Commonwealth of Virginia
Virginia Information Technologies Agency

VaPP ENTERPRISE STORAGE DEVICES

Date:	April 27, 2006
Contract #:	VA-040330-EMC
Authorized User:	State Agencies, Institutions and Other Public Bodies
Contractor:	EMC Corporation 4480 Cox Road Richmond, VA 23060
FIN:	04-2680009
Contact Person:	Chuck Pollard Phone: 804-935-5821 Fax: 804-270-2413 Email: pollard_chuck@emc.com Website: http://www.emc.com
Contract Price List:	See Attachment C
Term:	June 1, 2006 – May 31, 2007
Delivery:	21 Days ARO
Shipping:	FOB Destination
Payment:	Net 30 days

For Additional Information, Please Contact:

John Tackley
IT Acquisition Manager
Phone: 804-371-5930
E-Mail: john.tackley@vita.virginia.gov
Fax: 804-371-5969

NOTES: Individual Commonwealth of Virginia employees are not authorized to purchase equipment or services for their personal use from this Contract.

For updates, please visit our Website at http://www.vita.virginia.gov/procurement/procurement.cfm

CONTRACT #VA-040330-EMC

CONTRACT CHANGE LOG

Change No.	Description of Change	Effective Date
1	Extends contract term	6/1/06

VITA: Prior review and approval by the Virginia Information Technologies Agency (VITA) is required for purchases in excess of $100,000.00 for State Agencies and Institutions only.

COMMONWEALTH *of* VIRGINIA

CIO of the Commonwealth
Email: lem.stewart@vita.virginia.gov
Lemuel C. Stewart, Jr.

VIRGINIA INFORMATION TECHNOLOGIES AGENCY
110 S. Seventh Street
Richmond, Virginia 23219
(804) 371-5000

TDD VOICE -TEL. NO.
711

April 11, 2006

VIA EMAIL

TO: EMC Corporation

RE: VA-040330-EMC

Please consider this correspondence your notification of the Commonwealth's extension of the above referenced contract, in accordance with the Terms of the agreement.

The expiration of the agreement is now extended to May 31, 2007.

Regards,

John Tackley

Supply Chain Management

c: contract file

Virginia Information Technologies Agency

expect the best

SUPPLY CHAIN MANAGEMENT (SCM)

COMMONWEALTH of VIRGINIA

VIRGINIA INFORMATION TECHNOLOGIES AGENCY
SUPPLY CHAIN MANAGEMENT
110 SOUTH 7TH STREET
RICHMOND, VIRGINIA 23219

VITA STATEWIDE TERM CONTRACT: VA-040330-EMC

CONTRACTOR / PARTNER

COMPANY NAME:	EMC Corporation	SALES CONTACT:	Chuck Pollard
ADDRESS:	4480 Cox Road	TITLE:	Senior Account Manager
		PHONE NO:	804-935-5821
CITY/STATE/ZIP:	Richmond, VA 23060	FAX:	804-270-2413
FEIN:	042680009	E-MAIL ADDRESS:	pollard_chuck@emc.com
WEBSITE URL:	http://www.emc.com		

[The following information is for VITA internal use only.]

Products/Services:	**Enterprise Storage Device Categories: SAN, NAS, DASD** **Brands: EMC; various other brands listed in "Attachment C"**
Authorized Contract Users:	**VA Agencies, Institutions and other public bodies**
Contract Term:	**Two (2) years, with three optional one (1) year renewals**
Pricing (Not-to-Exceed):	**Standard order process for Products in "Attachment C" and Services in "Attachment D"**
Delivery:	**21 days After Receipt of Order (ARO)**
Shipping Costs:	**FOB Destination**
Additional Discounts:	**Transaction based and Annual Cumulative based, see "Attachment E"**
RFQ Process:	**Available for large or non-standard order purchases**
RFQ Categories:	**SAN, NAS, DASD**
RFQ Brands:	**EMC; various other brands listed in "Attachment C"**
Installation Services:	**Optional, Available**
Warranty:	**Greater of one year, or manufacturer's standard warranty, with various Service Level Agreements (SLA) available**
Maintenance:	**Post-Warranty Maintenance w/various SLAs are available**

VITA SCM Contacts:	**Contract Information**	**Contract Administration/Compliance**
	John J. Tackley, VCO	*SCM Contracts Administration*
	Voice: (804) 371-5930	*(804) 371-5900*
	Fax: (804) 371-5969	*(804) 371-5969*
	E-mail Address john.tackley@vita.virginia.gov	contracts@vita.virginia.gov

[The above information is for VITA internal use only.]

MASTER CONTRACT
VA-040330-EMC
BETWEEN
THE COMMONWEALTH OF VIRGINIA
AND
EMC CORPORATION

1. SCOPE OF AGREEMENT

This is an agreement (the "Contract" or "Agreement") between the Commonwealth of Virginia ("Commonwealth", "State" or "Virginia Information Technologies Agency" ("VITA")) and EMC CORPORATION (EMC) (the "Contractor"), FEIN # 042680009, having its principal place of business at 4480 Cox Road, Richmond, VA 23060 for the purchase of Enterprise Storage Devices (the "Product", "Products", or Equipment), along with any required support services (the "Services") pursuant to the Commonwealth's Request For Proposal #2004-12, dated October 23, 2003 (the "RFP") and the Contractor's proposal, dated November 13, 2003 in response thereto. This Agreement establishes a Master Contract for the use by State Agencies, Institutions, and other public bodies as defined in §2.2-4301 of the Virginia Public Procurement Act (VPPA), and hereinafter referred to as "Authorized Users".

All Products are delivered and accepted with any integral software and firmware necessary for the complete operation of the Products. All software and firmware are considered to be perpetual and are not sold as discrete individual items. All Products are bought and sold on a Performance Basis.

2. INTERPRETATION OF AGREEMENT

Headings are for reference purposes only and shall not be considered in construing this Agreement.

The documents comprising this Agreement, and their order of precedence in case of conflict, are: (1) this document's pages 1 through 18; (2) Attachment A, entitled CERTIFICATION REGARDING LOBBYING; (3) Attachment B, entitled LISTING OF PRODUCTS & SERVICES, PRICING & CONTRACT USAGE INSTRUCTIONS; (4) Attachment C, entitled PRICING; (5) Attachment D, entitled SERVICES; (6) Attachment E, entitled DISCOUNTS; and (7) all future executed Orders referencing this Agreement. The foregoing documents represent the complete and final agreement of the parties with respect to the subject matter of this Agreement.

If any term or condition of this Agreement is found to be illegal or unenforceable, it shall be severed, and the validity of the remaining terms and conditions shall not be affected.

Nothing in this Agreement shall be construed as an express or implied waiver of the Commonwealth's sovereign or Eleventh Amendment immunity, or as a pledge of its full faith and credit.

3. INCURRED EXPENSES

Neither the Commonwealth of Virginia nor the Authorized Users are responsible for expenses incurred by your company to develop and submit your Proposal. Any costs incurred for site visits for discussions or negotiations are also entirely your responsibility.

4. OWNERSHIP OF OFFEROR DATA

Ownership of all data, materials, and documentation originated and prepared for the Commonwealth pursuant to the RFP shall belong exclusively to the Commonwealth and be subject to public inspection in accordance with the Virginia Freedom of Information Act. Trade secrets or proprietary information submitted by an offeror shall not be subject to public disclosure under the Virginia Freedom of Information Act; however, the offeror must invoke the protections of § 2.2-4342F of the Code of Virginia, in writing, either before or at the time the data or

other material is submitted. The written notice must specifically identify the data or materials to be protected and state the reasons why protection is necessary. The proprietary or trade secret material submitted must be identified by some distinct method such as highlighting or underlining and must indicate only the specific words, figures, or paragraphs that constitute trade secret or proprietary information. The classification of an entire proposal document, line item prices, and/or total proposal prices as proprietary or trade secrets is not acceptable and will result in rejection of the proposal. In the event that an offeror does identify some materials to be protected, that offeror should supply 2 redacted versions of the response, with all proprietary information removed.

5. DURATION AND AVAILABILITY OF PRICES

The prices, terms and conditions that you specify in your proposal must be valid for 120 days after you submit your proposal. Should any contract be signed, pricing, pricing structure and pricing escalation/de-escalation will be governed by the terms and conditions contained in this RFP.

6. APPLICABLE LAWS AND COURTS

This solicitation and any resulting Contract shall be governed in all respects by the laws of the Commonwealth of Virginia and any litigation with respect thereto shall be brought in the courts of the Commonwealth. The Contractor shall comply with all applicable federal, state and local laws, rules and regulations.

7. ANTI-DISCRIMINATION

By submitting their bids, Offerors certify to the Commonwealth that they will conform to the provisions of the Federal Civil Rights Act of 1964, as amended, as well as the Virginia Fair Employment Contracting Act of 1975, as amended, where applicable, the Virginians With Disabilities Act, the Americans With Disabilities Act and §2.2-4311 of the Virginia Public Procurement Act. If the award is made to a faith-based organization, the organization shall not discriminate against any recipient of goods, services, or disbursements made pursuant to the Contract on the basis of the recipient's religion, religious belief, refusal to participate in a religious practice, or on the basis of race, age, color, gender or national origin and shall be subject to the same rules as other organizations that Contract with public bodies to account for the use of the funds provided; however, if the faith-based organization segregates public funds into separate accounts, only the accounts and programs funded with public funds shall be subject to audit by the public body. (Code of Virginia, § 2.2-4343.1E).

In every Contract over $10,000 the provisions in A. and B. below apply:

A. During the performance of this Contract, the Contractor agrees as follows:

1) The Contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment, except there is a bona fide occupational qualification reasonably necessary to the normal operation of the Contractor. The Contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.

2) The Contractor, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, will state that such Contractor is an equal opportunity employer.

3) Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting these requirements.

B. The Contractor will include the provisions of A. above in every subcontract or purchase order over $10,000, so that the provisions will be binding upon each subcontractor or vendor.

8. ETHICS IN PUBLIC CONTRACTING

By submitting their proposals, Offerors certify that their proposals are made without collusion or fraud and that they have not offered or received any kickbacks or inducements from any other offeror, supplier, manufacturer or subcontractor in connection with their proposal, and that they have not conferred on any public employee having official responsibility for this procurement transaction any payment, loan, subscription, advance, deposit of money, services or anything of more than nominal value, present or promised, unless consideration of substantially equal or greater value was exchanged.

9. IMMIGRATION REFORM AND CONTROL ACT OF 1986

By submitting their proposals, Offerors certify that they do not and will not during the performance of this Contract employ illegal alien workers or otherwise violate the provisions of the federal Immigration Reform and Control Act of 1986.

10. DEBARMENT STATUS

By submitting their proposals, Offerors certify that they are not currently debarred by the Commonwealth of Virginia from submitting bids or proposals on Contracts for the type of goods and/or services covered by this solicitation, nor are they an agent of any person or entity that is currently so debarred.

11. USE OF BRAND NAMES

Unless otherwise provided in this solicitation, the name of a certain brand, make or manufacturer does not restrict Offerors to the specific brand, make or manufacturer named, but conveys the general style, type, character, and quality of the article desired. Any article which the public body, in its sole discretion, determines to be the equal of that specified, considering quality, workmanship, economy of operation, and suitability for the purpose intended, shall be accepted. The Offeror is responsible to clearly and specifically identify the product being offered and to provide sufficient descriptive literature, catalog cuts and technical detail to enable the Commonwealth to determine if the product offered meets the requirements of the solicitation. This is required even if offering the exact brand, make or manufacturer specified. Normally in competitive sealed bidding only the information furnished with the bid will be considered in the evaluation. Failure to furnish adequate data for evaluation purposes may result in a proposal being eliminated from further consideration. Unless the Offeror clearly indicates in its proposal that the product offered is an equal product, such proposal will be considered to offer the brand name product referenced in the solicitation.

12. INSURANCE

By signing and submitting a proposal under this solicitation, the Offeror certifies that if awarded the Contract, it will have the following insurance coverages at the time the Contract is awarded. The Offeror further certifies that the Contractor and any subcontractors will maintain these insurance coverages during the entire term of the Contract and that all insurance coverages will be provided by insurance companies authorized to sell insurance in Virginia by the Virginia State Corporation Commission.

Insurance Coverages And Limits Required:

1. Worker's Compensation - Statutory requirements and benefits.
2. Employers Liability - $100,000.
3. Commercial General Liability - $500,000 combined single limit. Commercial General Liability is to include Premises/Operations Liability, Products and Completed Operations Coverage, and Independent Contractor's Liability or Owner's and Contractor's Protective Liability. The Commonwealth of Virginia must be named as an additional insured when requiring a Contractor to obtain Commercial General Liability coverage.

13. ANNOUNCEMENT OF AWARD

Upon the award or the announcement of the decision to award a contract over $30,000, as a result of this solicitation, the purchasing agency will publicly post such notice on the VITA website (www.asd.virginia.gov) and eVA web site (www.eva.state.va.us) for a minimum of 10 days.

14. APPLICABLE LAWS AND COURTS

Any resulting Contract shall be governed in all respects by the laws of the Commonwealth of Virginia and any litigation with respect thereto shall be brought in the courts of the Commonwealth. The Contractor shall comply with all applicable federal, state and local laws, rules and regulations.

15. ANTI-DISCRIMINATION

Contractor, during the term of the Contract, will conform to the provisions of the Federal Civil Rights Act of 1964, as amended, as well as the Virginia Fair Employment Contracting Act of 1975, as amended, where applicable, the Virginians With Disabilities Act, the Americans With Disabilities Act and §2.2-4311 of the Virginia Public Procurement Act. If the award is made to a faith-based organization, the organization shall not discriminate against any recipient of goods, services, or disbursements made pursuant to the Contract on the basis of the recipient's religion, religious belief, refusal to participate in a religious practice, or on the basis of race, age, color, gender or national origin and shall be subject to the same rules as other organizations that Contract with public bodies to account for the use of the funds provided; however, if the faith-based organization segregates public funds into separate accounts, only the accounts and programs funded with public funds shall be subject to audit by the public body. (Code of Virginia, § 2.2-4343.1E).

In every Contract over $10,000 the provisions in A. and B. below apply:

A. During the performance of this Contract, the Contractor agrees as follows:

   1) The Contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment, except there is a bona fide occupational qualification reasonably necessary to the normal operation of the Contractor. The Contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.

   2) The Contractor, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, will state that such Contractor is an equal opportunity employer.

   3) Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting these requirements.

B. The Contractor will include the provisions of A. above in every subcontract or purchase order over $10,000, so that the provisions will be binding upon each subcontractor or vendor.

16. ETHICS IN PUBLIC CONTRACTING

Contractor certifies that its proposal and any performance hereunder are made without collusion or fraud and that it has not offered or received any kickbacks or inducements from any other offeror, supplier, manufacturer or subcontractor in connection with their proposal or the performance of this Contract, and that they have not conferred on any public employee having official responsibility for this procurement transaction any payment, loan, subscription, advance, deposit of money, services or anything of more than nominal value, present or promised, unless consideration of substantially equal or greater value was exchanged.

17. IMMIGRATION REFORM AND CONTROL ACT OF 1986

Contractor will not during the performance of this Contract employ illegal alien workers or otherwise violate the provisions of the federal Immigration Reform and Control Act of 1986.

18. ANTITRUST

By entering into a Contract, the Contractor conveys, sells, assigns, and transfers to the Commonwealth of Virginia all rights, title and interest in and to all causes of action it may now have or hereafter acquire under the antitrust laws of the United States and the Commonwealth of Virginia, relating to the particular goods or services purchased or acquired by the Commonwealth of Virginia under said Contract.

19. PAYMENT

A. To Prime Contractor:

1) Invoices for items ordered, delivered and accepted shall be submitted by the Contractor directly to the payment address shown on the purchase order/Contract. All invoices shall show the state Contract number and/or purchase order number; social security number (for individual Contractors) or the federal employer identification number (for proprietorships, partnerships, and corporations).

2) Any payment terms requiring payment in less than 30 days will be regarded as requiring payment 30 days after invoice or acceptance, whichever occurs last. This shall not affect offers of discounts for payment in less than 30 days, however.

3) All goods or services provided under this Contract or purchase order, that are to be paid for with public funds, shall be billed by the Contractor at the Contract price, regardless of which public agency is being billed.

4) The following shall be deemed to be the date of payment: the date of postmark in all cases where payment is made by mail, or the date of offset when offset proceedings have been instituted as authorized under the Virginia Debt Collection Act.

5) **Unreasonable Charges**. Under certain emergency procurements and for most time and material purchases, final job costs cannot be accurately determined at the time orders are placed. In such cases, Contractors should be put on notice that final payment in full is contingent on a determination of reasonableness with respect to all invoiced charges. Charges that appear to be unreasonable will be researched and challenged, and that portion of the invoice held in abeyance until a settlement can be reached. Upon determining that invoiced charges are not reasonable, the Commonwealth shall promptly notify the Contractor, in writing, as to those charges which it considers unreasonable and the basis for the determination. A Contractor may not institute legal action unless a settlement cannot be reached within thirty (30) days of notification. The provisions of this section do not relieve an agency of its prompt payment obligations with respect to those charges that are not in dispute (Code of Virginia, § 2.2-4363).

B. To Subcontractors:

1) A Contractor awarded a Contract under this solicitation is hereby obligated:

(a) To pay the subcontractor(s) within seven (7) days of the Contractor's receipt of payment from the Commonwealth for the proportionate share of the payment received for work performed by the subcontractor(s) under the Contract; or

(b) To notify the agency and the subcontractor(s), in writing, of the Contractor's intention to withhold payment and the reason.

(c) The Contractor is obligated to pay the subcontractor(s) interest at the rate of one percent per month (unless otherwise provided under the terms of the Contract) on all amounts owed by the Contractor that remain unpaid seven (7) days following receipt of payment from the Commonwealth, except for amounts withheld as stated in (b) above. The date of mailing of any payment by U. S. Mail is deemed to be payment to the addressee. These provisions apply to each sub-tier Contractor performing under the primary Contract. A Contractor's obligation to pay an interest charge to a subcontractor may not be construed to be an obligation of the Commonwealth.

20. ASSIGNMENT OF CONTRACT

To the fullest extent permitted by law, the parties agree that Contractor's rights under this Contract shall not be assignable, in whole or in part, to any other party without the Virginia Information Technologies Agency's (VITA's) written consent, and that any purported assignment or transfer without such consent shall be null and void. If any law limits the right of the parties to prohibit assignment or nonconsensual assignments, the effective date of the assignment shall be as follows. The Contractor shall give the VITA purchasing office prompt written notice of the assignment, signed by authorized representatives of both the Contractor and the assignee. This written notice shall be on VITA's "Assignment Notice / Payment Instruction" form and shall provide all information requested on that form. Copies of the form may be obtained from the Contracts Manager VITA. Upon VITA's acknowledgment of receipt of the properly executed form, the Assignee shall notify the Controller, VITA of the assignment and shall supply the Controller, with a copy of the properly executed form. Any payments made prior to receipt of such notification and form shall not be covered by this assignment.

In the event VITA receives any notice from a third party claiming to be an assignee of any rights of the Contractor under this Contract, Contractor agrees that payment or other performance in respect of those rights shall not be due until at least thirty days after VITA's receipt of the notice required by the above paragraph or receipt of a similarly executed notice confirming the absence or revocation of the purported assignment. Supply Chain Management shall promptly notify the Contractor of any assignment notice it receives.

21. MODIFICATIONS

This contract maybe modified in accordance with §2.2-4309 of the Code of Virginia. Such modifications may only be made by the representatives authorized to do so. No modifications to this contract shall be effective unless it is in writing and signed by the duly authorized representative of both parties. No term or provision hereof shall be deemed waived and no breach excused unless such waiver or consent to breach is in writing. Any contract issued on a firm fixed price basis may not be increased more than twenty five percent (25%) or $50,000.00 whichever is greater, without the approval of the Governor of the Commonwealth of Virginia or his authorized designee.

22. DEFAULT

In case of failure to deliver goods or services in accordance with the Contract terms and conditions, the Commonwealth, after due oral or written notice, may procure them from other sources and hold the Contractor responsible for any resulting additional purchase and administrative costs. This remedy shall be in addition to any other remedies which the Commonwealth may have.

23. TAXES

Sales to the Commonwealth of Virginia are normally exempt from State sales tax. State sales and use tax certificates of exemption, Form ST-12, will be issued upon request, and can be obtained online at http://www.tax.state.va.us/. Deliveries against this Contract shall usually be free of Federal excise and transportation taxes. The Commonwealth's excise tax exemption registration number is 54-73-0076K.

24. INSURANCE

By signing and submitting a proposal, the Contractor has certified that if awarded the Contract, it will have the following insurance coverages at the time the Contract is awarded. For construction Contracts, if any subcontractors are involved, the subcontractor will have workers' compensation insurance in accordance with §§ 2.2-4332 and 65.2-800 et seq. of the Code of Virginia. The bidder or offeror further certifies that the Contractor and any subcontractors will maintain these insurance coverages during the entire term of the Contract and that all insurance coverages will be provided by insurance companies authorized to sell insurance in Virginia by the Virginia State Corporation Commission.

INSURANCE COVERAGES AND LIMITS REQUIRED:

a. Worker's Compensation - Statutory requirements and benefits.

2. Employers Liability - $100,000.

3. Commercial General Liability - $500,000 combined single limit. Commercial General Liability is to include Premises/Operations Liability, Products and Completed Operations Coverage, and Independent Contractor's Liability or Owner's and Contractor's Protective Liability. The Commonwealth of Virginia must be named as an additional insured when requiring a Contractor to obtain Commercial General Liability coverage.

25. DRUG-FREE WORKPLACE

During the performance of this Contract, the Contractor agrees to (i) provide a drug-free workplace for the Contractor's employees; (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the Contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibition; (iii) state in all solicitations or advertisements for employees placed by or on behalf of the Contractor that the Contractor maintains a drug-free workplace; and (iv) include the provisions of the foregoing clauses in every subcontract or purchase order of over $10,000, so that the provisions will be binding upon each subcontractor or vendor.

For the purposes of this section, "drug-free workplace" means a site for the performance of work done in connection with a specific Contract awarded to a Contractor, the employees of whom are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the Contract.

26. NONDISCRIMINATION OF CONTRACTORS

A Contractor shall not be discriminated against in the solicitation or award of this Contract because of race, religion, color, sex, national origin, age, or disability or against faith-based organizations. If the award of this Contract is made to a faith-based organization and an individual, who applies for or receives goods, services, or disbursements provided pursuant to this Contract objects to the religious character of the faith-based organization from which the individual receives or would receive the goods, services, or disbursements, the public body shall offer the individual, within a reasonable period of time after the date of his objection, access to equivalent goods, services, or disbursements from an alternative provider.

27. ORDERS

Authorized Users of this Contract may order Products and Software from this Contract by one of the following Order methods:

A. Purchase Order: An official Purchase Order form issued by an Authorized User.

B. Delivery Order (DO): A DO issued by the Supply Chain Management, VITA.

C. EVA: eVA is the Commonwealth's total e-procurement solution. Contractor shall accept any and all orders issued through eVA.

D. Charge/Credit Card:

1) Any order/payment transaction processed through the Commonwealth's contract with American Express (AMEX). Each order must not exceed $5,000, or the then current charge card limit. Payment will made by AMEX to Contractor within three (3) business days.

2) Any other order/payment charge or credit card process, such as AMEX, MASTERCARD, or VISA under contract for use by an Authorized User.

This ordering authority is limited to issuing orders for the Products/Software available under this Agreement. Under no circumstances shall any Authorized User of the Commonwealth have the authority to modify this Agreement.

Contractor acknowledges that the forgoing is not limited to preclude the Commonwealth from issuing Orders against subject Contract as it so chooses.

28. DELIVERY DATE

The Contractor shall deliver the Equipment, ready for testing, within twenty-one (21) days ARO for all Standard Orders, and within the number of days as quoted in contractor's response to all Requests for Quotations (RFQ). If delivery of all Products is not completed within the number of days specified in each Standard or RFQ Process order by the contractor or Contractor has a history of late deliveries beyond the required days, the Commonwealth may, at its sole discretion, cancel the Agreement without further obligation and or the Authorized User may cancel the individual Order. The Commonwealth may postpone any delivery date by notifying the Contractor at least five (5) days prior to the delivery date. However, the delivery date shall not be postponed more than a total of thirty (30) days.

29. RISK OF LOSS

The Contractor shall have the risk of loss or damage to all equipment until clear and unrestricted title to such equipment is transferred to the Commonwealth.

30. TITLE TO EQUIPMENT

Clear and unrestricted title to all equipment purchased under this Agreement shall pass to the Commonwealth upon payment of the purchase price.

31. OPERATIONAL RESTRICTIONS

Contractor warrants that, except as specifically agreed in writing, all Products may be operated at any time for the convenience of the Commonwealth (exclusive of time required for preventive maintenance,

remedial maintenance and approved engineering changes). Without limiting the foregoing, Contractor warrants that there are no restrictions as to consecutive hours or length of personnel shifts. The Commonwealth may make the Products available to any Commonwealth agency or any other users under conditions where such use is supervised by the Commonwealth.

32. INSTALLATION RESPONSIBILITY

Except where otherwise expressly provided, "delivery" does not include installation. If installation is required, delivery shall not be complete until the Contractor completes installation of all Products including, without limitation, shipping FOB destination, all unpacking, positioning and connection of such Products with internal utility services, ready for acceptance testing. All equipment installations shall comply with building and facilities standards established by the Commonwealth.

33. COMMENCEMENT OF ACCEPTANCE TESTING

The Products shall be considered ready for testing when the Contractor completes a successful delivery. The Authorized User shall have 15 days to test the Products beginning on the date of successful delivery. All Products shall meet or exceed all conditions as delineated in this Agreement, and meet or exceed any published specifications provided by the Contractor or manufacturer including, but not limited to, physical characteristics, operating characteristics, space requirements, power requirements, and warranty.

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34. ACCEPTANCE

The Products shall be deemed accepted on the first day after successful completion of the acceptance period. The Warranty Period shall begin upon successful completion of the acceptance period. Upon request, the Commonwealth shall provide written confirmation of acceptance. If the standard of performance has not been met after ninety (90) calendar days have elapsed from the start of the acceptance period, the Commonwealth may require a replacement to be provided or may avail itself of the remedies for breach

35. SUPPLIES

Authorized charges do not include operational supplies (e.g. paper, tape, etc.) unless such supplies are specifically identified in the Schedule. All supplies used by the State shall conform to the Contractor's published specifications provided to State at time of equipment installation. The State reserves the right to acquire such supplies from any Contractor of its choice.

36. CONTRACTOR'S WARRANTY POINT-OF-CONTACT

The Contractor shall provide the Commonwealth with designated points-of-contact and make arrangements to enable its warranty representative to receive such notification or other continuous telephone coverage to permit the Commonwealth to make such contact.

37. MANUALS

Contractor shall supply an operations manual for each Product

38. eVA BUSINESS-TO-GOVERNMENT PROGRAM

A. VENDOR REGISTRATION

The eVA Internet electronic procurement solution, web site portal www.eva.state.va.us, streamlines and automates government purchasing activities in the Commonwealth. The portal is the gateway for vendors to conduct business with state agencies and public bodies.

All vendors desiring to provide goods and/or services to the Commonwealth shall participate in the eVA Internet e-procurement solution either through the eVA Basic Vendor Registration Service or eVA Premium Vendor Registration Service, and complete the Ariba Commerce Services Network registration.

Vendors are strongly encouraged to register prior to submitting a bid or offer. Failure to register will result in the bid being found non-responsive and rejected. All vendors must register in both the eVA and the Ariba Commerce Services Network Vendor Registration Systems.

a. eVA Basic Vendor Registration Service: $25 Annual Fee plus a Transaction Fee of 1% per order received. The maximum transaction fee is $500 per order. eVA Basic Vendor Registration Service includes electronic order receipt, vendor catalog posting, on-line registration, and electronic bidding, as they become available.

b. eVA Premium Vendor Registration Service: $200 Annual Fee plus a Transaction Fee of 1% per order received. The maximum transaction fee is $500 per order. eVA Premium Vendor Registration Service includes all benefits of the eVA Basic Vendor Registration Service plus automatic email or fax notification of solicitations and amendments, and ability to research historical procurement data, as they become available.

c. Ariba Commerce Services Network Registration. The Ariba Commerce Services Network (ACSN) registration is required and provides the tool used to transmit information electronically between state agencies and vendors. There is no additional fee for this service.

B. eVA BUSINESS-TO-GOVERNMENT CONTRACTS

The eVA Internet electronic procurement solution, web site portal www.eva.state.va.us, streamlines and automates government purchasing activities in the Commonwealth. The portal is the gateway for vendors to conduct business with state agencies and public bodies.

Failure to comply with the requirements in a. and b. below will be just cause for the Commonwealth to reject your bid/offer or terminate this contract for default.

Vendors desiring to provide goods and/or services to the Commonwealth shall participate in the eVA Internet e-procurement solution and agree to comply with the following:

a. Submit a fully executed American Management Systems, Inc., (AMS) Trading Partner Agreement, a copy of which can be accessed and downloaded from http://learnabouteva.dgs.state.va.us/Supplier/files/TPA110402.pdf. AMS is the Commonwealth's service provider to implement and host the eVA e-procurement solution.

b. Provide an electronic catalog (price list) for items awarded under a term contract. The format of this electronic catalog shall conform to the eVA Catalog Interchange Format (CIF) Specification that can be accessed and downloaded from www.eva.state.va.us.

39. BREACH

The Contractor shall be deemed in breach of this Agreement if the Contractor (a) fails to make any Product or Service ready for acceptance testing by the specified delivery date; (b) repeatedly fails to respond to requests for maintenance or other required service within the time limits set forth in this Agreement; (c) fails to comply with

any other term of this Agreement and fails to cure such noncompliance within ten days (or such greater period as is acceptable to the Commonwealth) following Contractor's receipt of a Show Cause Notice identifying such noncompliance; or (d) fails to provide a written response to the Commonwealth's Show Cause Notice within ten days after receiving same.

The Contractor shall not be in breach of this Agreement if its default was due to causes beyond the reasonable control of, and occurred without any fault or negligence on the part of, both the Contractor and its subcontractors. Such causes may include, but are not restricted to, acts of God or of the public enemy, acts of the Commonwealth in either its sovereign or Contractual capacity, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, and unusually severe weather.

In the event of breach, in addition to any other remedies provided by law, the Commonwealth may cancel its obligations with respect to any or all unaccepted Products or Services. All costs for deinstallation and return of Products shall be borne by the Contractor. In no event shall any failure by the Commonwealth to exercise any remedy available to it be construed as a waiver of or consent to any breach.

40. NON-APPROPRIATION

All funds for payment of equipment, software or services ordered under this Contract are subject to the availability of legislative appropriation for this purpose. In the event of non-appropriation of funds by the Legislature for the items under this Contract, the Commonwealth will terminate this Contract for those goods or services for which funds have not been appropriated. Written notice will be provided to the Contractor as soon as possible after legislative action is completed.

If any purchases are to be supported by federal funding, and such funding is not made available, the Commonwealth may terminate this Contract for goods or services dependent on such federal funds without further obligation.

41. CONTRACTUAL RECORDS

The Contractor shall make all Contractual books and records and other documents relating to matters under this Agreement available to the Commonwealth and its designated agents for purposes of audit and examination for a period of three years after final payment. Contractual records include, but are not limited to, this Agreement and all executed Orders, Attachments, modifications, invoices, and correspondence between the parties to this Agreement.

42. PRIME CONTRACTOR RESPONSIBILITY

If the Contractor's proposal includes any goods or services to be supplied by another party, the Contractor agrees as follows:

a. The Contractor shall act as prime Contractor for the procurement and maintenance of the entire proposed configuration and shall be the sole point of contact with regard to all obligations under this Agreement.

b. The Contractor hereby represents and warrants that the Contractor has made such other party aware of the proposed use and disposition of the other party's product or services, and that such other party has agreed in writing that it has no objection thereto.

43. PATENT/COPYRIGHT PROTECTION

Contractor, at its own expense, shall defend any suit brought against the Commonwealth for the infringement of patents, copyrights or trade secrets enforceable in the United States if the claim of infringement is alleged to relate to or arise from the Contractor's or Commonwealth's use of any equipment, software, materials or

information prepared, developed or delivered in connection with performance of this Agreement. In such suit, Contractor shall indemnify the Commonwealth, its agents, officers and employees for any loss, liability or expense incurred as a result of such suit.

The purchasing agency shall notify the Contractor of such suit within a reasonable time after learning of it and shall give the Contractor the full right and opportunity to conduct the defense of the suit, subject however to the requirements of Section 2.2-510 and Section 2.2-514 of the Code of Virginia or any successor statute. If principles of governmental or public law are involved, the Commonwealth may, at its option and expense, participate in the defense of the suit.

The Contractor shall not be required to indemnify the Commonwealth for liability arising solely out of the Commonwealth's own specifications or design or solely from the combination of equipment or software furnished hereunder with any equipment or software not supplied by the Contractor.

If, any Product or Service becomes, or in the Contractor's opinion, is likely to become, the subject of a claim of infringement, Contractor may, at its option, provide noninfringing substitutes that are satisfactory to the Commonwealth, or at Contractor's option and expense, may obtain the right for the Commonwealth to continue the use of such Product or Service.

If the use of such equipment or software by the Commonwealth is prevented by permanent injunction or by Contractor's failure to procure the right for the Commonwealth to continue using the software, the Contractor agrees to take back the infringing equipment, software, materials or information and refund the total amount the Commonwealth has paid Contractor under this Agreement, less one half (1/2%) percent of the total paid for each month of use by the Commonwealth.

44. CONTRACTUAL DISPUTES

In accordance with Section 2.2-4363 of the Code of Virginia, Contractual claims, whether for money or other relief, shall be submitted in writing to the purchasing agency no later than sixty (60) days after final payment; however, written notice of the Contractor's intention to file such claim must be given to such agency at the time of the occurrence or beginning of the work upon which the claim is based. Pendency of claims shall not delay payment of amounts agreed due in the final payment. The purchasing agency shall render a final decision in writing within thirty (30) days after its receipt of the Contractor's written claim.

The Contractor may not invoke any available administrative procedure under Section 2.2-4365 of the Code of Virginia nor institute legal action prior to receipt of the purchasing agency's decision on the claim, unless that agency fails to render its decision within thirty (30) days. The decision of the purchasing agency shall be final and conclusive unless the Contractor, within six (6) months of the date of the final decision on the claim, invokes appropriate action under Section 2.2-4364, Code of Virginia or the administrative procedure authorized by Section 2.2-4365, Code of Virginia.

The Virginia Information Technologies Agency, its officers, agents and employees, including, without limitation, the Contracts Manager, are executing this Agreement and any Orders issued hereunder, solely in its or their statutory and regulatory capacities as agent for the Commonwealth agency purchasing and receiving the goods or services identified in Attachment “A” to this Agreement or on the subsequent Order in question and need not be joined as a party to any dispute that may arise thereunder.

In the event of any breach by the Commonwealth, Contractor’s remedies shall be limited to claims for damages and Prompt Payment Act interest and, if available and warranted, equitable relief, all such claims to be processed pursuant to this Section. In no event shall Contractor’s remedies include the right to terminate any license or support services hereunder.

45. LIMITATION OF LIABILITY

To the maximum extent permitted by applicable law, the Contractor's liability under this Contract for loss or damages to government property caused by use of any defective or deficient supplies, products, equipment and/or services delivered under this Contract shall not exceed two (2) times the amount of money paid to the Contractor under this Contract during the twelve month period preceding the event or circumstance giving rise to such liability. The Contractor will not be liable under this Contract for any indirect, incidental, special or consequential damages, or damages from loss of profits, revenue, data or use of the supplies, equipment and/or services delivered under this Contract. The above limitation of liability is per incident. The limitation and exclusion of damages in the foregoing sentences will not apply, however, to liability arising from: (a) personal injury or death; (b) defect or deficiency caused by willful misconduct or negligence on the part of the Contractor; or (c) circumstances where the Contract expressly provides a right to damages, indemnification or reimbursement.

46. PERIODIC PROGRESS REPORTS/INVOICES

This Contract shall require the submission of periodic Contract performance progress reports or program status reports. The Contractor will include a section on involvement of small businesses and businesses owned by women and minorities. This section will specify the actual dollars contracted to date with such businesses, actual dollars expended to date with such businesses and the total dollars planned to be contracted for with such businesses on this Contract. This information shall be provided separately for small and disadvantaged businesses, minority-owned and women-owned businesses.

47. FINAL ACTUAL INVOLVEMENT REPORT

The Contractor will submit, prior to completion or at completion of the Contract and subject to final payment, a report on the actual dollars spent with small businesses and businesses owned by women and minorities during the performance of the Contract. At a minimum, this report shall include for each firm Contracted with and for each such business class (i.e., small, minority-owned, women-owned) the total actual dollars spent on this Contract, the planned involvement of the firm and business class as specified in the proposal, and the actual percent of the total estimated Contract value. A suggested format is as follows:

FIRM NAME ADDRESS AND PHONE NUMBER	TYPE GOODS/ SERVICES	ACTUAL DOLLARS	PLANNED DOLLARS	% OF TOTAL CONTRACT
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
Totals for Business Class		_____	_____	_____

48. COMPLIANCE WITH FEDERAL LOBBYING ACT

A. Contractor shall not, in connection with this Agreement, engage in any activity prohibited by 31 U.S.C.A. Section 1352 (entitled "Limitation on use of appropriated funds to influence certain Federal Contracting and financial transactions") or by the regulations issued from time to time thereunder (together, the "Lobbying Act"), and shall promptly perform all obligations mandated by the Lobbying Act in connection with this Agreement, including, without limitation, obtaining and delivering to the Commonwealth all necessary certifications and disclosures.

B. Contractor is hereby advised that a significant percentage of the funds used to pay Contractor's invoices under this Agreement may be federal funds. Under no circumstances shall any provision of this Agreement be construed as requiring or requesting the Contractor to influence or attempt to influence any person identified in 31 U.S.C.A. Section 1352 (a) (1) in any matter.

C. A representative of Contractor shall sign the certification attached as Attachment "A" and deliver such certification to the Commonwealth simultaneously with the execution and delivery of this Agreement. Contractor shall have the certification signed by a representative with knowledge of the facts and shall fulfill the promises of undertakings set forth in the certification.

49. NONVISUAL ACCESS TO TECHNOLOGY

All information technology which, pursuant to this Agreement, is purchased or upgraded by or for the use of any State agency or institution or political subdivision of the Commonwealth (the "Technology") shall comply with the following nonvisual access standards from the date of purchase or upgrade until the expiration of this Agreement:

(i) effective, interactive control and use of the Technology shall be readily achievable by nonvisual means;

(ii) the Technology equipped for nonvisual access shall be compatible with information technology used by other individuals with whom any blind or visually impaired user of the Technology interacts;

(iii) nonvisual access technology shall be integrated into any networks used to share communications among employees, program participants or the public: and

(iv) the technology for nonvisual access shall have the capability of providing equivalent access by nonvisual means to telecommunications or other interconnected network services used by persons who are not blind or visually impaired.

Compliance with the foregoing nonvisual access standards shall not be required if the head of the using agency, institution or political subdivision determines that (I) the Technology is not available with nonvisual access because the essential elements of the Technology are visual and (ii) nonvisual equivalence is not available.

Installation of hardware, software, or peripheral devices used for nonvisual access is not required when the Technology is being used exclusively by individuals who are not blind or visually impaired, but applications programs and underlying operating systems (including the format of the data) used for the manipulation and presentation of information shall permit the installation and effective use of nonvisual access software and peripheral devices.

If requested, the Contractor must provide a detailed explanation of how compliance with the foregoing nonvisual access standards is achieved and a validation of concept demonstration.

The requirements of this Paragraph shall be construed to achieve full compliance with the Information Technology Access Act, 2.2-3500 through 2.2-3504 of the Code of Virginia.

50. EXCLUSIVITY OF TERMS AND CONDITIONS

The Virginia Information Technologies Agency (VITA) will not sign or execute any additional contract, license or other agreement, including shrink-wrap Software, containing contractual terms and conditions as a result of this procurement. Any documents signed by persons other than the Contracts Manager, VITA, shall have no validity and the attached Terms and Conditions shall supersede all such agreements.

51. CONTRACTOR'S REPORT OF SALES

Contractor must agree to provide monthly reporting that contains detailed information for each item purchased. Reports are to be provided by the 15th of each month, reporting transactions that took place during the prior month. At any time thereafter, as appropriate, additional reports may be agreed upon. All reports shall be

forwarded electronically via Email in a Microsoft Excel Spreadsheet format to a designated contract officer at VITA.

Specifically, the data fields to be reported for each item purchased are:

1. Agency/Institution/Municipality/Public Body making the purchase
2. PO #
3. Order Date
4. Invoice #
5. Invoice Date
6. Whether item was ordered through eVA (Y/N)
7. Product Description
8. Product Sub-category type (e.g., SAN, NAS, DASD etc.)
9. Manufacturer Name
10. Manufacturer #
11. Supplier # (if supplier is not manufacturer)
12. Index used for Pricing (e.g., OEM List Price)
13. Index Price on Order Date
14. Discount off Index
15. Discounted Price on Order Date
16. Quantity Ordered
17. Extended Price on Order Date

Late delivery or non-delivery of required reports will be considered a breach of Contract, and preclude Contractor from bidding on any future requirements.

52. SURCHARGE ADJUSTMENT

The Contractor must pay the Department of General Services (DGS), a Surcharge Adjustment (SCA) fee under this Contract. The Contractor must remit the SCA within 30 days after the end of each quarterly reporting period as established in the clause entitled "Contractor's Report of Sales". For the purposes of this Contract, Contractor will consider a sale to be completed when the Contractor receives payment form the Authorized User for the Product. The SCA equals two percent (2%) of the total quarterly sales reported. Contractor shall remit the SCA together with a copy of the Contractor's Report of Sales as delineated in the paragraph herein entitled "Contractor's Report of Sales". The SCA reimburses the Commonwealth and defrays the costs for Spend Management procurements and the administration of the subsequent awards. The SCA amount due must be paid by check with identification of "Contract number", "report amounts", and "report period", on either the check stub or other remittance material. DGS may at its discretion, agree to an electronic funds transfer, in lieu of a check, however in the absence of an express written agreement from DGS that validates agreement, then the payment shall be made by check as described herein made payable to the Department of General Services.

If the full amount of the SCA is not paid within 30 calendar days after the end of the applicable reporting period, it shall constitute a Contract debt to the Commonwealth of Virginia, and the State may exercise all rights and remedies available under law. Failure to submit sales reports, falsification of sales reports, and or failure to pay the SCA in a timely manner may result in termination or cancellation of this Contract. Willful failure or refusal to furnish the required reports, falsification of sales reports, or failure to make timely payment of the SCA constitutes sufficient cause for terminating this Contract for default.

It is the intent of the Commonwealth to capture 2% of all sales, including but not limited to temporary reduced pricing, fire sales, one time sales, trade ins, and promotional items that have been marked down under this Contract.

53. EQUIPMENT CONDITION

All equipment to be supplied by Contractor shall be new equipment.

54. CONTRACTOR SPONSORED PRODUCT PROMOTIONS

The Contractor, at its discretion, is allowed to sponsor product and service promotions during the Contract term or any extensions thereof under the following conditions:

1) Contractor is required to provide in writing to VITA, at least 5 days prior to the promotion, the dates of the promotion or the duration of the promotion to include the commencement date and the ending date; the acceptable writing may be e-mail, or correspondence via USPS or other, and
2) Contractor is required to identify in writing, the exact products or services covered in the promotion, and
3) Contractor is required to identify in writing, the pricing during the promotion or the percentage discount, and
4) All Contractor Sponsored Product or Service Promotions are required to be available to all Authorized Users of the Contract. Should the Contractor request a promotion that would be limiting, either through product configuration or quantities of products, the Commonwealth at its discretion, will not provide a written agreement. Both parties agree that promotions shall not target any one Authorized User, or a few Authorized Users, and
5) All Contractor sponsored Product or Service Promotions shall be mutually agreed to in writing. The Contractor shall be in breach of the Agreement in the absence of a writing from both parties. The writing may be e-mail or correspondence via USPS or other, and
6) In any instance of conflict between this clause "Contractor Sponsored Product or Service Promotions" and the Agreement, this clause shall take precedence. And
7) In any event wherein the Contractor proposes prices that are different than the Contract prices to any Authorized User, without first obtaining mutual agreement in the format as identified herein, the Contractor shall be in breach of the Agreement and the Commonwealth shall have all remedies available under Contract and law. And
8) The Commonwealth, at its discretion, may assist in advertising the promotion. This assistance will consist of advertising space on the Commonwealth's various web sites, or other assistance at the Commonwealth's discretion.

55. TERM

This Agreement shall take effect on the date of its final execution by both parties, and shall continue in full force for two (2) years, "initial Term". The Commonwealth at its sole discretion may extend this Agreement for three (3) additional one (1) year periods. The Commonwealth will issue a written notification to the Contractor stating the extension period, 30 days prior to the expiration of any current Term.

56. TERMINATION FOR CONVENIENCE

The Commonwealth may terminate this Contract in whole or in part for convenience at any time by submitting to the Contractor a writing, sixty (60) days prior to the date of Termination. The Commonwealth shall be obligated for all outstanding Orders, according to the Contract, subsequent to this Termination. The Commonwealth shall not be obligated for any other costs in the event of Termination for convenience.

57. CATALOG INTEGRITY

The Contractor agrees to continuously provide an updated catalog minimally every 90 days that will be available to all Authorized Users. The updated catalogue may be on eVA only or located at the Contractor's web site, or both, as provided for herein, but in every instance all catalogs maintained by the Contractor shall be up to date.

58. INTEGRAL SOFTWARE

All Products are delivered with any necessary firmware, and or software integral to the Product necessary for the complete operation. All firmware and software shall be considered to be the latest version available and any software upgrades necessary for the complete operation of the Products shall be available at no cost to the Authorized User. All licenses granted under this Agreement are provided on a non-exclusive, irrevocable perpetual license basis and shall commence upon the acceptance of the Product by the Authorized User.

59. INTELLECTUAL PROPERTY INDEMNIFICATION

Contractor will defend, indemnify and hold the Commonwealth harmless from any action based on a claim that an Authorized User's use of the products or services in accordance with this agreement infringes any patent, copyright, or trade secrets of any third party.

PERSONS SIGNING THIS CONTRACT ARE AUTHORIZED REPRESENTATIVES OF EACH PARTY TO THIS CONTRACT AND ACKNOWLEDGE THAT EACH PARTY AGREES TO BE BOUND BY THE TERMS AND CONDITIONS OF THE CONTRACT.

EMC CORPORATION

BY: Michael P. Goldberg

NAME: MICHAEL P. GOLDBERG

TITLE: MANAGER, SALES CONTRACTS

DATE: 5/26/04

COMMONWEALTH OF VIRGINIA

BY: Philip L. Pippert

NAME: PHILIP L. PIPPERT

TITLE: ASSOC. DIRECTOR, SCM

DATE: 6/1/04

ATTACHMENT "A"
TO
CONTRACT
VA-040330-EMC

CERTIFICATION REGARDING LOBBYING

The undersigned certifies, to the best of his or her knowledge and belief, that:

a. No Federal appropriated funds have been paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee or an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal Contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal Contract, grant, loan, or cooperative agreement.

b. If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal Contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.

c. The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and Contracts under grants, loans and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

d. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by Section 1352, title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than $10,000 and not more than $100,000 for each such failure.

Signature: Michael P. Goldberg

Printed Name: Michael P. Goldberg

Organization: EMC Corporation

Date: 5/26/04

ATTACHMENT "B"
TO
CONTRACT
VA-040330-EMC

LISTING OF PRODUCTS & SERVICES, PRICING & CONTRACT USAGE INSTRUCTIONS

Attachment "B" is hereby incorporated into and made an integral part of Agreement Number VA-040330-EMC between EMC and the Commonwealth of Virginia. In the event of any discrepancy between this Attachment "B" and pages 1 through 18 of this Contract VA-040330-EMC, the provisions on those pages 1 – 18 of Contract VA-040330-EMC shall control.

- **PRODUCTS & SERVICES:** All product and related services (warranty upgrades, maintenance SLAs) pricing is contained in "Attachment C". Supplemental services are contained in "Attachment D".
- **PRICING**: All pricing shown in "Attachment C" is Not-to-Exceed pricing for the term of this contract. All "Percentage Discounts" indicated are fixed for the entire term of this contract. All purchase prices for each order are calculated by taking the appropriate percentage discount from the current price found at the indicated Index Price List Source, on the actual date of each order (this price cannot exceed the price for that product shown in Attachment C). For items acquired through the standard order process, pricing will be determined by the contractor's current eVA catalog. For systems/items acquired through the RFQ order process, pricing will be determined by each contractor's quotation. The contractor(s) will calculate the quoted pricing by using the prices found at the index price list source, less the appropriate percentage discounts. Separate pricing may be submitted for Government vs. Academic to account for higher discounts to education and, if offered, are indicated in Attachment C, the Index Price List Source and in the eVA catalog.

  The Index Price List Source is a widely used, publicly available Index Price List that has a consistent basis of calculation and is available throughout the life of the contract, for instance, a GSA Contract/Price Schedule or a manufacturer's Suggest Retail Price List. If the basis of calculation for the Index Price List changes in a material fashion during the life of the contract, the Commonwealth and the contractor will renegotiate any Index Price List Source changes and pricing to ensure that the net price to the Commonwealth is consistent with percentage discounts calculated from the original index source. Any new Index Price List must be submitted to VITA for review at least 30 days prior to any request for contract modification.

  It is important to remember that the net price indicated in the original price list, Attachment C, is a "not-to-exceed" price. A Contractor may opt to be more competitive than this price for a specific purchase or a specific authorized user, but pricing shall never exceed the net price indicated in Attachment C.
- **Additional Discounts:** Transaction and Annual-Cumulative based discounts are shown in Attachment E. Users should check with StorageTek, to determine if additional discounts will apply, when placing each standard process or RFQ process order.

CONTRACT USAGE INSTRUCTIONS:

1. **Standard Order Process: Direct Orders placed in eVA, with pricing calculated from the Index Price List Source, without the benefit of a quote from the contractor, are considered an order using the standard order process. This process is normally used for small, incidental items.**

In the standard process, authorized users will refer to a catalog-type Product/Price List, which will be available on eVa, to determine pricing for the required product. The authorized user will determine (on its own or by working with a contractor) the required specifications for the purchase. The authorized user will then place an order on eVA for that product. The pricing for that product will not exceed (but may be lower than) the net price indicated for that product (or set of products) on the Product/Price list.

2. **Request for Quote (RFQ) Order Process: This process involves contacting one or more Enterprise Storage Device contractors and requesting formal written quotes be provided. An eVA Direct Order, based upon and referencing the quote received is then issued. This process is normally used for all but small, incidental purchases.**

In some instances, authorized users may be purchasing very large products or systems that justify price breaks above-and-beyond those offered in the "not-to-exceed" pricing indicated in the catalog price lists. In this case, authorized users may complete and issue a Request for Quotation, or RFQ. In most cases where an RFQ is used, the authorized user will define the specifications of the required product(s) and/or service(s) and issue the RFQ to the appropriate contractors. Contractors will have a pre-determined amount of time to respond to the RFQ with qualitative responses (if requested) and a price quotation. Generally, the authorized user will select the contractor offering the lowest total cost proposal; however non-price factors may be included in the evaluation criteria for a given RFQ. The evaluation criteria, format, timing, and requirements will be clearly outlined on the RFQ document. In some situations, the authorized user may not identify the exact specifications required. If this is the case, the RFQ respondents will be given the opportunity to identify and propose their recommended specifications. Any purchase that is a result of the RFQ process will be subject to the Terms and Conditions specified and outlined in this Contract and any subsequent modifications. Additional Terms and Conditions may be requested or mandated within the RFQ document.

WARRANTY and MAINTENANCE

Contractor will supply a one-year minimum repair or replacement warranty period, or manufacturer's standard warranty, whichever is longer. For uplifts for increased warranty Service Levels (SLA), consult with the contractor for a quote or look in "Attachment C", as various Service Levels may be priced there.

Maintenance is defined as repair or replacement services provided after the expiration of the warranty period. Maintenance services and various SLAs are priced in "Attachment C". Standard Principle Period of Maintenance (PPM), whether during the warranty period or follow-on Maintenance period, will be 8 AM to 5 PM, Monday through Friday, excluding state

holidays, with next day or 8 business hour response time, or manufacturer's standard PPM, whichever is more advantageous to the Commonwealth.

QUALITY AND SERVICE LEVEL REQUIREMENTS

The following contains additional specific service levels that Contractor is expected to perform at NO extra charge.

Service	Special Services Required at **NO** Additional Charge
Metrics	• Response Time – The supplier will respond to all communications not later than the next business day. • Delivery Date - The Contractor will deliver the Products by the delivery date specified in any executed Attachment or Order referencing the Agreement, or within twenty-one (21) days After Receipt of the Order (ARO) if no date is specified. – 95% • Contractor will maintain a fill rate of 99%. (Fill rate is defined as the total number of requisition lines filled, divided by the number of lines requested over a given period. The difference, therefore, would be items on back-order). • Report Timeliness and Completeness (% in 5 days of due date) – 100% (Refer to "Reporting & SCA Payment" below) • Invoice Accuracy (%) – 100% • Invoice Timeliness (% within 5 days of agreed invoice receipt date) – 100% Overall Customer Satisfaction – A quarterly survey of end-users will be conducted by the supplier to determine the level of customer service satisfaction experienced with the supplier. Both the raw and analyzed survey results must be provided to Virginia. The following includes some of the areas to be measured on the survey: Responsiveness, Communication, Courtesy, Competence, Effectiveness, Overall Satisfaction
eVA	Contractor(s) will have the capability to do business with the Commonwealth via Virginia's eVA Internet Electronic procurement solution. See Mandatory Term & Condition "eVA Business-To-Government Vendor Registration"
Reporting & SCA Payment	• Contractor's Report of Sales must be submitted on time each month – as defined in Mandatory Terms & Condition "Contractor's Report of Sales" • SCA fee must be paid on time each quarter. – As defined in Mandatory Terms & Condition "Surcharge Adjustment" • Contractor must be able to provide usage reports, detailing purchases of items and services under contract quarterly in electronic format or within 15 days of the date of a report request. This report must include, at a minimum, Manufacturer Item Number, Manufacturer Name, Product Description, Agency Name, Quantity Purchased, Unit Price, and Extended Price. • Supplier Diversity Reporting must be submitted on a quarterly basis and at the conclusion of the contract, as defined in Terms & Conditions under "Periodic Progress Reports/Invoices" and "Final Actual Involvement Report" and at the end of this section.

Product Availability: Contractors will agree that there will be no cancellation of products used without an equal and acceptable replacement approved by the designated Commonwealth of Virginia representative during the term of the agreement. Contractors will communicate manufacturer's discontinuation of any products to the contract officer in writing within five (5) business days. In such instances, Contractors will work with the contract officer(s) to identify and implement alternative options that will maintain or reduce costs associated with the replacements. Contractors will be prepared to offer detailed quarterly reports if requested by the Commonwealth, displaying removed SKUs off of contract list and suggested replacements. Contractors will offer suggested replacements of discontinued products at least 30 days prior to substitution, including replacement part number, description, list price, applicable discount, and final price.

Ordering Methods: The Commonwealth requires contractor(s) to accept orders via the eVA ordering system. Contractors must also have a local Virginia telephone number, or a toll free (800) number, or agree to accept collect calls. Each Authorized User is responsible for placing its own orders, which may be accomplished by written purchase order, telephone, fax or computer on-line systems. The Contractor shall also provide customized websites to enable online orders by institutions of higher education, local and municipal governments. Shipping and billing addresses will be included on the individual Orders of Authorized Users referencing this Contract.

Payment Options: Authorized Users pay by check, electronic funds transfer, or with the Commonwealth's authorized procurement (charge) card. Contractor(s) shall accept the Commonwealth's card for single purchases under the per transaction limit for the respective Agencies/Institution of Higher Education.

Freight Policy: <u>All shipments will be F.O.B. Delivered to the specified location.</u> Contractor(s) is responsible for filing and expediting all freight claims with the carrier. The Contractor will pay title and risk of loss or damage charges. Emergency/rush delivery requiring special shipping and handling will be at Authorized Users' expense (with prior written approval only). Rush delivery that occurs as a result of the Contractor's error will be free of charge.

Shipping: A packing label will be on each box and include the following items, visible on the outside of the box:

- Authorized User
- Address
- Department and floor
- Contact Name
- Telephone number

A packing slip will also be included with each shipment, which will include at least the following information in no particular order:

- Line item description
- Quantity ordered
- Quantity included in shipment
- Any back order items

- Unit Price
- Number of parcels
- Purchase Order Number
- Agency name and department
- F.O.B. (destination)
- All information contained on the packing label

Return of Product: Any materials delivered in poor condition, in excess of the amount authorized by the eVA Direct Order or other or not included on the requisition form or purchase order may, at the discretion of the Authorized Users, be returned to the Contractor's warehouse at the Contractor's expense within 30 days. Credit for returned goods shall be made immediately once contractor receives returned goods.

If any product is returned to a Contractor for failure of performance, the Contractor will, at the Commonwealth's discretion, refund all amounts paid to the Contractor for such product or replace the product, and the following shall apply:

- Within twenty (20) days of written notification by the using Authorized User, the Contractor will make arrangements for the return of the product.
- All shipping and insurance costs will be borne by the Contractor.
- Contractor will be liable for damages to the product, unless caused by fault or negligence of the Agency that occur during the return process.
- If the product is returned to the Contractor for any other reason, then the Agency will be responsible for all costs associated with the preparation of the product for shipping, and for shipping costs to the Contractor's nearest service location.

Post-Order Customer Service: The Contractor(s) will provide all of the designated Authorized Users a single, local point of contact (and a backup) to handle questions and resolve problems that arise. At least one Customer Service Representative will be available during Contractor's operating hours. All service representatives will have on-line access to information to provide immediate response to inquiries concerning the status of orders (shipped or pending), delivery information, back-order information, State-wide contract pricing, contracted product offerings/exclusions, contract compliance requirements, and general product information. Representatives should be available by phone, fax, or email (local or 800 # preferred). Both Authorized Users and the Contractor(s) will commit to quarterly reviews of internal customer satisfaction and will make consistent efforts to improve customer satisfaction.

VITA POINTS OF CONTACT

Contract Administration/Compliance

Contracts Administrator
Virginia Information Technologies Agency
110 South 7th Street, East Lobby
Richmond, VA 23219-3931
Tel: (804) 371-5900
Fax: (804) 371-5969
contracts@vita.state.gov
http://www.asd.virginia.gov

Contract Information

John Tackley, VCO
IT Acquisition Manager
Virginia Information Technologies Agency
110 South 7th Street, East Lobby
Richmond, VA 23219-3931
Tel: (804) 371-5930
Fax: (804) 371-5969
john.tackley@vita.viirginia.gov
http://www.asd.virginia.gov

EMC POINTS-OF-CONTACT

Sales Information
Chuck Pollard
804-935-5821
804-405-4011(mobile)

Billing Information

Warranty/Maintenance Service Contact

Commonwealth of Virginia Enterprise Storage Devices
Attachment C - PRICING - Product/Price List

Supplier Name:	EMC CORPORATION
Submitted By:	Chuck Pollard- Senior Account Manager

Index Price List Source	Effective Date
EMC Price List	Nov-03

What will be the method and frequency of updating the Product/Price List? In addition to eVA, where (if anywhere) will the Product/Price List be made available?

Frequency of updating price list is approximately once per quarter and is a accomplished via importing of EMC pricing tables from Microsoft Excel.

Product/Price List

Product Description Fields					Government Pricing			Academic Pricing		
Product Category	Your Product Number (if different than manuf. Product #)	Manufacturer	Manufacturer Product Number	Product Description	Index Price	Percentage Discount	Net Price Offered to Commonwealth	Index Price	Percentage Discount	Net Price Offered to Commonwealth
							$ -			$ -
			DMX Symmetrix Series				$ -			$ -
							$ -			$ -
			SYMMETRIX DMX - Cabinet Models				$ -			$ -
							$ -			$ -
			DMX FRAMES				$ -			$ -
			DMX800	DMX 800 SPE	$197,920	45.00%	$ 108,856.00			$ -
			DMX800-FD	DMX 800 SPE FLD INS	$197,920	45.00%	$ 108,856.00			$ -
			DMX801	DMX800 SPE 2 FC DIR	$90,420	45.00%	$ 49,731.00			$ -
			DMX801-FD	DMX800 SPE 2 FC DIR FIELD	$90,420	45.00%	$ 49,731.00			$ -
			DMX1000	DMX HIGH PERF SBAY	$261,300	45.00%	$ 143,715.00			$ -
			DMX1000-P	DMX ULTRA PERF SBAY	$522,560	45.00%	$ 287,408.00			$ -
			DMX2000	DMX HIGH PERF DBAY	$460,438	45.00%	$ 253,240.90			$ -
			DMX2000-P	DMX ULTRA PERF DBAY	$920,876	45.00%	$ 506,481.80			$ -
			DMX2000-3	DMX HIGH PERF DBAY 3PHASE	$460,438	45.00%	$ 253,240.90			$ -
			DMX2000-P3	DMX ULTRA PERF DBAY 3PHASE	$920,876	45.00%	$ 506,481.80			$ -
			DMX3000-3	THREE BAY SYSTEM 3-PHASE	$811,350	45.00%	$ 446,242.50			$ -
							$ -			$ -
			SYMMETRIX DMX - SYMMETRIX KITS			45.00%	$ -			$ -
			DMX-DELTA	DELTA 3-PHASE POWER	$0	45.00%	$ -			$ -
			DMX-WYE	WYE 3-PHASE POWER	$0	45.00%	$ -			$ -
			LSE-FHDA	FIBRE LSE FOR ISERIES	$16,000	45.00%	$ 8,800.00			$ -
							$ -			$ -
			SYMMETRIX DMX - DMX Cache Directors				$ -			$ -
							$ -			$ -
			DMX CACHE DIRECTORS				$ -			$ -
			DMX-M5-2048	2GB M5 CACHE DIRECTOR	$62,520	45.00%	$ 34,386.00			$ -
			DMX-M5-4096	4GB M5 CACHE DIRECTOR	$65,340	45.00%	$ 35,937.00			$ -
			DMX-M5-8192	8GB M5 CACHE DIRECTOR	$75,140	45.00%	$ 41,327.00			$ -
			DMX-M5-16384	16GB M5 CACHE DIRECTOR	$89,340	45.00%	$ 49,137.00			$ -
							$ -			$ -
			DMX1000/2000 CONNECTIVITY DIRECTORS				$ -			$ -
			DMX-FCD6M2S	8 PT FC DIR 6MM, 2SM	$75,560	45.00%	$ 41,558.00			$ -
			DMX-FCD7M1S	8 PT FC DIR 7MM, 1SM	$75,200	45.00%	$ 41,360.00			$ -
			DMX-FCD8M0S	8 PT FC DIR 8MM, 0SM	$74,800	45.00%	$ 41,140.00			$ -
			DMX-ESCD8	8 PT ESCON DIR	$81,700	45.00%	$ 44,935.00			$ -
			DMX-0004	DMX FICON DIR 4 PT SM	$81,700	45.00%	$ 44,935.00			$ -
			DMX-0013	DMX MPD DIR 1MGE 3SF	$81,700	45.00%	$ 44,935.00			$ -
			DMX-0020	DMX GIGE DIR 2MGE	$61,300	45.00%	$ 33,715.00			$ -
			DMX-0022	DMX MPD DIR 2MGE 2SF	$81,700	45.00%	$ 44,935.00			$ -
			DMX-0040	DMX GIGE DIR 4 PT MM	$81,700	45.00%	$ 44,935.00			$ -
							$ -			$ -
			SYMMETRIX DMX - SYMMETRIX KITS				$ -			$ -
							$ -			$ -
			DMX COMPONENTS - 1000/2000				$ -			$ -
			DMX-SILENCER1	DMX1000 SOUND MUFFLER	$1,700	45.00%	$ 935.00			$ -
			DMX-SILENCER2	DMX2000 SOUND MUFFLER	$2,400	45.00%	$ 1,320.00			$ -
			DMX-SILENCER3	DMX3000 SOUND MUFFLER	$3,800	45.00%	$ 2,090.00			$ -
							$ -			$ -
			DMX MISC. COMPONENTS				$ -			$ -
			DMX-1P-PWR	SINGLE PHASE PWR CONV	$33,100	45.00%	$ 18,205.00			$ -
			DMX-3PD-PWR	3PHASE DPWR CON	$33,300	45.00%	$ 18,315.00			$ -
			DMX-3PW-PWR	3PHASE WPWR CON	$34,100	45.00%	$ 18,755.00			$ -
			DMX-PWRMOD8	8 POWER MODULE	$9,600	45.00%	$ 5,280.00			$ -
			DMX-PWRMOD8U	8" POWER MODULE UPGRADE	$12,500	45.00%	$ 6,875.00			$ -
			DMX-OPT-3M1S	2X OPTICS KIT 3M1S	$4,420	45.00%	$ 2,431.00			$ -
			DMX-OPT-4M0S	2X OPTICS KIT 4M0S	$4,130	45.00%	$ 2,271.50			$ -
			DMX-OPT-1M1S	2X OPTICS KIT 1M1S	$2,900	45.00%	$ 1,595.00			$ -

			DMX-OPT-2M	2X OPTICS KIT 2M	$1,900	45.00%	$ 1,045.00			$ -
			DMX-OPT-2S	2X OPTICS KIT 2S	$4,000	45.00%	$ 2,200.00			$ -
			DMX-SECURE3	DMX3000 SEICMIC RESTRAINT	$17,000	45.00%	$ 9,350.00			$ -
							$ -			$ -
			SYMMETRIX DMX - Tall Rack Model				$ -			$ -
							$ -			$ -
			DMX COMPONENTS - 800				$ -			$ -
			DMX-40URACK	RMS 19" NEMA RACK	$6,380	45.00%	$ 3,509.00			$ -
							$ -			$ -
			SYMMETRIX DMX - Disk Drive Models				$ -			$ -
							$ -			$ -
			DMX 73 GB 10K DRIVE				$ -			$ -
			DMX2G10-731	73GB 10K 72.2GB SRDF	$2,160	45.00%	$ 1,188.00			$ -
			DMX2G10-732	73 GB 10K 72.2GB MIRR	$4,320	45.00%	$ 2,376.00			$ -
			DMX2G10-734	73GB 10K 216.5GB 3+1	$8,640	45.00%	$ 4,752.00			$ -
			DMX2G10-738	73GB 10K 505.2GB 7+1	$17,280	45.00%	$ 9,504.00			$ -
			DMX2G10-731A	73GB 10K 71.8GB SRDF A4	$2,160	45.00%	$ 1,188.00			$ -
			DMX2G10-732A	73GB 10K 71.8GB MIRR A4	$4,320	45.00%	$ 2,376.00			$ -
			DMX2G10-734A	73GB 10K 215.4GB 3+1 A4	$8,640	45.00%	$ 4,752.00			$ -
			DMX2G10-738A	73GB 10K 502.6GB 7+1 A4	$17,280	45.00%	$ 9,504.00			$ -
							$ -			$ -
			DMX 146 GB DRIVE				$ -			$ -
			DMX2G10-1461	146GB 10K 144.6GB SRDF	$3,440	45.00%	$ 1,892.00			$ -
			DMX2G10-1462	146GB 10K 144.6GB MIRR	$6,880	45.00%	$ 3,784.00			$ -
			DMX2G10-1464	146GB 10K 433.8GB 3+1	$13,760	45.00%	$ 7,568.00			$ -
			DMX2G10-1468	146GB 10K 1012.2GB 7+1	$27,520	45.00%	$ 15,136.00			$ -
			DMX2G10-1461A	146GB 10K 143.5GB SRDF A4	$3,440	45.00%	$ 1,892.00			$ -
			DMX2G10-1462A	146GB 10K 143.5GB MIRR A4	$6,880	45.00%	$ 3,784.00			$ -
			DMX2G10-1464A	146GB 10K 430.5GB 3+1 A4	$13,760	45.00%	$ 7,568.00			$ -
			DMX2G10-1468A	146GB 10K 1004.5GB 7+1 A4	$27,520	45.00%	$ 15,136.00			$ -
							$ -			$ -
			SYMMETRIX DMX - DMX FRONT END DIRECTORS				$ -			$ -
							$ -			$ -
			DMX800 CONNECTIVITY DIRECTORS				$ -			$ -
			DMX-FE-3M1S	FEBE 3MM, 1SM PORTS	$18,306	45.00%	$ 10,068.30			$ -
			DMX-FE-4M0S	FEBE 4MM, 0SM PORTS	$17,821	45.00%	$ 9,801.55			$ -
			DMX-FE-6M2S	FEBE 6MM, 2SM PORTS	$22,821	45.00%	$ 12,551.55			$ -
			DMX-FE-7M1S	FEBE 7MM, 1SM PORTS	$21,955	45.00%	$ 12,075.25			$ -
			DMX-FE-8M0S	FEBE 8MM, 0SM PORTS	$21,163	45.00%	$ 11,639.65			$ -
			DMX8-F	DMX8 FICON DIR	$61,700	45.00%	$ 33,935.00			$ -
			DMX8-FC	DMX8 FC DIR	$54,800	45.00%	$ 30,140.00			$ -
			DMX8-G	DMX8 GIGE DIR	$61,700	45.00%	$ 33,935.00			$ -
			DMX8-GF	DMX8 MPD DIR	$70,000	45.00%	$ 38,500.00			$ -
			DMX8-3102	2XFEBE 3MFC1SFC2SF	$20,000	45.00%	$ 11,000.00			$ -
			DMX8-3111	2XFEBE 3MFC 1SFC 1MGE 1SF	$20,000	45.00%	$ 11,000.00			$ -
			DMX8-3120	2XFEBE 3MFC1SMFC2MGE	$20,000	45.00%	$ 11,000.00			$ -
			DMX8-4002	2XFEBE 4MFC2SF	$20,000	45.00%	$ 11,000.00			$ -
			DMX8-4011	2XFEBE 4MFC 1MGE 1SF	$20,000	45.00%	$ 11,000.00			$ -
			DMX8-4020	2XFEBE 4MFC2MGE	$20,000	45.00%	$ 11,000.00			$ -
							$ -			$ -
			SYMMETRIX DMX - DMX800 FACTORY MODELS				$ -			$ -
							$ -			$ -
			DMX COMPONENTS - 800				$ -			$ -
			DMX-2GDAE	2GB DISK ARRAY ENCLOSURE	$9,460	45.00%	$ 5,203.00			$ -
			DMX-KVM	KEYBOARD, VIDEO, MOUSE	$3,200	45.00%	$ 1,760.00			$ -
			DMX-RS232	RS232 SWITCH	$2,800	45.00%	$ 1,540.00			$ -
			DMX-RS232-FD	RS232 SWITCH FIELD INST	$2,800	45.00%	$ 1,540.00			$ -
			DMX-SERVER	RMS SERVER	$6,400	45.00%	$ 3,520.00			$ -
			DMX-SPS	2X850W STANDBY POWER SUP	$2,000	45.00%	$ 1,100.00			$ -
							$ -			$ -
			SYMMETRIX DMX - DMX800 FIELD MODELS				$ -			$ -
			DMX-2GDAE-FD	2GB DISK ARRAY ENC FIELD	$12,300	45.00%	$ 6,765.00			$ -
			DMX-KVM-FD	KEYBD, VIDEO, MOUSE-FIELD	$3,200	45.00%	$ 1,760.00			$ -
			DMX-SERVER-FD	RMS SERVER FIELD INST	$8,320	45.00%	$ 4,576.00			$ -
			DMX-SPS-FD	2X850W STANDBY PWR-FIELD	$2,600	45.00%	$ 1,430.00			$ -
						45.00%	$ -			$ -
			SYMMETRIX DMX - Disk Drive Upgrade Models			45.00%	$ -			$ -
							$ -			$ -
			DMX 73 GB 10K DRIVE UPGRADE				$ -			$ -
			DMX2G10-731U	73GB 10K 72.2GB SRDF UP	$2,800	45.00%	$ 1,540.00			$ -
			DMX2G10-732U	73GB 10K 72.2GB MIRR UP	$5,600	45.00%	$ 3,080.00			$ -
			DMX2G10-734U	73GB 10K 216.5GB 3+1 UP	$11,300	45.00%	$ 6,215.00			$ -
			DMX2G10-738U	73GB 10K 505.2GB 7+1	$22,500	45.00%	$ 12,375.00			$ -
			DMX2G10-731AU	73GB 10K 71.8GB SRDF A4U	$2,160	45.00%	$ 1,188.00			$ -
			DMX2G10-732AU	73GB 71.8GB MIRR A4U	$4,320	45.00%	$ 2,376.00			$ -
			DMX2G10-734AU	73GB 10K 215.4GB 3+1 A4U	$8,640	45.00%	$ 4,752.00			$ -
			DMX2G10-738AU	73GB 10K 502.6GB 7+1 A4U	$22,500	45.00%	$ 12,375.00			$ -
							$ -			$ -
			DMX 146 GB DRIVE UPGRADE				$ -			$ -
			DMX2G10-1461U	146GB 10K 144.6GB SRDF UP	$4,480	45.00%	$ 2,464.00			$ -
			DMX2G10-1462U	146GB 10K 144.6GB MIRR UP	$8,900	45.00%	$ 4,895.00			$ -

			DMX2G10-1464U	146GB 10K 433.8GB 3+1 UP	$17,900	45.00%	$ 9,845.00			$ -
			DMX2G10-1468U	146GB 10K 1012.2GB 7+1 UP	$35,775	45.00%	$ 19,676.25			$ -
			DMX2G101461AU	146GB 10K 143.5GB SRD A4U	$4,480	45.00%	$ 2,464.00			$ -
			DMX2G101462AU	146GB 10K 143.5GB MIR A4U	$8,900	45.00%	$ 4,895.00			$ -
			DMX2G101464AU	146GB 10K 430.5GB 3+1 AU	$17,900	45.00%	$ 9,845.00			$ -
			DMX2G101468AU	146GB10K 1004.5GB 7+1 A4U	$35,775	45.00%	$ 19,676.25			$ -
							$ -			$ -
			SYMMETRIX DMX - DMX Cache Dir. Upgrade				$ -			$ -
							$ -			$ -
			DMX CACHE DIRECTORS				$ -			$ -
			DMX-M5-2048U	2GB M5 CACHE DIR UPG	$81,300	45.00%	$ 44,715.00			$ -
			DMX-M5-4096U	4GB M5 CACHE DIR UPG	$84,960	45.00%	$ 46,728.00			$ -
			DMX-M5-8192U	8GB M5 CACHE DIR UPG	$97,700	45.00%	$ 53,735.00			$ -
			DMX-M5-16384U	16GB M5 CACHE DIR UPG	$116,140	45.00%	$ 63,877.00			$ -
							$ -			$ -
			DMX1000/2000 CONNECTIVITY DIR				$ -			$ -
			DMX-FCD6M2SU	8 PT FC DIR 6MM 2SM	$98,230	45.00%	$ 54,026.50			$ -
			DMX-FCD7M1SU	8 PT FC DIR 7MM 1SM	$97,800	45.00%	$ 53,790.00			$ -
			DMX-FCD8M0SU	8 PT FC DIR 8MM 0SM	$97,250	45.00%	$ 53,487.50			$ -
			DMX-ESCD8U	8 PT ESCON DIR	$106,200	45.00%	$ 58,410.00			$ -
			DMX-0004U	DMX FICON DIR 4 PT SM-U	$106,210	45.00%	$ 58,415.50			$ -
			DMX-0013U	DMX MPD DIR 3SF1MGE -U	$106,210	45.00%	$ 58,415.50			$ -
			DMX-0020U	DMX GIGE DIR 2MGE-U	$79,700	45.00%	$ 43,835.00			$ -
			DMX-0022U	DMX MPD DIR 2SF2MGE-U	$106,200	45.00%	$ 58,410.00			$ -
			DMX-0040U	DMX GIGE DIR 4 PT MM-U	$106,200	45.00%	$ 58,410.00			$ -
							$ -			$ -
			DMX800 CONNECT DIR UPG				$ -			$ -
			DMX8-F-UPG	DMX8 FICON DIR-U	$80,200	45.00%	$ 44,110.00			$ -
			DMX8-FC-UPG	DMX8 FC DIR-U	$71,240	45.00%	$ 39,182.00			$ -
			DMX8-G-UPG	DMX8 GIGE DIR-U	$91,000	45.00%	$ 50,050.00			$ -
			DMX8-GF-UPG	DMX MPD DIR-U	$80,200	45.00%	$ 44,110.00			$ -
							$ -			$ -
			SYMMETRIX DMX - Cable Models				$ -			$ -
							$ -			$ -
			DMX LINE CORDS				$ -			$ -
			DMX-ACLINE	AC LINE CORD 10FT EXTEN	$1,400	45.00%	$ 770.00			$ -
			DMX-ACLINE-FL	AC LINE CORD (10FT) W/FLYING LEADS	$760	45.00%	$ 418.00			$ -
			DMX-ACLINE3P	10 FT EXT PWR CORD 3P	$2,545	45.00%	$ 1,399.75			$ -
			DMX-ACON3P-50	AC CONNECTOR 3 PHASE	$600	45.00%	$ 330.00			$ -
			DMX-ACONSP-60	AC MATING CONNECTOR 60 AMP	$360	45.00%	$ 198.00			$ -
							$ -			$ -
			DMX MISC. COMPONENTS				$ -			$ -
			DMX-PW40U-US	RMS AC LINE CORD NAM	$360	45.00%	$ 198.00			$ -
			DMX-PW40UASTL	AC LINE CORD AUSTRALIA	$380	45.00%	$ 209.00			$ -
			DMX-PW40UIEC3	AC LINE CORD	$360	45.00%	$ 198.00			$ -
							$ -			$ -
							$ -			$ -
			EMC Enterprise Storage Sym5				$ -			$ -
							$ -			$ -
			SYM5 - Cabinet Models				$ -			$ -
							$ -			$ -
			36 GB FRAMES				$ -			$ -
			8530-36	SYM 8530-36 FRAME	$114,940	45.00%	$ 63,217.00			$ -
			8830-36	SYM 8830-36 FRAME	$249,900	45.00%	$ 137,445.00			$ -
							$ -			$ -
			73 GB FRAME				$ -			$ -
			8530-73	SYM 8530-73	$114,940	45.00%	$ 63,217.00			$ -
			8830-73	SYM 8830-73	$249,900	45.00%	$ 137,445.00			$ -
							$ -			$ -
			146 GB FRAME				$ -			$ -
			8530-146	SYMM 8530-146 FRAME	$114,940	45.00%	$ 63,217.00			$ -
			8830-146	SYMM 8830-146 FRAME	$249,900	45.00%	$ 137,445.00			$ -
							$ -			$ -
			SYM5 - Disk Drive Models				$ -			$ -
							$ -			$ -
			36 GB DRIVES-85/8830 ONLY				$ -			$ -
			8031-36M1	SYM 8031 35.8GB MIRROR	$4,760	45.00%	$ 2,618.00			$ -
			8031-361	SYM 8031 35.8GB SRDF	$2,380	45.00%	$ 1,309.00			$ -
			8031-36M1AS	SYM 8031 35.8GB AS400 MIR	$4,760	45.00%	$ 2,618.00			$ -
			8031-361AS	SYM 8031 35.8GB AS400 SRD	$2,380	45.00%	$ 1,309.00			$ -
							$ -			$ -
			73 GB DRIVES - 8230 ONLY				$ -			$ -
			8031-73M1L	SYM8031 72.17GB 1	$5,150	45.00%	$ 2,832.50			$ -
			8031-731L	SYM8031 72.17GB 1	$2,580	45.00%	$ 1,419.00			$ -
							$ -			$ -
			73 GB DRIVES - 85/8830 ONLY				$ -			$ -
			8031-73M1	SYM 8031 72.17GB MIRR	$5,150	45.00%	$ 2,832.50			$ -
			8031-73M1AS	SYM 8031 68.8 GB AS4 MIR	$5,150	45.00%	$ 2,832.50			$ -
			8031-731AS	SYM 8031 68.8 GB AS4 SRDF	$2,580	45.00%	$ 1,419.00			$ -
			8031-731	SYM 8031 72.17GB SRDF	$2,580	45.00%	$ 1,419.00			$ -
							$ -			$ -

			146 GB DRIVE-85/8830 ONLY			$	-			$ -
			8031-1461	SYM 8031 144.6GB SRDF	$4,230	45.00%	$ 2,326.50			$ -
			8031-146M1	SYM 8031 144.6GB MIRR	$8,460	45.00%	$ 4,653.00			$ -
						45.00%	$ -			$ -
			SYM5 - GLOBAL CACHE DIRECTORS				$ -			$ -
							$ -			$ -
			GLOBAL CACHE DIRECTORS				$ -			$ -
			MEM3-2048	2048MB M3 CACHE MEM	$18,860	45.00%	$ 10,373.00			$ -
			MEM3-4096	4096MB M3 CACHE MEM	$25,550	45.00%	$ 14,052.50			$ -
			MEM3-8192	8192MB M3 CACHE MEM	$33,110	45.00%	$ 18,210.50			$ -
			MEM3-16384	16384MB M3 CACHE MEM	$53,130	45.00%	$ 29,221.50			$ -
			MEM3-24576	24576MB M3 CACHE MEM	$78,780	45.00%	$ 43,329.00			$ -
			MEM3-32768	32768MB M3 CACHE MEM	$99,420	45.00%	$ 54,681.00			$ -
			MEM3-49152	49152MB M3 CACHE MEM	$140,420	45.00%	$ 77,231.00			$ -
			MEM3-65536	65536MB M3 CACHE MEM	$187,310	45.00%	$ 103,020.50			$ -
							$ -			$ -
			SYM5 - Channel Director Models				$ -			$ -
			DP3-FND2M	FICON 2PT CHN DIR MULTI	$28,420	45.00%	$ 15,631.00			$ -
			DP3-FND2MS	FICON DIRECTOR MULTI/SING	$31,920	45.00%	$ 17,556.00			$ -
			DP3-FND2S	FICON 2PT CHN DIR SINGLE	$32,410	45.00%	$ 17,825.50			$ -
			DP3-RFD42G	2GB FC DIR 4PT MULTI SRDF	$21,630	45.00%	$ 11,896.50			$ -
			DP3-RFD42GS	2GB FC DIR 4PT 1S/3M SRDF	$22,020	45.00%	$ 12,111.00			$ -
			DP3-SCB1	12PORTB SYM FC SWITCH DIR	$34,330	45.00%	$ 18,881.50			$ -
			DP3-SCQ1	12PORTQ SYM FC SWITCH DIR	$29,210	45.00%	$ 16,065.50			$ -
			DP3-GBENET2	GIGE DIR 4PT MULTI	$34,600	45.00%	$ 19,030.00			$ -
			DP3-FCD2	2PORT DP FIBRE CHNL MULT	$18,860	45.00%	$ 10,373.00			$ -
			DP3-RFD2	2PORT DP FIBRE CHN REMOT	$18,860	45.00%	$ 10,373.00			$ -
			DP3-FCD2S	FIBRE CHN DIR 2PT MUL/SIN	$21,120	45.00%	$ 11,616.00			$ -
			DP3-RFD2S	REMOTE FC DIR 2PT MUL/SIN	$21,120	45.00%	$ 11,616.00			$ -
			DP3-FCD42G	2GB FC DIR 4PT MULTI	$21,630	45.00%	$ 11,896.50			$ -
			DP3-FCD42GS	2GB FC DIR 4PT 1SIN, 3MUL	$22,020	45.00%	$ 12,111.00			$ -
			DP3-FCD8	FIBRE CHN DIR 8 PORT HUB	$26,300	45.00%	$ 14,465.00			$ -
			DP3-SCD42	ESCON CHN DIR 4PT 2CCI/O	$23,380	45.00%	$ 12,859.00			$ -
			DP3-RLD42	REMOTE LNK DIR 4PT 2CCI/O	$23,380	45.00%	$ 12,859.00			$ -
			DP3-SCD44	ESCON CHN DIR 4PT 4CCI/O	$26,320	45.00%	$ 14,476.00			$ -
			DP3-RLD44	REMOTE LNK DIR 4PT 4CCI/O	$26,320	45.00%	$ 14,476.00			$ -
			DP3-USD4H	4-PORT HVD ULTRA SCSI DIR	$16,150	45.00%	$ 8,882.50			$ -
							$ -			$ -
			SYM5 - Professional Service Models				$ -			$ -
							$ -			$ -
			SYM5 - Channel Director Models - RPQ				$ -			$ -
			ENHCHN8430	RPL 10R2 CACHE BD W/CHNDR	$0	45.00%	$ -			$ -
			ENHCHN8530	RPL 1OR2 CACHE BD W/CHNDR	$0	45.00%	$ -			$ -
							$ -			$ -
			SYM5 - Disk Drive Upgrade Models				$ -			$ -
							$ -			$ -
			18 GB DRIVE UPGRADES - 85/8830 ONLY				$ -			$ -
			8031-18M1ASUP	SYM 8031 17.9GB AS/MIR UP	$5,180	45.00%	$ 2,849.00			$ -
			8031-18S3ASUP	SYM8031 51.6GB AS4 R-S UP	$10,290	45.00%	$ 5,659.50			$ -
			8031-181ASUPG	SYM 8031 17.9GB AS/4 UPG	$2,590	45.00%	$ 1,424.50			$ -
							$ -			$ -
			36 GB DRIVE UPGRADES - 8230 ONLY				$ -			$ -
			8031-36M1LUPG	SYM8031 35.8GB 1	$6,190		$ 6,190.00			$ -
			8031-361LUPG	SYM8031 35.6GB 1	$3,090	45.00%	$ 1,699.50			$ -
			8031-36M1LASU	SYM8031 35GB 1	$6,190	45.00%	$ 3,404.50			$ -
			8031-361LASU	SYM8031 35GB 1	$3,090	45.00%	$ 1,699.50			$ -
							$ -			$ -
			36 GB DRIVE UPGRADES - 85/8830 ONLY				$ -			$ -
			8031-36M1UPG	SYM 8031 35.8GB MIRR UPG	$6,190	45.00%	$ 3,404.50			$ -
			8031-361UPG	SYM 8031 35.8GB SRDF UPG	$3,090	45.00%	$ 1,699.50			$ -
			8031-36M1ASUP	SYM 8031 34.3GB AS/MIR UP	$6,190	45.00%	$ 3,404.50			$ -
			8031-361ASUPG	SYM 8031 35.8GB AS/4 UPG	$3,090	45.00%	$ 1,699.50			$ -
							$ -			$ -
			73 GB DRIVE UPGRADES - 8230 ONLY				$ -			$ -
			8031-73M1LUPG	SYM8031 72.17GB 1	$6,720	45.00%	$ 3,696.00			$ -
			8031-73M1LASU	SYM 8031 68.8GB AS4 MIRU	$6,720	45.00%	$ 3,696.00			$ -
			8031-731LASU	SYM 8031 68.8GB AS4 U	$3,360	45.00%	$ 1,848.00			$ -
			8031-731LUPG	SYM8031 72.17GB 1	$3,360	45.00%	$ 1,848.00			$ -
							$ -			$ -
			73 GB DRIVE UPGRADES - 85/8830 ONLY				$ -			$ -
			8031-73M1UPG	SYM 8031 72.17GB MIRR UPG	$6,720	45.00%	$ 3,696.00			$ -
			8031-73M1ASUP	SYM 8031 68.8GB AS4 MIRUP	$6,720	45.00%	$ 3,696.00			$ -
			8031-731ASUPG	SYM 8031 68.8 GB AS4 UPG	$3,360	45.00%	$ 1,848.00			$ -
			8031-731UPG	SYM 8031 72.17GB SRDF UPG	$3,360	45.00%	$ 1,848.00			$ -
							$ -			$ -
			146 GB DRIVE UPGRADES-85/8830 ONLY				$ -			$ -
			8031-1461UPG	SYM 8031 144.6GB MIRR UPG	$5,490	45.00%	$ 3,019.50			$ -
			8031-146M1UPG	SYM 8031 144.6GB MIRR UPG	$10,980	45.00%	$ 6,039.00			$ -
							$ -			$ -
			SYM5 - GLOBAL CACHE DIRECTOR UPGRADES				$ -			$ -
							$ -			$ -

			GLOBAL CACHE DIRECTORS				$ -			$ -
			MEM3-1024UPG	1024MB M3 CACHE UPG	$14,560	45.00%	$ 8,008.00			$ -
			MEM3-2048UPG	2048MB M3 CACHE UPG	$19,600	45.00%	$ 10,780.00			$ -
			MEM3-4096UPG	4096MB M3 CACHE UPG	$25,340	45.00%	$ 13,937.00			$ -
			MEM3-8192UPG	8192MB M3 CACHE MEM UPG	$40,740	45.00%	$ 22,407.00			$ -
			MEM3-16384UPG	16384MB M2 CACHE UPG	$59,640	45.00%	$ 32,802.00			$ -
							$ -			$ -
			SYM5 - SYMMETRIX KITS				$ -			$ -
							$ -			$ -
			SYMMETRIX - KITS				$ -			$ -
			ACKIT8230-D	AC LINE KIT DOM 8230	$0	45.00%	$ -			$ -
			ACKIT8230-I	AC LINE KIT INT 8230	$0	45.00%	$ -			$ -
			SYM8000-DOCKT	SYMM 8000 DOC KIT	$0	45.00%	$ -			$ -
			SCB-DOC	SYMMETRIX-SCB DOC KIT	$0	45.00%	$ -			$ -
			SCQ-DOC	SYMMETRIX-SCQ DOC KIT	$0	45.00%	$ -			$ -
							$ -			$ -
			SYM5 - Other Models				$ -			$ -
							$ -			$ -
			AS400				$ -			$ -
			AS400-SE-1	AS/400 SCSI EXT 1	$2,590	45.00%	$ 1,424.50			$ -
			LSE-8HDA	SYM AS/400 LOAD SRC 8X	$8,400	45.00%	$ 4,620.00			$ -
							$ -			$ -
			Z 8000 Series				$ -			$ -
							$ -			$ -
			Z SERIES - Cabinet Models				$ -			$ -
							$ -			$ -
			Z Series-ESCON				$ -			$ -
			Z8530-2E	MF SYMM 8530 2TB ESCON	$258,000	45.00%	$ 141,900.00			$ -
			Z8530-3.5E	MF SYMM 8530 3.5TB ESCON	$368,500	45.00%	$ 202,675.00			$ -
			Z8830-5E	MF SYMM 8830 5TB	$483,700	45.00%	$ 266,035.00			$ -
			Z8830-10E	MF SYMM 8830 10TB ESCON	$859,830	45.00%	$ 472,906.50			$ -
							$ -			$ -
			Z Series-FICON				$ -			$ -
			Z8530-2F	MF 8530 2TB FICON	$258,000	45.00%	$ 141,900.00			$ -
			Z8530-3.5F	MF SYMM 8530 3.5TB FICON	$368,500	45.00%	$ 202,675.00			$ -
			Z8830-5F	MF SYMM 8830 5TB FICON	$483,700	45.00%	$ 266,035.00			$ -
			Z8830-10F	MF SYMM 8830 10TB FICON	$859,830	45.00%	$ 472,906.50			$ -
							$ -			$ -
			Z SERIES - SYMMETRIX KITS				$ -			$ -
							$ -			$ -
			SYMMETRIX - KITS				$ -			$ -
			Z-SILENCER	SILENCER Z8530Z8830	$770	45.00%	$ 423.50			$ -
							$ -			$ -
			Z SERIES - Software Models				$ -			$ -
							$ -			$ -
			COM-PAV/MA				$ -			$ -
			Z-COMPAV	Z8PAVMA- NO CHRGE	$0		$ -			$ -
							$ -			$ -
			SYM Hardware				$ -			$ -
							$ -			$ -
			SYM HARDWARE - AC Line Kits				$ -			$ -
							$ -			$ -
			SYMMETRIX - KITS				$ -			$ -
			AC-LINE-EXT	AC LINE KIT EXT DOM 1BAY	$0		$ -			$ -
			ACCONKIT-D	AC CONNECTOR KIT DOM 3BAY	$0		$ -			$ -
			ACLINKIT-D	AC LINE KIT DOM HALF BAY	$0		$ -			$ -
			ACLINKIT-I	AC LINE KIT INT HALF BAY	$0		$ -			$ -
							$ -			$ -
			SYM HARDWARE - SYMMETRIX KITS				$ -			$ -
			SYMMETRIX - KITS				$ -			$ -
			S3-4PWR50-60	SYM3-4 PWR CONV KIT I-D	$10,000	45.00%	$ 5,500.00			$ -
			S3-4PWR60-50	SYM3-4 PWR CONV KIT D-I	$10,000	45.00%	$ 5,500.00			$ -
			S4.8PWR50-60	SYM4.8 PWR CONV KIT I-D	$10,000	45.00%	$ 5,500.00			$ -
			S4.8PWR60-50	SYM4.8 PWR CONV KIT D-I	$10,000	45.00%	$ 5,500.00			$ -
			S5PWR50-60	SYM5 PWR CONV KIT I-D	$10,000	45.00%	$ 5,500.00			$ -
			S5PWR60-50	SYM5 PWR CONV KIT D-I	$10,000	45.00%	$ 5,500.00			$ -
			SYM-SECURE1	HALF BAY SEISMIC KIT	$2,600	45.00%	$ 1,430.00			$ -
			SYM-SECURE2	1 BAY SEISMIC KIT	$12,200	45.00%	$ 6,710.00			$ -
			SYM-SECURE3	3 BAY SEISMIC KIT	$12,200	45.00%	$ 6,710.00			$ -
			SYM-SILENCER3	SILENCER 8000 3/59X 3/58X	$1,900	45.00%	$ 1,045.00			$ -
							$ -			$ -
			SYM HARDWARE - Modem Models				$ -			$ -
							$ -			$ -
			MODEMS				$ -			$ -
			SYMMOD-115V	MODEM 115V	$0		$ -			$ -
			SYMMOD-230V	MODEM 230V	$0		$ -			$ -
			SYMMOD-ARTINA	MODEM ARGENTINA	$0		$ -			$ -
			SYMMOD-AST	MODEM AUSTRIA	$0		$ -			$ -
			SYMMOD-AUL	SYMII.5 MODEM AUSTRALIA	$0		$ -			$ -
			SYMMOD-BEL	SYMII.5 MODEM BELGIUM	$0		$ -			$ -
			SYMMOD-CHN	MODEM CHINA	$0		$ -			$ -

			SYMMOD-CZ	MODEM CZECH	$0		$	-			$ -
			SYMMOD-DEN	SYMII.5 MODEM DENMARK	$0		$	-			$ -
			SYMMOD-EUR	MODEM EURO	$0		$	-			$ -
			SYMMOD-FIN	MODEM FINLAND	$0		$	-			$ -
			SYMMOD-FRA	SYMII.5 MODEM FRANCE	$0		$	-			$ -
			SYMMOD-GER	SYMII.5 MODEM GERMANY	$0		$	-			$ -
			SYMMOD-HK	SYMII.5 MODEM HONG KONG	$0		$	-			$ -
			SYMMOD-IR1	SYMII.5 MODEM ICELAND	$0		$	-			$ -
			SYMMOD-IRL	MODEM IRELAND	$0		$	-			$ -
			SYMMOD-ISR	MODEM ISRAEL	$0		$	-			$ -
			SYMMOD-ITA	SYMII.5 MODEM ITALY	$0		$	-			$ -
			SYMMOD-JAP	SYMII.5 MODEM JAPAN	$0		$	-			$ -
			SYMMOD-KOR	SYMII.5 MODEM KOREA	$0		$	-			$ -
			SYMMOD-MOR	MODEM MOROCCO	$0		$	-			$ -
			SYMMOD-NET	SYMI.5 MODEM NETHERLANDS	$0		$	-			$ -
			SYMMOD-NOR	SYMII.5 MODEM NORWAY	$0		$	-			$ -
			SYMMOD-NZEA	MODEM NEW ZEALAND	$0		$	-			$ -
			SYMMOD-SA	SYMII.5 MODEM S.AFRICA	$0		$	-			$ -
			SYMMOD-SPA	MODEM SPAIN	$0		$	-			$ -
			SYMMOD-SWE	SYMII.5 MODEM SWEDEN	$0		$	-			$ -
			SYMMOD-SWI	SYMII.5 MODEM SWITZERLAND	$0		$	-			$ -
			SYMMOD-SWZ	SYMII.5 MODEM SWITZ INTER	$0		$	-			$ -
			SYMMOD-TAI	SYMII.5 MODEM TAIWAN	$0		$	-			$ -
			SYMMOD-UK	SYMMETRIXII.5 MODEM UK	$0		$	-			$ -
			SYMMOD-US	MODEM UNITED STATES	$0		$	-			$ -
							$	-			$ -
							$	-			$ -
			SYM HARDWARE - NT-Based Service Processor Upgrade Models				$	-			$ -
							$	-			$ -
			SYM PC Upgrades				$	-			$ -
			PC-UPG-NT6	P62/P79 3/5700 NT PC UPG	$10,400	45.00%	$	5,720.00			$ -
			PC-UPG-NT7	P88 NT PC UPG	$1,800	45.00%	$	990.00			$ -
			PC-UPG-NT8	A5K NT PC UPG	$1,100	45.00%	$	605.00			$ -
							$	-			$ -
			SYM HARDWARE - Serial Channel Cable Models				$	-			$ -
							$	-			$ -
			SERIAL CABLES				$	-			$ -
			FIBER-4M	FIBER OPTIC 4M CABLE	$0		$	-			$ -
			FIBER-7M	FIBER OPTIC 7M CABLE	$0		$	-			$ -
			FIBER-13M	FIBER OPTIC 13M CABLE	$0		$	-			$ -
			FIBER-22M	FIBER OPTIC CABLE 22M	$0		$	-			$ -
			FIBER-31M	FIBER OPTIC CBL 31 METER	$0		$	-			$ -
			FIBER-46M	FBR JUMPER CBL FOR ESCON	$700	45.00%	$	385.00			$ -
			FIBER-61M	FIBER OPTIC CBL 61 METERS	$900	45.00%	$	495.00			$ -
			FIBER-77M	FBR JUMPER CBL FOR ESCON	$1,000	45.00%	$	550.00			$ -
			FIBER-92M	FBR JUMPER CBL FOR ESCON	$1,100	45.00%	$	605.00			$ -
			FIBER-107M	FBR JUMPER CBL FOR ESCON	$1,200	45.00%	$	660.00			$ -
			FIBER-122M	FIBER OPTIC CBL 122METERS	$1,300	45.00%	$	715.00			$ -
							$	-			$ -
			SYM HARDWARE - Parallel Channel Cable Models				$	-			$ -
							$	-			$ -
			PARALLEL CABLES				$	-			$ -
			4260-25A	SYM 25FT BUS AND TAG	$0		$	-			$ -
			4260-50A	SYM 50 FT BUS AND TAG	$0		$	-			$ -
			4260-75	75FT BUS & TAG CABLE	$0		$	-			$ -
			4260-100A	SYM 100FT BUS AND TAG	$0		$	-			$ -
			4260-125	125' BUS & TAG CABLES	$0		$	-			$ -
			4260-150	150' BUS & TAG CABLES	$0		$	-			$ -
			4260-175	175' BUS & TAG CABLES	$4,400	45.00%	$	2,420.00			$ -
			4260-200	SYMMETRIX 200FT BUS & TAG	$4,620	45.00%	$	2,541.00			$ -
							$	-			$ -
			SYM HARDWARE - Halogen Free Channel Cable Models				$	-			$ -
							$	-			$ -
			HALOGEN FREE CABLES				$	-			$ -
			PARTAN-15	15'HALOGEN FREE PAR.CHANN	$1,140	45.00%	$	627.00			$ -
			PARTAN-25	25'HALOGEN FREE PAR CHANN	$1,450	45.00%	$	797.50			$ -
			PARTAN-50	50'HALOGEN FREE PARAL CHN	$2,260	45.00%	$	1,243.00			$ -
			PARTAN-75	75'HALOGEN FREE PAR CHANN	$3,090	45.00%	$	1,699.50			$ -
			PARTAN-100	100'HALOGEN FREE PAR CHAN	$3,890	45.00%	$	2,139.50			$ -
			PARTAN-125	125'HALOGEN FREE PAR CHAN	$4,780	45.00%	$	2,629.00			$ -
			PARTAN-150	150'HALOGEN FREE PARAL CH	$5,590	45.00%	$	3,074.50			$ -
			PARTAN-175	175'HALOGEN FREE PAR CHAN	$6,390	45.00%	$	3,514.50			$ -
			PARTAN-200	200'HALOGEN FREE PARAL CH	$7,200	45.00%	$	3,960.00			$ -
							$	-			$ -
			SYM HARDWARE - Remote Switch Cable Models				$	-			$ -
							$	-			$ -
			REMOTE SWITCH CABLES				$	-			$ -
			EPICBL-50	50FT REMOTE SWITCH CBL	$140	45.00%	$	77.00			$ -
			EPICBL-75	75 FT REMOTE SWITCH CBL	$180	45.00%	$	99.00			$ -
			EPICBL-100	100 FT REMOTE SWITCH CBL	$300	45.00%	$	165.00			$ -
			EPICBL-150	150FT REMOTE SWITCH CBL	$300	45.00%	$	165.00			$ -

			EPICBL-200	200 FT REMOTE SWITCH CBL	$380	45.00%	$ 209.00			$ -
							$ -			$ -
			SYM HARDWARE - Differential SCSI Cable Models				$ -			$ -
							$ -			$ -
			DIFF. SCSI. CABLES				$ -			$ -
			RJ-11CABLE	RJ-11 CABLE 50'	$370	45.00%	$ 203.50			$ -
			C3M-NUMA	3 M FWD CABLE SEQ NUMA	$590	45.00%	$ 324.50			$ -
			C5M-AIT	CBL SCSI SYM TO HP 5M	$440	45.00%	$ 242.00			$ -
			C5M-PYR	5M WIDE DIFF SCSI PYRAMID	$420	45.00%	$ 231.00			$ -
			C5M-RM1000	5 M FWD CABLE-SNI RM1000	$350	45.00%	$ 192.50			$ -
			CY-IBM	IBM CLUSTER "Y" CABLE	$480	45.00%	$ 264.00			$ -
			CY-MULTI	MULTI-HOST CLUSTER Y CABL	$270	45.00%	$ 148.50			$ -
			CY-SEQ	SEQUENT CLUSTER "Y" CABLE	$350	45.00%	$ 192.50			$ -
			C5M-SEQ	5M WIDE DIFF.SCSI CABLE	$320	45.00%	$ 176.00			$ -
			C5M-SNI	5M WIDE DIFF SCSI SNI	$420	45.00%	$ 231.00			$ -
			C5M-50S	5M NAR DIFF 50 PIN	$380	45.00%	$ 209.00			$ -
			C6M-AS4	6M WIDE SCSI CABLE	$510	45.00%	$ 280.50			$ -
			C6M-NCR	CABLE 6 METER - NCR	$460	45.00%	$ 253.00			$ -
			C6M-PCS	6M DIFF SCSI RS/6000 &SP2	$560	45.00%	$ 308.00			$ -
			C6M-SUN	6M SUN PCI UWD SCSI CBL	$320	45.00%	$ 176.00			$ -
			C6M-UNI	6 METER FWD CABLE UNISYS	$210	45.00%	$ 115.50			$ -
			C6M-68S	6M WIDE SCSI CABLE	$370	45.00%	$ 203.50			$ -
			C7M-NUMA	7.5M FWD CABLE SEQ NUMA	$670	45.00%	$ 368.50			$ -
			C10M-AIT	CBL SCSI SYM TO HP 10M	$570	45.00%	$ 313.50			$ -
			C10M-PYR	10M DIFF SCSI CBL PYRAMID	$460	45.00%	$ 253.00			$ -
			C10M-RM1000	10 M FWD CABLE-SNI RM1000	$440	45.00%	$ 242.00			$ -
			C10M-SEQ	10M DIFF SCSI CBL SEQUENT	$400	45.00%	$ 220.00			$ -
			C19M-NCR	CABLE 19 METER - NCR	$680	45.00%	$ 374.00			$ -
			C10M-SNI	10M WIDE DIFF SCSI SNI	$570	45.00%	$ 313.50			$ -
			C10M-50S	10M DIFF SCSI CABLE IBM	$470	45.00%	$ 258.50			$ -
			C12M-AS4	12M WIDE SCSI CABLE	$580	45.00%	$ 319.00			$ -
			C12M-NCR	CABLE 12 METER - NCR	$520	45.00%	$ 286.00			$ -
			C12M-PCS	12M DIFF SCSI RS/6000 SP2	$510	45.00%	$ 280.50			$ -
			C12M-SUN	12M SUN PCI UWD SCSI CBL	$410	45.00%	$ 225.50			$ -
			C12M-UNI	12 METER FWD CABLE UNISYS	$290	45.00%	$ 159.50			$ -
			C12M-68S	12M WIDE SCSI CABLE	$530	45.00%	$ 291.50			$ -
			C15M-NUMA	15M FWD CABLE SEQ NUMA	$810	45.00%	$ 445.50			$ -
			C19M-UNI	19 METER FWD CABLE UNISYS	$400	45.00%	$ 220.00			$ -
			C19M-50S	19M DIFF SCSI CABLE IBM	$710	45.00%	$ 390.50			$ -
			C19M-68S	19M WIDE DIFF SCSI CBL 68	$590	45.00%	$ 324.50			$ -
			C20M-AIT	CBL SCSI SYM TO HP 20M	$820	45.00%	$ 451.00			$ -
			C20M-AS4	20M WIDE SCSI CABLE,IBM	$910	45.00%	$ 500.50			$ -
			C20M-PYR	20M DIFF SCSI CABLE PYRAM	$760	45.00%	$ 418.00			$ -
			C20M-RM1000	20 M FWD CABLE-SNI RM1000	$640	45.00%	$ 352.00			$ -
			C20M-SEQ	20M DIF. SCSI CABLE SEQUE	$550	45.00%	$ 302.50			$ -
			C20M-SNI	20M WIDE DIFF SCSI SNI	$870	45.00%	$ 478.50			$ -
			C20M-SUN	20M SUN PCI UWD SCSI CBL	$590	45.00%	$ 324.50			$ -
			C20MINI68S	20 METER SCSI CABLE	$550	45.00%	$ 302.50			$ -
			C25M-68S	25M WIDE SCSI CABLE	$830	45.00%	$ 456.50			$ -
			C25M-PCS	25M DIFF SCSI RS/6000 SP2	$690	45.00%	$ 379.50			$ -
							$ -			$ -
							$ -			$ -
			SYM HARDWARE - Fibre Cable Models				$ -			$ -
							$ -			$ -
			Fibre Cables				$ -			$ -
			FC3M-LCESCADP	LC/ESCON W/ST CPLR 3M	$400	45.00%	$ 220.00			$ -
			FC3M-MTESCADP	MTRJ/ESCON W/ST CPLR 3M	$500	45.00%	$ 275.00			$ -
			FC3M-MTLCADP	MTRJ/LC W/LC CPLR 3M	$600	45.00%	$ 330.00			$ -
							$ -			$ -
			FIBRE CABLES				$ -			$ -
			FC1M-50MLC	FCHNL 1M 50/125 LC-LC	$330	45.00%	$ 181.50			$ -
			FC1M-50MSLC	FCHNL 1M 50/125 SC-LC	$340	45.00%	$ 187.00			$ -
			FC1M-62M	SC/SC 62.5 FC CABLE - 1M	$210	45.00%	$ 115.50			$ -
			FC1M-62MLC	LC/LC 62.5 FC CABLE 1M	$282	45.00%	$ 155.10			$ -
			FC1M-9MSLC	FCHNL 1M 9/125 SC-LC	$420	45.00%	$ 231.00			$ -
			FC3M-50MLC	FCHNL 3M 50/125 LC-LC	$330	45.00%	$ 181.50			$ -
			FC3M-50MSLC	FCHNL 3M 50/125 SC-LC	$350	45.00%	$ 192.50			$ -
			FC3M-62M	SC/SC 62.5 FC CABLE 3M	$275	45.00%	$ 151.25			$ -
			FC3M-62MLC	LC/LC 62.5 FC CABLE 3M	$300	45.00%	$ 165.00			$ -
			FC3M-62MSLC	SC/LC 62.5 3M W/SC CPLR	$455	45.00%	$ 250.25			$ -
			FC3M-9MSLC	FCHNL 3M 9/125 SC-LC	$340	45.00%	$ 187.00			$ -
			FC5M-50M	FIBRE CHNL 5 METER 50/125	$260	45.00%	$ 143.00			$ -
			FC5M-50MLC	FCHNL 5M 50/125 LC-LC	$380	45.00%	$ 209.00			$ -
			FC5M-50MSLC	FCHNL 5M 50/125 SC-LC	$350	45.00%	$ 192.50			$ -
			FC5M-62M	SC/SC 62.5 FC CABLE 5M	$275	45.00%	$ 151.25			$ -
			FC5M-62MLC	LC/LC 62.5 FC CABLE 5M	$318	45.00%	$ 174.90			$ -
			FC5M-62MSLC	SC/LC 62.5 FC CABLE 5M	$420	45.00%	$ 231.00			$ -
			FC5M-9M	FCHNL 5M 9/125 SC-SC	$410	45.00%	$ 225.50			$ -
			FC5M-9MLC	FCHNL 5M 9/125 LC-LC	$410	45.00%	$ 225.50			$ -
			FC5M-9MSLC	FCHNL 5M 9/125 SC-LC	$420	45.00%	$ 231.00			$ -
			FC10M-50M	FIBRE CHNL 10 MTR 50/125	$300	45.00%	$ 165.00			$ -

			FC10M-50MLC	FCHNL 10M 50/125 LC-LC	$420	45.00%	$ 231.00			$ -
			FC10M-50MSLC	FCHNL 10M 50/125 SC-LC	$400	45.00%	$ 220.00			$ -
			FC10M-62M	SC/SC 62.5 FC CABLE 10M	$320	45.00%	$ 176.00			$ -
			FC10M-62MLC	LC/LC 62.5 FC CABLE 10M	$364	45.00%	$ 200.20			$ -
			FC10M-62MSLC	SC/LC 62.5 FC CABLE 10M	$475	45.00%	$ 261.25			$ -
			FC10M-9M	FCHNL 10M 9/125 SC-SC	$450	45.00%	$ 247.50			$ -
			FC10M-9MLC	FCHNL 10M 9/125 LC-LC	$450	45.00%	$ 247.50			$ -
			FC10M-9MSLC	FCHNL 10M 9/125 SC-LC	$450	45.00%	$ 247.50			$ -
			FC30M-50M	FIBRE CHNL 30 MTR 50/125	$430	45.00%	$ 236.50			$ -
			FC30M-50MLC	FCHNL 30M 50/125 LC-LC	$610	45.00%	$ 335.50			$ -
			FC30M-50MSLC	FCHNL 30M 50/125 SC-LC	$580	45.00%	$ 319.00			$ -
			FC30M-62M	SC/SC 62.5 FC CABLE 30M	$520	45.00%	$ 286.00			$ -
			FC30M-62MLC	LC/LC 62.5 FC CABLE 30M	$545	45.00%	$ 299.75			$ -
			FC30M-62MSLC	SC/LC 62.5 FC CABLE 30M	$710	45.00%	$ 390.50			$ -
			FC30M-9M	FCHNL 30M 9/125 SC-SC	$590	45.00%	$ 324.50			$ -
			FC30M-9MLC	FCHNL 30M 9/125 LC-LC	$580	45.00%	$ 319.00			$ -
			FC30M-9MSLC	FCHNL 30M 9/125 SC-LC	$590	45.00%	$ 324.50			$ -
			FC50M-50M	FIBRE CHNL 50 MTR CABLE	$560	45.00%	$ 308.00			$ -
			FC50M-50MLC	FCHNL 50M 50/125 LC-LC	$830	45.00%	$ 456.50			$ -
			FC50M-50MSLC	FCHNL 50M 50/125 SC-LC	$790	45.00%	$ 434.50			$ -
			FC50M-62M	SC/SC 62.5 FC CABLE 50M	$705	45.00%	$ 387.75			$ -
			FC50M-62MLC	LC/LC 62.5 FC CABLE 50M	$791	45.00%	$ 435.05			$ -
			FC50M-62MSLC	SC/LC 62.5 FC CABLE 50M	$1,030	45.00%	$ 566.50			$ -
			FC50M-9M	FCHNL 50M 9/125 SC-SC	$750	45.00%	$ 412.50			$ -
			FC50M-9MLC	FCHNL 50M 9/125 LC-LC	$750	45.00%	$ 412.50			$ -
			FC50M-9MSLC	FCHNL 50M 9/125 SC-LC	$750	45.00%	$ 412.50			$ -
			FC100M-50M	FIBRE CHNL 100 MTR 50/125	$950	45.00%	$ 522.50			$ -
			FC100M-50MLC	FCHNL 100M 50/125 LC-LC	$1,320	45.00%	$ 726.00			$ -
			FC100M-50MSLC	FCHNL 100M 50/125 SC-LC	$1,280	45.00%	$ 704.00			$ -
			FC100M-62MLC	LC/LC 62.5 FC CABLE 100M	$1,300	45.00%	$ 715.00			$ -
			FC100M-62M	SC/SC 62.5 FC CABLE 100M	$1,150	45.00%	$ 632.50			$ -
			FC100M-62MSLC	SC/LC 62.5 FC CABLE 100M	$1,630	45.00%	$ 896.50			$ -
			FC100M-9M	FCHNL 100M 9/125 SC-SC	$1,090	45.00%	$ 599.50			$ -
			FC100M-9MLC	FCHNL 100M 9/125 LC-LC	$1,090	45.00%	$ 599.50			$ -
			FC100M-9MSLC	FCHNL 100M 9/125 SC-LC	$1,090	45.00%	$ 599.50			$ -
							$ -			$ -
			SYM HARDWARE - Other Models				$ -			$ -
							$ -			$ -
			AC Line Extension				$ -			$ -
			PHONEMUX29	MULTIPLEXOR UP TO 29 SYMM	$20,000	45.00%	$ 11,000.00			$ -
			PHONEMUX13	MULTIPLEXOR UP T0 13 SYMM	$14,500	45.00%	$ 7,975.00			$ -
			SYM Software				$ -			$ -
							$ -			$ -
			SYM SOFTWARE - Information Protection Software				$ -			$ -
							$ -			$ -
			SDMM				$ -			$ -
			SDMM-T1	SDMM T1 CAP 0-.250	$6,600	45.00%	$ 3,630.00			$ -
			SDMM-T2	SDMM T2 CAP .251-.500	$8,000	45.00%	$ 4,400.00			$ -
			SDMM-T3	SDMM T3 CAP .501-.750	$9,400	45.00%	$ 5,170.00			$ -
			SDMM-T4	SDMM T4 CAP .751-1.00	$10,800	45.00%	$ 5,940.00			$ -
			SDMM-T5	SDMM T5 CAP 1.01-2.00	$16,100	45.00%	$ 8,855.00			$ -
			SDMM-T6	SDMM T6 CAP 2.01-4.00	$21,400	45.00%	$ 11,770.00			$ -
			SDMM-T7	SDMM T7 CAP 4.01-6.00	$26,700	45.00%	$ 14,685.00			$ -
			SDMM-T8	SDMM T8 CAP 6.01-8.00	$32,000	45.00%	$ 17,600.00			$ -
			SDMM-T9	SDMM T9 CAP 8.01-10.00	$37,300	45.00%	$ 20,515.00			$ -
			SDMM-T10	SDMM T10 CAP 10.00-12.00	$42,600	45.00%	$ 23,430.00			$ -
			SDMM-T11	SDMM T11 CAP 12.01-14.00	$47,900	45.00%	$ 26,345.00			$ -
			SDMM-T12	SDMM T12 CAP 14.01-17.00	$53,200	45.00%	$ 29,260.00			$ -
			SDMM-T13	SDMM T13 CAP 17.01-20.00	$58,500	45.00%	$ 32,175.00			$ -
			SDMM-T14	SDMM T14 CAP 20.00-23.00	$63,800	45.00%	$ 35,090.00			$ -
			SDMM-T15	SDMM T15 CAP 23.01-26.00	$69,100	45.00%	$ 38,005.00			$ -
			SDMM-T16	SDMM T16 CAP 26.01-29.00	$74,400	45.00%	$ 40,920.00			$ -
			SDMM-T17	SDMM T17 CAP 29.01-32.00	$79,700	45.00%	$ 43,835.00			$ -
			SDMM-T18	SDMM T18 CAP 32.01-35.00	$85,000	45.00%	$ 46,750.00			$ -
			SDMM-T19	SDMM T19 CAP 35.01-38.00	$90,300	45.00%	$ 49,665.00			$ -
			SDMM-T20	SDMM T20 CAP 38.01-41.00	$95,600	45.00%	$ 52,580.00			$ -
			SDMM-T21	SDMM T21 CAP 41.01-44.00	$100,900	45.00%	$ 55,495.00			$ -
			SDMM-T22	SDMM T22 CAP 44.01-47.00	$106,200	45.00%	$ 58,410.00			$ -
			SDMM-T23	SDMM T23 CAP 47.01-50.00	$111,500	45.00%	$ 61,325.00			$ -
			SDMM-T24	SDMM T24 CAP 50.00-53.00	$116,800	45.00%	$ 64,240.00			$ -
			SDMM-T25	SDMM T25 CAP 53.01-56.00	$122,100	45.00%	$ 67,155.00			$ -
			SDMM-T26	SDMM T26 CAP 56.01-59.00	$127,400	45.00%	$ 70,070.00			$ -
			SDMM-T27	SDMM T27 CAP 59.01-62.00	$132,700	45.00%	$ 72,985.00			$ -
			SDMM-T28	SDMM T28 CAP 62.01-65.00	$138,000	45.00%	$ 75,900.00			$ -
			SDMM-T29	SDMM T29 CAP 65.01-68.00	$143,300	45.00%	$ 78,815.00			$ -
			SDMM-T30	SDMM T30 CAP 68.01-71.00	$148,600	45.00%	$ 81,730.00			$ -
			SDMM-T1-4UP	SDMM T1-T4 UPGRADE	$1,400	45.00%	$ 770.00			$ -
			SDMM-T5-T30UP	SDMM T5-T30 UPGRADE	$5,300	45.00%	$ 2,915.00			$ -
							$ -			$ -
			CopyCross				$ -			$ -
			CPYC-MSU-T0	COPYCROSS BASE-3 MSU	$8,000	45.00%	$ 4,400.00			$ -

			CPYC-MSU-T1	COPYCROSS 4-25 MSU	$26,000	45.00%	$ 14,300.00			$ -
			CPYC-MSU-T2	COPYCROSS 26-50 MSU	$44,000	45.00%	$ 24,200.00			$ -
			CPYC-MSU-T3	COPYCROSS 51-75 MSU	$62,000	45.00%	$ 34,100.00			$ -
			CPYC-MSU-T4	COPYCROSS 76-100 MSU	$81,000	45.00%	$ 44,550.00			$ -
			CPYC-MSU-T5	COPYCROSS 101-150 MSU	$100,000	45.00%	$ 55,000.00			$ -
			CPYC-MSU-T6	COPYCROSS 151-200 MSU	$119,000	45.00%	$ 65,450.00			$ -
			CPYC-MSU-T7	COPYCROSS 201-250 MSU	$138,000	45.00%	$ 75,900.00			$ -
			CPYC-MSU-T8	COPYCROSS 251-300 MSU	$157,000	45.00%	$ 86,350.00			$ -
			CPYC-MSU-T9	COPYCROSS 26-50 MSU	$176,000	45.00%	$ 96,800.00			$ -
			CPYC-MSU-T10	COPYCROSS 351-400 MSU	$195,000	45.00%	$ 107,250.00			$ -
			CPYC-MSU-T11	COPYCROSS 401-450 MSU	$214,000	45.00%	$ 117,700.00			$ -
			CPYC-MSU-T12	COPYCROSS 451-500 MSU	$233,000	45.00%	$ 128,150.00			$ -
			CPYC-MSU-T13	COPYCROSS 501-550 MSU	$252,000	45.00%	$ 138,600.00			$ -
			CPYC-MSU-T14	COPYCROSS 551-600 MSU	$271,000	45.00%	$ 149,050.00			$ -
			CPCY-T0-T3-U	COPYCROSS UPG T0 THRU T3	$18,000	45.00%	$ 9,900.00			$ -
			CPCY-T4-T14-U	COPYCROSS UPG T4-T14	$19,000	45.00%	$ 10,450.00			$ -
							$ -			$ -
			EMC SNAP				$ -			$ -
			SNAP-DOC-MF	MEDIAMANUALS MF VSNAP	$0		$ -			$ -
			SNAP-RUN-OPN	EMC SNAP OPEN RUNTIME KIT	$0		$ -			$ -
			SNAP-RUN-ZOS	MF LIC FEAT FOR VSNAP	$0		$ -			$ -
			SNAP-T1	SNAP CAPACITY 0-.250	$33,000	45.00%	$ 18,150.00			$ -
			SNAP-T2	SNAP CAPACITY .251-.500	$40,000	45.00%	$ 22,000.00			$ -
			SNAP-T3	SNAP CAPACITY .501-.750	$47,000	45.00%	$ 25,850.00			$ -
			SNAP-T4	SNAP CAPACITY .751-1.00	$54,000	45.00%	$ 29,700.00			$ -
			SNAP-T5	SNAP CAPACITY 1.01-2.00	$67,300	45.00%	$ 37,015.00			$ -
			SNAP-T6	SNAP CAPACITY 2.01-4.00	$80,600	45.00%	$ 44,330.00			$ -
			SNAP-T7	SNAP CAPACITY 4.01-6.00	$93,900	45.00%	$ 51,645.00			$ -
			SNAP-T8	SNAP CAPACITY 6.01-8.00	$107,200	45.00%	$ 58,960.00			$ -
			SNAP-T9	SNAP CAPACITY 8.01-10.00	$120,500	45.00%	$ 66,275.00			$ -
			SNAP-T10	SNAP CAPACITY 10.01-12.00	$133,800	45.00%	$ 73,590.00			$ -
			SNAP-T11	SNAP CAPACITY 12.01-14.00	$147,100	45.00%	$ 80,905.00			$ -
			SNAP-T12	SNAP CAPACITY 14.01-17.00	$160,400	45.00%	$ 88,220.00			$ -
			SNAP-T13	SNAP CAPACITY 17.01-20.00	$173,700	45.00%	$ 95,535.00			$ -
			SNAP-T14	SNAP CAPACITY 20.01-23.00	$187,000	45.00%	$ 102,850.00			$ -
			SNAP-T15	SNAP CAPACITY 23.01-26.00	$200,300	45.00%	$ 110,165.00			$ -
			SNAP-T16	SNAP CAPACITY 26.01-29.00	$213,600	45.00%	$ 117,480.00			$ -
			SNAP-T17	SNAP CAPACITY 29.01-32.00	$226,900	45.00%	$ 124,795.00			$ -
			SNAP-T18	SNAP CAPACITY 32.01-35.00	$240,200	45.00%	$ 132,110.00			$ -
			SNAP-T19	SNAP CAPACITY 35.01-38.00	$253,500	45.00%	$ 139,425.00			$ -
			SNAP-T20	SNAP CAPACITY 38.01-41.00	$266,800	45.00%	$ 146,740.00			$ -
			SNAP-T21	SNAP CAPACITY 41.01-44.00	$280,100	45.00%	$ 154,055.00			$ -
			SNAP-T22	SNAP CAPACITY 44.01-47.00	$293,400	45.00%	$ 161,370.00			$ -
			SNAP-T23	SNAP CAPACITY 47.01-50.00	$306,700	45.00%	$ 168,685.00			$ -
			SNAP-T24	SNAP CAPACITY 50.01-53.00	$320,000	45.00%	$ 176,000.00			$ -
			SNAP-T25	SNAP CAPACITY 53.01-56.00	$333,300	45.00%	$ 183,315.00			$ -
			SNAP-T26	SNAP CAPACITY 56.01-59.00	$346,600	45.00%	$ 190,630.00			$ -
			SNAP-T27	SNAP CAPACITY 59.01-62.00	$359,900	45.00%	$ 197,945.00			$ -
			SNAP-T28	SNAP CAPACITY 62.01-65.00	$373,200	45.00%	$ 205,260.00			$ -
			SNAP-T29	SNAP CAPACITY 65.01-68.00	$386,500	45.00%	$ 212,575.00			$ -
			SNAP-T30	SNAP CAPACITY 68.01-71.00	$399,800	45.00%	$ 219,890.00			$ -
			SNAPT1-T4UPG	SNAP T1-T4 UPGRADE	$7,000	45.00%	$ 3,850.00			$ -
			SNAPT5-T30UPG	SNAP T5-T30 UPGRADE	$13,300	45.00%	$ 7,315.00			$ -
							$ -			$ -
			EMC SNAP TF-ADD				$ -			$ -
			TFADD-T1	TF ADDL CPCTY 0-.25	$16,500	45.00%	$ 9,075.00			$ -
			TFADD-T2	TF ADDL CPCTY .251-.500	$20,000	45.00%	$ 11,000.00			$ -
			TFADD-T3	TF ADDL CPCTY .501-.750	$23,500	45.00%	$ 12,925.00			$ -
			TFADD-T4	TF ADDL CPCTY .751-1.00	$27,000	45.00%	$ 14,850.00			$ -
			TFADD-T5	TF ADDL CPCTY 1.01-2.00	$33,650	45.00%	$ 18,507.50			$ -
			TFADD-T6	TF ADDL CPCTY 2.01-4.00	$40,300	45.00%	$ 22,165.00			$ -
			TFADD-T7	TF ADDL CPCTY 4.01-6.00	$46,950	45.00%	$ 25,822.50			$ -
			TFADD-T8	TF ADDL CPCTY 6.01-8.00	$53,600	45.00%	$ 29,480.00			$ -
			TFADD-T9	TF ADDL CPCTY 8.01-10.00	$60,250	45.00%	$ 33,137.50			$ -
			TFADD-T10	TF ADDL CPCTY 10.01-12.00	$66,900	45.00%	$ 36,795.00			$ -
			TFADD-T11	TF ADDL CPCTY 12.01-14.00	$73,550	45.00%	$ 40,452.50			$ -
			TFADD-T12	TF ADDL CPCTY 14.01-17.00	$80,200	45.00%	$ 44,110.00			$ -
			TFADD-T13	TF ADDL CPCTY 17.01-20.00	$86,850	45.00%	$ 47,767.50			$ -
			TFADD-T14	TF ADDL CPCTY 20.01-23.00	$93,500	45.00%	$ 51,425.00			$ -
			TFADD-T15	TF ADDL CPCTY 23.01-26.00	$100,150	45.00%	$ 55,082.50			$ -
			TFADD-T16	TF ADDL CPCTY 26.01-29.00	$106,800	45.00%	$ 58,740.00			$ -
			TFADD-T17	TF ADDL CPCTY 29.01-32.00	$113,450	45.00%	$ 62,397.50			$ -
			TFADD-T18	TF ADDL CPCTY 32.01-35.00	$120,100	45.00%	$ 66,055.00			$ -
			TFADD-T19	TF ADDL CPCTY 35.01-38.00	$126,750	45.00%	$ 69,712.50			$ -
			TFADD-T20	TF ADDL CPCTY 38.01-41.00	$133,400	45.00%	$ 73,370.00			$ -
			TFADD-T21	TF ADDL CPCTY 41.01-44.00	$140,050	45.00%	$ 77,027.50			$ -
			TFADD-T22	TF ADDL CPCTY 44.01-47.00	$146,700	45.00%	$ 80,685.00			$ -
			TFADD-T23	TF ADDL CPCTY 47.01-50.00	$153,350	45.00%	$ 84,342.50			$ -
			TFADD-T24	TF ADDL CPCTY 50.01-53.00	$160,000	45.00%	$ 88,000.00			$ -
			TFADD-T25	TF ADDL CPCTY 53.01-56.00	$166,650	45.00%	$ 91,657.50			$ -
			TFADD-T26	TF ADDL CPCTY 56.01-59.00	$173,300	45.00%	$ 95,315.00			$ -

			TFADD-T27	TF ADDL CPCTY 59.01-62.00	$179,950	45.00%	$ 98,972.50			$ -
			TFADD-T28	TF ADDL CPCTY 62.01-65.00	$186,600	45.00%	$ 102,630.00			$ -
			TFADD-T29	TF ADDL CPCTY 65.01-68.00	$193,250	45.00%	$ 106,287.50			$ -
			TFADD-T30	TF ADDL CPCTY 68.01-71.00	$199,900	45.00%	$ 109,945.00			$ -
			TFADDT1-4UPG	TF ADD T1-T4 UPGRADE	$3,500	45.00%	$ 1,925.00			$ -
			TFADDT5-30UPG	TF ADD T5-30 UPGRADE	$6,650	45.00%	$ 3,657.50			$ -
							$ -			$ -
			EMC SNAP-ADD				$ -			$ -
			SNAPADD-T1	SNAP ADD CPTY 0-.250	$16,500	45.00%	$ 9,075.00			$ -
			SNAPADD-T2	SNAP ADD CPTY .251-.500	$20,000	45.00%	$ 11,000.00			$ -
			SNAPADD-T3	SNAP ADD CPTY .501-.750	$23,500	45.00%	$ 12,925.00			$ -
			SNAPADD-T4	SNAP ADD CPTY .751-1.00	$27,000	45.00%	$ 14,850.00			$ -
			SNAPADD-T5	SNAP ADD CPTY 1.01-2.00	$33,650	45.00%	$ 18,507.50			$ -
			SNAPADD-T6	SNAP ADD CPTY 2.01-4.00	$40,300	45.00%	$ 22,165.00			$ -
			SNAPADD-T7	SNAP ADD CPTY 4.01-6.00	$46,950	45.00%	$ 25,822.50			$ -
			SNAPADD-T8	SNAP ADD CPTY 6.01-8.00	$53,600	45.00%	$ 29,480.00			$ -
			SNAPADD-T9	SNAP ADD CPTY 8.01-10.00	$60,250	45.00%	$ 33,137.50			$ -
			SNAPADD-T10	SNAP ADD CPTY 10.01-12.00	$66,900	45.00%	$ 36,795.00			$ -
			SNAPADD-T11	SNAP ADD CPTY 12.01-14.00	$73,550	45.00%	$ 40,452.50			$ -
			SNAPADD-T12	SNAP ADD CPTY 14.01-17.00	$80,200	45.00%	$ 44,110.00			$ -
			SNAPADD-T13	SNAP ADD CPTY 17.01-20.00	$86,850	45.00%	$ 47,767.50			$ -
			SNAPADD-T14	SNAP ADD CPTY 20.01-23.00	$93,500	45.00%	$ 51,425.00			$ -
			SNAPADD-T15	SNAP ADD CPTY 23.01-26.00	$100,150	45.00%	$ 55,082.50			$ -
			SNAPADD-T16	SNAP ADD CPTY 26.01-29.00	$106,800	45.00%	$ 58,740.00			$ -
			SNAPADD-T17	SNAP ADD CPTY 29.01-32.00	$113,450	45.00%	$ 62,397.50			$ -
			SNAPADD-T18	SNAP ADD CPTY 32.01-35.00	$120,100	45.00%	$ 66,055.00			$ -
			SNAPADD-T19	SNAP ADD CPTY 35.01-38.00	$126,750	45.00%	$ 69,712.50			$ -
			SNAPADD-T20	SNAP ADD CPTY 38.01-41.00	$133,400	45.00%	$ 73,370.00			$ -
			SNAPADD-T21	SNAP ADD CPTY 41.01-44.00	$140,050	45.00%	$ 77,027.50			$ -
			SNAPADD-T22	SNAP ADD CPTY 44.01-47.00	$146,700	45.00%	$ 80,685.00			$ -
			SNAPADD-T23	SNAP ADD CPTY 47.01-50.00	$153,350	45.00%	$ 84,342.50			$ -
			SNAPADD-T24	SNAP ADD CPTY 50.01-53.00	$160,000	45.00%	$ 88,000.00			$ -
			SNAPADD-T25	SNAP ADD CPTY 53.01-56.00	$166,650	45.00%	$ 91,657.50			$ -
			SNAPADD-T26	SNAP ADD CPTY 56.01-59.00	$173,300	45.00%	$ 95,315.00			$ -
			SNAPADD-T27	SNAP ADD CPTY 59.01-62.00	$179,950	45.00%	$ 98,972.50			$ -
			SNAPADD-T28	SNAP ADD CPTY 62.01-65.00	$186,600	45.00%	$ 102,630.00			$ -
			SNAPADD-T29	SNAP ADD CPTY 65.01-68.00	$193,250	45.00%	$ 106,287.50			$ -
			SNAPADD-T30	SNAP ADD CPTY 68.01-71.00	$199,900	45.00%	$ 109,945.00			$ -
			SNAPADDT1-4UPG	SNAP ADD T1-T4 UPGRADE	$3,500	45.00%	$ 1,925.00			$ -
			SNAPADDT5-30UPG	SNAP ADD T5-T30 UPGRADE	$6,650	45.00%	$ 3,657.50			$ -
							$ -			$ -
			GEOSPAN				$ -			$ -
			GEO-MSCS-WG	GEOSPAN-MSCS-WG	$2,500	45.00%	$ 1,375.00			$ -
			GEO-MSCS-DEP	GEOSPAN-MSCS-DEP	$5,000	45.00%	$ 2,750.00			$ -
			GEO-MSCS-ENT	GEOSPAN-MSCS-ENT	$10,000	45.00%	$ 5,500.00			$ -
			GEO-VCS-WG	GEOSPAN FOR VCS-WG	$4,000	45.00%	$ 2,200.00			$ -
			GEO-VCS-DEP	GEOSPAN FOR VCS DEP	$6,000	45.00%	$ 3,300.00			$ -
			GEO-VCS-ENT	GEOSPAN FOR VCS ENT	$11,200	45.00%	$ 6,160.00			$ -
			GEO-VCS-GLB	GEOSPAN FOR VCS GLB	$18,800	45.00%	$ 10,340.00			$ -
							$ -			$ -
			ResourcePak Extended				$ -			$ -
			RPEXT-MSU-T0	RESPKEXT BASE-3 MSU	$4,000	45.00%	$ 2,200.00			$ -
			RPEXT-MSU-T1	RESPKEXT 4-25 MSU	$14,200	45.00%	$ 7,810.00			$ -
			RPEXT-MSU-T2	RESPKEXT 26-50 MSU	$24,400	45.00%	$ 13,420.00			$ -
			RPEXT-MSU-T3	RESPKEXT 51-75 MSU	$34,600	45.00%	$ 19,030.00			$ -
			RPEXT-MSU-T4	RESPKEXT 76-100 MSU	$46,200	45.00%	$ 25,410.00			$ -
			RPEXT-MSU-T5	RESPKEXT 101-150 MSU	$57,800	45.00%	$ 31,790.00			$ -
			RPEXT-MSU-T6	RESPKEXT 151-200 MSU	$69,400	45.00%	$ 38,170.00			$ -
			RPEXT-MSU-T7	RESPKEXT 201-250 MSU	$81,000	45.00%	$ 44,550.00			$ -
			RPEXT-MSU-T8	RESPKEXT 251-300 MSU	$92,600	45.00%	$ 50,930.00			$ -
			RPEXT-MSU-T9	RESPKEXT 301-350 MSU	$104,200	45.00%	$ 57,310.00			$ -
			RPEXT-MSU-T10	RESPKEXT 351-400 MSU	$115,800	45.00%	$ 63,690.00			$ -
			RPEXT-MSU-T11	RESPKEXT 401-450 MSU	$127,400	45.00%	$ 70,070.00			$ -
			RPEXT-MSU-T12	RESPKEXT 451-500 MSU	$139,000	45.00%	$ 76,450.00			$ -
			RPEXT-MSU-T13	RESPKEXT 501-550 MSU	$150,600	45.00%	$ 82,830.00			$ -
			RPEXT-MSU-T14	RESPKEXT 551-600 MSU	$162,200	45.00%	$ 89,210.00			$ -
			RPEXT-T0-T3U	RESPK EXT UPG T0-T3U	$10,200	45.00%	$ 5,610.00			$ -
			RPEXT-T4-T14U	RESPK EXT UPG T4-T14	$11,600	45.00%	$ 6,380.00			$ -
							$ -			$ -
			ResourcePak For OS/390				$ -			$ -
			RPAK-S390-BAS	RESPAK FOR S/390 BASE	$0		$ -			$ -
			RPAK-S390-EXT	RESPAK FOR S/390 EXTENDED	$13,300	45.00%	$ 7,315.00			$ -
							$ -			$ -
			ResourcePak For Windows				$ -			$ -
			RPK-WIN-T1	RESPAK CPCTY 0-.250	$6,700	45.00%	$ 3,685.00			$ -
			RPK-WIN-T2	RESPAK CPCTY .251-.500	$8,000	45.00%	$ 4,400.00			$ -
			RPK-WIN-T3	RESPAK CPCTY .501 - .750	$9,300	45.00%	$ 5,115.00			$ -
			RPK-WIN-T4	RESPAK CPCTY .751 - 1.00	$10,600	45.00%	$ 5,830.00			$ -
			RPK-WIN-T5	RESPAK CPCTY 1.01 - 2.00	$15,900	45.00%	$ 8,745.00			$ -
			RPK-WIN-T6	RESPAK CPCTY 2.01 - 4.00	$21,200	45.00%	$ 11,660.00			$ -
			RPK-WIN-T7	RESPAK CPCTY 4.01 - 6.00	$26,500	45.00%	$ 14,575.00			$ -

			RPK-WIN-T8	RESPAK CPCTY 6.01 - 8.00	$31,800	45.00%	$ 17,490.00			$ -
			RPK-WIN-T9	RESPAK CPCTY 8.01 - 10.00	$37,100	45.00%	$ 20,405.00			$ -
			RPK-WIN-T10	RESPAK CPCTY 10.00-12.00	$42,400	45.00%	$ 23,320.00			$ -
			RPK-WIN-T11	RESPAK CPCTY 12.01-14.00	$47,700	45.00%	$ 26,235.00			$ -
			RPK-WIN-T12	RESPAK CPCTY 14.01-ABOVE	$53,000	45.00%	$ 29,150.00			$ -
			RPK-WIN-T13	RESPAK CPCTY 17.01-20.00	$58,300	45.00%	$ 32,065.00			$ -
			RPK-WIN-T14	RESPAK CPCTY 20.00-23.00	$63,600	45.00%	$ 34,980.00			$ -
			RPK-WIN-T15	RESPAK CPCTY 23.01-26.00	$68,900	45.00%	$ 37,895.00			$ -
			RPK-WIN-T16	RESPAK CPCTY 26.01-29.00	$74,200	45.00%	$ 40,810.00			$ -
			RPK-WIN-T17	RESPAK CPCTY 29.01-32.00	$79,500	45.00%	$ 43,725.00			$ -
			RPK-WIN-T18	RESPAK CPCTY 32.01-35.00	$84,800	45.00%	$ 46,640.00			$ -
			RPK-WIN-T19	RESPAK CPCTY 35.01-38.00	$90,100	45.00%	$ 49,555.00			$ -
			RPK-WIN-T20	RESPAK CPCTY 38.01-41.00	$95,400	45.00%	$ 52,470.00			$ -
			RPK-WIN-T21	RESPAK CPCTY 41.01-44.00	$100,700	45.00%	$ 55,385.00			$ -
			RPK-WIN-T22	RESPAK CPCTY 44.01-47.00	$106,000	45.00%	$ 58,300.00			$ -
			RPK-WIN-T23	RESPAK CPCTY 47.01-50.00	$111,300	45.00%	$ 61,215.00			$ -
			RPK-WIN-T24	RESPAK CPCTY 50.00-53.00	$116,600	45.00%	$ 64,130.00			$ -
			RPK-WIN-T25	RESPAK CPCTY 53.01-56.00	$121,900	45.00%	$ 67,045.00			$ -
			RPK-WIN-T26	RESPAK CPCTY 56.01-59.00	$127,200	45.00%	$ 69,960.00			$ -
			RPK-WIN-T27	RESPAK CPCTY 59.01-62.00	$132,500	45.00%	$ 72,875.00			$ -
			RPK-WIN-T28	RESPAK CPCTY 62.01-65.00	$137,800	45.00%	$ 75,790.00			$ -
			RPK-WIN-T29	RESPAK CPCTY 65.01-68.00	$143,100	45.00%	$ 78,705.00			$ -
			RPK-WIN-T30	RESPAK CPCTY 68.01-71.00	$148,400	45.00%	$ 81,620.00			$ -
			RPW-T1-4UPG	RESPAK T1-T4 UPGRADE	$1,300	45.00%	$ 715.00			$ -
			RPW-T5-30UPG	RESPAK T5-T30 UPGRADE	$5,300	45.00%	$ 2,915.00			$ -
							$ -			$ -
			ResourcePak TPF				$ -			$ -
			RPTPF-MSU-T0	RESPK FOR TPF MSU T0	$5,000	45.00%	$ 2,750.00			$ -
			RPTPF-MSU-T1	RESPK FOR TPF MSU T1	$17,000	45.00%	$ 9,350.00			$ -
			RPTPF-MSU-T2	RESPK FOR TPF MSU T2	$29,000	45.00%	$ 15,950.00			$ -
			RPTPF-MSU-T3	RESPK FOR TPF MSU T3	$41,000	45.00%	$ 22,550.00			$ -
			RPTPF-MSU-T4	RESPK FOR TPF MSU T4	$54,800	45.00%	$ 30,140.00			$ -
			RPTPF-MSU-T5	RESPK FOR TPF MSU T5	$68,600	45.00%	$ 37,730.00			$ -
			RPTPF-MSU-T6	RESPK FOR TPF MSU T6	$82,400	45.00%	$ 45,320.00			$ -
			RPTPF-MSU-T7	RESPK FOR TPF MSU T7	$96,200	45.00%	$ 52,910.00			$ -
			RPTPF-MSU-T8	RESPK FOR TPF MSU T8	$110,000	45.00%	$ 60,500.00			$ -
			RPTPF-MSU-T9	RESPK FOR TPF MSU T9	$123,800	45.00%	$ 68,090.00			$ -
			RPTPF-MSU-T10	RESPK FOR TPF MSU T10	$137,600	45.00%	$ 75,680.00			$ -
			RPTPF-MSU-T11	RESPK FOR TPF MSU T11	$151,400	45.00%	$ 83,270.00			$ -
			RPTPF-MSU-T12	RESPK FOR TPF MSU T12	$165,200	45.00%	$ 90,860.00			$ -
			RPTPF-MSU-T13	RESPK FOR TPF MSU T13	$179,000	45.00%	$ 98,450.00			$ -
			RPTPF-MSU-T14	RESPK FOR TPF MSU T14	$192,800	45.00%	$ 106,040.00			$ -
							$ -			$ -
			SRDF				$ -			$ -
			SRDF-T1	SRDF CAPACITY 0-.250	$20,000	45.00%	$ 11,000.00			$ -
			SRDF-T2	SRDF CAPACITY .251-.500	$33,000	45.00%	$ 18,150.00			$ -
			SRDF-T3	SRDF CAPACITY .501-.750	$46,000	45.00%	$ 25,300.00			$ -
			SRDF-T4	SRDF CAPACITY .751-1.00	$59,000	45.00%	$ 32,450.00			$ -
			SRDF-T5	SRDF CAPACITY 1.01-2.00	$85,800	45.00%	$ 47,190.00			$ -
			SRDF-T6	SRDF CAPACITY 2.01-4.00	$112,600	45.00%	$ 61,930.00			$ -
			SRDF-T7	SRDF CAPACITY 4.01-6.00	$139,400	45.00%	$ 76,670.00			$ -
			SRDF-T8	SRDF CAPACITY 6.01-8.00	$166,200	45.00%	$ 91,410.00			$ -
			SRDF-T9	SRDF CAPACITY 8.01-10.00	$193,000	45.00%	$ 106,150.00			$ -
			SRDF-T10	SRDF CAPACITY 10.00-12.00	$219,800	45.00%	$ 120,890.00			$ -
			SRDF-T11	SRDF CAPACITY 12.01-14.00	$246,600	45.00%	$ 135,630.00			$ -
			SRDF-T12	SRDF CPTY 14.01-AND ABOVE	$273,400	45.00%	$ 150,370.00			$ -
			SRDF-T13	SRDF CPCTY 17.01-20.00	$300,200	45.00%	$ 165,110.00			$ -
			SRDF-T14	SRDF CPCTY 20.00-23.00	$327,000	45.00%	$ 179,850.00			$ -
			SRDF-T15	SRDF CPCTY 23.01-26.00	$353,800	45.00%	$ 194,590.00			$ -
			SRDF-T16	SRDF CPCTY 26.01-29.00	$380,600	45.00%	$ 209,330.00			$ -
			SRDF-T17	SRDF CPCTY 29.01-32.00	$407,400	45.00%	$ 224,070.00			$ -
			SRDF-T18	SRDF CPCTY 32.01-35.00	$434,200	45.00%	$ 238,810.00			$ -
			SRDF-T19	SRDF CPCTY 35.01-38.00	$461,000	45.00%	$ 253,550.00			$ -
			SRDF-T20	SRDF CPCTY 38.01-41.00	$487,800	45.00%	$ 268,290.00			$ -
			SRDF-T21	SRDF CPCTY 41.01-44.00	$514,600	45.00%	$ 283,030.00			$ -
			SRDF-T22	SRDF CPCTY 44.01-47.00	$541,400	45.00%	$ 297,770.00			$ -
			SRDF-T23	SRDF CPCTY 47.01-50.00	$568,200	45.00%	$ 312,510.00			$ -
			SRDF-T24	SRDF CPCTY 50.00-53.00	$595,000	45.00%	$ 327,250.00			$ -
			SRDF-T25	SRDF CPCTY 53.01-56.00	$621,800	45.00%	$ 341,990.00			$ -
			SRDF-T26	SRDF CPCTY 56.01-59.00	$648,600	45.00%	$ 356,730.00			$ -
			SRDF-T27	SRDF CPCTY 59.01-62.00	$675,400	45.00%	$ 371,470.00			$ -
			SRDF-T28	SRDF CPCTY 62.01-65.00	$702,200	45.00%	$ 386,210.00			$ -
			SRDF-T29	SRDF CPCTY 65.01-68.00	$729,000	45.00%	$ 400,950.00			$ -
			SRDF-T30	SRDF CPCTY 68.01-71.00	$755,800	45.00%	$ 415,690.00			$ -
			SRDF-T1-4UP	SRDF T1-T4 UPGRADE	$13,000	45.00%	$ 7,150.00			$ -
			SRDF-T5-30UP	SRDF T5-T30 UPGRADE	$26,800	45.00%	$ 14,740.00			$ -
			AS400-STM	AS400 SRDF TF MANAGER	$0	45.00%	$ 0.02			$ -
			SRDF-HP-MC	SRDF HP METRO CLUST 3X	$10,000	45.00%	$ 5,500.00			$ -
							$ -			$ -
			SRDF DATA MOBILITY				$ -			$ -
			SRDF-RUN-AS4	SRDF AS4 RUNTIME NO CHRG	$0		$ -			$ -

			SRDF-RUN-MFCG	SRDF MFCG RUNTIME NO CHRG	$0		$	-			$ -
			SRDF-RUN-MSP	SRDF MSP RUNTIM NO CHRG	$0		$	-			$ -
			SRDF-RUN-OPEN	SRDF OPEN RUNTIME NO CHRG	$0		$	-			$ -
			SRDF-RUN-S390	SRDF S390 RUNTIME NO CHRG	$0		$	-			$ -
			SRDF-RUN-TPF	SRDF TPF RUNTIME NO CHRG	$0		$	-			$ -
			SRDF-RUN-VOS	SRDF VOS RUNTIME NO CHRG	$0		$	-			$ -
			SRDF-DM-T1	DM CPCTY 0-.250	$4,000	45.00%	$	2,200.00			$ -
			SRDF-DM-T2	DM CPCTY .251-.500	$6,700	45.00%	$	3,685.00			$ -
			SRDF-DM-T3	DM CPCTY .501-.750	$9,400	45.00%	$	5,170.00			$ -
			SRDF-DM-T4	DM CPCTY .751-1.00	$12,100	45.00%	$	6,655.00			$ -
			SRDF-DM-T5	DM CPCTY 1.01-2.00	$18,700	45.00%	$	10,285.00			$ -
			SRDF-DM-T6	DM CPCTY 2.01-4.00	$25,300	45.00%	$	13,915.00			$ -
			SRDF-DM-T7	DM CPCTY 4.01-6.00	$31,900	45.00%	$	17,545.00			$ -
			SRDF-DM-T8	DM CPCTY 6.01-8.00	$38,500	45.00%	$	21,175.00			$ -
			SRDF-DM-T9	DM CPCTY 8.01-10.00	$45,100	45.00%	$	24,805.00			$ -
			SRDF-DM-T10	DM CPCTY 10.00-12.00	$51,700	45.00%	$	28,435.00			$ -
			SRDF-DM-T11	DM CPCTY 12.01-14.00	$58,300	45.00%	$	32,065.00			$ -
			SRDF-DM-T12	DM CPCTY 14.01-AND ABOVE	$64,900	45.00%	$	35,695.00			$ -
			SRDF-DM-T13	DM CPCTY 17.01-20.00	$71,500	45.00%	$	39,325.00			$ -
			SRDF-DM-T14	DM CPCTY 20.00-23.00	$78,100	45.00%	$	42,955.00			$ -
			SRDF-DM-T15	DM CPCTY 23.01-26.00	$84,700	45.00%	$	46,585.00			$ -
			SRDF-DM-T16	DM CPCTY 26.01-29.00	$91,300	45.00%	$	50,215.00			$ -
			SRDF-DM-T17	DM CPCTY 29.01-32.00	$97,900	45.00%	$	53,845.00			$ -
			SRDF-DM-T18	DM CPCTY 32.01-35.00	$104,500	45.00%	$	57,475.00			$ -
			SRDF-DM-T19	DM CPCTY 35.01-38.00	$111,100	45.00%	$	61,105.00			$ -
			SRDF-DM-T20	DM CPCTY 38.01-41.00	$117,700	45.00%	$	64,735.00			$ -
			SRDF-DM-T21	DM CPCTY 41.01-44.00	$124,300	45.00%	$	68,365.00			$ -
			SRDF-DM-T22	DM CPCTY 44.01-47.00	$130,900	45.00%	$	71,995.00			$ -
			SRDF-DM-T23	DM CPCTY 47.01-50.00	$137,500	45.00%	$	75,625.00			$ -
			SRDF-DM-T24	DM CPCTY 50.00-53.00	$144,100	45.00%	$	79,255.00			$ -
			SRDF-DM-T25	DM CPCTY 53.01-56.00	$150,700	45.00%	$	82,885.00			$ -
			SRDF-DM-T26	DM CPCTY 56.01-59.00	$157,300	45.00%	$	86,515.00			$ -
			SRDF-DM-T27	DM CPCTY 59.01-62.00	$163,900	45.00%	$	90,145.00			$ -
			SRDF-DM-T28	DM CPCTY 62.01-65.00	$170,500	45.00%	$	93,775.00			$ -
			SRDF-DM-T29	DM CPCTY 65.01-68.00	$177,100	45.00%	$	97,405.00			$ -
			SRDF-DM-T30	DM CPCTY 68.01-71.00	$183,700	45.00%	$	101,035.00			$ -
			DM-T1-4UP	SRDF-DM-T1-T4UPGRADE	$2,700	45.00%	$	1,485.00			$ -
			DM-T5-30UP	SRDF-DM-T5-30UPGRADE	$6,600	45.00%	$	3,630.00			$ -
							$	-			$ -
			TIMEFINDER				$	-			$ -
			TF-RUN-AS4	RUNTIME-NO CHARGE-AS4	$0		$	-			$ -
			TF-RUN-MSP	RUNTIME-NO CHARGE-MSP	$0		$	-			$ -
			TF-RUN-OPEN	RUNTIME NO CHARGE-OPEN	$0		$	-			$ -
			TF-RUN-S390	RUNTIME-NO CHARGE-S390	$0		$	-			$ -
			TF-RUN-TPF	RUNTIME-NO CHARGE-TPF	$0		$	-			$ -
			TF-RUN-VOS	RUNTIME-NO CHARGE-VOS	$0		$	-			$ -
			TF-T1	TF CAPACITY 0-.250	$33,000	45.00%	$	18,150.00			$ -
			TF-T2	TF CAPACITY .251-.500	$40,000	45.00%	$	22,000.00			$ -
			TF-T3	TF CAPACITY .501-.750	$47,000	45.00%	$	25,850.00			$ -
			TF-T4	TF CAPACITY .751-1.00	$54,000	45.00%	$	29,700.00			$ -
			TF-T5	TF CAPACITY 1.01-2.00	$67,300	45.00%	$	37,015.00			$ -
			TF-T6	TF CAPACITY 2.01-4.00	$80,600	45.00%	$	44,330.00			$ -
			TF-T7	TF CAPACTY 4.01-6.00	$93,900	45.00%	$	51,645.00			$ -
			TF-T8	TF CAPACITY 6.01-8.00	$107,200	45.00%	$	58,960.00			$ -
			TF-T9	TF CAPACITY 8.01-10.00	$120,500	45.00%	$	66,275.00			$ -
			TF-T10	TF CAPACITY 10.00-12.00	$133,800	45.00%	$	73,590.00			$ -
			TF-T11	TF CAPACITY 14.01-16.00	$147,100	45.00%	$	80,905.00			$ -
			TF-T12	TF CAPACITY 14.01-16.00	$160,400	45.00%	$	88,220.00			$ -
			TF-T13	TF CAPACITY 17.01-20.00	$173,700	45.00%	$	95,535.00			$ -
			TF-T14	TF CAPACITY 20.00-23.00	$187,000	45.00%	$	102,850.00			$ -
			TF-T15	TF CAPACITY 23.01-26.00	$200,300	45.00%	$	110,165.00			$ -
			TF-T16	TF CAPACITY 26.01-29.00	$213,600	45.00%	$	117,480.00			$ -
			TF-T17	TF CAPACITY 29.01-32.00	$226,900	45.00%	$	124,795.00			$ -
			TF-T18	TF CAPACITY 32.01-35.00	$240,200	45.00%	$	132,110.00			$ -
			TF-T19	TF CAPACITY 35.01-38.00	$253,500	45.00%	$	139,425.00			$ -
			TF-T20	TF CAPACITY 38.01-41.00	$266,800	45.00%	$	146,740.00			$ -
			TF-T21	TF CAPACITY 41.01-44.00	$280,100	45.00%	$	154,055.00			$ -
			TF-T22	TF CAPACITY 44.01-47.00	$293,400	45.00%	$	161,370.00			$ -
			TF-T23	TF CAPACITY 47.01-50.00	$306,700	45.00%	$	168,685.00			$ -
			TF-T24	TF CAPACITY 50.00-53.00	$320,000	45.00%	$	176,000.00			$ -
			TF-T25	TF CAPACITY 53.01-56.00	$333,300	45.00%	$	183,315.00			$ -
			TF-T26	TF CAPACITY 56.01-59.00	$346,600	45.00%	$	190,630.00			$ -
			TF-T27	TF CAPACITY 59.01-62.00	$359,900	45.00%	$	197,945.00			$ -
			TF-T28	TF CAPACITY 62.01-65.00	$373,200	45.00%	$	205,260.00			$ -
			TF-T29	TF CAPACITY 65.01-68.00	$386,500	45.00%	$	212,575.00			$ -
			TF-T30	TF CAPACITY 68.01-71.00	$399,800	45.00%	$	219,890.00			$ -
			TF-T1-4UP	TF T1-T4 UPGRADE	$7,000	45.00%	$	3,850.00			$ -
			TF-T5-30UP	TF T5-T30 UPGRADE	$13,300	45.00%	$	7,315.00			$ -
							$	-			$ -
							$	-			$ -
			SYM SOFTWARE - Sym Enabler				$	-			$ -

							$ -			$ -
			BACKUP SOFTWARE				$ -			$ -
			COPYPT-AS400	AS400 COPYPT SET	$44,700	45.00%	$ 24,585.00			$ -
			SE-BMC-BACKUP	BACKUP ENABLER: BMC	$25,000	45.00%	$ 13,750.00			$ -
			SE-CA-BACKUP	BACKUP ENABLER: CA	$25,000	45.00%	$ 13,750.00			$ -
			SE-CMG-BACKUP	BACKUP ENABLER: COMVAULT	$25,000	45.00%	$ 13,750.00			$ -
			SE-HP-BACKUP	BACKUP ENABLER: HP	$25,000	45.00%	$ 13,750.00			$ -
			SE-LGT-BACKUP	LEGATO NETWORKER	$25,000	45.00%	$ 13,750.00			$ -
			SE-QRT-BACKUP	BACKUP ENABLER: QUADRATEC	$25,000	45.00%	$ 13,750.00			$ -
			SE-TSM-BACKUP	BACKUP ENABLER: TIVOLI	$25,000	45.00%	$ 13,750.00			$ -
			SE-VRT-BACKUP	BACKUP ENABLER: VERITAS	$25,000	45.00%	$ 13,750.00			$ -
							$ -			$ -
			SYM SOFTWARE - Information Sharing Software				$ -			$ -
							$ -			$ -
			ESP				$ -			$ -
			ESP-T1	ESP CAPACITY 0-.250	$23,400	45.00%	$ 12,870.00			$ -
			ESP-T2	ESP CAPACITY .251-.500	$30,000	45.00%	$ 16,500.00			$ -
			ESP-T3	ESP CAPACITY .501-.750	$36,600	45.00%	$ 20,130.00			$ -
			ESP-T4	ESP CAPACITY .751-1.00	$43,200	45.00%	$ 23,760.00			$ -
			ESP-T5	ESP CAPACITY 1.01-2.00	$56,500	45.00%	$ 31,075.00			$ -
			ESP-T6	ESP CAPACITY 2.01-4.00	$69,800	45.00%	$ 38,390.00			$ -
			ESP-T7	ESP CAPACITY 4.01-6.00	$83,100	45.00%	$ 45,705.00			$ -
			ESP-T8	ESP CAPACITY 6.01-8.00	$96,400	45.00%	$ 53,020.00			$ -
			ESP-T9	ESP CAPACITY 8.01-10.00	$109,700	45.00%	$ 60,335.00			$ -
			ESP-T10	ESP CAPACITY 10.00-12.00	$123,000	45.00%	$ 67,650.00			$ -
			ESP-T11	ESP CAPACITY 12.01-14.00	$136,300	45.00%	$ 74,965.00			$ -
			ESP-T12	ESP CPTY 14.01-AND ABOVE	$149,600	45.00%	$ 82,280.00			$ -
			ESP-T13	ESP CAPACITY 17.01-20.00	$162,900	45.00%	$ 89,595.00			$ -
			ESP-T14	ESP CAPACITY 20.00-23.00	$176,200	45.00%	$ 96,910.00			$ -
			ESP-T15	ESP CAPACITY 23.01-26.00	$189,500	45.00%	$ 104,225.00			$ -
			ESP-T16	ESP CAPACITY 26.01-29.00	$202,800	45.00%	$ 111,540.00			$ -
			ESP-T17	ESP CAPACITY 29.01-32.00	$216,100	45.00%	$ 118,855.00			$ -
			ESP-T18	ESP CAPACITY 32.01-35.00	$229,400	45.00%	$ 126,170.00			$ -
			ESP-T19	ESP CAPACITY 35.01-38.00	$242,700	45.00%	$ 133,485.00			$ -
			ESP-T20	ESP CAPACITY 38.01-41.00	$256,000	45.00%	$ 140,800.00			$ -
			ESP-T21	ESP CAPACITY 41.01-44.00	$269,300	45.00%	$ 148,115.00			$ -
			ESP-T22	ESP CAPACITY 44.01-47.00	$282,600	45.00%	$ 155,430.00			$ -
			ESP-T23	ESP CAPACITY 47.01-50.00	$295,900	45.00%	$ 162,745.00			$ -
			ESP-T24	ESP CAPACITY 50.00-53.00	$309,200	45.00%	$ 170,060.00			$ -
			ESP-T25	ESP CAPACITY 53.01-56.00	$322,500	45.00%	$ 177,375.00			$ -
			ESP-T26	ESP CAPACITY 56.01-59.00	$335,800	45.00%	$ 184,690.00			$ -
			ESP-T27	ESP CAPACITY 59.01-62.00	$349,100	45.00%	$ 192,005.00			$ -
			ESP-T28	ESP CAPACITY 62.01-65.00	$362,400	45.00%	$ 199,320.00			$ -
			ESP-T29	ESP CAPACITY 65.01-68.00	$375,700	45.00%	$ 206,635.00			$ -
			ESP-T30	ESP CAPACITY 68.01-71.00	$389,000	45.00%	$ 213,950.00			$ -
			ESP-T1-4UP	ESP T1-T4 UPGRADE	$6,600	45.00%	$ 3,630.00			$ -
			ESP-T5-30UP	ESP T5-T30 UPGRADE	$13,300	45.00%	$ 7,315.00			$ -
							$ -			$ -
			INFOMOVE				$ -			$ -
			INFOMOV-NTWG	EMC INFOMOVER S/W LIC	$13,100	45.00%	$ 7,205.00			$ -
			INFOMOV-NTDEP	EMC INFOMOVER S/W LIC	$33,100	45.00%	$ 18,205.00			$ -
			INFOMOV-NTENT	EMC INFOMOVER S/W LIC	$48,000	45.00%	$ 26,400.00			$ -
			INFOMOV-UWG	EMC INFOMOVER S/W LIC	$20,000	45.00%	$ 11,000.00			$ -
			INFOMOV-UDEP	EMC INFOMOVER S/W LIC	$50,000	45.00%	$ 27,500.00			$ -
			INFOMOV-UENT	EMC INFOMOVER S/W LIC	$70,000	45.00%	$ 38,500.00			$ -
			INFOMOV-UGLO	EMC INFOMOVER S/W LIC	$90,000	45.00%	$ 49,500.00			$ -
							$ -			$ -
			Prof. Services - Information Sharing Level 1 Services				$ -			$ -
							$ -			$ -
			SYM SOFTWARE - Information Management Software				$ -			$ -
							$ -			$ -
			Control Center-OPT				$ -			$ -
			OPTUPT1-4	ECC OPT UPGRADE T1-T4	$1,400	45.00%	$ 770.00			$ -
			OPTUPT5-12	ECC OPT UPGRADE T5-T12	$6,700	45.00%	$ 3,685.00			$ -
							$ -			$ -
			Control Center-PKG				$ -			$ -
			PKGUPT1-4	ECC PKG UPGRADE T1-T4	$5,400	45.00%	$ 2,970.00			$ -
			PKGUPT5-12	ECC PKG UPGRADE T5-T12	$14,600	45.00%	$ 8,030.00			$ -
							$ -			$ -
			Control Center-STM				$ -			$ -
			STMUPT1-4	ECC STM UPGRADE T1-T4	$1,400	45.00%	$ 770.00			$ -
			STMUPT5-12	ECC STM UPGRADE T5-T12	$5,300	45.00%	$ 2,915.00			$ -
							$ -			$ -
			CONTROL CENTER-SYMMETRIX MANAGER				$ -			$ -
			SGRUPT1-4	ECC SGR UPGRADE T1-T4	$2,600	45.00%	$ 1,430.00			$ -
			SGRUPT5-12	ECC SGR UPGRADE T5-T12	$9,400	45.00%	$ 5,170.00			$ -
							$ -			$ -
			Control Center-WLA				$ -			$ -
			WLAUPT1-4	ECC WLA UPGRADE T1-T4	$1,400	45.00%	$ 770.00			$ -
			WLAUPT5-12	ECC WLA UPGRADE T5-T12	$5,300	45.00%	$ 2,915.00			$ -
							$ -			$ -

			DATABASE TUNER				$ -			$ -
			CC-DBT-NTWG	DTB TUNER NT WG-1CPU	$5,800	45.00%	$ 3,190.00			$ -
			CC-DBT-NTDEP	DTB TUNER NT DEPT-4CPU	$14,400	45.00%	$ 7,920.00			$ -
			CC-DBT-NTENT	DTB TUNER NT ENT-8CPU	$20,200	45.00%	$ 11,110.00			$ -
			CC-DBT-NTWGUP	DTB TUNER NT WRKGROUP UPG	$2,900	45.00%	$ 1,595.00			$ -
			CC-DBT-NTDEPU	DTB TUNER NT DEPT UPG	$7,200	45.00%	$ 3,960.00			$ -
			CC-DBT-NTENTU	DTB TUNER NT ENTER UPG	$10,100	45.00%	$ 5,555.00			$ -
			CC-DBT-UWG	DTB TUNER UNIX WG-2CPU	$11,500	45.00%	$ 6,325.00			$ -
			CC-DBT-UDEP	DTB TUNER UNIX DEPT-4CPU	$28,800	45.00%	$ 15,840.00			$ -
			CC-DBT-UENT	DTB TUNER UNIX ENT-8CPU	$40,300	45.00%	$ 22,165.00			$ -
			CC-DBT-UGLO	DTB TUNER UNIX GLB-14CPU	$51,800	45.00%	$ 28,490.00			$ -
			CC-DBT-UWGUP	DTB TUNER UNIX WG UPG	$5,800	45.00%	$ 3,190.00			$ -
			CC-DBT-UDEPUP	DTB TUNER UNIX DEPT UPG	$14,400	45.00%	$ 7,920.00			$ -
			CC-DBT-UENTUP	DTB TUNER UNIX ENT UPG	$20,200	45.00%	$ 11,110.00			$ -
			CC-DBT-UGLOUP	DTB TUNER UNIX GLOBAL UPG	$25,900	45.00%	$ 14,245.00			$ -
			CC-DTU-UWG	DBTUNER DB2 UDB WG - 2CPU	$11,500	45.00%	$ 6,325.00			$ -
			CC-DTU-UDEP	DBTUNER DB2UDB DPT - 4CPU	$28,800	45.00%	$ 15,840.00			$ -
			CC-DTU-UENT	DBTUNER DB2UDB DPT - 8CPU	$40,300	45.00%	$ 22,165.00			$ -
			CC-DTU-UGLO	DBTUNER DB2UDB GLB-14CPU	$51,800	45.00%	$ 28,490.00			$ -
			CC-DTU-UWGUP	DBTUNER DB2UDB WG UP	$5,800	45.00%	$ 3,190.00			$ -
			CC-DTU-UDEPUP	DBTUNER DB2UDB DPT UP	$14,400	45.00%	$ 7,920.00			$ -
			CC-DTU-UENTUP	DBTUNER DB2UDB ENT UP	$20,200	45.00%	$ 11,110.00			$ -
			CC-DTU-UGLOUP	DBTUNER DB2UDB GLB UP	$25,900	45.00%	$ 14,245.00			$ -
							$ -			$ -
			DBT NT ADD-ON CPU UPG				$ -			$ -
			CC-DBT-NWGCU	DB TUNER NTWG CPU ADD-ON	$900	45.00%	$ 495.00			$ -
			CC-DBT-NDEPCU	DB TUNER NTDEP CPU ADD-ON	$2,300	45.00%	$ 1,265.00			$ -
			CC-DBT-NENTCU	DB TUNER NENT CPU ADD-ON	$3,300	45.00%	$ 1,815.00			$ -
							$ -			$ -
			DBT NT SERVER UPGRADES				$ -			$ -
			CC-DBT-NDEPHU	DB TUNER NTWG TO NDEP UPG	$8,600	45.00%	$ 4,730.00			$ -
			CC-DBT-NENTHU	DB TUNER NTDEP TO NENT UP	$5,800	45.00%	$ 3,190.00			$ -
							$ -			$ -
			DBT UNIX ADD-ON CPU UPG				$ -			$ -
			CC-DTU-UDEPCU	DBTUNER DB2UDB UDEP CPU+	$3,500	45.00%	$ 1,925.00			$ -
			CC-DTU-UENTCU	DBTUNER DB2UDB UENT CPU+	$4,900	45.00%	$ 2,695.00			$ -
			CC-DTU-UGLOCU	DBTUNER DB2UDB UGLO CPU+	$6,300	45.00%	$ 3,465.00			$ -
			CC-DTU-UWGCU	DBTUNER DB2UDB UWG CPU+	$1,400	45.00%	$ 770.00			$ -
			CC-DBT-UWGCU	DB TUNER UWG CPU ADD-ON	$1,400	45.00%	$ 770.00			$ -
			CC-DBT-UDEPCU	DB TUNER UDEP CPU ADD-ON	$3,500	45.00%	$ 1,925.00			$ -
			CC-DBT-UENTCU	DB TUNER UENT CPU ADD-ON	$4,900	45.00%	$ 2,695.00			$ -
			CC-DBT-UGLOCU	DB TUNER UGLO CPU ADD-ON	$6,300	45.00%	$ 3,465.00			$ -
							$ -			$ -
			DBT UNIX SERVER UPGRADES				$ -			$ -
			CC-DTU-UDEPHU	DBTUNER DB2UDB WG-DEP UP	$17,300	45.00%	$ 9,515.00			$ -
			CC-DTU-UENTHU	DBTUNER DB2UDB DEP-ENT UP	$11,500	45.00%	$ 6,325.00			$ -
			CC-DTU-UGLOHU	DBTUNER DB2UDB ENT-GLO UP	$11,500	45.00%	$ 6,325.00			$ -
			CC-DBT-UDEPHU	DB TUNER UWG TO UDEP UP	$17,300	45.00%	$ 9,515.00			$ -
			CC-DBT-UENTHU	DB TUNER UDEP TO UENT UP	$11,500	45.00%	$ 6,325.00			$ -
			CC-DBT-UGLOHU	DB TUNER UENT TO UGLO UP	$11,500	45.00%	$ 6,325.00			$ -
							$ -			$ -
			DOUBLE CHECK				$ -			$ -
			E-DCHK-NTWG	EMC DBLCHECK NT WKGRP	$2,700	45.00%	$ 1,485.00			$ -
			E-DCHK-NTDEP	EMC DBLCHECK NT DEPT	$6,600	45.00%	$ 3,630.00			$ -
			E-DCHK-NTENT	EMC DBLCHECK NT ENTER	$9,600	45.00%	$ 5,280.00			$ -
			E-DCHK-UWG	EMC DBLCHECK UNIX WKGRP	$4,050	45.00%	$ 2,227.50			$ -
			E-DCHK-UDEP	EMC DBLCHECK UNIX DEPT	$10,050	45.00%	$ 5,527.50			$ -
			E-DCHK-UENT	EMC DBLCHECK UNIX ENTER	$14,100	45.00%	$ 7,755.00			$ -
			E-DCHK-UGLOB	EMC DBLCHECK UNIX GLOBL	$18,000	45.00%	$ 9,900.00			$ -
							$ -			$ -
			ESN Manager				$ -			$ -
			VLGX-ESN-UPG	VOL LOGIX TO ESN MGR UPG	$10,000	45.00%	$ 5,500.00			$ -
			ESN-MGR-T1	ESN CAPACITY 0-.250	$16,000	45.00%	$ 8,800.00			$ -
			ESN-MGR-T2	ESN CAPACITY .251-.500	$17,400	45.00%	$ 9,570.00			$ -
			ESN-MGR-T3	ESN CAPACITY .501-.750	$18,800	45.00%	$ 10,340.00			$ -
			ESN-MGR-T4	ESN CAPACITY .751-1.00	$20,200	45.00%	$ 11,110.00			$ -
			ESN-MGR-T5	ESN CAPACITY 1.01-2.00	$26,800	45.00%	$ 14,740.00			$ -
			ESN-MGR-T6	ESN CAPACITY 2.01-4.00	$33,400	45.00%	$ 18,370.00			$ -
			ESN-MGR-T7	ESN CAPACITY 4.01-6.00	$40,000	45.00%	$ 22,000.00			$ -
			ESN-MGR-T8	ESN CAPACITY 6.01-8.00	$46,600	45.00%	$ 25,630.00			$ -
			ESN-MGR-T9	ESN CAPACITY 8.01-10.00	$53,200	45.00%	$ 29,260.00			$ -
			ESN-MGR-T10	ESN CAPACITY 10.00 -12.00	$59,800	45.00%	$ 32,890.00			$ -
			ESN-MGR-T11	ESN CAPACITY 12.01-14.00	$66,400	45.00%	$ 36,520.00			$ -
			ESN-MGR-T12	ESN CPTY 14.01-AND ABOVE	$73,000	45.00%	$ 40,150.00			$ -
			ESN-T1-4UP	ESN MGR T1-T4 UPGRADE	$1,400	45.00%	$ 770.00			$ -
			ESN-T5-30UP	ESNM UPGRADE T5-T30	$6,600	45.00%	$ 3,630.00			$ -
			ESN-MGR-T13	ESN MGR 17.01-20.00	$79,600	45.00%	$ 43,780.00			$ -
			ESN-MGR-T14	ESN MGR 20.00-23.00	$86,200	45.00%	$ 47,410.00			$ -
			ESN-MGR-T15	ESN MGR 23.01-26.00	$92,800	45.00%	$ 51,040.00			$ -
			ESN-MGR-T16	ESN MGR 26.01-29.00	$99,400	45.00%	$ 54,670.00			$ -
			ESN-MGR-T17	ESN MGR 29.01-32.00	$106,000	45.00%	$ 58,300.00			$ -

			ESN-MGR-T18	ESN MGR 32.01-35.00	$112,600	45.00%	$ 61,930.00			$ -
			ESN-MGR-T19	ESN MGR 35.01-38.00	$119,200	45.00%	$ 65,560.00			$ -
			ESN-MGR-T20	ESN MGR 38.01-41.00	$125,800	45.00%	$ 69,190.00			$ -
			ESN-MGR-T21	ESN MGR 41.01-44.00	$132,400	45.00%	$ 72,820.00			$ -
			ESN-MGR-T22	ESN MGR 44.01-47.00	$139,000	45.00%	$ 76,450.00			$ -
			ESN-MGR-T23	ESN MGR 47.01-50.00	$145,600	45.00%	$ 80,080.00			$ -
			ESN-MGR-T24	ESN MGR 50.00-53.00	$152,200	45.00%	$ 83,710.00			$ -
			ESN-MGR-T25	ESN MGR 53.01-56.00	$158,800	45.00%	$ 87,340.00			$ -
			ESN-MGR-T26	ESN MGR 56.01-59.00	$165,400	45.00%	$ 90,970.00			$ -
			ESN-MGR-T27	ESN MGR 59.01-62.00	$172,000	45.00%	$ 94,600.00			$ -
			ESN-MGR-T28	ESN MGR 62.01-65.00	$178,600	45.00%	$ 98,230.00			$ -
			ESN-MGR-T29	ESN MGR 65.01-68.00	$185,200	45.00%	$ 101,860.00			$ -
			ESN-MGR-T30	ESN MGR 68.01-71.00	$191,800	45.00%	$ 105,490.00			$ -
							$ -			$ -
			POWERPATH				$ -			$ -
			PP-LX-KIT	POWERPATH LINUX KIT	$0		$ -			$ -
			PP-NW-KIT	POWERPATH NETWARE KIT	$0		$ -			$ -
			PP-UX-KIT	POWERPATH UNIX KIT	$0		$ -			$ -
			PP-WN-KIT	POWERPATH WINDOWS KIT	$0		$ -			$ -
			PPEP-LX-WG	PPATH EN PLUS LINUX WGR	$2,000	45.00%	$ 1,100.00			$ -
			PPEP-LX-DP	PPATH EN PLUS LINUX DEP	$3,500	45.00%	$ 1,925.00			$ -
			PPEP-LX-EN	PPATH EN PLUS LINUX ENT	$9,900	45.00%	$ 5,445.00			$ -
			PPEP-NW-WG	PPATH EN PLUS NETWARE WGR	$2,000	45.00%	$ 1,100.00			$ -
			PPEP-NW-DP	PPATH EN PLUS NETWARE DEP	$3,500	45.00%	$ 1,925.00			$ -
			PPEP-NW-EN	PPATH EN PLUS NETWARE ENT	$9,900	45.00%	$ 5,445.00			$ -
			PPEP-UX-WG	PPATH EN PLUS UNIX WGR	$4,000	45.00%	$ 2,200.00			$ -
			PPEP-UX-DP	PPATH EN PLUS UNIX DEP	$9,700	45.00%	$ 5,335.00			$ -
			PPEP-UX-EN	PPATH EN PLUS UNIX ENT	$20,000	45.00%	$ 11,000.00			$ -
			PPEP-UX-GB	PPATH EN PLUS UNIX GLB	$55,000	45.00%	$ 30,250.00			$ -
			PPEP-WN-WG	PPATH EN PLUS WINDOWS WGR	$2,000	45.00%	$ 1,100.00			$ -
			PPEP-WN-DP	PPATH EN PLUS WINDOWS DEP	$3,500	45.00%	$ 1,925.00			$ -
			PPEP-WN-EN	PPATH EN PLUS WINDOWS ENT	$9,900	45.00%	$ 5,445.00			$ -
			PPEP-WG-DP	PP ENT PLUS WGR-DEP	$1,500	45.00%	$ 825.00			$ -
			PPEP-DP-EN	PP ENT PLUS DEP-ENT	$6,400	45.00%	$ 3,520.00			$ -
			PPEPUX-WG-DP	PP ENT PLUS UNIX WGR-DEP	$5,700	45.00%	$ 3,135.00			$ -
			PPEPUX-DP-EN	PP ENT PLUS UNIX DEP-ENT	$10,300	45.00%	$ 5,665.00			$ -
			PPEPUX-EN-GB	PP ENT PLUS UNIX ENT-GLB	$35,000	45.00%	$ 19,250.00			$ -
							$ -			$ -
			POWERPATH (VM)				$ -			$ -
			PPVM-UX-KIT	POWERPATHVM UNIX KIT	$0		$ -			$ -
			PPVM-UX-WG	PPATH VOLMGR UNIX WGR	$4,000	45.00%	$ 2,200.00			$ -
			PPVM-UX-DP	PPATH VOLMGR UNIX DEP	$9,700	45.00%	$ 5,335.00			$ -
			PPVM-UX-EN	PPATH VOLMGR UNIX ENT	$20,000	45.00%	$ 11,000.00			$ -
			PPVM-UX-GB	PPATH VOLMGR UNIX GLB	$55,000	45.00%	$ 30,250.00			$ -
							$ -			$ -
			REPLICATION MANAGER CLIENTS				$ -			$ -
			ERM-EXCH-WG	ERM EXCHANGE 2K CLIENT	$1,000	45.00%	$ 550.00			$ -
			ERM-EXCH-DP	ERM EXCHANGE 2K CLIENT	$2,000	45.00%	$ 1,100.00			$ -
			ERM-EXCH-EN	ERM EXCHANGE 2K CLIENT	$4,000	45.00%	$ 2,200.00			$ -
			ERM-ORAW2K-WG	ORACLE-NTFS: W2K CLIENT	$1,000	45.00%	$ 550.00			$ -
			ERM-ORAW2K-DP	ORACLE-NTFS: W2K CLIENT	$2,000	45.00%	$ 1,100.00			$ -
			ERM-ORAW2K-EN	ORACLE-NTFS: W2K CLIENT	$4,000	45.00%	$ 2,200.00			$ -
			ERM-SQLS-WG	ERM SQL 2K CLIENT	$1,000	45.00%	$ 550.00			$ -
			ERM-SQLS-DP	ERM SQL 2K CLIENT	$2,000	45.00%	$ 1,100.00			$ -
			ERM-SQLS-EN	ERM SQL 2K CLIENT	$4,000	45.00%	$ 2,200.00			$ -
			ERM-UDBUNX-WG	ERM UDB UNIX FS CLIENT	$3,000	45.00%	$ 1,650.00			$ -
			ERM-UDBUNX-DP	ERM UDB UNIX FS CLIENT	$5,000	45.00%	$ 2,750.00			$ -
			ERM-UDBUNX-EN	ERM UDB UNIX FS CLIENT	$8,000	45.00%	$ 4,400.00			$ -
			ERM-UDBUNX-GB	ERM UDB UNIX FS CLIENT	$10,000	45.00%	$ 5,500.00			$ -
			ERM-ORAUNX-WG	ORACLE UNIX FS CLIENT	$3,000	45.00%	$ 1,650.00			$ -
			ERM-ORAUNX-DP	ORACLE UNIX FS CLIENT	$5,000	45.00%	$ 2,750.00			$ -
			ERM-ORAUNX-EN	ORACLE UNIX FS CLIENT	$8,000	45.00%	$ 4,400.00			$ -
			ERM-ORAUNX-GB	ORACLE UNIX FS CLIENT	$10,000	45.00%	$ 5,500.00			$ -
							$ -			$ -
			REPLICATION MANAGER SERVER				$ -			$ -
			ERM-SRVW2K-WG	ERM SERVER ON W2K	$10,000	45.00%	$ 5,500.00			$ -
			ERM-SRVW2K-DP	ERM SERVER ON W2K	$25,000	45.00%	$ 13,750.00			$ -
			ERM-SRVW2K-EN	ERM SERVER ON W2K	$35,000	45.00%	$ 19,250.00			$ -
			ERM-SRVSUN-WG	ERM SERVER ON SOLARIS	$10,000	45.00%	$ 5,500.00			$ -
			ERM-SRVSUN-DP	ERM SERVER ON SOLARIS	$25,000	45.00%	$ 13,750.00			$ -
			ERM-SRVSUN-EN	ERM SERVER ON SOLARIS	$35,000	45.00%	$ 19,250.00			$ -
			ERM-SRVSUN-GB	ERM SERVER ON SOLARIS	$50,000	45.00%	$ 27,500.00			$ -
							#VALUE!			$ -
			ECC 5.1 Open Edition Kits				$ -			$ -
			CC-OIC-KIT	CC5.1 OPN INTG CMPNTS KIT	$0		$ -			$ -
			CC-OICMF-KIT	CC5.1 OIC MAINFRAME KIT	$0		$ -			$ -
							$ -			$ -
			ECC 5.1 Control Center-ARM				$ -			$ -
			CC-AM-SYM-T1	CC5.1 ARM-SYM T1	$5,800	45.00%	$ 3,190.00			$ -
			CC-AM-SYM-T2	CC5.1 ARM-SYM T2	$7,800	45.00%	$ 4,290.00			$ -
			CC-AM-SYM-T3	CC5.1 ARM-SYM T3	$9,800	45.00%	$ 5,390.00			$ -

			CC-AM-SYM-T4	CC5.1 ARM-SYM T4	$11,800	45.00%	$ 6,490.00			$ -
			CC-AM-SYM-T5	CC5.1 ARM-SYM T5	$13,800	45.00%	$ 7,590.00			$ -
			CC-AM-SYM-T6	CC5.1 ARM-SYM T6	$24,800	45.00%	$ 13,640.00			$ -
			CC-AM-SYM-T7	CC5.1 ARM-SYM T7	$35,800	45.00%	$ 19,690.00			$ -
			CC-AM-SYM-T8	CC5.1 ARM-SYM T8	$46,800	45.00%	$ 25,740.00			$ -
			CC-AM-SYM-T9	CC5.1 ARM-SYM T9	$57,800	45.00%	$ 31,790.00			$ -
			CC-AM-SYM-T10	CC5.1 ARM-SYM T10	$68,800	45.00%	$ 37,840.00			$ -
			CC-AM-SYM-T11	CC5.1 ARM-SYM T11	$79,800	45.00%	$ 43,890.00			$ -
			CC-AM-SYM-T12	CC5.1 ARM-SYM T12	$90,800	45.00%	$ 49,940.00			$ -
			CC-AM-SYM-T13	CC5.1 ARM-SYM T13	$101,800	45.00%	$ 55,990.00			$ -
			CC-AM-SYM-T14	CC5.1 ARM-SYM T14	$112,800	45.00%	$ 62,040.00			$ -
			CC-AM-SYM-T15	CC5.1 ARM-SYM T15	$123,800	45.00%	$ 68,090.00			$ -
			CC-AM-SYM-T16	CC5.1 ARM-SYM T16	$134,800	45.00%	$ 74,140.00			$ -
			CC-AM-SYM-T17	CC5.1 ARM-SYM T17	$145,800	45.00%	$ 80,190.00			$ -
			CC-AM-SYM-T18	CC5.1 ARM-SYM T18	$156,800	45.00%	$ 86,240.00			$ -
			CC-AM-SYM-T19	CC5.1 ARM-SYM T19	$167,800	45.00%	$ 92,290.00			$ -
			CC-AM-SYM-T20	CC5.1 ARM-SYM T20	$178,800	45.00%	$ 98,340.00			$ -
			CC-AM-SYM-T21	CC5.1 ARM-SYM T21	$189,800	45.00%	$ 104,390.00			$ -
			CC-AM-SYM-T22	CC5.1 ARM-SYM T22	$200,800	45.00%	$ 110,440.00			$ -
			CC-AM-SYM-T23	CC5.1 ARM-SYM T23	$211,800	45.00%	$ 116,490.00			$ -
			CC-AM-SYM-T24	CC5.1 ARM-SYM T24	$222,800	45.00%	$ 122,540.00			$ -
			CC-AM-SYM-T25	CC5.1 ARM-SYM T25	$233,800	45.00%	$ 128,590.00			$ -
			CC-AM-SYM-T26	CC5.1 ARM-SYM T26	$244,800	45.00%	$ 134,640.00			$ -
			CC-AM-SYM-T27	CC5.1 ARM-SYM T27	$255,800	45.00%	$ 140,690.00			$ -
			CC-AM-SYM-T28	CC5.1 ARM-SYM T28	$266,800	45.00%	$ 146,740.00			$ -
			CC-AM-SYM-T29	CC5.1 ARM-SYM T29	$277,800	45.00%	$ 152,790.00			$ -
			CC-AM-SYM-T30	CC5.1 ARM-SYM T30	$288,800	45.00%	$ 158,840.00			$ -
			ARMSYM-T1-5U	CC5.1 SYM ARM T1-5 UPG	$2,000	45.00%	$ 1,100.00			$ -
			ARMSYM-T6-30U	CC5.1 SYM ARM T6-30 UPG	$11,000	45.00%	$ 6,050.00			$ -
							$ -			$ -
			ECC 5.1 Control Center-OPT				$ -			$ -
			CC-OPTIM-T1	CC5.1 SYM OPTIM T1	$24,000	45.00%	$ 13,200.00			$ -
			CC-OPTIM-T2	CC5.1 SYM OPTIM T2	$25,400	45.00%	$ 13,970.00			$ -
			CC-OPTIM-T3	CC5.1 SYM OPTIM T3	$26,800	45.00%	$ 14,740.00			$ -
			CC-OPTIM-T4	CC5.1 SYM OPTIM T4	$28,200	45.00%	$ 15,510.00			$ -
			CC-OPTIM-T5	CC5.1 SYM OPTIM T5	$34,900	45.00%	$ 19,195.00			$ -
			CC-OPTIM-T6	CC5.1 SYM OPTIM T6	$41,600	45.00%	$ 22,880.00			$ -
			CC-OPTIM-T7	CC5.1 SYM OPTIM T7	$48,300	45.00%	$ 26,565.00			$ -
			CC-OPTIM-T8	CC5.1 SYM OPTIM T8	$55,000	45.00%	$ 30,250.00			$ -
			CC-OPTIM-T9	CC5.1 SYM OPTIM T9	$61,700	45.00%	$ 33,935.00			$ -
			CC-OPTIM-T10	CC5.1 SYM OPTIM T10	$68,400	45.00%	$ 37,620.00			$ -
			CC-OPTIM-T11	CC5.1 SYM OPTIM T11	$75,100	45.00%	$ 41,305.00			$ -
			CC-OPTIM-T12	CC5.1 SYM OPTIM T12	$81,800	45.00%	$ 44,990.00			$ -
			CC-OPTIM-T13	CC5.1 SYM OPTIM T13	$88,500	45.00%	$ 48,675.00			$ -
			CC-OPTIM-T14	CC5.1 SYM OPTIM T14	$95,200	45.00%	$ 52,360.00			$ -
			CC-OPTIM-T15	CC5.1 SYM OPTIM T15	$101,900	45.00%	$ 56,045.00			$ -
			CC-OPTIM-T16	CC5.1 SYM OPTIM T16	$108,600	45.00%	$ 59,730.00			$ -
			CC-OPTIM-T17	CC5.1 SYM OPTIM T17	$115,300	45.00%	$ 63,415.00			$ -
			CC-OPTIM-T18	CC5.1 SYM OPTIM T18	$122,000	45.00%	$ 67,100.00			$ -
			CC-OPTIM-T19	CC5.1 SYM OPTIM T19	$128,700	45.00%	$ 70,785.00			$ -
			CC-OPTIM-T20	CC5.1 SYM OPTIM T20	$135,400	45.00%	$ 74,470.00			$ -
			CC-OPTIM-T21	CC5.1 SYM OPTIM T21	$142,100	45.00%	$ 78,155.00			$ -
			CC-OPTIM-T22	CC5.1 SYM OPTIM T22	$148,800	45.00%	$ 81,840.00			$ -
			CC-OPTIM-T23	CC5.1 SYM OPTIM T23	$155,500	45.00%	$ 85,525.00			$ -
			CC-OPTIM-T24	CC5.1 SYM OPTIM T24	$162,200	45.00%	$ 89,210.00			$ -
			CC-OPTIM-T25	CC5.1 SYM OPTIM T25	$168,900	45.00%	$ 92,895.00			$ -
			CC-OPTIM-T26	CC5.1 SYM OPTIM T26	$175,600	45.00%	$ 96,580.00			$ -
			CC-OPTIM-T27	CC5.1 SYM OPTIM T27	$182,300	45.00%	$ 100,265.00			$ -
			CC-OPTIM-T28	CC5.1 SYM OPTIM T28	$189,000	45.00%	$ 103,950.00			$ -
			CC-OPTIM-T29	CC5.1 SYM OPTIM T29	$195,700	45.00%	$ 107,635.00			$ -
			CC-OPTIM-T30	CC5.1 SYM OPTIM T30	$202,400	45.00%	$ 111,320.00			$ -
			OPT-T1-4U	CC5.1 OPT T1-4 UPG	$1,400	45.00%	$ 770.00			$ -
			OPT-T5-30U	CC5.1 OPT T5-30 UPG	$6,700	45.00%	$ 3,685.00			$ -
							$ -			$ -
			ECC 5.1 Control Center-PKG				$ -			$ -
			PKG-T1-4U	CC5.1 PKG T1-4 UPG	$5,400	45.00%	$ 2,970.00			$ -
			PKG-T5-30U	CC5.1 PKG T5-30 UPG	$14,600	45.00%	$ 8,030.00			$ -
							$ -			$ -
			ECC 5.1 Control Center-SAN Manager				$ -			$ -
			VLGX-SM-UPG	VLX TO SAN MGR UP	$10,000	45.00%	$ 5,500.00			$ -
			CC-SM-SYM-T1	CC5.1 SAN MGR-SYM T1	$16,000	45.00%	$ 8,800.00			$ -
			CC-SM-SYM-T2	CC5.1 SAN MGR-SYM T2	$17,400	45.00%	$ 9,570.00			$ -
			CC-SM-SYM-T3	CC5.1 SAN MGR-SYM T3	$18,800	45.00%	$ 10,340.00			$ -
			CC-SM-SYM-T4	CC5.1 SAN MGR-SYM T4	$20,200	45.00%	$ 11,110.00			$ -
			CC-SM-SYM-T5	CC5.1 SAN MGR-SYM T5	$26,800	45.00%	$ 14,740.00			$ -
			CC-SM-SYM-T6	CC5.1 SAN MGR-SYM T6	$33,400	45.00%	$ 18,370.00			$ -
			CC-SM-SYM-T7	CC5.1 SAN MGR-SYM T7	$40,000	45.00%	$ 22,000.00			$ -
			CC-SM-SYM-T8	CC5.1 SAN MGR-SYM T8	$46,600	45.00%	$ 25,630.00			$ -
			CC-SM-SYM-T9	CC5.1 SAN MGR-SYM T9	$53,200	45.00%	$ 29,260.00			$ -
			CC-SM-SYM-T10	CC5.1 SAN MGR-SYM T10	$59,800	45.00%	$ 32,890.00			$ -
			CC-SM-SYM-T11	CC5.1 SAN MGR-SYM T11	$66,400	45.00%	$ 36,520.00			$ -

			CC-SM-SYM-T12	CC5.1 SAN MGR-SYM T12	$73,000	45.00%	$ 40,150.00			$ -
			CC-SM-SYM-T13	CC5.1 SAN MGR-SYM T13	$79,600	45.00%	$ 43,780.00			$ -
			CC-SM-SYM-T14	CC5.1 SAN MGR-SYM T14	$86,200	45.00%	$ 47,410.00			$ -
			CC-SM-SYM-T15	CC5.1 SAN MGR-SYM T15	$92,800	45.00%	$ 51,040.00			$ -
			CC-SM-SYM-T16	CC5.1 SAN MGR-SYM T16	$99,400	45.00%	$ 54,670.00			$ -
			CC-SM-SYM-T17	CC5.1 SAN MGR-SYM T17	$106,000	45.00%	$ 58,300.00			$ -
			CC-SM-SYM-T18	CC5.1 SAN MGR-SYM T18	$112,600	45.00%	$ 61,930.00			$ -
			CC-SM-SYM-T19	CC5.1 SAN MGR-SYM T19	$119,200	45.00%	$ 65,560.00			$ -
			CC-SM-SYM-T20	CC5.1 SAN MGR-SYM T20	$125,800	45.00%	$ 69,190.00			$ -
			CC-SM-SYM-T21	CC5.1 SAN MGR-SYM T21	$132,400	45.00%	$ 72,820.00			$ -
			CC-SM-SYM-T22	CC5.1 SAN MGR-SYM T22	$139,000	45.00%	$ 76,450.00			$ -
			CC-SM-SYM-T23	CC5.1 SAN MGR-SYM T23	$145,600	45.00%	$ 80,080.00			$ -
			CC-SM-SYM-T24	CC5.1 SAN MGR-SYM T24	$152,200	45.00%	$ 83,710.00			$ -
			CC-SM-SYM-T25	CC5.1 SAN MGR-SYM T25	$158,800	45.00%	$ 87,340.00			$ -
			CC-SM-SYM-T26	CC5.1 SAN MGR-SYM T26	$165,400	45.00%	$ 90,970.00			$ -
			CC-SM-SYM-T27	CC5.1 SAN MGR-SYM T27	$172,000	45.00%	$ 94,600.00			$ -
			CC-SM-SYM-T28	CC5.1 SAN MGR-SYM T28	$178,600	45.00%	$ 98,230.00			$ -
			CC-SM-SYM-T29	CC5.1 SAN MGR-SYM T29	$185,200	45.00%	$ 101,860.00			$ -
			CC-SM-SYM-T30	CC5.1 SAN MGR-SYM T30	$191,800	45.00%	$ 105,490.00			$ -
			SM-SYM-T1-4U	CC5.1 SM SYM T1-4 UPG	$1,400	45.00%	$ 770.00			$ -
			SM-SYM-T5-30U	CC5.1 SM SYM T5-30 UPG	$6,600	45.00%	$ 3,630.00			$ -
							$ -			$ -
			ECC 5.1 Control Center-STM				$ -			$ -
			STM-T1-4U	CC5.1 STM T1-4 UPG	$1,400	45.00%	$ 770.00			$ -
			STM-T5-30U	CC5.1 STM T5-30 UPG	$5,300	45.00%	$ 2,915.00			$ -
							$ -			$ -
			ECC 5.1 Control Center-PKG				$ -			$ -
			CC-SYMPK-T1	CC511 SYMM PKG T1	$30,195	45.00%	$ 16,607.25			$ -
			CC-SYMPK-T2	CC511 SYMM PKG T2	$35,640	45.00%	$ 19,602.00			$ -
			CC-SYMPK-T3	CC511 SYMM PKG T3	$41,085	45.00%	$ 22,596.75			$ -
			CC-SYMPK-T4	CC511 SYMM PKG T4	$46,530	45.00%	$ 25,591.50			$ -
			CC-SYMPK-T5	CC511 SYMM PKG T5	$69,010	45.00%	$ 37,955.50			$ -
			CC-SYMPK-T6	CC511 SYMM PKG T6	$91,490	45.00%	$ 50,319.50			$ -
			CC-SYMPK-T7	CC511 SYMM PKG T7	$113,970	45.00%	$ 62,683.50			$ -
			CC-SYMPK-T8	CC511 SYMM PKG T8	$136,450	45.00%	$ 75,047.50			$ -
			CC-SYMPK-T9	CC511 SYMM PKG T9	$158,930	45.00%	$ 87,411.50			$ -
			CC-SYMPK-T10	CC511 SYMM PKG T10	$181,410	45.00%	$ 99,775.50			$ -
			CC-SYMPK-T11	CC511 SYMM PKG T11	$203,890	45.00%	$ 112,139.50			$ -
			CC-SYMPK-T12	CC511 SYMM PKG T12	$226,370	45.00%	$ 124,503.50			$ -
			CC-SYMPK-T13	CC511 SYMM PKG T13	$248,850	45.00%	$ 136,867.50			$ -
			CC-SYMPK-T14	CC511 SYMM PKG T14	$271,330	45.00%	$ 149,231.50			$ -
			CC-SYMPK-T15	CC511 SYMM PKG T15	$293,810	45.00%	$ 161,595.50			$ -
			CC-SYMPK-T16	CC511 SYMM PKG T16	$316,290	45.00%	$ 173,959.50			$ -
			CC-SYMPK-T17	CC511 SYMM PKG T17	$338,770	45.00%	$ 186,323.50			$ -
			CC-SYMPK-T18	CC511 SYMM PKG T18	$361,250	45.00%	$ 198,687.50			$ -
			CC-SYMPK-T19	CC511 SYMM PKG T19	$383,730	45.00%	$ 211,051.50			$ -
			CC-SYMPK-T20	CC511 SYMM PKG T20	$406,210	45.00%	$ 223,415.50			$ -
			CC-SYMPK-T21	CC511 SYMM PKG T21	$428,690	45.00%	$ 235,779.50			$ -
			CC-SYMPK-T22	CC511 SYMM PKG T22	$451,170	45.00%	$ 248,143.50			$ -
			CC-SYMPK-T23	CC511 SYMM PKG T23	$473,650	45.00%	$ 260,507.50			$ -
			CC-SYMPK-T24	CC511 SYMM PKG T24	$496,130	45.00%	$ 272,871.50			$ -
			CC-SYMPK-T25	CC511 SYMM PKG T25	$518,610	45.00%	$ 285,235.50			$ -
			CC-SYMPK-T26	CC511 SYMM PKG T26	$541,090	45.00%	$ 297,599.50			$ -
			CC-SYMPK-T27	CC511 SYMM PKG T27	$563,570	45.00%	$ 309,963.50			$ -
			CC-SYMPK-T28	CC511 SYMM PKG T28	$586,050	45.00%	$ 322,327.50			$ -
			CC-SYMPK-T29	CC511 SYMM PKG T29	$608,530	45.00%	$ 334,691.50			$ -
			CC-SYMPK-T30	CC511 SYMM PKG T30	$631,010	45.00%	$ 347,055.50			$ -
			PKG-SY-T1-4U	CC5.1 PKG SY T1-4 UPG	$5,445	45.00%	$ 2,994.75			$ -
			PKG-SY-T5-30U	CC5.1 PKG SY T5-30UPG	$22,480	45.00%	$ 12,364.00			$ -
							$ -			$ -
			ECC 5.1 Control Center-Sym Manager				$ -			$ -
			CC-SYMGR-T1	CC5.1 SYMMETRIX MGR T1	$23,650	45.00%	$ 13,007.50			$ -
			CC-SYMGR-T2	CC5.1 SYMMETRIX MGR T2	$27,300	45.00%	$ 15,015.00			$ -
			CC-SYMGR-T3	CC5.1 SYMMETRIX MGR T3	$30,950	45.00%	$ 17,022.50			$ -
			CC-SYMGR-T4	CC5.1 SYMMETRIX MGR T4	$34,600	45.00%	$ 19,030.00			$ -
			CC-SYMGR-T5	CC5.1 SYMMETRIX MGR T5	$47,975	45.00%	$ 26,386.25			$ -
			CC-SYMGR-T6	CC5.1 SYMMETRIX MGR T6	$61,350	45.00%	$ 33,742.50			$ -
			CC-SYMGR-T7	CC5.1 SYMMETRIX MGR T7	$74,725	45.00%	$ 41,098.75			$ -
			CC-SYMGR-T8	CC5.1 SYMMETRIX MGR T8	$88,100	45.00%	$ 48,455.00			$ -
			CC-SYMGR-T9	CC5.1 SYMMETRIX MGR T9	$101,475	45.00%	$ 55,811.25			$ -
			CC-SYMGR-T10	CC5.1 SYMMETRIX MGR T10	$114,850	45.00%	$ 63,167.50			$ -
			CC-SYMGR-T11	CC5.1 SYMMETRIX MGR T11	$128,225	45.00%	$ 70,523.75			$ -
			CC-SYMGR-T12	CC5.1 SYMMETRIX MGR T12	$141,600	45.00%	$ 77,880.00			$ -
			CC-SYMGR-T13	CC5.1 SYMMETRIX MGR T13	$154,975	45.00%	$ 85,236.25			$ -
			CC-SYMGR-T14	CC5.1 SYMMETRIX MGR T14	$168,350	45.00%	$ 92,592.50			$ -
			CC-SYMGR-T15	CC5.1 SYMMETRIX MGR T15	$181,725	45.00%	$ 99,948.75			$ -
			CC-SYMGR-T16	CC5.1 SYMMETRIX MGR T16	$195,100	45.00%	$ 107,305.00			$ -
			CC-SYMGR-T17	CC5.1 SYMMETRIX MGR T17	$208,475	45.00%	$ 114,661.25			$ -
			CC-SYMGR-T18	CC5.1 SYMMETRIX MGR T18	$221,850	45.00%	$ 122,017.50			$ -
			CC-SYMGR-T19	CC5.1 SYMMETRIX MGR T19	$235,225	45.00%	$ 129,373.75			$ -
			CC-SYMGR-T20	CC5.1 SYMMETRIX MGR T20	$248,600	45.00%	$ 136,730.00			$ -

			CC-SYMGR-T21	CC5.1 SYMMETRIX MGR T21	$261,975	45.00%	$ 144,086.25			$ -
			CC-SYMGR-T22	CC5.1 SYMMETRIX MGR T22	$275,350	45.00%				
			CC-SYMGR-T23	CC5.1 SYMMETRIX MGR T23	$288,725	45.00%				
			CC-SYMGR-T24	CC5.1 SYMMETRIX MGR T24	$302,100	45.00%				
			CC-SYMGR-T25	CC5.1 SYMMETRIX MGR T25	$315,475	45.00%				
			CC-SYMGR-T26	CC5.1 SYMMETRIX MGR T26	$328,850	45.00%				
			CC-SYMGR-T27	CC5.1 SYMMETRIX MGR T27	$342,225	45.00%				
			CC-SYMGR-T28	CC5.1 SYMMETRIX MGR T28	$355,600	45.00%				
			CC-SYMGR-T29	CC5.1 SYMMETRIX MGR T29	$368,975	45.00%				
			CC-SYMGR-T30	CC5.1 SYMMETRIX MGR T30	$382,350	45.00%				
			SYMGR-T1-4U	CC5.1 SYMGR T1-4 UPG	$3,650	45.00%				
			SYMGR-T5-30U	CC5.1 SYMGR T5-30 UPG	$13,375	45.00%				
			ECC 5.1 Control Center-WLA							
			CC-WLA-SY-T1	CC5.1 WLA-SYM T1	$6,600	45.00%				
			CC-WLA-SY-T2	CC5.1 WLA-SYM T2	$8,000	45.00%				
			CC-WLA-SY-T3	CC5.1 WLA-SYM T3	$9,400	45.00%				
			CC-WLA-SY-T4	CC5.1 WLA-SYM T4	$10,800	45.00%				
			CC-WLA-SY-T5	CC5.1 WLA-SYM T5	$16,100	45.00%				
			CC-WLA-SY-T6	CC5.1 WLA-SYM T6	$21,400	45.00%				
			CC-WLA-SY-T7	CC5.1 WLA-SYM T7	$26,700	45.00%				
			CC-WLA-SY-T8	CC5.1 WLA-SYM T8	$32,000	45.00%				
			CC-WLA-SY-T9	CC5.1 WLA-SYM T9	$37,300	45.00%				
			CC-WLA-SY-T10	CC5.1 WLA-SYM T10	$42,600	45.00%				
			CC-WLA-SY-T11	CC5.1 WLA-SYM T11	$47,900	45.00%				
			CC-WLA-SY-T12	CC5.1 WLA-SYM T12	$53,200	45.00%				
			CC-WLA-SY-T13	CC5.1 WLA-SYM T13	$58,500	45.00%				
			CC-WLA-SY-T14	CC5.1 WLA-SYM T14	$63,800	45.00%				
			CC-WLA-SY-T15	CC5.1 WLA-SYM T15	$69,100	45.00%				
			CC-WLA-SY-T16	CC5.1 WLA-SYM T16	$74,400	45.00%				
			CC-WLA-SY-T17	CC5.1 WLA-SYM T17	$79,700	45.00%				
			CC-WLA-SY-T18	CC5.1 WLA-SYM T18	$85,000	45.00%				
			CC-WLA-SY-T19	CC5.1 WLA-SYM T19	$90,300	45.00%				
			CC-WLA-SY-T20	CC5.1 WLA-SYM T20	$95,600	45.00%				
			CC-WLA-SY-T21	CC5.1 WLA-SYM T21	$100,900	45.00%				
			CC-WLA-SY-T22	CC5.1 WLA-SYM T22	$106,200	45.00%				
			CC-WLA-SY-T23	CC5.1 WLA-SYM T23	$111,500	45.00%				
			CC-WLA-SY-T24	CC5.1 WLA-SYM T24	$116,800	45.00%				
			CC-WLA-SY-T25	CC5.1 WLA-SYM T25	$122,100	45.00%				
			CC-WLA-SY-T26	CC5.1 WLA-SYM T26	$127,400	45.00%				
			CC-WLA-SY-T27	CC5.1 WLA-SYM T27	$132,700	45.00%				
			CC-WLA-SY-T28	CC5.1 WLA-SYM T28	$138,000	45.00%				
			CC-WLA-SY-T29	CC5.1 WLA-SYM T29	$143,300	45.00%				
			CC-WLA-SY-T30	CC5.1 WLA-SYM T30	$148,600	45.00%				
			WLA-SY-T1-4U	CC5.1 WLA SYM T1-4 UPG	$1,400	45.00%				
			WLA-SY-T5-30U	CC5.1 WLA SYM T5-30 UPG	$5,300	45.00%				
			San Architect							
			CC-ARC-T1	SAN ARC 1YR 0-.250	$2,400	45.00%				
			CC-ARC-T2	SAN ARC 1YR .251-.500	$2,610	45.00%				
			CC-ARC-T3	SAN ARC 1YR .501-.750	$2,820	45.00%				
			CC-ARC-T4	SAN ARC 1YR .751-1.0	$3,030	45.00%				
			CC-ARC-T5	SAN ARC 1YR 1.01-2.00	$4,020	45.00%				
			CC-ARC-T6	SAN ARC 1YR 2.01-4.00	$5,010	45.00%				
			CC-ARC-T7	SAN ARC 1YR 4.01-6.00	$6,000	45.00%				
			CC-ARC-T8	SAN ARC 1YR 6.01-8.00	$6,990	45.00%				
			CC-ARC-T9	SAN ARC 1YR 8.01-10.00	$7,980	45.00%				
			CC-ARC-T10	SAN ARC 1YR 10.00-12.00	$8,970	45.00%				
			CC-ARC-T11	SAN ARC 1YR 12.01-14.00	$9,960	45.00%				
			CC-ARC-T12	SAN ARC 1YR 14.01-16.00	$10,950	45.00%				
			CC-ARC-T13	SAN ARC 1YR 16.01-19.00	$11,940	45.00%				
			CC-ARC-T14	SAN ARC 1YR 19.01-22.00	$12,930	45.00%				
			CC-ARC-T15	SAN ARC 1YR 22.01-25.00	$13,920	45.00%				
			CC-ARC-T16	SAN ARC 1YR 25.01-28.00	$14,910	45.00%				
			CC-ARC-T17	SAN ARC 1YR 28.01-31.00	$15,900	45.00%				
			CC-ARC-T18	SAN ARC 1YR 31.01-34.00	$16,890	45.00%				
			CC-ARC-T19	SAN ARC 1YR 34.01-37.00	$17,880	45.00%				
			CC-ARC-T20	SAN ARC 1YR 37.01-40.00	$18,870	45.00%				
			CC-ARC-T21	SAN ARC 1YR 40.00-43.00	$19,860	45.00%				
			CC-ARC-T22	SAN ARC 1YR 43.01-46.00	$20,850	45.00%				
			CC-ARC-T23	SAN ARC 1YR 46.01-49.00	$21,840	45.00%				
			CC-ARC-T24	SAN ARC 1YR 49.01-52.00	$22,830	45.00%				
			CC-ARC-T25	SAN ARC 1YR 52.01-55.00	$23,820	45.00%				
			CC-ARC-T26	SAN ARC 1YR 55.01-58.00	$24,810	45.00%				
			CC-ARC-T27	SAN ARC 1YR 58.01-61.00	$25,800	45.00%				
			CC-ARC-T28	SAN ARC 1YR 61.01-64.00	$26,790	45.00%				
			CC-ARC-T29	SAN ARC 1YR 64.01-67.00	$27,780	45.00%				
			CC-ARC-T30	SAN ARC 1YR 67.01-70.00	$28,770	45.00%				
			CC-ARC-T1-T4	CC-SAN ARC 1YR T1-T4UP	$210	45.00%				
			CC-ARC-T5-T30	CC-SAN ARC 1YR T5-T30UP	$990	45.00%				

			San Architect-Bundled							
			CC-SARC-SYT1	SMGR SARC 1YR 0-.250	$18,400	45.00%				
			CC-SARC-SYT2	SMGR SARC 1YR .251-.500	$20,010	45.00%				
			CC-SARC-SYT3	SMGR SARC 1YR .501-.750	$21,620	45.00%				
			CC-SARC-SYT4	SMGR SARC 1YR .751-1.0	$23,230	45.00%				
			CC-SARC-SYT5	SMGR SARC 1YR 1.01-2.00	$30,820	45.00%				
			CC-SARC-SYT6	SMGR SARC 1YR 2.01-4.00	$38,410	45.00%				
			CC-SARC-SYT7	SMGR SARC 1YR 4.01-6.00	$46,000	45.00%				
			CC-SARC-SYT8	SMGR SARC 1YR 6.01-8.00	$53,590	45.00%				
			CC-SARC-SYT9	SMGR SARC 1YR 8.01-10.00	$61,180	45.00%				
			CC-SARC-SYT10	SMGR SARC 1YR 10.00-12.00	$68,770	45.00%				
			CC-SARC-SYT11	SMGR SARC 1YR 12.01-14.00	$76,360	45.00%				
			CC-SARC-SYT12	SMGR SARC 1YR 14.01-16.00	$83,950	45.00%				
			CC-SARC-SYT13	SMGR SARC 1YR 16.01-19.00	$91,540	45.00%				
			CC-SARC-SYT14	SMGR SARC 1YR 19.01-22.00	$99,130	45.00%				
			CC-SARC-SYT15	SMGR SARC 1YR 22.01-25.00	$106,720	45.00%				
			CC-SARC-SYT16	SMGR SARC 1YR 25.01-28.00	$114,310	45.00%				
			CC-SARC-SYT17	SMGR SARC 1YR 28.01-31.00	$121,900	45.00%				
			CC-SARC-SYT18	SMGR SARC 1YR 31.01-34.00	$129,490	45.00%				
			CC-SARC-SYT19	SMGR SARC 1YR 34.01-37.00	$137,080	45.00%				
			CC-SARC-SYT20	SMGR SARC 1YR 37.01-40.00	$144,670	45.00%				
			CC-SARC-SYT21	SMGR SARC 1YR 40.00-43.00	$152,260	45.00%				
			CC-SARC-SYT22	SMGR SARC 1YR 43.01-46.00	$159,850	45.00%				
			CC-SARC-SYT23	SMGR SARC 1YR 46.01-49.00	$167,440	45.00%				
			CC-SARC-SYT24	SMGR SARC 1YR 49.01-52.00	$175,030	45.00%				
			CC-SARC-SYT25	SMGR SARC 1YR 52.01-55.00	$182,620	45.00%				
			CC-SARC-SYT26	SMGR SARC 1YR 55.01-58.00	$190,210	45.00%				
			CC-SARC-SYT27	SMGR SARC 1YR 58.01-61.00	$197,800	45.00%				
			CC-SARC-SYT28	SMGR SARC 1YR 61.01-64.00	$205,390	45.00%				
			CC-SARC-SYT29	SMGR SARC 1YR 64.01-67.00	$212,980	45.00%				
			CC-SARC-SYT30	SMGR SARC 1YR 67.01-70.00	$220,570	45.00%				
			SM-ARC-T1-T4	SAN MGR SARC1YR T1-T4 UP	$1,610	45.00%				
			SM-ARC-T5-T30	SAN MGR SARC1YR T5-T30 UP	$7,590	45.00%				
			SYM SOFTWARE - ECC 4.3.1 Upgrade Models							
			Control Center-BAS							
			CCBAS-T1-4UP	ECC BASE T1-T4 UPGRADE	$1,400	45.00%				
			CCBAS-T5-12UP	ECC BASE T5-T12 UPGRADE	$4,000	45.00%				
			Control Center-CNFG MGR							
			CNFMGR-T1-4U	ECC CNFMGR T1-T4 UPGRADE	$1,400	45.00%				
			CNFMGR-T5-12U	ECC CNFMGR T5-T12 UPGRADE	$5,400	45.00%				
			Control Center-OPT							
			CCOPT-T1-4UP	ECC OPTIMIZER T1-T4 UPG	$1,400	45.00%				
			CCOPT-T5-12UP	ECC OPTIMIZER T5-T12 UPG	$6,600	45.00%				
			Control Center-PKG							
			CCPKG-T1-4UP	ECC PACKAGE T1-T4 UPGRADE	$5,400	45.00%				
			CCPKG-T5-12UP	ECC PACKAGE T5-T12 UPGRAD	$14,600	45.00%				
			Control Center-SDR							
			CCSDR-T1-4UP	ECC SDR T1-T4 UPGRADE	$1,400	45.00%				
			CCSDR-T5-12UP	ECC SDR T5-T12 UPGRADE	$5,400	45.00%				
			Control Center-STM							
			CTLM-T1-T4UP	CTL MSP T1-T4UP	$1,400	45.00%				
			CTLM-T5-12UP	CTL MSP T5-T12UP	$5,400	45.00%				
			CTLV-T1-T4UP	CTL VOS T1-T4UP	$1,400	45.00%				
			CTLV-T5-12UP	CTL VOS T5-T12UP	$5,400	45.00%				
			CCSTM-T1-4UP	ECC STM T1-T4 UPGRADE	$1,400	45.00%				
			CCSTM-T5-12UP	ECC STM T5-T12 UPGRADE	$5,400	45.00%				
			Control Center-WLA							
			CCWLA-T1-4UP	ECC WLA T1-T4 UPGRADE	$1,400	45.00%				
			CCWLA-T5-12UP	ECC WLA T5-T12 UPGRADE	$5,400	45.00%				
			VOLUME LOGIX							
			VLGX-T1-4UP	VLGX MGR T1-T4 UPGRADE	$1,400	45.00%				
			VLGX-T5-12UP	VLGX MGR T5-T12 UPGRADE	$6,600	45.00%				
			SYM SOFTWARE - Information Management Software-RAV							
			RA CAT SOLUTION MVS							
			CSL-MVS	CSL MVS INSTALL KIT	$0					
			CSL-MVS-MIP1	CAT SOL MVS, 1-200 MIPS	$20,000	45.00%				
			CSL-MVS-MIP2	CAT SOL MVS, 201-400 MIPS	$60,000	45.00%				
			CSL-MVS-MIP3	CAT SOL MVS, 401-600 MIPS	$100,000	45.00%				
			CSL-MVS-MIP4	CAT SOL MVS, 601-800 MIPS	$140,000	45.00%				

			CSL-MVS-MIP5	CSL-MVS-MIP5	$180,000	45.00%				
			CSL-MVS-MIP6	CAT SOL MVS, 1000+ MIPS	$220,000	45.00%				
			CSL-MVS-MIP7	CAT SOL MVS, 1201-1400 MIPS	$260,000	45.00%				
			CSL-MVS-MIP8	CAT SOL MVS, 1401-1600 MIPS	$300,000	45.00%				
			CSL-MVS-MIP9	CAT SOL MVS, 1601-1800 MIPS	$340,000	45.00%				
			CSL-MVS-MIP10	CAT COL MVS, 1801-2000 MIPS	$380,000	45.00%				
			CSL-MVS-MIP11	CAT SOL MVS 2001+ MIPS	$420,000	45.00%				
			CSL-MVS-UPG	CAT SOL MVS, UPGRADE	$40,000	45.00%				
			SYM SOFTWARE - Information Management Software-PAV							
			COM-PAV/MA							
			COM-PAV/MAT1	COMPAV CPCTY 0-.250	$6,700	45.00%				
			COM-PAV/MAT2	COMPAV .251-.500	$10,800	45.00%				
			COM-PAV/MAT3	COMPAV CPCTY .501-.750	$14,900	45.00%				
			COM-PAV/MAT4	COMPAV CPCTY .751-1.00	$19,000	45.00%				
			COM-PAV/MAT5	COMPAV CPCTY 1.01-2.00	$28,900	45.00%				
			COM-PAV/MAT6	COMPAV CPCTY 2.01-4.00	$38,800	45.00%				
			COM-PAV/MAT7	COMPAV CPCTY 4.01-6.00	$48,700	45.00%				
			COM-PAV/MAT8	COMPAV CPCTY 6.01-8.00	$58,600	45.00%				
			COM-PAV/MAT9	COMPAV CPCTY 8.01-10.00	$68,500	45.00%				
			COM-PAV/MAT10	COMPAV CPCTY 10.00-12.00	$78,400	45.00%				
			COM-PAV/MAT11	COMPAV CPCTY 12.01-14.00	$88,300	45.00%				
			COM-PAV/MAT12	COMPAV CPCTY 14.01-+	$98,200	45.00%				
			COM-PAV/MAT13	COMPAV CPCTY 17.01-20.00	$108,100	45.00%				
			COM-PAV/MAT14	COMPAV CPCTY 20.00-23.00	$118,000	45.00%				
			COM-PAV/MAT15	COMPAV CPCTY 23.01-26.00	$127,900	45.00%				
			COM-PAV/MAT16	COMPAV CPCTY 26.01-29.00	$137,800	45.00%				
			COM-PAV/MAT17	COMPAV CPCTY 29.01-32.00	$147,700	45.00%				
			COM-PAV/MAT18	COMPAV CPCTY 32.01-35.00	$157,600	45.00%				
			COM-PAV/MAT19	COMPAV CPCTY 35.01-38.00	$167,500	45.00%				
			COM-PAV/MAT20	COMPAV CPCTY 38.01-41.00	$177,400	45.00%				
			COM-PAV/MAT21	COMPAV CPCTY 41.01-44.00	$187,300	45.00%				
			COM-PAV/MAT22	COMPAV CPCTY 44.01-47.00	$197,200	45.00%				
			COM-PAV/MAT23	COMPAV CPCTY 47.01-50.00	$207,100	45.00%				
			COM-PAV/MAT24	COMPAV CPCTY 50.00-53.00	$217,000	45.00%				
			COM-PAV/MAT25	COMPAV CPCTY 53.01-56.00	$226,900	45.00%				
			COM-PAV/MAT26	COMPAV CPCTY 56.01-59.00	$236,800	45.00%				
			COM-PAV/MAT27	COMPAV CPCTY 59.01-62.00	$246,700	45.00%				
			COM-PAV/MAT28	COMPAV CPCTY 62.01-65.00	$256,600	45.00%				
			COM-PAV/MAT29	COMPAV CPCTY 65.01-68.00	$266,500	45.00%				
			COM-PAV/MAT30	COMPAV CPCTY 68.01-71.00	$276,400	45.00%				
			CPAV-T1-T4UP	COM PAV T1-T4 UPG	$4,100	45.00%				
			CPAV-T5-30UP	COMPAV T5-T30 UPG	$9,900	45.00%				
			SYM SOFTWARE - Market Specific Models							
			MPLF							
			MPLF-T1	MPLF CAPACITY 0-.250	$24,000	45.00%				
			MPLF-T2	MPLF CAPACITY .251-.500	$36,000	45.00%				
			MPLF-T3	MPLF CAPACITY .501-.750	$48,000	45.00%				
			MPLF-T4	MPLF CAPACITY .751-1.00	$64,000	45.00%				
			MPLF-T5	MPLF CAPACITY 1.01-2.00	$96,000	45.00%				
			MPLF-T6	MPLF CAPACITY 2.01-4.00	$128,000	45.00%				
			MPLF-T7	MPLF CAPACITY 4.01-6.00	$160,000	45.00%				
			MPLF-T8	MPLF CAPACITY 6.01-8.00	$192,000	45.00%				
			MPLF-T9	MPLF CAPACITY 8.01-10.00	$224,000	45.00%				
			MPLF-T10	MPLF CAPACITY 10.00-12.00	$256,000	45.00%				
			MPLF-T11	MPLF CAPACITY 12.01-14.00	$288,000	45.00%				
			MPLF-T12	MPLF CPTY 14.01-AND ABOVE	$320,000	45.00%				
			AVALONidm							
			Avalon - AVALONidm Software							
			Avalon Centera Gateway							
			AVA-CENGTWY	AVALON CENTERA GATEWAY	$22,000	45.00%				
			AVA-CENINC	AVALON CENT GTWY INCR 5TB	$3,000	45.00%				
			AVALON Data Manager							
			AVADM-050	DATA MANAGER UP TO 50TB	$13,375	45.00%				
			AVADM-125	DATA MANAGER 51TB TO 125TB	$21,390	45.00%				
			AVADM-250	DATA MANAGER 126TB TO 250TB	$27,370	45.00%				
			AVADM-1000	DATA MANAGER 251TB TO 1PB	$31,970	45.00%				
			AVAFLOVR	FAILOVER OPTION	$15,410	45.00%				
			AVALON Storage Manager							
			AVASM-500GB	STORAGE UP TO 500GB	$8,620	45.00%				
			AVASM-002TB	STORAGE UP TO 2 TB	$12,650	45.00%				
			AVASM-005TB	STORAGE UP TO 5 TB	$17,250	45.00%				

			AVASM-10TB	STORAGE UP TO 10TB	$21,160	45.00%				
			AVASM-25TB	STORAGE UP TO 25TB	$29,440	45.00%				
			AVASM-50TB	STORAGE 25.1 TO 50TB	$43,130	45.00%				
			AVASM-100TB	STORAGE 50.1 TO 100TB	$53,480	45.00%				
			AVASM-200TB	STORAGE 100.1 TO 200TB	$67,280	45.00%				
			AVASM-300TB	STORAGE 200.1 TO 300TB	$79,920	45.00%				
			AVASM-400TB	STORAGE 300.1 TO 400TB	$91,420	45.00%				
			AVASM-INC	STOR INCR 100TB (400 TB)	$10,350	45.00%				
			AVALON Transfer Agents							
			AVATA1-4	ADDL. TRANSF. AGENTS 1-4	$10,510	45.00%				
			AVATA5-9	ADDL. TRANSF. AGENTS 5-9	$7,890	45.00%				
			AVATA10	ADDL. TRANS. AGENTS 10+	$5,260	45.00%				
			AVALON Upgrade							
			AVAUPGRADE1	MAJ REL UPGRADE TO 50TB	$5,660	45.00%				
			AVAUPGRADE2	MAJ REL UPGRADE 51-300TB	$16,220	45.00%				
			AVAUPGRADE3	MAJ REL UPGRADE 301TB+	$20,120	45.00%				
						45.00%				
			Avalon - AVALON Prof. Svc. Models							
			PS-AVAI	PROF SVCS FOR AVALON	$18,500	45.00%				
			PS-AVAD	DOM PROF SVCS	$13,500	45.00%				
			AVATD-TRN	ADDITIONAL TRAINING-DOM	$5,000	45.00%				
			AVATI-TRN	ADDITIONAL TRAINING-INTL	$10,000	45.00%				
			Replicare Monitor Software							
			REPLICARE - Replicare Monitor Software							
			REPLI-MON-T1	REPLICARE MONITORING T1	$6,600	45.00%				
			REPLI-MON-T2	REPLICARE MONITORING T2	$8,000	45.00%				
			REPLI-MON-T3	REPLICARE MONITORING T3	$9,400	45.00%				
			REPLI-MON-T4	REPLICARE MONITORING T4	$10,800	45.00%				
			REPLI-MON-T5	REPLICARE MONITORING T5	$16,100	45.00%				
			REPLI-MON-T6	REPLICARE MONITORING T6	$21,400	45.00%				
			REPLI-MON-T7	REPLICARE MONITORING T7	$26,700	45.00%				
			REPLI-MON-T8	REPLICARE MONITORING T8	$32,000	45.00%				
			REPLI-MON-T9	REPLICARE MONITORING T9	$37,300	45.00%				
			REPLI-MON-T10	REPLICARE MONITORING T10	$42,600	45.00%				
			REPLI-MON-T11	REPLICARE MONITORING T11	$47,900	45.00%				
			REPLI-MON-T12	REPLICARE MONITORING T12	$53,200	45.00%				
			REPLI-MON-T13	REPLICARE MONITORING T13	$58,500	45.00%				
			REPLI-MON-T14	REPLICARE MONITORING T14	$63,800	45.00%				
			REPLI-MON-T15	REPLICARE MONITORING T15	$69,100	45.00%				
			REPLI-MON-T16	REPLICARE MONITORING T16	$74,400	45.00%				
			REPLI-MON-T17	REPLICARE MONITORING T17	$79,700	45.00%				
			REPLI-MON-T18	REPLICARE MONITORING T18	$85,000	45.00%				
			REPLI-MON-T19	REPLICARE MONITORING T19	$90,300	45.00%				
			REPLI-MON-T20	REPLICARE MONITORING T20	$95,600	45.00%				
			REPLI-MON-T21	REPLICARE MONITORING T21	$100,900	45.00%				
			REPLI-MON-T22	REPLICARE MONITORING T22	$106,200	45.00%				
			REPLI-MON-T23	REPLICARE MONITORING T23	$111,500	45.00%				
			REPLI-MON-T24	REPLICARE MONITORING T24	$116,800	45.00%				
			REPLI-MON-T25	REPLICARE MONITORING T25	$122,100	45.00%				
			REPLI-MON-T26	REPLICARE MONITORING T26	$127,400	45.00%				
			REPLI-MON-T27	REPLICARE MONITORING T27	$132,700	45.00%				
			REPLI-MON-T28	REPLICARE MONITORING T28	$138,000	45.00%				
			REPLI-MON-T29	REPLICARE MONITORING T29	$143,300	45.00%				
			REPLI-MON-T30	REPLICARE MONITORING T30	$148,600	45.00%				
			REPLIM-T1-T4U	REPLICAREMONITOR T1-4 UP	$1,400	45.00%				
			REPLIM-T5-30U	REPLICAREMONITOR T5-30 UP	$5,300	45.00%				
			REPLICARE-KIT	REPLICARE SERVER SITE KIT	$16,900	45.00%				
			Subscription Software							
			SUBSCRIPTION SFT - Subscription Software							
			AutoAdvice-Oracle							
			AAORA1CPU	AA ORC UPTO 1 CPU 1YR	$900	45.00%				
			AAORA10CPU	AA ORC UPTO 10 CPU 1YR	$8,820	45.00%				
			AAORA20CPU	AA ORC UPTO 20 CPU 1YR	$17,640	45.00%				
			AAORA25CPU	AA ORC UPTO 25 CPU 1YR	$22,050	45.00%				
			AAORA50CPU	AA ORC UPTO 50 CPU 1YR	$44,100	45.00%				
			AAORA100CPU	AA ORC UPTO 100 CPU 1YR	$85,500	45.00%				
			AAORA250CPU	AA ORC UPTO 250 CPU 1YR	$208,200	45.00%				
			AAORA500CPU	AA ORC UPTO 500 CPU 1YR	$405,000	45.00%				
			AAORA1000CPU	AA ORC UPTO 1K CPU 1YR	$765,000	45.00%				
			AAORA2500CPU	AA ORC UPTO 2.5K CPU 1YR	$1,800,000	45.00%				
			AAORA5000CPU	AA ORC UPTO 5K CPU 1YR	$3,375,000	45.00%				
			AAORA7500CPU	AA ORC UPTO 7.5K CPU 1YR	$4,387,500	45.00%				
			AAORA10000CPU	AA ORC UPTO 10K CPU 1YR	$5,400,000	45.00%				

			AAORA25000CPU	AA ORC UPTO 25K CPU 1YR	$9,000,000	45.00%				
			AAORA50000CPU	AA ORC UPTO 50K CPU 1YR	$13,500,000	45.00%				
			AutoAdvice-SAP							
			AASAP1CPU	AA SAP UPTO 1 CPU 1YR	$375	45.00%				
			AASAP10CPU	AA SAP UPTO 10 CPU 1YR	$3,680	45.00%				
			AASAP20CPU	AA SAP UPTO 20 CPU 1YR	$7,350	45.00%				
			AASAP25CPU	AA SAP UPTO 25 CPU 1YR	$9,190	45.00%				
			AASAP50CPU	AA SAP UPTO 50 CPU 1YR	$18,380	45.00%				
			AASAP100CPU	AA SAP UPTO 100 CPU 1YR	$35,630	45.00%				
			AASAP250CPU	AA SAP UPTO 250 CPU 1YR	$86,720	45.00%				
			AASAP500CPU	AA SAP UPTO 500 CPU 1YR	$168,750	45.00%				
			AASAP1000CPU	AA SAP UPTO 1K CPU 1YR	$318,750	45.00%				
			AASAP2500CPU	AA SAP UPTO 2.5K CPU 1YR	$750,000	45.00%				
			AASAP5000CPU	AA SAP UPTO 5K CPU 1YR	$1,406,250	45.00%				
			AASAP7500CPU	AA SAP UPTO 7.5K CPU 1YR	$1,828,200	45.00%				
			AASAP10000CPU	AA SAP UPTO 10K CPU 1YR	$2,250,000	45.00%				
			AASAP25000CPU	AA SAP UPTO 25K CPU 1YR	$3,750,000	45.00%				
			AASAP50000CPU	AA SAP UPTO 50K CPU 1YR	$5,625,000	45.00%				
						45.00%				
			AutoAdvice-WUX			45.00%				
			AAWUX1CPU	AA WNUNX UPTO 1 CPU 1YR	$410	45.00%				
			AAWUX10CPU	AA WNUNX UPTO 10 CPU 1YR	$4,020	45.00%				
			AAWUX20CPU	AA WNUNX UPTO 20 CPU 1YR	$8,040	45.00%				
			AAWUX25CPU	AA WNUNX UPTO 25 CPU 1YR	$10,050	45.00%				
			AAWUX50CPU	AA WNUNX UPTO 50 CPU 1YR	$20,090	45.00%				
			AAWUX100CPU	AA WNUNX UPTO 100 CPU 1YR	$38,950	45.00%				
			AAWUX250CPU	AA WNUNX UPTO 250 CPU 1YR	$94,900	45.00%				
			AAWUX500CPU	AA WNUNX UPTO 500 CPU 1YR	$184,500	45.00%				
			AAWUX1000CPU	AA WNUNX UPTO 1K CPU 1YR	$348,500	45.00%				
			AAWUX2500CPU	AA WNUNX UPTO 2.5K CPU1YR	$820,000	45.00%				
			AAWUX5000CPU	AA WNUNX UPTO 5K CPU 1YR	$1,537,500	45.00%				
			AAWUX7500CPU	AA WNUNX UPTO 7.5K CPU1YR	$1,998,750	45.00%				
			AAWUX10000CPU	AA WNUNX UPTO 10K CPU 1YR	$2,460,000	45.00%				
			AAWUX25000CPU	AA WNUNX UPTO 25K CPU 1YR	$4,100,000	45.00%				
			AAWUX50000CPU	AA WNUNX UPTO 50K CPU 1YR	$6,150,000	45.00%				
			Professional Services							
			Prof. Services - Professional Service Models							
			PS-BAS-CAG	CENTERA APPLICATION GATEW	$2,140	45.00%				
			PS-BAS-CCB	CELERRA CCB	$10,000	45.00%				
			PS-BAS-CPI	CELERRA PACKAGE	$20,000	45.00%				
			PS-BAS-OCNN	ONCOURSE SOFTWARE INSTALL	$2,105	45.00%				
			PS-EXP-ERMCL	EXP LCLREP SVCCLARSTGWS	$5,270	45.00%				
			PS-EXP-ORA11I	CLONING ORACLE11I	$60,000	45.00%				
			PS-BAS-CAVA	CELERRA ANTI-VIRUS INSTAL	$5,000	45.00%				
			PS-BAS-EOR	ORACLEEMC ACCELERATOR	$43,915	45.00%				
			PS-BAS-NS6	CELERRA NS600 IMPLEMENT	$6,210	45.00%				
			PS-BAS-CX2	CX200 SAN INSTALL4HOST	$4,535	45.00%				
			PS-EXP-CEIM	CLARIION LCL REP EXC-CEIM	$6,670	45.00%				
			PS-EXP-CSIM	CLARIION LCL REP SQL-CSIM	$6,530	45.00%				
			PS-EXP-DSC	Ctx Switch 4 Host	$11,840	45.00%				
			PS-EXP-SCPY	SAN COPY IMPL SBC SERVICE	$10,500	45.00%				
			PSCS-BAS-NSB	CS NS600 INSTALL SVC	$1,620	45.00%				
			EMC Open Edition Software							
			Open Edition - Common Aray Manager							
			COMMON ARRAY MANAGER							
			CAMUPT1-5	ECC CAM UPGRADE T1-T5	$600	45.00%				
			CAMUPT6-30	ECC CAM UPGRADE T6-T30	$4,000	45.00%				
			ECC 5.1 ARM Third Party							
			CC-AM-OTH-T1	CC5.1 ARM-OTH ARRAYS T1	$5,800	45.00%				
			CC-AM-OTH-T2	CC5.1 ARM-OTH ARRAYS T2	$7,800	45.00%				
			CC-AM-OTH-T3	CC5.1 ARM-OTH ARRAYS T3	$9,800	45.00%				
			CC-AM-OTH-T4	CC5.1 ARM-OTH ARRAYS T4	$11,800	45.00%				
			CC-AM-OTH-T5	CC5.1 ARM-OTH ARRAYS T5	$13,800	45.00%				
			CC-AM-OTH-T6	CC5.1 ARM-OTH ARRAYS T6	$24,800	45.00%				
			CC-AM-OTH-T7	CC5.1 ARM-OTH ARRAYS T7	$35,800	45.00%				
			CC-AM-OTH-T8	CC5.1 ARM-OTH ARRAYS T8	$46,800	45.00%				
			CC-AM-OTH-T9	CC5.1 ARM-OTH ARRAYS T9	$57,800	45.00%				
			CC-AM-OTH-T10	CC5.1 ARM-OTH ARRAYS T10	$68,800	45.00%				
			CC-AM-OTH-T11	CC5.1 ARM-OTH ARRAYS T11	$79,800	45.00%				
			CC-AM-OTH-T12	CC5.1 ARM-OTH ARRAYS T12	$90,800	45.00%				
			CC-AM-OTH-T13	CC5.1 ARM-OTH ARRAYS T13	$101,800	45.00%				
			CC-AM-OTH-T14	CC5.1 ARM-OTH ARRAYS T14	$112,800	45.00%				
			CC-AM-OTH-T15	CC5.1 ARM-OTH ARRAYS T15	$123,800	45.00%				
			CC-AM-OTH-T16	CC5.1 ARM-OTH ARRAYS T16	$134,800	45.00%				

			CC-AM-OTH-T17	CC5.1 ARM-OTH ARRAYS T17	$145,800	45.00%				
			CC-AM-OTH-T18	CC5.1 ARM-OTH ARRAYS T18	$156,800	45.00%				
			CC-AM-OTH-T19	CC5.1 ARM-OTH ARRAYS T19	$167,800	45.00%				
			CC-AM-OTH-T20	CC5.1 ARM-OTH ARRAYS T20	$178,800	45.00%				
			CC-AM-OTH-T21	CC5.1 ARM-OTH ARRAYS T21	$189,800	45.00%				
			CC-AM-OTH-T22	CC5.1 ARM-OTH ARRAYS T22	$200,800	45.00%				
			CC-AM-OTH-T23	CC5.1 ARM-OTH ARRAYS T23	$211,800	45.00%				
			CC-AM-OTH-T24	CC5.1 ARM-OTH ARRAYS T24	$222,800	45.00%				
			CC-AM-OTH-T25	CC5.1 ARM-OTH ARRAYS T25	$233,800	45.00%				
			CC-AM-OTH-T26	CC5.1 ARM-OTH ARRAYS T26	$244,800	45.00%				
			CC-AM-OTH-T27	CC5.1 ARM-OTH ARRAYS T27	$255,800	45.00%				
			CC-AM-OTH-T28	CC5.1 ARM-OTH ARRAYS T28	$266,800	45.00%				
			CC-AM-OTH-T29	CC5.1 ARM-OTH ARRAYS T29	$277,800	45.00%				
			CC-AM-OTH-T30	CC5.1 ARM-OTH ARRAYS T30	$288,800	45.00%				
			ARMOTH-T1-5U	CC5.1 OTH ARM T1-5 UPG	$2,000	45.00%				
			ARMOTH-T6-30U	CC5.1 OTH ARM T6-30 UPG	$11,000	45.00%				
			ECC 5.1 ARM HP							
			CC-AM-HP-T1	CC5.1 ARM-HP STGWK T1	$5,800	45.00%				
			CC-AM-HP-T2	CC5.1 ARM-HP STGWK T2	$7,800	45.00%				
			CC-AM-HP-T3	CC5.1 ARM-HP STGWK T3	$9,800	45.00%				
			CC-AM-HP-T4	CC5.1 ARM-HP STGWK T4	$11,800	45.00%				
			CC-AM-HP-T5	CC5.1 ARM-HP STGWK T5	$13,800	45.00%				
			CC-AM-HP-T6	CC5.1 ARM-HP STGWK T6	$24,800	45.00%				
			CC-AM-HP-T7	CC5.1 ARM-HP STGWK T7	$35,800	45.00%				
			CC-AM-HP-T8	CC5.1 ARM-HP STGWK T8	$46,800	45.00%				
			CC-AM-HP-T9	CC5.1 ARM-HP STGWK T9	$57,800	45.00%				
			CC-AM-HP-T10	CC5.1 ARM-HP STGWK T10	$68,800	45.00%				
			CC-AM-HP-T11	CC5.1 ARM-HP STGWK T11	$79,800	45.00%				
			CC-AM-HP-T12	CC5.1 ARM-HP STGWK T12	$90,800	45.00%				
			CC-AM-HP-T13	CC5.1 ARM-HP STGWK T13	$101,800	45.00%				
			CC-AM-HP-T14	CC5.1 ARM-HP STGWK T14	$112,800	45.00%				
			CC-AM-HP-T15	CC5.1 ARM-HP STGWK T15	$123,800	45.00%				
			CC-AM-HP-T16	CC5.1 ARM-HP STGWK T16	$134,800	45.00%				
			CC-AM-HP-T17	CC5.1 ARM-HP STGWK T17	$145,800	45.00%				
			CC-AM-HP-T18	CC5.1 ARM-HP STGWK T18	$156,800	45.00%				
			CC-AM-HP-T19	CC5.1 ARM-HP STGWK T19	$167,800	45.00%				
			CC-AM-HP-T20	CC5.1 ARM-HP STGWK T20	$178,800	45.00%				
			CC-AM-HP-T21	CC5.1 ARM-HP STGWK T21	$189,800	45.00%				
			CC-AM-HP-T22	CC5.1 ARM-HP STGWK T22	$200,800	45.00%				
			CC-AM-HP-T23	CC5.1 ARM-HP STGWK T23	$211,800	45.00%				
			CC-AM-HP-T24	CC5.1 ARM-HP STGWK T24	$222,800	45.00%				
			CC-AM-HP-T25	CC5.1 ARM-HP STGWK T25	$233,800	45.00%				
			CC-AM-HP-T26	CC5.1 ARM-HP STGWK T26	$244,800	45.00%				
			CC-AM-HP-T27	CC5.1 ARM-HP STGWK T27	$255,800	45.00%				
			CC-AM-HP-T28	CC5.1 ARM-HP STGWK T28	$266,800	45.00%				
			CC-AM-HP-T29	CC5.1 ARM-HP STGWK T29	$277,800	45.00%				
			CC-AM-HP-T30	CC5.1 ARM-HP STGWK T30	$288,800	45.00%				
			ARMHP-T1-5U	CC5.1 HP ARM T1-5 UPG	$2,000	45.00%				
			ARMHP-T6-30U	CC5.1 HP ARM T6-30 UPG	$11,000	45.00%				
			ECC 5.1 CAM HD							
			CC-CAM-HD-T1	CC5.1 CAM-HDS T1	$1,000	45.00%				
			CC-CAM-HD-T2	CC5.1 CAM-HDS T2	$1,600	45.00%				
			CC-CAM-HD-T3	CC5.1 CAM-HDS T3	$2,200	45.00%				
			CC-CAM-HD-T4	CC5.1 CAM-HDS T4	$2,800	45.00%				
			CC-CAM-HD-T5	CC5.1 CAM-HDS T5	$3,400	45.00%				
			CC-CAM-HD-T6	CC5.1 CAM-HDS T6	$7,400	45.00%				
			CC-CAM-HD-T7	CC5.1 CAM-HDS T7	$11,400	45.00%				
			CC-CAM-HD-T8	CC5.1 CAM-HDS T8	$15,400	45.00%				
			CC-CAM-HD-T9	CC5.1 CAM-HDS T9	$19,400	45.00%				
			CC-CAM-HD-T10	CC5.1 CAM-HDS T10	$23,400	45.00%				
			CC-CAM-HD-T11	CC5.1 CAM-HDS T11	$27,400	45.00%				
			CC-CAM-HD-T12	CC5.1 CAM-HDS T12	$31,400	45.00%				
			CC-CAM-HD-T13	CC5.1 CAM-HDS-T13	$35,400	45.00%				
			CC-CAM-HD-T14	CC5.1 CAM-HDS-T14	$39,400	45.00%				
			CC-CAM-HD-T15	CC5.1 CAM-HDS-T15	$43,400	45.00%				
			CC-CAM-HD-T16	CC5.1 CAM-HDS-T16	$47,400	45.00%				
			CC-CAM-HD-T17	CC5.1 CAM-HDS-T17	$51,400	45.00%				
			CC-CAM-HD-T18	CC5.1 CAM-HDS-T18	$55,400	45.00%				
			CC-CAM-HD-T19	CC5.1 CAM-HDS-T19	$59,400	45.00%				
			CC-CAM-HD-T20	CC5.1 CAM-HDS-T20	$63,400	45.00%				
			CC-CAM-HD-T21	CC5.1 CAM-HDS-T21	$67,400	45.00%				
			CC-CAM-HD-T22	CC5.1 CAM-HDS-T22	$71,400	45.00%				
			CC-CAM-HD-T23	CC5.1 CAM-HDS-T23	$75,400	45.00%				
			CC-CAM-HD-T24	CC5.1 CAM-HDS-T24	$79,400	45.00%				
			CC-CAM-HD-T25	CC5.1 CAM-HDS-T25	$83,400	45.00%				
			CC-CAM-HD-T26	CC5.1 CAM-HDS-T26	$87,400	45.00%				
			CC-CAM-HD-T27	CC5.1 CAM-HDS-T27	$91,400	45.00%				
			CC-CAM-HD-T28	CC5.1 CAM-HDS-T28	$95,400	45.00%				
			CC-CAM-HD-T29	CC5.1 CAM-HDS-T29	$99,400	45.00%				

			CC-CAM-HD-T30	CC5.1 CAM-HDS-T30	$103,400	45.00%				
			CAM-HD-T1-5U	CC5.1 CAM HD T1-5 UPG	$600	45.00%				
			CAM-HD-T6-30U	CC5.1 CAM HD T6-30 UPG	$4,000	45.00%				
			ECC 5.1 Common Array for HP							
			CC-CAM-HP-T1	CC5.1 CAM-HP STGWK T1	$1,000	45.00%				
			CC-CAM-HP-T2	CC5.1 CAM-HP STGWK T2	$1,600	45.00%				
			CC-CAM-HP-T3	CC5.1 CAM-HP STGWK T3	$2,200	45.00%				
			CC-CAM-HP-T4	CC5.1 CAM-HP STGWK T4	$2,800	45.00%				
			CC-CAM-HP-T5	CC5.1 CAM-HP STGWK T5	$3,400	45.00%				
			CC-CAM-HP-T6	CC5.1 CAM-HP STGWK T6	$7,400	45.00%				
			CC-CAM-HP-T7	CC5.1 CAM-HP STGWK T7	$11,400	45.00%				
			CC-CAM-HP-T8	CC5.1 CAM-HP STGWK T8	$15,400	45.00%				
			CC-CAM-HP-T9	CC5.1 CAM-HP STGWK T9	$19,400	45.00%				
			CC-CAM-HP-T10	CC5.1 CAM-HP STGWK T10	$23,400	45.00%				
			CC-CAM-HP-T11	CC5.1 CAM-HP STGWK T11	$27,400	45.00%				
			CC-CAM-HP-T12	CC5.1 CAM-HP STGWK T12	$31,400	45.00%				
			CC-CAM-HP-T13	CC5.1 CAM-HP STGWK T13	$35,400	45.00%				
			CC-CAM-HP-T14	CC5.1 CAM-HP STGWK T14	$39,400	45.00%				
			CC-CAM-HP-T15	CC5.1 CAM-HP STGWK T15	$43,400	45.00%				
			CC-CAM-HP-T16	CC5.1 CAM-HP STGWK T16	$47,400	45.00%				
			CC-CAM-HP-T17	CC5.1 CAM-HP STGWK T17	$51,400	45.00%				
			CC-CAM-HP-T18	CC5.1 CAM-HP STGWK T18	$55,400	45.00%				
			CC-CAM-HP-T19	CC5.1 CAM-HP STGWK T19	$59,400	45.00%				
			CC-CAM-HP-T20	CC5.1 CAM-HP STGWK T20	$63,400	45.00%				
			CC-CAM-HP-T21	CC5.1 CAM-HP STGWK T21	$67,400	45.00%				
			CC-CAM-HP-T22	CC5.1 CAM-HP STGWK T22	$71,400	45.00%				
			CC-CAM-HP-T23	CC5.1 CAM-HP STGWK T23	$75,400	45.00%				
			CC-CAM-HP-T24	CC5.1 CAM-HP STGWK T24	$79,400	45.00%				
			CC-CAM-HP-T25	CC5.1 CAM-HP STGWK T25	$83,400	45.00%				
			CC-CAM-HP-T26	CC5.1 CAM-HP STGWK T26	$87,400	45.00%				
			CC-CAM-HP-T27	CC5.1 CAM-HP STGWK T27	$91,400	45.00%				
			CC-CAM-HP-T28	CC5.1 CAM-HP STGWK T28	$95,400	45.00%				
			CC-CAM-HP-T29	CC5.1 CAM-HP STGWK T29	$99,400	45.00%				
			CC-CAM-HP-T30	CC5.1 CAM-HP STGWK T30	$103,400	45.00%				
			CAM-HP-T1-5U	CC5.1 CAM HP T1-5 UPG	$600	45.00%				
			CAM-HP-T6-30U	CC5.1 CAM HP T6-30 UPG	$4,000	45.00%				
			ECC 5.1 Common Array for IBM							
			CC-CAM-IB-T1	CC5.1 CAM-IBM T1	$1,000	45.00%				
			CC-CAM-IB-T2	CC5.1 CAM-IBM T2	$1,600	45.00%				
			CC-CAM-IB-T3	CC5.1 CAM-IBM T3	$2,200	45.00%				
			CC-CAM-IB-T4	CC5.1 CAM-IBM T4	$2,800	45.00%				
			CC-CAM-IB-T5	CC5.1 CAM-IBM T5	$3,400	45.00%				
			CC-CAM-IB-T6	CC5.1 CAM-IBM T6	$7,400	45.00%				
			CC-CAM-IB-T7	CC5.1 CAM-IBM T7	$11,400	45.00%				
			CC-CAM-IB-T8	CC5.1 CAM-IBM T8	$15,400	45.00%				
			CC-CAM-IB-T9	CC5.1 CAM-IBM T9	$19,400	45.00%				
			CC-CAM-IB-T10	CC5.1 CAM-IBM T10	$23,400	45.00%				
			CC-CAM-IB-T11	CC5.1 CAM-IBM T11	$27,400	45.00%				
			CC-CAM-IB-T12	CC5.1 CAM-IBM T12	$31,400	45.00%				
			CC-CAM-IB-T13	CC5.1 CAM-IBM T13	$35,400	45.00%				
			CC-CAM-IB-T14	CC5.1 CAM-IBM T14	$39,400	45.00%				
			CC-CAM-IB-T15	CC5.1 CAM-IBM T15	$43,400	45.00%				
			CC-CAM-IB-T16	CC5.1 CAM-IBM T16	$47,400	45.00%				
			CC-CAM-IB-T17	CC5.1 CAM-IBM T17	$51,400	45.00%				
			CC-CAM-IB-T18	CC5.1 CAM-IBM T18	$55,400	45.00%				
			CC-CAM-IB-T19	CC5.1 CAM-IBM T19	$59,400	45.00%				
			CC-CAM-IB-T20	CC5.1 CAM-IBM T20	$63,400	45.00%				
			CC-CAM-IB-T21	CC5.1 CAM-IBM T21	$67,400	45.00%				
			CC-CAM-IB-T22	CC5.1 CAM-IBM T22	$71,400	45.00%				
			CC-CAM-IB-T23	CC5.1 CAM-IBM T23	$75,400	45.00%				
			CC-CAM-IB-T24	CC5.1 CAM-IBM T24	$79,400	45.00%				
			CC-CAM-IB-T25	CC5.1 CAM-IBM T25	$83,400	45.00%				
			CC-CAM-IB-T26	CC5.1 CAM-IBM T26	$87,400	45.00%				
			CC-CAM-IB-T27	CC5.1 CAM-IBM T27	$91,400	45.00%				
			CC-CAM-IB-T28	CC5.1 CAM-IBM T28	$95,400	45.00%				
			CC-CAM-IB-T29	CC5.1 CAM-IBM T29	$99,400	45.00%				
			CC-CAM-IB-T30	CC5.1 CAM-IBM T30	$103,400	45.00%				
			CAM-IB-T1-5U	CC5.1 CAM IB T1-5 UPG	$600	45.00%				
			CAM-IB-T6-30U	CC5.1 CAM IB T6-30 UPG	$4,000	45.00%				
			ECC 5.1 Common Array for Net Apps							
			CC-CAM-NA-T1	CC5.1 CAM-NETAPPS T1	$1,000	45.00%				
			CC-CAM-NA-T2	CC5.1 CAM-NETAPPS T2	$1,600	45.00%				
			CC-CAM-NA-T3	CC5.1 CAM-NETAPPS T3	$2,200	45.00%				
			CC-CAM-NA-T4	CC5.1 CAM-NETAPPS T4	$2,800	45.00%				
			CC-CAM-NA-T5	CC5.1 CAM-NETAPPS T5	$3,400	45.00%				
			CC-CAM-NA-T6	CC5.1 CAM-NETAPPS T6	$7,400	45.00%				
			CC-CAM-NA-T7	CC5.1 CAM-NETAPPS T7	$11,400	45.00%				
			CC-CAM-NA-T8	CC5.1 CAM-NETAPPS T8	$15,400	45.00%				

			CC-CAM-NA-T9	CC5.1 CAM-NETAPPS T9	$19,400	45.00%				
			CC-CAM-NA-T10	CC5.1 CAM-NETAPPS T10	$23,400	45.00%				
			CC-CAM-NA-T11	CC5.1 CAM-NETAPPS T11	$27,400	45.00%				
			CC-CAM-NA-T12	CC5.1 CAM-NETAPPS T12	$31,400	45.00%				
			CC-CAM-NA-T13	CC5.1 CAM-NETAPPS T13	$35,400	45.00%				
			CC-CAM-NA-T14	CC5.1 CAM-NETAPPS T14	$39,400	45.00%				
			CC-CAM-NA-T15	CC5.1 CAM-NETAPPS T15	$43,400	45.00%				
			CC-CAM-NA-T16	CC5.1 CAM-NETAPPS T16	$47,400	45.00%				
			CC-CAM-NA-T17	CC5.1 CAM-NETAPPS T17	$51,400	45.00%				
			CC-CAM-NA-T18	CC5.1 CAM-NETAPPS T18	$55,400	45.00%				
			CC-CAM-NA-T19	CC5.1 CAM-NETAPPS T19	$59,400	45.00%				
			CC-CAM-NA-T20	CC5.1 CAM-NETAPPS T20	$63,400	45.00%				
			CC-CAM-NA-T21	CC5.1 CAM-NETAPPS T21	$67,400	45.00%				
			CC-CAM-NA-T22	CC5.1 CAM-NETAPPS T22	$71,400	45.00%				
			CC-CAM-NA-T23	CC5.1 CAM-NETAPPS T23	$75,400	45.00%				
			CC-CAM-NA-T24	CC5.1 CAM-NETAPPS T24	$79,400	45.00%				
			CC-CAM-NA-T25	CC5.1 CAM-NETAPPS T25	$83,400	45.00%				
			CC-CAM-NA-T26	CC5.1 CAM-NETAPPS T26	$87,400	45.00%				
			CC-CAM-NA-T27	CC5.1 CAM-NETAPPS T27	$91,400	45.00%				
			CC-CAM-NA-T28	CC5.1 CAM-NETAPPS T28	$95,400	45.00%				
			CC-CAM-NA-T29	CC5.1 CAM-NETAPPS T29	$99,400	45.00%				
			CC-CAM-NA-T30	CC5.1 CAM-NETAPPS T30	$103,400	45.00%				
			CAM-NA-T1-5U	CC5.1 CAM NA T1-5 UPG	$600	45.00%				
			CAM-NA-T6-30U	CC5.1 CAM NA T6-30 UPG	$4,000	45.00%				
			ECC 5.1 SAN MGR HD							
			CC-SM-HD-T1	CC5.1 SAN MGR-HDS T1	$12,000	45.00%				
			CC-SM-HD-T2	CC5.1 SAN MGR-HDS T2	$13,000	45.00%				
			CC-SM-HD-T3	CC5.1 SAN MGR-HDS T3	$14,000	45.00%				
			CC-SM-HD-T4	CC5.1 SAN MGR-HDS T4	$15,000	45.00%				
			CC-SM-HD-T5	CC5.1 SAN MGR-HDS T5	$20,000	45.00%				
			CC-SM-HD-T6	CC5.1 SAN MGR-HDS T6	$25,000	45.00%				
			CC-SM-HD-T7	CC5.1 SAN MGR-HDS T7	$30,000	45.00%				
			CC-SM-HD-T8	CC5.1 SAN MGR-HDS T8	$35,000	45.00%				
			CC-SM-HD-T9	CC5.1 SAN MGR-HDS T9	$40,000	45.00%				
			CC-SM-HD-T10	CC5.1 SAN MGR-HDS T10	$45,000	45.00%				
			CC-SM-HD-T11	CC5.1 SAN MGR-HDS T11	$50,000	45.00%				
			CC-SM-HD-T12	CC5.1 SAN MGR-HDS T12	$55,000	45.00%				
			CC-SM-HD-T13	CC5.1 SAN MGR-HDS T13	$60,000	45.00%				
			CC-SM-HD-T14	CC5.1 SAN MGR-HDS T14	$65,000	45.00%				
			CC-SM-HD-T15	CC5.1 SAN MGR-HDS T15	$70,000	45.00%				
			CC-SM-HD-T16	CC5.1 SAN MGR-HDS T16	$75,000	45.00%				
			CC-SM-HD-T17	CC5.1 SAN MGR-HDS T17	$80,000	45.00%				
			CC-SM-HD-T18	CC5.1 SAN MGR-HDS T18	$85,000	45.00%				
			CC-SM-HD-T19	CC5.1 SAN MGR-HDS T19	$90,000	45.00%				
			CC-SM-HD-T20	CC5.1 SAN MGR-HDS T20	$95,000	45.00%				
			CC-SM-HD-T21	CC5.1 SAN MGR-HDS T21	$100,000	45.00%				
			CC-SM-HD-T22	CC5.1 SAN MGR-HDS T22	$105,000	45.00%				
			CC-SM-HD-T23	CC5.1 SAN MGR-HDS T23	$110,000	45.00%				
			CC-SM-HD-T24	CC5.1 SAN MGR-HDS T24	$115,000	45.00%				
			CC-SM-HD-T25	CC5.1 SAN MGR-HDS T25	$120,000	45.00%				
			CC-SM-HD-T26	CC5.1 SAN MGR-HDS T26	$125,000	45.00%				
			CC-SM-HD-T27	CC5.1 SAN MGR-HDS T27	$130,000	45.00%				
			CC-SM-HD-T28	CC5.1 SAN MGR-HDS T28	$135,000	45.00%				
			CC-SM-HD-T29	CC5.1 SAN MGR-HDS T29	$140,000	45.00%				
			CC-SM-HD-T30	CC5.1 SAN MGR-HDS T30	$145,000	45.00%				
			SM-HD-T1-4U	CC5.1 SM HD T1-4 UPG	$1,000	45.00%				
			SM-HD-T5-30U	CC5.1 SM HD T5-30 UPG	$5,000	45.00%				
			ECC 5.1 SAN Manager HP							
			CC-SM-HP-T1	CC5.1 SAN MGR-HP STGW T1	$16,000	45.00%				
			CC-SM-HP-T2	CC5.1 SAN MGR-HP STGW T2	$17,400	45.00%				
			CC-SM-HP-T3	CC5.1 SAN MGR-HP STGW T3	$18,800	45.00%				
			CC-SM-HP-T4	CC5.1 SAN MGR-HP STGW T4	$20,200	45.00%				
			CC-SM-HP-T5	CC5.1 SAN MGR-HP STGW T5	$26,800	45.00%				
			CC-SM-HP-T6	CC5.1 SAN MGR-HP STGW T6	$33,400	45.00%				
			CC-SM-HP-T7	CC5.1 SAN MGR-HP STGW T7	$40,000	45.00%				
			CC-SM-HP-T8	CC5.1 SAN MGR-HP STGW T8	$46,600	45.00%				
			CC-SM-HP-T9	CC5.1 SAN MGR-HP STGW T9	$53,200	45.00%				
			CC-SM-HP-T10	CC5.1 SAN MGR-HP STGW T10	$59,800	45.00%				
			CC-SM-HP-T11	CC5.1 SAN MGR-HP STGW T11	$66,400	45.00%				
			CC-SM-HP-T12	CC5.1 SAN MGR-HP STGW T12	$73,000	45.00%				
			CC-SM-HP-T13	CC5.1 SAN MGR-HP STGW T13	$79,600	45.00%				
			CC-SM-HP-T14	CC5.1 SAN MGR-HP STGW T14	$86,200	45.00%				
			CC-SM-HP-T15	CC5.1 SAN MGR-HP STGW T15	$92,800	45.00%				
			CC-SM-HP-T16	CC5.1 SAN MGR-HP STGW T16	$99,400	45.00%				
			CC-SM-HP-T17	CC5.1 SAN MGR-HP STGW T17	$106,000	45.00%				
			CC-SM-HP-T18	CC5.1 SAN MGR-HP STGW T18	$112,600	45.00%				
			CC-SM-HP-T19	CC5.1 SAN MGR-HP STGW T19	$119,200	45.00%				
			CC-SM-HP-T20	CC5.1 SAN MGR-HP STGW T20	$125,800	45.00%				
			CC-SM-HP-T21	CC5.1 SAN MGR-HP STGW T21	$132,400	45.00%				

			CC-SM-HP-T22	CC5.1 SAN MGR-HP STGW T22	$139,000	45.00%				
			CC-SM-HP-T23	CC5.1 SAN MGR-HP STGW T23	$145,600	45.00%				
			CC-SM-HP-T24	CC5.1 SAN MGR-HP STGW T24	$152,200	45.00%				
			CC-SM-HP-T25	CC5.1 SAN MGR-HP STGW T25	$158,800	45.00%				
			CC-SM-HP-T26	CC5.1 SAN MGR-HP STGW T26	$165,400	45.00%				
			CC-SM-HP-T27	CC5.1 SAN MGR-HP STGW T27	$172,000	45.00%				
			CC-SM-HP-T28	CC5.1 SAN MGR-HP STGW T28	$178,600	45.00%				
			CC-SM-HP-T29	CC5.1 SAN MGR-HP STGW T29	$185,200	45.00%				
			CC-SM-HP-T30	CC5.1 SAN MGR-HP STGW T30	$191,800	45.00%				
			SM-HP-T1-4U	CC5.1 SM HP T1-4 UPG	$1,400	45.00%				
			SM-HP-T5-30U	CC5.1 SM HP T5-30 UPG	$6,600	45.00%				
						45.00%				
			ECC 5.1 StorageScope			45.00%				
			CC-STS-T1	CC5.1 STORAGESCOPE T1	$3,300	45.00%				
			CC-STS-T2	CC5.1 STORAGESCOPE T2	$4,300	45.00%				
			CC-STS-T3	CC5.1 STORAGESCOPE T3	$5,300	45.00%				
			CC-STS-T4	CC5.1 STORAGESCOPE T4	$6,300	45.00%				
			CC-STS-T5	CC5.1 STORAGESCOPE T5	$7,300	45.00%				
			CC-STS-T6	CC5.1 STORAGESCOPE T6	$13,600	45.00%				
			CC-STS-T7	CC5.1 STORAGESCOPE T7	$19,900	45.00%				
			CC-STS-T8	CC5.1 STORAGESCOPE T8	$26,200	45.00%				
			CC-STS-T9	CC5.1 STORAGESCOPE T9	$32,500	45.00%				
			CC-STS-T10	CC5.1 STORAGESCOPE T10	$38,800	45.00%				
			CC-STS-T11	CC5.1 STORAGESCOPE T11	$45,100	45.00%				
			CC-STS-T12	CC5.1 STORAGESCOPE T12	$51,400	45.00%				
			CC-STS-T13	CC5.1 STORAGESCOPE T13	$57,700	45.00%				
			CC-STS-T14	CC5.1 STORAGESCOPE T14	$64,000	45.00%				
			CC-STS-T15	CC5.1 STORAGESCOPE T15	$70,300	45.00%				
			CC-STS-T16	CC5.1 STORAGESCOPE T16	$76,600	45.00%				
			CC-STS-T17	CC5.1 STORAGESCOPE T17	$82,900	45.00%				
			CC-STS-T18	CC5.1 STORAGESCOPE T18	$89,200	45.00%				
			CC-STS-T19	CC5.1 STORAGESCOPE T19	$95,500	45.00%				
			CC-STS-T20	CC5.1 STORAGESCOPE T20	$101,800	45.00%				
			CC-STS-T21	CC5.1 STORAGESCOPE T21	$108,100	45.00%				
			CC-STS-T22	CC5.1 STORAGESCOPE T22	$114,400	45.00%				
			CC-STS-T23	CC5.1 STORAGESCOPE T23	$120,700	45.00%				
			CC-STS-T24	CC5.1 STORAGESCOPE T24	$127,000	45.00%				
			CC-STS-T25	CC5.1 STORAGESCOPE T25	$133,300	45.00%				
			CC-STS-T26	CC5.1 STORAGESCOPE T26	$139,600	45.00%				
			CC-STS-T27	CC5.1 STORAGESCOPE T27	$145,900	45.00%				
			CC-STS-T28	CC5.1 STORAGESCOPE T28	$152,200	45.00%				
			CC-STS-T29	CC5.1 STORAGESCOPE T29	$158,500	45.00%				
			CC-STS-T30	CC5.1 STORAGESCOPE T30	$164,800	45.00%				
			STS-T1-6U	CC5.1 STS T1-6 UPG	$1,000	45.00%				
			STS-T7-30U	CC5.1 STS T7-30 UPG	$6,300	45.00%				
						45.00%				
			Open Edition - EMC StorageScope Models			45.00%				
						45.00%				
			StorageScope			45.00%				
			STST1-5UP	ST SCOPE T1-T5 UPGRADE	$1,000	45.00%				
			STST6-12UP	ECC StrgeScope T6-T12 Upg	$6,300	45.00%				
						45.00%				
			Prof. Services - EMC StorageScope Models			45.00%				
						45.00%				
			Open Edition - Open Database Tuner Models			45.00%				
						45.00%				
			Open Database Tuner			45.00%				
			OPDBT-NTWG	OPEN DBT ORA NT WG-1CPU	$5,800	45.00%				
			OPDBT-NTDP	OPEN DBT ORA NT DEP-4CPU	$14,400	45.00%				
			OPDBT-NTEN	OPEN DBT ORA NT ENT-8CPU	$20,100	45.00%				
			OPDBT-UXWG	OPEN DBT ORA UX WG-2CPU	$11,500	45.00%				
			OPDBT-UXDP	OPEN DBT ORA UX DEP-4CPU	$28,800	45.00%				
			OPDBT-UXEN	OPEN DBT ORA UX ENT-8CPU	$40,300	45.00%				
			OPDBT-UXGL	OPEN DBT ORA UX GLO-14CPU	$51,800	45.00%				
			Open Edition - Sym Enabler							
			Connectivity Enabler							
			CONENB-T1	CON ENBL CPTY 0-.250	$5,200	45.00%				
			CONENB-T2	CON ENBL CPTY .251-.500	$6,600	45.00%				
			CONENB-T3	CON ENBL CPTY .501-.750	$8,000	45.00%				
			CONENB-T4	CON ENBL CPTY .751-1.00	$9,400	45.00%				
			CONENB-T5	CON ENBL CPTY 1.01-2.00	$13,600	45.00%				
			CONENB-T6	CON ENBL CPTY 2.01-4.00	$17,800	45.00%				
			CONENB-T7	CON ENBL CPTY 4.01-6.00	$22,000	45.00%				
			CONENB-T8	CON ENBL CPTY 6.01-8.00	$26,200	45.00%				
			CONENB-T9	CON ENBL CPTY 8.01-10.00	$30,400	45.00%				
			CONENB-T10	CON ENBL CPTY 10.00-12.00	$34,600	45.00%				
			CONENB-T11	CON ENBL CPTY 12.01-14.00	$38,800	45.00%				
			CONENB-T12	CON ENBL CPTY 14.01-17.00	$43,000	45.00%				
			CONENB-T13	CON ENBL CPTY 17.01-20.00	$47,200	45.00%				

			CONENB-T14	CON ENBL CPTY 20.00-23.00	$51,400	45.00%				
			CONENB-T15	CON ENBL CPTY 23.01-26.00	$55,600	45.00%				
			CONENB-T16	CON ENBL CPTY 26.01-29.00	$59,800	45.00%				
			CONENB-T17	CON ENBL CPTY 29.01-32.00	$64,000	45.00%				
			CONENB-T18	CON ENBL CPTY 32.01-35.00	$68,200	45.00%				
			CONENB-T19	CON ENBL CPTY 35.01-38.00	$72,400	45.00%				
			CONENB-T20	CON ENBL CPTY 38.01-41.00	$76,600	45.00%				
			CONENB-T21	CON ENBL CPTY 41.01-44.00	$80,800	45.00%				
			CONENB-T22	CON ENBL CPTY 44.01-47.00	$85,000	45.00%				
			CONENB-T23	CON ENBL CPTY 47.01-50.00	$89,200	45.00%				
			CONENB-T24	CON ENBL CPTY 50.00-53.00	$93,400	45.00%				
			CONENB-T25	CON ENBL CPTY 53.01-56.00	$97,600	45.00%				
			CONENB-T26	CON ENBL CPTY 56.01-59.00	$101,800	45.00%				
			CONENB-T27	CON ENBL CPTY 59.01-62.00	$106,000	45.00%				
			CONENB-T28	CON ENBL CPTY 62.01-65.00	$110,200	45.00%				
			CONENB-T29	CON ENBL CPTY 65.01-68.00	$114,400	45.00%				
			CONENB-T30	CON ENBL CPTY 68.01-71.00	$118,600	45.00%				
			CONUT1-4UP	CON ENBL T1-T4 UPG	$1,400	45.00%				
			CONUT5-30UP	CON ENBL T5-T30 UPG	$4,200	45.00%				
			Open Edition - Sym Enabler							
			SRM Enablers							
			SRMENB-T1	SRM CPTY 0-.250	$5,200	45.00%				
			SRMENB-T2	SRM CPTY .251-.500	$6,600	45.00%				
			SRMENB-T3	SRM CPTY .501-.750	$8,000	45.00%				
			SRMENB-T4	SRM CPTY .751-1.00	$9,400	45.00%				
			SRMENB-T5	SRM CPTY 1.01-2.00	$13,600	45.00%				
			SRMENB-T6	SRM CPTY 2.01-4.00	$17,800	45.00%				
			SRMENB-T7	SRM CPTY 4.01-6.00	$22,000	45.00%				
			SRMENB-T8	SRM CPTY 6.01-8.00	$26,200	45.00%				
			SRMENB-T9	SRM CPTY 8.01-10.00	$30,400	45.00%				
			SRMENB-T10	SRM CPTY 10.00-12.00	$34,600	45.00%				
			SRMENB-T11	SRM CPTY 12.01-14.00	$38,800	45.00%				
			SRMENB-T12	SRM CPTY 14.01-ABOVE	$43,000	45.00%				
			SRMENB-T13	SRM CPTY 17.01-20.00	$47,200	45.00%				
			SRMENB-T14	SRM CPTY 20.00-23.00	$51,400	45.00%				
			SRMENB-T15	SRM CPTY 23.01-26.00	$55,600	45.00%				
			SRMENB-T16	SRM CPTY 26.01-29.00	$59,800	45.00%				
			SRMENB-T17	SRM CPTY 29.01-32.00	$64,000	45.00%				
			SRMENB-T18	SRM CPTY 32.01-35.00	$68,200	45.00%				
			SRMENB-T19	SRM CPTY 35.01-38.00	$72,400	45.00%				
			SRMENB-T20	SRM CPTY 38.01-41.00	$76,600	45.00%				
			SRMENB-T21	SRM CPTY 41.01-44.00	$80,800	45.00%				
			SRMENB-T22	SRM CPTY 44.01-47.00	$85,000	45.00%				
			SRMENB-T23	SRM CPTY 47.01-50.00	$89,200	45.00%				
			SRMENB-T24	SRM CPTY 50.00-53.00	$93,400	45.00%				
			SRMENB-T25	SRM CPTY 53.01-56.00	$97,600	45.00%				
			SRMENB-T26	SRM CPTY 56.01-59.00	$101,800	45.00%				
			SRMENB-T27	SRM CPTY 59.01-62.00	$106,000	45.00%				
			SRMENB-T28	SRM CPTY 62.01-65.00	$110,200	45.00%				
			SRMENB-T29	SRM CPTY 65.01-68.00	$114,400	45.00%				
			SRMENB-T30	SRM CPTY 68.01-71.00	$118,600	45.00%				
			SRMUT5-T30	SRM UPGRADE T5-T30	$4,200	45.00%				
			Open Edition - Information Management Software							
			ECC 5.1 Control Center-PKG							
			CC-HPPK-T1	CC511 HPQ PKG T1	$3,870	45.00%				
			CC-HPPK-T2	CC511 HPQ PKG T2	$5,310	45.00%				
			CC-HPPK-T3	CC511 HPQ PKG T3	$6,750	45.00%				
			CC-HPPK-T4	CC511 HPQ PKG T4	$8,190	45.00%				
			CC-HPPK-T5	CC511 HPQ PKG T5	$9,630	45.00%				
			CC-HPPK-T6	CC511 HPQ PKG T6	$18,900	45.00%				
			CC-HPPK-T7	CC511 HPQ PKG T7	$28,170	45.00%				
			CC-HPPK-T8	CC511 HPQ PKG T8	$37,440	45.00%				
			CC-HPPK-T9	CC511 HPQ PKG T9	$46,710	45.00%				
			CC-HPPK-T10	CC511 HPQ PKG T10	$55,980	45.00%				
			CC-HPPK-T11	CC511 HPQ PKG T11	$65,250	45.00%				
			CC-HPPK-T12	CC511 HPQ PKG T12	$74,520	45.00%				
			CC-HPPK-T13	CC511 HPQ PKG T13	$83,790	45.00%				
			CC-HPPK-T14	CC511 HPQ PKG T14	$93,060	45.00%				
			CC-HPPK-T15	CC511 HPQ PKG T15	$102,230	45.00%				
			CC-HPPK-T16	CC511 HPQ PKG T16	$111,600	45.00%				
			CC-HPPK-T17	CC511 HPQ PKG T17	$120,870	45.00%				
			CC-HPPK-T18	CC511 HPQ PKG T18	$130,140	45.00%				
			CC-HPPK-T19	CC511 HPQ PKG T19	$139,410	45.00%				
			CC-HPPK-T20	CC511 HPQ PKG T20	$148,680	45.00%				
			CC-HPPK-T21	CC511 HPQ PKG T21	$157,950	45.00%				
			CC-HPPK-T22	CC511 HPQ PKG T22	$167,220	45.00%				
			CC-HPPK-T23	CC511 HPQ PKG T23	$176,490	45.00%				

			CC-HPPK-T24	CC511 HPQ PKG T24	$185,760	45.00%				
			CC-HPPK-T25	CC511 HPQ PKG T25	$195,030	45.00%				
			CC-HPPK-T26	CC511 HPQ PKG T26	$204,300	45.00%				
			CC-HPPK-T27	CC511 HPQ PKG T27	$213,570	45.00%				
			CC-HPPK-T28	CC511 HPQ PKG T28	$222,840	45.00%				
			CC-HPPK-T29	CC511 HPQ PKG T29	$232,110	45.00%				
			CC-HPPK-T30	CC511 HPQ PKG T30	$241,380	45.00%				
			Open Edition - Information Management Software-RAV							
			Resource Availability							
			RAVUPT1-4	ECC RAV UPGRADE T1-T4	$2,700	45.00%				
			RAVUPT5-12	ECC RAV UPGRADE T5-12	$7,900	45.00%				
			Customer Education							
			Customer Education - Customer Education							
			Customer Education							
			CEPASPRT01	CustEd Passport-1Day	$990	45.00%				
			CEPASPRT02	CustEd Pasprt-2 Trng Days	$1,980	45.00%				
			CEPASPRT03	CustEd Pasprt-3 Trng Days	$2,970	45.00%				
			CEPASPRT04	CustEd Pasprt-4Trng Days	$3,960	45.00%				
			CEPASPRT05	CustEd Pasprt-5 Trng Days	$4,750	45.00%				
			CEPASPRT00	CustEd Passport 10 Day	$8,995	45.00%				
			CEPASPRTED	CustEd Pasprt-EDM Web Adv	$1,625	45.00%				
			CEPASPRT10	CustEd Passport-Web Fund	$895	45.00%				
			CEPASPRT11	CustEd Passport-Web-Adv	$330	45.00%				
			CEPASPRT12	CustEd Pasprt Web ePakAdv	$1,625	45.00%				
			PSCE-PASPRT01	KT PASSPORT 1-DAY	$990	45.00%				
			PSCE-PASPRT05	KT PASSPORT 5-DAY	$4,750	45.00%				
			CEPASPRTOS	ONSITE TRAINING	Custom Quote	45.00%				
			CESUBCUS-01	EDU SUBSCRIPTION CUST	$9,995	45.00%				
			CESLSACC-01	SALES ACCREDITATION TRAIN	$2,640	45.00%				
						45.00%				
			EMC CLARiiON Data Storage							
			CLARiiON - Rackmount & Deskside DPE Models							
			CX600 2Gb Rackmount Models							
			CX600	2Gb SPE	$92,000	35.00%				
			CX600-FD	2Gb SPE FIELD INSTALL	$92,000	35.00%				
			CX400 2Gb Rackmount Models							
			CX400	CX400 DPE RACK MT & DUAL SPS	$55,500	35.00%				
			CX400-FD	FIELD INSTALL CX400 DPE & DUAL SPS	$55,500	35.00%				
			CX200 2GB Rackmount - Bundle Models							
			CX200-R7305	CX200 WITH 5 73GB DRIVES	$26,400	35.00%				
			CX200-R7310	CX200 BUNDLE FOR EMC RACK W/ 10	$34,600	35.00%				
			CX200-R14610	CX200 BUNDLE FOR EMC RACK W/ 10	$40,000	35.00%				
			CX200 2Gb Rkmnt - Bundle Models - Fld Inst							
			CX200-F7305	CX200 DUAL CONTROLLER, 5X73GB 10	$26,400	35.00%				
			CX200-F7310	CX200 DUAL CONTROLLER, 10X73GB 1	$34,600	35.00%				
			CX200-F14610	CX200 DUAL CONTROLLER, 10X146GB	$40,000	35.00%				
			CX200 2Gb Rackmount Models							
			CX200	3U DPE, HA, W/SPS	$20,000	35.00%				
			CX200-FD	3U DPE, HA, W/SPS, FIELD	$20,000	35.00%				
			CX200LC	CX200 NON-HA FACTORY INS	$16,500	35.00%				
			CX200LC-FD	CX200 NON-HA FIELD INST	$16,500	35.00%				
			CLARiiON - FC4700							
			FC4700-2	FC4700 2Gb DPE (factory)	$25,000	35.00%				
			FC4700-FD2	FC4700 2Gb DPE (Field)	$25,000	35.00%				
						35.00%				
			CLARiiON - CLARiiON CX200 Installation							
			CX200-INS-CLS	CX200 CLUSTER INSTALLATION	$1,300	35.00%				
			CX200-INS-DAS	CX200 DAS INSTALLATION	$1,200	35.00%				
			CX200-INS-SAN	CX200 SAN INSTALLATION	$1,650	35.00%				
			CX200-INS-UPG	CX200 UPGRADE INSTALLATION	$800	35.00%				
			CLARiiON - Tall Rack Model							
			EMPTY-RACK	CLARIION 39U RACK	$5,400	35.00%				
			RACK-40U	EMPTY 40U CABINET	$5,400	35.00%				
			CLARiiON - Disk Drive Models							
			CX600 10K Disk Drive Models							

			CX-2G10-36	CHV 36GB 10K 520BPS 12V 2Gb	$1,140	35.00%				
			CX-2G10-73	CHV 73GB 10K 520BPS 12V 2Gb	$1,840	35.00%				
			CX-2G10-146	146GB 10K 520BPS 2GB 12V	$2,930	35.00%				
			CLARiiON 10K Drives							
			FC-31-73	FC 73GB DRIVE 10K	$1,840	35.00%				
			FC-31-146	146GB 10K 520BPS 1GB 12V	$2,930	35.00%				
			CX600 Disk Array Enclosure Models							
			CX-2GDAE	2Gb DAE EXP	$8,000	35.00%				
			CX-2GDAE-FD	DAE 2Gb EXP ENC-FLD INSTL	$8,000	35.00%				
			CX-2GDAE-OS	2Gb DAE EXP ENC W/OS	$8,000	35.00%				
			CX-2GDAE-OSFD	2Gb DAE EXP FLAREOS FIELD	$8,000	35.00%				
			CX-ATA-DAE	CX-SERIES DAE CHASSIS FOR ATA DR	$16,000	35.00%				
			CX-ATA-DAE-FD	CX-SERIES DAE CHASSIS FOR ATA DR	$16,000	35.00%				
			CX Series ATA Disk Drives							
			CX-AT05-250	250GB PATA 5400RPM	$1,500	35.00%				
			CLARiiON - Disk Array Enclosure Models, Factory Install							
			DAE	ARRAY EXPANSION NEW SYS	$7,000	35.00%				
			DAEFLD	DAE FIELD UPGRADE	$7,000	35.00%				
			CLARiiON - Attach Software Package Models							
			Navisphere Agent Models							
			NAVAGT-AIX	NAVISPHERE AGENT AIX	$1,500	45.00%				
			NAVAGT-HP	NAVISPHERE AGENT HPUX	$1,500	45.00%				
			NAVAGT-IRX	NAVISPHERE AGENT IRIX	$1,500	45.00%				
			NAVAGT-LNX	NAVISPHERE AGENT LINUX	$680	45.00%				
			NAVAGT-NW	NAVISPHERE AGENT NETWARE	$680	45.00%				
			NAVAGT-SUN	NAVISPHERE AGENT SUN	$1,500	45.00%				
			NAVAGT-WIN	NAVISPHERE AGENT NT/W2K	$680	45.00%				
			Navisphere ATF Models							
			NAVATF-AIX	NAVISPHERE ATF FOR AIX	$2,500	45.00%				
			Utility Kits (use with reference sell HBAs)							
			UTIL-AIX	AIX Software Utilities	$48	45.00%				
			UTIL-LNX	LINUX SOFTWARE UTILITY KIT	$48	45.00%				
			UTIL-NW	Netware Software Utilities	$48	45.00%				
			UTIL-HPUX	HPUX SW UTILITY KIT	$48	45.00%				
			UTIL-SUN	SUN CPCI S/W UTILITIES	$48	45.00%				
			UTIL-TRU64	Tru64 release notes CD	$48	45.00%				
			UTIL-WIN	Windows Software Utilities	$48	45.00%				
			CLARiiON - Navisphere Software Models							
			NAVI64-JP	NAVI MGR - LANGUAGE PACK JAPAN	$0					
			SE-CL-BAS	SOL ENABLER FOR CL	$0					
			CC-CLKEY	CC CLARIION KEY	$0					
			NAVI64-CH	NAVI MGR - LANGUAGE PACK CHINA	$0					
			CX200 Software							
			MGRB200-DPE	AccessLogix for CX200 DPE	$1,630	45.00%				
			MGRB200-DAE	AccessLogix for CX200 DAE	$8,100	45.00%				
			CLARiiON - Navisphere Software Models							
			Navisphere Analyzer Tiered Models							
			NAVAYZ-T1	NAVISPHERE ANALYZER, T1	$2,600	45.00%				
			NAVAYZ-T2	NAVISPHERE ANALYZER, T2	$3,600	45.00%				
			NAVAYZ-T3	NAVISPHERE ANALYZER, T3	$4,600	45.00%				
			NAVAYZ-T4	NAVISPHERE ANALYZER, T4	$5,600	45.00%				
			NAVAYZ-T5	NAVISPHERE ANALYZER, T5	$9,900	45.00%				
			NAVAYZ-T6	NAVISPHERE ANALYZER, T6	$14,200	45.00%				
			NAVAYZ-T7	NAVISPHERE ANALYZER, T7	$18,500	45.00%				
			NAVAYZ-T8	NAVISPHERE ANALYZER, T8	$22,800	45.00%				
			NAVAYZ-T9	NAVISPHERE ANALYZER, T9	$27,100	45.00%				
			NAVAYZ-T10	NAVISPHERE ANALYZER, T10	$31,400	45.00%				
			NAVAYZ-T11	NAVISPHERE ANALYZER, T11	$35,700	45.00%				
			NAVAYZ-T12	NAVISPHERE ANALYZER, T12	$40,000	45.00%				
			NAVAYZ-T13	NAVISPHERE ANALYZER, T13	$44,300	45.00%				
			NAVAYZ-T14	NAVISPHERE ANALYZER, T14	$48,600	45.00%				
			NAVAYZ-T15	NAVISPHERE ANALYZER, T15	$52,900	45.00%				
			NAVAYZ-T16	NAVISPHERE ANALYZER, T16	$57,200	45.00%				
			NAVAYZ-T17	NAVISPHERE ANALYZER, T17	$61,500	45.00%				
			NAVAYZ-T18	NAVISPHERE ANALYZER, T18	$65,800	45.00%				
			NAVAYZ-T19	NAVISPHERE ANALYZER T19	$70,100	45.00%				
			NAVAYZ-T20	NAVISPHERE ANALYZER T20	$74,400	45.00%				
			NAVAYZ-T21	NAVISPHERE ANALYZER T21	$78,700	45.00%				

			NAVAYZ-T22	NAVISPHERE ANALYZER T22	$83,000	45.00%				
			NAVAYZ-T23	NAVISPHERE ANALYZER T23	$87,300	45.00%				
			NAVAYZ-T24	NAVISPHERE ANALYZER T24	$91,600	45.00%				
			NAVAYZ-T25	NAVISPHERE ANALYZER T25	$95,900	45.00%				
			NAVAYZ-T26	NAVISPHERE ANALYZER T26	$100,200	45.00%				
			NAVAYZ-T27	NAVISPHERE ANALYZER T27	$104,500	45.00%				
			NAVAYZ-T28	NAVISPHERE ANALYZER T28	$108,800	45.00%				
			NAVAYZ-T29	NAVISPHERE ANALYZER T29	$113,100	45.00%				
			NAVAYZ-T30	NAVISPHERE ANALYZER T30	$117,400	45.00%				
			NAVAYZ-T31	NAVISPHERE ANALYZER T31	$121,700	45.00%				
			Navisphere Analyzer Upgrade Models							
			AYZT1-T4	NAVI ANALYZER, T1-T4	$1,000	45.00%				
			AYZT5-T31	NAVI ANALYZER, T5-T31	$4,300	45.00%				
			Navisphere Manager Tiered Models							
			NAVMGR-T1	NAVI MGR T1	$3,500	45.00%				
			NAVMGR-T2	NAVI MGR T2	$4,500	45.00%				
			NAVMGR-T3	NAVI MGR T3	$5,500	45.00%				
			NAVMGR-T4	NAVI MGR T4	$6,500	45.00%				
			NAVMGR-T5	NAVI MGR T5	$11,800	45.00%				
			NAVMGR-T6	NAVI MGR T6	$17,100	45.00%				
			NAVMGR-T7	NAVI MGR T7	$22,400	45.00%				
			NAVMGR-T8	NAVI MGR T8	$27,700	45.00%				
			NAVMGR-T9	NAVI MGR T9	$33,000	45.00%				
			NAVMGR-T10	NAVI MGR T10	$38,300	45.00%				
			NAVMGR-T11	NAVI MGR T11	$43,600	45.00%				
			NAVMGR-T12	NAVI MGR T12	$48,900	45.00%				
			NAVMGR-T13	NAVI MGR T13	$54,200	45.00%				
			NAVMGR-T14	NAVI MGR T14	$59,500	45.00%				
			NAVMGR-T15	NAVI MGR T15	$64,800	45.00%				
			NAVMGR-T16	NAVI MGR T16	$70,100	45.00%				
			NAVMGR-T17	NAVI MGR T17	$75,400	45.00%				
			NAVMGR-T18	NAVI MGR T18	$80,700	45.00%				
			NAVMGR-T19	NAVI MGR T19	$86,000	45.00%				
			NAVMGR-T20	NAVI MGR T20	$91,300	45.00%				
			NAVMGR-T21	NAVI MGR T21	$96,600	45.00%				
			NAVMGR-T22	NAVI MGR T22	$101,900	45.00%				
			NAVMGR-T23	NAVI MGR T23	$107,200	45.00%				
			NAVMGR-T24	NAVI MGR T24	$112,500	45.00%				
			NAVMGR-T25	NAVI MGR T25	$117,800	45.00%				
			NAVMGR-T26	NAVI MGR T26	$123,100	45.00%				
			NAVMGR-T27	NAVI MGR T27	$128,400	45.00%				
			NAVMGR-T28	NAVI MGR T28	$133,700	45.00%				
			NAVMGR-T29	NAVI MGR T29	$139,000	45.00%				
			NAVMGR-T30	NAVI MGR T30	$144,300	45.00%				
			NAVMGR-T31	NAVI MGR T31	$149,600	45.00%				
			Navisphere Manager Upgrade Models							
			MGRT1-T4	NAVI MGR NT/W2K, T1-T4	$1,000	45.00%				
			MGRT5-T31	NAVI MGR T5-T31	$5,300	45.00%				
			CX200 Upgrade Software							
			MGRBASEUP-T1	MANAGER BASE TO MANAGER UPGRA	$1,900	45.00%				
			MGRBASEUP-T2	MANAGER BASE TO MANAGER UPGRA	$1,700	45.00%				
			MGRBASEUP-T3	MANAGER BASE TO MANAGER UPGRA	$1,500	45.00%				
			MGRBASEUP-T4	MANAGER BASE TO MANAGER UPGRA	$1,300	45.00%				
			MGRBASEUP-T5	MANAGER BASE TO MANAGER UPGRA	$4,800	45.00%				
			MGRBASEUP-T6	MANAGER BASE TO MANAGER UPGRA	$8,300	45.00%				
			MGRBASEUP-T7	MANAGER BASE TO MANAGER UPGRA	$11,800	45.00%				
			MGRBASEUP-T8	MANAGER BASE TO MANAGER UPGRA	$15,300	45.00%				
			MGRBASEUP-T9	MANAGER BASE TO MANAGER UPGRA	$18,800	45.00%				
			MGRBASEUP-T10	MANAGER BASE TO MANAGER UPGRA	$22,300	45.00%				
			MGRBASEUP-T11	MANAGER BASE TO MANAGER UPGRA	$25,800	45.00%				
			MGRBASEUP-T12	MANAGER BASE TO MANAGER UPGRA	$29,300	45.00%				
			MGRBASET1-T4	NAVI MGR BASE CAPACITY UPGRADE	$1,200	45.00%				
			MGRBASET5-T12	NAVI MGR BASE CAPACITY UPGRADE	$1,800	45.00%				
			ACCESS LOGX CX600 TIERED MODELS							
			AL600-T1	CX600 ACCESS LOGIX TIER 1	$8,000	45.00%				
			AL600-T2	CX600 ACCESS LOGIX TIER 2	$9,500	45.00%				
			AL600-T3	CX600 ACCESS LOGIX TIER 3	$11,000	45.00%				
			AL600-T4	CX600 ACCESS LOGIX TIER 4	$12,500	45.00%				
			AL600-T5	CX600 ACCESS LOGIX TIER 5	$20,000	45.00%				
			AL600-T6	CX600 ACCESS LOGIX TIER 6	$27,500	45.00%				
			AL600-T7	CX600 ACCESS LOGIX TIER 7	$35,000	45.00%				
			AL600-T8	CX600 ACCESS LOGIX TIER 8	$42,500	45.00%				
			AL600-T9	CX600 ACCESS LOGIX TIER 9	$50,000	45.00%				
			AL600-T10	CX600 ACCESS LOGIX TIER 10	$57,500	45.00%				
			AL600-T11	CX600 ACCESS LOGIX TIER 11	$65,000	45.00%				
			AL600-T12	CX600 ACCESS LOGIX TIER 12	$72,500	45.00%				

			AL600-T13	CX600 ACCESS LOGIX TIER 13	$80,000	45.00%				
			AL600-T14	CX600 ACCESS LOGIX TIER 14	$87,500	45.00%				
			AL600-T15	CX600 ACCESS LOGIX TIER 15	$95,000	45.00%				
			AL600-T16	CX600 ACCESS LOGIX TIER 16	$102,500	45.00%				
			AL600-T17	CX600 ACCESS LOGIX TIER 17	$110,000	45.00%				
			AL600-T18	CX600 ACCESS LOGIX TIER 18	$117,500	45.00%				
			AL600-T19	CX600 ACCESS LOGIX T19	$125,000	45.00%				
			AL600-T20	CX600 ACCESS LOGIX T20	$132,500	45.00%				
			AL600-T21	CX600 ACCESS LOGIX T21	$140,000	45.00%				
			AL600-T22	CX600 ACCESS LOGIX T22	$147,500	45.00%				
			AL600-T23	CX600 ACCESS LOGIX T23	$155,000	45.00%				
			AL600-T24	CX600 ACCESS LOGIX T24	$162,500	45.00%				
			AL600-T25	CX600 ACCESS LOGIX T25	$170,000	45.00%				
			AL600-T26	CX600 ACCESS LOGIX T26	$177,500	45.00%				
			AL600-T27	CX600 ACCESS LOGIX T27	$185,000	45.00%				
			AL600-T28	CX600 ACCESS LOGIX T28	$192,500	45.00%				
			AL600-T29	CX600 ACCESS LOGIX T29	$200,000	45.00%				
			AL600-T30	CX600 ACCESS LOGIX T30	$207,500	45.00%				
			AL600-T31	CX600 ACCESS LOGIX T31	$215,000	45.00%				
			CLARiiON - Access Logix Software							
			ALT1-T4	ACCESS-LGX UPG T1-T4	$1,500	45.00%				
			ALT5-T31	ACCESS-LGX UPG T5-T31	$7,500	45.00%				
			ACCESS LOGIX - CX400 TIERED MODELS							
			AL400-T1	CX400 ACCESS LOGIX TIER 1	$8,000	45.00%				
			AL400-T2	CX400 ACCESS LOGIX TIER 2	$9,500	45.00%				
			AL400-T3	CX400 ACCESS LOGIX TIER 3	$11,000	45.00%				
			AL400-T4	CX400 ACCESS LOGIX TIER 4	$12,500	45.00%				
			AL400-T5	CX400 ACCESS LOGIX TIER 5	$20,000	45.00%				
			AL400-T6	CX400 ACCESS LOGIX TIER 6	$27,500	45.00%				
			AL400-T7	CX400 ACCESS LOGIX TIER 7	$35,000	45.00%				
			AL400-T8	CX400 ACCESS LOGIX TIER 8	$42,500	45.00%				
			AL400-T9	CX400 ACCESS LOGIX TIER 9	$50,000	45.00%				
			AL400-T10	CX400 ACCESS LOGIX TIER 10	$57,500	45.00%				
			AL400-T11	CX400 ACCESS LOGIX TIER 11	$65,000	45.00%				
			AL400-T12	CX400 ACCESS LOGIX TIER 12	$72,500	45.00%				
			ACCESS LOGIX - CX200 TIERED MODELS							
			AL200-DPE	AccessLogix for CX200 DPE	$1,350	45.00%				
			AL200-DAE	AccessLogix for CX200 DAE	$5,400	45.00%				
			ACCESS LOGIX - CX200 TIERED MODELS							
			AL200T1-T4	ACCESS LOGIX FOR CX200 CAPACITY	$1,600	45.00%				
			AL200T5-T12	ACCESS LOGIX FOR CX200 CAPACITY	$2,000	45.00%				
			Access Lgx - FC4700 Tiered Models							
			ACLG47-T1	ACCESS LOGIX, FC4700, T1	$8,000	45.00%				
			ACLG47-T2	ACCESSLOGIX,FC4700,T2	$9,500	45.00%				
			ACLG47-T3	ACCESSLOGIX,FC4700,T3	$11,000	45.00%				
			ACLG47-T4	ACCESSLOGIX,FC4700,T4	$12,500	45.00%				
			ACLG47-T5	ACCESS LOGIX, FC4700, T5	$20,000	45.00%				
			ACLG47-T6	ACCESSLOGIX,FC4700,T6	$27,500	45.00%				
			ACLG47-T7	ACCESSLOGIX, FC4700,T7	$35,000	45.00%				
			ACLG47-T8	ACCESSLOGIX,FC4700,T8	$42,500	45.00%				
			ACLG47-T9	ACCESSLOGIX,FC4700,T9	$50,000	45.00%				
			ACLG47-T10	ACCESSLOGIX,FC4700,T10	$57,500	45.00%				
			ACLG47-T11	ACCESSLOGIX,FC4700,T11	$65,000	45.00%				
			ACLG47-T12	ACCESSLOGIX,FC4700,T12	$72,500	45.00%				
			Access Lgx - FC4500 Tiered Models							
			ACLG45-T1	ACCESSLOGIX,FC4500,T1	$8,000	45.00%				
			ACLG45-T2	ACCESSLOGIX,FC4500,T2	$9,500	45.00%				
			ACLG45-T3	ACCESSLOGIX,FC4500,T3	$11,000	45.00%				
			ACLG45-T4	ACCESSLOGIX,FC4500,T4	$12,500	45.00%				
			ACLG45-T5	ACCESSLOGIX,FC4500,T5	$20,000	45.00%				
			ACLG45-T6	ACCESSLOGIX,FC4500,T6	$27,500	45.00%				
			ACLG45-T7	ACCESSLOGIX,FC4500,T7	$35,000	45.00%				
			ACLG45-T8	ACCESSLOGIX,FC4500,T8	$42,500	45.00%				
			ACLG45-T9	ACCESSLOGIX,FC4500,T9	$50,000	45.00%				
			ACLG45-T10	ACCESSLOGIX,FC4500,T10	$57,500	45.00%				
			ACLG45-T11	ACCESSLOGIX,FC4500,T11	$65,000	45.00%				
			ACLG45-T12	ACCESSLOGIX,FC4500,T12	$72,500	45.00%				
			AL45T1-T4	ACCESSLOGIX,FC4500,T1-T4	$1,500	45.00%				
			AL45T5-T12	ACCESSLOGIX,FC4500,T5-T12	$7,500	45.00%				
			ACCESS LOGIX - CX Series UPGRADE MODELS							
			ALX4-X6UP	ACCESS LOGIX CX400 TO CX600 UPGR	$0	45.00%				
			ALX2-X4UP-T1	ACCESS LOGIX FOR CX200 TO CX400 U	$6,700	45.00%				
			ALX2-X4UP-T2	ACCESS LOGIX FOR CX200 TO CX400 U	$6,600	45.00%				
			ALX2-X4UP-T3	ACCESS LOGIX FOR CX200 TO CX400 U	$6,500	45.00%				

			ALX2-X4UP-T4	ACCESS LOGIX FOR CX200 TO CX400	$6,400	45.00%				
			ALX2-X4UP-T5	ACCESS LOGIX FOR CX200 TO CX400	$11,900	45.00%				
			ALX2-X4UP-T6	ACCESS LOGIX FOR CX200 TO CX400	$17,400	45.00%				
			ALX2-X4UP-T7	ACCESS LOGIX FOR CX200 TO CX400	$22,900	45.00%				
			ALX2-X4UP-T8	ACCESS LOGIX FOR CX200 TO CX400	$28,400	45.00%				
			ALX2-X4UP-T9	ACCESS LOGIX FOR CX200 TO CX400	$33,900	45.00%				
			ALX2-X4UP-T10	ACCESS LOGIX FOR CX200 TO CX400	$39,400	45.00%				
			ALX2-X4UP-T11	ACCESS LOGIX FOR CX200 TO CX400	$44,900	45.00%				
			ALX2-X4UP-T12	ACCESS LOGIX FOR CX200 TO CX400	$50,400	45.00%				
			ALX2-X6UP-T1	ACCESS LOGIX FOR CX200 TO CX600	$6,700	45.00%				
			ALX2-X6UP-T2	ACCESS LOGIX FOR CX200 TO CX600	$6,600	45.00%				
			ALX2-X6UP-T3	ACCESS LOGIX FOR CX200 TO CX600	$6,500	45.00%				
			ALX2-X6UP-T4	ACCESS LOGIX FOR CX200 TO CX600	$6,400	45.00%				
			ALX2-X6UP-T5	ACCESS LOGIX FOR CX200 TO CX600	$11,900	45.00%				
			ALX2-X6UP-T6	ACCESS LOGIX FOR CX200 TO CX600	$17,400	45.00%				
			ALX2-X6UP-T7	ACCESS LOGIX FOR CX200 TO CX600	$22,900	45.00%				
			ALX2-X6UP-T8	ACCESS LOGIX FOR CX200 TO CX600	$28,400	45.00%				
			ALX2-X6UP-T9	ACCESS LOGIX FOR CX200 TO CX600	$33,900	45.00%				
			ALX2-X6UP-T10	ACCESS LOGIX FOR CX200 TO CX600	$39,400	45.00%				
			ALX2-X6UP-T11	ACCESS LOGIX FOR CX200 TO CX600	$44,900	45.00%				
			ALX2-X6UP-T12	ACCESS LOGIX FOR CX200 TO CX600	$50,400	45.00%				
			ALX2-X6UP-T13	ACCESS LOGIX FOR CX200 TO CX600	$55,900	45.00%				
			ALX2-X6UP-T14	ACCESS LOGIX FOR CX200 TO CX600	$61,400	45.00%				
			ALX2-X6UP-T15	ACCESS LOGIX FOR CX200 TO CX600	$66,900	45.00%				
			ALX2-X6UP-T16	ACCESS LOGIX FOR CX200 TO CX600	$72,400	45.00%				
			ALX2-X6UP-T17	ACCESS LOGIX FOR CX200 TO CX600	$77,900	45.00%				
			ALX2-X6UP-T18	ACCESS LOGIX FOR CX200 TO CX600	$83,400	45.00%				
			CLARiiON - PowerPath For CLARiiON							
			CX200 Software							
			PPB-LX	PPATH BASE LINUX	$1,490	45.00%				
			PPB-NW	PPATH BASE NETWARE	$1,490	45.00%				
			PPB-WN	PPATH BASE WINDOWS	$1,490	45.00%				
			PowerPath - Clariion							
			PPEN-WN-WG	PPATH ENT WINDOWS WGR	$2,000	45.00%				
			PPEN-WN-DP	PPATH ENT WINDOWS DEP	$3,500	45.00%				
			PPEN-WN-EN	PPATH ENT WINDOWS ENT	$9,900	45.00%				
			PPEN-UX-WG	PPATH ENT UNIX WGR	$4,000	45.00%				
			PPEN-UX-DP	PPATH ENT UNIX DEP	$9,700	45.00%				
			PPEN-UX-EN	PPATH ENT UNIX ENT	$20,000	45.00%				
			PPEN-UX-GB	PPATH ENT UNIX GLB	$55,000	45.00%				
			PPEN-NW-WG	PPATH ENT NETWARE WGR	$2,000	45.00%				
			PPEN-NW-DP	PPATH ENT NEWARE DEP	$3,500	45.00%				
			PPEN-NW-EN	PPATH ENT NETWARE ENT	$9,900	45.00%				
			PPEN-LX-WG	PPATH ENT LINUX WGR	$2,000	45.00%				
			PPEN-LX-DP	PPATH ENT LINUX DEP	$3,500	45.00%				
			PPEN-LX-EN	PPATH ENT LINUX ENT	$9,900	45.00%				
			PPEN-DP-EN	PP ENT DEP-ENT	$6,400	45.00%				
			PPEN-WG-DP	PP ENT WGR-DEP	$1,500	45.00%				
			PPENUX-DP-EN	PP ENT UNIX DEP-ENT	$10,300	45.00%				
			PPENUX-EN-GB	PP ENT UNIX ENT-GLB	$35,000	45.00%				
			PPENUX-WG-DP	PP ENT UNIX WGR-DEP	$5,700	45.00%				
			CLARiiON - PowerPath For CLARiiON							
			Enterprise To Enterprise Plus PowerPath Upg.							
			PP-WGU	PPATH WGR UPGRADE	$0	45.00%				
			PP-DPU	PPATH DEP UPGRADE	$0	45.00%				
			PP-ENU	PPATH ENT UPGRADE	$0	45.00%				
			PP-UX-WGU	PPATH UNIX WGR UPGRADE	$0	45.00%				
			PP-UX-DPU	PPATH UNIX DEP UPGRADE	$0	45.00%				
			PP-UX-ENU	PPATH UNIX ENT UPGRADE	$0	45.00%				
			PP-UX-GBU	PPATH UNIX GLB UPGRADE	$0	45.00%				
			Powerpath - Clariion - Upgrades							
			PPB-EN-DPU	PPATH BASE-ENT DEP UPG	$1,650	45.00%				
			PPB-EN-ENU	PPATH BASE-ENT ENT UPG	$8,050	45.00%				
			PPB-EN-WGU	PPATH BASE-ENT WGR UPG	$150	45.00%				
			ATFPP-NW-U	ATF-PPATH NETWARE UPGRADE	$0	45.00%				
			ATFPP-UX-U	ATF-PPATH UNIX UPGRADE	$0	45.00%				
			ATFPP-WN-U	ATF-PPATH WINDOWS UPGRADE	$0	45.00%				
			CLARiiON - Mirror View Models							
			MIRROR VIEW TIERED MODELS							
			MV-T1	MIRRORVIEW TIER1	$45,000	45.00%				
			MV-T2	MIRRORVIEW TIER2	$46,300	45.00%				
			MV-T3	MIRRORVIEW TIER3	$47,600	45.00%				
			MV-T4	MIRRORVIEW TIER4	$48,900	45.00%				

			MV-T5	MIRRORVIEW TIER5	$51,600	45.00%				
			MV-T6	MIRRORVIEW TIER6	$54,300	45.00%				
			MV-T7	MIRRORVIEW TIER7	$57,000	45.00%				
			MV-T8	MIRRORVIEW TIER8	$59,700	45.00%				
			MV-T9	MIRRORVIEW TIER9	$62,400	45.00%				
			MV-T10	MIRRORVIEW TIER10	$65,100	45.00%				
			MV-T11	MIRRORVIEW TIER11	$67,800	45.00%				
			MV-T12	MIRRORVIEW TIER12	$70,500	45.00%				
			MV-T13	MIRRORVIEW TIER 13	$73,200	45.00%				
			MV-T14	MIRRORVIEW TIER 14	$75,900	45.00%				
			MV-T15	MIRRORVIEW TIER 15	$78,600	45.00%				
			MV-T16	MIRRORVIEW TIER 16	$81,300	45.00%				
			MV-T17	MIRRORVIEW TIER 17	$84,000	45.00%				
			MV-T18	MIRRORVIEW TIER 18	$86,700	45.00%				
			MV-T19	MIRRORVIEW TIER 19	$89,400	45.00%				
			MV-T20	MIRRORVIEW TIER 20	$92,100	45.00%				
			MV-T21	MIRRORVIEW TIER 21	$94,800	45.00%				
			MV-T22	MIRRORVIEW TIER 22	$97,500	45.00%				
			MV-T23	MIRRORVIEW TIER 23	$100,200	45.00%				
			MV-T24	MIRRORVIEW TIER 24	$102,900	45.00%				
			MV-T25	MIRRORVIEW TIER 25	$105,600	45.00%				
			MV-T26	MIRRORVIEW TIER 26	$108,300	45.00%				
			MV-T27	MIRRORVIEW TIER 27	$111,000	45.00%				
			MV-T28	MIRRORVIEW TIER 28	$113,700	45.00%				
			MV-T29	MIRRORVIEW TIER 29	$116,400	45.00%				
			MV-T30	MIRRORVIEW TIER 30	$119,100	45.00%				
			MV-T31	MIRRORVIEW TIER 31	$121,800	45.00%				
			MIRRORVIEW CAPACITY UPGRADES - CX Series							
			MVT1-T4	MIRRORVIEW UPG T1-T4	$1,300	45.00%				
			MVT5-T31	MIRRORVIEW UPG T5-T31	$2,700	45.00%				
			CLARiiON - Snap View Models							
			SNAP VIEW TIERED MODELS							
			SV-T1	SNAPVIEW TIER1	$12,000	45.00%				
			SV-T2	SNAPVIEW TIER2	$13,300	45.00%				
			SV-T3	SNAPVIEW TIER3	$14,600	45.00%				
			SV-T4	SNAPVIEW TIER4	$15,900	45.00%				
			SV-T5	SNAPVIEW TIER5	$18,600	45.00%				
			SV-T6	SNAPVIEW TIER6	$21,300	45.00%				
			SV-T7	SNAPVIEW TIER7	$24,000	45.00%				
			SV-T8	SNAPVIEW TIER8	$26,700	45.00%				
			SV-T9	SNAPVIEW TIER9	$29,400	45.00%				
			SV-T10	SNAPVIEW TIER10	$32,100	45.00%				
			SV-T11	SNAPVIEW TIER11	$34,800	45.00%				
			SV-T12	SNAPVIEW TIER12	$37,500	45.00%				
			SV-T13	SNAPVIEW TIER 13	$40,200	45.00%				
			SV-T14	SNAPVIEW TIER 14	$42,900	45.00%				
			SV-T15	SNAPVIEW TIER 15	$45,600	45.00%				
			SV-T16	SNAPVIEW TIER 16	$48,300	45.00%				
			SV-T17	SNAPVIEW TIER 17	$51,000	45.00%				
			SV-T18	SNAPVIEW TIER 18	$53,700	45.00%				
			SV-T19	SNAPVIEW TIER 19	$56,400	45.00%				
			SV-T20	SNAPVIEW TIER 20	$59,100	45.00%				
			SV-T21	SNAPVIEW TIER 21	$61,800	45.00%				
			SV-T22	SNAPVIEW TIER 22	$64,500	45.00%				
			SV-T23	SNAPVIEW TIER 23	$67,200	45.00%				
			SV-T24	SNAPVIEW TIER 24	$69,900	45.00%				
			SV-T25	SNAPVIEW TIER 25	$72,600	45.00%				
			SV-T26	SNAPVIEW TIER 26	$75,300	45.00%				
			SV-T27	SNAPVIEW TIER 27	$78,000	45.00%				
			SV-T28	SNAPVIEW TIER 28	$80,700	45.00%				
			SV-T29	SNAPVIEW TIER 29	$83,400	45.00%				
			SV-T30	SNAPVIEW TIER 30	$86,100	45.00%				
			SV-T31	SNAPVIEW TIER 31	$88,800	45.00%				
			CLARiiON - Snap View Models							
			SVT1-T4	SNAPVIEW UPG T1-T4	$1,300	45.00%				
			SVT5-T31	SNAPVIEW UPG T5-T31	$2,700	45.00%				
			SNAPVIEW - CX400 TIERED MODELS							
			SV400-T1	SNAPVIEW TIER 1	$9,900	45.00%				
			SV400-T2	SNAPVIEW TIER 2	$11,200	45.00%				
			SV400-T3	SNAPVIEW TIER 3	$12,500	45.00%				
			SV400-T4	SNAPVIEW TIER 4	$13,800	45.00%				
			SV400-T5	SNAPVIEW TIER 5	$16,500	45.00%				
			SV400-T6	SNAPVIEW TIER 6	$19,200	45.00%				
			SV400-T7	SNAPVIEW TIER 7	$21,900	45.00%				
			SV400-T8	SNAPVIEW TIER 8	$24,600	45.00%				
			SV400-T9	SNAPVIEW TIER 9	$27,300	45.00%				

			SV400-T10	SNAPVIEW TIER 10	$30,000	45.00%				
			SV400-T11	SNAPVIEW TIER 11	$32,700	45.00%				
			SV400-T12	SNAPVIEW TIER 12	$35,400	45.00%				
			SV400T1-T4	SNAPVIEW CX400 UPG T1-T4	$1,300	45.00%				
			SV400T5-T12	SNAPVIEW CX400 UPG T5-T12	$2,700	45.00%				
			SNAPVIEW UPGRADE - CX400 to CX600							
			SVX4-X6UP-T1	SNAPVIEW CX400-CX600 UPG TIER1	$7,000	45.00%				
			SVX4-X6UP-T2	SNAPVIEW CX400-CX600 UPG TIER2	$7,700	45.00%				
			SVX4-X6UP-T3	SNAPVIEW CX400-CX600 UPG TIER3	$8,400	45.00%				
			SVX4-X6UP-T4	SNAPVIEW CX400-CX600 UPG TIER4	$9,100	45.00%				
			SVX4-X6UP-T5	SNAPVIEW CX400-CX600 UPG TIER5	$10,500	45.00%				
			SVX4-X6UP-T6	SNAPVIEW CX400-CX600 UPG TIER6	$11,900	45.00%				
			SVX4-X6UP-T7	SNAPVIEW CX400-CX600 UPG TIER7	$13,300	45.00%				
			SVX4-X6UP-T8	SNAPVIEW CX400-CX600 UPG TIER8	$14,700	45.00%				
			SVX4-X6UP-T9	SNAPVIEW CX400-CX600 UPG TIER9	$16,100	45.00%				
			SVX4-X6UP-T10	SNAPVIEW CX400-CX600 UPG TIER10	$17,500	45.00%				
			SVX4-X6UP-T11	SNAPVIEW CX400-CX600 UPG TIER11	$18,900	45.00%				
			SVX4-X6UP-T12	SNAPVIEW CX400-CX600 UPG TIER12	$20,300	45.00%				
			CLARiiON - CLARiiON WLA							
			WLA CLARiiON							
			NAVAYZ-WLA	ANALYZER FOR WLA-CLARIION	$0					
			CLARiiON - Software for the FC4700							
			ACCESS LOGIX - CX Series UPGRADE MODELS							
			ALGX-SM-UPG	ACCESS LOGIX-SAN MGR UPG	$10,000	45.00%				
			ECC 5.1 ARM CLARiiON CX600							
			CC-AM-CL-T1	CC5.1 ARM-CLAR T1	$5,800	45.00%				
			CC-AM-CL-T2	CC5.1 ARM-CLAR T2	$7,800	45.00%				
			CC-AM-CL-T3	CC5.1 ARM-CLAR T3	$9,800	45.00%				
			CC-AM-CL-T4	CC5.1 ARM-CLAR T4	$11,800	45.00%				
			CC-AM-CL-T5	CC5.1 ARM-CLAR T5	$13,800	45.00%				
			CC-AM-CL-T6	CC5.1 ARM-CLAR T6	$24,800	45.00%				
			CC-AM-CL-T7	CC5.1 ARM-CLAR T7	$35,800	45.00%				
			CC-AM-CL-T8	CC5.1 ARM-CLAR T8	$46,800	45.00%				
			CC-AM-CL-T9	CC5.1 ARM-CLAR T9	$57,800	45.00%				
			CC-AM-CL-T10	CC5.1 ARM-CLAR T10	$68,800	45.00%				
			CC-AM-CL-T11	CC5.1 ARM-CLAR T11	$79,800	45.00%				
			CC-AM-CL-T12	CC5.1 ARM-CLAR T12	$90,800	45.00%				
			CC-AM-CL-T13	CC5.1 ARM-CLAR T13	$101,800	45.00%				
			CC-AM-CL-T14	CC5.1 ARM-CLAR T14	$112,800	45.00%				
			CC-AM-CL-T15	CC5.1 ARM-CLAR T15	$123,800	45.00%				
			CC-AM-CL-T16	CC5.1 ARM-CLAR T16	$134,800	45.00%				
			CC-AM-CL-T17	CC5.1 ARM-CLAR T17	$145,800	45.00%				
			CC-AM-CL-T18	CC5.1 ARM-CLAR T18	$156,800	45.00%				
			CC-AM-CL-T19	CC5.1 ARM-CLAR T19	$167,800	45.00%				
			CC-AM-CL-T20	CC5.1 ARM-CLAR T20	$178,800	45.00%				
			CC-AM-CL-T21	CC5.1 ARM-CLAR T21	$189,800	45.00%				
			CC-AM-CL-T22	CC5.1 ARM-CLAR T22	$200,800	45.00%				
			CC-AM-CL-T23	CC5.1 ARM-CLAR T23	$211,800	45.00%				
			CC-AM-CL-T24	CC5.1 ARM-CLAR T24	$222,800	45.00%				
			CC-AM-CL-T25	CC5.1 ARM-CLAR T25	$233,800	45.00%				
			CC-AM-CL-T26	CC5.1 ARM-CLAR T26	$244,800	45.00%				
			CC-AM-CL-T27	CC5.1 ARM-CLAR T27	$255,800	45.00%				
			CC-AM-CL-T28	CC5.1 ARM-CLAR T28	$266,800	45.00%				
			CC-AM-CL-T29	CC5.1 ARM-CLAR T29	$277,800	45.00%				
			CC-AM-CL-T30	CC5.1 ARM-CLAR T30	$288,800	45.00%				
			CC-AM-CL-T31	CC5.1 ARM-CLAR T31	$299,800	45.00%				
			ECC 5.1 Control Center-PKG							
			CC-CLPK-T1	CC511 CLARIION PKG T1	$9,270	45.00%				
			CC-CLPK-T2	CC511 CLARIION PKG T2	$11,970	45.00%				
			CC-CLPK-T3	CC511 CLARIION PKG T3	$14,670	45.00%				
			CC-CLPK-T4	CC511 CLARIION PKG T4	$17,370	45.00%				
			CC-CLPK-T5	CC511 CLARIION PKG T5	$27,180	45.00%				
			CC-CLPK-T6	CC511 CLARIION PKG T6	$41,760	45.00%				
			CC-CLPK-T7	CC511 CLARIION PKG T7	$56,340	45.00%				
			CC-CLPK-T8	CC511 CLARIION PKG T8	$70,920	45.00%				
			CC-CLPK-T9	CC511 CLARIION PKG T9	$85,500	45.00%				
			CC-CLPK-T10	CC511 CLARIION PKG T10	$100,080	45.00%				
			CC-CLPK-T11	CC511 CLARIION PKG T11	$114,660	45.00%				
			CC-CLPK-T12	CC511 CLARIION PKG T12	$129,240	45.00%				
			CC-CLPK-T13	CC511 CLARIION PKG T13	$143,820	45.00%				
			CC-CLPK-T14	CC511 CLARIION PKG T14	$158,400	45.00%				
			CC-CLPK-T15	CC511 CLARIION PKG T15	$172,980	45.00%				
			CC-CLPK-T16	CC511 CLARIION PKG T16	$187,560	45.00%				
			CC-CLPK-T17	CC511 CLARIION PKG T17	$202,140	45.00%				

			CC-CLPK-T18	CC511 CLARIION PKG T18	$216,720	45.00%				
			CC-CLPK-T19	CC511 CLARIION PKG T19	$231,300	45.00%				
			CC-CLPK-T20	CC511 CLARIION PKG T20	$245,880	45.00%				
			CC-CLPK-T21	CC511 CLARIION PKG T21	$260,460	45.00%				
			CC-CLPK-T22	CC511 CLARIION PKG T22	$275,040	45.00%				
			CC-CLPK-T23	CC511 CLARIION PKG T23	$289,620	45.00%				
			CC-CLPK-T24	CC511 CLARIION PKG T24	$304,200	45.00%				
			CC-CLPK-T25	CC511 CLARIION PKG T25	$318,780	45.00%				
			CC-CLPK-T26	CC511 CLARIION PKG T26	$333,360	45.00%				
			CC-CLPK-T27	CC511 CLARIION PKG T27	$347,940	45.00%				
			CC-CLPK-T28	CC511 CLARIION PKG T28	$362,520	45.00%				
			CC-CLPK-T29	CC511 CLARIION PKG T29	$377,100	45.00%				
			CC-CLPK-T30	CC511 CLARIION PKG T30	$391,680	45.00%				
			CC-CLPK-T31	CC511 CLARIION PKG T31	$406,260	45.00%				
			CLARiiON - Mirror View Software							
			MIRRORVIEW - CX400 TIERED MODELS							
			MV400-T1	MIRRORVIEW TIER 1	$34,900	45.00%				
			MV400-T2	MIRRORVIEW TIER 2	$36,200	45.00%				
			MV400-T3	MIRRORVIEW TIER 3	$37,500	45.00%				
			MV400-T4	MIRRORVIEW TIER 4	$38,800	45.00%				
			MV400-T5	MIRRORVIEW TIER 5	$41,500	45.00%				
			MV400-T6	MIRRORVIEW TIER 6	$44,200	45.00%				
			MV400-T7	MIRRORVIEW TIER 7	$46,900	45.00%				
			MV400-T8	MIRRORVIEW TIER 8	$49,600	45.00%				
			MV400-T9	MIRRORVIEW TIER 9	$52,300	45.00%				
			MV400-T10	MIRRORVIEW TIER 1	$55,000	45.00%				
			MV400-T11	MIRRORVIEW TIER 11	$57,700	45.00%				
			MV400-T12	MIRRORVIEW TIER 12	$60,400	45.00%				
			MV400T1-T4	MIRRORVIEW CX400 UPG T1-T4	$1,300	45.00%				
			MV400T5-T12	MIRRORVIEW CX400 UPG T5-T12	$2,700	45.00%				
			MIRRORVIEW UPGRADE - CX400 to CX600							
			MVX4-X6UP-T1	MIRRORVIEW CX400-CX600 UPG TIER	$27,500	45.00%				
			MVX4-X6UP-T2	MIRRORVIEW CX400-CX600 UPG TIER	$28,200	45.00%				
			MVX4-X6UP-T3	MIRRORVIEW CX400-CX600 UPG TIER	$28,900	45.00%				
			MVX4-X6UP-T4	MIRRORVIEW CX400-CX600 UPG TIER	$29,600	45.00%				
			MVX4-X6UP-T5	MIRRORVIEW CX400-CX600 UPG TIER	$31,000	45.00%				
			MVX4-X6UP-T6	MIRRORVIEW CX400-CX600 UPG TIER	$32,400	45.00%				
			MVX4-X6UP-T7	MIRRORVIEW CX400-CX600 UPG TIER	$33,800	45.00%				
			MVX4-X6UP-T8	MIRRORVIEW CX400-CX600 UPG TIER	$35,200	45.00%				
			MVX4-X6UP-T9	MIRRORVIEW CX400-CX600 UPG TIER	$36,600	45.00%				
			MVX4-X6UP-T10	MIRRORVIEW CX400-CX600 UPG TIER	$38,000	45.00%				
			MVX4-X6UP-T11	MIRRORVIEW CX400-CX600 UPG TIER	$39,400	45.00%				
			MVX4-X6UP-T12	MIRRORVIEW CX400-CX600 UPG TIER	$40,800	45.00%				
			CLARiiON - Software for the FC4700							
			ESN Manager							
			ESNAL7-T1	ESN MGR & ACCESS LOGIX 0-.250	$16,000	45.00%				
			ESNAL7-T2	ESN MGR & ACCESS LOGIX .251-.500	$17,400	45.00%				
			ESNAL7-T3	ESN MGR & ACCESS LOGIX .501-.750	$18,800	45.00%				
			ESNAL7-T4	ESN MGR & ACCESS LOGIX .751-1.00	$20,200	45.00%				
			ESNAL7-T5	ESN MGR & ACCESS LOGIX 1.01-2.00	$26,800	45.00%				
			ESNAL7-T6	ESN MGR & ACCESS LOGIX 2.01-4.00	$33,400	45.00%				
			ESNAL7-T7	ESN MGR & ACCESS LOGIX 4.01-6.00	$40,000	45.00%				
			ESNAL7-T8	ESN MGR & ACCESS LOGIX 6.01-8.00	$46,600	45.00%				
			ESNAL7-T9	ESN MGR & ACCESS LOGIX 8.01-10.00	$53,200	45.00%				
			ESNAL7-T10	ESN MGR & ACCESS LOGIX 10.00-12.00	$59,800	45.00%				
			ESNAL7-T11	ESN MGR & ACCESS LOGIX 12.01-14.00	$66,400	45.00%				
			ESNAL7-T12	ESN MGR & ACCESS LOGIX 14.01-ABO	$73,000	45.00%				
			ESNAL7-T13	ESN FOR 4700 17.01-20.00	$79,600	45.00%				
			ESNAL7-T14	ESN FOR 4700 20.00-23.00	$86,200	45.00%				
			ESNAL7-T15	ESN FOR 4700 23.01-26.00	$92,800	45.00%				
			ESNAL7-T16	ESN FOR 4700 26.01-29.00	$99,400	45.00%				
			ESNAL7-T17	ESN FOR 4700 29.01-32.00	$106,000	45.00%				
			ESNAL7-T18	ESN FOR 4700 32.01-35.00	$112,600	45.00%				
			ESN Manager - CX400							
			ESNCX4-T1	ESNM FOR CX400-0-.250	$16,000	45.00%				
			ESNCX4-T2	ESNM FOR CX400-.251-.500	$17,400	45.00%				
			ESNCX4-T3	ESNM FOR CX400-.501-.750	$18,800	45.00%				
			ESNCX4-T4	ESNM FOR CX400-.751-1.00	$20,200	45.00%				
			ESNCX4-T5	ESNM FOR CX400-1.01-2.00	$26,800	45.00%				
			ESNCX4-T6	ESNM FOR CX400-2.01-4.00	$33,400	45.00%				
			ESNCX4-T7	ESNM FOR CX400-4.01-6.00	$40,000	45.00%				
			ESNCX4-T8	ESNM FOR CX400-6.01-8.00	$46,600	45.00%				
			ESNCX4-T9	ESNM FOR CX400-8.01-10.00	$53,200	45.00%				
			ESNCX4-T10	ESNM FOR CX400-10.00-12.00	$59,800	45.00%				

			ESNCX4-T11	ESNM FOR CX400-12.01-14.00	$66,400	45.00%				
			ESNCX4-T12	ESNM FOR CX400-14.01-ABOV	$73,000	45.00%				
			ESNCX4-T13	ESN FOR CX400 17.01-20.00	$79,600	45.00%				
			ESNCX4-T14	ESN FOR CX400 20.00-23.00	$86,200	45.00%				
			ESNCX4-T15	ESN FOR CX400 23.01-26.00	$92,800	45.00%				
			ESNCX4-T16	ESN FOR CX400 26.01-29.00	$99,400	45.00%				
			ESNCX4-T17	ESN FOR CX400 29.01-32.00	$106,000	45.00%				
			ESNCX4-T18	ESN FOR CX400 32.01-35.00	$112,600	45.00%				
			ESN Manager - CX600							
			ESNCX6-T1	ESN MGR FOR CX600-0-.250	$16,000	45.00%				
			ESNCX6-T2	ESN MGR FOR CX600-.251-.5	$17,400	45.00%				
			ESNCX6-T3	ESNM FOR CX600-.501-.750	$18,800	45.00%				
			ESNCX6-T4	ESNM FOR CX600-.751-1.0	$20,200	45.00%				
			ESNCX6-T5	ESNM FOR CX600-1.01-2.0	$26,800	45.00%				
			ESNCX6-T6	ESNM FOR CX600-2.01-4.0	$33,400	45.00%				
			ESNCX6-T7	ESNM FOR CX600-4.01-6.0	$40,000	45.00%				
			ESNCX6-T8	ESNM FOR CX600-6.01-8.0	$46,600	45.00%				
			ESNCX6-T9	ESNM FOR CX600-8.01-10.0	$53,200	45.00%				
			ESNCX6-T10	ESNM FOR CX600-10.00-12.0	$59,800	45.00%				
			ESNCX6-T11	ESNM FOR CX600-12.01-14.0	$66,400	45.00%				
			ESNCX6-T12	ESNM FOR CX600-14.01-ABOV	$73,000	45.00%				
			ESNCX6-T13	ESN FOR CX600 17.01-20.00	$79,600	45.00%				
			ESNCX6-T14	ESN FOR CX600 20.00-23.00	$86,200	45.00%				
			ESNCX6-T15	ESN FOR CX600 23.01-26.00	$92,800	45.00%				
			ESNCX6-T16	ESN FOR CX600 26.01-29.00	$99,400	45.00%				
			ESNCX6-T17	ESN FOR CX600 29.01-32.00	$106,000	45.00%				
			ESNCX6-T18	ESN FOR CX600 32.01-35.00	$112,600	45.00%				
			ESNCX6-T19	ESN FOR CX600 35.01-38.00	$119,200	45.00%				
			ESNCX6-T20	ESN FOR CX600 38.01-41.00	$125,800	45.00%				
			ESNCX6-T21	ESN FOR CX600 41.01-44.00	$132,400	45.00%				
			ESNCX6-T22	ESN FOR CX600 44.01-47.00	$139,000	45.00%				
			ESNCX6-T23	ESN FOR CX600 47.01-50.00	$145,600	45.00%				
			ESNCX6-T24	ESN FOR CX600 50.00-53.00	$152,200	45.00%				
			ESNCX6-T25	ESN FOR CX600 53.01-56.00	$158,800	45.00%				
			ESNCX6-T26	ESN FOR CX600 56.01-59.00	$165,400	45.00%				
			ESNCX6-T27	ESN FOR CX600 59.01-62.00	$172,000	45.00%				
			ESNCX6-T28	ESN FOR CX600 62.01-65.00	$178,600	45.00%				
			ESNCX6-T29	ESN FOR CX600 65.01-68.00	$185,200	45.00%				
			ESNCX6-T30	ESN FOR CX600 68.01-71.00	$191,800	45.00%				
			ESNCX6-T31	ESN FOR CX600 71.01-74.00	$198,400	45.00%				
			ESN Manager Upgrades							
			ESNT1-4UP	ESN Mgr & Access Logix Tier 1 to Tier 4 U	$1,400	45.00%				
			ALGX-ESNUP	Access Logix to ESN Mgr. Upgrade	$10,000	45.00%				
			ESNCX6T1-T4	UPGRADE FOR ESN T1-T4	$1,400	45.00%				
			San Copy Software							
			SC-T1	SAN COPY TIER 1	$18,100	45.00%				
			SC-T2	SAN COPY TIER 2	$18,900	45.00%				
			SC-T3	SAN COPY TIER 3	$19,700	45.00%				
			SC-T4	SAN COPY TIER 4	$20,500	45.00%				
			SC-T5	SAN COPY TIER 5	$22,700	45.00%				
			SC-T6	SAN COPY TIER 6	$24,900	45.00%				
			SC-T7	SAN COPY TIER 7	$27,100	45.00%				
			SC-T8	SAN COPY TIER 8	$29,300	45.00%				
			SC-T9	SAN COPY TIER 9	$31,500	45.00%				
			SC-T10	SAN COPY TIER 10	$33,700	45.00%				
			SC-T11	SAN COPY TIER 11	$35,900	45.00%				
			SC-T12	SAN COPY TIER 12	$38,100	45.00%				
			SC-T13	SAN COPY TIER 13	$40,300	45.00%				
			SC-T14	SAN COPY TIER 14	$42,500	45.00%				
			SC-T15	SAN COPY TIER 15	$44,700	45.00%				
			SC-T16	SAN COPY TIER 16	$46,900	45.00%				
			SC-T17	SAN COPY TIER 17	$49,100	45.00%				
			SC-T18	SAN COPY TIER 18	$51,300	45.00%				
			SC-T19	SAN COPY TIER 19	$53,500	45.00%				
			SC-T20	SAN COPY TIER 20	$55,700	45.00%				
			SC-T21	SAN COPY TIER 21	$57,900	45.00%				
			SC-T22	SAN COPY TIER 22	$60,100	45.00%				
			SC-T23	SAN COPY TIER 23	$62,300	45.00%				
			SC-T24	SAN COPY TIER 24	$64,500	45.00%				
			SC-T25	SAN COPY TIER 25	$66,700	45.00%				
			SC-T26	SAN COPY TIER 26	$68,900	45.00%				
			SC-T27	SAN COPY TIER 27	$71,100	45.00%				
			SC-T28	SAN COPY TIER 28	$73,300	45.00%				
			SC-T29	SAN COPY TIER 29	$75,500	45.00%				
			SC-T30	SAN COPY TIER 30	$77,700	45.00%				
			SC-T31	SAN COPY TIER 31	$79,900	45.00%				
			SCT1-T4	SAN COPY UPG T1-T4	$800	45.00%				
			SCT5-T31	SAN COPY UPG T5-T31	$2,200	45.00%				

			San Manager CX400							
			CC-SM-CX4-T1	SAN MGR CX400 0-.250	$16,000	45.00%				
			CC-SM-CX4-T2	SAN MGR CX400 .251-.500	$17,400	45.00%				
			CC-SM-CX4-T3	SAN MGR CX400 .501-.750	$18,800	45.00%				
			CC-SM-CX4-T4	SAN MGR CX400 .751-1.00	$20,200	45.00%				
			CC-SM-CX4-T5	SAN MGR CX400 1.01-2.00	$26,800	45.00%				
			CC-SM-CX4-T6	SAN MGR CX400 2.01-4.00	$33,400	45.00%				
			CC-SM-CX4-T7	SAN MGR CX400 4.01-6.00	$40,000	45.00%				
			CC-SM-CX4-T8	SAN MGR CX400 6.01-8.00	$46,600	45.00%				
			CC-SM-CX4-T9	SAN MGR CX400 8.01-10.00	$53,200	45.00%				
			CC-SM-CX4-T10	SAN MGR CX400 10.00-12.00	$59,800	45.00%				
			CC-SM-CX4-T11	SAN MGR CX400 12.01-14.00	$66,400	45.00%				
			CC-SM-CX4-T12	SAN MGR CX400 14.01-17.00	$73,000	45.00%				
			CC-SM-CX4-T13	SAN MGR CX400 17.01-20.00	$79,600	45.00%				
			CC-SM-CX4-T14	SAN MGR CX400 20.00-23.00	$86,200	45.00%				
			CC-SM-CX4-T15	SAN MGR CX400 23.01-26.00	$92,800	45.00%				
			CC-SM-CX4-T16	SAN MGR CX400 26.01-29.00	$99,400	45.00%				
			CC-SM-CX4-T17	SAN MGR CX400 29.01-32.00	$106,000	45.00%				
			CC-SM-CX4-T18	SAN MGR CX400 32.01-35.00	$112,600	45.00%				
			SAN Manager CX600							
			CC-SM-CX6-T1	CC5.1 SAN MGR-CL CX6 T1	$16,000	45.00%				
			CC-SM-CX6-T2	CC5.1 SAN MGR-CL CX6 T2	$17,400	45.00%				
			CC-SM-CX6-T3	CC5.1 SAN MGR-CL CX6 T3	$18,800	45.00%				
			CC-SM-CX6-T4	CC5.1 SAN MGR-CL CX6 T4	$20,200	45.00%				
			CC-SM-CX6-T5	CC5.1 SAN MGR-CL CX6 T5	$26,800	45.00%				
			CC-SM-CX6-T6	CC5.1 SAN MGR-CL CX6 T6	$33,400	45.00%				
			CC-SM-CX6-T7	CC5.1 SAN MGR-CL CX6 T7	$40,000	45.00%				
			CC-SM-CX6-T8	CC5.1 SAN MGR-CL CX6 T8	$46,600	45.00%				
			CC-SM-CX6-T9	CC5.1 SAN MGR-CL CX6 T9	$53,200	45.00%				
			CC-SM-CX6-T10	CC5.1 SAN MGR-CL CX6 T10	$59,800	45.00%				
			CC-SM-CX6-T11	CC5.1 SAN MGR-CL CX6 T11	$66,400	45.00%				
			CC-SM-CX6-T12	CC5.1 SAN MGR-CL CX6 T12	$73,000	45.00%				
			CC-SM-CX6-T13	CC5.1 SAN MGR-CL-CX6 T13	$79,600	45.00%				
			CC-SM-CX6-T14	CC5.1 SAN MGR-CL-CX6 T14	$86,200	45.00%				
			CC-SM-CX6-T15	CC5.1 SAN MGR-CL-CX6 T15	$92,800	45.00%				
			CC-SM-CX6-T16	CC5.1 SAN MGR-CL-CX6 T16	$99,400	45.00%				
			CC-SM-CX6-T17	CC5.1 SAN MGR-CL-CX6 T17	$106,000	45.00%				
			CC-SM-CX6-T18	CC5.1 SAN MGR-CL-CX6 T18	$112,600	45.00%				
			CC-SM-CX6-T19	CC5.1 SAN MGR-CL-CX6 T19	$119,200	45.00%				
			CC-SM-CX6-T20	CC5.1 SAN MGR-CL-CX6 T20	$125,800	45.00%				
			CC-SM-CX6-T21	CC5.1 SAN MGR-CL-CX6 T21	$132,400	45.00%				
			CC-SM-CX6-T22	CC5.1 SAN MGR-CL-CX6 T22	$139,000	45.00%				
			CC-SM-CX6-T23	CC5.1 SAN MGR-CL-CX6 T23	$145,600	45.00%				
			CC-SM-CX6-T24	CC5.1 SAN MGR-CL-CX6 T24	$152,200	45.00%				
			CC-SM-CX6-T25	CC5.1 SAN MGR-CL-CX6 T25	$158,800	45.00%				
			CC-SM-CX6-T26	CC5.1 SAN MGR-CL-CX6 T26	$165,400	45.00%				
			CC-SM-CX6-T27	CC5.1 SAN MGR-CL-CX6 T27	$172,000	45.00%				
			CC-SM-CX6-T28	CC5.1 SAN MGR-CL-CX6 T28	$178,600	45.00%				
			CC-SM-CX6-T29	CC5.1 SAN MGR-CL-CX6 T29	$185,200	45.00%				
			CC-SM-CX6-T30	CC5.1 SAN MGR-CL-CX6 T30	$191,800	45.00%				
			CC-SM-CX6-T31	CC5.1 SAN MGR-CL-CX6 T31	$198,400	45.00%				
			SAN Manager FC4500							
			CC-SM-AL5-T1	CC5.1 SAN MGR-CLAR 45 T1	$16,000	45.00%				
			CC-SM-AL5-T2	CC5.1 SAN MGR-CLAR 45 T2	$17,400	45.00%				
			CC-SM-AL5-T3	CC5.1 SAN MGR-CLAR 45 T3	$18,800	45.00%				
			CC-SM-AL5-T4	CC5.1 SAN MGR-CLAR 45 T4	$20,200	45.00%				
			CC-SM-AL5-T5	CC5.1 SAN MGR-CLAR 45 T5	$26,800	45.00%				
			CC-SM-AL5-T6	CC5.1 SAN MGR-CLAR 45 T6	$33,400	45.00%				
			CC-SM-AL5-T7	CC5.1 SAN MGR-CLAR 45 T7	$40,000	45.00%				
			CC-SM-AL5-T8	CC5.1 SAN MGR-CLAR 45 T8	$46,600	45.00%				
			CC-SM-AL5-T9	CC5.1 SAN MGR-CLAR 45 T9	$53,200	45.00%				
			CC-SM-AL5-T10	CC5.1 SAN MGR-CLAR 45 T10	$59,800	45.00%				
			CC-SM-AL5-T11	CC5.1 SAN MGR-CLAR 45 T11	$66,400	45.00%				
			CC-SM-AL5-T12	CC5.1 SAN MGR-CLAR 45 T12	$73,000	45.00%				
			CC-SM-AL5-T13	CC5.1 SAN MGR-CLAR 45 T13	$79,600	45.00%				
			CC-SM-AL5-T14	CC5.1 SAN MGR-CLAR 45 T14	$86,200	45.00%				
			CC-SM-AL5-T15	CC5.1 SAN MGR-CLAR 45 T15	$92,800	45.00%				
			CC-SM-AL5-T16	CC5.1 SAN MGR-CLAR 45 T16	$99,400	45.00%				
			CC-SM-AL5-T17	CC5.1 SAN MGR-CLAR 45 T17	$106,000	45.00%				
			CC-SM-AL5-T18	CC5.1 SAN MGR-CLAR 45 T18	$112,600	45.00%				
			SAN Manager FC4700							
			CC-SM-AL7-T1	CC5.1 SAN MGR-CLAR 47 T1	$16,000	45.00%				
			CC-SM-AL7-T2	CC5.1 SAN MGR-CLAR 47 T2	$17,400	45.00%				
			CC-SM-AL7-T3	CC5.1 SAN MGR-CLAR 47 T3	$18,800	45.00%				
			CC-SM-AL7-T4	CC5.1 SAN MGR-CLAR 47 T4	$20,200	45.00%				
			CC-SM-AL7-T5	CC5.1 SAN MGR-CLAR 47 T5	$26,800	45.00%				
			CC-SM-AL7-T6	CC5.1 SAN MGR-CLAR 47 T6	$33,400	45.00%				

			CC-SM-AL7-T7	CC5.1 SAN MGR-CLAR 47 T7	$40,000	45.00%				
			CC-SM-AL7-T8	CC5.1 SAN MGR-CLAR 47 T8	$46,600	45.00%				
			CC-SM-AL7-T9	CC5.1 SAN MGR-CLAR 47 T9	$53,200	45.00%				
			CC-SM-AL7-T10	CC5.1 SAN MGR-CLAR 47 T10	$59,800	45.00%				
			CC-SM-AL7-T11	CC5.1 SAN MGR-CLAR 47 T11	$66,400	45.00%				
			CC-SM-AL7-T12	CC5.1 SAN MGR-CLAR 47 T12	$73,000	45.00%				
			CC-SM-AL7-T13	CC5.1 SAN MGR -CLAR 47 T13	$79,600	45.00%				
			CC-SM-AL7-T14	CC5.1 SAN MGR -CLAR 47 T14	$86,200	45.00%				
			CC-SM-AL7-T15	CC5.1 SAN MGR -CLAR 47 T15	$92,800	45.00%				
			CC-SM-AL7-T16	CC5.1 SAN MGR -CLAR 47 T16	$99,400	45.00%				
			CC-SM-AL7-T17	CC5.1 SAN MGR -CLAR 47 T17	$106,000	45.00%				
			CC-SM-AL7-T18	CC5.1 SAN MGR -CLAR 47 T18	$112,600	45.00%				
			WLA CLARiiON							
			CC-WLA-CL-T1	CC5.1 WLA-CLAR T1	$3,500	45.00%				
			CC-WLA-CL-T2	CC5.1 WLA-CLAR T2	$4,500	45.00%				
			CC-WLA-CL-T3	CC5.1 WLA-CLAR T3	$5,500	45.00%				
			CC-WLA-CL-T4	CC5.1 WLA-CLAR T4	$6,500	45.00%				
			CC-WLA-CL-T5	CC5.1 WLA-CLAR T5	$11,100	45.00%				
			CC-WLA-CL-T6	CC5.1 WLA-CLAR T6	$15,700	45.00%				
			CC-WLA-CL-T7	CC5.1 WLA-CLAR T7	$20,300	45.00%				
			CC-WLA-CL-T8	CC5.1 WLA-CLAR T8	$24,900	45.00%				
			CC-WLA-CL-T9	CC5.1 WLA-CLAR T9	$29,500	45.00%				
			CC-WLA-CL-T10	CC5.1 WLA-CLAR T10	$34,100	45.00%				
			CC-WLA-CL-T11	CC5.1 WLA-CLAR T11	$38,700	45.00%				
			CC-WLA-CL-T12	CC5.1 WLA-CLAR T12	$43,300	45.00%				
			CC-WLA-CL-T13	CC5.1 WLA-CLA T13	$47,900	45.00%				
			CC-WLA-CL-T14	CC5.1 WLA-CLA T14	$52,500	45.00%				
			CC-WLA-CL-T15	CC5.1 WLA-CLA T15	$57,100	45.00%				
			CC-WLA-CL-T16	CC5.1 WLA-CLA T16	$61,700	45.00%				
			CC-WLA-CL-T17	CC5.1 WLA-CLA T17	$66,300	45.00%				
			CC-WLA-CL-T18	CC5.1 WLA-CLA T18	$70,900	45.00%				
			CC-WLA-CL-T19	CC5.1 WLA-CLA T19	$75,500	45.00%				
			CC-WLA-CL-T20	CC5.1 WLA-CLA T20	$80,100	45.00%				
			CC-WLA-CL-T21	CC5.1 WLA-CLA T21	$84,700	45.00%				
			CC-WLA-CL-T22	CC5.1 WLA-CLA T22	$89,300	45.00%				
			CC-WLA-CL-T23	CC5.1 WLA-CLA T23	$93,900	45.00%				
			CC-WLA-CL-T24	CC5.1 WLA-CLA T24	$98,500	45.00%				
			CC-WLA-CL-T25	CC5.1 WLA-CLA T25	$103,100	45.00%				
			CC-WLA-CL-T26	CC5.1 WLA-CLA T26	$107,700	45.00%				
			CC-WLA-CL-T27	CC5.1 WLA-CLA T27	$112,300	45.00%				
			CC-WLA-CL-T28	CC5.1 WLA-CLA T28	$116,900	45.00%				
			CC-WLA-CL-T29	CC5.1 WLA-CLA T29	$121,500	45.00%				
			CC-WLA-CL-T30	CC5.1 WLA-CLA T30	$126,100	45.00%				
			CC-WLA-CL-T31	CC5.1 WLA-CLA T31	$130,700	45.00%				
			CLARiiON - CLARiiON WLA							
			WLA CLARiiON - Upgrades							
			WLA-CL-T1-4U	CC5.1 WLA CL T1-4 UPG	$1,000	45.00%				
			WLA-CL-T5-31U	CC5.1 WLA CL T5-31 UPG	$4,600	45.00%				
			CLARiiON - Software for the FC Series							
			ECC 5.1 ARM CLARiiON - Upgrades							
			ARMCL-T1-5U	CC5.1 CL ARM T1-5 UPG	$3,000	45.00%				
			ARMCL-T6-T31U	CC5.1 CL ARM T6-31U UPG	$11,000	45.00%				
						45.00%				
			ECC 5.1 ARM CLARiiON - Upgrades							
			PKG-CL-T1-4U	CC5.1 PKG CL T1-4 UPG	$2,700	45.00%				
			PKG-CL-T5-31U	CC5.1 PKG CL T5-30 UPG	$14,580	45.00%				
						45.00%				
			ESN Manager Upgrades							
			ESNCX4T1-T4	ESN MGR UPGRADE T1-T4	$1,400	45.00%				
			ESNCX4T5-18UP	ESNM FOR CX400 UPG T5-18	$6,600	45.00%				
			ESNCX6T5-31UP	ESNM FOR CX600 UPG T5-31	$6,600	45.00%				
			ESNT5-18UP	ESNM FOR 4700 UPG T5-18	$6,600	45.00%				
			SAN Manager Upgrades							
			SM-AL5-T1-4U	CC5.1 SM AL5 T1-4 UPG	$1,400	45.00%				
			SM-AL7-T1-4U	CC5.1 SM AL7 T1-4 UPG	$1,400	45.00%				
			SM-CX4-T1-4U	SAN MGR CX400 T1-4 UPG	$1,400	45.00%				
			SM-CX6-T1-4U	CC5.1 SM CX6 T1-4 UPG	$1,400	45.00%				
			SM-AL5-T5-18U	CC5.1 SM AL5 T5-18 UPG	$6,600	45.00%				
			SM-AL7-T5-18U	CC5.1 SM AL7 T5-18 UPG	$6,600	45.00%				
			SM-CX4-T5-18U	SAN MGR CX400 UPG T5-18	$6,600	45.00%				
			SM-CX6-T5-31U	CC5.1 SM CX6 T5-31 UPG	$6,600	45.00%				
			CLARiiON - CLARiiON Database Tuner Models							
			DATABASE TUNER							

			CL-DTONTWG	DBTUNERORACLENTWG-1CPU	$5,800	45.00%				
			CL-DTONTDP	DBTUNERORACLENTDEP-4CPU	$14,400	45.00%				
			CL-DTONTEN	DBTUNERORACLENTENT-8CPU	$20,200	45.00%				
			CL-DTOUWG	DBTUNER ORACLEUWG-2CPU	$11,500	45.00%				
			CL-DTOUDEP	DBTUNER ORACLEUDEP-4CPU	$28,800	45.00%				
			CL-DTOUENT	DBTUNER ORACLEUENT-8CPU	$40,300	45.00%				
			CL-DTOUGLO	DBTUNERORACLEUGLO-14CPU	$51,800	45.00%				
			DBT NT ADD-ON CPU UPG							
			CL-DTONWCU	DBTUNERORACLENTWG-CPU	$900	45.00%				
			CL-DTONDCU	DBTUNERORACLENTDEP-CPU	$2,300	45.00%				
			CL-DTONECU	DBTUNERORACLENTENT-CPU	$3,300	45.00%				
			DBT NT SERVER UPGRADES							
			CL-DTONDHU	DBTUNERORACLENWG-NDEP UP	$8,600	45.00%				
			CL-DTONEHU	DBTUNERORACLENDEP-NENT UP	$5,800	45.00%				
			DBT UNIX ADD-ON CPU UPG							
			CL-DTOUWCU	DBTUNERORACLEUWG-CPU+	$1,400	45.00%				
			CL-DTOUDCU	DBTUNERORACLE UDEP-CPU+	$3,500	45.00%				
			CL-DTOUECU	DBTUNERORACLEUENT-CPU+	$4,900	45.00%				
			CL-DTOUGCU	DBTUNERORACLEUGLO-CPU	$6,300	45.00%				
			DBT UNIX SERVER UPGRADES							
			CL-DTOUDHU	DBTUNERORACLEUWG-UDEP UP	$17,300	45.00%				
			CL-DTOUEHU	DBTUNERORACLEUDEP-UENT UP	$11,500	45.00%				
			CL-DTOUGHU	DBTUNERORACLEUENT-UGLO UP	$11,500	45.00%				
			CLARiiON - Software for the IP4700							
			IP4700 CIFS Upgrade Models							
			IPCFT1-T4	CIFS, IP4700, T1-T4 UPG	$640	45.00%				
			IPCFT5-T12	CIFS, IP4700, T5-T12 UPG	$640	45.00%				
			IP4700 FTP Upgrade Models							
			IPFPT1-T4	IP4700 FTP ENBR UPG T1-T4	$640	45.00%				
			IPFPT5-T12	IP4700 FTP UPG T5-T12	$640	45.00%				
			IP4700 NDMP Upgrade Models							
			IPNDT1-T4	NDMP, IP4700, T1-T4 UPG	$340	45.00%				
			IPNDT5-T12	NDMP, IP4700, T5-T12 UPG	$1,200	45.00%				
			IP4700 NFS Upgrade Models							
			IPNFT1-T4	NFS, IP4700, T1-T4 UPG	$640	45.00%				
			IPNFT5-T12	NFS, IP4700, T5-512 UPG	$640	45.00%				
			IP4700 Snapview Upgrade Models							
			IPSVT1-T4	SNPVW/IP,IP4700,T1-T4 UPG	$1,300	45.00%				
			IPSVT5-T12	SNPVW/IP,IP4700,T5-T12UPG	$2,700	45.00%				
			CLARiiON - Switch Models							
			1Gb Departmental Switch Models							
			DS-LWKT	DS LONGWAVE OPTIC	$1,625	35.00%				
			DS-LWKT-UG	DS LONGWAVE OPTIC UPGRADE	$2,115	35.00%				
			2Gb Departmental Switch Models							
			DSB2-LWKTC	2GB LONG WAVE OPTIC UPGRADE FO	$1,025	35.00%				
			DS-32M2-0D	32 PORT, 2 GBPS CLARIION SWITCH	$50,000	35.00%				
			DS-16B2-0D	DS-16B2 2G SWL Switch	$20,400	35.00%				
			DS-MLWKT10	LONGWAVE OPTIC KIT - 10 KM DISTAN	$1,275	35.00%				
			DS-24M2-08C	DS FLEXPORT-8 PORT BASE	$10,500	35.00%				
			DS-24M-KT8C	8 PORT FLEXPORT EXPANSION	$10,500	35.00%				
			DS-32B2-0D	32-PORT 2GB DEPARTMENTAL SWITCH	$49,900	35.00%				
			DS-MLWKT20	LONG WAVE OPTIC KIT FOR UP TO 20K	$2,110	35.00%				
			DS-MLWKT35	35 KM LONGWAVE OPTIC	$3,550	35.00%				
			CLARiiON - Switch Models							
			DS-24M-KT8C-U	8 PORT FLEXPORT - UPGRADE	$10,500	35.00%				
			Multi mode LC-LC Cables							
			FM-LL1MD	1M MM FIBRE CABLE LC-LC	$300	35.00%				
			FM-LL3MD	3M MM FIBRE CABLE LC-LC	$320	35.00%				
			FM-LL5MD	5M MM FIBRE CABLE LC-LC	$340	35.00%				
			FM-LL10MD	10M MM FIBRE CABLE LC-LC	$380	35.00%				
			FM-LL30MD	30M MM FIBRE CABLE LC-LC	$400	35.00%				
			FM-LL50MD	50M MM FIBRE CABLE LC-LC	$500	35.00%				
			FM-LL100MD	100M MM FIBRE CABLE LC-LC	$740	35.00%				
			Multi Mode LC-SC Cables							

			FM-LS1MD	1M MM FIBRE CABLE LC-SC	$300	35.00%				
			FM-LS3MD	3M MM FIBRE CABLE LC-SC	$320	35.00%				
			FM-LS5MD	5M MM FIBRE CABLE CL-SC	$340	35.00%				
			FM-LS10MD	10M MM FIBRE CABLE LC-SC	$380	35.00%				
			FM-LS30MD	30M MM FIBRE CABLE LC-SC	$400	35.00%				
			FM-LS50MD	50M MM FIBRE CABLE LC-SC	$500	35.00%				
			FM-LS100MD	100M MM FIBRE CABLE LC-SC	$740	35.00%				
			CLARiiON - Switch Models							
			Enterprise Software							
			CBFM-04-10C	FM 4 DOMAINS TO 10 DOMAIN	$11,300	45.00%				
			CBFM-04-99C	4 DOMAINS TO 99 DOMAINS L	$18,900	45.00%				
			CBFM-04C	FM 4 DOMAINS SEAT LC	$11,300	45.00%				
			CBFM-10C	10 DOMAINS SEAT LC	$22,600	45.00%				
			CBFM-3X-4XC	FM 3.X TO 4.X SITE UPGRAD	$18,900	45.00%				
			CBFM-99C	FM 99 DOMAINS SITE LC	$30,200	45.00%				
			DS32B-XFC	EXT FABRIC LIC DS-32B2-0D	$7,700	45.00%				
			DS16B-FWC	FABRIC WATCH FOR DS-16B2-0D	$4,550	45.00%				
			PM-DS16	PRODUCT MGR SW FOR DS-16M	$5,100	45.00%				
			DS16B-PMC	PERFORMANCE MONITOR FOR DS-16E	$5,100	45.00%				
			PM-DS32	PRODUCT MGR SW FOR DS32M	$6,000	45.00%				
			DS16B-QLC	Quickloop License for the 2 Gb products (	$5,100	45.00%				
			DS16B-TRC	DS-16B2 QLoop Lic	$6,400	45.00%				
			DS16B-XFC	EXTENDED FABRIC FOR DS-16B2-0D	$5,100	45.00%				
			DSBQLP-0D	QLOOP LIC FOR DSB	$5,100	45.00%				
			DS16B-ENTC	ENT SW BUNDLE - DS-16B2	$10,300	45.00%				
			DS32B-ENTC	ENTERPRISE S/W BUNDLE FOR THE D	$12,700	45.00%				
			DS32B-FWC	FABRIC WATCH OPTIONAL SOFTWARE	$6,900	45.00%				
			DS32B-PMC	PERFORMANCE MONITORING LC KEY	$7,700	45.00%				
			DS32B-TRC	ISL TRUNKING OPTIONAL SOFTWARE	$9,500	45.00%				
			DS-16M-STGC	SANTEGRITY LICENSE 16M	$2,100	45.00%				
			DS-24M-STGC	SANTEGRITY LICENSE 24M	$2,900	45.00%				
			DS-32M-STGC	SANTEGRITY LICENSE 32M	$3,800	45.00%				
			CLARiiON - Switch Models							
			DSBXFAB-0D	XFAB LIC FOR DSB	$2,100	35.00%				
			CLARiiON - Department Switch Rail Kits							
			Dept. Switch Rail Kits							
			DS16B2-RKH	DS16B2 1U rackkit hipro	$830	35.00%				
			DS16B2-RKL	DS16B2 1U RackKit LoPro	$910	35.00%				
			DS16B2RK40	DS16B2 RAILKIT 40U RACK	$830	35.00%				
			DS16M2RK40	DS16M2 RAILKIT 40U RACK	$990	35.00%				
			DS32M2RK40	DS32M2 RAILKIT 40U RACK	$700	35.00%				
			DS24M2RK39	DS24M MOUNT-CLAR 39U RACK	$570	35.00%				
			DS24M2RK40	DS24M MOUNT-CLAR 40U RACK	$385	35.00%				
			DS32B2RK39	DS-32B2-0D RAIL KIT FOR THE 39U HIG	$1,575	35.00%				
			DS32B2RK40	DS-32B2-0D 40U RAIL KIT	$465	35.00%				
			DS2-RK1U-T	TELCO RKT FOR 1U CL	$500	35.00%				
			DS2-RK2U-T	TELCO RKT FOR 1.5U CL	$430	35.00%				
			FRAME-T-DAE2	TELCO RAIL KIT - DAE2	$440	35.00%				
			FRAME-T-SPE	TELCO RAIL KIT - SPE	$440	35.00%				
			SPST-2GB	TELCO RAIL KIT - 2GB SPS	$540	35.00%				
			DS-8B-CRK	CLAR RAIL KIT FOR DS-8B	$310	35.00%				
			DS-16B-CRK	CLAR RAIL KIT FOR DS-16B	$320	35.00%				
			DS16M-CRKH	16PORT RAILKIT HI-P BEZEL	$870	35.00%				
			DS16M-CRKL	16PORT RAILKIT LO-P BEZEL	$840	35.00%				
			DS32M-CRKH	32PORT RAILKIT HI-P BEZEL	$840	35.00%				
			DS32M-CRKL	32PORT RAILKIT LO-P BEZEL	$1,700	35.00%				
			CLARiiON - Power Cords for Rackmount DPEs							
			PWCAB-USL	DUAL PWR RACK US TWIST	$860	35.00%				
			PWCAB-INTL	DUAL PWR RACK INTL TWIST	$1,100	35.00%				
			PWCAB-IEC3	DUAL PWR RACK IEC309	$1,500	35.00%				
			PWCAB-ASTL	DUAL PWR RACK AUSTRALIA	$1,500	35.00%				
			CX Series Power Cords							
			CX-PW40U-ASTL	40U RACK POWER CORDS-ASTL	$1,500	35.00%				
			CX-PW40U-IEC3	40U RACK POWER CORDS-INTL	$1,500	35.00%				
			CX-PW40U-US	40U RACK POWER CORDS-	$1,500	35.00%				
			CX-PW40U-NIEC	40U CORD NA IEC 309-330P6	$4,500	35.00%				
			CX-PW40U-RS	40U RACK POWER CORD - R&S	$1,500	35.00%				
			CLARiiON - Optical Cable Models							
			FC-OPT5M	5M OPTICAL CABLE	$140	35.00%				
			FC-OPT10M	10M OPTICAL CABLE	$160	35.00%				
			FC-OPT50M	50M OPTICAL CABLE	$380	35.00%				
			FC-OPT100M	100M OPTICAL CABLE	$740	35.00%				
			FC-OPT250M	250M OPTICAL CABLE	$1,650	35.00%				

			FC-OPT500M	500M OPTICAL CABLE	$3,200	35.00%				
			CLARiiON - DPE Upgrade Models							
			CX200-CX400	CX200 TO CX400 UPGRADE	$45,000	35.00%				
			CX200-CX600	CX200 TO CX600 UPGRADE	$110,000	35.00%				
			CX400-CX600	CX400 TO CX600 UPGRADE	$92,000	35.00%				
			CX200LC-CX200	CX200LC-CX200 CONVERSION	$11,850	35.00%				
			CX200-SPS	CX200 ADD-ON SPS	$1,000	35.00%				
			FC5XSPSUPG	FC55/57 800W Upgrade	$1,960	35.00%				
			FCXX-FC472	FC TO FC4700-2 Upgrade	$30,800	35.00%				
			FC5X00-UPG	FC5700 TO FC4500 UPGRADE	$13,000	35.00%				
			IP47-FC472	IP47 to FC4700-2 Upgrade	$15,400	35.00%				
			CLARiiON - Disk Drive Upgrade Models							
			CX Series 10K & 15K Disk Drive Models							
			CX-2G10-36U	36GB 10K 520BPS 12V2Gb UP	$1,480	35.00%				
			CX-2G10-73U	73GB 10K 520BPS 2Gb12V UP	$2,400	35.00%				
			CX-2G10-146U	FC 146GB 10K 520BPS 12V 2GB	$3,800	35.00%				
			CLARiiON 10K & 15K Drives							
			FC-31-18UP	FC 18GB DRIVE UPG	$930	35.00%				
			FC-31-36UP	FC 36GB DRIVE 10K UPG	$1,480	35.00%				
			FC-31-73UP	FC73GB DRIVE UPG	$2,400	35.00%				
			FC-31-146UPG	SEAGATE CH VI 146GB 10K 520BPS 12	$3,800	35.00%				
			FC-30-181U	FC 181GB 1.6	$4,800	35.00%				
			FC-315-18U	1: 17.15GB FC15K 520 BYTE	$1,200	35.00%				
			CX Series ATA Disk Drives							
			CX-AT05-250U	250GB PATA 5400RPM	$1,950	35.00%				
			CLARiiON - Cache Upgrade Models							
			M4GB-CX600	4GB CACHE MEMORY UPGRADE FOR	$8,000					
						35.00%				
			CLARiiON - Rackmount Hardware for Non-CLARiiON Racks							
			RCK40U-SECURE	ANTI-TIP BRACKET, 40U CAB	$200	35.00%				
			SPS-ADJ	ADJ RACK RAIL KIT FOR SPS	$540	35.00%				
			SPST	TELCO RAILS FOR SPS	$780	35.00%				
			SW1U-T	8 PORT SWITCH TELCO RAILS	$780	35.00%				
			SW2U-T	16 PORT SWITCH TELCO RAIL	$780	35.00%				
			CX-FRAME-ADJ	CX DPEDAE ADJ RAIL KIT	$200	35.00%				
			CX-SPS-ADJ	CX SPS ADJ RAIL KIT	$200	35.00%				
			FRAME-ADJ	ADJ RACK RAIL KIT-DAE/DPE	$200	35.00%				
			FRAME-T	TELCO RAILS FOR DAE/DPE	$700	35.00%				
			CLARiiON - Cable Models							
			C-MODEM-US	CLARIION SERVICE MODEM-US	$0					
			C-PH-CABLE	SRL CABLE, PHONE HOME SW	$0					
			FC-HS2-1M	HSSDC-HSSDC 1M CABLE-2GB	$100	35.00%				
			FC-HS2-5M	HSSDC-HSSDC 5M CABLE-2GB	$200	35.00%				
			FC-HS2-10M	HSSDC-HSSDC 10M CABLE-2GB	$300	35.00%				
			EMC Connectrix							
			Connectrix - Enterprise Director Hardware Models							
			Director Hardware - M Series							
			ED-140M	FC DIRECTOR, 140 PORT MAX	$109,000	35.00%				
			ED-140MCUP	140 PORT DIRECTOR WCUP	$150,800	35.00%				
			Connectrix - Enterprise Director Hardware Models							
			Director Upgrades - M Series							
			ED-140M-UPG	FC DIRCTR UPGRADE 140 MAX	$144,300	35.00%				
			ED-140MCUP-U	140 PORT DRCTR UPGRADE	$196,040	35.00%				
			Connectrix - ED12000B Models							
			Director Hardware - B Series							
			EC-1230B	CABINET ED-12000B	$9,650	35.00%				
			ED-12000B-32	32-PORT FIBRE CHANNEL DIRECTOR	$155,450	35.00%				
			ED-12000B-64	64-PORT FIBRE CHANNEL DIRECTOR	$189,310	35.00%				
			ED-12000B-CNV	ED-12000B-64 CNV KIT	$1,470	35.00%				
			Port Blades							
			PB-12000B-16	16-PT BLADE ED-12000B-64	$47,200	35.00%				
			Connectrix - ED12000B Models							
			Director Upgrades - B Series							
			ED-12000B-32U	32-PORT FIBRE CHANNEL DIRECTOR	$202,085	35.00%				
			ED-12000B-64U	ED-12000B UPG	$246,105	35.00%				

			Port Blades							
			PB-12000B-16U	PORT BLADE UPGRADE	$61,350	35.00%				
			Connectrix - Enterprise Director HW Models							
			MDS-9509	CISCO 9509 DIRECTOR	$90,600	35.00%				
			MDS-FLASH-512	512MB FLASH UPGRADE	$5,200	35.00%				
			Connectrix - ED-64 Enterprise Director Hardware Models							
			Director Hardware - M Series							
			ED-64MCUP	64-PT FICON CUP DIRCTOR	$104,000	35.00%				
			ED-64MCUP-UPG	64 PRT FICON CUP DRCT UPG	$135,200	35.00%				
			EC-1200	CONNECTRIX CABINET	$13,100	35.00%				
			ED-64M	64 PORT DIRECTOR-NO CARDS	$50,500	35.00%				
			ED-CTP2-UPG	CONTROL PROCESSOR SET-2GBPS	$36,300	35.00%				
			SP-1004	SRVCE PROCSSR FOR EC1200	$10,200	35.00%				
			Director Upgrades - M Series							
			ED-64M-UPG	64 PORT UPGRADE-NO CARDS	$68,800	35.00%				
			ED-6064-UPG	64 Port FICON Dirctr Upgrade	$442,000	35.00%				
			Port Cards							
			MDS-PBF-32	32 PORT CARD	$52,700	35.00%				
			MDS-PBF-16	16 PORT CARD	$42,500	35.00%				
			ED-PCM-L4	4 PORT LONG WAVE CARD FOR ED-64	$14,130	35.00%				
			ED-PCMC-L4	1G CARD W/4 LW PORTS + CUP	$13,000	35.00%				
			ED-PCM-L4-UPG	4 PORT LONG WAVE CARD UPGRADE	$18,370	35.00%				
			ED-PCMC-L4-U	1G CARD W/4 LW W/ CUP UPG	$16,900	35.00%				
			ED-PCM-04	4 PORT SHORT WAVE CARD	$7,000	35.00%				
			ED-UPM-04	UNIVERSAL PORT CARD, 1-2GBPS, 4 P	$8,350	35.00%				
			ED-PCM-04-UPG	4 PORT SW UPGRADE CARD	$9,100	35.00%				
			ED-UPM-04-UPG	UNIVERSAL PORT CARD UPGRADE, 1-	$11,300	35.00%				
			ED-UPMC-L10	4 PORT LW 10KM W/ CUP	$13,000	35.00%				
			ED-UPMC-L10-U	4 PORT LW 10KM W/ CUP UPGRADE	$16,900	35.00%				
			ED-UPMC-04	SHORT WAVE CARD CUP	$8,600	35.00%				
			ED-UPMC-04-U	SHORT WAVE CARD CUP UPGD	$11,300	35.00%				
			Power Cords							
			MDS-PW2-EU	2500W CISCO POWER CORD	$0					
			MDS-PW2-INT	2500W CISCO POWER CORD	$0					
			MDS-PW2-TWST	2500W CISCO POWER CORD	$0					
			MDS-PW2-US	2500W CISCO POWER CORD	$0					
			MDS-PW8-ARGIN	845W CISCO POWER CORD	$0					
			MDS-PW8-AUS	845W CISCO POWER CORD	$0					
			MDS-PW8-EU	845W CISCO POWER CORD	$0					
			MDS-PW8-ITALY	845W CISCO POWER CORD	$0					
			MDS-PW8-UK	845W CISCO POWER CORD	$0					
			MDS-PW8-US	845W CISCO POWER CORD	$0					
			Connectrix - ED-64 Enterprise Director Software Models							
			Enterprise Software							
			SW-12000B-FW	FABRIC WATCH ED-12000B	$30,200	35.00%				
			SW-12000B-PM	PERF MONITOR ED-12000B	$27,500	35.00%				
			SW-12000B-TR	TRUNKING ED-12000B	$38,000	35.00%				
			SW-12000B-ENT	ENT SFT BUNDLE ED-12000B	$51,000	35.00%				
			SW-12000B-XF	EXT FABRIC LIC ED-12000B	$30,500	35.00%				
			Enterprise Software - M Series							
			EM-1006	CONNECTRIX MGR VER 6.x	$21,500	35.00%				
			EM-1007	CTX MGR VERSION 7	$21,500	35.00%				
			PM-ED64M	PROD MBGR SW LICNSE ED64M	$10,800	35.00%				
			PM-ED6064	PRODUCT MNGR FOR ED-6064	$10,800	35.00%				
			Port Card Upgrades							
			MDS-PBF-16U	UPGRADE PORT CARD	$55,250	35.00%				
			MDS-PBF-32U	32 PORT PORT CARD	$68,500	35.00%				
			Enterprise Software Upgrade -M Series							
			EM-1006-UPG	CONNECTRIX MGR VER 6.x UPGRADE	$12,900	35.00%				
			EM-1007-UPG	CTX MGR V 7.X UPGRADE	$12,900	35.00%				
			Connectrix - Departmental Switch Hardware Models							
			DS-32M2-00	FC SWITCH, 2GBPS, 32 PORTS W/OPTI	$50,000	35.00%				
			DS-16B2-00	DS-16B2 2G SWL Switch	$20,400	35.00%				
			DS-24M-KT8	8 PORT FLEXPORT EXPANSION	$10,500	35.00%				
			DS-24M2-08	DS-FLEXPORT-8 PORT BASE	$10,500	35.00%				
			DS-32B2-00	32-PORT 2GB DEPARTMENTAL SWITC	$49,900	35.00%				
			MDS-9216-00	CISCO DEPARTMENTAL SWITCH	$36,700	35.00%				

			LongWave Optic Kits							
			DSED-LWKT	1GB LONG WAVE OPTIC KIT	$1,630	35.00%				
			DSB2-LWKT	2 GB LONG WAVE OPTIC FOR DS-16B2	$1,025	35.00%				
			DSED-LWKT-UPG	LONG WAVE PORT UPG KIT	$2,120	35.00%				
			DSED-LWKT10	LONG WAVE OPTIC KIT-10KM	$1,275	35.00%				
			DSED-LWKT20	LONG WAVE OPTIC KIT-20 KM DISTAN	$2,120	35.00%				
			DSED-LWKT35	LONG WAVE OPTIC KIT-35 KM DISTAN	$3,550	35.00%				
			Power Cords							
			DS-B-PC01	DEPT SWITCH INTL PWR CORD	$0					
			DS-B-PC02	DEPT SWITCH INTL PWR CORD	$0					
			DS-B-PC03	DEPT SWITCH INTL PWR CORD	$0					
			DS-B-PC04	DEPT SWITCH INTL PWR CORD	$0					
			DS-B-PC05	DEPT SWITCH INTL PWR CORD	$0					
			DS-B-PC06	DEPT SWITCH INTL PWR CORD	$0					
			Switch Rail Kits							
			DS-B-RLKT	DS-8/16B RAIL KIT-RACK MT	$545	35.00%				
			DS16B2RKLS	Symm Rail Kit for the DS-16B2	$455	35.00%				
			DS-M-RLKT	RAIL KIT FOR GENERIC RACK	$410	35.00%				
			DS-M-1200KT	RAIL KIT FOR EC1200/DS-M	$410	35.00%				
			DS-24M-1200KT	DS24M MOUNT - EC-1200 CAB	$410	35.00%				
			DS-24M-RLKT	DS24M MOUNT-GENERIC RACK	$265	35.00%				
			Connectrix - Departmental Switch Hardware Models							
			DS-24M-KT8-U	8 PORT FLEXPORT - UPGRADE	$10,500	35.00%				
			Connectrix - Departmental Switch SW Models							
			Department Switch - SW							
			CBFM-04	FM 4 DOMAINS SEAT LC	$11,300	35.00%				
			CBFM-04-10	FM 4 DOMAINS TO 10 DOMAI	$11,300	35.00%				
			CBFM-04-99	FM 4 DOMAINS TO 99 DOMAIN	$18,900	35.00%				
			CBFM-3X-4X	FM 3.X TO 4.X SITE UPGRAD	$18,900	35.00%				
			CBFM-10	FM 10 DOMAINS SEAT LC	$22,600	35.00%				
			CBFM-99	FM 99 DOMAINS SITE LC	$30,200	35.00%				
			Connectrix - Departmental Switch Software Models							
			Enterprise Software - B Series							
			DS32B-XF	EXT FABRIC LIC DS-32B2-00	$7,700	45.00%				
			DS16B-ENT	ENT SW BUNDLE - DS-16B2	$10,300	45.00%				
			DS32B-ENT	ENTERPRISE S/W BUNDLE FOR THE D	$12,700	45.00%				
			DS32B-FW	FABRIC WATCH OPTIONAL SOFTWARE	$6,900	45.00%				
			DS32B-PM	PERFORMANCE MONITORING LC KEY	$7,700	45.00%				
			DS32B-TR	ISL TRUNKING OPTIONAL SOFTWARE	$9,500	45.00%				
			DS16B-FW	FABRIC WATCH FOR DS-16B2-00	$4,550	45.00%				
			DS16B-PM	PERFORMANCE MONITOR FOR DS-16E	$5,100	45.00%				
			DS16B-QL	Quickloop License for the 2 Gb products	$5,100	45.00%				
			DS16B-TR	DS-16B2 ISL Trunking RTU	$6,400	45.00%				
			DS16B-XF	DS-16B2 Ext Fab Lic	$5,100	45.00%				
			DSBQLP-00	QLOOP LIC FOR DSB	$5,100	45.00%				
			Enterprise Software - M Series							
			PM-ED140M	PRODUCT MGR FOR ED-140M	$21,700	45.00%				
			PM-DS24M	PRODUCT MANAGER - DS-24M2	$5,600	45.00%				
			PM-DS16M	PROD MNGR SW LICNSE DS16M	$5,100	45.00%				
			PM-DS32M	PROD MNGR SW LICNSE DS32M	$6,000	45.00%				
			ED-140M-STG	SANTEGRITY LICENSE ED140M	$24,500	45.00%				
			ED-64M-STG	SANTEGRITY LICENSE ED64M	$14,500	45.00%				
			DS-16M-STG	SANTEGRITY LICENSE 16M	$2,100	45.00%				
			DS-24M-STG	SANTEGRITY LICENSE DS24M	$2,900	45.00%				
			DS-32M-STG	SANTEGRITY LICENSE 32M	$3,800	45.00%				
			Enterprise Software Upgrade - B Series							
			DSBXFAB-00	XFAB LIC FOR DSB	$2,100	45.00%				
			EMC Centera							
			Centera - Hardware Models							
			CAT5CBL100	Two 100ft (yellow) Cat 5 LAN Cables	$300	35.00%				
			CAT5CBL25	Two 25ft (yellow) Cat 5 LAN Cables	$150	35.00%				
			CAT6CBL15	Two 15ft (brown) Cat 6 LAN Cables	$150	35.00%				
			CAT6CBL70	Two 70ft (brown) Cat 6 LAN Cables	$300	35.00%				
			CNRRK8TB	Centera 40U (6ft) Cabinet W/8TB raw	$62,500	35.00%				
			CNR8TB	8TB raw capacity expansion	$52,000	35.00%				
			CNR8TBUP	Field Upgrade 8TB raw capacity	$57,000	35.00%				
			CNRGBECON	Centera Inter-Rack Expansion kit	$3,000	35.00%				
			CNRMOD-US	Centera Remote Access Modem	$0	35.00%				
			CNRRTSWCH	Dual 8-port Gigabit Ethernet switches	$23,250	35.00%				
			PW40U-ASTL	Dual 40U Rack Power Cords Australia	$1,500	35.00%				

			PW40U-IEC3	Dual 40U Rack Power Cords International	$1,500	35.00%				
			PW40U-US	Dual 40U Rack Power Cord US	$1,500	35.00%				
			Centera - Software Models							
			CNRCELIC	Centera Compliance Ed RTU Lic	$16,000	45.00%				
			CNRCEPLUSLIC	Centera Compliance Ed Plus RTU Lic	$16,000	45.00%				
			CNR8NODEPSW	CENTERA BASIC RTU LIC CPP	$100,380	45.00%				
			CNRGPLLIC	BNU General Public License SW for Cente	$0	45.00%				
			CNRREPSW	Centera Replication Enterprise SW	$12,500	45.00%				
			CNRSDK	Centera Enterprise SW Development Kit	$15,000	45.00%				
			CNR8NODEMSW	RTU Centera Enterprise SW 8 Nodes	$84,000	45.00%				
			CNR8NODEPUPG	UPG CENTERA RTU TO CPP	$20,000	45.00%				
			CNRSWRK2RK	Centera Multi-Rack Mgmt RTU	$4,000	45.00%				
			CNRGTWYSW	CENTERA GATEWAY SW KIT	$15,000	45.00%				
			CNRGTWYHA	GATEWAY SW WHA+RET	$45,000	45.00%				
			CNRGTWYRET	GATEWAY SW W RETENTION	$30,000	45.00%				
			CNRGTWYHAUPG	UPGRADE GATEWAY TO HA	$40,000	45.00%				
			CNRGTWYRUPG	GATEWAY SW RET PER UPG	$20,000	45.00%				
			EMC Enterprise Data Manager							
			EDM - EDM Server Model							
			EDM-DP-SVR	EDM DEPARTMENTAL SERVER	$88,900	35.00%				
			EDM - Tape Library Cabinet Models							
			EDM-PTM	P3000 PASS THRU DEVICE	$23,600	35.00%				
			EDM-PTM-ACC	P3000 PASS THRU DEVICE	$3,100	35.00%				
			EDM-PTM-UPG	P3000 PASS THRU DEVICE	$33,500	35.00%				
			TLU-P7000D555	ATL P7K DLT TLU-555 CART	$149,700	35.00%				
			TLU-P7000L555	ATL P7K LTO -555 CART	$149,700	35.00%				
			TLU-P7000D679	ATL P7K DLT TLU -679 CART	$149,700	35.00%				
			TLU-P7000L679	ATL P7K LTO TLU -679 CART	$149,700	35.00%				
			TLU-P7000-BIN	P7K BIN UPG FM 555 TO 679	$6,400	35.00%				
			EDMFC230	FC230 LVD BD UPGRADE	$33,800					
			EDM - Modem Models							
			EDM-MODEM-USA	MODEL EDM USA	$0					
			EDM-MODEM-CAN	MODEM EDM CANADA	$0					
			EDM-MODEM-ROW	KIT REST OF WORLD	$0					
			EDM - Tape Library Drive Models							
			ETLU-LTO-IBM	LTO IBM DRIVES FOR P7000	$24,500	35.00%				
			ETLU8-P7000	DLT8000 DRIVES FOR P7000	$17,800	35.00%				
			EDM - SCSI Cable & Card Models							
			EDM-SCSI-PCIH	PCI SCSI CONTROLLER HVD	$1,000	35.00%				
			PCI Type							
			EDM-SCSI-PCIL	PCI SCSI CONTROLLER LVD	$3,400	35.00%				
			SBUS Type							
			EDM-SCSI-7	SCSI & CABLE DLT7 ALL	$3,100	35.00%				
			EDM - I/O Board Models							
			PCI Type							
			EDM0-PCI-IO	PCI I/O-2 EMPTY PCI SLOTS	$20,000	35.00%				
			SBUS Type							
			EDMO-IO	SUPPORT ADDL SBUS CARDS	$16,300	35.00%				
			EDM - Tape Media Models							
			EDM0-D7-4	7 PACK DLT 4/7/8000 TAPES	$1,100	35.00%				
			EDM0-LTO-IBM	LTO IBM MEDIA CARTRIDGE	$1,300	35.00%				
			EDM0-DC-LTO	LTO IBM CLEANING CART	$185	35.00%				
			EDM - Network Interface Hardware Models							
			PCI Type							
			EDM0-GBE-PCI	PCI GIGABIT ETHERNET BD	$3,700	35.00%				
			EDM0-4EF-PCI	PCI QUAD FAST ETHERNET	$3,300	35.00%				
			SBUS Type							
			EDMO-F2	EDMO-F2 EDM DUAL ATTACH	$10,300	35.00%				
			EDMO-E	FAST ETHERNET CARD	$1,100	35.00%				
			EDMO-4EF	SUN QUAD FAST ETHERNET	$3,300	35.00%				
			EDMO-GBE	SUN GIGABIT ETHERNET	$3,800	35.00%				
			EDM - TLU Software Support Module Models							
			EDM-ATL-LU	EDM P1K-7100-520-2640 RTU	$22,000	45.00%				

			EDM-PETA-LU	EDM SONY PETASITE RTU LIC	$45,000	45.00%				
			TLU-RTU-P3000	EDM RTU ATL P3000 BASE	$33,000	45.00%				
			TLU-RTU-P7000	EDM RTU ALT P7000	$40,000	45.00%				
			TLU-RTU-ADIC	EDM RTU ADIC 10K	$45,000	45.00%				
			TLU-RTU-IBM	EDM RTU IBM ANACONDA	$19,300	45.00%				
			EDM-SCLR-1000	EDM RTU ADIC SCALAR 1000+	$45,000	45.00%				
			EDM-STK-ACSLS	EDM STK ACSLS CLI RTU LIC	$33,000	45.00%				
			EDM-STK-SCSI	RTU STK SCSI SFTW SPT	$22,000	45.00%				
			EDM - Symmetrix Connect Ultra SCSI Kit Models							
			PCI Type							
			SEDC-KT2-PCIL	2-PT SYMM ATTACH-PCI	$23,100	35.00%				
			SEDC-KT4-PCIL	4-PT SYMM ATTACH-PCI	$29,200	35.00%				
			EDM - Symmetrix Connect Fibre Kit Models							
			PCI Type							
			JNI-FC-PCI2	JNI FC HBA - 2 PORT PCI	$5,500	35.00%				
			SBUS Type							
			SEDC-FIBRE	ADD-ON FIBRE BOARD	$9,600	35.00%				
			EDM - Software Models							
			EMC-NAS-NDMP	CELERRA-IP4700 NDMP CLIEN	$8,500	45.00%				
			EDM MPFS							
			EDM-WG-MPFS	EDM MPFS WG MODEL	$14,000	45.00%				
			EDM-DP-MPFS	EDM MPFS DP MODEL	$18,000	45.00%				
			EDM-EN-MPFS	EDM MPFS EN MODEL	$22,000	45.00%				
			EDM-GB-MPFS	EDM MPFS GB MODEL	$27,000	45.00%				
			EDM NDMP							
			EDM-WG-NDMP	EDM NDMP WG MODEL	$5,000	45.00%				
			EDM-DP-NDMP	EDM NDMP DP MODEL	$6,500	45.00%				
			EDM-EN-NDMP	EDM NDMP EN MODEL	$8,500	45.00%				
			EDM-GB-NDMP	EDM NDMP GB MODEL	$10,500	45.00%				
			EDM SOFTWARE							
			EDM-B2D-10TB	EDM 10 TB B2D	$12,000	45.00%				
			EDM-B2D-1TB	EDM 1 TB B2D	$1,500	45.00%				
			EDM-B2D-5TB	EDM 5 TB B2D	$7,000	45.00%				
			EDM-DPEN-MPFS	MPFS UPG FROM DP TO EN	$4,000	45.00%				
			EDM-DPEN-NDMP	NDMP UPG FROM DP TO EN	$2,000	45.00%				
			EDM-DPEN-SW	EDM SW UPG DP TO EN	$47,000	45.00%				
			EDM-DPEN-SYMC	SYMC UPG FROM DP TO EN	$40,000	45.00%				
			EDM-DPEN-SYMP	SYMP UPG FROM DP TO EN	$40,000	45.00%				
			EDM-ENGB-MPFS	MPFS UPG FROM EN TO GB	$5,000	45.00%				
			EDM-ENGB-NDMP	NDMP UPG FROM EN TO GB	$2,000	45.00%				
			EDM-ENGB-SW	EDM SW UPG EN TO GB	$70,000	45.00%				
			EDM-ENGB-SYMC	SYMC UPG FROM EN TO GB	$35,000	45.00%				
			EDM-ENGB-SYMP	SYMP UPG FROM EN TO GB	$25,000	45.00%				
			EDM-WGDP-MPFS	MPFS UPG FROM WG TO DP	$4,000	45.00%				
			EDM-WGDP-NDMP	NDMP UPG FROM WG TO DP	$1,500	45.00%				
			EDM-WGDP-SW	EDM SW UPG WG TO DP	$66,000	45.00%				
			EDM-WGDP-SYMC	SYMC UPG FROM WG TO DP	$20,000	45.00%				
			EDM-WGDP-SYMP	SYMP UPG FROM WG TO DP	$20,000	45.00%				
			EDM-WG-SW	WG MODEL: EDM SOFTWARE	$27,000	45.00%				
			EDM-DP-SW	DP MODEL: EDM SOFTWARE	$93,000	45.00%				
			EDM-EN-SW	EN MODEL: EDM SOFTWARE	$140,000	45.00%				
			EDM-GB-SW	GB MODEL: EDM SOFTWARE	$210,000	45.00%				
			EDMSTK-ACSLS	ACSLS EDM 4.6.1 & BELOW	$33,000	45.00%				
			EDMSTK-ACSLS2	ACSLS EDM 5.0 & ABOVE	$33,000	45.00%				
			EDM - EDM OIM Software							
			EDM-HPUX-OIM	EDM OPN INTEGRTE HP-UX	$5,000	45.00%				
			EDM-OVMS-OIM	EDM OPN INTEGRATE OPENVMS	$5,000	45.00%				
			EDM-SEQ-OIM	EDM OPN INTEGRATE SEQUENT	$5,000	45.00%				
			EDM-SUN-OIM	EDM OPN INTEGRATE SOLARIS	$5,000	45.00%				
			EDM-T64-OIM	EDM OPN INTEGRATE TRU64	$5,000	45.00%				
			EDM-W2K-OIM	EDM OPN INTEGRATE W2K-NT	$5,000	45.00%				
			EDM-AIX-OIM	EDM OPN INTEGRATE IBM AIX	$5,000	45.00%				
			EDM SYM CONNECT							
			EDM-WG-SYMC	EDM SYMMCONN WG MODEL	$35,000	45.00%				
			EDM-DP-SYMC	EDM SYMMCONN DP MODEL	$55,000	45.00%				
			EDM-EN-SYMC	EDM SYMMCONN EN MODEL	$95,000	45.00%				
			EDM-GB-SYMC	EDM SYMMCONN GB MODEL	$130,000	45.00%				
			EDM SYM PATH							
			EDM-WG-SYMP	EDM SYMMPATH WG MODEL	$23,800	45.00%				

			EDM-DP-SYMP	EDM SYMMPATH DP MODEL	$45,000	45.00%				
			EDM-EN-SYMP	EDM SYMMPATH EN MODEL	$85,000	45.00%				
			EDM-GB-SYMP	EDM SYMMPATH GB MODEL	$110,000	45.00%				
			EDM - Documentation Models							
			EDM-DOC-CLNT	HARDCOPY OF EDM CLIENT SUPPLEM	$400	45.00%				
			EDM DOCUMENTATION							
			EDM-DOC-EXCH	NT EXCHANGE HARDCOPY DOC	$60	45.00%				
			EDM-DOC-INFX	INFORMIX HARDCOPY DOC	$60	45.00%				
			EDM-DOC-NOTES	LOTUS NOTES HARDCOPY DOC	$60	45.00%				
			EDM-DOC-ORANT	NT ORACLE HARDCOPY DOC	$60	45.00%				
			EDM-DOC-ORAUX	UNIX ORACLE HARDCOPY DOC	$60	45.00%				
			EDM-DOC-SAP	BACKINT HARDCOPY DOC	$60	45.00%				
			EDM-DOC-SQL	SQL SERVER HARDCOPY DOC	$60	45.00%				
			EDM-DOC-SVR	EDM HARDCOPY DOC	$300	45.00%				
			EDM-DOC-SYB	SYBASE HARDCOPY DOC	$60	45.00%				
			EDM-DOCCD-SVR	EDM DOC MODEL CD	$60	45.00%				
			EDM - Backup Client Software Models							
			EB100U	B-100-U BU 100 ND	$11,700	45.00%				
			EB5U	B-5-U BU 5 ND	$1,100	45.00%				
			EB15U	B-15-U BU 15ND	$2,600	45.00%				
			EB25U	B-25-U BU 25ND	$3,900	45.00%				
			EB50U	B-50-U BU 50ND	$6,100	45.00%				
			EB250U	B-250-U BU 250 ND	$27,700	45.00%				
			Backup Client - NT							
			ORC-NTWK-NT	ORACLE NETWORK/NT	$2,500	45.00%				
			ORC-SYMP-NT	ORACLE SYMPATH/NT	$5,100	45.00%				
			ORC-SYMC-NT	ORACLE SYMCONN/NT	$7,600	45.00%				
			SQL-NTWK-NT	SQL-NETWORK/NT	$2,500	45.00%				
			SQL-SYMP-NT	SQL SYMPATH/NT	$5,100	45.00%				
			SQL-SYMC-NT	SQL SYMCONN/NT	$7,600	45.00%				
			EXCH-NTWK-NT	EXCHANGE NETWORK/NT	$2,500	45.00%				
			EXCH-SYMC-NT	EXCHANGE SYMCONN/NT	$7,600	45.00%				
			EXCH-SYMP-NT	EXCHANGE SYMPATH/NT	$5,100	45.00%				
			DOM5-NTWK-NT	NTWK DOMINO 5 BACKUP API	$2,500	45.00%				
			DOM5-SYMP-NT	SYMPATH DOMINO 5 BKUP API	$5,100	45.00%				
			SAP-NTWK-NT	SAP NETWORK/NT	$5,100	45.00%				
			SAP-SYMP-NT	SAP SYMPATH/NT	$7,100	45.00%				
			ORC-NTWK-LNX	ORACLE LINUX CLIENT MODEL	$2,500	45.00%				
			Backup Client - UNIX							
			INF-NTWK-UNIX	INFORMIX NETWORK/UNIX	$3,100	45.00%				
			INF-SYMP-UNIX	INFORMIX SYMPATH/UNIX	$7,100	45.00%				
			ORC-NTWK-UNIX	ORACLE NETWORK/UNIX	$3,100	45.00%				
			ORC-SYMP-UNIX	ORACLE SYMPATH/UNIX	$7,100	45.00%				
			ORC-SYMC-UNIX	ORACLE SYMCONN/UNIX	$8,500	45.00%				
			SAP-NTWK-UNIX	SAP NETWORK UNIX	$11,100	45.00%				
			SAP-SYMP-UNIX	SAP SYMPATH UNIX	$13,300	45.00%				
			SAP-SYMC-UNIX	SAP SYMCONN UNIX	$15,300	45.00%				
			SYB-NTWK-UNIX	SYBASE NETWORK/UNIX	$3,100	45.00%				
			SYB-SYMP-UNIX	SYBASE SYMPATH/UNIX	$7,100	45.00%				
			EDM - EDM Upgrade Models							
			EDM-DP-DISK	EDM DEPT DISK UPG	$60,100	35.00%				
			EDM-HBA-FC	FIBRE CHANNEL HBA	$3,400	35.00%				
			EDM-RK-MON	17" STANDARD MONITOR	$1,000	35.00%				
			EDM-DP-CPUMEM	EDM DEPT CPU/MEM UPGRADE	$70,100	35.00%				
			EDM-SVR-RACK	EDM SERVER RACK	$11,800	35.00%				
			DSK109A	109GB UPGRADE JBOD	$14,500	35.00%				
			DSK36A	36GB UPG 3500 SERIES	$13,200	35.00%				
			EDM - EDM Upgrade Models							
			EDM6K-PWR-UPG	EDM65K PWR UPG>8 I/O CDS	$8,300	35.00%				
			EDM-WNT-KIT	EDM NT UPG KIT BCV SCRIPT	$0	35.00%				
			EDM-MEM-1G	EDM 1GB SUMM UPG 8*128MB	$7,540	35.00%				
			EDMO-CPU336	2 336 MHZ UPG BD 256MB	$63,840	35.00%				
			EMC Celerra File Server							
			Celerra File Server - Cabinet Models							
			CFS-14	CABINET W/1-14 DM CAP	$35,000	45.00%				
			CFS-SE5	CELERRA SE W/ 5.0 SYMM	$82,200	45.00%				
			Data Mover - 510							
			D0-F-2E4-2G	DM Fibre, 2xQuadE, 2xGbE	$25,200	45.00%				
			D0-2F-2E4-2G	DM 2xFibre, 2xQuadE, 2xGbE	$30,000	45.00%				

			Data Mover - CCB							
			DMB-F	Celerra Concurrent Copy Backup Fibre	$29,800	45.00%				
			DMB-S	Celerra Concurrent Copy Backup SCSI	$27,700	45.00%				
			Celerra File Server - Control Station Models							
			CFS-DCKIT	DUAL CS MODEM CABLE KIT	$1,400	45.00%				
			CS-F-E	CS-FIBRE, ENET	$20,000	45.00%				
			Network Storage Software							
			CFS-CCB-LIC	Celerra CCB Software License	$23,600	45.00%				
			CNS-CAVA-LIC	CAVA WIN LICENSE	$8,000	45.00%				
			CNS-CIFS-DCD	CNS CIFS DOC & CD	$0					
			CNS-CIFS-L-CL	CIFS PROTOCOL - CLARIION	$21,000	45.00%				
			CNS-CIFS-LIC	CIFS PROTOCOL LIC	$21,000	45.00%				
			CNS-CIFS-UL	CIFS TO M-PROTOCOL LIC	$21,000	45.00%				
			CNS-CM-LIC	MONITOR FOR CELERRA	$6,000	45.00%				
			CNS-CNM-LIC	NATIVE MGR FOR CELERRA	$14,000	45.00%				
			CNS-ENT-DCD	CNS ENT DOC & CD	$0	45.00%				
			CNS-ENT-L-CL	M-PROTOCOL LIC - CLARIION	$42,000	45.00%				
			CNS-ENT-LIC	M-PROTOCOL DM LIC	$42,000	45.00%				
			CNS-REP-LIC	CELERRA REPLICATOR LIC	$24,000	45.00%				
			CNS-SNAP-LIC	CELERRA SNAPSURE LICENSE	$5,000	45.00%				
			CNS-UNIX-DCD	CNS UNIX DOC & CD	$0	45.00%				
			CNS-UNIX-L-CL	NFS PROTOCOL LIC CLARIION	$30,000	45.00%				
			CNS-UNIX-LIC	NFS PROTOCOL DM LIC	$30,000	45.00%				
			CNS-UNIX-UL	NFS TO M-PROTOCOL LIC	$12,000	45.00%				
			Celerra File Server - High Road Software Models							
			High Road Server Models							
			MPFS-LNX-DCD	MPFS LINUX DOC AND CD	$0					
			MPFS-NT-DCD	MPFS NT DOC, CD	$0					
			MPFS-UNX-DCD	MPFS UNIX DOC, CD	$0					
			MPFS-LNXWG	MPFS LINUX WORKGROUP LIC	$5,000	45.00%				
			MPFS-LNXDEP	MPFS LINUX DEPARTMENTAL LIC	$10,000	45.00%				
			MPFS-LNXENT	MPFS LINUX ENTERPRISE LIC	$16,500	45.00%				
			MPFS-NTWG	MPFS NT WORK GROUP	$5,000	45.00%				
			MPFS-NTDEP	MPFS NT DEPARTMENTAL	$10,000	45.00%				
			MPFS-NTENT	MPFS NT ENTERPRISE	$16,500	45.00%				
			MPFS-UNXWG	MPFS UNIX WORK GROUP	$10,000	45.00%				
			MPFS-UNXDEP	MPFS UNIX DEPARTMENTAL	$20,000	45.00%				
			MPFS-UNXENT	MPFS UNIX ENTERPRISE	$33,100	45.00%				
			MPFS-UNXGLO	MPFS UNIX GLOBAL	$42,700	45.00%				
			Celerra File Server - Celerra EMC On-Course							
			EOC-HPUX-DP	EMC ONCOURSE TA HPUX DEP	$6,000	45.00%				
			EOC-HPUX-EN	EMC ONCOURSE TA HPUX ENT	$9,900	45.00%				
			EOC-HPUX-GLB	EMC ONCOURSE TA HPUX GLB	$13,000	45.00%				
			EOC-HPUX-WG	EMC ONCOURSE TA HPUX WGR	$3,000	45.00%				
			EOC-LNX-DP	EMC ONCOURSE TA LNX DEP	$3,000	45.00%				
			EOC-LNX-EN	EMC ONCOURSE TA LNX ENT	$4,950	45.00%				
			EOC-LNX-TM	EMC ONCOURSE LNX TRAN MGR	$30,000	45.00%				
			EOC-LNX-WG	EMC ONCOURSE TA LNX WGR	$1,500	45.00%				
			EOC-SUNUX-DP	EMC ONCOURSE TA SUN DEP	$6,000	45.00%				
			EOC-SUNUX-EN	EMC ONCOURSE TA SUN ENT	$9,900	45.00%				
			EOC-SUNUX-GB	EMC ONCOURSE TA SUN GLB	$13,000	45.00%				
			EOC-SUNUX-WG	EMC ONCOURSE TA SUN WGR	$3,000	45.00%				
			EOC-WIN-DP	EMC ONCOURSE TA WIN DEP	$3,000	45.00%				
			EOC-WIN-EN	EMC ONCOURSE TA WIN ENT	$4,950	45.00%				
			EOC-WIN-WG	EMC ONCOURSE TA WIN WGR	$1,500	45.00%				
			Celerra File Server - Cabinet Upgrade Models							
			CFS-14-PWRS-U	CFS-14 Power Supply Upgrade	$0					
			CFS-EPO-6-U	CFS-14 6 Breaker EPO Upgrade	$0					
			Data Mover - 507							
			DM7-FS-2E4-U	DM FIBRESCSI 2X QUADE UPG	$15,100	45.00%				
			DM7-FS-E4-G-U	DM FIBRESCSI QDE GBE UPG	$15,700	45.00%				
			DM7-FS-2G-U	DM FIBRESCSI 2XGBE UPG	$16,300	45.00%				
			Data Mover - 510							
			D0-F-2E4-2G-U	DM Fibre, 2xQuadE, 2xGbE, Upgrade	$31,900	45.00%				
			D0-2F-2E4-2GU	DM 2xFibre, 2xQuadE, 2xGbE, Upgrade	$37,700	45.00%				
			Data Mover - CCB							
			DMB-F-UPG	UPGRADE CELERRA CONCURRENT C(	$37,200	45.00%				
			DMB-S-UPG	UPGRADE CELERRA CONCURRENT C(	$34,600	45.00%				
			Celerra File Server - Control Station Upgrade Models							
			CS-F-E-U	CNTRL STATION-FIBRE, ENET	$24,000	45.00%				

			Celerra File Server - Cable Models						
			C2MINI68S	2 METER SCSI CABLE	$160	45.00%			
			C6MINI68S	6 METER SCSI CABLE	$220	45.00%			
			C12MINI68S	12 METER SCSI CABLE	$270	45.00%			
			NAS Products						
			NAS - Data Mover Models						
			NAS Series						
			NS602	NS600 NAS FRONT-END W/2 DATAMOV	$60,000	45.00%			
			NS602-FD	NS600 FRONT-END - NO RACK	$60,000	45.00%			
			NS600-CSFD	NS600 CS WITH NO EMC RACK	$6,000	45.00%			
			NS600-AUXFD	NS600 BACK-END - NO RACK	$30,000	45.00%			
			NS600-CS	NS600 CONTROL STATION ASSEMBLY	$6,000	45.00%			
			NS600-AUX	NS600 STORAGE BACK-END	$30,000	45.00%			
			NS-MIA	HSSDC TO FIBRE CONVERTER FOR TA	$1,800	45.00%			
			NS601	NS600 FRONT-END W1 DM	$23,000	45.00%			
			NS601-FD	NS600 1DM FIELD INSTALLED	$23,000	45.00%			
			NS601G	NAS RACKLESS NS601	$30,000	45.00%			
			NS601G-FD	NS601G FIELD INSTALL	$30,000	45.00%			
			NS602G	NS600 FRONT-END GATEWAY	$60,000	45.00%			
			NS602G-FD	NS600G FRONT-END -NO RACK	$60,000	45.00%			
			NS600G-CS	NAS RACKLESS NS600-CS	$6,000	45.00%			
			NS600G-CSFD	NS600G CTRL ST - NO RACK	$6,000	45.00%			
			NAS Series - Disk Array Enclosures						
			NSDAE1036OS	NS600 DAE W-OS 5-10K36GB	$13,700	45.00%			
			NSDAE1036OSFD	NS600 DAE W-OS 5-10K36GB	$13,700	45.00%			
			NSDAE1073OS	NS600 DAE W-OS 5-10K73GB	$17,200	45.00%			
			NSDAE1073OSFD	NS600 DAE W-OS 5-10K73GB	$17,200	45.00%			
			NSDAE10146OS	NS600 DAE W-OS 5-10K146GB	$22,650	45.00%			
			NSDAE10146OSF	NS600 DAE W-OS 5-10K146GB	$22,650	45.00%			
			NAS Series - Disk Drives						
			NS2G10-36-HS	NS600 10K 36GB HOT SPARE	$1,140	45.00%			
			NS2G10-73-HS	NS600 10K73GB HOT SPARE	$1,840	45.00%			
			NS2G10-146-HS	NS600 10K 146GB HOT SPARE	$2,930	45.00%			
						45.00%			
			NAS - NS600 Series SW						
			NAS Series Software						
			NS-WIN-CAVA-L	CELERRA NS600 AV LIC	$3,800	45.00%			
			NS600-CIFS-L	CELERRA NS600 CIFS LIC	$24,000	45.00%			
			NS600-CM-L	MONITOR FOR CELERRA NS600 SERIE	$5,000	45.00%			
			NS600-CNM-L	CELERRA NATIVE MANAGER FOR NS6	$12,000	45.00%			
			NS600-DCD	CELERRA NS600 DOCS & CD	$0	45.00%			
			NS600-ENT-L	CELERRA NS600 ENT LIC	$48,000	45.00%			
			NS600-REP-L	CELERRA NS600 REPLICATOR LIC	$24,000	45.00%			
			NS600-UNIX-L	CELERRA NS600 NFS LIC	$34,000	45.00%			
			NAS Series Software - Upgrades						
			NS600-CIFS-UL	NS600 CIFS TO ENT UPGRADE	$24,000	45.00%			
			NS600-UNIX-UL	NS600 UNIX TO ENT UPGRADE	$14,000	45.00%			
			HARDWARE INSTALLATION CHARGES						
			SYMMETRIX						
			SYM 5100 INS	SYM 5100 INSTALL CHG	$10,000	45.00%			
			SYM 5200 INS	SYM 5200 INSTALL CHG	$15,000	45.00%			
			SYM 5300 INS	SYM 5300 INSTALL CHG	$12,500	45.00%			
			SYM 5400 INS	SYM 5400 INSTALL CHG	$17,500	45.00%			
			SYM 5500 INS	SYM 5500 INSTALL CHG	$20,000	45.00%			
			SYM 5600 INS	SYM 5600 INSTALL CHG	$12,500	45.00%			
			SYM 5700 INS	SYM 5700 INSTALL CHG	$22,500	45.00%			
			SYM 5800 INS	SYM 5800 INSTALL CHG	$17,500	45.00%			
			SYM 5900 INS	SYM 5900 INSTALL CHG	$22,500	45.00%			
			SYM 3100 INS	SYM 3100 INSTALL CHG	$10,000	45.00%			
			SYM 3200 INS	SYM 3200 INSTALL CHG	$15,000	45.00%			
			SYM 3300 INS	SYM 3300 INSTALL CHG	$12,500	45.00%			
			SYM 3400 INS	SYM 3400 INSTALL CHG	$17,500	45.00%			
			SYM 3500 INS	SYM 3500 INSTALL CHG	$20,000	45.00%			
			SYM 3600 INS	SYM 3600 INSTALL CHG	$12,500	45.00%			
			SYM 3700 INS	SYM 3700 INSTALL CHG	$22,500	45.00%			
			SYM 3800 INS	SYM 3800 INSTALL CHG	$17,500	45.00%			
			SYM 3900 INS	SYM 3900 INSTALL CHG	$22,500	45.00%			
			SYM 8230 INS	SYM 8230 INSTALL CHG	$13,615	45.00%			
			SYM 8530 INS	SYM 8530 INSTALL CHG	$17,500	45.00%			
			SYM 8730 INS	SYM 8730 INSTALL CHG	$22,500	45.00%			
			SYM 8430 INS	SYM 8430 INSTALL CHG	$17,500	45.00%			
			SYM 8730 INS	SYM 8730 INSTALL CHG	$22,500	45.00%			

			EDM							
			EDM INS CHG	EDM INSTALL CHG	$7,500	35.00%				
			CELERRA FILE SERVER							
			CELERRA INS	CELERRA INSTALLATION CHARGE	$4,500	45.00%				
			CONNECTRIX							
			CONNECTRIX INS	CONNECTRIX INSTALL CHG	$10,000	35.00%				
			CLARiiON							
			CLARiiON C0150 INS	CLARiiON C0150 INSTALL CHG	$2,250	35.00%				
			CLARiiON C1XXX INS	CLARiiON C1XXX INSTALL CHG	$2,500	35.00%				
			CLARiiON C2XXX INS	CLARiiON C2XXX INSTALL CHG	$3,000	35.00%				
			CLARiiON C31XX INS	CLARiiON C31XX INSTALL CHG	$3,250	35.00%				
			CLARiiON C35XX INS	CLARiiON C35XX INSTALL CHG	$3,250	35.00%				
			CLARiiON C50XX INS	CLARiiON C50XX INSTALL CHG	$1,625	35.00%				
			CLARiiON C5400 INS	CLARiiON C5400 INSTALL CHG	$2,500	35.00%				
			CLARiiON C5500 INS	CLARiiON C5500 INSTALL CHG	$3,250	35.00%				
			CLARiiON C5600 INS	CLARiiON C5600 INSTALL CHG	$2,500	35.00%				
			CLARiiON FC5300 INS	CLARiiON FC5300 INSTALL CHG	$2,500	35.00%				
			CLARiiON FC5310R INS	CLARiiON FC5310R INSTALL CHG	$3,250	35.00%				
			CLARiiON FC5700 INS	CLARiiON FC5700 INSTALL CHG	$5,000	35.00%				
			CLARiiON FC4500 INS	CLARiiON FC4500 INSTALL CHG	$5,000	35.00%				
			CLARiiON FC4700 INS	CLARiiON FC4700 INSTALL CHG	$5,000	35.00%				
			CLARiiON IP4700 INS	CLARiiON IP4700 INSTALL CHG	$5,000	35.00%				
			HARDWARE DE-INSTALLATION CHARGES							
			SYM 5100 DE- INS	SYM 5100 DE- INSTALL CHG	$1,500	45.00%				
			SYM 5200 DE- INS	SYM 5200 DE- INSTALL CHG	$2,000	45.00%				
			SYM 5300 DE- INS	SYM 5300 DE- INSTALL CHG	$1,750	45.00%				
			SYM 5400 DE- INS	SYM 5400 DE- INSTALL CHG	$2,250	45.00%				
			SYM 5500 DE- INS	SYM 5500 DE- INSTALL CHG	$2,500	45.00%				
			SYM 5600 DE- INS	SYM 5600 DE- INSTALL CHG	$1,750	45.00%				
			SYM 5700 DE- INS	SYM 5700 DE- INSTALL CHG	$2,750	45.00%				
			SYM 5800 DE- INS	SYM 5800 DE- INSTALL CHG	$2,250	45.00%				
			SYM 5900 DE- INS	SYM 5900 DE- INSTALL CHG	$2,750	45.00%				
			SYM 3100 DE-INS	SYM 3100 DE-INSTALL CHG	$1,500	45.00%				
			SYM 3200 DE-INS	SYM 3200 DE-INSTALL CHG	$2,000	45.00%				
			SYM 3300 DE-INS	SYM 3300 DE-INSTALL CHG	$1,750	45.00%				
			SYM 3400 DE-INS	SYM 3400 DE-INSTALL CHG	$2,250	45.00%				
			SYM 3500 DE-INS	SYM 3500 DE-INSTALL CHG	$2,500	45.00%				
			SYM 3600 DE-INS	SYM 3600 DE-INSTALL CHG	$1,750	45.00%				
			SYM 3700 DE-INS	SYM 3700 DE-INSTALL CHG	$2,750	45.00%				
			SYM 3800 DE-INS	SYM 3800 DE-INSTALL CHG	$2,250	45.00%				
			SYM 3900 DE-INS	SYM 3900 DE-INSTALL CHG	$2,750	45.00%				
			SYM 8230 DE-INS	SYM 8230 DE-INSTALL CHG	$1,750	45.00%				
			SYM 8530 DE-INS	SYM 8530 DE-INSTALL CHG	$2,250	45.00%				
			SYM 8830 DE-INS	SYM 8730 DE-INSTALL CHG	$2,750	45.00%				
			SYM 8430 DE-INS	SYM 8430 DE-INSTALL CHG	$2,250	45.00%				
			SYM 8730 DE-INS	SYM 8730 DE-INSTALL CHG	$2,750	45.00%				
			EDM DE-INS	EDM DE-INSTALL CHG	$3,500	35.00%				
			CELERRA DE-INS	CELERRA DE-INSTALLATION CHARGE	$2,000	45.00%				
			CONNECTRIX DE-INS	CONNECTRIX DE-INSTALL CHG	$2,500	35.00%				
			CLARiiON							
			CLARiiON C0150 DE-INS	CLARiiON C0150 DE-INSTALL CHG	$1,050	35.00%				
			CLARiiON C1XXX DE-IN	CLARiiON C1XXX DE-INSTALL CHG	$1,250	35.00%				
			CLARiiON C2XXX DE-IN	CLARiiON C2XXX DE-INSTALL CHG	$1,500	35.00%				
			CLARiiON C31XX DE-IN	CLARiiON C31XX DE-INSTALL CHG	$1,800	35.00%				
			CLARiiON C35XX DE-IN	CLARiiON C35XX DE-INSTALL CHG	$1,800	35.00%				
			CLARiiON C50XX DE-IN	CLARiiON C50XX DE-INSTALL CHG	$1,050	35.00%				
			CLARiiON C5400 DE-INS	CLARiiON C5400 DE-INSTALL CHG	$1,250	35.00%				
			CLARiiON C5500 DE-INS	CLARiiON C5500 DE-INSTALL CHG	$1,800	35.00%				
			CLARiiON C5600 DE-INS	CLARiiON C5600 DE-INSTALL CHG	$1,250	35.00%				
			CLARiiON FC5300 DE-IN	CLARiiON FC5300 DE-INSTALL CHG	$1,250	35.00%				
			CLARiiON FC5310R DE-	CLARiiON FC5310R DE-INSTALL CHG	$1,800	35.00%				
			CLARiiON FC5700 DE-IN	CLARiiON FC5700 DE-INSTALL CHG	$2,500	35.00%				
			CLARiiON FC4500 DE-IN	CLARiiON FC4500 DE-INSTALL CHG	$2,500	35.00%				
			CLARiiON FC4700 DE-IN	CLARiiON FC4700 DE-INSTALL CHG	$5,000	35.00%				
			CLARiiON IP4700 DE-IN	CLARiiON IP4700 DE-INSTALL CHG	$5,000	35.00%				
			HARDWARE CERTIFICATION CHARGES							
			SYM5100 CERT	SYM 5100 CERTIFICATION CHG	$7,000	45.00%				
			SYM5200 CERT	SYM 5200 CERTIFICATION CHG	$8,000	45.00%				
			SYM5300 CERT	SYM 5300 CERTIFICATION CHG	$7,500	45.00%				
			SYM5400 CERT	SYM 5400 CERTIFICATION CHG	$9,000	45.00%				
			SYM5500 CERT	SYM 5500 CERTIFICATION CHG	$10,000	45.00%				
			SYM5600 CERT	SYM 5600 CERTIFICATION CHG	$7,500	45.00%				
			SYM5700 CERT	SYM 5700 CERTIFICATION CHG	$11,000	45.00%				
			SYM5800 CERT	SYM 5800 CERTIFICATION CHG	$9,000	45.00%				

			SYM5900 CERT	SYM 5900 CERTIFICATION CHG	$11,000	45.00%				
			SYM3100 CERT	SYM 3100 CERTIFICATION CHG	$7,000	45.00%				
			SYM3200 CERT	SYM 3200 CERTIFICATION CHG	$8,000	45.00%				
			SYM3300 CERT	SYM 3300 CERTIFICATION CHG	$7,500	45.00%				
			SYM3400 CERT	SYM 3400 CERTIFICATION CHG	$9,000	45.00%				
			SYM3500 CERT	SYM 3500 CERTIFICATION CHG	$10,000	45.00%				
			SYM3600 CERT	SYM 3600 CERTIFICATION CHG	$7,500	45.00%				
			SYM3700 CERT	SYM 3700 CERTIFICATION CHG	$11,000	45.00%				
			SYM3800 CERT	SYM 3800 CERTIFICATION CHG	$9,000	45.00%				
			SYM3900 CERT	SYM 3900 CERTIFICATION CHG	$11,000	45.00%				
			SYM8230 CERT	SYM 8230 CERTIFICATION CHG	$34,000	45.00%				
			SYM8530 CERT	SYM 8530 CERTIFICATION CHG	$40,000	45.00%				
			SYM8830 CERT	SYM 8830 CERTIFICATION CHG	$75,000	45.00%				
			SYM8430 CERT	SYM 8430 CERTIFICATION CHG	$9,000	45.00%				
			SYM8730 CERT	SYM 8730 CERTIFICATION CHG	$11,000	45.00%				
			SYM CONFIG CHG-LVL1	SYM CONFIG CHG-LVL 1	$2,500	45.00%				
			SYM CONFIG CHG-LVL2	SYM CONFIG CHG-LVL 2	$5,000	45.00%				
			CLARiiON CERTIFICATION CHARGES							
			CLARiiON C0150 CERT	CLARiiON C0150 CERTIFICATION CHG	$1,400	35.00%				
			CLARiiON C1XXX CERT	CLARiiON C1XXX CERTIFICATION CHG	$1,700	35.00%				
			CLARiiON C2XXX CERT	CLARiiON C2XXX CERTIFICATION CHG	$2,000	35.00%				
			CLARiiON C31XX CERT	CLARiiON C31XX CERTIFICATION CHG	$2,350	35.00%				
			CLARiiON C35XX CERT	CLARiiON C35XX CERTIFICATION CHG	$2,350	35.00%				
			CLARiiON C50XX CERT	CLARiiON C50XX CERTIFICATION CHG	$1,200	35.00%				
			CLARiiON C5400 CERT	CLARiiON C5400 CERTIFICATION CHG	$2,350	35.00%				
			CLARiiON C5500 CERT	CLARiiON C5500 CERTIFICATION CHG	$3,150	35.00%				
			CLARiiON C5600 CERT	CLARiiON C5600 CERTIFICATION CHG	$2,350	35.00%				
			CLARiiON C5300 CERT	CLARiiON FC5300 CERTIFICATION CHG	$2,350	35.00%				
			CLARiiON C5310R CER	CLARiiON FC5310R CERTIFICATION CH	$3,150	35.00%				
			CLARiiON C5700 CERT	CLARiiON FC5700 CERTIFICATION CHG	$3,750	35.00%				
			CLARiiON C4500 CERT	CLARiiON FC4500 CERTIFICATION CHG	$3,750	35.00%				
			CLARiiON C4700 CERT	CLARiiON FC4700 CERTIFICATION CHG	$5,000	35.00%				
			CLARiiON I4700 CERT	CLARiiON IP4700 CERTIFICATION CHG	$5,000	35.00%				
			OTHER CERTIFICATION CHARGES							
			EDM CERT	EDM CERTIFICATION CHARGE	$3,750	35.00%				
			CONNECTRIX CERT	CONNECTRIX CERTIFICATION CHARGE	$5,000	35.00%				
			CELERRA CERT	CELERRA CERTIFICATION CHARGES	$2,250	35.00%				

Commonwealth of Virginia Enterprise Storage Devices
Attachment D - SERVICES - Price List

Supplier Name: EMC CORPORATION
Submitted By: Chuck Pollard

Services Price List

Product Description Fields						Government Pricing			Academic Pricing		
Product Category	Your Product Number (if different than manuf. Product #)	Manufacturer	Manufacturer Product Number	Product Description	Pricing Description	Index Price	Percentage Discount	Net Price Offered to Commonwealth	Index Price	Percentage Discount	Net Price Offered to Commonwealth
Software Installation		EMC	PS-BAS-ATOADV	AutoAdvice Quick Start	Flat Price	$4,635		$ 4,635.00			$ -
		EMC	PS-BAS-CAVA	Celerra Anti-Virus	Flat Price	$5,000		$ 5,000.00			$ -
		EMC	PS-EXP-ERMREP	EMC Replication Mgr Implementation Svc	Flat Price	$10,550		$ 10,550.00			$ -
		EMC	PS-BAS-ESNAP	EMC SNAP for DMX QuickStart	Flat Price	$7,555		$ 7,555.00			$ -
		EMC	PS-EXP-ESN	ESN Manager Quickstart Service	Flat Price	$11,000		$ 11,000.00			$ -
		EMC	PS-EXP-ERMCL	EXP LclRep Svc/CLAR/StgWks	Flat Price	$5,270		$ 5,270.00			$ -
		EMC	PS-BAS-INFO	InfoMover Installation	Flat Price	$7,500		$ 7,500.00			$ -
		EMC	PS-BAS-MIP	MirrorView Over IP	Flat Price	$6,500		$ 6,500.00			$ -
		EMC	PS-BAS-OCNN	OnCourse Basic Svc	Flat Price	$2,105		$ 2,105.00			$ -
		EMC	PS-BAS-PP1	PowerPath 1 Host	Flat Price	$1,900		$ 1,900.00			$ -
		EMC	PS-BAS-PP4	PowerPath 4 Host	Flat Price	$3,435		$ 3,435.00			$ -
		EMC	PS-BAS-PVL	PowerPath Vol Mgr Add-On	Flat Price	$1,905		$ 1,905.00			$ -
		EMC	PS-BAS-MVW	Quick MirrorView Install	Flat Price	$2,900		$ 2,900.00			$ -
		EMC	PS-BAS-SPV	Quick SnapView Install	Flat Price	$2,790		$ 2,790.00			$ -
		EMC	PS-BAS-SDF	Quick SRDF Install	Flat Price	$4,170		$ 4,170.00			$ -
		EMC	PS-BAS-TF1	Quick TimeFinder Install	Flat Price	$3,625		$ 3,625.00			$ -
		EMC	PS-EXP-SCPY	SAN Copy Implementation	Flat Price	$10,500		$ 10,500.00			$ -
		EMC	PS-EXP-SIME	SnapView Integration Module for Exchange QuickSta	Flat Price	$6,670		$ 6,670.00			$ -
		EMC	PS-BAS-FLR	StorageScope File Level Reporter QuickStart	Flat Price	$5,705		$ 5,705.00			$ -
		EMC	PS-BAS-VSAN	VisualSAN QuickStart	Flat Price	$1,500		$ 1,500.00			$ -
		EMC	PS-BAS-VSRM	VisualSAN QuickStart	Flat Price	$4,145		$ 4,145.00			$ -
Oracle Services		EMC	PS-EXP-ORA11i	Cloning Oracle 11i	Flat Price	$60,000		$ 60,000.00			$ -
		EMC	PS-BAS-EOR	EMC Oracle Accelerator	Flat Price	$43,915		$ 43,915.00			$ -
		EMC	PS-EXP-NOR	Oracle Database Accelerator on NAS	Flat Price	$64,000		$ 64,000.00			$ -
Services		EMC	PS-BAS-4HRPM	Commercial Pmgmt 4Hrs	Flat Price	$1,620		$ 1,620.00			$ -
		EMC	PS-BAS-4HRSA	Commercial Solutions Architect 4Hrs	Flat Price	$1,778		$ 1,778.00			$ -
Switch Implementation		EMC	PS-ESN-PM	Connectrix Switch 10 Host Design and Implementatio	Flat Price	$60,000		$ 60,000.00			$ -
		EMC	PS-EXP-DSC	Connectrix Switch 4 Host Implementation Service	Flat Price	$11,840		$ 11,840.00			$ -
		EMC	PS-EXP-EDS	Connectrix Switch 8 Host Implementation Service	Flat Price	$30,000		$ 30,000.00			$ -
		EMC	PS-BAS-CX2	CX200 SAN Install4Host	Flat Price	$4,535		$ 4,535.00			$ -
		EMC	PS-BAS-ELS	CX200/DS-8B2 Entry Level SAN Implementation	Flat Price	$2,500		$ 2,500.00			$ -
Control Center Upgrades		EMC	PS-EXP-4XMIG	ControlCenter 4X/5X Migration Service	Flat Price	$30,000		$ 30,000.00			$ -
		EMC	PS-BAS-4XSTS	ControlCenter STS 4X/5X Migrations Service	Flat Price	$10,000		$ 10,000.00			$ -
Hardware Installations		EMC	PSCS-BAS-NSB	CS NS600 Install Svc	Flat Price	$1,620		$ 1,620.00			$ -
		EMC	PS-BAS-NS6	Celerra NS600 Implement	Flat Price	$6,210		$ 6,210.00			$ -
		EMC	PS-EXP-CIA	Centera Integration Assurance	Flat Price	$15,000		$ 15,000.00			$ -
		EMC	PS-BAS-CAG	Centerra Applicat Gtwy	Flat Price	$2,140		$ 2,140.00			$ -
Data Migration		EMC	PS-EXP-DMPLN	Data Migration Assessment and Planning	Flat Price	$14,355	0%	$ 14,355.00			$ -
Custom Software Implementations		EMC	PS-CUS-ECC	ControlCenter Symmetrix Manager (Custom Service)	The following services are custom services. As such, it is not possible to price the service without knowing the scope of the engagement.	$ -	0%	$ -			$ -
		EMC	PS-CUS-ECC	ControlCenter Symmetrix Optimizer (Custom Service		$ -	0%	$ -			$ -
		EMC	PS-CUS-ECC	ControlCenter WorkLoad Analyzer (Custom Service)	Custom Services rates are:	$ -	0%	$ -			$ -
		EMC	PS-CUS-CPY	CopyCross Software	Implementation Consultant - $225/hr			$ -			$ -
		EMC	PS-CUS-ECC	Custom CC 5.1	Solutions Architect - $250/hr			$ -			$ -
		EMC	PS-CUS-EDM	Custom EDM Service	Project Manager - $300/hr			$ -			$ -
		EMC	PS-CUS-GEOV	Custom PS GEOSPAN-VCS				$ -			$ -
		EMC	PS-CUS-OSS	Custom Svc For Open Storage Software				$ -			$ -
		EMC	PS-CUS-ERM	EMC Replication Mgr Custom				$ -			$ -
		EMC	PS-CUS-GEOM	GeoSpan Microsoft Cluster Implementation				$ -			$ -
		EMC	PS-CUS-OCN	OnCourse Custom Svc				$ -			$ -
		EMC	PS-CUS-STS	StorageScope				$ -			$ -
		EMC	PS-CUS-FLR	StorageScope File Level Reporter Custom				$ -			$ -
		EMC	PS-CUS-BC	SRDF/A Custom Integration Service				$ -			$ -
		EMC	PS-CUS-BC	SRDF/AR Integration Service				$ -			$ -
		EMC	PS-CUS-STS	StorageScope				$ -			$ -
		EMC	PS-CUS-FLR	StorageScope File Level Reporter Custom				$ -			$ -
		EMC	PS-CUS-EUP	Upgrade For EMC CC				$ -			$ -
Strategic Services		EMC	PS-CUS-BC	Custom Business Continuity Services							
		EMC	PS-CUS-NAS	Net Att Strg Design & Imp				$ -			$ -
		EMC	PS-CUS-ASMT	Network Assessment Custom				$ -			$ -
		EMC	PS-CUS-SAN	SAN Design & Implementation Service				$ -			$ -
		EMC	PS-ISC-SIS	Storage Infrastructure Strategy				$ -			$ -
		EMC	PS-ISC-SMO	Storage Management Operations				$ -			$ -
		EMC	PS-CUS-ESA	Storage Management Strategic Analysis				$ -			$ -
		EMC	PS-ISC-TMS	Transitional Managed Services/Residencies				$ -			$ -
		EMC	PS-CUS-KTF	Knowledge Transfer				$ -			$ -

Data Migration Services		EMC	PS-CUS-DMBC	Custom Data Migration for BC				$ -			$ -
		EMC	PS-CUS-DMNS	Custom Data Migration for NS				$ -			$ -
		EMC	PS-CUS-DM	Data Migration - All Inclusive				$ -			$ -
		EMC	PS-CUS-MMAS	Microsoft Migration Assessment Service				$ -			$ -
		EMC	PS-CUS-MMDS	Microsoft Migration Design Service				$ -			$ -

Commonwealth of Virginia Enterprise Storage Devices
Qattachment E - Discounts

Supplier Name:	EMC CORPORATION
Submitted By:	Chuck Pollard- Senior Account Manager

Transaction-based discount

For a transaction that is more than:	Offeror will add an additional discount of: (%)
$ 5,000.00	
$ 10,000.00	
$ 50,000.00	
$ 100,000.00	
$ 200,000.00	
$ 500,000.00	
$ 1,000,000.00	5.00%
$ 2,000,000.00	7.00%

Annual volume-based discount

Once the following volume threshold is met:	Offeror will add an additional discount of X% for all subsequent purchases in a calendar year:
$ 50,000.00	
$ 100,000.00	
$ 500,000.00	
$ 1,000,000.00	1.00%
$ 2,000,000.00	2.00%
$ 3,000,000.00	3.00%
$ 4,000,000.00	5.00%
$ 5,000,000.00	8.00%