

# FY20 IT Service Rates

4/13/2020

**Notes:**

All chargeback rates are monthly unless noted as one-time in the Unit of Measure field  
 Chargeback Rates are rounded to two decimal places (except click charges and audio conferencing minutes)  
 Chargeback Rates with zero volumes were created by utilizing the same mark-up to direct cost as similar RUs  
 Fixed monthly fees will be a fixed amount by customer and methodology for customer allocation is described in the "Fixed Fee Allocation" tab  
 This list contains rates for services currently available and those that will potentially become available in this fiscal year. It is provided for budget and planning purposes. Reference the VITA service catalog in KSE for details regarding services and current availability. Contact your agency's BRM if you have questions or cannot find the desired service.

| Tower                 | RJ Group                               | Chargeback RU Name  | FY20 Chargeback Rate (Monthly) | Unit of Measure                   |
|-----------------------|--|---|--------------------------------|-----------------------------------|
| AIS                   | AIS                                    | ESB   | \$ 310.28                      | 0.1 core                          |
| AIS                   | AIS                                    | AM  | \$ 497.67                      | 0.1 core                          |
| AIS                   | AIS                                    | ESB TX  | \$ 137.91                      | 0.1 core                          |
| AIS                   | AIS                                    | ESB TX Healthcare   | \$ 38.28                       | 0.1 core                          |
| AIS                   | AIS                                    | AIS DB  | \$ 0.46                        | Distances/ seconds                |
| AIS                   | AIS                                    | BRM   | \$ 618.05                      | 0.1 core                          |
| AIS                   | AIS                                    | Address   | \$ 0.15                        | transactions/ lookups per 100     |
| AIS                   | AIS                                    | APP Server  | \$ 66.97                       | 0.1 core                          |
| ECOS                  | ECOS                                   | Assessment (One-Time)   | \$ 1,172.62                    | per SaaS Assessment, one-time fee |
| ECOS                  | ECOS                                   | Cloud Sourcing Specialist   | \$ 116.93                      | Hourly                            |
| ECOS                  | ECOS                                   | Cloud Service Oversight (Monthly)   | \$ 392.46                      | 1 SaaS Oversight (Monthly)        |
| EUC                   | EUC Services                           | Workstation - Desktop - Gold - Standard   | \$ 126.92                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Desktop - Silver - Standard   | \$ 104.25                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Desktop - Bronze - Standard   | \$ 86.11                       | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Desktop - Offline - Standard  | \$ 47.91                       | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Laptop - Gold - Standard  | \$ 132.97                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Laptop - Silver - Standard  | \$ 110.29                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Laptop - Bronze - Standard  | \$ 92.15                       | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Laptop - Offline - Standard   | \$ 53.95                       | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Tablet - Gold - Standard  | \$ 151.31                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Tablet - Silver - Standard  | \$ 128.63                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Tablet - Bronze - Standard  | \$ 110.49                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Tablet - Offline - Standard   | \$ 72.29                       | Per Device                        |
| EUC                   | EUC Hardware Services                  | Workstation - Desktop - Hardware Only   | \$ 26.29                       | Per Device                        |
| EUC                   | EUC Hardware Services                  | Workstation - Laptop - Hardware Only  | \$ 32.34                       | Per Device                        |
| EUC                   | EUC Hardware Services                  | Workstation - Tablet - Hardware Only  | \$ 50.68                       | Per Device                        |
| ESU                   | EUC Services                           | Workstation - Support Only - Gold   | \$ 166.57                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Support Only - Silver   | \$ 85.45                       | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Support Only - Bronze   | \$ 67.32                       | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Support Only - Offline  | \$ 29.12                       | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Tablet - Offline - Standard   | \$ 72.29                       | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Laptop - Gold - Ruggedized (Field Worker)   | \$ 200.35                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Laptop - Silver - Ruggedized (Field Worker)   | \$ 177.67                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Laptop - Bronze - Ruggedized (Field Worker)   | \$ 159.54                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Laptop - Offline - Ruggedized (Field Worker)  | \$ 121.34                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Tablet - Gold - Ruggedized (Field Worker)   | \$ 200.35                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Tablet - Silver - Ruggedized (Field Worker)   | \$ 177.67                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Tablet - Bronze - Ruggedized (Field Worker)   | \$ 159.54                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Tablet - Offline - Ruggedized (Field Worker)  | \$ 121.34                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Laptop - Gold - Ruggedized (Field Worker) (2 year refresh)                                  | \$ 272.06                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Laptop - Silver - Ruggedized (Field Worker) (2 year refresh)                                | \$ 245.98                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Laptop - Bronze - Ruggedized (Field Worker) (2 year refresh)                                | \$ 231.24                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Laptop - Offline - Ruggedized (Field Worker) (2 year refresh)                               | \$ 193.04                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Tablet - Gold - Ruggedized (Field Worker) (2 year refresh)                                  | \$ 272.06                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Tablet - Silver - Ruggedized (Field Worker) (2 year refresh)                                | \$ 245.98                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Tablet - Bronze - Ruggedized (Field Worker) (2 year refresh)                                | \$ 231.24                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Tablet - Offline - Ruggedized (Field Worker) (2 year refresh)                               | \$ 193.04                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Tablet - Gold - Convertible & detachable (Traveling Professional) (2 year refresh)          | \$ 204.13                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Tablet - Silver - Convertible & detachable (Traveling Professional) (2 year refresh)        | \$ 181.45                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Tablet - Bronze - Convertible & detachable (Traveling Professional) (2 year refresh)        | \$ 163.31                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Tablet - Offline - Convertible & detachable (Traveling Professional) (2 year refresh)       | \$ 125.12                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Laptop - Gold - Performance (Traveling Professional)  | \$ 177.77                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Laptop - Silver - Performance (Traveling Professional)                                      | \$ 159.09                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Laptop - Bronze - Performance (Traveling Professional)                                      | \$ 146.96                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Laptop - Offline - Performance (Traveling Professional)                                     | \$ 98.76                       | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Desktop - Gold - Premium (Engineer)   | \$ 160.90                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Desktop - Silver - Premium (Engineer)   | \$ 138.22                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Desktop - Bronze - Premium (Engineer)   | \$ 120.08                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Desktop - Offline - Premium (Engineer)  | \$ 81.88                       | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Laptop - Gold - Premium (Engineer)  | \$ 203.94                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Laptop - Silver - Premium (Engineer)  | \$ 181.26                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Laptop - Bronze - Premium (Engineer)  | \$ 163.12                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Laptop - Offline - Premium (Engineer)   | \$ 124.92                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Laptop - Gold - Standard (Traveling Professional)   | \$ 144.16                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Laptop - Silver - Standard (Traveling Professional)   | \$ 121.48                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Laptop - Bronze - Standard (Traveling Professional)   | \$ 103.34                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Laptop - Offline - Standard (Traveling Professional)  | \$ 65.14                       | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Desktop - Gold - Performance  | \$ 143.91                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Desktop - Silver - Performance  | \$ 121.23                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Desktop - Bronze - Performance  | \$ 103.10                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Desktop - Offline - Performance   | \$ 64.90                       | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Laptop - Gold - Premium (Traveling Professional)  | \$ 226.34                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Laptop - Silver - Premium (Traveling Professional)  | \$ 203.66                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Laptop - Bronze - Premium (Traveling Professional)  | \$ 185.52                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Laptop - Offline - Premium (Traveling Professional)   | \$ 147.32                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Laptop - Hardware only - Ruggedized (Field Worker)  | \$ 99.72                       | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Tablet - Hardware only - Ruggedized (Field Worker)  | \$ 99.72                       | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Laptop - Hardware only - Ruggedized (Field Worker) (2 year refresh)                         | \$ 171.43                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Tablet - Hardware only - Ruggedized (Field Worker) (2 year refresh)                         | \$ 171.43                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Tablet - Hardware only - Convertible & detachable (Traveling Professional) (2 year refresh) | \$ 103.50                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Laptop - Hardware only - Performance (Traveling Professional)                               | \$ 77.14                       | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Desktop - Hardware only - Premium (Engineer)  | \$ 60.26                       | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Laptop - Hardware only - Premium (Engineer)   | \$ 103.30                      | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Laptop - Hardware only - Standard (Traveling Professional)                                  | \$ 43.52                       | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Desktop - Hardware only - Performance   | \$ 43.28                       | Per Device                        |
| EUC                   | EUC Services                           | Workstation - Laptop - Hardware only - Performance (Traveling Professional)                               | \$ 125.71                      | Per Device                        |
| EUC                   | EUC Enhanced Services                  | End User / Mobile Device Backup (On Premise Solution)   | \$ 8.67                        | Per Device                        |
| EUC                   | EUC Enhanced Services                  | End User / Mobile Device Backup (Cloud) Service   | \$ 12.93                       | Per Device                        |
| EUC                   | EUC Enhanced Services                  | VDI Hyper-converged Solution  | \$ 82.34                       | Per Instance                      |
| EUC                   | EUC Enhanced Services                  | Bring Your Own Device (BYOD) Assessment & Initial Image Load Service                                      | \$ 7,736.25                    | Per Model, one-time fee           |
| EUC                   | EUC Enhanced Services                  | Keep Your Hard Drive  | \$ 162.14                      | Per Device, one-time fee          |
| EUC                   | EUC Misc.                              | EUC Implementation  | \$ 113,317.09                  | Fixed Monthly Fee                 |
| Legacy Voice and Data | Verizon Service Order                  | Verizon Service Order   | \$ 24.05                       | Order                             |
| Legacy Voice and Data | Shared Voice Access                    | Shared Voice Access   | \$ 0.0277                      | Per Minute                        |
| Legacy Voice and Data | Legacy Voice and Data (Other)          | Legacy Voice and Data (Other)   | \$ 11.6576                     | Surcharge                         |
| LOC                   | SSDC Resolution Fees                   | Directory Services Resolution Fees  | \$ 117,322.31                  | Fixed Monthly Fee                 |
| LOC                   | Messaging Resolution Fees              | Messaging Resolution Fees   | \$ 152,654.24                  | Fixed Monthly Fee                 |
| LOC                   | Server/Storage Resolution Fees         | Server Resolution Fees  | \$ 763,460.16                  | Fixed Monthly Fee                 |
| LOC                   | Server/Storage Resolution Fees         | Storage Resolution Fees   | \$ 636,626.49                  | Fixed Monthly Fee                 |
| LOC                   | Voice and Data Network Resolution Fees | Data Network Resolution Fees  | \$ 1,499,476.02                | Fixed Monthly Fee                 |
| LOC                   | Voice and Data Network Resolution Fees | Voice Network Resolution Fees   | \$ 326,928.61                  | Fixed Monthly Fee                 |
| LOC                   | EUS Resolution Fees                    | EUC Resolution Fees   | \$ 1,593,149.14                | Fixed Monthly Fee                 |
| LOC                   | EUS Resolution Fees                    | MP Resolution Fees  | \$ 281,143.97                  | Fixed Monthly Fee                 |
| Mainframe             | IBM Mainframe Cloud Services           | IBM Mainframe Cloud CPU Hour  | \$ 1,299.05                    | CPU Hour                          |
| Mainframe             | IBM Mainframe Cloud Services           | IBM Cloud Software Services (CPU Hours)   | \$ 757.06                      | CPU Hour                          |
| Mainframe             | IBM Mainframe Cloud Services           | IBM Mainframe Cloud Storage - Tier 1 (Frequent Access)  | \$ 2.89                        | GB                                |
| Mainframe             | IBM Mainframe Cloud Services           | IBM Mainframe Cloud Storage - Tier 2 (Infrequent Access)  | \$ 0.53                        | GB                                |
| Mainframe             | IBM Mainframe Retained Software        | Software AG   | \$ 222,543.15                  | Fixed Monthly Fee                 |
| Messaging             | License Type                           | 3605 Email (G Suite Basic)  | \$ 2.49                        | License                           |
| Messaging             | License Type                           | Google Vault  | \$ 2.27                        | License                           |
| Messaging             | License Type                           | Unlimited E-mail (G Suite for Business)   | \$ 8.76                        | License                           |
| Messaging             | License Type                           | Enterprise E-mail (G Suite for Enterprise)  | \$ 24.78                       | License                           |
| Messaging             | License Type                           | Google for Work Lite  | \$ 2.42                        | License                           |
| Messaging             | License Type                           | Combined Email & Drive Encryption   | \$ 4.61                        | License                           |
| Messaging             | License Type                           | Email Encryption  | \$ 4.61                        | License                           |
| Messaging             | License Type                           | Drive Encryption  | \$ 4.61                        | License                           |
| Messaging             | License Type                           | Fax to Email Service  | \$ 20.88                       | License                           |
| Messaging             | License Type                           | Webmail to Email Service  | \$ 20.88                       | License                           |
| Messaging             | HMA                                    | Hosted Mail Archive Service   | \$ 15.81                       | License                           |
| Messaging             | Airwatch (Ent. Handheld Service)       | Enterprise Handheld Service   | \$ 33.65                       | License                           |
| MP                    | EUC Misc.                              | MP Implementation   | \$ 20,296.54                   | Fixed Monthly Fee                 |
| MP                    | MP Hardware Services                   | Category 1: Monochrome MFD - Low  | \$ 190.20                      | Per Unit                          |
| MP                    | MP Hardware Services                   | Category 2: Monochrome MFD - Med  | \$ 267.12                      | Per Unit                          |
| MP                    | MP Hardware Services                   | Category 3: Monochrome MFD - High   | \$ 298.63                      | Per Unit                          |
| MP                    | MP Hardware Services                   | Category 4: Color MFD - Low   | \$ 294.29                      | Per Unit                          |
| MP                    | MP Hardware Services                   | Category 5: Color MFD - Med   | \$ 312.40                      | Per Unit                          |
| MP                    | MP Hardware Services                   | Category 6: Color MFD - High  | \$ 355.41                      | Per Unit                          |
| MP                    | MP Legacy Services                     | Legacy MFD  | \$ 24.74                       | Per Unit                          |
| MP                    | MP Hardware Services                   | Category 1: Network Attached Printer - Low  | \$ 104.37                      | Per Unit                          |

|                        |  |   |               |                                     |
|------------------------|--|---|---------------|-------------------------------------|
| MP                     | MP Hardware Services                         | Category 2 - Network Attached Printer - Med   | \$ 145.22     | Per Unit                            |
| MP                     | MP Hardware Services                         | Category 3 - Network Attached Printer - Med/High  | \$ 163.17     | Per Unit                            |
| MP                     | MP Hardware Services                         | Category 4 - Network Attached Printer - High  | \$ 237.90     | Per Unit                            |
| MP                     | MP Legacy Services                           | Legacy Network Attached Printer   | \$ 87.37      | Per Unit                            |
| MP                     | MP Impression Services                       | Mono Price Per Impression (MFD)   | \$ 0.0081     | Per Click (Page)                    |
| MP                     | MP Impression Services                       | Color Price Per Impression (MFD)  | \$ 0.0802     | Per Click (Page)                    |
| MP                     | MP Impression Services                       | Mono Price Per Impression (Networked Printer)   | \$ 0.0248     | Per Click (Page)                    |
| MP                     | MP Impression Services                       | Color Price Per Impression (Networked Printer)  | \$ 0.1714     | Per Click (Page)                    |
| MP                     | MP Support                                   | Print Device Silver Support - MFD   | \$ 45.07      | Per Unit                            |
| MP                     | MP Support                                   | Print Device Gold Support (VIP - Other) - MFD   | \$ 135.21     | Per Unit                            |
| MP                     | MP Support                                   | Print Device VIP Support Richmond Response Time (RRT) - MFD                                       | \$ 225.36     | Per Unit                            |
| MP                     | MP Support                                   | Print Device Silver Support - Networked Printer   | \$ 33.80      | Per Unit                            |
| MP                     | MP Support                                   | Print Device Gold Support (VIP - Other) - Networked Printer                                       | \$ 87.61      | Per Unit                            |
| MP                     | MP Support                                   | Print Device VIP Support Richmond Response Time (RRT) - Networked Printer                         | \$ 202.82     | Per Unit                            |
| MP                     | MP Misc.                                     | Hard Disk Drive Removal and Turnover  | \$ 563.39     | Per Incident, one-time fee          |
| MP                     | MP Misc.                                     | IMAC Equipment Moves (requiring moving truck less than 25 miles)                                  | \$ 811.28     | Per Incident, one-time fee          |
| MP                     | MP Misc.                                     | IMAC Equipment Moves (requiring moving truck greater than 25 miles)                               | \$ 1,362.00   | Per Incident, one-time fee          |
| MSI                    | MSI  | Full Service Authorized Users   | \$ 51.10      | Users                               |
| MSI                    | MSI  | Business Relationship Management FTPs   | \$ 20,391.72  | FTPs                                |
| MSS                    | Monitoring, Reporting, and Response          | Response Preparedness   | \$ 83,261.84  | per Response Readiness Test (event) |
| MSS                    | Network and Platform Protection              | Workstation Encryption  | \$ 1.57       | per Encrypted Workstation           |
| MSS                    | Network and Platform Protection              | Workstation Managed Host Intrusion Protection, Firewall, & Antivirus                              | \$ 5.03       | per Workstation                     |
| MSS                    | Network and Platform Protection              | Server Encryption   | \$ 10.93      | per Server Encryption Device        |
| MSS                    | Network and Platform Protection              | Server Managed Firewall and Antivirus   | \$ 14.76      | per Server                          |
| MSS                    | Network and Platform Protection              | Server Managed Host Intrusion Protection  | \$ 28.94      | per Server                          |
| MSS                    | Network and Platform Protection              | Managed Network Intrusion Protection - 100MB  | \$ 15,684.38  | per Unit of Effective Throughput    |
| MSS                    | Network and Platform Protection              | Managed Network Intrusion Protection - 1GB  | \$ 35,126.28  | per Unit of Effective Throughput    |
| MSS                    | Network and Platform Protection              | Managed Network Intrusion Protection - 10GB   | \$ 64,104.92  | per Unit of Effective Throughput    |
| MSS                    | Network and Platform Protection              | Data Loss Prevention  | \$ 22.65      | per User                            |
| MSS                    | Network and Platform Protection              | Web Content Monitoring - 100MB  | \$ 2,354.10   | per Unit of Effective Throughput    |
| MSS                    | Network and Platform Protection              | Web Content Monitoring - 1GB  | \$ 7,056.28   | per Unit of Effective Throughput    |
| MSS                    | Network and Platform Protection              | Web Content Monitoring - 10GB   | \$ 18,764.64  | per Unit of Effective Throughput    |
| MSS                    | Network and Platform Protection              | Managed Firewall Services - 100MB   | \$ 95.59      | per Unit of Effective Throughput    |
| MSS                    | Network and Platform Protection              | Managed Firewall Services - 1GB   | \$ 874.77     | per Unit of Effective Throughput    |
| MSS                    | Network and Platform Protection              | Managed Firewall Services - 10GB  | \$ 70,109.61  | per Unit of Effective Throughput    |
| MSS                    | Network and Platform Protection              | Compliance Testing - Endpoint   | \$ 0.90       | per Endpoint Device                 |
| MSS                    | Network and Platform Protection              | Application Process Whitelisting  | \$ 23.27      | per Device                          |
| MSS                    | Network and Platform Protection              | WAF - Low Capacity  | \$ 6,386.12   | per Unit of Effective Throughput    |
| MSS                    | Network and Platform Protection              | WAF - Medium Capacity   | \$ 11,537.48  | per Unit of Effective Throughput    |
| MSS                    | Network and Platform Protection              | WAF - High Capacity   | \$ 23,072.97  | per Unit of Effective Throughput    |
| MSS                    | Network and Platform Protection              | Cloud WAF Services  | \$ 8,049.93   | per License Subscription            |
| MSS                    | Network and Platform Protection              | Tokenization License  | \$ 1,605.25   | per License Subscription            |
| MSS                    | Network and Platform Protection              | Encryption License - Protect File   | \$ 2,507.20   | per License Subscription            |
| MSS                    | Network and Platform Protection              | Encryption License - Protect App  | \$ 3,457.48   | per License Subscription            |
| MSS                    | Network and Platform Protection              | Encryption License - Database Native  | \$ 2,439.74   | per License Subscription            |
| MSS                    | Network and Platform Protection              | Encryption License - KMP Connector  | \$ 2,439.74   | per License Subscription            |
| MSS                    | Network and Platform Protection              | Encryption License - VM Encryption  | \$ 1,420.03   | per License Subscription            |
| MSS                    | Network and Platform Protection              | Encryption License - Database Encryption  | \$ 6,008.74   | per License Subscription            |
| MSS                    | Network and Platform Protection              | Source Code Scanning - NT-APP 1YR   | \$ 884.28     | per License Subscription            |
| MSS                    | Network and Platform Protection              | Source Code Scanning - INT-APP-STATIC 1YR   | \$ 828.52     | per License Subscription            |
| MSS                    | Network and Platform Protection              | Source Code Scanning - GL-DEV 1YR   | \$ 46.56      | per License Subscription            |
| MSS                    | Network and Platform Protection              | Source Code Scanning - SCA 1YR  | \$ 246.95     | per License Subscription            |
| MSS                    | Network and Platform Protection              | Source Code Scanning - E-LEARN 1YR  | \$ 27.72      | per License Subscription            |
| MSS                    | Network and Platform Protection              | Source Code Scanning - INT-APP-WAS 1YR  | \$ 147.78     | per License Subscription            |
| MSS                    | Network and Platform Protection              | Source Code Scanning - TS-BRONZE-PLUS-M 1YR   | \$ 2,702.63   | per License Subscription            |
| MSS                    | Network and Platform Protection              | Cloud Access Security Broker (CASB)   | \$ 6.41       | per License Subscription            |
| MSS                    | Network and Platform Protection              | Virtual Firewall VF-50  | \$ 810.17     | per License Subscription            |
| MSS                    | Network and Platform Protection              | Virtual Firewall VF-100   | \$ 4,385.56   | per License Subscription            |
| MSS                    | Network and Platform Protection              | Virtual Firewall VF-300   | \$ 9,922.65   | per License Subscription            |
| MSS                    | Network and Platform Protection              | Virtual Firewall VF-500   | \$ 12,156.17  | per License Subscription            |
| MSS                    | Network and Platform Protection              | Virtual Firewall VF-700   | \$ 30,896.23  | per License Subscription            |
| MSS                    | Network and Platform Protection              | 10GB Sandbox  | \$ 3,464.40   | per License Subscription            |
| MSS                    | Network and Platform Protection              | 1GB Sandbox   | \$ 3,590.90   | per License Subscription            |
| MSS                    | Network and Platform Protection              | Firewall Analyzer SINGLE FW LIC   | \$ 236.82     | per License Subscription            |
| MSS                    | Network and Platform Protection              | Firewall Analyzer Cluster FW LIC  | \$ 321.21     | per License Subscription            |
| MSS                    | Network and Platform Protection              | Firewall Workflow SINGLE FW LIC   | \$ 409.20     | per License Subscription            |
| MSS                    | Network and Platform Protection              | Firewall Workflow Cluster FW LIC  | \$ 551.50     | per License Subscription            |
| MSS                    | Network and Platform Protection              | Topology/Firewall Workflow SINGLE Router LIC  | \$ 73.53      | per License Subscription            |
| MSS                    | Network and Platform Protection              | Business Connectivity Visualizer 50 LIC   | \$ 9,758.60   | per License Subscription            |
| Pass-Through Purchases | Pass-Through Purchases                       | Pass-Through Purchases  | \$ 2.42%      | Surcharge                           |
| SSDC                   | Directory Services                           | Single Sign On Identity Management  | \$ 6.71       | Per User                            |
| SSDC                   | Server Hardware Services                     | Private Cloud Hardware Allocation (Central DC) - Virtual Cores                                    | \$ 4.69       | Core                                |
| SSDC                   | Server Hardware Services                     | Private Cloud Hardware Allocation (Central DC) - Virtual Memory                                   | \$ 2.06       | GB                                  |
| SSDC                   | Server Software Services                     | Software Services Charge (SSC) - Linux  | \$ 206.08     | Instance                            |
| SSDC                   | Server Software Services                     | Software Services Charge (SSC) - AIX  | \$ 194.52     | Processor                           |
| SSDC                   | Server Software Services                     | Software Services Charge (SSC) - HP-UX  | \$ 541.84     | Processor                           |
| SSDC                   | Server Software Services                     | Software Services Charge (SSC) - Solaris  | \$ 743.32     | Processor                           |
| SSDC                   | Server Support                               | Server Services - Physical (Primary DC) - Windows - Tier 1  | \$ 2,243.79   | Instance Pair                       |
| SSDC                   | Server Support                               | Server Services - Physical (Primary DC) - Windows - Tier 1 Cluster                                | \$ 3,556.68   | Cluster Instance Pair               |
| SSDC                   | Server Support                               | Server Services - Physical (Primary DC) - Windows - Tier 2  | \$ 1,098.14   | Instance Pair                       |
| SSDC                   | Server Support                               | Server Services - Physical (Primary DC) - Windows - Tier 3  | \$ 1,477.94   | Instance Pair                       |
| SSDC                   | Server Support                               | Server Services - Physical (Primary DC) - Linux - Tier 1  | \$ 1,853.16   | Instance Pair                       |
| SSDC                   | Server Support                               | Server Services - Physical (Primary DC) - Linux - Tier 1 Cluster                                  | \$ 2,995.69   | Cluster Instance Pair               |
| SSDC                   | Server Support                               | Server Services - Physical (Primary DC) - Linux - Tier 2  | \$ 1,525.64   | Instance Pair                       |
| SSDC                   | Server Support                               | Server Services - Physical (Primary DC) - Linux - Tier 3  | \$ 2,297.01   | Instance Pair                       |
| SSDC                   | Server Support                               | Server Services - Physical (Primary DC) - UNIX  | \$ 2,411.62   | Instance Pair                       |
| SSDC                   | Server Support                               | Server Services - Physical (Primary DC) - Appliance - Tier 1                                      | \$ 387.45     | Appliance Pair Instance             |
| SSDC                   | Server Support                               | Server Services - Physical (Primary DC) - Appliance - Tier 3                                      | \$ 276.81     | Appliance Instance                  |
| SSDC                   | Server Support                               | Server Services - Virtual (Primary DC) - Windows - Tier 1   | \$ 289.91     | Instance Pair                       |
| SSDC                   | Server Support                               | Server Services - Virtual (Primary DC) - Windows - Tier 2   | \$ 1,056.90   | Instance Pair                       |
| SSDC                   | Server Support                               | Server Services - Virtual (Primary DC) - Linux - Tier 1   | \$ 1,100.08   | Instance Pair                       |
| SSDC                   | Server Support                               | Server Services - Virtual (Primary DC) - Linux - Tier 2   | \$ 884.13     | Instance Pair                       |
| SSDC                   | Server Support                               | Server Services - Virtual (Primary DC) - Appliance - Tier 1                                       | \$ 335.87     | Appliance Pair Instance             |
| SSDC                   | Server Support                               | Server Services - Virtual (Primary DC) - Appliance - Tier 2                                       | \$ 274.42     | Appliance Instance                  |
| SSDC                   | Server Support                               | Server Services - Physical (Agency) - Windows - Tier 2  | \$ 1,978.87   | Cluster Instance                    |
| SSDC                   | Server Support                               | Server Services - Physical (Agency) - Windows - Tier 3  | \$ 1,621.88   | Cluster Instance                    |
| SSDC                   | Server Support                               | Server Services - Physical (Agency) - Linux - Tier 2  | \$ 1,670.96   | Cluster Instance                    |
| SSDC                   | Server Support                               | Server Services - Physical (Agency) - Linux - Tier 3  | \$ 1,191.28   | Cluster Instance                    |
| SSDC                   | Server Support                               | Server Services - Physical (Agency) - UNIX  | \$ 2,646.89   | Cluster Instance                    |
| SSDC                   | Server Support                               | Server Services - Physical (Agency) - Appliance - Tier 3  | \$ 298.94     | Appliance Instance                  |
| SSDC                   | Server Support                               | Server Services - Virtual (Agency) - Windows - Tier 2   | \$ 1,784.46   | Instance                            |
| SSDC                   | Server Support                               | Server Services - Virtual (Agency) - Windows - Tier 3   | \$ 1,199.06   | Instance                            |
| SSDC                   | Server Support                               | Server Services - Virtual (Agency) - Linux - Tier 2   | \$ 1,031.42   | Instance                            |
| SSDC                   | Server Support                               | Server Services - Virtual (Agency) - Linux - Tier 3   | \$ 997.57     | Instance                            |
| SSDC                   | Server Support                               | Server Services - Virtual (Agency) - Appliance - Tier 2   | \$ 416.06     | Appliance Instance                  |
| SSDC                   | Server Support                               | Server Services - Virtual (Agency) - Appliance - Tier 3   | \$ 296.29     | Appliance Instance                  |
| SSDC                   | Server Support                               | Server Support (Misc) - Application / Web Server - Monitoring                                     | \$ 168.38     | Instance                            |
| SSDC                   | Virtual Application and Utility Applications | EAAPS Instance  | \$ 7,119.19   | Instance                            |
| SSDC                   | Virtual Application and Utility Applications | EAAPS End-User  | \$ 276.34     | Concurrent User                     |
| SSDC                   | Storage Services                             | Storage SAN - Tier 1 - Central Data Centers   | \$ 1.08       | Per GB                              |
| SSDC                   | Storage Services                             | Storage SANNAS - Tier 2 - Central Data Centers  | \$ 0.94       | Per GB                              |
| SSDC                   | Storage Services                             | Storage SANNAS - Tier 3 - Central Data Centers  | \$ 0.79       | Per GB                              |
| SSDC                   | Storage Services                             | Backup of Local Attached Storage - Per GB Protected   | \$ 0.70       | Per GB                              |
| SSDC                   | Storage Services                             | Storage SANNAS - Tier 2 - Agency Data Centers   | \$ 1.19       | Per GB                              |
| SSDC                   | Database Services                            | EDS Service (MS SQL)  | \$ 749.42     | Per Instance                        |
| SSDC                   | Database Services                            | EDS Service (Oracle)  | \$ 721.54     | Per Instance                        |
| SSDC                   | Disaster Recovery Services                   | Tier 1 - RTO < 4 hours  | \$ 839.85     | Per Instance                        |
| SSDC                   | Disaster Recovery Services                   | Tier 2 - RTO 4-24 hours   | \$ 553.48     | Per Instance                        |
| SSDC                   | Disaster Recovery Services                   | Tier 3 - RTO 25-48 hours  | \$ 442.79     | Per Instance                        |
| SSDC                   | Disaster Recovery Services                   | Tier 4 - RTO 49-72 hours  | \$ 332.09     | Per Instance                        |
| SSDC                   | Milestones                                   | SSDC Implementation   | \$ 184,154.32 | Fixed Monthly Fee                   |
| VDN                    | Milestones                                   | Voice and Data Network Implementation   | \$ 283,278.62 | Fixed Monthly Fee                   |
| VDN                    | Managed WAN CPE                              | Managed WAN CPE - Router - 2 WAN, 1xT1  | \$ 205.55     | Per Device                          |
| VDN                    | Managed WAN CPE                              | Managed WAN CPE - Router - 2 WAN, 2xT1  | \$ 199.09     | Per Device                          |
| VDN                    | Managed WAN CPE                              | Managed WAN CPE - Router - 2 WAN, 4xT1  | \$ 276.18     | Per Device                          |
| VDN                    | Managed WAN CPE                              | Managed WAN CPE - Router - 3 WAN, 1xDS3   | \$ 496.12     | Per Device                          |
| VDN                    | Managed WAN CPE                              | Managed WAN CPE - Router - 2 WAN, 1xT1, IPSEC, LTE  | \$ 299.59     | Per Device                          |
| VDN                    | Managed WAN CPE                              | Managed WAN CPE - Router - 2 WAN, 2xT1, IPSEC, LTE  | \$ 293.13     | Per Device                          |
| VDN                    | Managed WAN CPE                              | Managed WAN CPE - Router - 2 WAN, 4xT1, IPSEC, LTE  | \$ 364.21     | Per Device                          |
| VDN                    | Managed WAN CPE                              | Managed WAN CPE - Router - 3 WAN, 1xDS3, IPSEC, LTE   | \$ 616.74     | Per Device                          |
| VDN                    | Managed WAN CPE                              | Managed WAN CPE - Router - 2 WAN, Ethernet Only   | \$ 142.62     | Per Device                          |
| VDN                    | Managed WAN CPE                              | Managed WAN CPE - Router - 2 WAN, Ethernet Only, IPSEC, LTE                                       | \$ 240.50     | Per Device                          |
| VDN                    | Managed LAN CPE                              | Managed WAN CPE - Router - Core Data Center   | \$ 8,602.85   | Per Device                          |
| VDN                    | Managed LAN CPE                              | Managed LAN CPE - Switch - 8 Port   | \$ 54.72      | Per Device                          |
| VDN                    | Managed LAN CPE                              | Managed LAN CPE - Switch - 24 Port  | \$ 201.43     | Per Device                          |
| VDN                    | Managed LAN CPE                              | Managed LAN CPE - Switch - 48 Port  | \$ 332.27     | Per Device                          |
| VDN                    | Managed LAN CPE                              | Managed LAN CPE - Switch - 24 Port (POE)  | \$ 242.47     | Per Device                          |
| VDN                    | Managed LAN CPE                              | Managed LAN CPE - Switch - 48 Port (POE)  | \$ 398.88     | Per Device                          |
| VDN                    | Managed LAN CPE                              | Managed LAN CPE - Switch Aggregation - 48 Port  | \$ 2,183.81   | Per Device                          |
| VDN                    | Managed LAN CPE                              | Managed LAN CPE - Switch Core - 192 Port  | \$ 5,719.65   | Per Device                          |
| VDN                    | Managed Wireless LAN CPE                     | Managed Wireless LAN CPE - Wi-Fi Access Point Dual 3x3 Radio Integrated Omni Antenna Outdoor      | \$ 157.48     | Per Device                          |
| VDN                    | Managed Wireless LAN CPE                     | Managed Wireless LAN CPE - Wi-Fi Access Point Dual 2x2/2x4x4 MU-MIMO Radio Integrated Antenna     | \$ 93.98      | Per Device                          |
| VDN                    | Managed Wireless LAN CPE                     | Managed Wireless LAN CPE - Wi-Fi Access Point Dual 4x4 MU-MIMO Radio Integrated Antenna 2.5+1 GbE | \$ 198.47     | Per Device                          |
| VDN                    | Managed Wireless LAN CPE                     | Managed Wireless LAN CPE - Wi-Fi Access Point Dual 2x2/2x3x3 MU-MIMO Radio Integrated Antenna     | \$ 74.94      | Per Device                          |

|     |   |   |    |            |                  |
|-----|---|---|----|------------|------------------|
| VON | Managed Wireless LAN CPE                        | Managed Wireless LAN CPE - Wifi Access Point Dual 2x2 Radio Integrated Omni Antenna Outdoor | \$ | 112.63     | Per Device       |
| VON | Managed Wireless LAN CPE                        | Managed Wireless LAN CPE - Wifi Access Point Dual 4x4 MU-MIMO Radio Integrated Antenna      | \$ | 126.60     | Per Device       |
| VON | Managed Wireless LAN CPE                        | Managed Wireless LAN CPE - Wifi Access Point Dual 4x4 MU-MIMO Radio Integrated Antenna      | \$ | 90.86      | Per Device       |
| VON | UCCaaS CPE                                      | UCCaaS CPE - Phone - UCCaaS single line   | \$ | 6.27       | Per Device       |
| VON | UCCaaS CPE                                      | UCCaaS CPE - Phone - UCCaaS 2 line  | \$ | 9.95       | Per Device       |
| VON | UCCaaS CPE                                      | UCCaaS CPE - Phone - UCCaaS 4 line  | \$ | 13.03      | Per Device       |
| VON | UCCaaS CPE                                      | UCCaaS CPE - Phone - UCCaaS 16 line   | \$ | 13.90      | Per Device       |
| VON | UCCaaS CPE                                      | UCCaaS CPE - Phone - UCCaaS Conference Phone  | \$ | 57.76      | Per Device       |
| VON | UCCaaS CPE                                      | UCCaaS CPE - Phone Accessory - UCCaaS Conference Phone POE Injector                         | \$ | 5.69       | Per Device       |
| VON | UCCaaS CPE                                      | UCCaaS CPE - Phone Accessory - UCCaaS Conference Phone external microphone                  | \$ | 21.39      | Per Device       |
| VON | UCCaaS CPE                                      | UCCaaS CPE - Phone - UCCaaS 5 line, GigE  | \$ | 20.00      | Per Device       |
| VON | UCCaaS CPE                                      | UCCaaS CPE - Phone - UCCaaS 5 line, GigE, Wifi  | \$ | 27.08      | Per Device       |
| VON | VCE CPE   | VCE CPE - Conference Phone (2 R Microphone Range)   | \$ | 92.72      | Per Device       |
| VON | VCE CPE   | VCE CPE - Conference Phone Extension Microphones  | \$ | 19.59      | Per Device       |
| VON | VCE CPE   | VCE CPE - Phone - VCE 2 line  | \$ | 7.71       | Per Device       |
| VON | VCE CPE   | VCE CPE - Phone - VCE 6 line  | \$ | 14.41      | Per Device       |
| VON | VCE CPE   | VCE CPE - Phone - VCE 8 line w/GigE Interface   | \$ | 16.98      | Per Device       |
| VON | VCE CPE   | VCE CPE - Phone - VCE 12 line   | \$ | 19.09      | Per Device       |
| VON | VCE CPE   | VCE CPE - Phone - VCE 12 line w/GigE Interface  | \$ | 21.46      | Per Device       |
| VON | VCE CPE   | VCE CPE - Phone - VCE 12 line w/Video Port  | \$ | 26.12      | Per Device       |
| VON | VCE CPE   | VCE CPE - Phone - VCE 16 line w/Video Port  | \$ | 31.32      | Per Device       |
| VON | VCE CPE   | VCE CPE - Conference Phone (with support for G.722 wideband codec)                          | \$ | 62.72      | Per Device       |
| VON | VCE CPE   | VCE CPE - Attendant Expansion Module  | \$ | 36.33      | Per Device       |
| VON | VCE CPE   | VCE CPE - 2 port Analog Terminal Adapter (ATA)  | \$ | 13.20      | Per Device       |
| VON | VCE CPE   | VCE CPE - 4 Port Analog Terminal Adapter (ATA)  | \$ | 24.19      | Per Device       |
| VON | VCE CPE   | VCE CPE - 8 Port Analog Terminal Adapter (ATA)  | \$ | 37.44      | Per Device       |
| VON | VCE CPE   | VCE CPE - 24 Port Analog Terminal Adapter (ATA)   | \$ | 129.88     | Per Device       |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - DS1 - 64 Kbps   | \$ | 83.69      | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - DS1 - 128 Kbps  | \$ | 178.37     | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - DS1 - 256 Kbps  | \$ | 178.38     | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - DS1 - 512 Kbps  | \$ | 281.67     | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - DS1 - 1,024 Mbps  | \$ | 296.04     | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - DS1 - 1,536 Mbps  | \$ | 296.04     | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - 2xDS1 - 3,072 Mbps  | \$ | 592.09     | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - 3xDS1 - 4,608 Mbps  | \$ | 688.13     | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - 4xDS1 - 6,144 Mbps  | \$ | 892.75     | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - DS3 - 8 Mbps  | \$ | 1,107.08   | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - DS3 - 10 Mbps   | \$ | 1,195.56   | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - DS3 - 15 Mbps   | \$ | 1,518.84   | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - DS3 - 20 Mbps   | \$ | 1,869.35   | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - DS3 - 30 Mbps   | \$ | 2,008.53   | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - DS3 - 40 Mbps   | \$ | 2,230.41   | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - DS3 - 44,736 Mbps   | \$ | 2,249.10   | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - OC-3 - 50 Mbps  | \$ | 2,406.88   | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - OC-3 - 80 Mbps  | \$ | 3,466.13   | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - OC-3 - 100 Mbps   | \$ | 4,012.24   | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - OC-3 - 155/155.52Mbps   | \$ | 6,097.38   | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - OC-12 - 200 Mbps  | \$ | 7,334.90   | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - OC-12 - 300 Mbps  | \$ | 10,871.21  | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - OC-12 - 500 Mbps  | \$ | 16,045.62  | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - OC-12 - 600 Mbps  | \$ | 19,205.67  | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - OC-12 - 622.08 Mbps   | \$ | 19,678.03  | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - Ethernet - 1 Mbps   | \$ | 193.58     | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - Ethernet - 2 Mbps   | \$ | 281.90     | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - Ethernet - 3 Mbps   | \$ | 318.82     | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - Ethernet - 4 Mbps   | \$ | 352.99     | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - Ethernet - 5 Mbps   | \$ | 409.91     | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - Ethernet - 6 Mbps   | \$ | 456.97     | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - Ethernet - 7 Mbps   | \$ | 501.00     | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - Ethernet - 8 Mbps   | \$ | 546.55     | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - Ethernet - 10 Mbps  | \$ | 626.24     | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - Ethernet - 20 Mbps  | \$ | 893.18     | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - Ethernet - 30 Mbps  | \$ | 1,071.21   | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - Ethernet - 40 Mbps  | \$ | 1,250.11   | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - Ethernet - 50 Mbps  | \$ | 1,332.20   | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - Ethernet - 60 Mbps  | \$ | 1,416.25   | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - Ethernet - 100 Mbps   | \$ | 2,584.70   | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - Ethernet - 150 Mbps   | \$ | 3,609.41   | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - Ethernet - 200 Mbps   | \$ | 3,609.41   | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - Ethernet - 300 Mbps   | \$ | 4,861.96   | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - Ethernet - 400 Mbps   | \$ | 5,791.23   | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - Ethernet - 500 Mbps   | \$ | 6,490.10   | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - Ethernet - 600 Mbps   | \$ | 7,070.79   | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - Ethernet - 800 Mbps   | \$ | 8,004.45   | Per Port         |
| VON | Private IP (PIP) Port                           | Private IP (PIP) Port - Ethernet - 1000 Mbps  | \$ | 8,591.33   | Per Port         |
| VON | Gold Committed Access Rate (CAR)                | Gold CAR - 28 Kbps - 1,728 Mbps   | \$ | 14.82      | Per Circuit      |
| VON | Gold Committed Access Rate (CAR)                | Gold CAR - 1,728 Mbps - 3,072 Mbps  | \$ | 125.77     | Per Circuit      |
| VON | Gold Committed Access Rate (CAR)                | Gold CAR - 3,600 Mbps - 4,144 Mbps  | \$ | 209.88     | Per Circuit      |
| VON | Gold Committed Access Rate (CAR)                | Gold CAR - 5,000 Mbps - 9,000 Mbps  | \$ | 335.71     | Per Circuit      |
| VON | Gold Committed Access Rate (CAR)                | Gold CAR - 10,000 Mbps  | \$ | 524.92     | Per Circuit      |
| VON | Gold Committed Access Rate (CAR)                | Gold CAR - 13,488 Mbps - 22,496 Mbps  | \$ | 944.97     | Per Circuit      |
| VON | Gold Committed Access Rate (CAR)                | Gold CAR - 24,384 Mbps - 30,720 Mbps  | \$ | 1,364.86   | Per Circuit      |
| VON | Gold Committed Access Rate (CAR)                | Gold CAR - 38,000 Mbps - 44,992 Mbps  | \$ | 1,574.80   | Per Circuit      |
| VON | Gold Committed Access Rate (CAR)                | Gold CAR - 50,000 Mbps  | \$ | 2,518.43   | Per Circuit      |
| VON | Gold Committed Access Rate (CAR)                | Gold CAR - 62,500 Mbps - 90,000 Mbps  | \$ | 2,759.23   | Per Circuit      |
| VON | Gold Committed Access Rate (CAR)                | Gold CAR - 100,000 Mbps - 180,000 Mbps  | \$ | 4,617.12   | Per Circuit      |
| VON | Gold Committed Access Rate (CAR)                | Gold CAR - 200,500 Mbps - 270,000 Mbps  | \$ | 7,135.53   | Per Circuit      |
| VON | Gold Committed Access Rate (CAR)                | Gold CAR - 300,000 Mbps - 360,000 Mbps  | \$ | 10,073.71  | Per Circuit      |
| VON | Gold Committed Access Rate (CAR)                | Gold CAR - 400,000 Mbps - 450,000 Mbps  | \$ | 12,591.29  | Per Circuit      |
| VON | Gold Committed Access Rate (CAR)                | Gold CAR - 500,000 Mbps - 559,888 Mbps  | \$ | 15,950.02  | Per Circuit      |
| VON | Gold Committed Access Rate (CAR)                | Gold CAR - 720,000 Mbps - 765,000 Mbps  | \$ | 20,567.12  | Per Circuit      |
| VON | Gold Committed Access Rate (CAR)                | Gold CAR - 900,000 Mbps   | \$ | 24,974.34  | Per Circuit      |
| VON | TDM Delivered Internet Ports (Full Port)        | TDM Delivered Internet Ports (Full Port) - DS1 - 1,536 Mbps                                 | \$ | 273.18     | Per Port         |
| VON | TDM Delivered Internet Ports (Full Port)        | TDM Delivered Internet Ports (Full Port) - 2xDS1 - 3,072 Mbps                               | \$ | 546.37     | Per Port         |
| VON | TDM Delivered Internet Ports (Full Port)        | TDM Delivered Internet Ports (Full Port) - 3xDS1 - 4,608 Mbps                               | \$ | 648.80     | Per Port         |
| VON | TDM Delivered Internet Ports (Full Port)        | TDM Delivered Internet Ports (Full Port) - 4xDS1 - 6,144 Mbps                               | \$ | 746.70     | Per Port         |
| VON | TDM Delivered Internet Ports (Full Port)        | TDM Delivered Internet Ports (Full Port) - DS3 - 44,736 Mbps                                | \$ | 2,381.21   | Per Port         |
| VON | TDM Delivered Internet Ports (Full Port)        | TDM Delivered Internet Ports (Full Port) - OC-3 - 155.52 MB                                 | \$ | 12,591.15  | Per Port         |
| VON | TDM Delivered Internet Ports (Full Port)        | TDM Delivered Internet Ports (Full Port) - OC-12 - 622.08 MB                                | \$ | 12,948.61  | Per Port         |
| VON | TDM Delivered Internet Ports (Full Port)        | TDM Delivered Internet Ports (Full Port) - OC-48 - 2488.32 MB                               | \$ | 40,512.19  | Per Port         |
| VON | TDM Delivered Internet Port (Fractional DS3)    | TDM Delivered Internet Port (Fractional DS3) - DS3 - 3 MB                                   | \$ | 553.20     | Per Port         |
| VON | TDM Delivered Internet Port (Fractional DS3)    | TDM Delivered Internet Port (Fractional DS3) - DS3 - 6 MB                                   | \$ | 691.08     | Per Port         |
| VON | TDM Delivered Internet Port (Fractional DS3)    | TDM Delivered Internet Port (Fractional DS3) - DS3 - 7 MB                                   | \$ | 728.49     | Per Port         |
| VON | TDM Delivered Internet Port (Fractional DS3)    | TDM Delivered Internet Port (Fractional DS3) - DS3 - 12 MB                                  | \$ | 890.12     | Per Port         |
| VON | TDM Delivered Internet Port (Fractional DS3)    | TDM Delivered Internet Port (Fractional DS3) - DS3 - 15 MB                                  | \$ | 1,040.36   | Per Port         |
| VON | TDM Delivered Internet Port (Fractional DS3)    | TDM Delivered Internet Port (Fractional DS3) - DS3 - 21 MB                                  | \$ | 1,359.08   | Per Port         |
| VON | TDM Delivered Internet Port (Fractional DS3)    | TDM Delivered Internet Port (Fractional DS3) - DS3 - 30 MB                                  | \$ | 1,802.99   | Per Port         |
| VON | TDM Delivered Internet Port (Fractional DS3)    | TDM Delivered Internet Port (Fractional DS3) - DS3 - 45 MB                                  | \$ | 2,381.21   | Per Port         |
| VON | Ethernet Delivered Internet Port                | Ethernet Delivered Internet Port - Ethernet - 10 Mbps                                       | \$ | 563.13     | Per Port         |
| VON | Ethernet Delivered Internet Port                | Ethernet Delivered Internet Port - Ethernet - 20 Mbps                                       | \$ | 785.39     | Per Port         |
| VON | Ethernet Delivered Internet Port                | Ethernet Delivered Internet Port - Ethernet - 30 Mbps                                       | \$ | 921.98     | Per Port         |
| VON | Ethernet Delivered Internet Port                | Ethernet Delivered Internet Port - Ethernet - 40 Mbps                                       | \$ | 1,035.81   | Per Port         |
| VON | Ethernet Delivered Internet Port                | Ethernet Delivered Internet Port - Ethernet - 50 Mbps                                       | \$ | 1,206.53   | Per Port         |
| VON | Ethernet Delivered Internet Port                | Ethernet Delivered Internet Port - Ethernet - 100 Mbps                                      | \$ | 2,344.77   | Per Port         |
| VON | Ethernet Delivered Internet Port                | Ethernet Delivered Internet Port - Ethernet - 200 Mbps                                      | \$ | 3,471.84   | Per Port         |
| VON | Ethernet Delivered Internet Port                | Ethernet Delivered Internet Port - Ethernet - 300 Mbps                                      | \$ | 4,416.39   | Per Port         |
| VON | Ethernet Delivered Internet Port                | Ethernet Delivered Internet Port - Ethernet - 400 Mbps                                      | \$ | 5,213.15   | Per Port         |
| VON | Ethernet Delivered Internet Port                | Ethernet Delivered Internet Port - Ethernet - 500 Mbps                                      | \$ | 5,896.08   | Per Port         |
| VON | Ethernet Delivered Internet Port                | Ethernet Delivered Internet Port - Ethernet - 600 Mbps                                      | \$ | 6,419.68   | Per Port         |
| VON | Ethernet Delivered Internet Port                | Ethernet Delivered Internet Port - Ethernet - 700 Mbps                                      | \$ | 6,886.36   | Per Port         |
| VON | SCI - Non Aggregated Plan                       | SCI Non Aggregated Committed Data Plan - 1,000 GB   | \$ | 1,069.39   | Per 1,000 GB     |
| VON | SCI - Non Aggregated Plan                       | SCI Non Aggregated Committed Data Plan - 3,000 GB   | \$ | 2,353.89   | Per 3,000 GB     |
| VON | SCI - Non Aggregated Plan                       | SCI Non Aggregated Committed Data Plan - 10,000 GB  | \$ | 4,279.80   | Per 10,000 GB    |
| VON | SCI - Non Aggregated Plan                       | SCI Non Aggregated Committed Data Plan - 30,000 GB  | \$ | 10,344.32  | Per 30,000 GB    |
| VON | SCI - Non Aggregated Plan                       | SCI Non Aggregated Committed Data Plan - 45,000 GB  | \$ | 12,126.80  | Per 45,000 GB    |
| VON | SCI - Non Aggregated Plan                       | SCI Non Aggregated Committed Data Plan - 100,000 GB   | \$ | 21,667.53  | Per 100,000 GB   |
| VON | SCI - Non Aggregated Plan                       | SCI Non Aggregated Committed Data Plan - 150,000 GB   | \$ | 30,896.35  | Per 150,000 GB   |
| VON | SCI - Non Aggregated Plan                       | SCI Non Aggregated Committed Data Plan - 300,000 GB   | \$ | 58,580.60  | Per 300,000 GB   |
| VON | SCI - Non Aggregated Plan                       | SCI Non Aggregated Committed Data Plan - 500,000 GB   | \$ | 92,283.85  | Per 500,000 GB   |
| VON | SCI - Non Aggregated Plan                       | SCI Non Aggregated Committed Data Plan - 700,000 GB   | \$ | 121,707.30 | Per 700,000 GB   |
| VON | SCI - Non Aggregated Plan                       | SCI Non Aggregated Committed Data Plan - 1,000,000 GB                                       | \$ | 163,166.51 | Per 1,000,000 GB |
| VON | SCI - Aggregated Plan                           | SCI Aggregated Committed Data Plan - 1,000 GB   | \$ | 1,283.95   | Per 1,000 GB     |
| VON | SCI - Aggregated Plan                           | SCI Aggregated Committed Data Plan - 3,000 GB   | \$ | 2,624.37   | Per 3,000 GB     |
| VON | SCI - Aggregated Plan                           | SCI Aggregated Committed Data Plan - 10,000 GB  | \$ | 4,770.81   | Per 10,000 GB    |
| VON | SCI - Aggregated Plan                           | SCI Aggregated Committed Data Plan - 30,000 GB  | \$ | 12,411.36  | Per 30,000 GB    |
| VON | SCI - Aggregated Plan                           | SCI Aggregated Committed Data Plan - 45,000 GB  | \$ | 14,551.26  | Per 45,000 GB    |
| VON | SCI - Aggregated Plan                           | SCI Aggregated Committed Data Plan - 100,000 GB   | \$ | 30,334.06  | Per 100,000 GB   |
| VON | SCI - Aggregated Plan                           | SCI Aggregated Committed Data Plan - 150,000 GB   | \$ | 43,263.06  | Per 150,000 GB   |
| VON | SCI - Aggregated Plan                           | SCI Aggregated Committed Data Plan - 300,000 GB   | \$ | 81,912.38  | Per 300,000 GB   |
| VON | SCI - Aggregated Plan                           | SCI Aggregated Committed Data Plan - 500,000 GB   | \$ | 129,196.92 | Per 500,000 GB   |
| VON | SCI - Aggregated Plan                           | SCI Aggregated Committed Data Plan - 700,000 GB   | \$ | 170,389.77 | Per 700,000 GB   |
| VON | SCI - Aggregated Plan                           | SCI Aggregated Committed Data Plan - 1,000,000 GB   | \$ | 228,433.09 | Per 1,000,000 GB |
| VON | Access - Time Division Multiplexed (TDM) Option | Access - Time Division Multiplexed (TDM) Option - DS1                                       | \$ | 341.59     | Per Circuit      |
| VON | Access - Time Division Multiplexed (TDM) Option | Access - Time Division Multiplexed (TDM) Option - DS3                                       | \$ | 3,643.63   | Per Circuit      |

|    |   |  |              |                            |
|----|---|--|--------------|----------------------------|
| VN | Access - Ethernet Option  | Access - Ethernet Option - Type 2 Ethernet FE - 2Mbps  | \$ 797.04    | Per Circuit                |
| VN | Access - Ethernet Option  | Access - Ethernet Option - Type 2 Ethernet FE - 3Mbps  | \$ 801.60    | Per Circuit                |
| VN | Access - Ethernet Option  | Access - Ethernet Option - Type 2 Ethernet FE - 4Mbps  | \$ 806.16    | Per Circuit                |
| VN | Access - Ethernet Option  | Access - Ethernet Option - Type 2 Ethernet FE - 5Mbps  | \$ 810.72    | Per Circuit                |
| VN | Access - Ethernet Option  | Access - Ethernet Option - Type 2 Ethernet FE - 6Mbps  | \$ 815.28    | Per Circuit                |
| VN | Access - Ethernet Option  | Access - Ethernet Option - Type 2 Ethernet FE - 7Mbps  | \$ 820.83    | Per Circuit                |
| VN | Access - Ethernet Option  | Access - Ethernet Option - Type 2 Ethernet FE - 8Mbps  | \$ 831.19    | Per Circuit                |
| VN | Access - Ethernet Option  | Access - Ethernet Option - Type 2 Ethernet FE - 9Mbps  | \$ 836.75    | Per Circuit                |
| VN | Access - Ethernet Option  | Access - Ethernet Option - Type 2 Ethernet FE - 10Mbps   | \$ 842.59    | Per Circuit                |
| VN | Access - Ethernet Option  | Access - Ethernet Option - Type 2 Ethernet FE - 20Mbps   | \$ 958.73    | Per Circuit                |
| VN | Access - Ethernet Option  | Access - Ethernet Option - Type 2 Ethernet FE - 30Mbps   | \$ 1,131.79  | Per Circuit                |
| VN | Access - Ethernet Option  | Access - Ethernet Option - Type 2 Ethernet FE - 40Mbps   | \$ 1,307.14  | Per Circuit                |
| VN | Access - Ethernet Option  | Access - Ethernet Option - Type 2 Ethernet FE - 50Mbps   | \$ 1,491.61  | Per Circuit                |
| VN | Access - Ethernet Option  | Access - Ethernet Option - Type 2 Ethernet GIGe - 60Mbps   | \$ 1,874.15  | Per Circuit                |
| VN | Access - Ethernet Option  | Access - Ethernet Option - Type 2 Ethernet GIGe - 70Mbps   | \$ 2,032.43  | Per Circuit                |
| VN | Access - Ethernet Option  | Access - Ethernet Option - Type 2 Ethernet GIGe - 80Mbps   | \$ 2,177.61  | Per Circuit                |
| VN | Access - Ethernet Option  | Access - Ethernet Option - Type 2 Ethernet GIGe - 90Mbps   | \$ 2,322.76  | Per Circuit                |
| VN | Access - Ethernet Option  | Access - Ethernet Option - Type 2 Ethernet GIGe - 100Mbps  | \$ 2,419.59  | Per Circuit                |
| VN | Access - Ethernet Option  | Access - Ethernet Option - Type 2 Ethernet GIGe - 200Mbps  | \$ 3,193.87  | Per Circuit                |
| VN | Access - Ethernet Option  | Access - Ethernet Option - Type 2 Ethernet GIGe - 300Mbps  | \$ 3,871.35  | Per Circuit                |
| VN | Access - Ethernet Option  | Access - Ethernet Option - Type 2 Ethernet GIGe - 400Mbps  | \$ 4,451.97  | Per Circuit                |
| VN | Access - Ethernet Option  | Access - Ethernet Option - Type 2 Ethernet GIGe - 500Mbps  | \$ 5,032.66  | Per Circuit                |
| VN | Access - Ethernet Option  | Access - Ethernet Option - Type 2 Ethernet GIGe - 600Mbps  | \$ 5,613.35  | Per Circuit                |
| VN | Access - Ethernet Option  | Access - Ethernet Option - Type 2 Ethernet GIGe - 700Mbps  | \$ 6,194.04  | Per Circuit                |
| VN | Access - Ethernet Option  | Access - Ethernet Option - Type 2 Ethernet GIGe - 800Mbps  | \$ 6,776.33  | Per Circuit                |
| VN | Access - Ethernet Option  | Access - Ethernet Option - Type 2 Ethernet GIGe - 900Mbps  | \$ 7,358.65  | Per Circuit                |
| VN | Access - Ethernet Option  | Access - Ethernet Option - Type 2 Ethernet GIGe - 1000Mbps   | \$ 7,942.70  | Per Circuit                |
| VN | Access - Ethernet Option  | Access - Ethernet Option - Type 4 (all sizes)  | \$ 10.71%    | Surcharge                  |
| VN | SONET Ports   | SONET Ports - DS1 Port   | \$ 515.18    | Per Port                   |
| VN | SONET Ports   | SONET Ports - DS3 Port   | \$ 2,115.37  | Per Port                   |
| VN | SONET Ports   | SONET Ports - DS3 Transmux   | \$ 7,357.47  | Per Port                   |
| VN | SONET Ports   | SONET Ports - OC3c Port  | \$ 4,598.42  | Per Port                   |
| VN | SONET Ports   | SONET Ports - OC3 Port   | \$ 4,598.63  | Per Port                   |
| VN | SONET Ports   | SONET Ports - OC12c Port   | \$ 9,196.65  | Per Port                   |
| VN | SONET Ports   | SONET Ports - OC12 Port  | \$ 9,196.65  | Per Port                   |
| VN | SONET Ports   | SONET Ports - OC48c Port   | \$ 22,072.03 | Per Port                   |
| VN | SONET Ports   | SONET Ports - OC48 Port  | \$ 22,072.03 | Per Port                   |
| VN | SONET Ports   | SONET Ports - GIGe-1 Port  | \$ 4,230.74  | Per Port                   |
| VN | SONET Ports   | SONET Ports - GIGe-3 Port  | \$ 6,346.11  | Per Port                   |
| VN | SONET Ports   | SONET Ports - GIGe-6 Port  | \$ 8,369.51  | Per Port                   |
| VN | SONET Ports   | SONET Ports - GIGe-9 Port  | \$ 9,840.52  | Per Port                   |
| VN | SONET Ports   | SONET Ports - GIGe-12 Port   | \$ 11,863.83 | Per Port                   |
| VN | SONET Ports   | SONET Ports - GIGe-24 Port   | \$ 18,186.25 | Per Port                   |
| VN | SONET Ports   | SONET Ports - 10Gps Fibre Channel  | \$ 18,393.30 | Per Circuit                |
| VN | SONET Ports   | SONET Ports - 1 Gbps FC/OT   | \$ 18,393.30 | Per Circuit                |
| VN | Managed WAN   | Managed WAN - Managed WAN Activation   | \$ 1,364.82  | Per Device, one-time fee   |
| VN | Managed WAN   | Managed WAN - X-Small Router   | \$ 129.53    | Per Device                 |
| VN | Managed WAN   | Managed WAN - Small Router   | \$ 129.53    | Per Device                 |
| VN | Managed WAN   | Managed WAN - Medium Router  | \$ 129.53    | Per Device                 |
| VN | Managed WAN   | Managed WAN - Large Router   | \$ 353.27    | Per Device                 |
| VN | Managed WAN   | Managed WAN - X-Large Router   | \$ 494.54    | Per Device                 |
| VN | Managed LAN   | Managed LAN - Managed LAN Activation   | \$ 445.91    | Per Device, one-time fee   |
| VN | Managed LAN   | Managed LAN - Small Switch   | \$ 95.72     | Per Device                 |
| VN | Managed LAN   | Managed LAN - Medium Switch  | \$ 123.07    | Per Device                 |
| VN | Managed LAN   | Managed LAN - Large Switch   | \$ 225.65    | Per Device                 |
| VN | Managed LAN   | Managed LAN - X-Large Switch   | \$ 531.69    | Per Device                 |
| VN | Managed LAN   | Managed LAN - Medium Load Balancer   | \$ 652.43    | Per Device                 |
| VN | Managed WLAN  | Managed WLAN - Activation  | \$ 177.89    | Per Device                 |
| VN | Managed WLAN  | Managed WLAN - Managed WAP   | \$ 42.96     | Per Device                 |
| VN | Secure Gateway Universal Port   | Secure Gateway - Universal Port - 50 Mbps  | \$ 2,071.75  | Per port                   |
| VN | Secure Gateway Universal Port   | Secure Gateway - Universal Port - 100 Mbps   | \$ 3,149.87  | Per port                   |
| VN | Secure Gateway Universal Port   | Secure Gateway - Universal Port - 250 Mbps   | \$ 5,539.49  | Per port                   |
| VN | Secure Gateway Universal Port   | Secure Gateway - Universal Port - 500 Mbps   | \$ 10,204.00 | Per port                   |
| VN | Secure Gateway Universal Port   | Secure Gateway - Universal Port - 1000 Mbps  | \$ 18,299.00 | Per port                   |
| VN | Secure Gateway Remote Office  | Secure Gateway Remote Office   | \$ 188.96    | Per Device                 |
| VN | UCCaaS Seat   | UCCaaS Seat - UCC/HCS Package G0   | \$ 34.11     | Per Seat                   |
| VN | UCCaaS Seat   | UCCaaS Seat - UCC/HCS Package G1   | \$ 39.13     | Per Seat                   |
| VN | UCCaaS Seat   | UCCaaS Seat - UCC/HCS Package G2   | \$ 48.08     | Per Seat                   |
| VN | UCCaaS Seat   | UCCaaS Seat - UCC/HCS Package G3   | \$ 70.43     | Per Seat                   |
| VN | VCE Stations and Trunks   | VCE Stations and Trunks - VCE Premier Station  | \$ 78.25     | Per Station                |
| VN | VCE Features  | VCE Features - Premier Fax only Station  | \$ 22.35     | Per Fax Station            |
| VN | VCE Features  | VCE Features - Key System Package 2 line   | \$ 169.96    | Per Site                   |
| VN | VCE Features  | VCE Features - Key System Package 4 line   | \$ 312.96    | Per Site                   |
| VN | VCE Features  | VCE Features - Key System Package 8 line   | \$ 592.38    | Per Site                   |
| VN | VCE Features  | VCE Features - Key System Package 12 line  | \$ 838.27    | Per Site                   |
| VN | VCE Features  | VCE Features - Auto Attendant  | \$ 55.90     | Per Service                |
| VN | VCE Features  | VCE Features - Hunt Group  | \$ 22.35     | Per Group                  |
| VN | VCE Features  | VCE Features - Call Queue Agent  | \$ 67.06     | Per Agent                  |
| VN | VCE Features  | VCE Features - Stand-alone Voice Mail  | \$ 13.43     | Per Mailbox                |
| VN | VCE Features  | VCE Features - Mobile Client User  | \$ 2.80      | Per User                   |
| VN | VCE Features  | VCE Features - SoftPhone Client User   | \$ 2.80      | Per User                   |
| VN | VCE Features  | VCE Features - Instant Meeting Bridge  | \$ 22.35     | Per Bridge                 |
| VN | VCE Features  | VCE Features - Instant Meeting Moderator   | \$ 33.54     | Per User                   |
| VN | VCE Features  | VCE Features - Call Center Agent   | \$ 145.31    | Per User                   |
| VN | VCE Features  | VCE Features - Call Center Supervisor  | \$ 160.02    | Per User                   |
| VN | VCE Features  | VCE Features - Call Recording  | \$ 22.35     | Per User                   |
| VN | VCE Features  | VCE Features - UCC package   | \$ 17.90     | Per User                   |
| VN | VCE Features  | VCE Features - Enterprise Receptionist   | \$ 80.49     | Per User                   |
| VN | VCE Features  | VCE Features - CRM Client  | \$ 12.30     | Per User                   |
| VN | Conferencing  | Conferencing - Per Minute - Instant Mtg. Toll Meet Me  | \$ 0.0195    | Per Minute                 |
| VN | Audio Conferencing Subscription Services                              | Conferencing - Per Subscription - Instant Mtg. Fee 51-60 ports   | \$ 66.54     | Per Subscription           |
| VN | Audio Conferencing Subscription Services                              | Conferencing - Per Subscription - Instant Mtg. Fee 61-70 ports   | \$ 74.86     | Per Subscription           |
| VN | Audio Conferencing Subscription Services                              | Conferencing - Per Subscription - Instant Mtg. Fee 71-80 ports   | \$ 83.18     | Per Subscription           |
| VN | Audio Conferencing Subscription Services                              | Conferencing - Per Subscription - Instant Mtg. Fee 81-90 ports   | \$ 91.49     | Per Subscription           |
| VN | Audio Conferencing Subscription Services                              | Conferencing - Per Subscription - Instant Mtg. Fee 91-100 ports  | \$ 99.81     | Per Subscription           |
| VN | Named User Enterprise Edition Conference Services 200 Host Packages   | Conferencing - Named User Enterprise Edition - 200 Host Packages - 25-99 hosts enrolled                | \$ 148.24    | Per Host                   |
| VN | Named User Enterprise Edition Conference Services 200 Host Packages   | Conferencing - Named User Enterprise Edition - 200 Host Packages - 100-249 hosts enrolled              | \$ 144.79    | Per Host                   |
| VN | Named User Enterprise Edition Conference Services 200 Host Packages   | Conferencing - Named User Enterprise Edition - 200 Host Packages - 250-499 hosts enrolled              | \$ 120.66    | Per Host                   |
| VN | Named User Enterprise Edition Conference Services 200 Host Packages   | Conferencing - Named User Enterprise Edition - 200 Host Packages - 500-999 hosts enrolled              | \$ 91.35     | Per Host                   |
| VN | Named User Enterprise Edition Conference Services 200 Host Packages   | Conferencing - Named User Enterprise Edition - 200 Host Packages - 1000-2499 hosts enrolled            | \$ 66.19     | Per Host                   |
| VN | Named User Enterprise Edition Conference Services 200 Host Packages   | Conferencing - Named User Enterprise Edition - 200 Host Packages - 2500-9999 hosts enrolled            | \$ 55.50     | Per Host                   |
| VN | Named User Enterprise Edition Conference Services 200 Host Packages   | Conferencing - Named User Enterprise Edition - 200 Host Packages - 10K+ hosts enrolled                 | \$ 58.61     | Per Host                   |
| VN | Named User Enterprise Edition Conference Services 1000 Host Packages  | Conferencing - Named User Enterprise Edition - 1000 Host Packages - 25-99 hosts enrolled               | \$ 148.24    | Per Host                   |
| VN | Named User Enterprise Edition Conference Services 1000 Host Packages  | Conferencing - Named User Enterprise Edition - 1000 Host Packages - 100-249 hosts enrolled             | \$ 144.79    | Per Host                   |
| VN | Named User Enterprise Edition Conference Services 1000 Host Packages  | Conferencing - Named User Enterprise Edition - 1000 Host Packages - 250-499 hosts enrolled             | \$ 120.66    | Per Host                   |
| VN | Named User Enterprise Edition Conference Services 1000 Host Packages  | Conferencing - Named User Enterprise Edition - 1000 Host Packages - 500-999 hosts enrolled             | \$ 91.36     | Per Host                   |
| VN | Named User Enterprise Edition Conference Services 1000 Host Packages  | Conferencing - Named User Enterprise Edition - 1000 Host Packages - 1000-2499 hosts enrolled           | \$ 66.19     | Per Host                   |
| VN | Named User Enterprise Edition Conference Services 1000 Host Packages  | Conferencing - Named User Enterprise Edition - 1000 Host Packages - 2500-9999 hosts enrolled           | \$ 55.50     | Per Host                   |
| VN | Named User Enterprise Edition Conference Services 1000 Host Packages  | Conferencing - Named User Enterprise Edition - 1000 Host Packages - 10K+ hosts enrolled                | \$ 58.61     | Per Host                   |
| VN | Named User Enterprise Edition Conference Services 1000 Host Packages  | Conferencing - Named User Enterprise Edition - 1000 Host Packages - Toll Named Users                   | \$ 13.80     | Per User                   |
| VN | Named User Enterprise Edition Conference Services 1000 Host Packages  | Conferencing - Named User Enterprise Edition - 1000 Host Packages - Toll Plus User                     | \$ 21.11     | Per User                   |
| VN | Named User Enterprise Edition Conference Services 1000 Host Packages  | Conferencing - Named User Enterprise Edition - 1000 Host Packages - Toll Plus International Named User | \$ 82.76     | Per User                   |
| VN | Named User Meeting Center Conf Services with Meeting Center 25 or 200 | Conferencing - Named User Meeting Center - Meeting Center 25 or 200 - 1-249 Hosts enrolled             | \$ 153.42    | Per Host                   |
| VN | Named User Meeting Center Conf Services with Meeting Center 25 or 200 | Conferencing - Named User Meeting Center - Meeting Center 25 or 200 - 25-99 hosts enrolled             | \$ 113.77    | Per Host                   |
| VN | Named User Meeting Center Conf Services with Meeting Center 25 or 200 | Conferencing - Named User Meeting Center - Meeting Center 25 or 200 - 100-249 hosts enrolled           | \$ 110.32    | Per Host                   |
| VN | Named User Meeting Center Conf Services with Meeting Center 25 or 200 | Conferencing - Named User Meeting Center - Meeting Center 25 or 200 - 250-499 hosts enrolled           | \$ 94.81     | Per Host                   |
| VN | Named User Meeting Center Conf Services with Meeting Center 25 or 200 | Conferencing - Named User Meeting Center - Meeting Center 25 or 200 - 500-999 hosts enrolled           | \$ 69.96     | Per Host                   |
| VN | Named User Meeting Center Conf Services with Meeting Center 25 or 200 | Conferencing - Named User Meeting Center - Meeting Center 25 or 200 - 1000-2499 hosts enrolled         | \$ 58.61     | Per Host                   |
| VN | Named User Meeting Center Conf Services with Meeting Center 25 or 200 | Conferencing - Named User Meeting Center - Meeting Center 25 or 200 - 2500-9999 hosts enrolled         | \$ 36.20     | Per Host                   |
| VN | Named User Meeting Center Conf Services with Meeting Center 25 or 200 | Conferencing - Named User Meeting Center - Meeting Center 25 or 200 - 10K+ hosts enrolled              | \$ 32.76     | Per Host                   |
| VN | Named User Training Center Services                                   | Named User Training Center Services - NU Training Center 30  | \$ 513.66    | Per Host                   |
| VN | Named User Training Center Services                                   | Named User Training Center Services - NU Training Center 200   | \$ 1,125.20  | Per Host                   |
| VN | Named User Support Center Conf Services                               | Named user Support Center Conf Services - Support Center Capacity of 5                                 | \$ 341.30    | Per Host                   |
| VN | Named User Event Center Conf Services                                 | Named User Event Center Conf Services - Event Center Capacity of 100                                   | \$ 341.30    | Per Host                   |
| VN | Named User Event Center Conf Services                                 | Named User Event Center Conf Services - Event Center Capacity of 500                                   | \$ 1,375.47  | Per Host                   |
| VN | Named User Event Center Conf Services                                 | Named User Event Center Conf Services - Event Center Capacity of 1000                                  | \$ 1,925.20  | Per Host                   |
| VN | Net Conferencing Integrated Audio CCA                                 | CCA Net Conferencing Integrated Audio  | \$ 77.90     | Per Port                   |
| VN | VoIP Set-up   | VoIP Set-up - Service Establishment Fee  | \$ 1,177.78  | Per Site, one-time fee     |
| VN | VoIP Set-up   | VoIP Set-up - Analog Line  | \$ 272.21    | Per Circuit, one-time fee  |
| VN | VoIP Set-up   | VoIP Set-up - ISDN PRI   | \$ 1,229.39  | Per Circuit, one-time fee  |
| VN | VoIP Features   | VoIP Features - Best + Tier 1 +50  | \$ 894.17    | Per group of bursted Calls |
| VN | VoIP Features   | VoIP Features - Best + Tier 2 +100   | \$ 1,564.77  | Per group of bursted Calls |
| VN | VoIP Features   | VoIP Features - Best + Tier 3 +200   | \$ 2,682.46  | Per group of bursted Calls |
| VN | VoIP Features   | VoIP Features - Best + Tier 4 +300   | \$ 3,576.61  | Per group of bursted Calls |
| VN | VoIP Features   | VoIP Features - Best + Tier 5 +400   | \$ 4,470.76  | Per group of bursted Calls |
| VN | VoIP Features   | VoIP Features - Call Forwarding  | \$ 2.24      | Per Phone Number           |
| VN | VoIP Features   | VoIP Features - DID Number   | \$ 2.23      | Per Phone Number           |
| VN | VoIP Features   | VoIP Features - Voice Mails  | \$ 7.84      | Per Phone Number           |
| VN | VoIP Features   | VoIP Features - Caller ID with Name - Inbound  | \$ 0.54      | Per Location ID            |
| VN | VoIP Features   | VoIP Features - Auto Attendant Instances   | \$ 44.71     | Per Phone Number           |
| VN | VoIP Features   | VoIP Features - Non-Published  | \$ 3.84      | Per Phone Number           |
| VN | VoIP Features   | VoIP Features - Additional Listing   | \$ 3.18      | Per Phone Number           |
| VN | VoIP Features   | VoIP Features - Non-Listed   | \$ 2.38      | Per Phone Number           |
| VN | PSTN Services   | PSTN Services - Analog Line  | \$ 105.08    | Per Circuit                |
| VN | PSTN Services   | PSTN Services - ISDN PRI   | \$ 1,061.92  | Per Circuit                |

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| VDN | VCC Setup                                      | VCC Set-up - Base Implementation  | \$ 29,160.07 | Per Business Unit, one-time fee     |
| VDN | VCC Setup                                      | VCC Set-up - Per User Implementation Add-On   | \$ 32.40     | Per User, one-time fee              |
| VDN | VCC Users                                      | VCC Users - VCC Unique User   | \$ 215.24    | Per User                            |
| VDN | VCC Features                                   | VCC Features - Additional Ports   | \$ 127.81    | Per Port                            |
| VDN | VCC Features                                   | VCC Features - Additional Storage   | \$ 2.01      | Per GB                              |
| VDN | VCC Features                                   | VCC Features - Archive Storage  | \$ 0.54      | Per GB                              |
| VDN | VCC Features                                   | VCC Features - Retrieval Storage  | \$ 8.47      | Per GB                              |
| VDN | VCC Features                                   | VCC Features - Voice Recording  | \$ 19.99     | Per User                            |
| VDN | VCC Features                                   | VCC Features - Outbound Dialing   | \$ 286.98    | Per Business Unit                   |
| VDN | VCC Features                                   | VCC Features - PCI Level 1  | \$ 38.45     | Per User                            |
| VDN | IP Contact Center                              | IP Contact Center - Toll Free T1/DAL (8001 Dedicated Termination)                                 | \$ 102.49    | Per Service Number or Per Trunk     |
| VDN | IP Contact Center                              | IP Contact Center - Toll Free Business Line/CBL (8003 Service Termination)                        | \$ 10.25     | Per Service Number or Per Local DID |
| VDN | IP Contact Center                              | IP Contact Center - IP Toll Free Services   | \$ 0.0297    | Per Minute                          |
| VDN | IP Contact Center                              | IP Contact Center - Local Origination Access Charges, Switched Termination, Without IP IVR        | \$ 0.0306    | Per Minute                          |
| VDN | IP Contact Center                              | IP Contact Center - Local Origination Access Charges, Switched Termination, With IP IVR           | \$ 0.0204    | Per Minute                          |
| VDN | IP Contact Center                              | IP Contact Center - Local Origination Access Charges, Dedicated/Local Termination, Without IP IVR | \$ 0.0204    | Per Minute                          |
| VDN | IP Contact Center                              | IP Contact Center - Local Origination Access Charges, Dedicated/Local Termination, With IP IVR    | \$ 0.0102    | Per Minute                          |
| VDN | IP Contact Center                              | IP Contact Center - Local Origination Access Charges, IP Termination, Without IP IVR              | \$ 0.0240    | Per Minute                          |
| VDN | IP Contact Center                              | IP Contact Center - Local Origination Access Charges, IP Termination, With IP IVR                 | \$ 0.0102    | Per Minute                          |
| VDN | SCI - Non-Committed Plan                       | SCI Non-Committed Plan Usage  | \$ 3,155.11  | Per GB                              |
| VDN | VCE  | VCE - International LD, Tier A  | \$ 0.0684    | Per Minute                          |
| VDN | VCE  | VCE - International LD, Tier B  | \$ 0.1107    | Per Minute                          |
| VDN | VCE  | VCE - International LD, Tier C  | \$ 0.2768    | Per Minute                          |
| VDN | VCE  | VCE - International LD, Tier D  | \$ 0.5535    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - US Bridging - Instant Mtg. Toll Meet Me  | \$ 0.0195    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - US Bridging - Instant Mtg. Meet Me - IP Access                                     | \$ 0.0095    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - US Bridging - Instant Mtg. Toll Meet Me - Wireless Access Option                   | \$ 0.0101    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - US Bridging - Unattended Toll Meet Me  | \$ 0.0094    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - US Bridging - Standard Toll Meet Me  | \$ 0.0764    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - US Bridging - Premier Toll Meet Me   | \$ 0.0996    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - US Bridging - Instant Meeting IP Dial Out Access - requires VZ VOIP                | \$ 0.0293    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - US Bridging - Instant Mtg. Toll Free Meet Me                                       | \$ 0.0162    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - US Bridging - Instant Mtg. Dial Out  | \$ 0.0162    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - US Bridging - Instant Mtg. 8XX Meet Me - Wireless Access Option                    | \$ 0.0170    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - US Bridging - Unattended Toll Free Meet Me   | \$ 0.0162    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - US Bridging - Standard Toll Free Meet Me   | \$ 0.0883    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - US Bridging - Standard Dial Out  | \$ 0.1644    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - US Bridging - Premier Toll Free Meet Me  | \$ 0.1063    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - US Bridging - Premier Dial Out   | \$ 0.2192    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - CA Bridging - Canada Instant Mtg. Toll Free Meet Me                                | \$ 0.0524    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - CA Bridging - Canada Instant Mtg. Dial Out   | \$ 0.0524    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - CA Bridging - Canada Unattended Toll Free Meet Me                                  | \$ 0.0524    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - CA Bridging - Canada Standard Toll Free Meet Me                                    | \$ 0.1694    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - CA Bridging - Canada Standard Dial Out   | \$ 0.1843    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - CA Bridging - Canada Premier Toll Free Meet Me                                     | \$ 0.2192    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - CA Bridging - Canada Premier Dial Out  | \$ 0.2391    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - Global Access Transport - Local Access Transport Zone A                            | \$ 0.0186    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - Global Access Transport - Local Access Transport Zone C                            | \$ 0.0684    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - Global Access Transport - Local Access Transport Zone D                            | \$ 0.0775    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - Global Access Transport - Local Access Transport Zone E                            | \$ 0.2491    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - Global Access Transport - Local Access Transport Zone F                            | \$ 0.1661    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - Global Access Transport - Local Access Transport Zone G                            | \$ 0.2788    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - Global Access Transport - Freephone (IFN) Transport Zone A                         | \$ 0.0775    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - Global Access Transport - Freephone (IFN) Transport Zone C                         | \$ 0.1329    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - Global Access Transport - Freephone (IFN) Transport Zone D                         | \$ 0.1550    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - Global Access Transport - Freephone (IFN) Transport Zone E                         | \$ 0.3100    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - Global Access Transport - Freephone (IFN) Transport Zone F                         | \$ 0.3543    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - Global Access Transport - Freephone (IFN) Transport Zone G                         | \$ 0.2543    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - Options Usage - Instant Replay Plus / Instant Meeting Replay                       | \$ 0.1771    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - Options Usage - Overbooking (after first 50 bridge ports)                          | \$ 2.21      | Per Port                            |
| VDN | Conferencing                                   | Conferencing - Options Usage - Recorded Audio File Download                                       | \$ 27.68     | Per download                        |
| VDN | Conferencing                                   | Conferencing - Named User Usage - Named User Enterprise Edition Attendee Overage                  | \$ 34.45     | Per User                            |
| VDN | Conferencing                                   | Conferencing - Named User Usage - Message Storage Overage   | \$ 3.38      | Per Gigabyte                        |
| VDN | Conferencing                                   | Conferencing - Named User Usage - Enable Storage Overage  | \$ 3.38      | Per Gigabyte                        |
| VDN | Conferencing                                   | Conferencing - Named User Usage - Meeting Center Conference Attendee Overage                      | \$ 34.45     | Per Attendee                        |
| VDN | Conferencing                                   | Conferencing - Named User Usage - Training Center Attendee Overage                                | \$ 34.45     | Per Host                            |
| VDN | Conferencing                                   | Conferencing - Named User Usage - Support Center Capacity Overage                                 | \$ 34.45     | Per Host                            |
| VDN | Conferencing                                   | Conferencing - Named User Usage - Event Center Attendee Overage                                   | \$ 34.45     | Per Host                            |
| VDN | Conferencing                                   | Conferencing - Webex Enterprise Edition- Reserved Net Conference for WebEx Event Center           | \$ 0.1218    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - CCA Local Access Transport Zone A  | \$ 0.0135    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - CCA Local Access Transport Zone C  | \$ 0.0684    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - CCA Local Access Transport Zone D  | \$ 0.0775    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - CCA Local Access Transport Zone E  | \$ 0.2453    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - CCA Local Access Transport Zone F  | \$ 0.1635    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - CCA Local Access Transport Zone G  | \$ 0.2726    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - CCA Freephone (IFN) Transport Zone A   | \$ 0.0763    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - CCA Freephone (IFN) Transport Zone C   | \$ 0.1309    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - CCA Freephone (IFN) Transport Zone D   | \$ 0.1527    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - CCA Freephone (IFN) Transport Zone E   | \$ 0.3052    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - CCA Freephone (IFN) Transport Zone F   | \$ 0.3488    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - CCA Freephone (IFN) Transport Zone G   | \$ 0.2488    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - CCA Dial Out Access Zone A   | \$ 0.0690    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - CCA Dial Out Access Zone C   | \$ 0.0935    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - CCA Dial Out Access Zone D   | \$ 0.0935    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - CCA Dial Out Access Zone E   | \$ 0.2118    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - CCA Dial Out Access Zone F   | \$ 0.2582    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - CCA Dial Out Access Zone G   | \$ 0.4335    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - CCA Dial Out Access Zone H   | \$ 0.4926    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - CCA Dial Out Access Zone I   | \$ 0.6502    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - CCA Dial Out Access Zone J   | \$ 0.8866    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - CCA Dial Out Access Zone K   | \$ 1.1034    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - CCA Dial Out Access Zone L   | \$ 2.7387    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - CCADial Out  | \$ 0.0141    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - CCA Inbound Toll   | \$ 0.0186    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - CCA Inbound Toll Free  | \$ 0.0141    | Per Minute                          |
| VDN | Conferencing                                   | Conferencing - CCA Overage  | \$ 50.48     | Per Port                            |
| VDN | VOIP   | VOIP - VoIP Usage - Best+ CCL Overage   | \$ 46.50     | Per CCL                             |
| VDN | Discretionary Services (Misc.)                 | Discretionary Services (Misc.) - Extended Demarc  | \$ 554.08    | Per Circuit, one-time fee           |
| VDN | Discretionary Services (Misc.)                 | Discretionary Services (Misc.) - Inside Wiring  | \$ 548.08    | Per Site, one-time fee              |
| VDN | Discretionary Services (Misc.)                 | Discretionary Services (Misc.) - Expedite   | \$ 1,162.39  | Per Order, one-time fee             |
| VDN | Discretionary Services (Misc.)                 | Discretionary Services (Misc.) - Physical Site Survey   | \$ 474.92    | Per Site, one-time fee              |
| VDN | Discretionary Services (Phone Accessories)     | Discretionary Services (Phone Accessories) - Phone wall mt 1-187GNHO                              | \$ 7.91      | Per Device, one-time fee            |
| VDN | Discretionary Services (Phone Accessories)     | Discretionary Services (Phone Accessories) - Plantronics headset 740SS                            | \$ 286.12    | Per Device, one-time fee            |
| VDN | Discretionary Services (Phone Accessories)     | Discretionary Services (Phone Accessories) - Plantronics headset/T40ac                            | \$ 183.80    | Per Device, one-time fee            |
| VDN | Discretionary Services (Phone Accessories)     | Discretionary Services (Phone Accessories) - Polycom USB video Camera                             | \$ 97.41     | Per Device, one-time fee            |
| VDN | Discretionary Services (VCC)                   | Discretionary Services (VCC) - Professional Services Hours  | \$ 376.40    | Per Hour                            |
| VDN | Discretionary Services (VCC)                   | Discretionary Services (VCC) - Basic Self-Service IVR   | \$ 4,317.45  | Per Instance                        |
| VDN | Discretionary Services (VCC)                   | Discretionary Services (VCC) - Premium Self-Service IVR   | \$ 11,923.90 | Per Instance                        |
| VDN | Discretionary Services (VCC)                   | Discretionary Services (VCC) - Automated Speech Recognition (Per 10 Actions)                      | \$ 7,057.37  | Per Instance                        |
| VDN | Discretionary Services (VCC)                   | Discretionary Services (VCC) - CRM-Driven Screen Pop / Call Routing                               | \$ 7,195.75  | Per Instance                        |
| VDN | Discretionary Services (VCC)                   | Discretionary Services (VCC) - Named Agent Routing  | \$ 7,195.75  | Per Business Unit                   |
| VDN | Discretionary Services (VCC)                   | Discretionary Services (VCC) - Auto Attendant Implementation                                      | \$ 5,973.01  | Per Business Unit, one-time fee     |
| VDN | Discretionary Services (VCC)                   | Discretionary Services (VCC) - NICE Quality Management Essentials Implementation                  | \$ 21,587.25 | Per Business Unit, one-time fee     |
| VDN | Discretionary Services (VCC)                   | Discretionary Services (VCC) - NICE Quality Optimization Advanced Implementation                  | \$ 28,229.48 | Per Business Unit, one-time fee     |
| VDN | Discretionary Services (VCC)                   | Discretionary Services (VCC) - NICE Workforce Management Essentials Implementation                | \$ 47,491.94 | Per Business Unit, one-time fee     |
| VDN | Discretionary Services (VCC)                   | Discretionary Services (VCC) - NICE Workforce Management Advanced Implementation                  | \$ 60,776.40 | Per Business Unit, one-time fee     |
| VDN | Discretionary Services (VCC)                   | Discretionary Services (VCC) - NICE Workload Manager Implementation                               | \$ 6,842.23  | Per Business Unit, one-time fee     |
| VDN | Discretionary Services (VCC)                   | Discretionary Services (VCC) - NICE WFM Advanced Plus Implementation                              | \$ 6,842.23  | Per Business Unit, one-time fee     |
| VDN | Discretionary Services (VCC)                   | Discretionary Services (VCC) - NICE Interaction Manager Implementation                            | \$ 9,963.35  | Per Business Unit, one-time fee     |
| VDN | Discretionary Services (VCC)                   | Discretionary Services (VCC) - NICE Screen Recording Implementation                               | \$ 9,963.35  | Per Business Unit, one-time fee     |
| VDN | Discretionary Services (VCC)                   | Discretionary Services (VCC) - ECHO Implementation  | \$ 19,926.69 | Per Business Unit, one-time fee     |
| VDN | Discretionary Services (VCC)                   | Discretionary Services (VCC) - ECHO Survey Creation   | \$ 1,992.67  | Per Survey, one-time fee            |
| VDN | Discretionary Services (VCC)                   | Discretionary Services (VCC) - ECHO ACD Integration   | \$ 7,265.50  | Per ACD, one-time fee               |
| VDN | Discretionary Services (VCC)                   | Discretionary Services (VCC) - inWedge Standard Implementation                                    | \$ 10,586.06 | Per Business Unit, one-time fee     |
| VDN | Discretionary Services (VCC)                   | Discretionary Services (VCC) - inWedge Salesforce.com Integration                                 | \$ 6,351.64  | Per Business Unit, one-time fee     |
| VDN | Discretionary Services (VCC)                   | Discretionary Services (VCC) - inWedge ECHO Implementation  | \$ 1,995.34  | Per Business Unit, one-time fee     |
| VDN | Discretionary Services (VCC)                   | Discretionary Services (VCC) - inContact Advanced Analytics                                       | \$ 4,317.45  | Per Business Unit, one-time fee     |
| VDN | Discretionary Services (VCC)                   | Discretionary Services (VCC) - Inbound SMS Application Fee (Per BU) - SETUP                       | \$ 498.17    | Per Business Unit, one-time fee     |
| VDN | Discretionary Services (VCC)                   | Discretionary Services (VCC) - Inbound SMS Implementation   | \$ 1,992.67  | Per Business Unit, one-time fee     |
| VDN | Discretionary Services (VCC)                   | Discretionary Services (VCC) - inContact Social Media Implementation                              | \$ 6,842.23  | Per Business Unit, one-time fee     |
| VDN | Discretionary Services (VCC)                   | Discretionary Services (VCC) - SMS Long Code - SETUP  | \$ 695.17    | Per Code, one-time fee              |
| VDN | Discretionary Services (VCC)                   | Discretionary Services (VCC) - SMS Short Code - SETUP   | \$ 649.56    | Per Code, one-time fee              |
| VDN | Discretionary Services (VCC)                   | Discretionary Services (VCC) - SMS Custom Short Code - SETUP                                      | \$ 649.56    | Per Code, one-time fee              |
| VDN | Discretionary Services (VCC)                   | Discretionary Services (VCC) - SMS Toll Free Long Code - SETUP                                    | \$ 1,195.61  | Per Code, one-time fee              |
| VDN | Discretionary Services (VCC)                   | Discretionary Services (VCC) - Personal Connection Dialer Installation (up to 50 users)           | \$ 4,234.43  | Per Business Unit, one-time fee     |
| VDN | Discretionary Services (VCC)                   | Discretionary Services (VCC) - Personal Connection Dialer Additional User Enablement              | \$ 132.85    | Per User, one-time fee              |
| VDN | Discretionary Services (VCC)                   | Discretionary Services (VCC) - Personal Connection 3rd party Software Integration                 | \$ 10,752.11 | Per Instance, one-time fee          |
| VDN | Discretionary Services (VCC)                   | Discretionary Services (VCC) - Outbound Email Campaign Implementation                             | \$ 1,328.45  | Per Campaign, one-time fee          |
| VDN | Discretionary Services (VCC)                   | Discretionary Services (VCC) - Outbound SMS Application Fee (Per BU) - SETUP                      | \$ 498.17    | Per Business Unit, one-time fee     |
| VDN | Discretionary Services (VCC)                   | Discretionary Services (VCC) - Outbound SMS Campaign Implementation                               | \$ 1,660.56  | Per Campaign, one-time fee          |
| VDN | Discretionary Services (VCC)                   | Discretionary Services (VCC) - Direct Data Access Activation                                      | \$ 3,321.12  | Per Business Unit, one-time fee     |
| VDN | Discretionary Services (VCC)                   | Discretionary Services (VCC) - IPsec Implementation   | \$ 664.23    | Per Site, one-time fee              |
| VDN | Discretionary Services (VCC)                   | Discretionary Services (VCC) - Carrier DataCenter Connection                                      | \$ 1,660.56  | Per Rack Unit                       |
| VDN | Discretionary Services (VCC Advanced Features) | Discretionary Services (VCC Advanced Features) - Professional Services On-Demand                  | \$ 76.99     | Per Quarter Hour                    |
| VDN | Discretionary Services (VCC Advanced Features) | Discretionary Services (VCC Advanced Features) - Technical Account Manager                        | \$ 3,989.16  | Per Business Unit                   |

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|-------------------------|--|--|-------------|---------------------------|
| VON                     | Discretionary Services (VCC Advanced Features) | Discretionary Services (VCC Advanced Features) - Automated Speech Recognition                                      | \$ 0.0941   | Per Minute                |
| VON                     | Discretionary Services (VCC Advanced Features) | Discretionary Services (VCC Advanced Features) - Auto Attendant  | \$ 9.41     | Per Configured User       |
| VON                     | Discretionary Services (VCC Advanced Features) | Discretionary Services (VCC Advanced Features) - Auto Attendant Lite   | \$ 6.59     | Per Configured User       |
| VON                     | Discretionary Services (VCC Advanced Features) | Discretionary Services (VCC Advanced Features) - inContact Agent for Sales Force                                   | \$ 14.12    | Per User                  |
| VON                     | Discretionary Services (VCC Advanced Features) | Discretionary Services (VCC Advanced Features) - inContact Agent for Oracle Service Cloud                          | \$ 23.53    | Per User                  |
| VON                     | Discretionary Services (VCC Advanced Features) | Discretionary Services (VCC Advanced Features) - Quality Management Essentials                                     | \$ 63.05    | Per Configured User       |
| VON                     | Discretionary Services (VCC Advanced Features) | Discretionary Services (VCC Advanced Features) - Quality Management Optimization                                   | \$ 68.70    | Per Configured User       |
| VON                     | Discretionary Services (VCC Advanced Features) | Discretionary Services (VCC Advanced Features) - Interaction Management  | \$ 45.17    | Per Configured User       |
| VON                     | Discretionary Services (VCC Advanced Features) | Discretionary Services (VCC Advanced Features) - Screen Recording  | \$ 26.35    | Per Configured User       |
| VON                     | Discretionary Services (VCC Advanced Features) | Discretionary Services (VCC Advanced Features) - Workforce Management Essentials                                   | \$ 36.70    | Per Configured User       |
| VON                     | Discretionary Services (VCC Advanced Features) | Discretionary Services (VCC Advanced Features) - Workforce Management Advanced                                     | \$ 51.76    | Per Configured User       |
| VON                     | Discretionary Services (VCC Advanced Features) | Discretionary Services (VCC Advanced Features) - Workload Manager  | \$ 6.12     | Per Configured User       |
| VON                     | Discretionary Services (VCC Advanced Features) | Discretionary Services (VCC Advanced Features) - WFM Advanced Plus   | \$ 14.12    | Per Configured User       |
| VON                     | Discretionary Services (VCC Advanced Features) | Discretionary Services (VCC Advanced Features) - ECHO (per Agent)  | \$ 37.64    | Per Configured User       |
| VON                     | Discretionary Services (VCC Advanced Features) | Discretionary Services (VCC Advanced Features) - ECHO (per Completed Survey)                                       | \$ 1.42     | Per Survey, one-time fee  |
| VON                     | Discretionary Services (VCC Advanced Features) | Discretionary Services (VCC Advanced Features) - ECHO Transcription Services                                       | \$ 1.89     | Per Comment, one-time fee |
| VON                     | Discretionary Services (VCC Advanced Features) | Discretionary Services (VCC Advanced Features) - ECHO Non-inContact ACD Integration                                | \$ 752.79   | Per ACD                   |
| VON                     | Discretionary Services (VCC Advanced Features) | Discretionary Services (VCC Advanced Features) - InView Performance Management                                     | \$ 28.23    | Per Configured User       |
| VON                     | Discretionary Services (VCC Advanced Features) | Discretionary Services (VCC Advanced Features) - InView Gamification   | \$ 15.06    | Per Configured User       |
| VON                     | Discretionary Services (VCC Advanced Features) | Discretionary Services (VCC Advanced Features) - InView Messaging  | \$ 7.53     | Per Configured User       |
| VON                     | Discretionary Services (VCC Advanced Features) | Discretionary Services (VCC Advanced Features) - InView Coaching and Learning Management                           | \$ 21.85    | Per Configured User       |
| VON                     | Discretionary Services (VCC Advanced Features) | Discretionary Services (VCC Advanced Features) - inContact Advanced Analytics                                      | \$ 34.92    | Per Configured User       |
| VON                     | Discretionary Services (VCC Advanced Features) | Discretionary Services (VCC Advanced Features) - Inbound SMS Application   | \$ 164.68   | Per Month                 |
| VON                     | Discretionary Services (VCC Advanced Features) | Discretionary Services (VCC Advanced Features) - Incoming SMS - messages   | \$ 0.03     | Per Message               |
| VON                     | Discretionary Services (VCC Advanced Features) | Discretionary Services (VCC Advanced Features) - SMS Long Code   | \$ 235.25   | Per Code                  |
| VON                     | Discretionary Services (VCC Advanced Features) | Discretionary Services (VCC Advanced Features) - SMS Short Code  | \$ 2,352.46 | Per Code                  |
| VON                     | Discretionary Services (VCC Advanced Features) | Discretionary Services (VCC Advanced Features) - SMS Custom Short Code   | \$ 3,622.79 | Per Code                  |
| VON                     | Discretionary Services (VCC Advanced Features) | Discretionary Services (VCC Advanced Features) - SMS Toll Free Long Code   | \$ 235.25   | Per Code                  |
| VON                     | Discretionary Services (VCC Advanced Features) | Discretionary Services (VCC Advanced Features) - SMS Toll Free Long Code - messages                                | \$ 0.04     | Per Message               |
| VON                     | Discretionary Services (VCC Advanced Features) | Discretionary Services (VCC Advanced Features) - inContact Social Media  | \$ 131.74   | Per Configured User       |
| VON                     | Discretionary Services (VCC Advanced Features) | Discretionary Services (VCC Advanced Features) - Personal Connection Disier  | \$ 28.23    | Per Configured User       |
| VON                     | Discretionary Services (VCC Advanced Features) | Discretionary Services (VCC Advanced Features) - Outbound SMS Application MRC - (Per Business Unit)                | \$ 752.79   | Per Month                 |
| VON                     | Discretionary Services (VCC Advanced Features) | Discretionary Services (VCC Advanced Features) - Outgoing SMS - messages   | \$ 0.03     | Per Message               |
| VON                     | Discretionary Services (VCC Advanced Features) | Discretionary Services (VCC Advanced Features) - Outbound Email 100K - (Recurring)                                 | \$ 188.20   | Per Month                 |
| VON                     | Discretionary Services (VCC Advanced Features) | Discretionary Services (VCC Advanced Features) - Outbound Email 1.5M - (Recurring)                                 | \$ 1,176.23 | Per Month                 |
| VON                     | Discretionary Services (VCC Advanced Features) | Discretionary Services (VCC Advanced Features) - Direct Data Access - (Per Business Unit)                          | \$ 840.99   | Per Business Unit         |
| VON                     | Discretionary Services (VCC Advanced Features) | Discretionary Services (VCC Advanced Features) - IP Sec  | \$ 70.58    | Per site                  |
| VON                     | Discretionary Services (VoIP)                  | Discretionary (VoIP) - Cancellation (cancellation of VoIP Service post-Order, prior to completion of installation) | \$ 885.64   | Per Location              |
| Workplace Collaboration | Google   | WCS - Aodocs Document Management   | \$ 8.65     | License                   |
| Workplace Collaboration | Windows  | WCS - SharePoint Full Service  | \$ 10.24    | User                      |
| Mainframe               | Rate Card                                      | Mainframe Rate Card  | 10.71%      | Surcharge                 |
| Messaging               | Rate Card                                      | Messaging Rate Card  | 10.71%      | Surcharge                 |
| MSI                     | Rate Card                                      | MSI Rate Card  | 10.71%      | Surcharge                 |
| MSS                     | Rate Card                                      | MSS Rate Card  | 10.71%      | Surcharge                 |
| SSDC                    | Rate Card                                      | SSDC Rate Card   | 10.71%      | Surcharge                 |
| EUC                     | Rate Card                                      | EUC Rate Card  | 10.71%      | Surcharge                 |
| MP                      | Rate Card                                      | MP Rate Card   | 10.71%      | Surcharge                 |
| VON                     | Rate Card                                      | VON Rate Card  | 10.71%      | Surcharge                 |