



# IT Infrastructure Services Sourcing Update

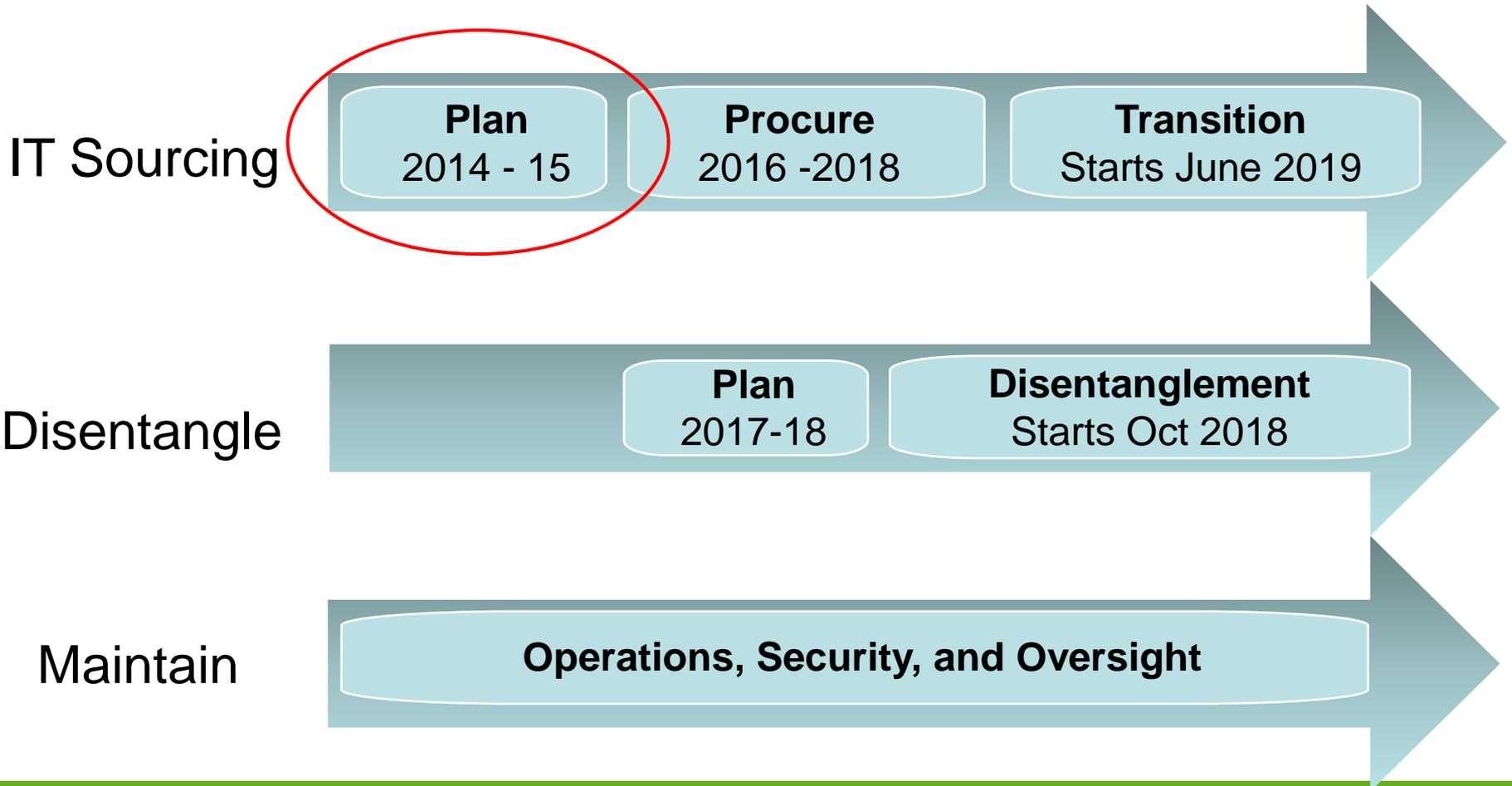
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IT Advisory Council  
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# Prospective Timelines





## Updates

- VITA briefed Agency Heads 12/12 and 1/8
- Sourcing advisory consultant contract and statement of work awarded to Integris Applied
  - Competitive procurement
  - 11 month SOW
    - Needs assessment
    - Cost analysis
    - Contractual analysis
    - Strategic recommendations
  - Governance



## Integrus Applied

- Comprised of seasoned strategy & sourcing advisors
- Brings extensive experience in Texas and Georgia
- Sees the challenge from multiple perspectives
- Leverages the capabilities of a global team
- We have walked in your shoes



## Mission

- Assess conditions and recommend a next generation sourcing strategy for the Commonwealth
- Create advocates and conditions for change

*The journey is the strategy*



## Approach

- Collaborate with agencies and policy makers
- Recognize and include business requirements and customer service needs
- Create buy-in for options and the need for change
- Balance agency needs with enterprise requirements
- Develop forums for ongoing dialogue and feedback

*Only an iterative engagement model that solicits feedback and engages participation at each step will produce the right outcomes for the Commonwealth*



## What to Expect

- Angst, concern, resistance
- Ongoing communications and transparency
- Tradeoffs
- Surprises and problems - turn them into opportunities



## Governance

- Steering Committee
  - Ernie Steidle, DARS COO
  - Dave Burhop, DMV CIO
  - Sharon Kitchens, TAX CTO
  - Neil Miller, Deputy Secretary of Finance
  - Brian Logwood, DPB Policy & Planning Analyst
  - Jason Powell, SFC Legislative Analyst
  - Michael Jay, HAC Legislative Fiscal Analyst
  - Dana Smith, VITA Exec Dir of Administration & Finance
  - Chad Wirz (Chair), VITA Exec Dir of Service Management & Delivery



## Governance (continued)

- Steering Committee's role
  - Guidance & input to reports and other deliverables
  - Representation of agency business needs
  - Input on financial and policy matters, technical and operational feasibility
  - Recommendation to the CIO on most suitable path(s) forward for IT infrastructure services
- Anticipated key deliverables
  - Agency and stakeholder assessment report
  - Financial assessment report
  - Marketplace options findings report
  - Final recommendation report



## Next steps

- ITAC endorse the governance model and guidance as it's recommendation to the CIO
- Steering Committee kickoff
- Continuing with statement of work
  - Customer and stakeholder interviews
  - Cost and contract analysis
- Ongoing communications

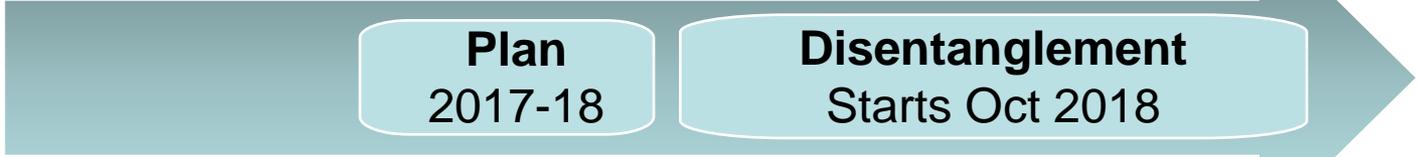


# Prospective Timelines

IT Sourcing



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