AC redundant power supply module (NEMA cord)	220.00	24.00%	$ 167.20	220.00	24.00%	$ 167.20
External Storage - Business	313054-B21	HP	313054-B21	hot plug AC redundant power supply module (IEC cord)	220.00	24.00%	$ 167.20	220.00	24.00%	$ 167.20
External Storage - Business	313448-B21	HP	313448-B21	hp StorageWorks PowerPak software upgr bundle for san switch 2/32	16,000.00	24.00%	$ 12,160.00	16,000.00	24.00%	$ 12,160.00
External Storage - Business	313450-B21	HP	313450-B21	hp StorageWorks Adv Perf Monitor for san switch 2/32	5,500.00	24.00%	$ 4,180.00	5,500.00	24.00%	$ 4,180.00
External Storage - Business	313452-B21	HP	313452-B21	hp StorageWorks ISL Trunking for san switch 2/32	7,000.00	24.00%	$ 5,320.00	7,000.00	24.00%	$ 5,320.00
External Storage - Business	313454-B21	HP	313454-B21	hp StorageWorks Fabric Watch for san switch 2/32	5,000.00	24.00%	$ 3,800.00	5,000.00	24.00%	$ 3,800.00
External Storage - Business	313458-B21	HP	313458-B21	hp StorageWorks Extended Fabric for san switch 2/32	5,500.00	24.00%	$ 4,180.00	5,500.00	24.00%	$ 4,180.00
External Storage - Business	313460-B21	HP	313460-B21	hp StorageWorks Remote Switch for san switch 2/32	11,000.00	24.00%	$ 8,360.00	11,000.00	24.00%	$ 8,360.00
External Storage - Business	316095-B21	HP	316095-B21	hp StorageWorks edge switch 2/24 (2Gb/s, dual power, LC)	11,550.00	24.00%	$ 8,778.00	11,550.00	24.00%	$ 8,778.00
External Storage - Business	316096-B21	HP	316096-B21	hp StorageWorks edge switch 2/24 8-flexport upgrade	7,635.00	24.00%	$ 5,802.60	7,635.00	24.00%	$ 5,802.60
External Storage - Business	317067-B21	HP	317067-B21	hp StorageWorks edge switch 2/24 Product Manager lic	2,400.00	24.00%	$ 1,824.00	2,400.00	24.00%	$ 1,824.00
External Storage - Business	317070-B21	HP	317070-B21	hp StorageWorks edge switch 2/24 SANtegrity binding OS	2,300.00	24.00%	$ 1,748.00	2,300.00	24.00%	$ 1,748.00
External Storage - Business	324504-B21	HP	324504-B21	hp StorageWorks Fabric Watch for san switch 2/8	945.00	24.00%	$ 718.20	945.00	24.00%	$ 718.20
External Storage - Business	330819-B21	HP	330819-B21	SDLT Autoloader connect kit	2,200.00	24.00%	$ 1,672.00	2,200.00	24.00%	$ 1,672.00

External Storage - Business	333764-B21	HP	333764-B21	hp StorageWorks san switch 2/32 Power Pak (2Gb/s, dual power, LC)	49,895.00	24.00%	$ 37,920.20	49,895.00	24.00%	$ 37,920.20
External Storage - Business	334196-B21	HP	334196-B21	hp StorageWorks NAS 1000s, model 1TB	7,000.00	24.00%	$ 5,320.00	7,000.00	24.00%	$ 5,320.00
External Storage - Business	C7971A	HP	C7971A	hp LTO Ultirum Data Cartridge, Generation 1 LTO	75.00	24.00%	$ 57.00	75.00	24.00%	$ 57.00
External Storage - Business	C7972A	HP	C7972A	hp LTO Ultirum Data Cartridge, Generation 2 LTO	170.00	24.00%	$ 129.20	170.00	24.00%	$ 129.20
External Storage - Business	C7980A	HP	C7980A	hp SDLT 220/320 data cartridge, qty 1	125.00	24.00%	$ 95.00	125.00	24.00%	$ 95.00
External Storage - Business	Q1997A	HP	Q1997A	hp AIT-1 70GB data cartridge, (qty 1)	70.00	24.00%	$ 53.20	70.00	24.00%	$ 53.20
External Storage - Business	Q1998A	HP	Q1998A	hp AIT-2 100GB data cartridge, (qty 1)	88.00	24.00%	$ 66.88	88.00	24.00%	$ 66.88
External Storage - Business	Q1999A	HP	Q1999A	hp AIT-3 200GB data cartridge, (qty 1)	99.00	24.00%	$ 75.24	99.00	24.00%	$ 75.24
External Storage - Business	Q2001A	HP	Q2001A	hp Ultrium 1 bar code label pack	93.00	24.00%	$ 70.68	93.00	24.00%	$ 70.68
External Storage - Business	Q2002A	HP	Q2002A	hp Ultrium 2 bar code label pack	93.00	24.00%	$ 70.68	93.00	24.00%	$ 70.68
External Storage - Business	Q2003A	HP	Q2003A	hp SDLT bar code label pack	93.00	24.00%	$ 70.68	93.00	24.00%	$ 70.68
External Storage - Business	Q2004A	HP	Q2004A	hp DLT Type IV bar code label pack	93.00	24.00%	$ 70.68	93.00	24.00%	$ 70.68
External Storage - Business	Q2005A	HP	Q2005A	hp AIT bar code label pack	93.00	24.00%	$ 70.68	93.00	24.00%	$ 70.68
External Storage - Business	119826-B21	HP	119826-B21	POWER SUPPLY, 375 ALL StorageWorks Enclosure 4200 Redundant Power Supply Optic	287.00	24.00%	$ 218.12	287	24.00%	$ 218.12
External Storage - Business	150214-B21	HP	150214-B21	SW 4000 39FT CABLE ALL 39-ft. (12m) VHDCI to VHDCI SCSI Cable	108.00	24.00%	$ 82.08	108	24.00%	$ 82.08
External Storage - Business	164604-B21	HP	164604-B21	24FT SCSI CABLE ALL ALL 24ft VHDCI to VHDCI SCSI Cable	92.00	24.00%	$ 69.92	92	24.00%	$ 69.92
External Storage - Business	190209-001	HP	190209-001	Strgwrks 4314 Rackable JBOD US StorageWorks Enclosure Model 4314R - Rack-mountab	2,807.00	24.00%	$ 2,133.32	2807	24.00%	$ 2,133.32
External Storage - Business	190210-001	HP	190210-001	SW4314 Tower US StorageWorks Enclosure Model 4314T- Tower	3,023.00	24.00%	$ 2,297.48	3023	24.00%	$ 2,297.48
External Storage - Business	190211-001	HP	190211-001	Strgwks 4354 Rackable JBOD US StorageWorks Enclosure Model 4354R - Rack-mountabl	3,347.00	24.00%	$ 2,543.72	3347	24.00%	$ 2,543.72
External Storage - Business	190212-B21	HP	190212-B21	SW42K S/BUS Ultr3 MOD ALL Ultra3 Single I/O module upgrade for 4214	358.00	24.00%	$ 272.08	358	24.00%	$ 272.08
External Storage - Business	190213-B21	HP	190213-B21	SW42K D/BUS Ultr3 MOD ALL Ultra3 Dual I/O module upgrade for 4214, 4254 or 4314	541.00	24.00%	$ 411.16	541	24.00%	$ 411.16
External Storage - Enterprise	135820-B21	HP	135820-B21	M2 SHELF 2200 ALL StorageWorks Enclosure Model 2200 for HSG80	3,392.00	24.00%	$ 2,577.92	3,392.00	24.00%	$ 2,577.92
External Storage - Enterprise	135823-B21	HP	135823-B21	ECB StorageWorks 2200 SW Model 2200 ECB Battery	272.00	24.00%	$ 206.72	272.00	24.00%	$ 206.72
External Storage - Enterprise	168256-B21	HP	168256-B21	SCSI Cbl-VHDCI 68-68M ALL VHDCI to VHDCI SCSI Cable 1 meter in length	170.00	24.00%	$ 129.20	170.00	24.00%	$ 129.20
External Storage - Enterprise	168257-B21	HP	168257-B21	SCSI Cbl-VHDCI 68-68M ALL VHDCI to VHDCI SCSI Cable 2 meters in length	170.00	24.00%	$ 129.20	170.00	24.00%	$ 129.20
External Storage - Enterprise	168794-B21	HP	168794-B21	64 Bit FC HBA T64/VMS ALL 64-Bit PCI-to-Fibre Channel Host Bus Adapter, Alpha TRU64	2,718.00	24.00%	$ 2,065.68	2,718.00	24.00%	$ 2,065.68
External Storage - Enterprise	175990-B21	HP	175990-B21	EMA12000 D14 60Hz ALL EMA 12000 D14 (3 Controller shelves & 9 SW4354 device shel\	39,980.00	24.00%	$ 30,384.80	39,980.00	24.00%	$ 30,384.80
External Storage - Enterprise	175991-B21	HP	175991-B21	EMA 12000S14 60Hz ALL EMA 12000 S14 (1 Controller shelf & 6 SW4314 device shelves)	22,176.00	24.00%	$ 16,853.76	22,176.00	24.00%	$ 16,853.76
External Storage - Enterprise	175992-B21	HP	175992-B21	MA8000 60Hz ALL MA 8000 (1 Controller shelf & 3 SW4354 device shelves)	15,728.00	24.00%	$ 11,953.28	15,728.00	24.00%	$ 11,953.28
External Storage - Enterprise	176622-B21	HP	176622-B21	HSG80CONTW/OCABLEKIT ALL. HSG80 with 256 MB cache and new bulkhead	7,574.00	24.00%	$ 5,756.24	7,574.00	24.00%	$ 5,756.24
External Storage - Enterprise	176623-B21	HP	176623-B21	HSG80 UPGRADE KIT ALL Cache Bulkhead Upgrade for HSG80	594.00	24.00%	$ 451.44	594.00	24.00%	$ 451.44
External Storage - Enterprise	180311-B21	HP	180311-B21	42U Mod Strg Cab 60Hz ALL 42 U Modular Storage Cabinet for MA8000/EMA12000	3,987.00	24.00%	$ 3,030.12	3,987.00	24.00%	$ 3,030.12
External Storage - Enterprise	180313-B21	HP	180313-B21	36U Mod Strg Cab 60Hz ALL 36 U Modula Storage Cabinet for MA8000/EMA12000	3,818.00	24.00%	$ 2,901.68	3,818.00	24.00%	$ 2,901.68
External Storage - Enterprise	180315-B21	HP	180315-B21	22U Mod Strg Cab 60Hz ALL 22 U Modular Storage Cabinet for MA8000/EMA12000	3,733.00	24.00%	$ 2,837.08	3,733.00	24.00%	$ 2,837.08
External Storage - Enterprise	197819-B21	HP	197819-B21	IBM FC ADPT PCI SWTCH ALL PCI to FC HBA for AIX (FC-AL & FC-SW) (1Gb)	3,200.00	24.00%	$ 2,432.00	3,200.00	24.00%	$ 2,432.00
External Storage - Enterprise	234457-B24	HP	234457-B24	Fbre CH Cable-SW 30m ALL 1Gb Fibre Cable, 30 meters in length (SC to SC)	303.00	24.00%	$ 230.28	303.00	24.00%	$ 230.28
External Storage - Enterprise	234457-B25	HP	234457-B25	Fbre Ch Cable SW 50M ALL 1Gb Fibre Cable, 50 meters in length (SC to SC)	364.00	24.00%	$ 276.64	364.00	24.00%	$ 276.64
External Storage - Enterprise	238789-B21	HP	238789-B21	Wide 41U cab, opal ALL EMA 16000 Wide 41U Cable, Opal	4,778.00	24.00%	$ 3,631.28	4,778.00	24.00%	$ 3,631.28
External Storage - Enterprise	238789-B22	HP	238789-B22	Wide 41U cab, Blue ALL EMA 16000 Wide 41U Cable, Blue	4,778.00	24.00%	$ 3,631.28	4,778.00	24.00%	$ 3,631.28
External Storage - Enterprise	238791-B21	HP	238791-B21	EMA16000 S14 60HZ ALL ALL EMA 16000 S14 60HZ	82,968.00	24.00%	$ 63,055.68	82,968.00	24.00%	$ 63,055.68
External Storage - Enterprise	238792-B21	HP	238792-B21	EMA16000 D14 60HZ ALL ALL EMA 16000 D14 60HZ	134,464.00	24.00%	$ 102,192.64	134,464.00	24.00%	$ 102,192.64
External Storage - Enterprise	239777-B21	HP	239777-B21	H7602 SGPH DU PDU ALL EMA 16000 Power Distribution Unit	616.00	24.00%	$ 468.16	616.00	24.00%	$ 468.16
External Storage - Enterprise	240603-B21	HP	240603-B21	2/32 SAN Switch	35,846.00	24.00%	$ 27,242.96	35,846.00	24.00%	$ 27,242.96
External Storage - Enterprise	245299-B21	HP	245299-B21	FCA2101	1,702.00	24.00%	$ 1,293.52	1,702.00	24.00%	$ 1,293.52
External Storage - Enterprise	254457-B21	HP	254457-B21	FCA 2257C 1Gb FC HBA for Solaris cPCI	3,600.00	24.00%	$ 2,736.00	3,600.00	24.00%	$ 2,736.00
External Storage - Enterprise	254515-B21	HP	254515-B21	LW Port Module Kit ALL SAN Director 64 Long-wave port module kit	11,370.00	24.00%	$ 8,641.20	11,370.00	24.00%	$ 8,641.20
External Storage - Enterprise	254516-B21	HP	254516-B21	SW Port Module Kit ALL SAN Director 64 Short-wave port module kit	6,150.00	24.00%	$ 4,674.00	6,150.00	24.00%	$ 4,674.00
External Storage - Enterprise	254517-B21	HP	254517-B21	L/S/W Port Module Kit ALL SAN Director 64 Combo S/L-wave port module kit	10,001.00	24.00%	$ 7,600.76	10,001.00	24.00%	$ 7,600.76
External Storage - Enterprise	254520-B21	HP	254520-B21	M-series Cab RM Kit ALL SAN Director 64 Rack-mount kit, M-Series Cabinets	1,889.00	24.00%	$ 1,435.64	1,889.00	24.00%	$ 1,435.64
External Storage - Enterprise	254786-B21	HP	254786-B21	256-MB Cache Upgrade	552.00	24.00%	$ 419.52	552.00	24.00%	$ 419.52
External Storage - Enterprise	257654-B21	HP	257654-B21	Extended Fabric for Extended Fabric for SAN Switch 1Gb	4,400.00	24.00%	$ 3,344.00	4,400.00	24.00%	$ 3,344.00
External Storage - Enterprise	261329-B21	HP	261329-B21	FCA2354 2Gb HBA for Tru/64	2,970.00	24.00%	$ 2,257.20	2,970.00	24.00%	$ 2,257.20
External Storage - Enterprise	283198-B23	HP	283198-B23	EVA5000 2C6D	109,856.00	24.00%	$ 83,490.56	109,856.00	24.00%	$ 83,490.56
External Storage - Enterprise	286716-B22	HP	286716-B22	146-GB Ultra320 HD	987.00	24.00%	$ 750.12	987.00	24.00%	$ 750.12
External Storage - Enterprise	288141-B21	HP	288141-B21	SANworks Extended Fabric Suppo SANworks Extended Fabric Support, Core Switch	20,800.00	24.00%	$ 15,808.00	20,800.00	24.00%	$ 15,808.00
External Storage - Enterprise	288250-B21	HP	288250-B21	2/16EL Upg Kit ALL SAN Switch 2/16-EL Upgrade	12,980.00	24.00%	$ 9,864.80	12,980.00	24.00%	$ 9,864.80
External Storage - Enterprise	293556-B23	HP	293556-B23	146-GB FC Drives	2,100.00	24.00%	$ 1,596.00	2,100.00	24.00%	$ 1,596.00
External Storage - Enterprise	293568-B21	HP	293568-B21	72GB FC Cto 15K 1" HDD ALL	2,720.00	24.00%	$ 2,067.20	2,720.00	24.00%	$ 2,067.20
External Storage - Enterprise	302784-B21	HP	302784-B21	64bit 2GB PCIX Fibre Channel HBA	1,568.00	24.00%	$ 1,191.68	1,568.00	24.00%	$ 1,191.68
External Storage - Enterprise	313455-B21	HP	313455-B21	SAN Switch 2/32 Fabric Manager Kit	8,000.00	24.00%	$ 6,080.00	8,000.00	24.00%	$ 6,080.00
External Storage - Enterprise	336879-B21	HP	336879-B21	EVA5000 Controller enclosure	60,160.00	24.00%	$ 45,721.60	60,160.00	24.00%	$ 45,721.60
External Storage - Enterprise	338042-B21	HP	338042-B21	42U EVA cab 60Hz ALL	5,048.00	24.00%	$ 3,836.48	5,048.00	24.00%	$ 3,836.48
External Storage - Enterprise	338044-B21	HP	338044-B21	36U EVA cab 60Hz ALL	4,836.00	24.00%	$ 3,675.36	4,836.00	24.00%	$ 3,675.36
External Storage - Enterprise	338046-B21	HP	338046-B21	22U EVA cab 60Hz ALL	4,692.00	24.00%	$ 3,565.92	4,692.00	24.00%	$ 3,565.92
External Storage - Enterprise	344819-B21	HP	344819-B21	M5314 FC Enclosure	5,872.00	24.00%	$ 4,462.72	5,872.00	24.00%	$ 4,462.72
External Storage - Enterprise	344823-B21	HP	344823-B21	EVA3000 2C2D -C/8X146	41,048.00	24.00%	$ 31,196.48	41,048.00	24.00%	$ 31,196.48
External Storage - Enterprise	380674-B21	HP	380674-B21	256MB RA/ESA CACHE ALL. 256MB Cache memory module for HSG/Z80 controller (2x12	2,150.00	24.00%	$ 1,634.00	2,150.00	24.00%	$ 1,634.00
External Storage - Enterprise	400982-002	HP	400982-002	VHDCI 2.0M SHLD CBL US Cable SHLD, VHDCI, 2 meters in length	112.00	24.00%	$ 85.12	112.00	24.00%	$ 85.12
External Storage - Enterprise	400983-005	HP	400983-005	VHDCI 5.0M SHLD CBL US Cable SHLD, VHDCI, 5 meters in length	141.00	24.00%	$ 107.16	141.00	24.00%	$ 107.16
External Storage - Enterprise	A7876A	HP	A7876A	XP128 Disk Control Frame.	117,151.00	24.00%	$ 89,034.76	117,151.00	24.00%	$ 89,034.76
External Storage - Enterprise	A7901A	HP	A7901A	XP128 73GB 15k rpm,FC,4-disks	24,275.00	24.00%	$ 18,449.00	24,275.00	24.00%	$ 18,449.00

External Storage - Enterprise	A7901S	HP	A7901S	XP128 73GB 15k rpm FC spare disk dr	6,041.00	24.00%	$ 4,591.16	6,041.00	24.00%	$ 4,591.16
External Storage - Enterprise	A7906A	HP	A7906A	XP1024 Disk Control Frame (DKC)	232,569.00	24.00%	$ 176,752.44	232,569.00	24.00%	$ 176,752.44
External Storage - Enterprise	A7910A	HP	A7910A	XP1024/128 8-Port 1 Gb/sec FC/CA Adp Pr.	47,148.00	24.00%	$ 35,832.48	47,148.00	24.00%	$ 35,832.48
External Storage - Enterprise	A7912B	HP	A7912B	XP1024/128 8-port 1-2Gb/sec FC Enh Chip	76,063.00	24.00%	$ 57,807.88	76,063.00	24.00%	$ 57,807.88
External Storage - Enterprise	A7914A	HP	A7914A	XP1024/128 8-pt 1-2Gb/sec FICON SW Chip	147,192.00	24.00%	$ 111,865.92	147,192.00	24.00%	$ 111,865.92
External Storage - Enterprise	A7917A	HP	A7917A	XP1024 Additional CHIP power supply	11,391.00	24.00%	$ 8,657.16	11,391.00	24.00%	$ 8,657.16
External Storage - Enterprise	A7918A	HP	A7918A	XP1024/128 2 GB Cache Memory Module	33,567.00	24.00%	$ 25,510.92	33,567.00	24.00%	$ 25,510.92
External Storage - Enterprise	A7921A	HP	A7921A	XP1024/128 512 MB Shared Memory Module	10,384.00	24.00%	$ 7,891.84	10,384.00	24.00%	$ 7,891.84
External Storage - Enterprise	A7922A	HP	A7922A	XP1024/128 Array Cont Proc Pr High Perf	85,270.00	24.00%	$ 64,805.20	85,270.00	24.00%	$ 64,805.20
External Storage - Enterprise	A7924A	HP	A7924A	XP1024 FC Cable Set for L1 DKU	1,047.00	24.00%	$ 795.72	1,047.00	24.00%	$ 795.72
External Storage - Enterprise	A7925A	HP	A7925A	XP1024 Disk Array Frame	102,785.00	24.00%	$ 78,116.60	102,785.00	24.00%	$ 78,116.60
External Storage - Enterprise	A7926A	HP	A7926A	XP1024 FC cable set for R2 and L2 DKU	858.00	24.00%	$ 652.08	858.00	24.00%	$ 652.08
External Storage - Enterprise	A7931A	HP	A7931A	XP1024 73GB 15k rpm,FC 4 disks	24,275.00	24.00%	$ 18,449.00	24,275.00	24.00%	$ 18,449.00
External Storage - Enterprise	A7931S	HP	A7931S	XP1024 73GB 15k rpm FC spare disk drive	6,041.00	24.00%	$ 4,591.16	6,041.00	24.00%	$ 4,591.16
External Storage - Enterprise	146210-001	HP	146210-001	ESL9000 Power cords (2x)	115.00	24.00%	$ 87.40	115.00	24.00%	$ 87.40
External Storage - Enterprise	161268-B23	HP	161268-B23	ESL9000 Pass-through mechanism (Graphite)	6,810.00	24.00%	$ 5,175.60	6,810.00	24.00%	$ 5,175.60
External Storage - Enterprise	165988-B24	HP	165988-B24	hp StorageWorks secure path v4.0b upgrade for Windows, 1 lic	1,200.00	24.00%	$ 912.00	1,200.00	24.00%	$ 912.00
External Storage - Enterprise	165989-B24	HP	165989-B24	hp StorageWorks secure path v4.0b for Windows, 1 lic	4,000.00	24.00%	$ 3,040.00	4,000.00	24.00%	$ 3,040.00
External Storage - Enterprise	165990-B23	HP	165990-B23	hp StorageWorks secure path upgrade to v3.0B for Sun Solaris, 1 lic	2,400.00	24.00%	$ 1,824.00	2,400.00	24.00%	$ 1,824.00
External Storage - Enterprise	165991-B24	HP	165991-B24	hp StorageWorks secure path v3.0B for Sun Solaris, 1 lic	8,000.00	24.00%	$ 6,080.00	8,000.00	24.00%	$ 6,080.00
External Storage - Enterprise	165993-B22	HP	165993-B22	hp StorageWorks secure path v3.0C for NetWare, 1 lic	4,000.00	24.00%	$ 3,040.00	4,000.00	24.00%	$ 3,040.00
External Storage - Enterprise	189715-002	HP	189715-002	hp OpenView storage management appliance II	10,500.00	24.00%	$ 7,980.00	10,500.00	24.00%	$ 7,980.00
External Storage - Enterprise	197819-B21	HP	197819-B21	hp StorageWorks FC HBA for IBM AIX	4,000.00	24.00%	$ 3,040.00	4,000.00	24.00%	$ 3,040.00
External Storage - Enterprise	221691-B26	HP	221691-B26	30m fiber optic cable, multimode, 50u, LC to SC, 2Gb to 1Gb	134.00	24.00%	$ 101.84	134.00	24.00%	$ 101.84
External Storage - Enterprise	221691-B27	HP	221691-B27	50m fiber optic cable, multimode, 50u, LC to SC, 2Gb to 1Gb	192.00	24.00%	$ 145.92	192.00	24.00%	$ 145.92
External Storage - Enterprise	221692-B26	HP	221692-B26	30m fiber optic cable, multimode, 50u, LC to LC, 2Gb to 2Gb	134.00	24.00%	$ 101.84	134.00	24.00%	$ 101.84
External Storage - Enterprise	221692-B27	HP	221692-B27	50m fiber optic cable, multimode, 50u, LC to LC, 2Gb to 2Gb	192.00	24.00%	$ 145.92	192.00	24.00%	$ 145.92
External Storage - Enterprise	231292-B24	HP	231292-B24	hp StorageWorks secure path v4.0b for Windows, 5 lic	18,000.00	24.00%	$ 13,680.00	18,000.00	24.00%	$ 13,680.00
External Storage - Enterprise	231293-B24	HP	231293-B24	hp StorageWorks secure path v4.0b for Windows, 10 lic	32,400.00	24.00%	$ 24,624.00	32,400.00	24.00%	$ 24,624.00
External Storage - Enterprise	231294-B24	HP	231294-B24	hp StorageWorks secure path v4.0b for Windows, 25 lic	72,900.00	24.00%	$ 55,404.00	72,900.00	24.00%	$ 55,404.00
External Storage - Enterprise	231295-B24	HP	231295-B24	hp StorageWorks secure path v4.0b for Windows, 50 lic	131,220.00	24.00%	$ 99,727.20	########	24.00%	$ 99,727.20
External Storage - Enterprise	231300-B24	HP	231300-B24	hp StorageWorks secure path v3.0B for Sun Solaris, 5 lic	36,000.00	24.00%	$ 27,360.00	36,000.00	24.00%	$ 27,360.00
External Storage - Enterprise	231301-B24	HP	231301-B24	hp StorageWorks secure path v3.0B for Sun Solaris, 10 lic	64,800.00	24.00%	$ 49,248.00	64,800.00	24.00%	$ 49,248.00
External Storage - Enterprise	231302-B24	HP	231302-B24	hp StorageWorks secure path v3.0B for Sun Solaris, 25 lic	145,800.00	24.00%	$ 110,808.00	########	24.00%	$ 110,808.00
External Storage - Enterprise	231303-B24	HP	231303-B24	hp StorageWorks secure path v3.0B for Sun Solaris, 50 lic	262,440.00	24.00%	$ 199,454.40	########	24.00%	$ 199,454.40
External Storage - Enterprise	231308-B22	HP	231308-B22	hp StorageWorks secure path v3.0C for NetWare, 5 lic	18,000.00	24.00%	$ 13,680.00	18,000.00	24.00%	$ 13,680.00
External Storage - Enterprise	231309-B22	HP	231309-B22	hp StorageWorks secure path v3.0C for NetWare, 10 lic	32,400.00	24.00%	$ 24,624.00	32,400.00	24.00%	$ 24,624.00
External Storage - Enterprise	231310-B22	HP	231310-B22	hp StorageWorks secure path v3.0C for NetWare, 25 lic	72,900.00	24.00%	$ 55,404.00	72,900.00	24.00%	$ 55,404.00
External Storage - Enterprise	231311-B22	HP	231311-B22	hp StorageWorks secure path v3.0C for NetWare, 50 lic	131,220.00	24.00%	$ 99,727.20	########	24.00%	$ 99,727.20
External Storage - Enterprise	231312-B23	HP	231312-B23	hp StorageWorks secure path v2.0C for IBM AIX, 5 lic	36,000.00	24.00%	$ 27,360.00	36,000.00	24.00%	$ 27,360.00
External Storage - Enterprise	231313-B23	HP	231313-B23	hp StorageWorks secure path v2.0C for IBM AIX, 10 lic	64,800.00	24.00%	$ 49,248.00	64,800.00	24.00%	$ 49,248.00
External Storage - Enterprise	231495-B23	HP	231495-B23	hp StorageWorks secure path v2.0C for IBM AIX, 1 lic	8,000.00	24.00%	$ 6,080.00	8,000.00	24.00%	$ 6,080.00
External Storage - Enterprise	232113-B21	HP	232113-B21	hp StorageWorks EVA disk enclosure M5214 (for 42U)	8,255.00	24.00%	$ 6,273.80	8,255.00	24.00%	$ 6,273.80
External Storage - Enterprise	234457-B24	HP	234457-B24	30m Fiber optic cable, multimode, 50u, SC to SC, 1Gb to 1Gb	380.00	24.00%	$ 288.80	380.00	24.00%	$ 288.80
External Storage - Enterprise	234457-B25	HP	234457-B25	50m Fiber optic cable, multimode, 50u, SC to SC, 1Gb to 1Gb	455.00	24.00%	$ 345.80	455.00	24.00%	$ 345.80
External Storage - Enterprise	234617-B21	HP	234617-B21	ESL9000 Library 110/220 SDLT add-on drive, LVD	11,995.00	24.00%	$ 9,116.20	11,995.00	24.00%	$ 9,116.20
External Storage - Enterprise	234617-B22	HP	234617-B22	ESL9000 Library 110/220 SDLT add-on drive, HVD	11,995.00	24.00%	$ 9,116.20	11,995.00	24.00%	$ 9,116.20
External Storage - Enterprise	236205-B21	HP	236205-B21	36.4 GB fibre channel 15000 RPM, 2Gb, disk drive	2,100.00	24.00%	$ 1,596.00	2,100.00	24.00%	$ 1,596.00
External Storage - Enterprise	238590-B21	HP	238590-B21	36.4 GB fibre channel 10000 RPM, 2Gb, disk drive	1,415.00	24.00%	$ 1,075.40	1,415.00	24.00%	$ 1,075.40
External Storage - Enterprise	238921-B21	HP	238921-B21	72.8 GB fibre channel 10000 RPM, 2Gb, disk drive	2,300.00	24.00%	$ 1,748.00	2,300.00	24.00%	$ 1,748.00
External Storage - Enterprise	239782-001	HP	239782-001	hp StorageWorks enterprise virtual array model 8C8D	394,355.00	24.00%	$ 299,709.80	########	24.00%	$ 299,709.80
External Storage - Enterprise	249632-B21	HP	249632-B21	ESL9000 Extension Axis upgrade kit for SDLT	6,995.00	24.00%	$ 5,316.20	6,995.00	24.00%	$ 5,316.20
External Storage - Enterprise	250193-B22	HP	250193-B22	hp StorageWorks EVA v2.0 platform kit for Tru64 UNIX	100.00	24.00%	$ 76.00	100.00	24.00%	$ 76.00
External Storage - Enterprise	250194-B22	HP	250194-B22	hp StorageWorks EVA v2.0 platform kit for OpenVMS	100.00	24.00%	$ 76.00	100.00	24.00%	$ 76.00
External Storage - Enterprise	250195-B22	HP	250195-B22	hp StorageWorks EVA v2.0 platform kit for WNT/W2K	100.00	24.00%	$ 76.00	100.00	24.00%	$ 76.00
External Storage - Enterprise	250197-B22	HP	250197-B22	hp StorageWorks EVA v2.0 platform kit for Solaris	100.00	24.00%	$ 76.00	100.00	24.00%	$ 76.00
External Storage - Enterprise	250203-B25	HP	250203-B25	hp StorageWorks VCS base firmware v3.0 for EVA5000	31,900.00	24.00%	$ 24,244.00	31,900.00	24.00%	$ 24,244.00
External Storage - Enterprise	254456-B21	HP	254456-B21	hp StorageWorks FCA2257p HBA for Sun Solaris	3,400.00	24.00%	$ 2,584.00	3,400.00	24.00%	$ 2,584.00
External Storage - Enterprise	254457-B21	HP	254457-B21	hp StorageWorks FCA2257c HBA for Sun Solaris	4,500.00	24.00%	$ 3,420.00	4,500.00	24.00%	$ 3,420.00
External Storage - Enterprise	254458-B21	HP	254458-B21	hp StorageWorks FCA2257s HBA for Sun Solaris	4,500.00	24.00%	$ 3,420.00	4,500.00	24.00%	$ 3,420.00
External Storage - Enterprise	254515-B21	HP	254515-B21	san director longwave port module kit (4 ports, 1Gb/s, LC)	14,213.00	24.00%	$ 10,801.88	14,213.00	24.00%	$ 10,801.88
External Storage - Enterprise	254516-B21	HP	254516-B21	san director shortwave port module kit (4 ports, 1Gb/s, LC)	7,685.00	24.00%	$ 5,840.60	7,685.00	24.00%	$ 5,840.60
External Storage - Enterprise	254517-B21	HP	254517-B21	san director combo sw/lw port module kit (4 ports, 1Gb, LC)	12,500.00	24.00%	$ 9,500.00	12,500.00	24.00%	$ 9,500.00
External Storage - Enterprise	254520-B21	HP	254520-B21	san director rackmount kit for M-Series cabinets	2,360.00	24.00%	$ 1,793.60	2,360.00	24.00%	$ 1,793.60
External Storage - Enterprise	261329-B21	HP	261329-B21	hp StorageWorks FCA2354 HBA for AlphaServers	3,710.00	24.00%	$ 2,819.60	3,710.00	24.00%	$ 2,819.60
External Storage - Enterprise	261705-B23	HP	261705-B23	hp StorageWorks secure path v3.0B for HP-UX, 1 lic	8,000.00	24.00%	$ 6,080.00	8,000.00	24.00%	$ 6,080.00
External Storage - Enterprise	261706-B23	HP	261706-B23	hp StorageWorks secure path v3.0B for HP-UX, 5 lic	36,000.00	24.00%	$ 27,360.00	36,000.00	24.00%	$ 27,360.00
External Storage - Enterprise	261707-B23	HP	261707-B23	hp StorageWorks secure path v3.0B for HP-UX, 10 lic	64,800.00	24.00%	$ 49,248.00	64,800.00	24.00%	$ 49,248.00
External Storage - Enterprise	261708-B23	HP	261708-B23	hp StorageWorks secure path v3.0B for HP-UX, 25 lic	145,800.00	24.00%	$ 110,808.00	########	24.00%	$ 110,808.00
External Storage - Enterprise	261709-B23	HP	261709-B23	hp StorageWorks secure path v3.0B for HP-UX, 50 lic	262,440.00	24.00%	$ 199,454.40	########	24.00%	$ 199,454.40
External Storage - Enterprise	262664-B21	HP	262664-B21	ESL 9000 embedded data router, embedded option e2400, upgrade	14,400.00	24.00%	$ 10,944.00	14,400.00	24.00%	$ 10,944.00
External Storage - Enterprise	262665-B21	HP	262665-B21	ESL 9000 embedded data router, embedded option e2400, base	14,900.00	24.00%	$ 11,324.00	14,900.00	24.00%	$ 11,324.00
External Storage - Enterprise	274673-B21	HP	274673-B21	ESL9000 5MB Memory Module	550.00	24.00%	$ 418.00	550.00	24.00%	$ 418.00
External Storage - Enterprise	274674-B21	HP	274674-B21	ESL9595, 400 to 500 slot upgrade for SDLT	10,000.00	24.00%	$ 7,600.00	10,000.00	24.00%	$ 7,600.00

External Storage - Enterprise	274674-B22	HP	274674-B22	ESL9595, 500 to 595 slot upgrade for SDLT	10,000.00	24.00%	$ 7,600.00	10,000.00	24.00%	$ 7,600.00
External Storage - Enterprise	274674-B23	HP	274674-B23	ESL9595, 400 to 595 slot upgrade for SDLT	20,000.00	24.00%	$ 15,200.00	20,000.00	24.00%	$ 15,200.00
External Storage - Enterprise	282412-B21	HP	282412-B21	hp StorageWorks secure path v3.0 for Linux, 1 lic	4,000.00	24.00%	$ 3,040.00	4,000.00	24.00%	$ 3,040.00
External Storage - Enterprise	282413-B21	HP	282413-B21	hp StorageWorks secure path v3.0 for Linux, 5 lic	18,000.00	24.00%	$ 13,680.00	18,000.00	24.00%	$ 13,680.00
External Storage - Enterprise	282414-B21	HP	282414-B21	hp StorageWorks secure path v3.0 for Linux, 10 lic	32,400.00	24.00%	$ 24,624.00	32,400.00	24.00%	$ 24,624.00
External Storage - Enterprise	282415-B21	HP	282415-B21	hp StorageWorks secure path v3.0 for Linux, 25 lic	72,900.00	24.00%	$ 55,404.00	72,900.00	24.00%	$ 55,404.00
External Storage - Enterprise	282416-B21	HP	282416-B21	hp StorageWorks secure path v3.0 for Linux, 50 lic	131,220.00	24.00%	$ 99,727.20	########	24.00%	$ 99,727.20
External Storage - Enterprise	282447-B22	HP	282447-B22	hp StorageWorks EVA v2.0 platform kit for AIX	100.00	24.00%	$ 76.00	100.00	24.00%	$ 76.00
External Storage - Enterprise	282448-B21	HP	282448-B21	hp StorageWorks EVA v2.0 platform kit for HP-UX	100.00	24.00%	$ 76.00	100.00	24.00%	$ 76.00
External Storage - Enterprise	283194-B21	HP	283194-B21	hp StorageWorks enterprise virtual array model 2C6D-A	142,990.00	24.00%	$ 108,672.40	########	24.00%	$ 108,672.40
External Storage - Enterprise	283195-B21	HP	283195-B21	hp StorageWorks enterprise virtual array model 2C12D-A	193,020.00	24.00%	$ 146,695.20	########	24.00%	$ 146,695.20
External Storage - Enterprise	283196-B21	HP	283196-B21	hp StorageWorks EVA expansion cab model 0C6D-A	60,180.00	24.00%	$ 45,736.80	60,180.00	24.00%	$ 45,736.80
External Storage - Enterprise	283197-B21	HP	283197-B21	hp StorageWorks EVA expansion cab model 0C12D-A	107,710.00	24.00%	$ 81,859.60	########	24.00%	$ 81,859.60
External Storage - Enterprise	283198-B21	HP	283198-B21	hp StorageWorks enterprise virtual array model 2C6D-B	142,990.00	24.00%	$ 108,672.40	########	24.00%	$ 108,672.40
External Storage - Enterprise	283199-B21	HP	283199-B21	hp StorageWorks enterprise virtual array model 2C12D-B	193,020.00	24.00%	$ 146,695.20	########	24.00%	$ 146,695.20
External Storage - Enterprise	283263-B21	HP	283263-B21	hp StorageWorks enterprise virtual array model 8C8D-B	394,355.00	24.00%	$ 299,709.80	########	24.00%	$ 299,709.80
External Storage - Enterprise	283264-B21	HP	283264-B21	hp StorageWorks EVA expansion cab model 0C6D-B	60,180.00	24.00%	$ 45,736.80	60,180.00	24.00%	$ 45,736.80
External Storage - Enterprise	283265-B21	HP	283265-B21	hp StorageWorks EVA expansion cab model 0C12D-B	107,710.00	24.00%	$ 81,859.60	########	24.00%	$ 81,859.60
External Storage - Enterprise	283266-B21	HP	283266-B21	hp StorageWorks EVA loop switch upgrade kit	25,000.00	24.00%	$ 19,000.00	25,000.00	24.00%	$ 19,000.00
External Storage - Enterprise	286352-B21	HP	286352-B21	hp StorageWorks core switch blade (16 ports, 2Gb/s, LC)	31,290.00	24.00%	$ 23,780.40	31,290.00	24.00%	$ 23,780.40
External Storage - Enterprise	286809-B21	HP	286809-B21	hp StorageWorks director 2/64 (32ports, 2Gb/s, LC)	192,435.00	24.00%	$ 146,250.60	########	24.00%	$ 146,250.60
External Storage - Enterprise	286810-B21	HP	286810-B21	hp StorageWorks edge switch 2/32 (2Gb/s, dual power, LC)	42,880.00	24.00%	$ 32,588.80	42,880.00	24.00%	$ 32,588.80
External Storage - Enterprise	287406-B22	HP	287406-B22	hp StorageWorks ha-fabric manager software for edge switch 2/24	13,940.00	24.00%	$ 10,594.40	13,940.00	24.00%	$ 10,594.40
External Storage - Enterprise	287406-B23	HP	287406-B23	hp StorageWorks ha-fabric manager software for edge switch 2/140	14,500.00	24.00%	$ 11,020.00	14,500.00	24.00%	$ 11,020.00
External Storage - Enterprise	289191-B21	HP	289191-B21	hp StorageWorks enterprise utility cabinet (41U, graphite)	9,120.00	24.00%	$ 6,931.20	9,120.00	24.00%	$ 6,931.20
External Storage - Enterprise	290475-B21	HP	290475-B21	hp StorageWorks EVA disk enclosure M5214-A (for 41U)	8,255.00	24.00%	$ 6,273.80	8,255.00	24.00%	$ 6,273.80
External Storage - Enterprise	291542-B21	HP	291542-B21	hp StorageWorks VCS base firmware upgrade from v2 to v3.0	1,995.00	24.00%	$ 1,516.20	1,995.00	24.00%	$ 1,516.20
External Storage - Enterprise	293357-B21	HP	293357-B21	hp StorageWorks EVA FC cable routing spools (set of 12)	900.00	24.00%	$ 684.00	900.00	24.00%	$ 684.00
External Storage - Enterprise	293358-B21	HP	293358-B21	hp StorageWorks EVA rail-to-rail cable kit for 1G switches (set of 2)	350.00	24.00%	$ 266.00	350.00	24.00%	$ 266.00
External Storage - Enterprise	293359-B21	HP	293359-B21	hp StorageWorks EVA side-rail cable kit for 2G switches (set of 2)	300.00	24.00%	$ 228.00	300.00	24.00%	$ 228.00
External Storage - Enterprise	293409-B22	HP	293409-B22	ESL9322S2, 222 slots, 2 H-swap 160/320 SDLT drives, LVD	126,270.00	24.00%	$ 95,965.20	########	24.00%	$ 95,965.20
External Storage - Enterprise	293409-B28	HP	293409-B28	ESL9322S2, 222 slots, 8 H-swap 160/320 SDLT drives, LVD	209,035.00	24.00%	$ 158,866.60	########	24.00%	$ 158,866.60
External Storage - Enterprise	293410-B22	HP	293410-B22	ESL9322S2, 322 slots, 2 H-swap 160/320 SDLT drives, LVD	131,445.00	24.00%	$ 99,898.20	########	24.00%	$ 99,898.20
External Storage - Enterprise	293410-B28	HP	293410-B28	ESL9322S2, 322 slots, 8 H-swap 160/320 SDLT drives, LVD	214,210.00	24.00%	$ 162,799.60	########	24.00%	$ 162,799.60
External Storage - Enterprise	293411-B22	HP	293411-B22	ESL9595S2, 400 slots, 2 H-swap 160/320 SDLT drives, LVD	158,700.00	24.00%	$ 120,612.00	########	24.00%	$ 120,612.00
External Storage - Enterprise	293411-B28	HP	293411-B28	ESL9595S2, 400 slots, 16 H-swap 160/320 SDLT drives, LVD	351,815.00	24.00%	$ 267,379.40	########	24.00%	$ 267,379.40
External Storage - Enterprise	293412-B22	HP	293412-B22	ESL9595S2, 500 slots, 2 H-swap 160/320 SDLT drives, LVD	164,450.00	24.00%	$ 124,982.00	########	24.00%	$ 124,982.00
External Storage - Enterprise	293412-B28	HP	293412-B28	ESL9595S2, 500 slots, 16 H-swap 160/320 SDLT drives, LVD	357,565.00	24.00%	$ 271,749.40	########	24.00%	$ 271,749.40
External Storage - Enterprise	293413-B22	HP	293413-B22	ESL9595S2, 595 slots, 2 H-swap 160/320 SDLT drives, LVD	169,625.00	24.00%	$ 128,915.00	########	24.00%	$ 128,915.00
External Storage - Enterprise	293413-B28	HP	293413-B28	ESL9595S2, 595 slots, 16 H-swap 160/320 SDLT drives, LVD	362,740.00	24.00%	$ 275,682.40	########	24.00%	$ 275,682.40
External Storage - Enterprise	293414-B21	HP	293414-B21	ESL9000 Library 160/320 SDLT add-on drive, LVD	13,795.00	24.00%	$ 10,484.20	13,795.00	24.00%	$ 10,484.20
External Storage - Enterprise	293556-B21	HP	293556-B21	146 GB fibre channel 10000 RPM, 2Gb, disk drive	4,140.00	24.00%	$ 3,146.40	4,140.00	24.00%	$ 3,146.40
External Storage - Enterprise	293568-B21	HP	293568-B21	72.8 GB fibre channel 15000 RPM, 2Gb, disk drive	3,400.00	24.00%	$ 2,584.00	3,400.00	24.00%	$ 2,584.00
External Storage - Enterprise	293588-B21	HP	293588-B21	ESL9322, 222 to 322 slot upgrade for SDLT	10,000.00	24.00%	$ 7,600.00	10,000.00	24.00%	$ 7,600.00
External Storage - Enterprise	300658-B21	HP	300658-B21	hp StorageWorks edge switch 2/32 Product Manager lic	7,030.00	24.00%	$ 5,342.80	7,030.00	24.00%	$ 5,342.80
External Storage - Enterprise	300833-B21	HP	300833-B21	san director shortwave 8 port module kit (8ports, 8SFPs, 2Gb/s, LC)	17,885.00	24.00%	$ 13,592.60	17,885.00	24.00%	$ 13,592.60
External Storage - Enterprise	301927-B22	HP	301927-B22	ESL9322L1, 222 slots, 2 H-swap LTO Ultrium 230 drives, LVD	109,800.00	24.00%	$ 83,448.00	########	24.00%	$ 83,448.00
External Storage - Enterprise	301927-B28	HP	301927-B28	ESL9322L1, 222 slots, 8 H-swap LTO Ultrium 230 drives, LVD	181,770.00	24.00%	$ 138,145.20	########	24.00%	$ 138,145.20
External Storage - Enterprise	301928-B22	HP	301928-B22	ESL9322L1, 322 slots, 2 H-swap LTO Ultrium 230 drives, LVD	114,300.00	24.00%	$ 86,868.00	########	24.00%	$ 86,868.00
External Storage - Enterprise	301928-B28	HP	301928-B28	ESL9322L1, 322 slots, 8 H-swap LTO Ultrium 230 drives, LVD	186,270.00	24.00%	$ 141,565.20	########	24.00%	$ 141,565.20
External Storage - Enterprise	301929-B22	HP	301929-B22	ESL9595L1, 400 slots, 2 H-swap LTO Ultrium 230 drives, LVD	132,000.00	24.00%	$ 100,320.00	########	24.00%	$ 100,320.00
External Storage - Enterprise	301929-B28	HP	301929-B28	ESL9595L1, 400 slots, 16 H-swap LTO Ultrium 230 drives, LVD	299,930.00	24.00%	$ 227,946.80	########	24.00%	$ 227,946.80
External Storage - Enterprise	301931-B22	HP	301931-B22	ESL9595L1, 500 slots, 2 H-swap LTO Ultrium 230 drives, LVD	136,500.00	24.00%	$ 103,740.00	########	24.00%	$ 103,740.00
External Storage - Enterprise	301931-B28	HP	301931-B28	ESL9595L1, 500 slots, 16 H-swap LTO Ultrium 230 drives, LVD	304,430.00	24.00%	$ 231,366.80	########	24.00%	$ 231,366.80
External Storage - Enterprise	301932-B22	HP	301932-B22	ESL9595L1, 595 slots, 2 H-swap LTO Ultrium 230 drives, LVD	141,000.00	24.00%	$ 107,160.00	########	24.00%	$ 107,160.00
External Storage - Enterprise	301932-B28	HP	301932-B28	ESL9595L1, 595 slots, 16 H-swap LTO Ultrium 230 drives, LVD	308,930.00	24.00%	$ 234,786.80	########	24.00%	$ 234,786.80
External Storage - Enterprise	302659-B21	HP	302659-B21	san director rackmount kit for Compaq 9000 and 10000 cabinets	925.00	24.00%	$ 703.00	925.00	24.00%	$ 703.00
External Storage - Enterprise	302660-B21	HP	302660-B21	hp StorageWorks edge switch 2/32 8-flexport upgrade	12,850.00	24.00%	$ 9,766.00	12,850.00	24.00%	$ 9,766.00
External Storage - Enterprise	302784-B21	HP	302784-B21	hp StorageWorks FCA2384 HBA for AlphaServers	1,960.00	24.00%	$ 1,489.60	1,960.00	24.00%	$ 1,489.60
External Storage - Enterprise	303003-B21	HP	303003-B21	hp StorageWorks san director Omnibook add-on kit	6,635.00	24.00%	$ 5,042.60	6,635.00	24.00%	$ 5,042.60
External Storage - Enterprise	309620-B21	HP	309620-B21	hp StorageWorks enterprise virtual array model 2C2D-B	84,970.00	24.00%	$ 64,577.20	84,970.00	24.00%	$ 64,577.20
External Storage - Enterprise	309621-B21	HP	309621-B21	hp StorageWorks EVA v2.0 platform kit for Netware	100.00	24.00%	$ 76.00	100.00	24.00%	$ 76.00
External Storage - Enterprise	309622-B22	HP	309622-B22	hp StorageWorks EVA v2.0 platform kit for Linux	100.00	24.00%	$ 76.00	100.00	24.00%	$ 76.00
External Storage - Enterprise	316093-B21	HP	316093-B21	hp StorageWorks director 2/140 (64ports, 2Gb/s, LC)	308,000.00	24.00%	$ 234,080.00	########	24.00%	$ 234,080.00
External Storage - Enterprise	316094-B21	HP	316094-B21	san director shortwave 4 port module kit (4ports, 4SFPs, 2Gb/s, LC)	8,995.00	24.00%	$ 6,836.20	8,995.00	24.00%	$ 6,836.20
External Storage - Enterprise	317071-B21	HP	317071-B21	hp StorageWorks edge switch 2/32 SANtegrity binding OS	4,000.00	24.00%	$ 3,040.00	4,000.00	24.00%	$ 3,040.00
External Storage - Enterprise	317072-B21	HP	317072-B21	hp StorageWorks director switch 2/64 SANtegrity binding OS	15,000.00	24.00%	$ 11,400.00	15,000.00	24.00%	$ 11,400.00
External Storage - Enterprise	320908-B22	HP	320908-B22	hp StorageWorks ha-fabric manager software upgrade for edge switch 2/	300.00	24.00%	$ 228.00	300.00	24.00%	$ 228.00
External Storage - Enterprise	321618-B21	HP	321618-B21	hp StorageWorks EVA3000, base unit, no disk, no VCS	59,745.00	24.00%	$ 45,406.20	59,745.00	24.00%	$ 45,406.20
External Storage - Enterprise	321620-B21	HP	321620-B21	hp StorageWorks EVA3000 M3200 add-on controller pair and enclosure	34,500.00	24.00%	$ 26,220.00	34,500.00	24.00%	$ 26,220.00
External Storage - Enterprise	321621-B21	HP	321621-B21	hp StorageWorks EVA3000 controller enclosure rail kit for M3200	350.00	24.00%	$ 266.00	350.00	24.00%	$ 266.00
External Storage - Enterprise	321622-B21	HP	321622-B21	hp StorageWorks EVA3000 M5114 add-on disk enclosure	8,080.00	24.00%	$ 6,140.80	8,080.00	24.00%	$ 6,140.80
External Storage - Enterprise	321623-B21	HP	321623-B21	hp StorageWorks EVA3000 disk enclosure rail kit for M5114	175.00	24.00%	$ 133.00	175.00	24.00%	$ 133.00
External Storage - Enterprise	321624-B21	HP	321624-B21	hp StorageWorks .6m FC cable, copper	195.00	24.00%	$ 148.20	195.00	24.00%	$ 148.20

External Storage - Enterprise	324394-B21	HP	324394-B21	hp StorageWorks 2m FC cable, copper	204.00	24.00%	$ 155.04	204.00	24.00%	$ 155.04
External Storage - Enterprise	325633-B22	HP	325633-B22	hp StorageWorks secure path v4.0b for Windows for ProLiant BL line, 8	16,000.00	24.00%	$ 12,160.00	16,000.00	24.00%	$ 12,160.00
External Storage - Enterprise	325886-B21	HP	325886-B21	hp StorageWorks Extended Fabric for core switch 2/64	30,000.00	24.00%	$ 22,800.00	30,000.00	24.00%	$ 22,800.00
External Storage - Enterprise	325887-B21	HP	325887-B21	hp StorageWorks ISL Trunking for san switch 2/64	30,000.00	24.00%	$ 22,800.00	30,000.00	24.00%	$ 22,800.00
External Storage - Enterprise	326266-B21	HP	326266-B21	hp StorageWorks secure path v3.0 for Linux, 8 lic, CD	16,000.00	24.00%	$ 12,160.00	16,000.00	24.00%	$ 12,160.00
External Storage - Enterprise	326719-B22	HP	326719-B22	hp StorageWorks Business Copy v2.1A for EVA3000, media and doc CD	500.00	24.00%	$ 380.00	500.00	24.00%	$ 380.00
External Storage - Enterprise	326721-B21	HP	326721-B21	hp StorageWorks Business Copy v2.1 for EVA5000, 2TB upgrade lic	6,000.00	24.00%	$ 4,560.00	6,000.00	24.00%	$ 4,560.00
External Storage - Enterprise	326722-B21	HP	326722-B21	hp StorageWorks Business Copy v2.1 for EVA5000, up to 2TB lic	21,000.00	24.00%	$ 15,960.00	21,000.00	24.00%	$ 15,960.00
External Storage - Enterprise	326723-B21	HP	326723-B21	hp StorageWorks Business Copy v2.1 for EVA5000, 4TB upgrade lic	11,000.00	24.00%	$ 8,360.00	11,000.00	24.00%	$ 8,360.00
External Storage - Enterprise	326724-B21	HP	326724-B21	hp StorageWorks Business Copy v2.1 for EVA5000, up to 4TB lic	26,000.00	24.00%	$ 19,760.00	26,000.00	24.00%	$ 19,760.00
External Storage - Enterprise	326725-B21	HP	326725-B21	hp StorageWorks Business Copy v2.1 for EVA5000, up to 6TB lic	31,000.00	24.00%	$ 23,560.00	31,000.00	24.00%	$ 23,560.00
External Storage - Enterprise	326726-B21	HP	326726-B21	hp StorageWorks Business Copy v2.1 for EVA5000, up to 8TB lic	36,000.00	24.00%	$ 27,360.00	36,000.00	24.00%	$ 27,360.00
External Storage - Enterprise	326728-B21	HP	326728-B21	hp StorageWorks Business Copy v2.1 for EVA5000, up to 12TB lic	45,000.00	24.00%	$ 34,200.00	45,000.00	24.00%	$ 34,200.00
External Storage - Enterprise	326729-B21	HP	326729-B21	hp StorageWorks Business Copy v2.1 for EVA5000, up to 14TB lic	49,000.00	24.00%	$ 37,240.00	49,000.00	24.00%	$ 37,240.00
External Storage - Enterprise	326730-B21	HP	326730-B21	hp StorageWorks Business Copy v2.1 for EVA5000, up to 16TB lic	53,000.00	24.00%	$ 40,280.00	53,000.00	24.00%	$ 40,280.00
External Storage - Enterprise	326731-B21	HP	326731-B21	hp StorageWorks Business Copy v2.1 for EVA5000, up to 18TB lic	57,000.00	24.00%	$ 43,320.00	57,000.00	24.00%	$ 43,320.00
External Storage - Enterprise	326732-B21	HP	326732-B21	hp StorageWorks Business Copy v2.1 for EVA5000, up to 24TB lic	69,000.00	24.00%	$ 52,440.00	69,000.00	24.00%	$ 52,440.00
External Storage - Enterprise	326733-B21	HP	326733-B21	hp StorageWorks Business Copy v2.1 for EVA5000, up to 36TB lic	93,000.00	24.00%	$ 70,680.00	93,000.00	24.00%	$ 70,680.00
External Storage - Enterprise	326734-B21	HP	326734-B21	hp StorageWorks Business Copy v2.1 for EVA3000, up to 1TB lic	16,000.00	24.00%	$ 12,160.00	16,000.00	24.00%	$ 12,160.00
External Storage - Enterprise	326735-B21	HP	326735-B21	hp StorageWorks Business Copy v2.0 for EVA3000, 2TB upgrade lic	5,400.00	24.00%	$ 4,104.00	5,400.00	24.00%	$ 4,104.00
External Storage - Enterprise	326736-B21	HP	326736-B21	hp StorageWorks Business Copy v2.1 for EVA3000, up to 2TB lic	18,500.00	24.00%	$ 14,060.00	18,500.00	24.00%	$ 14,060.00
External Storage - Enterprise	326737-B21	HP	326737-B21	hp StorageWorks Business Copy v2.0 for EVA3000, 4TB upgrade lic	9,900.00	24.00%	$ 7,524.00	9,900.00	24.00%	$ 7,524.00
External Storage - Enterprise	330880-B21	HP	330880-B21	hp StorageWorks VCS base firmware v2.003 for EVA3000	14,000.00	24.00%	$ 10,640.00	14,000.00	24.00%	$ 10,640.00
External Storage - Enterprise	330882-B21	HP	330882-B21	hp StorageWorks PowerPak software upgr bundle for core switch 2/64	44,000.00	24.00%	$ 33,440.00	44,000.00	24.00%	$ 33,440.00
External Storage - Enterprise	330883-B21	HP	330883-B21	hp StorageWorks Remote Switch for core switch 2/64	42,000.00	24.00%	$ 31,920.00	42,000.00	24.00%	$ 31,920.00
External Storage - Enterprise	331178-B21	HP	331178-B21	hp StorageWorks Business Copy v2.1 for EVA3000, up to 6TB lic	27,500.00	24.00%	$ 20,900.00	27,500.00	24.00%	$ 20,900.00
External Storage - Enterprise	331179-B21	HP	331179-B21	hp StorageWorks Business Copy v2.1 for EVA3000, up to 8TB lic	32,000.00	24.00%	$ 24,320.00	32,000.00	24.00%	$ 24,320.00
External Storage - Enterprise	331246-B22	HP	331246-B22	hp StorageWorks Business Copy Upgrade UI v2.1 for EVA5000, lic	15,000.00	24.00%	$ 11,400.00	15,000.00	24.00%	$ 11,400.00
External Storage - Enterprise	331268-B21	HP	331268-B21	hp StorageWorks Continuous Access EVA5000 v1.0, media and doc CD	500.00	24.00%	$ 380.00	500.00	24.00%	$ 380.00
External Storage - Enterprise	331269-B21	HP	331269-B21	hp StorageWorks Continuous Access EVA5000 v1.0, 2TB upgrade lic	6,000.00	24.00%	$ 4,560.00	6,000.00	24.00%	$ 4,560.00
External Storage - Enterprise	331270-B21	HP	331270-B21	hp StorageWorks Continuous Access EVA5000 v1.0, 2TB lic	52,000.00	24.00%	$ 39,520.00	52,000.00	24.00%	$ 39,520.00
External Storage - Enterprise	331271-B21	HP	331271-B21	hp StorageWorks Continuous Access EVA5000 v1.0, 4TB upgrade lic	11,000.00	24.00%	$ 8,360.00	11,000.00	24.00%	$ 8,360.00
External Storage - Enterprise	331272-B21	HP	331272-B21	hp StorageWorks Continuous Access EVA5000 v1.0, 4TB lic	54,000.00	24.00%	$ 41,040.00	54,000.00	24.00%	$ 41,040.00
External Storage - Enterprise	331273-B21	HP	331273-B21	hp StorageWorks Continuous Access EVA5000 v1.0, 6TB lic	59,000.00	24.00%	$ 44,840.00	59,000.00	24.00%	$ 44,840.00
External Storage - Enterprise	331274-B21	HP	331274-B21	hp StorageWorks Continuous Access EVA5000 v1.0, 8TB lic	63,000.00	24.00%	$ 47,880.00	63,000.00	24.00%	$ 47,880.00
External Storage - Enterprise	331275-B21	HP	331275-B21	hp StorageWorks Continuous Access EVA5000 v1.0, 10TB lic	68,000.00	24.00%	$ 51,680.00	68,000.00	24.00%	$ 51,680.00
External Storage - Enterprise	331276-B21	HP	331276-B21	hp StorageWorks Continuous Access EVA5000 v1.0, 12TB lic	74,000.00	24.00%	$ 56,240.00	74,000.00	24.00%	$ 56,240.00
External Storage - Enterprise	331277-B21	HP	331277-B21	hp StorageWorks Continuous Access EVA5000 v1.0, 14TB lic	79,000.00	24.00%	$ 60,040.00	79,000.00	24.00%	$ 60,040.00
External Storage - Enterprise	331278-B21	HP	331278-B21	hp StorageWorks Continuous Access EVA5000 v1.0, 16TB lic	83,000.00	24.00%	$ 63,080.00	83,000.00	24.00%	$ 63,080.00
External Storage - Enterprise	331279-B21	HP	331279-B21	hp StorageWorks Continuous Access EVA5000 v1.0, 18TB lic	88,000.00	24.00%	$ 66,880.00	88,000.00	24.00%	$ 66,880.00
External Storage - Enterprise	331280-B21	HP	331280-B21	hp StorageWorks Continuous Access EVA5000 v1.0, 24TB lic	92,000.00	24.00%	$ 69,920.00	92,000.00	24.00%	$ 69,920.00
External Storage - Enterprise	331281-B21	HP	331281-B21	hp StorageWorks Continuous Access EVA5000 v1.0, 36TB lic	101,000.00	24.00%	$ 76,760.00	########	24.00%	$ 76,760.00
External Storage - Enterprise	332177-B21	HP	332177-B21	hp StorageWorks core switch 2/64 (32 ports, 2Gb/s, LC)	102,835.00	24.00%	$ 78,154.60	########	24.00%	$ 78,154.60
External Storage - Enterprise	332178-B21	HP	332178-B21	hp StorageWorks core switch 2/64 PowerPak (32 ports, 2Gb/s, LC)	145,015.00	24.00%	$ 110,211.40	########	24.00%	$ 110,211.40
External Storage - Enterprise	332306-B21	HP	332306-B21	Cisco MDS 9509 director, base unit w/0 power cord	60,000.00	24.00%	$ 45,600.00	60,000.00	24.00%	$ 45,600.00
External Storage - Enterprise	332307-B21	HP	332307-B21	Cisco MDS 9000 Series 16-port card (2Gb, LC style connect)	26,000.00	24.00%	$ 19,760.00	26,000.00	24.00%	$ 19,760.00
External Storage - Enterprise	332308-B21	HP	332308-B21	Cisco MDS 9000 Series 32-port card (2Gb, LC style connect)	27,600.00	24.00%	$ 20,976.00	27,600.00	24.00%	$ 20,976.00
External Storage - Enterprise	332309-B21	HP	332309-B21	2500 watt DC power supply for MDS 9509	12,000.00	24.00%	$ 9,120.00	12,000.00	24.00%	$ 9,120.00
External Storage - Enterprise	332310-B21	HP	332310-B21	4000 watt AC power supply for MDS 9000 Series, US	12,100.00	24.00%	$ 9,196.00	12,100.00	24.00%	$ 9,196.00
External Storage - Enterprise	332312-B21	HP	332312-B21	Cisco MDS 9000 series optical transceivers, SFP, short wave	425.00	24.00%	$ 323.00	425.00	24.00%	$ 323.00
External Storage - Enterprise	332313-B21	HP	332313-B21	Cisco MDS 9000 series optical transceivers, SFP, long wave	1,700.00	24.00%	$ 1,292.00	1,700.00	24.00%	$ 1,292.00
External Storage - Enterprise	332314-B21	HP	332314-B21	MDS 9500 series compact flash disk, 512 MB	3,600.00	24.00%	$ 2,736.00	3,600.00	24.00%	$ 2,736.00
External Storage - Enterprise	332315-B21	HP	332315-B21	Cisco MDS 9216 multilayer fabric switch, 3U base unit	32,000.00	24.00%	$ 24,320.00	32,000.00	24.00%	$ 24,320.00
External Storage - Enterprise	332317-B21	HP	332317-B21	MDS 9000 series port analyzer adapter	4,295.00	24.00%	$ 3,264.20	4,295.00	24.00%	$ 3,264.20
External Storage - Enterprise	332926-B21	HP	332926-B21	hp StorageWorks Secure Fabric OS Lic for san switch 2/64	35,000.00	24.00%	$ 26,600.00	35,000.00	24.00%	$ 26,600.00
External Storage - Enterprise	333151-B21	HP	333151-B21	hp StorageWorks Snapshot Upgrade VCS v2 to VCS v3, up to 1.6TB lic	1,300.00	24.00%	$ 988.00	1,300.00	24.00%	$ 988.00
External Storage - Enterprise	333152-B21	HP	333152-B21	hp StorageWorks Snapshot Upgrade VCS v2 to VCS v3, up to 3.1TB lic	2,000.00	24.00%	$ 1,520.00	2,000.00	24.00%	$ 1,520.00
External Storage - Enterprise	333153-B21	HP	333153-B21	hp StorageWorks Snapshot Upgrade VCS v2 to VCS v3, up to 6.2TB lic	2,600.00	24.00%	$ 1,976.00	2,600.00	24.00%	$ 1,976.00
External Storage - Enterprise	333154-B21	HP	333154-B21	hp StorageWorks Snapshot Upgrade VCS v2 to VCS v3, up to 12.3TB lic	5,300.00	24.00%	$ 4,028.00	5,300.00	24.00%	$ 4,028.00
External Storage - Enterprise	333155-B21	HP	333155-B21	hp StorageWorks Snapshot Upgrade VCS v2 to VCS v3, up to 17.5TB lic	7,300.00	24.00%	$ 5,548.00	7,300.00	24.00%	$ 5,548.00
External Storage - Enterprise	333683-B21	HP	333683-B21	hp StorageWorks EVA5000 v3.0 platform kit for Tru64 UNIX	100.00	24.00%	$ 76.00	100.00	24.00%	$ 76.00
External Storage - Enterprise	333684-B21	HP	333684-B21	hp StorageWorks EVA5000 v3.0 platform kit for OpenVMS	100.00	24.00%	$ 76.00	100.00	24.00%	$ 76.00
External Storage - Enterprise	333685-B21	HP	333685-B21	hp StorageWorks EVA5000 v3.0 platform kit for Windows NT/2000/2003	100.00	24.00%	$ 76.00	100.00	24.00%	$ 76.00
External Storage - Enterprise	333686-B21	HP	333686-B21	hp StorageWorks EVA5000 v3.0 platform kit for Solaris	100.00	24.00%	$ 76.00	100.00	24.00%	$ 76.00
External Storage - Enterprise	333687-B21	HP	333687-B21	hp StorageWorks EVA5000 v3.0 platform kit for AIX	100.00	24.00%	$ 76.00	100.00	24.00%	$ 76.00
External Storage - Enterprise	333688-B21	HP	333688-B21	hp StorageWorks EVA5000 v3.0 platform kit for HP-UX	100.00	24.00%	$ 76.00	100.00	24.00%	$ 76.00
External Storage - Enterprise	333739-B21	HP	333739-B21	2500 watt AC power supply for MDS 9509 w/power cord	4,695.00	24.00%	$ 3,568.20	4,695.00	24.00%	$ 3,568.20
External Storage - Enterprise	334218-B21	HP	334218-B21	hp StorageWorks Fabric Watch for core switch 2/64	22,000.00	24.00%	$ 16,720.00	22,000.00	24.00%	$ 16,720.00
External Storage - Enterprise	334219-B21	HP	334219-B21	hp StorageWorks Adv Perf Monitor for core switch 2/64	25,000.00	24.00%	$ 19,000.00	25,000.00	24.00%	$ 19,000.00
External Storage - Enterprise	334883-B21	HP	334883-B21	hp StorageWorks core switch blade (16 ports, 2Gb/s, LC)	31,290.00	24.00%	$ 23,780.40	31,290.00	24.00%	$ 23,780.40
External Storage - Enterprise	335568-B21	HP	335568-B21	hp StorageWorks EVA5000 v3.0 platform kit for Netware	100.00	24.00%	$ 76.00	100.00	24.00%	$ 76.00
External Storage - Enterprise	335569-B21	HP	335569-B21	hp StorageWorks EVA5000 v3.0 platform kit for Linux	100.00	24.00%	$ 76.00	100.00	24.00%	$ 76.00
External Storage - Enterprise	A6685A	HP	A6685A	hp StorageWorks A6685A FC HBA for HP-UX	2,810.00	24.00%	$ 2,135.60	2,810.00	24.00%	$ 2,135.60
External Storage - Enterprise	A6795A	HP	A6795A	hp StorageWorks A6795a FC HBA for HP-UX	2,240.00	24.00%	$ 1,702.40	2,240.00	24.00%	$ 1,702.40

External Storage - Enterprise	A7540B	HP	A7540B	hp StorageWorks continuous access storage appliance (without rack)	122,500.00	24.00%	$	93,100.00	########	24.00%	$	93,100.00
External Storage - Enterprise	A7540BZ	HP	A7540BZ	hp StorageWorks continuous access storage appliance (with rack)	125,500.00	24.00%	$	95,380.00	########	24.00%	$	95,380.00
External Storage - Enterprise	335619-B21	HP	335619-B21	hp StorageWorks EVA3000 base unit, 8 x 72GB 10K rpm, VCS base	63,750.00	24.00%	$	48,450.00	63,750.00	24.00%	$	48,450.00
External Storage - Enterprise	335621-B21	HP	335621-B21	hp StorageWorks EVA3000 base unit, 8 x 72GB 15K rpm, VCS base	70,200.00	24.00%	$	53,352.00	70,200.00	24.00%	$	53,352.00
External Storage - Enterprise	335623-B21	HP	335623-B21	hp StorageWorks EVA3000 base unit, 8 x 146GB 10K rpm, VCS base	73,450.00	24.00%	$	55,822.00	73,450.00	24.00%	$	55,822.00
External Storage - Enterprise	335625-B21	HP	335625-B21	hp StorageWorks EVA3000 base unit, 12 x 146GB 10K rpm, VCS base	76,650.00	24.00%	$	58,254.00	76,650.00	24.00%	$	58,254.00

Software - Business Class	213076-B23	HP	213076-B23	SP 4.0 Win WkGp 1 lic ALL Inc 1 yr 24x7 spt	1,900.00	24.00%	$	1,444.00	1900	24.00%	$	1,444.00
Software - Business Class	213076-B24	HP	213076-B24	SecurePath v4.0A for Windows WE 1 LTU Inc 1 yr 24x7 spt	1,900.00	24.00%	$	1,444.00	1900	24.00%	$	1,444.00
Software - Business Class	213076-B25	HP	213076-B25	Secure Path WINWE 1 LTU/CD 4.0B ALL Inc 1 yr 24x7 spt	1,900.00	24.00%	$	1,444.00	1900	24.00%	$	1,444.00
Software - Business Class	213076-B26	HP	213076-B26	SP WIN Work Edition 1 LTU/CD 4.0C	1,900.00	24.00%	$	1,444.00	1900	24.00%	$	1,444.00
Software - Business Class	222411-B22	HP	222411-B22	Secure Path V3.0C for Netware Workgroup	1,900.00	24.00%	$	1,444.00	1900	24.00%	$	1,444.00
Software - Business Class	231316-B23	HP	231316-B23	SP 4.0 Win WkGp 5 lic ALL Inc 1 yr 24x7 spt	8,550.00	24.00%	$	6,498.00	8550	24.00%	$	6,498.00
Software - Business Class	231316-B24	HP	231316-B24	SecurePath v4.0A for Windows WE 5 LTU Inc 1 yr 24x7 spt	8,550.00	24.00%	$	6,498.00	8550	24.00%	$	6,498.00
Software - Business Class	231316-B25	HP	231316-B25	SP WIN WE 5 LTU/CD 4.0B ALL Inc 1 yr 24x7 spt	8,550.00	24.00%	$	6,498.00	8550	24.00%	$	6,498.00
Software - Business Class	231316-B26	HP	231316-B26	SP WIN Work Edition 5 LTU/CD 4.0C all	8,550.00	24.00%	$	6,498.00	8550	24.00%	$	6,498.00
Software - Business Class	231317-B23	HP	231317-B23	SP 4.0 Win WkGp 10 lic ALL Inc 1 yr 24x7 spt	15,390.00	24.00%	$	11,696.40	15390	24.00%	$	11,696.40
Software - Business Class	231317-B24	HP	231317-B24	SecurePath v4.0A for Windows WE 10 LTU Inc 1 yr 24x7 spt	15,390.00	24.00%	$	11,696.40	15390	24.00%	$	11,696.40
Software - Business Class	231317-B25	HP	231317-B25	SP WIN WE 10 LTU/CD 4.0B ALL Inc 1 yr 24x7 spt	15,390.00	24.00%	$	11,696.40	15390	24.00%	$	11,696.40
Software - Business Class	231317-B26	HP	231317-B26	SP WIN Work Edition 10 LTU/CD 4.0C	15,390.00	24.00%	$	11,696.40	15390	24.00%	$	11,696.40
Software - Business Class	231318-B23	HP	231318-B23	SP 4.0 Win WkGp 25 lic ALL Inc 1 yr 24x7 spt	34,628.00	24.00%	$	26,317.28	34628	24.00%	$	26,317.28
Software - Business Class	231318-B24	HP	231318-B24	SecurePath v4.0A for Windows WE 25 LTU Inc 1 yr 24x7 spt	34,628.00	24.00%	$	26,317.28	34628	24.00%	$	26,317.28
Software - Business Class	231318-B25	HP	231318-B25	SP WIN WE 25 LTU/CD 4.0B ALL Inc 1 yr 24x7 spt	34,628.00	24.00%	$	26,317.28	34628	24.00%	$	26,317.28
Software - Business Class	231318-B26	HP	231318-B26	SP WIN Work Edition 25 LTU/CD 4.0C	34,628.00	24.00%	$	26,317.28	34628	24.00%	$	26,317.28
Software - Business Class	231319-B23	HP	231319-B23	SP 4.0 Win WkGp 50 lic ALL Inc 1 yr 24x7 spt	62,330.00	24.00%	$	47,370.80	62330	24.00%	$	47,370.80
Software - Business Class	231319-B24	HP	231319-B24	SecurePath v4.0A for Windows WE 50 LTU Inc 1 yr 24x7 spt	62,330.00	24.00%	$	47,370.80	62330	24.00%	$	47,370.80
Software - Business Class	231319-B25	HP	231319-B25	SP WIN WE 50 LTU/CD 4.0B ALL Inc 1 yr 24x7 spt	62,330.00	24.00%	$	47,370.80	62330	24.00%	$	47,370.80
Software - Business Class	231319-B26	HP	231319-B26	SP WIN Work Edition 50 LTU/CD 4.0C	62,330.00	24.00%	$	47,370.80	62330	24.00%	$	47,370.80
Software - Business Class	231324-B22	HP	231324-B22	Secure Path V3.0C for Netware Workgroup Edition 5 licenses	8,550.00	24.00%	$	6,498.00	8550	24.00%	$	6,498.00
Software - Business Class	231325-B22	HP	231325-B22	Secure Path V3.0C for Netware Workgroup Edition 10 licenses	15,390.00	24.00%	$	11,696.40	15390	24.00%	$	11,696.40
Software - Business Class	231326-B22	HP	231326-B22	Secure Path V3.0C for Netware Workgroup Edition 25 licenses	34,628.00	24.00%	$	26,317.28	34628	24.00%	$	26,317.28
Software - Business Class	231327-B22	HP	231327-B22	Secure Path V3.0C for Netware Workgroup Edition 50 licenses	62,330.00	24.00%	$	47,370.80	62330	24.00%	$	47,370.80
Software - Business Class	261715-B21	HP	261715-B21	SP Win Wkgrp Ed UPG 4 ALL Inc 1 yr 24x7 spt	570.00	24.00%	$	433.20	570	24.00%	$	433.20
Software - Business Class	261715-B22	HP	261715-B22	SecurePath v4.0A for Windows WE Upgrade Inc 1 yr 24x7 spt	570.00	24.00%	$	433.20	570	24.00%	$	433.20
Software - Business Class	261715-B23	HP	261715-B23	Secure Path WINWE UPG LTU/CD 4.0B ALL Inc 1 yr 24x7 spt	570.00	24.00%	$	433.20	570	24.00%	$	433.20
Software - Business Class	261715-B24	HP	261715-B24	SP WIN Work Edition Upg LTU/CD 4.0C	570.00	24.00%	$	433.20	570	24.00%	$	433.20
Software - Business Class	261769-B22	HP	261769-B22	VR CD/DOC V3 ALL SANworks Virtual Replicator Base Media & Doc Kit	95.00	24.00%	$	72.20	95	24.00%	$	72.20
Software - Business Class	261769-B23	HP	261769-B23	Virtual Replicator V3.0B Base Media/Doc	95.00	24.00%	$	72.20	95	24.00%	$	72.20
Software - Business Class	261769-B24	HP	261769-B24	HP STG VIRT REP Media KIT	143.00	24.00%	$	108.68	143	24.00%	$	108.68
Software - Business Class	261769-B24	HP	261769-B24	OV VR Media Kit	143.00	24.00%	$	108.68	143	24.00%	$	108.68
Software - Business Class	261770-B21	HP	261770-B21	Virtual Replicator V3.0 - 1 LTU	4,365.00	24.00%	$	3,317.40	4365	24.00%	$	3,317.40
Software - Business Class	261770-B22	HP	261770-B22	Virtual Replicator 1 SYS LTU V4	4,802.00	24.00%	$	3,649.52	4802	24.00%	$	3,649.52
Software - Business Class	261771-B21	HP	261771-B21	Virtual Replicator V3.0 - 10 LTU	21,860.00	24.00%	$	16,613.60	21860	24.00%	$	16,613.60
Software - Business Class	261771-B22	HP	261771-B22	Virtual Replicator 10 SYS LTU V4	24,046.00	24.00%	$	18,274.96	24046	24.00%	$	18,274.96
Software - Business Class	261772-B21	HP	261772-B21	Virtual Replicator V3.0 - 25 LTU	43,857.00	24.00%	$	33,331.32	43857	24.00%	$	33,331.32
Software - Business Class	261772-B22	HP	261772-B22	Virtual Replicator 25 SYS LTU V4	48,243.00	24.00%	$	36,664.68	48243	24.00%	$	36,664.68
Software - Business Class	261773-B21	HP	261773-B21	Virtual Replicator V3.0 - 50 LTU	67,472.00	24.00%	$	51,278.72	67472	24.00%	$	51,278.72
Software - Business Class	261773-B22	HP	261773-B22	Virtual Replicator 50 SYS LTU V4	74,219.00	24.00%	$	56,406.44	74219	24.00%	$	56,406.44
Software - Business Class	261775-B21	HP	261775-B21	Virtual Replicator V3.0 - 5 LTU	12,752.00	24.00%	$	9,691.52	12752	24.00%	$	9,691.52
Software - Business Class	261775-B22	HP	261775-B22	Virtual Replicator 5 SYS LTU V4	14,027.00	24.00%	$	10,660.52	14027	24.00%	$	10,660.52
Software - Business Class	261776-B21	HP	261776-B21	VR 1 UPG/LIC V3áá ALL SANworks Virtual Replicator Upgrade License 1 Sys	1,310.00	24.00%	$	995.60	1310	24.00%	$	995.60
Software - Business Class	261776-B22	HP	261776-B22	Virtual Replicator 1 SYS UPG V4 LTU	1,441.00	24.00%	$	1,095.16	1441	24.00%	$	1,095.16
Software - Business Class	261777-B21	HP	261777-B21	VR 10 UPG/LIC V3á ALL SANworks Virtual Replicator Upgrade License 10 Sys	6,558.00	24.00%	$	4,984.08	6558	24.00%	$	4,984.08
Software - Business Class	261777-B22	HP	261777-B22	Virtual Replicator 10 SYS UPG V4 LTU	7,214.00	24.00%	$	5,482.64	7214	24.00%	$	5,482.64
Software - Business Class	261778-B21	HP	261778-B21	VR 25 UPG/LIC V3á ALL SANworks Virtual Replicator Upgrade License 25 Servers	13,158.00	24.00%	$	10,000.08	13158	24.00%	$	10,000.08
Software - Business Class	261778-B22	HP	261778-B22	Virtual Replicator 25 SYS UPG V4 LTU	14,473.00	24.00%	$	10,999.48	14473	24.00%	$	10,999.48
Software - Business Class	261779-B21	HP	261779-B21	VR 50 UPG/LIC V3á ALL SANworks Virtual Replicator Upgrade License 50 Servers	20,242.00	24.00%	$	15,383.92	20242	24.00%	$	15,383.92
Software - Business Class	261779-B22	HP	261779-B22	Virtual Replicator 50 SYS UPG V4 LTU	22,266.00	24.00%	$	16,922.16	22266	24.00%	$	16,922.16
Software - Business Class	261781-B21	HP	261781-B21	VR 5 UPG/LIC V3á ALL SANworks Virtual Replicator Upgrade License 5 Sys	3,826.00	24.00%	$	2,907.76	3826	24.00%	$	2,907.76
Software - Business Class	261781-B22	HP	261781-B22	Virtual Replicator 5 SYS UPG V4 LTU	4,209.00	24.00%	$	3,198.84	4209	24.00%	$	3,198.84
Software - Business Class	266235-B22	HP	266235-B22	VR UPG CD/DOC V3 ALL SANworks Virtual Replicator Upgrade Media & Doc	95.00	24.00%	$	72.20	95	24.00%	$	72.20
Software - Business Class	266235-B24	HP	266235-B24	HP STG VIRT REP UPG Media	143.00	24.00%	$	108.68	143	24.00%	$	108.68
Software - Business Class	266236-B21	HP	266236-B21	Virtual Replicator V3.0 - 3 LTU	8,545.00	24.00%	$	6,494.20	8545	24.00%	$	6,494.20
Software - Business Class	266236-B22	HP	266236-B22	Virtual Replicator 3 SYS LTU V4	9,400.00	24.00%	$	7,144.00	9400	24.00%	$	7,144.00
Software - Business Class	291536-B21	HP	291536-B21	SP LinWkg 1 LTU/CD 3.0 ALL Inc 1 yr 24x7 support	1,900.00	24.00%	$	1,444.00	1900	24.00%	$	1,444.00
Software - Business Class	291536-B22	HP	291536-B22	SP LINUX Work Edition 1 LTU/CD 3.0A all	1,900.00	24.00%	$	1,444.00	1900	24.00%	$	1,444.00
Software - Business Class	291537-B21	HP	291537-B21	SP LinWkg 5 L/CD 3.0 ALL Inc 1 yr 24x7 spt	8,550.00	24.00%	$	6,498.00	8550	24.00%	$	6,498.00
Software - Business Class	291537-B22	HP	291537-B22	SP LINUX Work Edition 5 LTU/CD 3.0A all	8,550.00	24.00%	$	6,498.00	8550	24.00%	$	6,498.00
Software - Business Class	291538-B21	HP	291538-B21	SP LinWkg 10 L/CD 3.0 ALL Inc 1 yr 24x7 spt	15,390.00	24.00%	$	11,696.40	15390	24.00%	$	11,696.40
Software - Business Class	291538-B22	HP	291538-B22	SP LINUX Work Edition 10 LTU/CD 3.0A	15,390.00	24.00%	$	11,696.40	15390	24.00%	$	11,696.40
Software - Business Class	291539-B21	HP	291539-B21	SP LinWkg 25 L/CD 3.0 ALL Inc 1 yr 24x7 spt	34,628.00	24.00%	$	26,317.28	34628	24.00%	$	26,317.28

Software - Business Class	291539-B22	HP	291539-B22	SP LINUX Work Edition 25 LTU/CD 3.0A	34,628.00	24.00%	$	26,317.28	34628	24.00%	$ 26,317.28
Software - Business Class	291540-B21	HP	291540-B21	SP LinWkg 50 L/CD 3.0 ALL Inc 1 yr 24x7 spt	62,330.00	24.00%	$	47,370.80	62330	24.00%	$ 47,370.80
Software - Business Class	291540-B22	HP	291540-B22	SP LINUX Work Edition 50 LTU/CD 3.0A	62,330.00	24.00%	$	47,370.80	62330	24.00%	$ 47,370.80
Software - Business Class	325634-B21	HP	325634-B21	SecurePath v4.0A for Win WE Prolient LTU Inc 1 yr 24x7 spt	7,600.00	24.00%	$	5,776.00	7600	24.00%	$ 5,776.00
Software - Business Class	325634-B22	HP	325634-B22	SP WIN WE 8 LTU/CD 4.0B ALL Inc 1 yr 24x7 spt	7,600.00	24.00%	$	5,776.00	7600	24.00%	$ 5,776.00
Software - Business Class	325634-B23	HP	325634-B23	SP WIN Work Edition 8 LTU/CD 4.0C	7,600.00	24.00%	$	5,776.00	7600	24.00%	$ 5,776.00
Software - Business Class	326267-B21	HP	326267-B21	SP LINUX WE 8 LTU/CD 3.0 ALL Inc 1 yr 24x7 spt	7,600.00	24.00%	$	5,776.00	7600	24.00%	$ 5,776.00
Software - Business Class	326267-B22	HP	326267-B22	SP LINUX Work Edition 8 LTU/CD 3.0A	7,600.00	24.00%	$	5,776.00	7600	24.00%	$ 5,776.00
Software - Business Class	332923-B21	HP	332923-B21	SAN Security 1Gb/s SAN Switches V2.6.1FW SAN Security for 1Gb/s SAN Switches with v	4,180.00	24.00%	$	3,176.80	4180	24.00%	$ 3,176.80
Software - Business Class	332924-B21	HP	332924-B21	SAN Security 2/8EL-2/16 Switches V3.1 FW SAN Security for 2/8-EL and 2/16 SAN Switch	4,180.00	24.00%	$	3,176.80	4180	24.00%	$ 3,176.80
Software - Business Class	332925-B21	HP	332925-B21	SAN Security SAN Switch 2/32 w/4.1 FW SAN Security for SAN Switch 2/32 with v4.1 Firm	7,125.00	24.00%	$	5,415.00	7125	24.00%	$ 5,415.00
Software - Business Class	332927-B21	HP	332927-B21	SAN Security V 261 KIT ALL	95.00	24.00%	$	72.20	95	24.00%	$ 72.20
Software - Business Class	332928-B21	HP	332928-B21	SAN Security V3.1 KIT ALL	95.00	24.00%	$	72.20	95	24.00%	$ 72.20
Software - Business Class	332929-B21	HP	332929-B21	SAN Security 2/32 and 2/64 DOC KIT SAN Security 2/32 and 2/64 Documentation Kit.	95.00	24.00%	$	72.20	95	24.00%	$ 72.20
Software - Business Class	332931-B21	HP	332931-B21	Virtual Replicator 3 SYS UPG LTU	2,821.00	24.00%	$	2,143.96	2821	24.00%	$ 2,143.96
Software - Business Class	336243-B21	HP	336243-B21	OV SM v4.3 Svr LTU 1 OpenView storage mirroring server v4.3 LTU 1	2,370.00	24.00%	$	1,801.20	2370	24.00%	$ 1,801.20
Software - Business Class	336243-B21	HP	336243-B21	OV Storage Mirror LTU 1	2,370.00	24.00%	$	1,801.20	2370	24.00%	$ 1,801.20
Software - Business Class	336244-B21	HP	336244-B21	OV SM v4.3 Svr LTU 10 OpenView storage mirroring server v4.3 LTU 10	23,703.00	24.00%	$	18,014.28	23703	24.00%	$ 18,014.28
Software - Business Class	336245-B21	HP	336245-B21	OV SM v4.3 Svr LTU 25 OpenView storage mirroring server v4.3 LTU 25	59,256.00	24.00%	$	45,034.56	59256	24.00%	$ 45,034.56
Software - Business Class	336246-B21	HP	336246-B21	OV Storage Mirror Media Kit	143.00	24.00%	$	108.68	143	24.00%	$ 108.68
Software - Business Class	336246-B21	HP	336246-B21	OV SM Media Kit	143.00	24.00%	$	108.68	143	24.00%	$ 108.68
Software - Business Class	336247-B21	HP	336247-B21	OpenView storage mirroring adv server v4.2 LTU 1 req 336246-B21 Inc 1yr Stand Spt	4,270.00	24.00%	$	3,245.20	4270	24.00%	$ 3,245.20
Software - Business Class	336248-B21	HP	336248-B21	OV SM v4.3 AdvSvr LTU 10 OpenView storage mirroring adv server v4.3 LTU 10	42,703.00	24.00%	$	32,454.28	42703	24.00%	$ 32,454.28
Software - Business Class	336249-B21	HP	336249-B21	OV SM v4.3 AdvSvr LTU 25 OpenView storage mirroring adv server v4.3 LTU 25	106,756.00	24.00%	$	81,134.56	106756	24.00%	$ 81,134.56
Software - Business Class	336250-B21	HP	336250-B21	OV SM v4.3 AdvSvr LTU 50 OpenView storage mirroring adv server v4.3 LTU 50	213,513.00	24.00%	$	162,269.88	213513	24.00%	$ 162,269.88
Software - Business Class	336251-B21	HP	336251-B21	OV SM v4.3 AdvSvr LTU 100 OpenView storage mirroring adv server v4.3 LTU 100	427,025.00	24.00%	$	324,539.00	427025	24.00%	$ 324,539.00
Software - Business Class	336252-B21	HP	336252-B21	OV SM v4.3 AdvSvr LTU 250 OpenView storage mirroring adv server v4.3 LTU 250	1,067,563.00	24.00%	$	811,347.88	1067563	24.00%	$ 811,347.88
Software - Business Class	344954-B21	HP	344954-B21	OV SM v4.3 wrkgr LTU 1 OpenView storage mirroring workgroup v4.3 LTU 1	2,370.00	24.00%	$	1,801.20	2370	24.00%	$ 1,801.20
Software - Business Class	344955-B21	HP	344955-B21	OV SM v4.3 wrkgr LTU 10 OpenView storage mirroring workgroup v4.3 LTU 10	23,703.00	24.00%	$	18,014.28	23703	24.00%	$ 18,014.28
Software - Business Class	345276-B21	HP	345276-B21	VolGrwth CD/LTU/DOC all Host based expansion that supplements EVA array based volu	391.00	24.00%	$	297.16	391	24.00%	$ 297.16
Software - Business Class	347079-B21	HP	347079-B21	SP HP Work Edition 1 LTU/CD 3.0C	1,900.00	24.00%	$	1,444.00	1900	24.00%	$ 1,444.00
Software - Business Class	347080-B21	HP	347080-B21	SP HP Work Edition 5 LTU/CD 3.0C	8,550.00	24.00%	$	6,498.00	8550	24.00%	$ 6,498.00
Software - Business Class	347081-B21	HP	347081-B21	SP HP Work Edition 10 LTU/CD 3.0C	15,390.00	24.00%	$	11,696.40	15390	24.00%	$ 11,696.40
Software - Business Class	347082-B21	HP	347082-B21	SP HP Work Edition 25 LTU/CD 3.0C	34,628.00	24.00%	$	26,317.28	34628	24.00%	$ 26,317.28
Software - Business Class	347083-B21	HP	347083-B21	SP HP Work Edition 50 LTU/CD 3.0C	62,330.00	24.00%	$	47,370.80	62330	24.00%	$ 47,370.80
Software - Enterprise Class	165989-B25	HP	165989-B25	Secure Path 1 LTU	3,418.00	24.00%	$	2,597.68	3418	24.00%	$ 2,597.68
Software - Enterprise Class	165993-B21	HP	165993-B21	ScPth RA4x NVL L/CDRM ALL Inc 1 yr 24x7 spt	3,200.00	24.00%	$	2,432.00	3200	24.00%	$ 2,432.00
Software - Enterprise Class	189715-003	HP	189715-003	Storage Mgmt Appliance	12,090.00	24.00%	$	9,188.40	12090	24.00%	$ 9,188.40
Software - Enterprise Class	203694-B21	HP	203694-B21	HSJ80 ALL HSJ80 Open VMS Solution Kit	600.00	24.00%	$	456.00	600	24.00%	$ 456.00
Software - Enterprise Class	231293-B25	HP	231293-B25	Secure Path 10 LTU	27,562.00	24.00%	$	20,947.12	27562	24.00%	$ 20,947.12
Software - Enterprise Class	231308-B21	HP	231308-B21	Secure Path for NetW Inc 1 yr 24x7 spt	14,400.00	24.00%	$	10,944.00	14400	24.00%	$ 10,944.00
Software - Enterprise Class	231309-B21	HP	231309-B21	Secure Path for NetW Inc 1 yr 24x7 spt	25,920.00	24.00%	$	19,699.20	25920	24.00%	$ 19,699.20
Software - Enterprise Class	231310-B21	HP	231310-B21	Secure Path for NetW Inc 1 yr 24x7 spt	58,320.00	24.00%	$	44,323.20	58320	24.00%	$ 44,323.20
Software - Enterprise Class	231311-B21	HP	231311-B21	Secure Path for NetW Secure Path for NetWare (50 agents)	104,976.00	24.00%	$	79,781.76	104976	24.00%	$ 79,781.76
Software - Enterprise Class	250203-B27	HP	250203-B27	VCS 3.0b	80.00	24.00%	$	60.80	80	24.00%	$ 60.80
Software - Enterprise Class	326719-B23	HP	326719-B23	BC EVA5000 Media Kit	400.00	24.00%	$	304.00	400	24.00%	$ 304.00
Software - Enterprise Class	326727-B21	HP	326727-B21	BC EVA5000 10-TB LTU	32,800.00	24.00%	$	24,928.00	32800	24.00%	$ 24,928.00
Software - Enterprise Class	326738-B21	HP	326738-B21	BC EVA3000 4-TB LTU	18,400.00	24.00%	$	13,984.00	18400	24.00%	$ 13,984.00
Software - Enterprise Class	330880-B23	HP	330880-B23	VCS 3.0b	80.00	24.00%	$	60.80	80	24.00%	$ 60.80
Software - Enterprise Class	331268-B22	HP	331268-B22	CA EVA Media Kit	400.00	24.00%	$	304.00	400	24.00%	$ 304.00
Software - Enterprise Class	331275-B21	HP	331275-B21	CA EVA 10-TB LTU	54,400.00	24.00%	$	41,344.00	54400	24.00%	$ 41,344.00
Software - Enterprise Class	331286-B21	HP	331286-B21	CA EVA 4-TB LTU	38,784.00	24.00%	$	29,475.84	38784	24.00%	$ 29,475.84
Software - Enterprise Class	B9357AG	HP	B9357AG	Command View XP for XP1024/XP128 LTU	24,000.00	24.00%	$	18,240.00	24000	24.00%	$ 18,240.00
Software - Enterprise Class	H9273A	HP	H9273A	Continuous Access XP Implementation	37,946.00	24.00%	$	28,838.96	37946	24.00%	$ 28,838.96
Software - Enterprise Class	T1611AA	HP	T1611AA	Continuous Access XP 1TB LTU (up to 1TB)	46,100.00	24.00%	$	35,036.00	46100	24.00%	$ 35,036.00
Software - Enterprise Class	T1611AB	HP	T1611AB	Continuous Access XP 1TB LTU (2-6TB)	24,400.00	24.00%	$	18,544.00	24400	24.00%	$ 18,544.00
Software - Enterprise Class	T1611AC	HP	T1611AC	Continuous Access XP 1TB LTU (7-15TB)	12,200.00	24.00%	$	9,272.00	12200	24.00%	$ 9,272.00
Software - Enterprise Class	T1611AD	HP	T1611AD	Continuous Access XP 1TB LTU (16-36TB)	9,500.00	24.00%	$	7,220.00	9500	24.00%	$ 7,220.00
Software - Enterprise Class	T1613AA	HP	T1613AA	Business Copy XP 1TB LTU (up to 1TB)	40,700.00	24.00%	$	30,932.00	40700	24.00%	$ 30,932.00
Software - Enterprise Class	T1613AB	HP	T1613AB	Business Copy XP 1TB LTU (2-6TB)	17,600.00	24.00%	$	13,376.00	17600	24.00%	$ 13,376.00
Software - Enterprise Class	T1613AC	HP	T1613AC	Business Copy XP 1TB LTU (7-15TB)	9,500.00	24.00%	$	7,220.00	9500	24.00%	$ 7,220.00
Software - Enterprise Class	T1613AD	HP	T1613AD	Business Copy XP 1TB LTU (16-36TB)	8,100.00	24.00%	$	6,156.00	8100	24.00%	$ 6,156.00
Software - Enterprise Class	T1614AA	HP	T1614AA	LUN Conf/Sec Mgr XP 1TB LTU (up to 1TB)	17,691.00	24.00%	$	13,445.16	17691	24.00%	$ 13,445.16
Software - Enterprise Class	T1614AB	HP	T1614AB	LUN Conf/Sec Mgr XP 1TB LTU (2-6TB)	6,800.00	24.00%	$	5,168.00	6800	24.00%	$ 5,168.00
Software - Enterprise Class	T1614AC	HP	T1614AC	LUN Conf/Sec Mgr XP 1TB LTU (7-15TB)	3,800.00	24.00%	$	2,888.00	3800	24.00%	$ 2,888.00
Software - Enterprise Class	T1614AD	HP	T1614AD	LUN Conf/Sec Mgr XP 1TB LTU (16-36TB)	2,700.00	24.00%	$	2,052.00	2700	24.00%	$ 2,052.00
Software - Enterprise Class	T1615AA	HP	T1615AA	Auto LUN XP 1TB LTU (up to 1TB)	15,766.00	24.00%	$	11,982.16	15766	24.00%	$ 11,982.16
Software - Enterprise Class	T1615AB	HP	T1615AB	Auto LUN XP 1TB LTU (2-6TB)	6,800.00	24.00%	$	5,168.00	6800	24.00%	$ 5,168.00
Software - Enterprise Class	T1615AC	HP	T1615AC	Auto LUN XP 1TB LTU (7-15TB)	34,000.00	24.00%	$	25,840.00	34000	24.00%	$ 25,840.00
Software - Enterprise Class	T1615AD	HP	T1615AD	Auto LUN XP 1TB LTU (16-36TB)	2,700.00	24.00%	$	2,052.00	2700	24.00%	$ 2,052.00
Software - Enterprise Class	T1617A	HP	T1617A	Resource Manager XP LTU,XP1024 & XP128	23,000.00	24.00%	$	17,480.00	23000	24.00%	$ 17,480.00
Software - Enterprise Class	T2538AA	HP	T2538AA	OVSOM Media Kit	6,592.00	24.00%	$	5,009.92	6592	24.00%	$ 5,009.92

Software - Enterprise Class	T2539AA	HP	T2539AA	OVSOM 1-TB LTU	4,608.00	24.00%	$ 3,502.08	4608	24.00%	$ 3,502.08
Software - Enterprise Class	T2540AA	HP	T2540AA	OVSOM 5-TB LTU	18,432.00	24.00%	$ 14,008.32	18432	24.00%	$ 14,008.32
Software - Enterprise Class	T2541AA	HP	T2541AA	OVSOM 10-TB LTU	29,952.00	24.00%	$ 22,763.52	29952	24.00%	$ 22,763.52
Software - Enterprise Class	261769-B24	HP	261769-B24	hp OpenView storage virtual replicator v4.0 - base media and doc	150.00	24.00%	114	150.00	24.00%	114
Software - Enterprise Class	261770-B22	HP	261770-B22	hp OpenView storage virtual replicator v4.0 - 1 license	5,055.00	24.00%	3841	5,055.00	24.00%	3841
Software - Enterprise Class	261771-B22	HP	261771-B22	hp OpenView storage virtual replicator v4.0 - 10 license	25,315.00	24.00%	19239	25,315.00	24.00%	19239
Software - Enterprise Class	261772-B22	HP	261772-B22	hp OpenView storage virtual replicator v4.0 - 25 license	50,780.00	24.00%	38592	50,780.00	24.00%	38592
Software - Enterprise Class	261773-B22	HP	261773-B22	hp OpenView storage virtual replicator v4.0 - 50 license	78,125.00	24.00%	59374	78,125.00	24.00%	59374
Software - Enterprise Class	261775-B22	HP	261775-B22	hp OpenView storage virtual replicator v4.0 - 5 license	14,765.00	24.00%	1122	14,765.00	24.00%	1122
Software - Enterprise Class	261776-B22	HP	261776-B22	hp OpenView storage virtual replicator upgrade to v4.0, 1 license	1,515.00	24.00%	1151	1,515.00	24.00%	1151
Software - Enterprise Class	261777-B22	HP	261777-B22	hp OpenView storage virtual replicator upgrade to v4.0, 10 license	7,595.00	24.00%	5772	7,595.00	24.00%	5772
Software - Enterprise Class	261778-B22	HP	261778-B22	hp OpenView storage virtual replicator upgrade to v4.0, 25 license	15,235.00	24.00%	11578	15,235.00	24.00%	11578
Software - Enterprise Class	261779-B22	HP	261779-B22	hp OpenView storage virtual replicator upgrade to v4.0, 50 license	23,440.00	24.00%	17814	23,440.00	24.00%	17814
Software - Enterprise Class	261781-B22	HP	261781-B22	hp OpenView storage virtual replicator upgrade to v4.0, 5 license	4,430.00	24.00%	3366	4,430.00	24.00%	3366
Software - Enterprise Class	A7541A	HP	A7541A	hp OpenView CASA IP replication lic	32,000.00	24.00%	$ 24,320.00	32,000.00	24.00%	$ 24,320.00
Software - Enterprise Class	A7541A	HP	A7541A	hp OpenView CASA IP replication lic	32,000.00	24.00%	$ 24,320.00	32,000.00	24.00%	$ 24,320.00
Software - Enterprise Class	A7541A	HP	A7541A	hp OpenView CASA IP replication lic	32,001.00	24.00%	$ 24,320.76	32,001.00	24.00%	$ 24,320.76
Software - Enterprise Class	A7543A	HP	A7543A	hp OpenView CASA heterogeneous storage support lic	17,000.00	24.00%	$ 12,920.00	17,000.00	24.00%	$ 12,920.00
Software - Enterprise Class	A7544A	HP	A7544A	hp OpenView CASA replication and virtual snapshot lic (bundle)	57,000.00	24.00%	$ 43,320.00	57,000.00	24.00%	$ 43,320.00
Software - Enterprise Class	B6951AA	HP	B6951AA	hp OpenView Data Protector cell manager - single drive, HP-UX	4,680.00	24.00%	$ 3,556.80	4,680.00	24.00%	$ 3,556.80
Software - Enterprise Class	B6951BA	HP	B6951BA	hp OpenView Data Protector cell manager - single drive, HP-UX	4,560.00	24.00%	$ 3,465.60	4,560.00	24.00%	$ 3,465.60
Software - Enterprise Class	B6951CA	HP	B6951CA	hp OpenView Data Protector cell manager - single drive, Sun Solaris	4,560.00	24.00%	$ 3,465.60	4,560.00	24.00%	$ 3,465.60
Software - Enterprise Class	B6951DA	HP	B6951DA	hp OpenView Data Protector cell manager - single drive, Sun Solaris	4,680.00	24.00%	$ 3,556.80	4,680.00	24.00%	$ 3,556.80
Software - Enterprise Class	B6953AA	HP	B6953AA	hp OpenView Data Protector - single drive ext LTU (for UNIX, NAS, SAN	4,200.00	24.00%	$ 3,192.00	4,200.00	24.00%	$ 3,192.00
Software - Enterprise Class	B6955BA	HP	B6955BA	hp OpenView Data Protector - online extension for UNIX	6,000.00	24.00%	$ 4,560.00	6,000.00	24.00%	$ 4,560.00
Software - Enterprise Class	B6956AA	HP	B6956AA	hp OpenView Data Protector - manager-of-managers extension for UNIX	4,200.00	24.00%	$ 3,192.00	4,200.00	24.00%	$ 3,192.00
Software - Enterprise Class	B6957BA	HP	B6957BA	hp OpenView Data Protector - library extension for 61-250 slots	7,800.00	24.00%	$ 5,928.00	7,800.00	24.00%	$ 5,928.00
Software - Enterprise Class	B6958BA	HP	B6958BA	hp OpenView Data Protector - library extension for unlimited slots	16,200.00	24.00%	$ 12,312.00	16,200.00	24.00%	$ 12,312.00
Software - Enterprise Class	B6959CA	HP	B6959CA	hp OpenView Data Protector - zero downtime backup for EMC Sym	16,800.00	24.00%	$ 12,768.00	16,800.00	24.00%	$ 12,768.00
Software - Enterprise Class	B6960EA	HP	B6960EA	hp OpenView Data Protector - functional extention manuals	295.00	24.00%	$ 224.20	295.00	24.00%	$ 224.20
Software - Enterprise Class	B6960LA	HP	B6960LA	hp OpenView Data Protector - manuals only (starter pack)	295.00	24.00%	$ 224.20	295.00	24.00%	$ 224.20
Software - Enterprise Class	B6960MA	HP	B6960MA	hp OpenView Data Protector - media only (all platforms)	145.00	24.00%	$ 110.20	145.00	24.00%	$ 110.20
Software - Enterprise Class	B6961AA	HP	B6961AA	hp OpenView Data Protector cell manager - single drive, Windows	1,195.00	24.00%	$ 908.20	1,195.00	24.00%	$ 908.20
Software - Enterprise Class	B6961BA	HP	B6961BA	hp OpenView Data Protector cell manager - single drive, Windows	1,080.00	24.00%	$ 820.80	1,080.00	24.00%	$ 820.80
Software - Enterprise Class	B6963AA	HP	B6963AA	hp OpenView Data Protector - single drive ext LTU (for Win, NetWare, Li	835.00	24.00%	$ 634.60	835.00	24.00%	$ 634.60
Software - Enterprise Class	B6965BA	HP	B6965BA	hp OpenView Data Protector - online extension for Windows	1,195.00	24.00%	$ 908.20	1,195.00	24.00%	$ 908.20
Software - Enterprise Class	B6966AA	HP	B6966AA	hp OpenView Data Protector - manager-of-managers extension for Wind	1,195.00	24.00%	$ 908.20	1,195.00	24.00%	$ 908.20
Software - Enterprise Class	B7020AA	HP	B7020AA	hp OpenView Data Protector - HP-UX single server ext, LTU media and	2,395.00	24.00%	$ 1,820.20	2,395.00	24.00%	$ 1,820.20
Software - Enterprise Class	B7020BA	HP	B7020BA	hp OpenView Data Protector - single server extention for HP-UX, LTU on	2,275.00	24.00%	$ 1,729.00	2,275.00	24.00%	$ 1,729.00
Software - Enterprise Class	B7020CA	HP	B7020CA	hp OpenView Data Protector - single server extention for Solaris, LTU on	2,275.00	24.00%	$ 1,729.00	2,275.00	24.00%	$ 1,729.00
Software - Enterprise Class	B7020DA	HP	B7020DA	hp OpenView Data Protector - Solaris single server ext, LTU media and	2,395.00	24.00%	$ 1,820.20	2,395.00	24.00%	$ 1,820.20
Software - Enterprise Class	B7021AA	HP	B7021AA	hp OpenView Data Protector - single server extention for HP-UX, LTU on	2,760.00	24.00%	$ 2,097.60	2,760.00	24.00%	$ 2,097.60
Software - Enterprise Class	B7021DA	HP	B7021DA	hp OpenView Data Protector - single server extention for Solaris, LTU on	2,760.00	24.00%	$ 2,097.60	2,760.00	24.00%	$ 2,097.60
Software - Enterprise Class	B7022BA	HP	B7022BA	hp OpenView Data Protector - direct backup using NDMP	6,000.00	24.00%	$ 4,560.00	6,000.00	24.00%	$ 4,560.00
Software - Enterprise Class	B7023CA	HP	B7023CA	hp OpenView Data Protector - zero downtime backup for HP XP array	16,800.00	24.00%	$ 12,768.00	16,800.00	24.00%	$ 12,768.00
Software - Enterprise Class	B7024BA	HP	B7024BA	hp OpenView Data Protector - EMC Fastrax extension	25,200.00	24.00%	$ 19,152.00	25,200.00	24.00%	$ 19,152.00
Software - Enterprise Class	B7025CA	HP	B7025CA	hp OpenView Data Protector - zero downtime backup for HP VA array	8,400.00	24.00%	$ 6,384.00	8,400.00	24.00%	$ 6,384.00
Software - Enterprise Class	B7026CA	HP	B7026CA	hp OpenView Data Protector - instant recovery extension for HP XP array	8,400.00	24.00%	$ 6,384.00	8,400.00	24.00%	$ 6,384.00
Software - Enterprise Class	B7028AA	HP	B7028AA	hp OpenView Data Protector - instant recovery extension for HP VA array	4,200.00	24.00%	$ 3,192.00	4,200.00	24.00%	$ 3,192.00
Software - Enterprise Class	B7030AA	HP	B7030AA	hp OpenView Data Protector - Windows single server ext, LTU media an	715.00	24.00%	$ 543.40	715.00	24.00%	$ 543.40
Software - Enterprise Class	B7030BA	HP	B7030BA	hp OpenView Data Protector - single server extention for Windows, LTU	595.00	24.00%	$ 452.20	595.00	24.00%	$ 452.20
Software - Enterprise Class	B7031AA	HP	B7031AA	hp OpenView Data Protector - single server extention for Windows, LTU	715.00	24.00%	$ 543.40	715.00	24.00%	$ 543.40
Software - Enterprise Class	B7033AA	HP	B7033AA	hp OpenView Data Protector - open file backup, 1 server	780.00	24.00%	$ 592.80	780.00	24.00%	$ 592.80
Software - Enterprise Class	B7033BA	HP	B7033BA	hp OpenView Data Protector - open file backup, 10 servers	7,790.00	24.00%	$ 5,920.40	7,790.00	24.00%	$ 5,920.40
Software - Enterprise Class	B7034AA	HP	B7034AA	hp OpenView Data Protector - open file backup, 5 workstations	295.00	24.00%	$ 224.20	295.00	24.00%	$ 224.20
Software - Enterprise Class	B7035AA	HP	B7035AA	hp OpenView Data Protector - open file backup, 1 enterprise server	1,195.00	24.00%	$ 908.20	1,195.00	24.00%	$ 908.20
Software - Enterprise Class	J4783AA	HP	J4783AA	hp OpenView storage provisioner base, incl 2TB lic	20,000.00	24.00%	$ 15,200.00	20,000.00	24.00%	$ 15,200.00
Software - Enterprise Class	J4784AA	HP	J4784AA	hp OpenView storage provisioner, 5TB lic	10,200.00	24.00%	$ 7,752.00	10,200.00	24.00%	$ 7,752.00
Software - Enterprise Class	J4785AA	HP	J4785AA	hp OpenView storage provisioner, 10TB lic	15,000.00	24.00%	$ 11,400.00	15,000.00	24.00%	$ 11,400.00
Software - Enterprise Class	J4786AA	HP	J4786AA	hp OpenView storage provisioner, 50TB lic	50,250.00	24.00%	$ 38,190.00	50,250.00	24.00%	$ 38,190.00
Software - Enterprise Class	J5364AA	HP	J5364AA	hp OpenView storage area manager bundle, base, incl 2TB lic	85,000.00	24.00%	$ 64,600.00	85,000.00	24.00%	$ 64,600.00
Software - Enterprise Class	J5365AA	HP	J5365AA	hp OpenView storage area manager bundle, 5TB lic	42,500.00	24.00%	$ 32,300.00	42,500.00	24.00%	$ 32,300.00
Software - Enterprise Class	J5366AA	HP	J5366AA	hp OpenView storage area manager bundle, 10TB lic	63,750.00	24.00%	$ 48,450.00	63,750.00	24.00%	$ 48,450.00
Software - Enterprise Class	J5367AA	HP	J5367AA	hp OpenView storage area manager bundle, 50TB lic	213,563.00	24.00%	$ 162,307.88	########	24.00%	$ 162,307.88
Software - Enterprise Class	J5368AA	HP	J5368AA	hp OpenView storage area manager - node manager base, incl 2TB lic	20,000.00	24.00%	$ 15,200.00	20,000.00	24.00%	$ 15,200.00
Software - Enterprise Class	J5369AA	HP	J5369AA	hp OpenView storage area manager - node manager, 5TB lic	10,000.00	24.00%	$ 7,600.00	10,000.00	24.00%	$ 7,600.00
Software - Enterprise Class	J5370AA	HP	J5370AA	hp OpenView storage area manager - node manager, 10TB lic	15,000.00	24.00%	$ 11,400.00	15,000.00	24.00%	$ 11,400.00
Software - Enterprise Class	J5371AA	HP	J5371AA	hp OpenView storage area manager - node manager, 50TB lic	50,250.00	24.00%	$ 38,190.00	50,250.00	24.00%	$ 38,190.00
Software - Enterprise Class	J5372AA	HP	J5372AA	hp OpenView storage area manager - perf optimizer base, incl 2TB lic	20,000.00	24.00%	$ 15,200.00	20,000.00	24.00%	$ 15,200.00
Software - Enterprise Class	J5373AA	HP	J5373AA	hp OpenView storage area manager - perf optimizer, 5TB lic	10,000.00	24.00%	$ 7,600.00	10,000.00	24.00%	$ 7,600.00
Software - Enterprise Class	J5374AA	HP	J5374AA	hp OpenView storage area manager - perf optimizer, 10TB lic	15,000.00	24.00%	$ 11,400.00	15,000.00	24.00%	$ 11,400.00
Software - Enterprise Class	J5375AA	HP	J5375AA	hp OpenView storage area manager - perf optimizer, 50TB lic	50,250.00	24.00%	$ 38,190.00	50,250.00	24.00%	$ 38,190.00
Software - Enterprise Class	J5376AA	HP	J5376AA	hp OpenView storage area manager - builder base, incl 2TB lic	20,000.00	24.00%	$ 15,200.00	20,000.00	24.00%	$ 15,200.00
Software - Enterprise Class	J5377AA	HP	J5377AA	hp OpenView storage area manager - builder, 5TB lic	10,000.00	24.00%	$ 7,600.00	10,000.00	24.00%	$ 7,600.00

Software - Enterprise Class	J5378AA	HP	J5378AA	hp OpenView storage area manager - builder, 10TB lic	15,000.00	24.00%	$	11,400.00	15,000.00	24.00%	$	11,400.00
Software - Enterprise Class	J5379AA	HP	J5379AA	hp OpenView storage area manager - builder, 50TB lic	50,250.00	24.00%	$	38,190.00	50,250.00	24.00%	$	38,190.00
Software - Enterprise Class	J5380AA	HP	J5380AA	hp OpenView storage area manager - accountant base, incl 2TB lic	20,000.00	24.00%	$	15,200.00	20,000.00	24.00%	$	15,200.00
Software - Enterprise Class	J5381AA	HP	J5381AA	hp OpenView storage area manager - accountant, 5TB lic	10,000.00	24.00%	$	7,600.00	10,000.00	24.00%	$	7,600.00
Software - Enterprise Class	J5382AA	HP	J5382AA	hp OpenView storage area manager - accountant, 10TB lic	15,000.00	24.00%	$	11,400.00	15,000.00	24.00%	$	11,400.00
Software - Enterprise Class	J5383AA	HP	J5383AA	hp OpenView storage area manager - accountant, 50TB lic	50,250.00	24.00%	$	38,190.00	50,250.00	24.00%	$	38,190.00
Tape Auto & Opt Enterprise	161268-B23	HP	161268-B23	ESL9000 Pass Thru Kit (graphite) for scaling multiple ESL9000 libraries together.	5,449.00	24.00%	$	4,141.24	5449	24.00%	$	4,141.24
Tape Auto & Opt Enterprise	234617-B21	HP	234617-B21	ESL9000 SDLT110/220 LVD Drive Kit ESL9000 tape library field upgrade SDLT110/220 ad	9,596.00	24.00%	$	7,292.96	9596	24.00%	$	7,292.96
Tape Auto & Opt Enterprise	234617-B22	HP	234617-B22	ESL9000 SDLT110/220 HVD Drive Kit ESL9000 tape library field upgrade SDLT110/220 ac	9,596.00	24.00%	$	7,292.96	9596	24.00%	$	7,292.96
Tape Auto & Opt Enterprise	249632-B21	HP	249632-B21	ESL9000 SDLT Ext Axis Upgrade Kit For use with the ESL9000 SDLT tape libraries.	5,596.00	24.00%	$	4,252.96	5596	24.00%	$	4,252.96
Tape Auto & Opt Enterprise	274673-B21	HP	274673-B21	ESL9000 5 MB Memory Module Kit For use with the ESL9000 tape libraries.	440.00	24.00%	$	334.40	440	24.00%	$	334.40
Tape Auto & Opt Enterprise	293414-B21	HP	293414-B21	ESL9000 LVD SDLT320 Drive Upgrade Kit For use with ESL9322 or ESL9595 tape librarie	11,035.00	24.00%	$	8,386.60	11035	24.00%	$	8,386.60
Tape Auto & Opt Enterprise	293415-B21	HP	293415-B21	ESL9000 HVD SDLT320 Drive Upgrade Kit For use with the ESL9322 or ESL9595 tape libr	11,035.00	24.00%	$	8,386.60	11035	24.00%	$	8,386.60
Tape Auto & Opt Enterprise	301930-B21	HP	301930-B21	ESL9000 Ultrium 230 Drive Upgrade Kit For use in ESL9000 tape libraries.	9,596.00	24.00%	$	7,292.96	9596	24.00%	$	7,292.96
Tape Auto & Opt Enterprise	302254-B21	HP	302254-B21	ESL9000 Universal Load Port Kit Load port magazine kit for either Ultrium or SDLT ESL900	295.00	24.00%	$	224.20	295	24.00%	$	224.20
Tape Auto & Opt Enterprise	330832-B21	HP	330832-B21	ESL9322 Tape Library, 0 drive 0 drive, 322 slot tape library.	76,000.00	24.00%	$	57,760.00	76000	24.00%	$	57,760.00
Tape Auto & Opt Enterprise	330833-B21	HP	330833-B21	ESL9595 Tape Library, 0 drive 0 drive, 595 slot tape library.	89,600.00	24.00%	$	68,096.00	89600	24.00%	$	68,096.00
Tape Auto & Opt Enterprise	330834-B21	HP	330834-B21	ESL9000 Ultrium 460 Drive Upgrade Kit ESL9322 or ESL9595 tape libraries.	11,200.00	24.00%	$	8,512.00	11200	24.00%	$	8,512.00
Tape Auto & Opt Enterprise	330838-B21	HP	330838-B21	HP ESL9000 Card Cage for use in ESL9000 tape libraries with embedded FC to SCSI cont	3,200.00	24.00%	$	2,432.00	3200	24.00%	$	2,432.00
Tape Auto & Opt Enterprise	330838-B22	HP	330838-B22	HP ESL9000 2-slot card cage adapter to accomodate both e2400 and e2400-160 FC interfa	640.00	24.00%	$	486.40	640	24.00%	$	486.40
Tape Auto & Opt Enterprise	330839-B21	HP	330839-B21	HP e2400-160 FC Interface Controller 2 FC x 4 SCSI installed into ESL9000 card cage; for	9,599.00	24.00%	$	7,295.24	9599	24.00%	$	7,295.24
Tape Auto & Opt Enterprise	330840-B21	HP	330840-B21	ESL9322 222 to 322 slot upgrade kit slot upgrade kit for the ESL9322 tape library.	8,000.00	24.00%	$	6,080.00	8000	24.00%	$	6,080.00
Tape Auto & Opt Enterprise	330842-B21	HP	330842-B21	ESL9595 400 to 500 Slot Upgrade	8,000.00	24.00%	$	6,080.00	8000	24.00%	$	6,080.00
Tape Auto & Opt Enterprise	330842-B22	HP	330842-B22	ESL9595 500 to 595 Slot Upgrade	8,000.00	24.00%	$	6,080.00	8000	24.00%	$	6,080.00
Tape Auto & Opt Enterprise	330842-B23	HP	330842-B23	ESL9595 400 to 595 Slot Upgrade	16,000.00	24.00%	$	12,160.00	16000	24.00%	$	12,160.00
Tape Auto & Opt Enterprise	343372-B21	HP	343372-B21	ESL Interface Manager kit ESL Card Cage, Interface Manager card, and Command View E	4,800.00	24.00%	$	3,648.00	4800	24.00%	$	3,648.00
Tape Auto & Opt Enterprise	343373-B21	HP	343373-B21	ESL Interface Manager upgrade kit Upgrade for current ESLs w/ card cage. Includes Interf	1,600.00	24.00%	$	1,216.00	1600	24.00%	$	1,216.00
Tape Auto & Opt Enterprise	343374-B21	HP	343374-B21	License for Command View ESL Permanent License To Use (LTU) for Command View ESI	8,000.00	24.00%	$	6,080.00	8000	24.00%	$	6,080.00
Tape Auto & Opt Enterprise	343375-B21	HP	343375-B21	License for Direct Backup ESL Permanent License To Use (LTU) for (per-drive) Driect Back	2,000.00	24.00%	$	1,520.00	2000	24.00%	$	1,520.00
Tape Auto & Opt Enterprise	343376-B21	HP	343376-B21	License for Secure Manager ESL Permanent License to Use (LTU) for (per-library) Secure	8,000.00	24.00%	$	6,080.00	8000	24.00%	$	6,080.00
Tape Auto & Opt Enterprise	343377-B21	HP	343377-B21	ESL 9322 Extended Tape Library Includes ESL 9322 frame (0 drives), ESL Interface Mgr "t	79,920.00	24.00%	$	60,739.20	79920	24.00%	$	60,739.20
Tape Auto & Opt Enterprise	343378-B21	HP	343378-B21	ESL 9595 Extended Tape Library Includes ESL 9595 frame (0 drives), ESL Interface Mgr "t	92,160.00	24.00%	$	70,041.60	92160	24.00%	$	70,041.60
Tape Auto & Options - Business	146210-001	HP	146210-001	ESL Tape Library US Power Cord For use with the ESL tape libraries.	107.00	24.00%	$	81.32	107	24.00%	$	81.32
Tape Auto & Options - Business	152841-001	HP	152841-001	AIT 50G tape w/mc 5pk US AIT, 50GB Cassette W/MIC 5 Pack	404.00	24.00%	$	307.04	404	24.00%	$	307.04
Tape Auto & Options - Business	152842-001	HP	152842-001	dds4 20/40GB dat 10pk	250.00	24.00%	$	190.00	250	24.00%	$	190.00
Tape Auto & Options - Business	161268-B23	HP	161268-B23	Pass Through Mechanism	5,449.00	24.00%	$	4,141.24	5449	24.00%	$	4,141.24
Tape Auto & Options - Business	166505-001	HP	166505-001	20/40GB DDS4 DAT 8 Cassette AutoLoader External	3,023.00	24.00%	$	2,297.48	3023	24.00%	$	2,297.48
Tape Auto & Options - Business	168048-B21	HP	168048-B21	LVD CBLKit VHDCI/68HD AL	188.00	24.00%	$	142.88	188	24.00%	$	142.88
Tape Auto & Options - Business	171532-B21	HP	171532-B21	8Cassmagme 20/40 ALL 20/40-GB DAT 8 AutoLoader Magazine w/Media	410.00	24.00%	$	311.60	410	24.00%	$	311.60
Tape Auto & Options - Business	175195-B21	HP	175195-B21	SSL2020, 1 dr AIT, TT Library Tabletop library with one AIT 50 GB drive.	7,501.00	24.00%	$	5,700.76	7501	24.00%	$	5,700.76
Tape Auto & Options - Business	175195-B22	HP	175195-B22	SSL2020, 2 dr AIT, TT Library Tabletop library with two AIT 50 GB drives.	9,686.00	24.00%	$	7,361.36	9686	24.00%	$	7,361.36
Tape Auto & Options - Business	175196-B21	HP	175196-B21	SSL2020, 1 dr AIT, RM Library Rackmount library with one AIT 50 GB drive.	7,501.00	24.00%	$	5,700.76	7501	24.00%	$	5,700.76
Tape Auto & Options - Business	175196-B22	HP	175196-B22	SSL2020, 2 dr AIT, RM Library Rackmount library with two AIT 50 GB drives.	9,686.00	24.00%	$	7,361.36	9686	24.00%	$	7,361.36
Tape Auto & Options - Business	175197-B21	HP	175197-B21	SSL2020 AIT 50GB Drive Upgrade Kit	3,466.00	24.00%	$	2,634.16	3466	24.00%	$	2,634.16
Tape Auto & Options - Business	175198-B21	HP	175198-B21	SSL2020 19 slot Magazine Kit AIT media magazine; no media included.	195.00	24.00%	$	148.20	195	24.00%	$	148.20
Tape Auto & Options - Business	175199-B21	HP	175199-B21	SSL2020 Tape Library Rackmount Kit Used to convert tabletop configurations to rackmount	385.00	24.00%	$	292.60	385	24.00%	$	292.60
Tape Auto & Options - Business	175312-B21	HP	175312-B21	SSL2020 Pass-Thru Kit For use with the SSL2020 AIT tape libraries.	903.00	24.00%	$	686.28	903	24.00%	$	686.28
Tape Auto & Options - Business	175312-B22	HP	175312-B22	SSL2020 Pass-Thru Extender Kit For use with the SSL2020 AIT tape libraries.	195.00	24.00%	$	148.20	195	24.00%	$	148.20
Tape Auto & Options - Business	188527-B21	HP	188527-B21	sdlt 100/200 media 5 all SDLT 110/220 Tape Cartridge (5-Pack) (SDLT Type I)	561.00	24.00%	$	426.36	561	24.00%	$	426.36
Tape Auto & Options - Business	188527-B22	HP	188527-B22	sdlt media - 10 pack all SDLT 110/220 Tape Cartridge (10-Pack) (SDLT Type I)	1,084.00	24.00%	$	823.84	1084	24.00%	$	823.84
Tape Auto & Options - Business	188527-B26	HP	188527-B26	sdlt media - 20 pack all SDLT 110/220 Tape Cartridge (20-Pack) (SDLT Type I)	2,092.00	24.00%	$	1,589.92	2092	24.00%	$	1,589.92
Tape Auto & Options - Business	199704-001	HP	199704-001	DLT Cleaning Cart ALL	43.00	24.00%	$	32.68	43	24.00%	$	32.68
Tape Auto & Options - Business	217861-B21	HP	217861-B21	DLT Type IV Media 21 ALL DLT IV Media 21 Pack	1,231.00	24.00%	$	935.56	1231	24.00%	$	935.56
Tape Auto & Options - Business	217862-B22	HP	217862-B22	DLT Typ IV Tp 315 Pck ALL DLT IV Media 315 Pack	21,343.00	24.00%	$	16,220.68	21343	24.00%	$	16,220.68
Tape Auto & Options - Business	231821-B21	HP	231821-B21	MSL5026DLX, 1 dr DLT8000, TT Library Tabletop library with one DLT8000 drive. Additior	11,875.00	24.00%	$	9,025.00	11875	24.00%	$	9,025.00
Tape Auto & Options - Business	231821-B22	HP	231821-B22	MSL5026DLX, 2 dr DLT8000, TT Library Tabletop library with two DLT8000 drives. Additio	18,288.00	24.00%	$	13,898.88	18288	24.00%	$	13,898.88
Tape Auto & Options - Business	231823-B21	HP	231823-B21	MSL5000 DLT8000 Drive Upgrade Kit For use with the MSL5000 tape libraries.	6,649.00	24.00%	$	5,053.24	6649	24.00%	$	5,053.24
Tape Auto & Options - Business	231823-B22	HP	231823-B22	MSL5000 SDLT110/220 Drive Upgrade Kit LVDS drive for use in MSL5000 tape libraries.	7,980.00	24.00%	$	6,064.80	7980	24.00%	$	6,064.80
Tape Auto & Options - Business	231824-B22	HP	231824-B22	MSL5000 5U Pass Thru Extender Requires one for each unit connected to the MSL5000 ta	529.00	24.00%	$	402.04	529	24.00%	$	402.04
Tape Auto & Options - Business	231824-B23	HP	231824-B23	MSL5052 Pass Thru Extender, 10U Used in conjunction with the pass-thru mechanism; use	570.00	24.00%	$	433.20	570	24.00%	$	433.20
Tape Auto & Options - Business	231891-B21	HP	231891-B21	MSL5026DLX, 1 dr DLT8000, RM Library Rackmount library with one DLT8000 drive. Addi	11,875.00	24.00%	$	9,025.00	11875	24.00%	$	9,025.00
Tape Auto & Options - Business	231891-B22	HP	231891-B22	MSL5026DLX, 2 dr DLT8000, RM Library Rackmount library with two DLT8000 drives. Add	18,288.00	24.00%	$	13,898.88	18288	24.00%	$	13,898.88
Tape Auto & Options - Business	231894-B21	HP	231894-B21	MSL5026 Rackmount Kit, Alpha servers For use in converting a MSL5026 tabletop library t	523.00	24.00%	$	397.48	523	24.00%	$	397.48
Tape Auto & Options - Business	231894-B22	HP	231894-B22	MSL5026 Rackmount Kit, ProLiant servers For use in converting a MSL5026 tabletop librar	378.00	24.00%	$	287.28	378	24.00%	$	287.28
Tape Auto & Options - Business	232136-B21	HP	232136-B21	MSL5000 Dual Magazine Kit For use with the MSL5000 tape libraries.	389.00	24.00%	$	295.64	389	24.00%	$	295.64
Tape Auto & Options - Business	242381-B21	HP	242381-B21	LVD CBL Kit 68HD/68HD ALL LVD Cable Kit, 68-Pin HD	227.00	24.00%	$	172.52	227	24.00%	$	172.52
Tape Auto & Options - Business	242781-001	HP	242781-001	DAT Cleaning Cassette US DAT Cleaning Kit	14.00	24.00%	$	10.64	14	24.00%	$	10.64
Tape Auto & Options - Business	249490-B21	HP	249490-B21	MSL5052SL, 2 Dr SDLT220, TT Library Tabletop library with two SDLT110/220 drives. Add	28,025.00	24.00%	$	21,299.00	28025	24.00%	$	21,299.00
Tape Auto & Options - Business	249491-B21	HP	249491-B21	MSL5052SL, 2 Dr SDLT220, RM Library Rackmount library with two SDLT110/220 drives.	28,025.00	24.00%	$	21,299.00	28025	24.00%	$	21,299.00
Tape Auto & Options - Business	254795-001	HP	254795-001	Alpha Rail Kt, TA III US Alpha Rail Kit	56.00	24.00%	$	42.56	56	24.00%	$	42.56
Tape Auto & Options - Business	255102-B21	HP	255102-B21	MSL5052, 0 DR, LVDS RM Library For use with the MSL5052 tape libraries. Drives can be	17,100.00	24.00%	$	12,996.00	17100	24.00%	$	12,996.00

Tape Auto & Options - Business	262653-B21	HP	262653-B21	M2402 2x4 LVD FC to SCSI router	14,439.00	24.00%	$	10,973.64	14439	24.00%	$ 10,973.64
Tape Auto & Options - Business	262654-B21	HP	262654-B21	M2402 2x4 HVD FC to SCSI router	15,009.00	24.00%	$	11,406.84	15009	24.00%	$ 11,406.84
Tape Auto & Options - Business	262659-B21	HP	262659-B21	M2402 4 channel LVD Port	2,184.00	24.00%	$	1,659.84	2184	24.00%	$ 1,659.84
Tape Auto & Options - Business	262660-B21	HP	262660-B21	M2402 4 channel HVD Port	2,184.00	24.00%	$	1,659.84	2184	24.00%	$ 1,659.84
Tape Auto & Options - Business	262661-B21	HP	262661-B21	M2402 1 GB to 2 GB FC Port	2,659.00	24.00%	$	2,020.84	2659	24.00%	$ 2,020.84
Tape Auto & Options - Business	262662-B21	HP	262662-B21	M2402 Power Supply option	1,092.00	24.00%	$	829.92	1092	24.00%	$ 829.92
Tape Auto & Options - Business	268664-B22	HP	268664-B22	SSL1016 DLT tape autoloader Magazine Kit Eight-slot cartridge magazine kit for use with tl	949.00	24.00%	$	721.24	949	24.00%	$ 721.24
Tape Auto & Options - Business	274331-B21	HP	274331-B21	SDLT 110/220, RM, All ALL SDLT 110/220, 3U Rackmount	4,654.00	24.00%	$	3,537.04	4654	24.00%	$ 3,537.04
Tape Auto & Options - Business	274332-B21	HP	274332-B21	DLT 40/80, RM, All ALL DLT 40/80, 3U Rackmount	2,659.00	24.00%	$	2,020.84	2659	24.00%	$ 2,020.84
Tape Auto & Options - Business	274333-B21	HP	274333-B21	AIT 50/100, 3U	2,374.00	24.00%	$	1,804.24	2374	24.00%	$ 1,804.24
Tape Auto & Options - Business	274334-B21	HP	274334-B21	SDLT 110, 2-Drive, RM ALL SDLT 110/220-GB, Dual-Drive, 3U Rackmount	8,359.00	24.00%	$	6,352.84	8359	24.00%	$ 6,352.84
Tape Auto & Options - Business	274335-B21	HP	274335-B21	DLT 40/80, 2-Drive, RM ALL DLT 40/80-GB, Dual-Drive, 3U Rackmount	4,369.00	24.00%	$	3,320.44	4369	24.00%	$ 3,320.44
Tape Auto & Options - Business	274336-B21	HP	274336-B21	SDLT 110/220-GB,4-Drive, 5U Ra SDLT 110/220-GB,4-Drive, 5U Rackmount	16,719.00	24.00%	$	12,706.44	16719	24.00%	$ 12,706.44
Tape Auto & Options - Business	274337-B21	HP	274337-B21	DLT 40/80 4-Drive RM ALL 40/80-GB, Dual-Drive, Rackmount	8,739.00	24.00%	$	6,641.64	8739	24.00%	$ 6,641.64
Tape Auto & Options - Business	274338-B21	HP	274338-B21	3U Rackmount Kit, All 3U Rackmount Kit	474.00	24.00%	$	360.24	474	24.00%	$ 360.24
Tape Auto & Options - Business	274339-B21	HP	274339-B21	5U Rackmount Kit All ALL	1,282.00	24.00%	$	974.32	1282	24.00%	$ 974.32
Tape Auto & Options - Business	280571-001	HP	280571-001	3U Alpha Rail Kit US 3U Rail Kit for Alpha Racks	170.00	24.00%	$	129.20	170	24.00%	$ 129.20
Tape Auto & Options - Business	293472-B21	HP	293472-B21	MSL5026S2, 0 drive, RM Library Rackmount library with no drives; SDLT160/320 drives ca	9,832.00	24.00%	$	7,472.32	9832	24.00%	$ 7,472.32
Tape Auto & Options - Business	293472-B22	HP	293472-B22	MSL5026S2, 1 dr SDLT320, RM Library Rackmount library with one SDLT160/320 drive. A	16,115.00	24.00%	$	12,247.40	16115	24.00%	$ 12,247.40
Tape Auto & Options - Business	293472-B23	HP	293472-B23	MSL5026S2, 2 dr SDLT320, RM Library Rackmount library with two SDLT160/320 drives. .	24,581.00	24.00%	$	18,681.56	24581	24.00%	$ 18,681.56
Tape Auto & Options - Business	293472-B23	HP	293472-B23	MSL5026S2	24,581.00	24.00%	$	18,681.56	24581	24.00%	$ 18,681.56
Tape Auto & Options - Business	293472-B24	HP	293472-B24	MSL5026S2, 1 dr SDLT320, RM Library FC Rackmount library with one SDLT160/320 drive	23,762.00	24.00%	$	18,059.12	23762	24.00%	$ 18,059.12
Tape Auto & Options - Business	293472-B25	HP	293472-B25	MSL5026S2, 2 dr SDLT320, RM Library FC Rackmount library with two SDLT160/320 drive	32,229.00	24.00%	$	24,494.04	32229	24.00%	$ 24,494.04
Tape Auto & Options - Business	293473-B21	HP	293473-B21	MSL5026S2, 1 dr SDLT320, TT Library Tabletop library with one SDLT160/320 drive. Addi	16,115.00	24.00%	$	12,247.40	16115	24.00%	$ 12,247.40
Tape Auto & Options - Business	293473-B22	HP	293473-B22	MSL5026S2, 2 dr SDLT320, TT Library Tabletop library with two SDLT160/320 drives. Adc	24,581.00	24.00%	$	18,681.56	24581	24.00%	$ 18,681.56
Tape Auto & Options - Business	293474-B21	HP	293474-B21	MSL5052S2, 2 dr SDLT320, RM Library Rackmount library with two SDLT160/320 drives. .	32,229.00	24.00%	$	24,494.04	32229	24.00%	$ 24,494.04
Tape Auto & Options - Business	293474-B24	HP	293474-B24	MSL5052S2, 2 dr SDLT320, RM Library FC Rackmount library with two SDLT160/320 drive	38,883.00	24.00%	$	29,551.08	38883	24.00%	$ 29,551.08
Tape Auto & Options - Business	293475-B21	HP	293475-B21	MSL5000 SDLT320 Drive Upgrade Kit For use with the MSL5026 and MSL5052 tape librari	9,177.00	24.00%	$	6,974.52	9177	24.00%	$ 6,974.52
Tape Auto & Options - Business	293476-B21	HP	293476-B21	MSL5052S2, 2 dr SDLT320, TT Library Tabletop library with two SDLT160/320 drives. Adc	32,229.00	24.00%	$	24,494.04	32229	24.00%	$ 24,494.04
Tape Auto & Options - Business	295192-B21	HP	295192-B21	Type IV dlt Cart 7pk all DLT Type IV Tape Cartridge (7-Pack)	422.00	24.00%	$	320.72	422	24.00%	$ 320.72
Tape Auto & Options - Business	295515-B21	HP	295515-B21	DDS3, 12GB 10 Pak ALL 12/24-GB DAT Media Kit (10 pack)	118.00	24.00%	$	89.68	118	24.00%	$ 89.68
Tape Auto & Options - Business	301897-B21	HP	301897-B21	MSL5030, 0 drive, Rackmount Library For use when scaling capacity in a MSL5030 library.	8,549.00	24.00%	$	6,497.24	8549	24.00%	$ 6,497.24
Tape Auto & Options - Business	301897-B22	HP	301897-B22	MSL5030, 1 Dr Ultrium 230, RM Library Rackmount library with one Ultrium 230 tape drive.	14,013.00	24.00%	$	10,649.88	14013	24.00%	$ 10,649.88
Tape Auto & Options - Business	301897-B23	HP	301897-B23	MSL5030, 2 Dr Ultrium 230, RM Library Rackmount library with two Ultrium 230 tape drives	21,375.00	24.00%	$	16,245.00	21375	24.00%	$ 16,245.00
Tape Auto & Options - Business	301897-B24	HP	301897-B24	MSL5030, 1 Dr Ultrium 230, RM Libr w/ FC Rackmount, fibre channel library with one Ultriu	20,663.00	24.00%	$	15,703.88	20663	24.00%	$ 15,703.88
Tape Auto & Options - Business	301897-B25	HP	301897-B25	MSL5030, 2 Dr Ultrium 230, RM Libr w/ FC Rackmount, fibre channel library with two Ultriu	28,025.00	24.00%	$	21,299.00	28025	24.00%	$ 21,299.00
Tape Auto & Options - Business	301898-B21	HP	301898-B21	MSL5030, 1 Dr Ultrium 230, TT Library Tabletop library with one Ultrium 230 tape drive. Ac	14,013.00	24.00%	$	10,649.88	14013	24.00%	$ 10,649.88
Tape Auto & Options - Business	301898-B22	HP	301898-B22	MSL5030, 2 Dr Ultrium 230, TT Library Tabletop library with two Ultrium 230 tape drives. A	21,375.00	24.00%	$	16,245.00	21375	24.00%	$ 16,245.00
Tape Auto & Options - Business	301899-B21	HP	301899-B21	MSL5060, 0 drive, Rackmount Library Used for scaling capacity of a MSL5060 tape library.	17,100.00	24.00%	$	12,996.00	17100	24.00%	$ 12,996.00
Tape Auto & Options - Business	301899-B22	HP	301899-B22	MSL5060, 2 Dr Ultrium 230, RM Library Rackmount library with two Ultrium 230 tape drives	28,025.00	24.00%	$	21,299.00	28025	24.00%	$ 21,299.00
Tape Auto & Options - Business	301899-B23	HP	301899-B23	MSL5060, 2 Dr Ultrium 230, RM Libr w/ FC Rackmount, fibre channel library with two Ultriu	34,674.00	24.00%	$	26,352.24	34674	24.00%	$ 26,352.24
Tape Auto & Options - Business	301900-B21	HP	301900-B21	MSL5060, 2 Dr Ultrium 230, TT Library Tabletop library with two Ultrium 230 tape drives. A	28,025.00	24.00%	$	21,299.00	28025	24.00%	$ 21,299.00
Tape Auto & Options - Business	301901-B21	HP	301901-B21	MSL5000 Ultrium 230 Drive Upgrade Kit For use with the MSL5000 tape libraries.	7,980.00	24.00%	$	6,064.80	7980	24.00%	$ 6,064.80
Tape Auto & Options - Business	301902-B21	HP	301902-B21	MSL5000 Dual Magazine Kit, Ultrium Kit includes two 15 slot magazines.	389.00	24.00%	$	295.64	389	24.00%	$ 295.64
Tape Auto & Options - Business	302254-B21	HP	302254-B21	Load Magazine	295.00	24.00%	$	224.20	295	24.00%	$ 224.20
Tape Auto & Options - Business	302511-B21	HP	302511-B21	MSL5026SL,1 dr SDLT220,TT Libr(graphite) Tabletop library with one SDLT110/220 drive;	14,013.00	24.00%	$	10,649.88	14013	24.00%	$ 10,649.88
Tape Auto & Options - Business	302511-B22	HP	302511-B22	MSL5026SL,2 dr SDLT220,TT Libr(graphite) Tabletop library with two SDLT110/220 drives	21,375.00	24.00%	$	16,245.00	21375	24.00%	$ 16,245.00
Tape Auto & Options - Business	302512-B21	HP	302512-B21	MSL5026SL,1 dr SDLT220,RM Libr(graphite) Rackmount library with one SDLT110/220 dri	14,013.00	24.00%	$	10,649.88	14013	24.00%	$ 10,649.88
Tape Auto & Options - Business	302512-B22	HP	302512-B22	MSL5026SL,2 dr SDLT220,RM Libr(graphite) Rackmount library with two SDLT110/220 dri	21,375.00	24.00%	$	16,245.00	21375	24.00%	$ 16,245.00
Tape Auto & Options - Business	304826-B21	HP	304826-B21	MSL Tape Library Rackmount Kit For use with MSL5000 or MSL6000 tape libraries; system	523.00	24.00%	$	397.48	523	24.00%	$ 397.48
Tape Auto & Options - Business	330728-B21	HP	330728-B21	MSL e1200-160 Fibre Card Kit 1 x 2 embedded Fibre Channel to SCSI controller. 1 LC Fib	6,650.00	24.00%	$	5,054.00	6650	24.00%	$ 5,054.00
Tape Auto & Options - Business	330729-B21	HP	330729-B21	MSL6000 Ultrium 460 Drive Upgrade Kit For use with MSL tape libraries.	9,177.00	24.00%	$	6,974.52	9177	24.00%	$ 6,974.52
Tape Auto & Options - Business	330731-B21	HP	330731-B21	MSL6030 0-dr, Ultrium 460, LVDS, RM Lib Tape library with 0 drives, low voltage differentia	8,549.00	24.00%	$	6,497.24	8549	24.00%	$ 6,497.24
Tape Auto & Options - Business	330731-B22	HP	330731-B22	MSL6030 1-dr, Ultrium 460, LVDS, RM Lib Tape library with 1 Ultrium 460 drive, low voltag	15,609.00	24.00%	$	11,862.84	15609	24.00%	$ 11,862.84
Tape Auto & Options - Business	330731-B23	HP	330731-B23	MSL6030 2-dr, Ultrium 460, LVDS, RM Lib Tape library with 2 Ultrium 460 tape drives, low	24,786.00	24.00%	$	18,837.36	24786	24.00%	$ 18,837.36
Tape Auto & Options - Business	330731-B24	HP	330731-B24	MSL6030 1-dr, Ultrium 460, Fibre, RM Lib Tape library with 1 Ultrium 460 drive, embedded	22,259.00	24.00%	$	16,916.84	22259	24.00%	$ 16,916.84
Tape Auto & Options - Business	330731-B25	HP	330731-B25	MSL6030 2-dr, Ultrium 460, Fibre, RM Lib Tape library with 2 Ultrium 460 drives, embedde	31,436.00	24.00%	$	23,891.36	31436	24.00%	$ 23,891.36
Tape Auto & Options - Business	330788-B21	HP	330788-B21	MSL6030 1-dr, Ultrium 460, LVDS, TT Lib Tape library with 1 Ultrium 460 drive, low voltag	15,609.00	24.00%	$	11,862.84	15609	24.00%	$ 11,862.84
Tape Auto & Options - Business	330788-B22	HP	330788-B22	MSL6030 2-dr, Ultrium 460, LVDS, TT Lib Tape library with 2 Ultrium 460 drives, low volta	24,786.00	24.00%	$	18,837.36	24786	24.00%	$ 18,837.36
Tape Auto & Options - Business	330815-B21	HP	330815-B21	SSL1016 DLT1 Tape Autoloader 1 drive, 16 slots and a bar code reader. LVDS VHDIC co	6,315.00	24.00%	$	4,799.40	6315	24.00%	$ 4,799.40
Tape Auto & Options - Business	330816-B21	HP	330816-B21	SSL1016 SDLT160/320 Tape Autoloader 1 drive, 16 slots and a bar code reader. LVDS VH	10,925.00	24.00%	$	8,303.00	10925	24.00%	$ 8,303.00
Tape Auto & Options - Business	330818-B21	HP	330818-B21	SSL1016 SDLT160/320 Drive Upgrade Kit SDLT160/320 upgrade kit for SSL1016 DLT1 ta	6,774.00	24.00%	$	5,148.24	6774	24.00%	$ 5,148.24
Tape Auto & Options - Business	330821-B21	HP	330821-B21	HP SSL1016 Ultrium 460 tape autoloader One Ultrium 460 drive, 16 slot and a bar code rea	10,925.00	24.00%	$	8,303.00	10925	24.00%	$ 8,303.00
Tape Auto & Options - Business	330823-B21	HP	330823-B21	HP SSL1016 Ultrium 460 magazine kit Eight slot magazine kit for use with the SSL1016 Ult	950.00	24.00%	$	722.00	950	24.00%	$ 722.00
Tape Auto & Options - Business	331195-B21	HP	331195-B21	MSL6060 2-dr, Ultrium 460, LVDS, TT Lib Tape library with 2 Ultrium 460 drives, low voltag	31,217.00	24.00%	$	23,724.92	31217	24.00%	$ 23,724.92
Tape Auto & Options - Business	331196-B21	HP	331196-B21	MSL6060 2-dr, Ultrium 460, LVDS, RM Lib Tape library with 2 Ultrium 460 tape drives, low	31,217.00	24.00%	$	23,724.92	31217	24.00%	$ 23,724.92
Tape Auto & Options - Business	331196-B22	HP	331196-B22	MSL6060 2-dr, Ultrium 460, Fibre, RM Lib Tape library with 2 Ultrium 460 drives, embedde	37,867.00	24.00%	$	28,778.92	37867	24.00%	$ 28,778.92
Tape Auto & Options - Business	331196-B23	HP	331196-B23	MSL6060 0-dr, Ultrium 460, LVDS, RM Lib Tape library with 0 drives, low voltage differentia	17,098.00	24.00%	$	12,994.48	17098	24.00%	$ 12,994.48
Tape Auto & Options - Business	344257-B21	HP	344257-B21	HP fan for full-height tape drives to be installed in an ML530 or ML570 rackmount server.	29.00	24.00%	$	22.04	29	24.00%	$ 22.04
Tape Auto & Options - Business	350544-B21	HP	350544-B21	HP StorageWorks Rackmount Ultrium 215 Ta	2,564.00	24.00%	$	1,948.64	2564	24.00%	$ 1,948.64
Tape Auto & Options - Business	350545-B21	HP	350545-B21	HP StorageWorks Rackmount Ultrium 230 Ta	3,799.00	24.00%	$	2,887.24	3799	24.00%	$ 2,887.24
Tape Auto & Options - Business	350546-B21	HP	350546-B21	HP StorageWorks Rackmount Ultrium 460 Ta	5,747.00	24.00%	$	4,367.72	5747	24.00%	$ 4,367.72
Tape Auto & Options - Business	402371-B21	HP	402371-B21	AIT 35G tape w/mc 5pk all AIT, 35GB Cassette W/MIC (5 Pack)	333.00	24.00%	$	253.08	333	24.00%	$ 253.08
Tape Auto & Options - Business	402374-B21	HP	402374-B21	AIT Cleaning Tape ALL AIT Cleaning Cassette	31.00	24.00%	$	23.56	31	24.00%	$ 23.56

Tape Auto & Options - Business	AA927A	HP	AA927A	HP StorageWorks 1/8 Ultrium 460 autoldr 1 Ultrium 460 drive, 8 slots, comes with Data Pro	7,979.00	24.00%	$	6,064.04	7979	24.00%	$ 6,064.04
Tape Storage Drives - Business	146196-B22	HP	146196-B22	DLT 4080 Drive, INT CRB ALL DLT 40/80 Internal Tape Drive - Carbon	2,184.00	24.00%	$	1,659.84	2184	24.00%	$ 1,659.84
Tape Storage Drives - Business	146197-B23	HP	146197-B23	DLT 40/80GB DR External CRB ALL - Carbon	2,469.00	24.00%	$	1,876.44	2469	24.00%	$ 1,876.44
Tape Storage Drives - Business	157766-B22	HP	157766-B22	AIT 50100 Internal Tape Drive 50GB Internal Tape Drive - Carbon	1,899.00	24.00%	$	1,443.24	1899	24.00%	$ 1,443.24
Tape Storage Drives - Business	157767-002	HP	157767-002	AIT 50100 DRV, Ext CR US AIT 50 GB External Tape Drive - Carbon	2,184.00	24.00%	$	1,659.84	2184	24.00%	$ 1,659.84
Tape Storage Drives - Business	192103-002	HP	192103-002	SDLT 110 Drive, EXT CRB US SDLT 110/220 GB External Tape Drive - Carbon	4,464.00	24.00%	$	3,392.64	4464	24.00%	$ 3,392.64
Tape Storage Drives - Business	192106-B25	HP	192106-B25	SDLT 110 Drive, INT CRB ALL SDLT 110/220 GB Internal Tape Drive - Carbon	4,179.00	24.00%	$	3,176.04	4179	24.00%	$ 3,176.04
Tape Storage Drives - Business	215487-B21	HP	215487-B21	AIT 50Gb, Hot Plug	2,374.00	24.00%	$	1,804.24	2374	24.00%	$ 1,804.24
Tape Storage Drives - Business	216884-B21	HP	216884-B21	AIT 35GB LVD Internal Tape Drive	854.00	24.00%	$	649.04	854	24.00%	$ 649.04
Tape Storage Drives - Business	216885-001	HP	216885-001	35 AIT LVD Ext US AIT 35-Gigabyte LVD Tape Drive (External)	1,139.00	24.00%	$	865.64	1139	24.00%	$ 865.64
Tape Storage Drives - Business	216886-B21	HP	216886-B21	AIT 35GB LVD Hot Plug	1,329.00	24.00%	$	1,010.04	1329	24.00%	$ 1,010.04
Tape Storage Drives - Business	230430-B21	HP	230430-B21	SSL2020 AIT Bar Code Labels Kit AIT Bar Code Labels, Qty 50	47.00	24.00%	$	35.72	47	24.00%	$ 35.72
Tape Storage Drives - Business	246504-B21	HP	246504-B21	AIT 100 GB Media ALL AIT 100G Tape Cartridge 5PK	642.00	24.00%	$	487.92	642	24.00%	$ 487.92
Tape Storage Drives - Business	249160-001	HP	249160-001	AIT 100/200 GB Extrnl US AIT 100GB Tape Drive (External)	3,704.00	24.00%	$	2,815.04	3704	24.00%	$ 2,815.04
Tape Storage Drives - Business	249161-B21	HP	249161-B21	AIT 100/200 GB Ht Plg ALL AIT 100GB Hot-Plug Tape Drive	3,894.00	24.00%	$	2,959.44	3894	24.00%	$ 2,959.44
Tape Storage Drives - Business	249189-B21	HP	249189-B21	AIT 100/200 GB Intrnl ALL AIT 100GB Tape Drive (Internal)	3,419.00	24.00%	$	2,598.44	3419	24.00%	$ 2,598.44
Tape Storage Drives - Business	257319-001	HP	257319-001	SDLT 160/320 GB Extrn US SDLT 160/320 GB External Tape Drive	4,464.00	24.00%	$	3,392.64	4464	24.00%	$ 3,392.64
Tape Storage Drives - Business	257319-B21	HP	257319-B21	SDLT 160/320 GB Intrn ALL SDLT 160/320 GB Internal Tape Drive	4,179.00	24.00%	$	3,176.04	4179	24.00%	$ 3,176.04
Tape Storage Drives - Business	280129-B21	HP	280129-B21	DLT VS80 40/80 Intrnl ALL DLT VS 40/80 Tape Drive, Internal	1,282.00	24.00%	$	974.32	1282	24.00%	$ 974.32
Tape Storage Drives - Business	280129-B22	HP	280129-B22	DLT VS80 40/80 Extrnl ALL DLT VS 40/80 Tape Drive, External	1,519.00	24.00%	$	1,154.44	1519	24.00%	$ 1,154.44
Tape Storage Drives - Business	280349-001	HP	280349-001	HP StorageWorks AIT 35GB Autoloadr RM US One AIT 35 GB drive, eight slots, rack mour	3,229.00	24.00%	$	2,454.04	3229	24.00%	$ 2,454.04
Tape Storage Drives - Business	292355-001	HP	292355-001	HP StorageWorks AIT 35GB Autoldr TT US One AIT 35 GB drive, eight slot, table top autol	3,372.00	24.00%	$	2,562.72	3372	24.00%	$ 2,562.72
Tape Storage Drives - Business	295513-B22	HP	295513-B22	12/24 DAT Drive Opal ALL 12/24-Gigabyte DAT Drive (Internal)	648.00	24.00%	$	492.48	648	24.00%	$ 492.48
Tape Storage Drives - Business	328215-001	HP	328215-001	SCSI, Diff. Cable/ 5m US Cable Kit - Wide Differential SCSI Cable, 5m	66.00	24.00%	$	50.16	66	24.00%	$ 50.16
Tape Storage Drives - Business	328215-002	HP	328215-002	SCSI Diff. Cable/ 10m US Cable Kit - Wide Differential SCSI Cable, 10m	92.00	24.00%	$	69.92	92	24.00%	$ 69.92
Tape Storage Drives - Business	328215-003	HP	328215-003	SCSI Diff. Cable/ 15m US Cable Kit - Wide Differential SCSI Cable, 15m	119.00	24.00%	$	90.44	119	24.00%	$ 90.44
Tape Storage Drives - Business	328215-004	HP	328215-004	SCSI Diff. Cable/ 20m US Cable Kit - Wide Differential SCSI Cable, 20m	146.00	24.00%	$	110.96	146	24.00%	$ 110.96
Tape Storage Drives - Business	337699-B21	HP	337699-B21	HP StorageWorks DLT VS 80 Internal The HP StorageWorks DLT VS 80 provides affordat	1,282.00	24.00%	$	974.32	1282	24.00%	$ 974.32
Tape Storage Drives - Business	337699-B22	HP	337699-B22	HP StorageWorks DLT VS 80 External NA The HP StorageWorks DLT VS 80 provides affo	1,519.00	24.00%	$	1,154.44	1519	24.00%	$ 1,154.44
Tape Storage Drives - Business	C5141FL	HP	C5141FL	HP DLT IV pre-labeled data crtg, 20pk	641.00	24.00%	$	487.16	641	24.00%	$ 487.16
Tape Storage Drives - Business	C7971AL	HP	C7971AL	HP Ultrium 1 pre-labeled data crtg, 20pk	819.00	24.00%	$	622.44	819	24.00%	$ 622.44
Tape Storage Drives - Business	C7972AL	HP	C7972AL	HP Ultrium 2 pre-labeled data crtg, 20pk	1,733.00	24.00%	$	1,317.08	1733	24.00%	$ 1,317.08
Tape Storage Drives - Business	C7980AL	HP	C7980AL	HP SDLT I pre-labeled data crtg, 20pk	1,445.00	24.00%	$	1,098.20	1445	24.00%	$ 1,098.20
Tape Storage Drives - Business	Q1525A	HP	Q1525A	HP DAT 72i Internal Tape Drive Proliant 72 GB (compressed) DAT 72 tape drive with OBD	1,044.00	24.00%	$	793.44	1044	24.00%	$ 793.44
Tape Storage Drives - Business	Q1527A	HP	Q1527A	HP DAT 72e Ext Tape Drive Proliant US 72 GB DAT 72 tape drive with OBDR for Proliant	1,187.00	24.00%	$	902.12	1187	24.00%	$ 902.12
Tape Storage Drives - Business	Q1529A	HP	Q1529A	HP DAT 72h hot plug for Proliant/Alpha 72GB (compressed) DAT 72 hot plug tape drive wi	1,519.00	24.00%	$	1,154.44	1519	24.00%	$ 1,154.44
Tape Storage Drives - Business	Q1543A	HP	Q1543A	HP Ultrium 215 internal (carbon) Half-height Ultrium 1 drive with 200 GB compressed capa	2,089.00	24.00%	$	1,587.64	2089	24.00%	$ 1,587.64
Tape Storage Drives - Business	Q1544A	HP	Q1544A	HP Ultrium 215 external (carbon),NA External half-height Ultrium 1 drive with 200 GB comp	2,327.00	24.00%	$	1,768.52	2327	24.00%	$ 1,768.52
Tape Storage Drives - Business	Q1546A	HP	Q1546A	HP DAT 40 Hot Plug Tape Drive 40 GB (compressed) hot plug tape drive with OBDR for H	1,234.00	24.00%	$	937.84	1234	24.00%	$ 937.84
Tape Storage Drives - Business	Q1547A	HP	Q1547A	HP DAT 24 Int Tape Drive for ProLiant 24 GB (compressed) DDS-3 tape drive with OBDR.	617.00	24.00%	$	468.92	617	24.00%	$ 468.92
Tape Storage Drives - Business	Q1550A	HP	Q1550A	HP DAT 40x6 Int Autoloader for ProLiant 6-slot DDS-4 autoloader with 40 GB capacity per	2,659.00	24.00%	$	2,020.84	2659	24.00%	$ 2,020.84
Tape Storage Drives - Business	Q1551A	HP	Q1551A	HP DAT40x6 Ext Autoloader US ProLiant 6-slot DDS-4 autoloader with 40 GB compressed	2,921.00	24.00%	$	2,219.96	2921	24.00%	$ 2,219.96
Tape Storage Drives - Business	Q1553A	HP	Q1553A	HP DAT 40 Int Tape Drive for ProLiant 40 GB (compressed) DDS-4 tape drive with OBDR.	759.00	24.00%	$	576.84	759	24.00%	$ 576.84
Tape Storage Drives - Business	Q1554A	HP	Q1554A	HP DAT 40 Ext Tape Drive US for ProLiant 40 GB (compressed) DDS-4 tape drive with OE	902.00	24.00%	$	685.52	902	24.00%	$ 685.52

Commonwealth of Virginia Enterprise Storage Devices
Attachment D - SERVICES - Price List

Supplier Name: Hewlett Packard
Submitted By: John Hagerty

Services Price List

Product Description Fields						Government Pricing			Academic Pricing		
Product Category	Your Product Number (if different than manuf. Product #)	Manufacturer	Manufacturer Product Number	Product Description	Pricing Description	Index Price	Percentage Discount	Net Price Offered to Commonwealth	Index Price	Percentage Discount	Net Price Offered to Commonwealth
								$ -			$ -
	Priority										
	9x5 HW, 4-hr response										
	Next available HW engineer										
	9x5 SW support, 2-hr response,										
	License subscription, updates and										
	phone support for StorageWorks										
	ACS SW and platform kits. Phone			Price tier of hardware purchased							
	support for SANworks products										
								$ -			$ -
Maintenance	198235-002	HP	198235-002	$5K - $9,999	Covers 3 years	1006	24%	$ 764.56	1006	24%	$ 764.56
Maintenance	198236-002	HP	198236-002	$10K - $14,999	Covers 3 years	1676	24%	$ 1,273.76	1676	24%	$ 1,273.76
Maintenance	198237-002	HP	198237-002	$15K - $19,999	Covers 3 years	2346	24%	$ 1,782.96	2346	24%	$ 1,782.96
Maintenance	198238-002	HP	198238-002	$20K - $24,999	Covers 3 years	3017	24%	$ 2,292.92	3017	24%	$ 2,292.92
Maintenance	198239-002	HP	198239-002	$25K - $29,999	Covers 3 years	3688	24%	$ 2,802.88	3688	24%	$ 2,802.88
Maintenance	198240-002	HP	198240-002	$30K - $34,999	Covers 3 years	4358	24%	$ 3,312.08	4358	24%	$ 3,312.08
Maintenance	198241-002	HP	198241-002	$35K - $39,999	Covers 3 years	5029	24%	$ 3,822.04	5029	24%	$ 3,822.04
Maintenance	198242-002	HP	198242-002	$40K - $44,999	Covers 3 years	5699	24%	$ 4,331.24	5699	24%	$ 4,331.24
Maintenance	198243-002	HP	198243-002	$45K - $49,999	Covers 3 years	6370	24%	$ 4,841.20	6370	24%	$ 4,841.20
Maintenance	198244-002	HP	198244-002	$50K - $59,999	Covers 3 years	7376	24%	$ 5,605.76	7376	24%	$ 5,605.76
Maintenance	198245-002	HP	198245-002	$60K - $69,999	Covers 3 years	8717	24%	$ 6,624.92	8717	24%	$ 6,624.92
Maintenance	198246-002	HP	198246-002	$70K - $79,999	Covers 3 years	10057	24%	$ 7,643.32	10057	24%	$ 7,643.32
Maintenance	198247-002	HP	198247-002	$80K - $89,999	Covers 3 years	11399	24%	$ 8,663.24	11399	24%	$ 8,663.24
Maintenance	198248-002	HP	198248-002	$90K - $99,999	Covers 3 years	12739	24%	$ 9,681.64	12739	24%	$ 9,681.64
Maintenance	198249-002	HP	198249-002	$100K - $114,999	Covers 3 years	14416	24%	$ 10,956.16	14416	24%	$ 10,956.16
Maintenance	198250-002	HP	198250-002	$115K - $129,999	Covers 3 years	16427	24%	$ 12,484.52	16427	24%	$ 12,484.52
Maintenance	198251-002	HP	198251-002	$130K - $144,999	Covers 3 years	18439	24%	$ 14,013.64	18439	24%	$ 14,013.64
Maintenance	198252-002	HP	198252-002	$145K - $159,999	Covers 3 years	20450	24%	$ 15,542.00	20450	24%	$ 15,542.00
Maintenance	198253-002	HP	198253-002	$160K - $174,999	Covers 3 years	22462	24%	$ 17,071.12	22462	24%	$ 17,071.12
Maintenance	198254-002	HP	198254-002	$175K - $189,999	Covers 3 years	24474	24%	$ 18,600.24	24474	24%	$ 18,600.24
Maintenance	198255-002	HP	198255-002	$190K - $204,999	Covers 3 years	26485	24%	$ 20,128.60	26485	24%	$ 20,128.60
Maintenance	198256-002	HP	198256-002	$205K - $219,999	Covers 3 years	28497	24%	$ 21,657.72	28497	24%	$ 21,657.72
Maintenance	198257-002	HP	198257-002	$220K - $234,999	Covers 3 years	30508	24%	$ 23,186.08	30508	24%	$ 23,186.08
Maintenance	198258-002	HP	198258-002	$235K - $249,999	Covers 3 years	32520	24%	$ 24,715.20	32520	24%	$ 24,715.20
Maintenance	198259-002	HP	198259-002	$250K - $274,999	Covers 3 years	35202	24%	$ 26,753.52	35202	24%	$ 26,753.52
Maintenance	198260-002	HP	198260-002	$275K - $299,999	Covers 3 years	38554	24%	$ 29,301.04	38554	24%	$ 29,301.04
Maintenance	198261-002	HP	198261-002	$300K - $324,999	Covers 3 years	41907	24%	$ 31,849.32	41907	24%	$ 31,849.32
Maintenance	198262-002	HP	198262-002	$325K - $349,999	Covers 3 years	45259	24%	$ 34,396.84	45259	24%	$ 34,396.84
Maintenance	198263-002	HP	198263-002	$350K - $374,999	Covers 3 years	48612	24%	$ 36,945.12	48612	24%	$ 36,945.12
Maintenance	198264-002	HP	198264-002	$375K - $399,999	Covers 3 years	51964	24%	$ 39,492.64	51964	24%	$ 39,492.64
Maintenance	198265-002	HP	198265-002	$400K - $424,999	Covers 3 years	55317	24%	$ 42,040.92	55317	24%	$ 42,040.92
Maintenance	198266-002	HP	198266-002	$425K - $449,999	Covers 3 years	58669	24%	$ 44,588.44	58669	24%	$ 44,588.44
Maintenance	198267-002	HP	198267-002	$450K - $474,999	Covers 3 years	62022	24%	$ 47,136.72	62022	24%	$ 47,136.72
Maintenance	198268-002	HP	198268-002	$475K - $499,999	Covers 3 years	65374	24%	$ 49,684.24	65374	24%	$ 49,684.24
Maintenance	198269-002	HP	198269-002	$500K - $549,999	Covers 3 years	70404	24%	$ 53,507.04	70404	24%	$ 53,507.04
Maintenance	198270-002	HP	198270-002	$550K - $599,999	Covers 3 years	77109	24%	$ 58,602.84	77109	24%	$ 58,602.84
Maintenance	198271-002	HP	198271-002	$600K - $649,999	Covers 3 years	83814	24%	$ 63,698.64	83814	24%	$ 63,698.64
Maintenance	198272-002	HP	198272-002	$650K - $699,999	Covers 3 years	90519	24%	$ 68,794.44	90519	24%	$ 68,794.44
Maintenance	198273-002	HP	198273-002	$700K - $749,999	Covers 3 years	97224	24%	$ 73,890.24	97224	24%	$ 73,890.24
Maintenance	198274-002	HP	198274-002	$750K - $799,999	Covers 3 years	103929	24%	$ 78,986.04	103929	24%	$ 78,986.04
Maintenance	198275-002	HP	198275-002	$800K - $849,999	Covers 3 years	110634	24%	$ 84,081.84	110634	24%	$ 84,081.84
Maintenance	198276-002	HP	198276-002	$850K - $899,999	Covers 3 years	117340	24%	$ 89,178.40	117340	24%	$ 89,178.40
Maintenance	198277-002	HP	198277-002	$900K - $949,999	Covers 3 years	124045	24%	$ 94,274.20	124045	24%	$ 94,274.20
Maintenance	198278-002	HP	198278-002	$950K - $999,999	Covers 3 years	130750	24%	$ 99,370.00	130750	24%	$ 99,370.00
Maintenance	198279-002	HP	198279-002	$1M - $1,099,999	Covers 3 years	140807	24%	$ 107,013.32	140807	24%	$ 107,013.32
Maintenance	198280-002	HP	198280-002	$1.1M - $1,199,999	Covers 3 years	154217	24%	$ 117,204.92	154217	24%	$ 117,204.92
Maintenance	198281-002	HP	198281-002	$1.2M - $1,299,999	Covers 3 years	167627	24%	$ 127,396.52	167627	24%	$ 127,396.52
Maintenance	198282-002	HP	198282-002	$1.3M - $1,399,999	Covers 3 years	181037	24%	$ 137,588.12	181037	24%	$ 137,588.12
Maintenance	198283-002	HP	198283-002	$1.4M - $1,499,999	Covers 3 years	194448	24%	$ 147,780.48	194448	24%	$ 147,780.48
Maintenance	198284-002	HP	198284-002	$1.5M - $1,599,999	Covers 3 years	207859	24%	$ 157,972.84	207859	24%	$ 157,972.84
Maintenance	198285-002	HP	198285-002	$1.6M - $1,699,999	Covers 3 years	221269	24%	$ 168,164.44	221269	24%	$ 168,164.44
Maintenance	198286-002	HP	198286-002	$1.7M - $1,799,999	Covers 3 years	234679	24%	$ 178,356.04	234679	24%	$ 178,356.04
Maintenance	198287-002	HP	198287-002	$1.8M - $1,899,999	Covers 3 years	248089	24%	$ 188,547.64	248089	24%	$ 188,547.64
Maintenance	198288-002	HP	198288-002	$1.9M - $1,999,999	Covers 3 years	261499	24%	$ 198,739.24	261499	24%	$ 198,739.24
								$ -			$ -
								$ -			$ -
	Priority 24							$ -			$ -
	24x7 HW, 4-hr response							$ -			$ -
	Named HW engineer							$ -			$ -
	24x7 SW support, 2-hr response,							$ -			$ -
	License subscription, updates and							$ -			$ -
	phone support for StorageWorks							$ -			$ -
	ACS SW and platform kits. Phone							$ -			$ -
	support for SANworks products			Price tier of hardware purchased				$ -			$ -
								$ -			$ -
Maintenance	195062-002	HP	195062-002	$5K - $9,999	Covers 3 years	1376	24%	$ 1,045.76	1376	24%	$ 1,045.76

Maintenance	195063-002	HP	195063-002	$10K - $14,999	Covers 3 years	2294	24%	$ 1,743.44	2294	24%	$ 1,743.44
Maintenance	195064-002	HP	195064-002	$15K - $19,999	Covers 3 years	3212	24%	$ 2,441.12	3212	24%	$ 2,441.12
Maintenance	195065-002	HP	195065-002	$20K - $24,999	Covers 3 years	4130	24%	$ 3,138.80	4130	24%	$ 3,138.80
Maintenance	195066-002	HP	195066-002	$25K - $29,999	Covers 3 years	5048	24%	$ 3,836.48	5048	24%	$ 3,836.48
Maintenance	195067-002	HP	195067-002	$30K - $34,999	Covers 3 years	5966	24%	$ 4,534.16	5966	24%	$ 4,534.16
Maintenance	195068-002	HP	195068-002	$35K - $39,999	Covers 3 years	6883	24%	$ 5,231.08	6883	24%	$ 5,231.08
Maintenance	195069-002	HP	195069-002	$40K - $44,999	Covers 3 years	7801	24%	$ 5,928.76	7801	24%	$ 5,928.76
Maintenance	195070-002	HP	195070-002	$45K - $49,999	Covers 3 years	8719	24%	$ 6,626.44	8719	24%	$ 6,626.44
Maintenance	195071-002	HP	195071-002	$50K - $59,999	Covers 3 years	10096	24%	$ 7,672.96	10096	24%	$ 7,672.96
Maintenance	195072-002	HP	195072-002	$60K - $69,999	Covers 3 years	11932	24%	$ 9,068.32	11932	24%	$ 9,068.32
Maintenance	195073-002	HP	195073-002	$70K - $79,999	Covers 3 years	13768	24%	$ 10,463.68	13768	24%	$ 10,463.68
Maintenance	195074-002	HP	195074-002	$80K - $89,999	Covers 3 years	15603	24%	$ 11,858.28	15603	24%	$ 11,858.28
Maintenance	195075-002	HP	195075-002	$90K - $99,999	Covers 3 years	17438	24%	$ 13,252.88	17438	24%	$ 13,252.88
Maintenance	195076-002	HP	195076-002	$100K - $114,999	Covers 3 years	19733	24%	$ 14,997.08	19733	24%	$ 14,997.08
Maintenance	195077-002	HP	195077-002	$115K - $129,999	Covers 3 years	22487	24%	$ 17,090.12	22487	24%	$ 17,090.12
Maintenance	195078-002	HP	195078-002	$130K - $144,999	Covers 3 years	25240	24%	$ 19,182.40	25240	24%	$ 19,182.40
Maintenance	195079-002	HP	195079-002	$145K - $159,999	Covers 3 years	27994	24%	$ 21,275.44	27994	24%	$ 21,275.44
Maintenance	195080-002	HP	195080-002	$160K - $174,999	Covers 3 years	30748	24%	$ 23,368.48	30748	24%	$ 23,368.48
Maintenance	195081-002	HP	195081-002	$175K - $189,999	Covers 3 years	33501	24%	$ 25,460.76	33501	24%	$ 25,460.76
Maintenance	195082-002	HP	195082-002	$190K - $204,999	Covers 3 years	36254	24%	$ 27,553.04	36254	24%	$ 27,553.04
Maintenance	195083-002	HP	195083-002	$205K - $219,999	Covers 3 years	39007	24%	$ 29,645.32	39007	24%	$ 29,645.32
Maintenance	195084-002	HP	195084-002	$220K - $234,999	Covers 3 years	41761	24%	$ 31,738.36	41761	24%	$ 31,738.36
Maintenance	195085-002	HP	195085-002	$235K - $249,999	Covers 3 years	44514	24%	$ 33,830.64	44514	24%	$ 33,830.64
Maintenance	195086-002	HP	195086-002	$250K - $274,999	Covers 3 years	48186	24%	$ 36,621.36	48186	24%	$ 36,621.36
Maintenance	195087-002	HP	195087-002	$275K - $299,999	Covers 3 years	52775	24%	$ 40,109.00	52775	24%	$ 40,109.00
Maintenance	195088-002	HP	195088-002	$300K - $324,999	Covers 3 years	57364	24%	$ 43,596.64	57364	24%	$ 43,596.64
Maintenance	195089-002	HP	195089-002	$325K - $349,999	Covers 3 years	61954	24%	$ 47,085.04	61954	24%	$ 47,085.04
Maintenance	195090-002	HP	195090-002	$350K - $374,999	Covers 3 years	66543	24%	$ 50,572.68	66543	24%	$ 50,572.68
Maintenance	195091-002	HP	195091-002	$375K - $399,999	Covers 3 years	71132	24%	$ 54,060.32	71132	24%	$ 54,060.32
Maintenance	195092-002	HP	195092-002	$400K - $424,999	Covers 3 years	75721	24%	$ 57,547.96	75721	24%	$ 57,547.96
Maintenance	195093-002	HP	195093-002	$425K - $449,999	Covers 3 years	80310	24%	$ 61,035.60	80310	24%	$ 61,035.60
Maintenance	195094-002	HP	195094-002	$450K - $474,999	Covers 3 years	84899	24%	$ 64,523.24	84899	24%	$ 64,523.24
Maintenance	195095-002	HP	195095-002	$475K - $499,999	Covers 3 years	89488	24%	$ 68,010.88	89488	24%	$ 68,010.88
Maintenance	195096-002	HP	195096-002	$500K - $549,999	Covers 3 years	96373	24%	$ 73,243.48	96373	24%	$ 73,243.48
Maintenance	195097-002	HP	195097-002	$550K - $599,999	Covers 3 years	105550	24%	$ 80,218.00	105550	24%	$ 80,218.00
Maintenance	195098-002	HP	195098-002	$600K - $649,999	Covers 3 years	114729	24%	$ 87,194.04	114729	24%	$ 87,194.04
Maintenance	195099-002	HP	195099-002	$650K - $699,999	Covers 3 years	123907	24%	$ 94,169.32	123907	24%	$ 94,169.32
Maintenance	195100-002	HP	195100-002	$700K - $749,999	Covers 3 years	133086	24%	$ 101,145.36	133086	24%	$ 101,145.36
Maintenance	195101-002	HP	195101-002	$750K - $799,999	Covers 3 years	142263	24%	$ 108,119.88	142263	24%	$ 108,119.88
Maintenance	195102-002	HP	195102-002	$800K - $849,999	Covers 3 years	151442	24%	$ 115,095.92	151442	24%	$ 115,095.92
Maintenance	195103-002	HP	195103-002	$850K - $899,999	Covers 3 years	160620	24%	$ 122,071.20	160620	24%	$ 122,071.20
Maintenance	195104-002	HP	195104-002	$900K - $949,999	Covers 3 years	169799	24%	$ 129,047.24	169799	24%	$ 129,047.24
Maintenance	195105-002	HP	195105-002	$950K - $999,999	Covers 3 years	178976	24%	$ 136,021.76	178976	24%	$ 136,021.76
Maintenance	195106-002	HP	195106-002	$1M - $1,099,999	Covers 3 years	192744	24%	$ 146,485.44	192744	24%	$ 146,485.44
Maintenance	195107-002	HP	195107-002	$1.1M - $1,199,999	Covers 3 years	211101	24%	$ 160,436.76	211101	24%	$ 160,436.76
Maintenance	195108-002	HP	195108-002	$1.2M - $1,299,999	Covers 3 years	229457	24%	$ 174,387.32	229457	24%	$ 174,387.32
Maintenance	195109-002	HP	195109-002	$1.3M - $1,399,999	Covers 3 years	247814	24%	$ 188,338.64	247814	24%	$ 188,338.64
Maintenance	195110-002	HP	195110-002	$1.4M - $1,499,999	Covers 3 years	266170	24%	$ 202,289.20	266170	24%	$ 202,289.20
Maintenance	195111-002	HP	195111-002	$1.5M - $1,599,999	Covers 3 years	284527	24%	$ 216,240.52	284527	24%	$ 216,240.52
Maintenance	195112-002	HP	195112-002	$1.6M - $1,699,999	Covers 3 years	302884	24%	$ 230,191.84	302884	24%	$ 230,191.84
Maintenance	195113-002	HP	195113-002	$1.7M - $1,799,999	Covers 3 years	321241	24%	$ 244,143.16	321241	24%	$ 244,143.16
Maintenance	195114-002	HP	195114-002	$1.8M - $1,899,999	Covers 3 years	339598	24%	$ 258,094.48	339598	24%	$ 258,094.48
Maintenance	195115-002	HP	195115-002	$1.9M - $1,999,999	Covers 3 years	357954	24%	$ 272,045.04	357954	24%	$ 272,045.04
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								$ -			$ -
		Priority Silver						$ -			$ -
		24x7 HW, 4-hr response,						$ -			$ -
		Named HW engineer						$ -			$ -
		24x7 SW support, 1-hr response						$ -			$ -
		M-F, 8AM-5PM, local time						$ -			$ -
		2-hr response remaining hours						$ -			$ -
		Technical Account Manager						$ -			$ -
		License subscription, updates and phone						$ -			$ -
		support for StorageWorks ACS SW						$ -			$ -
		and platform kits. Phone support for						$ -			$ -
		SANworks products, Technical Newsletter						$ -			$ -
		Service Activity Review						$ -			$ -
				Price tier of hardware purchased				$ -			$ -
								$ -			$ -
Maintenance	196851-002	HP	196851-002	$5K - $9,999	Covers 3 years	1698	24%	$ 1,290.48	1698	24%	$ 1,290.48
Maintenance	196852-002	HP	196852-002	$10K - $14,999	Covers 3 years	2830	24%	$ 2,150.80	2830	24%	$ 2,150.80
Maintenance	196853-002	HP	196853-002	$15K - $19,999	Covers 3 years	3963	24%	$ 3,011.88	3963	24%	$ 3,011.88
Maintenance	196854-002	HP	196854-002	$20K - $24,999	Covers 3 years	5095	24%	$ 3,872.20	5095	24%	$ 3,872.20
Maintenance	196855-002	HP	196855-002	$25K - $29,999	Covers 3 years	6227	24%	$ 4,732.52	6227	24%	$ 4,732.52
Maintenance	196856-002	HP	196856-002	$30K - $34,999	Covers 3 years	7359	24%	$ 5,592.84	7359	24%	$ 5,592.84
Maintenance	196857-002	HP	196857-002	$35K - $39,999	Covers 3 years	8491	24%	$ 6,453.16	8491	24%	$ 6,453.16
Maintenance	196858-002	HP	196858-002	$40K - $44,999	Covers 3 years	9623	24%	$ 7,313.48	9623	24%	$ 7,313.48
Maintenance	196859-002	HP	196859-002	$45K - $49,999	Covers 3 years	10756	24%	$ 8,174.56	10756	24%	$ 8,174.56
Maintenance	196860-002	HP	196860-002	$50K - $59,999	Covers 3 years	12454	24%	$ 9,465.04	12454	24%	$ 9,465.04
Maintenance	196861-002	HP	196861-002	$60K - $69,999	Covers 3 years	14718	24%	$ 11,185.68	14718	24%	$ 11,185.68
Maintenance	196862-002	HP	196862-002	$70K - $79,999	Covers 3 years	16982	24%	$ 12,906.32	16982	24%	$ 12,906.32
Maintenance	196863-002	HP	196863-002	$80K - $89,999	Covers 3 years	19247	24%	$ 14,627.72	19247	24%	$ 14,627.72
Maintenance	196864-002	HP	196864-002	$90K - $99,999	Covers 3 years	21512	24%	$ 16,349.12	21512	24%	$ 16,349.12
Maintenance	196865-002	HP	196865-002	$100K - $114,999	Covers 3 years	24342	24%	$ 18,499.92	24342	24%	$ 18,499.92
Maintenance	196866-002	HP	196866-002	$115K - $129,999	Covers 3 years	27738	24%	$ 21,080.88	27738	24%	$ 21,080.88
Maintenance	196867-002	HP	196867-002	$130K - $144,999	Covers 3 years	31135	24%	$ 23,662.60	31135	24%	$ 23,662.60
Maintenance	196868-002	HP	196868-002	$145K - $159,999	Covers 3 years	34531	24%	$ 26,243.56	34531	24%	$ 26,243.56
Maintenance	196869-002	HP	196869-002	$160K - $174,999	Covers 3 years	37928	24%	$ 28,825.28	37928	24%	$ 28,825.28
Maintenance	196870-002	HP	196870-002	$175K - $189,999	Covers 3 years	41324	24%	$ 31,406.24	41324	24%	$ 31,406.24

Maintenance	196871-002	HP	196871-002	$190K - $204,999	Covers 3 years	44721	24%	$	33,987.96	44721	24%	$ 33,987.96
Maintenance	196872-002	HP	196872-002	$205K - $219,999	Covers 3 years	48117	24%	$	36,568.92	48117	24%	$ 36,568.92
Maintenance	196873-002	HP	196873-002	$220K - $234,999	Covers 3 years	51514	24%	$	39,150.64	51514	24%	$ 39,150.64
Maintenance	196874-002	HP	196874-002	$235K - $249,999	Covers 3 years	54910	24%	$	41,731.60	54910	24%	$ 41,731.60
Maintenance	197753-002	HP	197753-002	$250K - $274,999	Covers 3 years	54439	24%	$	41,373.64	54439	24%	$ 41,373.64
Maintenance	197754-002	HP	197754-002	$275K - $299,999	Covers 3 years	65099	24%	$	49,475.24	65099	24%	$ 49,475.24
Maintenance	197755-002	HP	197755-002	$300K - $324,999	Covers 3 years	70761	24%	$	53,778.36	70761	24%	$ 53,778.36
Maintenance	197756-002	HP	197756-002	$325K - $349,999	Covers 3 years	76422	24%	$	58,080.72	76422	24%	$ 58,080.72
Maintenance	197757-002	HP	197757-002	$350K - $374,999	Covers 3 years	82083	24%	$	62,383.08	82083	24%	$ 62,383.08
Maintenance	197758-002	HP	197758-002	$375K - $399,999	Covers 3 years	87743	24%	$	66,684.68	87743	24%	$ 66,684.68
Maintenance	197759-002	HP	197759-002	$400K - $424,999	Covers 3 years	93404	24%	$	70,987.04	93404	24%	$ 70,987.04
Maintenance	197760-002	HP	197760-002	$425K - $449,999	Covers 3 years	99065	24%	$	75,289.40	99065	24%	$ 75,289.40
Maintenance	197761-002	HP	197761-002	$450K - $474,999	Covers 3 years	104726	24%	$	79,591.76	104726	24%	$ 79,591.76
Maintenance	197762-002	HP	197762-002	$475K - $499,999	Covers 3 years	110386	24%	$	83,893.36	110386	24%	$ 83,893.36
Maintenance	197763-002	HP	197763-002	$500K - $549,999	Covers 3 years	118879	24%	$	90,348.04	118879	24%	$ 90,348.04
Maintenance	197764-002	HP	197764-002	$550K - $599,999	Covers 3 years	130200	24%	$	98,952.00	130200	24%	$ 98,952.00
Maintenance	197765-002	HP	197765-002	$600K - $649,999	Covers 3 years	141522	24%	$	107,556.72	141522	24%	$ 107,556.72
Maintenance	197766-002	HP	197766-002	$650K - $699,999	Covers 3 years	152843	24%	$	116,160.68	152843	24%	$ 116,160.68
Maintenance	197767-002	HP	197767-002	$700K - $749,999	Covers 3 years	164166	24%	$	124,766.16	164166	24%	$ 124,766.16
Maintenance	197768-002	HP	197768-002	$750K - $799,999	Covers 3 years	175487	24%	$	133,370.12	175487	24%	$ 133,370.12
Maintenance	197769-002	HP	197769-002	$800K - $849,999	Covers 3 years	186809	24%	$	141,974.84	186809	24%	$ 141,974.84
Maintenance	197770-002	HP	197770-002	$850K - $899,999	Covers 3 years	198130	24%	$	150,578.80	198130	24%	$ 150,578.80
Maintenance	197771-002	HP	197771-002	$900K - $949,999	Covers 3 years	209452	24%	$	159,183.52	209452	24%	$ 159,183.52
Maintenance	197772-002	HP	197772-002	$950K - $999,999	Covers 3 years	220774	24%	$	167,788.24	220774	24%	$ 167,788.24
Maintenance	197773-002	HP	197773-002	$1M - $1,099,999	Covers 3 years	237756	24%	$	180,694.56	237756	24%	$ 180,694.56
Maintenance	197774-002	HP	197774-002	$1.1M - $1,199,999	Covers 3 years	260400	24%	$	197,904.00	260400	24%	$ 197,904.00
Maintenance	197775-002	HP	197775-002	$1.2M - $1,299,999	Covers 3 years	283043	24%	$	215,112.68	283043	24%	$ 215,112.68
Maintenance	197776-002	HP	197776-002	$1.3M - $1,399,999	Covers 3 years	305687	24%	$	232,322.12	305687	24%	$ 232,322.12
Maintenance	196755-002	HP	196755-002	$1.4M - $1,499,999	Covers 3 years	328330	24%	$	249,530.80	328330	24%	$ 249,530.80
Maintenance	196756-002	HP	196756-002	$1.5M - $1,599,999	Covers 3 years	350974	24%	$	266,740.24	350974	24%	$ 266,740.24
Maintenance	196757-002	HP	196757-002	$1.6M - $1,699,999	Covers 3 years	373617	24%	$	283,948.92	373617	24%	$ 283,948.92
Maintenance	196758-002	HP	196758-002	$1.7M - $1,799,999	Covers 3 years	396261	24%	$	301,158.36	396261	24%	$ 301,158.36
Maintenance	196759-002	HP	196759-002	$1.8M - $1,899,999	Covers 3 years	418904	24%	$	318,367.04	418904	24%	$ 318,367.04
Maintenance	196760-002	HP	196760-002	$1.9M - $1,999,999	Covers 3 years	441548	24%	$	335,576.48	441548	24%	$ 335,576.48
								$	-			$ -
				Hardware price range				$	-			$ -
Installation Services	285212-002	HP	285212-002	$50,000 - $189,999	One time fee	$13,050	24%	$	9,918.00	$13,050	24%	$ 9,918.00
Installation Services	285213-002	HP	285213-002	$190,000 - $299,999	One time fee	$17,400	24%	$	13,224.00	$17,400	24%	$ 13,224.00
Installation Services	285214-002	HP	285214-002	$300,00 - $399,999	One time fee	$21,750	24%	$	16,530.00	$21,750	24%	$ 16,530.00
Installation Services	285215-002	HP	285215-002	$400,000 - $499,999	One time fee	$26,100	24%	$	19,836.00	$26,100	24%	$ 19,836.00
Installation Services	285216-002	HP	285216-002	$500,000 - $699,999	One time fee	$34,800	24%	$	26,448.00	$34,800	24%	$ 26,448.00
Installation Services	285217-002	HP	285217-002	$700,000 - $899,999	One time fee	$43,500	24%	$	33,060.00	$43,500	24%	$ 33,060.00
Installation Services	285218-002	HP	285218-002	$900,000 - $1,099,999	One time fee	$52,200	24%	$	39,672.00	$52,200	24%	$ 39,672.00
Installation Services	285219-002	HP	285219-002	$1,100,000 - $1,299,999	One time fee	$60,900	24%	$	46,284.00	$60,900	24%	$ 46,284.00

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Exhibit E36

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